

#### **COLOR SPECIFICS**



Red, Green, Blue



72 DPI (dots per inch) actual size

#### ACCEPTED FILE FORMATS CAMERA READY



#### ACCEPTED FILE FORMATS NEW BUILD





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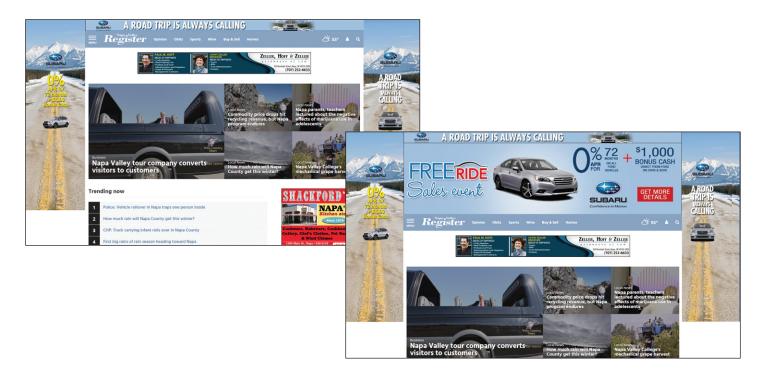
MECHANICAL MEASUREMENTS		
Ad Unit Name	Dimensions Pixels	Max File Size
Big Ad / Mobile Big Ad	300 x 250	150 KB
Leaderboard	728 x 90	150 KB
Mobile Banner	320 x 50	150 KB
Half Page	300 x 600	150 KB
Wide Skyscraper	160 x 600	150 KB
Multi-Screen Adhesion	300 x 600	150 KB
	160 x 600	150 KB
	728 x 90	150 KB
	320 x 100	150 KB
Reveal	1920 x 600	150 KB
Reveal Mobile	800 x 250	150 KB
Billboard	970 x 250	150 KB
Paw Desktop		
Pencil	1170 x 50	150 KB
Billboard	1170 x 300	150 KB
Right Wing	500 x 800	150 KB
Left Wing	500 x 800	150 KB
Paw Mobile		
Pencil	480 x 50	150 KB
Billboard	440 x 250	150 KB





# Get Exclusive Advertising on the Napa Valley Register Homepage

Use the homepage "Roadblock" digital advertising tool to get your message in front of our 404,878 unique monthly visitors. This single buy gives you advertising saturation on the homepage of one of the primary choices of internet users for local and community news in the Napa Valley.



## **GOALS & BENEFITS**

- » Your message will get maximum exposure
- » Drive market share growth
- » Increase brand awareness to a local desirable audience
- » Stay"top-of-mind" with current customers

AMPLIFI

- » Acquire new customers
- » Drive engagement and traffic to your website with interactive online ads
- » Reconnect with your website's visitors
- » Track advertising success and ROI using the right metrics

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Reach an affluent local audience by delivering your message with the NapaValleyRegister.com, the most visited local website in Napa Valley. Our monthly traffic includes 2,298,281 pageviews, 415,596 unique visitors and 812,815 sessions. Newspaper websites are the primary choice of Internet users for various news topics.

Extended your print message to a fast growing, desirable local audience by delivering dynamic and interactive advertising.

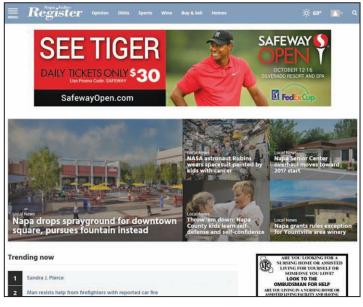
Connect with our ever expanding

Engage your consumers online with

mobile audience on-the-go

Get noticed with run of site

High-Impact ads





Maximize your exposure with premium positioning on our homepage



Choose to run in the section that your customers love to read



Optimal viewing and interaction experience across a wide range of devices

# **TARGETED DISPLAY CAMPAIGN GOALS & BENEFITS**

» Drive market share growth

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» Increase brand awareness to a local desirable audience

the power of video ads

- » Stay "top-of-mind" with current customers
- » Acquire new customers
- » Track advertising success and ROI using the right metrics
- » Drive engagement and traffic to your website with interactive online ads
- » Reconnect with your website's visitors
- » Take advantage of A/B split testing
- » Campaign optimization based on monthly statistics reporting

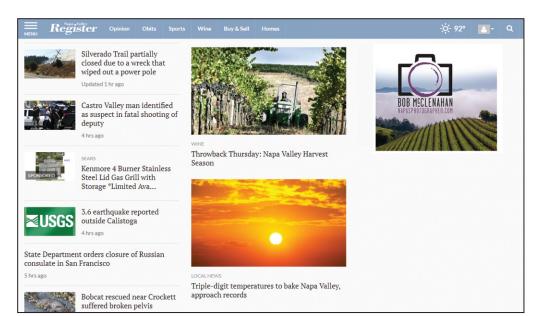


### NATIVE ADVERTISING

Engage your consumers online with the power of Native advertising



Native advertising allows your business to position itself as the expert in your industry and reach potential customers in a new, unique way.





**CONTENT IS VIEWED AS EDITORIAL** Because our native placements reside in the same locations as our editorial content, your messaging blends right in.



#### **INCREASED VISIBILITY**

Native ads are more visually engaging than display ads. Consumers look at native ads 53% more frequently than display ads.\*



**TIMELY OR EVERGREEN CONTENT** Our native packages have shelf life. Your content can live on a unique landing page within our newspaper site for the duration of your native campaign.



#### LARGEST LOCAL AUDIENCE

By having native content in our print and digital platforms, you are reaching over 78% of adults in the market weekly.

### WHY NATIVE ADVERTISING WORKS

» Native advertising is a form of paid media where the ad experience follows the natural form and

function of the user experience in which it is placed.

» Our custom native advertising packages include robust content marketing and distribution

strategies to reach your ideal audience

\*Source: Sharethrough 2013.



#### **WE DELIVER A POWERFUL AUDIENCE** Reaching consumers more consistently and frequently than any other media!

# 

# The Napa Valley Register Audience

Reach more of the market with the Napa Valley Register.

The Napa Valley Register delivers a HUGE audience! Each week we reach

of all adults in the market.

**\* \* \* \* \* \* \* \*** \* \* \* \*

The beauty of Ball

**NAPA VALLEY REGISTER** Daily readership: 25,148

**ST. HELENA STAR** Weekly readership: 5,591

#### WEEKLY CALISTOGAN

Weekly readership: 1,961

#### **DISTINCTIVE PROPERTIES**

Monthly magazine distribution: 5,000

#### **INSIDE NAPA VALLEY**

Quarterly magazine distribution: 14,000

circulation x 2.3 readers per copy data 07-31-2018



Our audience is engaged. 72% notice advertising, 76% trust the Napa Valley Register

But that's

not all...

Our readers also have a higher median household income



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And are more likely to be college graduates



#### WEBSITE

Pageviews: 2,236,068 Unique Visitors: 312,775 Sessions: 668,298

#### SOCIAL MEDIA FOLLOWERS

Facebook: 41,227 Twitter: 32,774 Instagram: 5,827

#### **MOBILE APP**

Pageviews: 625,779 Unique Visitors: 8,522 Sessions: 215,639

#### AUDIENCE DEMOGRAPHICS (PERCENT OF VISITORS)

Female: 52.33% | Male: 47.67% Age: 18-24: 7.56% | 25-34: 20.11% 35-44: 20.93% | 45-54: 19.07% 55-64: 19.09% | 65+:13.24%



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# Command an Audience Like Never Before!

Your ad will appear on our homepage, getting maximum exposure in front of our 415,596 unique monthly visitors. This single buy maximizes your impressions with our audience. The Napa Valley Register is one of the primary choices of internet users for local and community news in the Napa Valley.



# **GOALS & BENEFITS**

- » Your message will get maximum exposure
- » Drive market share growth
- » Increase brand awareness to a local desirable audience
- » Stay"top-of-mind" with current customers

- » Acquire new customers
- » Drive engagement and traffic to your website with interactive online ads
- » Reconnect with your website's visitors
- » Track advertising success and ROI using the right metrics

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Reach potential customers across the web wherever they are searching or reading by placing your ad in front of them.

We leverage data from our own publishers' and readers, along with data from third-party publishers to target your message to a highly engaged and desirable audience. You can connect with interested consumers at the exact moment they are actively engaged and researching information about products and services you sell on the web.





# FIRST PARTY ADVANTAGE

Amplified leverages data from Lee Enterprises' owned and operated newspaper websites. That's more than 50 publications across the country with more than 30 million monthly unique users. We combine that first party advantage with third party data from our partners to target audiences based on your ideal customers' demographics, behaviors, search habits and more.

# **TARGETED DISPLAY CAMPAIGN GOALS & BENEFITS**

» Drive market share growth

CONVERSIONS

- » Increase your brand awareness to a target local audience
- » Increase conversions
- » Increase traffic to your site
- » Keep top of mind with current customers

- » Expand your reach to our Amplified audience
- » Acquire new customers
- » Track advertising success and ROI using the right metrics
- » Drive clicks to your website with interactive online ads

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# TARGET DISPLAY OPTIONS

Reach out to your direct audience with our digital targeting solutions



#### AVAILABLE FOR DISPLAY, MOBILE & TABLET



#### **GEO-TARGETING**

Send your ad to those who are close enough to take action now



#### SITE RETARGETING

Keep customers coming back to your site until they're ready to buy-from you



#### SEARCH RETARGETING

Reach people who searched for your product or service even after they leave the results page



#### **CONTEXTUAL TARGETING**

Your ads will appear on pages with content that matches keywords or phrases related to your business



#### CATEGORY TARGETING (CHANNEL)

Reach your audience through relevant content on customized site lists



#### BEHAVIOR TARGETING

Reach people who act just like your target customer, based on their recent search and browsing history



#### DEMOGRAPHIC TARGETING

Reach your target demographic by narrowing your advertising audience by age, gender and household income



#### WEATHER TARGETING

Use dynamic creative to serve highly relevant messages according to weather in the area (e.g. serving ads for a snow blower sale in a blizzard)



#### YOUTUBE.COM DISPLAY

Place your ad right next to the video player on YouTube.com for a massive reach



#### **VIDEO NETWORK**

Use geo- and demographic targeting to achieve a higher level of engagement with your audience on our Video Network or YouTube streaming video

### **AVAILABLE FOR MOBILE**



#### **HYPER-LOCAL TARGETING**

Tap into smartphone GPS combined with an ad display network on thousands of mobile apps to reach potential customers based on their precise location



#### TAP-TO-CALL

More valuable than a website click, tap-to-call lets mobile phone users call you right from your ad



#### TAP-TO-MAP

Give potential customers directions to your store with one click on your ad



#### DISTANCE-TRIGGERED CREATIVE

Combine hyper-local targeting and dynamic creative to serve messaging based on the viewer's current location

### **TABLET-SPECIFIC TARGETING**



#### **TARGETED TABLET**

Reach your audience on the go and at home in a highly interactive, engaging environment designed specifically for tablet users



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# First Impressions Count!

Today's customers are checking out your website long before they call to find out more information. A modern website that engages visitors and turns prospects into leads is critical to your digital marketing success. Our responsive web design approach provides an optimal viewing and interaction experience across a wide range of devices.



# **GOALS AND BENEFITS**

- » Reach new customers searching for your product or services online
- » Improve your brand image with a professional website
- » Demonstrate credibility to potential customers
- » Convert browsers into clients. Your website can be open all day, every day even if you're not



#### CUSTOM WEBSITE DEVELOPMENT

We will design and create a responsive mobile-ready website with customized logo graphics and color scheme.



#### MULTIMEDIA OPTIONS

Incorporate video, photo galleries, social media feeds and more to give customers multiple ways to learn about your products and services.



#### SEARCH ENGINE REGISTRATION

Website will be registered with Google and Bing.



#### ON-PAGE SEO

On-page search engine optimization as well as behind the scenes SEO practices for easier indexing.



#### **CONTACT & SIGN-UP FORMS**

Gather valulable data from your customers or potential customers and give them a place to contact you with forms and surveys.



#### **TECHNICAL SUPPORT**

Technical support via phone or email with a quick turnaround time.



#### WEBSITE ANALYTICS

Monthly Google Analytics reports providing data about your website visitors and their behavior.

