MINDS

## **EXCEPTIONAL MINDS**

EIN: 80-0392843 Report Generated on: 12/07/2023

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EXCEPTIONAL

Platinum

Transparency 2022 Candid.

## **EXCEPTIONAL MINDS**

- 💄 aka EM
- Sherman Oaks, CA
- ⇔ www.exceptional-minds.org
- \$183878811

🖸 View GuideStar Profile

## MISSION

Exceptional Minds, a California non-profit of the year, is an academy and studio preparing young adults on the autism spectrum for careers in animation, visual effects, 3D gaming, and other related fields in the entertainment industry. Exceptional Minds provides critical technical and work readiness training customized to help its students achieve their full artistic and professional potential, creating a new pipeline of talented artists, and fostering inclusive hiring practices. Exceptional Minds and its partners are building a future where neurodiverse perspectives are vital to the advancement of a more empowered and inclusive society. **EIN** 80-0392843

RULING YEAR 2009

**IRS SUBSECTION** 501(c)(3) Public Charity

FOUNDING YEAR

2009

#### MAIN ADDRESS

14144 Ventura Blvd Suite 100 Sherman Oaks, CA 91423

AFFILIATION TYPE

Independent Organization

#### CONTACT

Mr David Siegel, Executive Director david@exceptional-minds.org

## **EXECUTIVE DIRECTOR** David Siegel

Javiu Siege

**BOARD CHAIR** Patricia Turney

## **SUBJECT AREA** Arts and culture

Computer literacy

Autism

Community and economic development

Youth development

Special needs education

#### **NTEE Code**

Specialized Education Institutions/Schools for Visually or Hearing Impaired, Learning Disabled (B28)

Other Youth Development N.E.C. (O99)

Scholarships, Student Financial Aid, Awards (B82)

## PROGRAMS

## 1. Core 3-year Vocational Program

Population(s) served: People with intellectual disabilities, Young adults

## 2. Prep and Private Programs

**Population(s) served:**People with intellectual disabilities, People with disabilities

## 3. Summer Workshops

Population(s) served: People with intellectual disabilities, Adolescents

## 4. Apprenticeship Program

Population(s) served: People with intellectual disabilities, Adults

## **POPULATIONS SERVED**

- 1. Children and youth
- 2. Adolescents
- 3. Adults
- 4. Young adults
- 5. People with disabilities
- 6. People with psychosocial disabilities
- 7. People with intellectual disabilities
- 8. Students

## COMPLIANCE

- ✓ IRS Pub 78 Verified as of November 2023
- ✓ IRS BMF 509(a) (1) as of November 13, 2023
- ✓ A-133 Audit Required/Performed?
- ✓ Conflict of Interest Policy
- X Written whistleblower policy

Section 509(a)(1) organization as referred to in Section 170(b)(1)(A)(vi)

## **TRANSPARENCY MEASURES**

- ✓ Board Practices Reported?
- ✓ Diversity Data Reported?
- **11** Number of Independent Board Members

## Programs & Results

## PROGRAMS

Source: Self-Reported by Organization, August 2022

## **Core 3-year Vocational Program**

#### Population(s) Served:

People with intellectual disabilities Young Adults (20-25 years)

EM's core program provides young adults (18– 35) with 3-years of full-time training in digital arts leading to possible job placement. During that time, students learn technical best practices, necessary software programs and obtain Adobe software certification, a critical credential that communicates technical and professional proficiency to future employers.

Each participant is provided with an individualized Career Planning (ICP) an essential evaluation component of this program. The ICP process, created by Exceptional Minds, brings together the student, the student's family, the Principal, the Autism Behavioral Specialist and the primary instructor to create a road map for realizing each student's career goals. The ICP provides an ongoing framework used to monitor technical and work readiness development and EM has created rating scales to track progress in all areas.

#### **Prep and Private Programs**

### Population(s) Served:

People with intellectual disabilities People with disabilities

The Prep program is comprised of one to three weekly sessions, throughout the school year, where young adults have an opportunity to discover their areas of interest and develop their talents. The program consists of oneon-one instruction in the morning, small group instruction in the afternoon, and socialization at lunch and throughout the day. Students work on their technical and social skills, and learn strategies to cope with their behavioral challenges. The Prep Program will run along side the full-time program, allowing students to benefit from guest lecturers and industry visitors.

### Summer Workshops

#### Population(s) Served:

People with intellectual disabilities Adolescents (13-19 years)

The popular Summer Workshops offer a series of 2-week classes in digital animation, video game development and visual effects.

#### **Apprenticeship Program**

#### Population(s) Served:

People with intellectual disabilities Adults

In June 2018, EM instituted the Apprentice Program (AP) for graduates needing further experience in specific employment prerequisite technical/behavioral skills. Apprentices receive, at no charge, intensive one-on-one instruction with the objective of moving them into jobs at EMS.

One quarter of apprentices received financial aid at the Academy.

To implement the AP, we have added a studio supervisor and two top teachers. The program follows EM's instructional design—working individually with apprentices on behaviors, concepts, systems, and specific software via a cohesive curriculum. Instruction hours are from 10:00am-4:00pm and each discipline has its own classroom. Behavioral training is embedded in all instruction/practice and reinforced in personal sessions.

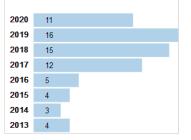
From 4:00pm-6:00 pm, artists practice their skills in the Apprentice Lab. Instructors assign

practice projects, assisting wherever necessary. Apprentices have thus far advanced to the point that they are currently working with EMS on movie titles. The AP is designed to be a fluid program whereby apprentices can work for the EMS in areas they have mastered, while receiving additional training/monitored practice in those where they need improvement.

## RESULTS

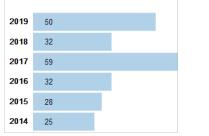
Number of students who receive scholarship funds and/or tuition assistance

### TOTALS BY YEAR



Number of Individualized Education Programs (IEPs) developed

## TOTALS BY YEAR



Population(s) Served: People with disabilities, People with intellectual disabilities, People with learning disabilities

Related program: Core 3-year Vocational Program

**Notes:** Ours, is not a typical IEP. We're a program, using an ICP (Individualize Career Plan) suited to our population focusing on technical, artistic and behavioral development evaluated weekly.

## Number of teachers retained after 12 months

ΤΟΤΑ	LS BY YEAR
2020	12
2019	12
2018	11

Population(s) Served: No target populations selected

Related program: Core 3-year Vocational Program

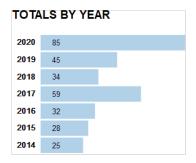
Adults, People with intellectual disabilities
Related program: Core 3-year Vocational Program

Population(s) Served: Adolescents (13-19 years),

**Notes:** Tuition assistance was instituted in 2011 Since then 108 tuition assistance awards have been

given. In 2021 thus far, 20 awards have been made.

## Number of students at or above a 90% attendance rate



**Population(s) Served:** People with disabilities, People with intellectual disabilities, People with learning disabilities

Related program: Core 3-year Vocational Program

Notes: Virtual training has reduced absences.

Number of teachers involved in school-wide decisions about student learning

TOTALS BY YEAR 2021 15 2020 12 2019 12 2018 11 2017 7 2016 7 2015 4 2014 2

**Population(s) Served:** People with intellectual disabilities, People with learning disabilities

Related program: Core 3-year Vocational Program

**Notes:** EM's growth initiative will increase the number of instructors to 20 by 2025. All faculty and studio supervisors have in put into our educational model, curriculum, and methodology.

## What is the organization aiming to accomplish?

Exceptional Minds' (EM's) primary goal is for all of our graduates to obtain and sustain gainful employment. EM's Academy provides visual computer arts training in visual effects, animation, 3D, gaming, and motion graphics through customized, hands-on applied learning, interweaving work-readiness instruction throughout every class. Job Placement is an essential aspect of the EM Vocational Program. EM's in-house, professional Visual Effects and Animation studios are a cornerstone of EM's innovative model for success. These state-of-the-art studios provide graduates with paid on-the-job training in an environment similar to media industry workplaces. They also build material for their demo reels and legitimate credits for their resumes. Students continue to receive Employment Services: internships/job placements, job coaching and career planning.

Exceptional Minds' corollary goal is to increase the representation and inclusion of neurodiverse artists and workers in entertainment, media, tech, and other industries. Every graduate working helps to widen the perspectives of all employers concerning the capabilities of individuals on the autism spectrum.

## What are the organization's key strategies for making this happen?

Traditional educational models focus on training youth and adults on the Autism Spectrum Disorder (ASD) for menial jobs that have no relationship to individual's capabilities, preferences, or cognitive abilities. EM is unique in the comprehensive methodology of our program. All programs begin with a presumption of competence, incorporating individual strengths into customized training paths and employment planning. The academy combines the skills of artists, instructors, technicians, and behaviorists into an exclusive, individualized curriculum based on proven principles of autism education. We completely integrate technical and behavioral/vocational training to assist artists in navigating long-term careers.

The COVID-19 pandemic jumpstarted EM's remote instructional model, whereby artists were trained entirely virtually. As a result, EM now trains young people across America and in several other countries. We are at the beginning of a growth period whereby we will offer hybrid training that is on-site and also serves virtual students with the same courses side-by-side with their in classroom colleagues.

Our programs benefit individuals of any race, sex or ethnicity who have a diagnosis of autism. Applicants showing interest and aptitude in art, graphics, design, and computer animation prepare for careers in the above-listed fields. We serve young adults (18-35) and we offer private tutoring, after-school and summer workshop to youth as young as 12.

EM multi-pronged approach prepares students for success in the workplace. With two clear pathways to employment--customized and/or supported employment in outside facilities and independent contract work provided and supervised by Exceptional Minds Studios. EM focuses on preparing youth and young adults on the spectrum for 21st century jobs in computer-based graphic design, visual effects, 3D, and animation.

As a part of this growth initiative, EM will be developing new career tracks with industries that exist all around the country: tech, advertising, etc. Exceptional Minds anticipates more than doubling the number of students and artists served within the next five years while expanding target industries to provide those students with more opportunity.

## What are the organization's capabilities for doing this?

Education – EM's flagship program is the post-secondary, three-year, full-time Academy (generally ages 18-24) where young adults become proficient computer artists specializing in visual effects, animation, motion graphics, or gaming/3D career tracks. Behavioral and work-readiness skills instruction is wholly interwoven with applied technical training. In their second year, students identify a career specialty and EM's Employment Support Team begins to prepare them for and usher them into related internships and employment. Current Career Tracks include Visual Effects, Animation, and the new Gaming & 3D arts. The Academy has a 96% graduation rate.

Our Part-Time Programs offer out-of-school Private Tutoring, Small Group Instruction, Saturday Workshops, and Art Labs to facilitate both technical and vocational skills acquisition. The Extensions Program is designed as Academy prep, individual project fulfillment, job testing prep, enrichment, or to accommodate those students for whom the pace of the regular Academy is too fast or too slow.

In EM's popular Summer, After-School, and Saturday workshops (ages 12 and up), adolescents with autism gain experience with the latest software used in professional studios. Workshops introduce teens to the possibility of careers in computer visual arts, in addition to improving academic skills.

In response to COVID-19, EM transitioned to providing technology/vocational instruction and on-the-job training remotely. We loaned computers to students/studio artists lacking adequate equipment, provided remote access to on-site computers, and rose to the teaching challenges with all hands on deck. Success in this virtual format propelled EM to offer its annual summer workshops virtually. Doing so resulted in a surge of applications and all sessions were waitlisted. Total enrollment ultimately increased by 20%.

As a result of this success, and an increasing number of film and tech industry partnerships, Exceptional Minds has launched a fiveyear Growth Initiative by which we will double enrollment. A major foundation has provided funding toward upgrading EM's existing remote instruction capabilities to an easily scalable virtual workstation model designed to not only enable increased student access, but also to enhance educational practice by allowing teachers to "reach into" student computers and control a pen, brush, or mouse in order to better illustrate a technique.

Exceptional Minds Studios provide initial employment/paid on-the-job training for Academy graduates. EM's Visual Effects studio artists have worked on every Marvel film since its founding as well as multiple Oscar-nominated and winning films: Star Wars: The Rise of Skywalker Green Book, Black Panther, and First Man. EM's Animation Studio has created Emmy-nominated animation for Sesame Workshop/Special Olympics videos and main title credits for Netflix series Atypical.

## What have and haven't they accomplished so far?

EM was founded by parents, educators, and entertainment professionals to address the 80% unemployment rate among America's almost five million adults with Autism Spectrum Disorder (ASD). The diagnosis rate has risen 34% since 2012. Chronic joblessness/underemployment leave much of this underserved population in poverty, distanced from full membership in our community.

EM opened its three-year training Academy in 2011, in-house Visual Effects Studio in 2014, and Animation Studio in 2016. We have achieved a national, award-winning reputation for quality outcomes in arts and special needs education, as well as becoming a respected Hollywood vendor of visual effects and animation services. Studio clients include Marvel, Netflix, Disney, Amazon, and many others.

Exceptional Minds has built its base of support to include the studios listed above, plus ViacomCBS, WarnerMedia, etc. EM also receives significant financial backing from two of the world's largest tech companies and multiple national and local private foundations.

Participants:

- 100% diagnosed with autism
- 48% non-Caucasian
- Full-Time Academy ages 18-24, Youth Programs 12-18, Part-time classes 12 and up, Studio artists 22 and up
- 52% receive financial aid

• 70% male (boys are diagnosed four times more than girls). In the past two years, EM has grown our female student body from 16% to 30% and continues to conduct outreach to students from all backgrounds.

Impact:

• EM has served almost 2,000 participants in its first decade and, as of 2021, serves 300 per year

• EM has instituted a Capacity Building Initiative that will double the number of individuals served within five years.

• Since the onset of the pandemic, EM has expanded service delivery through a new technology system that allows students and artists full remote participation in both classes and paid studio work.

• This technology has pushed enrollment up by 20% in Summer Youth Workshops, 33% in Part-Time programs, and 20% enrollment overall.

and part-time enrollment by 33%.

• Historically, EM has placed 32% of graduates into off-site entertainment employment (on par with other arts institutes), 13% worked as freelance artists, more than 45% at our in-house Studios, and 8% have found places in other industries. Five-year goals include increasing off-site employment to 40-50% and contracting for more professional projects as the number of studio artists grows.

You have a lot more power than you think. I know day-to-day things can be really difficult, that you can get down on yourself and you don't necessarily know where you're going. But in the right setting, with the right people supporting you—you can be incredible. —Exceptional Minds Student

# Financials

FISCAL YEAR START: 07/01

FISCAL YEAR END: 06/30

✓ Financials audited by an independent accountant

### **FINANCIALS QUICK VIEW**

Total revenue, gains, and other support per audited financial statements	\$5,154,657
Total expenses and losses per audited financial statements	\$3,882,811
Surpluses in last 5 years	2
Negative Net Assets in past 5 years	0

## Created in Partnership with



## **Financial Trends Analysis**

## **Business Model Indicators**

Profitability	2018	2019	2020	2021	2022
Unrestricted surplus (deficit) before depreciation	\$195,049	\$90,628	-\$586,704	\$520,048	\$1,470,706
As a % of expenses	7.2%	2.9%	-16.4%	13.6%	36.0%
Unrestricted surplus (deficit) after depreciation	\$154,574	\$52,136	-\$654,017	\$490,485	\$1,456,745
As a % of expenses	5.6%	1.7%	-17.9%	12.7%	35.5%
Revenue Composition					
Total revenue (unrestricted & restricted)	\$2,611,068	\$3,034,300	\$3,381,253	\$4,177,097	\$5,375,664
Total revenue, % change over prior year	-23.4%	16.2%	11.4%	23.5%	28.7%
Program services revenue	63.3%	56.8%	48.5%	42.7%	40.3%
Membership dues	0.0%	0.0%	0.0%	0.0%	0.0%
Investment income	0.3%	0.4%	0.1%	0.0%	0.2%
Government grants	0.4%	0.9%	0.3%	0.0%	6.2%
All other grants and contributions	36.2%	41.8%	51.3%	54.0%	34.5%
Other revenue	-0.1%	0.1%	-0.2%	3.2%	18.8%
Expense Composition					
Total expenses before depreciation	\$2,711,422	\$3,097,870	\$3,577,422	\$3,834,359	\$4,089,857
Total expenses, % change over prior year	12.8%	14.3%	15.5%	7.2%	6.7%
Personnel	75.3%	70.9%	73.1%	52.6%	64.7%
Professional Fees	7.2%	8.3%	1.9%	4.1%	4.2%
Occupancy	7.2%	8.1%	7.3%	6.0%	10.6%
Interest	0.0%	0.0%	0.0%	0.0%	0.0%
Pass-Through	0.0%	0.0%	0.0%	6.8%	6.4%
All other expenses	10.3%	12.8%	17.8%	30.6%	14.0%

## **Financial Trends Analysis, continued**

## Moving Toward Full Cost Coverage

Full Cost Components (estimated)	2018	2019	2020	2021	2022
Total Expenses (after depreciation)	\$2,751,897	\$3,136,362	\$3,644,735	\$3,863,922	\$4,103,818
One Month of Savings	\$225,952	\$258,156	\$298,119	\$319,530	\$340,821
Debt Principal Repayment	\$0	\$0	\$0	\$0	\$0
Fixed Asset Additions	\$0	\$0	\$0	\$0	\$0
Total Full Costs (estimated)	\$2,977,849	\$3,394,518	\$3,942,854	\$4,183,452	\$4,444,639

## **Capital Structure Indicators**

Liquidity					
Months of cash	3.3	1.0	5.3	7.2	8.5
Months of cash and investments	6.9	5.8	5.3	7.2	8.5
Months of estimated liquid unrestricted net assets	5.7	5.2	2.5	4.0	8.1
Balance Sheet Composition					
Cash	\$751,713	\$258,072	\$1,574,443	\$2,289,103	\$2,901,839
Investments	\$796,124	\$1,243,390	\$0	\$0	\$0
Receivables	\$126,878	\$138,865	\$377,519	\$100,638	\$473,842
Gross land, buildings, and equipment (LBE)	\$409,444	\$426,365	\$427,168	\$427,167	\$427,167
Accumulated depreciation (% of LBE)	66.0%	72.4%	87.1%	94.0%	97.2%
Liabilities (as % of assets)	11.1%	13.9%	36.6%	34.1%	16.3%
Unrestricted net assets	\$1,416,078	\$1,468,214	\$814,197	\$1,304,682	\$2,761,427
Temporarily restricted net assets	\$224,930	\$84,147	N/A	N/A	N/A
Permanently restricted net assets	\$0	\$0	N/A	N/A	N/A
Total restricted net assets	\$224,930	\$84,147	\$480,939	\$303,629	\$118,733
Total net assets	\$1,641,008	\$1,552,361	\$1,295,136	\$1,608,311	\$2,880,160

## **Key Data Checks**

Material Data Errors	2018	2019	2020	2021	2022
	No	No	No	No	No

Note: This issue is relevant to a small number of organizations: The nonprofit subject(s) of this report may have affiliates. The Form 990 data may not include information about any or all potential affiliates. If an organization does have affiliates and these affiliates have substantial financial activity, the financial data in this report may not present a comprehensive picture of the nonprofit's financial condition. Please consult the 990s of any potentially related affiliates for additional information.

Formulas for key metrics

- Key Revenue & Expense Data from Form 990'
- Key Balance Sheet Data from Form 990'

# Operations

Source: Self-Reported by Organization, August 2022

## **EXECUTIVE DIRECTOR**

## Mr David Siegel

## LinkedIn profile

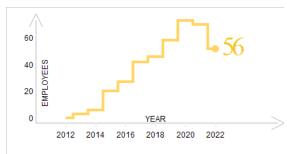
David Siegel is the Executive Director of California nonprofit of the year Exceptional Minds - an academy and studio preparing people on the autism spectrum for careers in animation and the digital arts.

A former Disney cast member of nearly a decade where he led marketing for Disneytoon Studios, Siegel began his career in talent representation at the William Morris Agency before segueing to a producing deal at a major studio and film financier.

Throughout his career, Siegel has also served as an advisor to world-class media companies having crafted branding, marketing, and new business strategies for a portfolio of clients that have included award-winning marketing and licensing agencies, leading animation studios, Universities, and technology start-ups. As an active philanthropist and social entrepreneur, Siegel, in partnership with his author/philanthropist son Dylan, has raised \$1.5 million toward eradicating glycogen storage disease.

#### NUMBER OF EMPLOYEES

Source: IRS Form 990



## **BOARD CHAIR**

Patricia Turney

Arcutis

Term: 2018 - 2022

### **BOARD MEMBERS**

Michael Murguia

Gold Coast Healh

Susan Capps Invitae

Mollie Keith Entrepreneur

Amy Schonfeld Neuropsychologist

**Richard Gasparian** Professional Animator

Helen Wu J. Arthur Greenfield & Co.

Dan Glasser National Ability Center

Cuong Do BioVie Inc

Patricia Turney Arcutis Biotherapeutics

Charles Alpuche Insulet Corp

Alyse Bass Attorney

Name	Title	Compensation	Other	Related
David Siegel	EXECUTIVE DIRECTOR	\$146,461	\$7,274	\$0
Dana Rubin Until 1121	DIRECTOR, FINANCE & OPERAT	\$96,308	\$0	\$0
Patricia Turney	BOARD CHAIR	\$0	\$0	\$0
Daniel Glasser	VICE CHAIR	\$0	\$0	\$0
Helen Wu	TREASURER	\$0	\$0	\$0
Susan Capps	SECRETARY	\$0	\$0	\$0
Richard Gasparian	BOARD MEMBER	\$0	\$0	\$0
Ron Burns	BOARD MEMBER (UNTIL 1/1/22)	\$0	\$0	\$0
Mollie Burns Keith	BOARD MEMBER	\$0	\$0	\$0
Michael Murguia	BOARD MEMBER	\$0	\$0	\$0
Dr Amy Schofeld	BOARD MEMBER	\$0	\$0	\$0
Charles Alpuche	BOARD MEMBER	\$0	\$0	\$0
Alyse Sue Bass	BOARD MEMBER	\$0	\$0	\$0
Cuong DO	BOARD MEMBER	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
David Siegel	EXECUTIVE DIRECTOR	\$131,330	\$4,133	\$0
Dana Rubin	DIRECTOR, FINANCE & OPERATIONS (AS OF 1/1/21)	\$57,001	\$0	\$0
Patricia Turney	BOARD CHAIR	\$0	\$0	\$0
Daniel Glasser	VICE CHAIR	\$0	\$0	\$0
Helen Wu	TREASURER	\$0	\$0	\$0
Susan Capps	SECRETARY	\$0	\$0	\$0
Richard Gasparian	BOARD MEMBER	\$0	\$0	\$0
Ron Burns	BOARD MEMBER	\$0	\$0	\$0
Mollie Burns Keith	BOARD MEMBER	\$0	\$0	\$0
Michael Murguia	BOARD MEMBER	\$0	\$0	\$0
Dr Amy Schofeld	BOARD MEMBER	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
Jeffrey Shapiro Until 1230	EXECUTIVE DIRECTOR	\$166,315	\$5,851	\$0
David Siegel As Of 0101	EXECUTIVE DIRECTOR	\$43,366	\$1,312	\$0
Patricia Turney	BOARD CHAIR	\$0	\$0	\$0
Daniel Glasser	VICE CHAIR	\$0	\$0	\$0
Helen Wu	TREASURER	\$0	\$0	\$0
Richard Gasparian	SECRETARY	\$0	\$0	\$0
Susan Capps	BOARD MEMBER	\$0	\$0	\$0
Ron Burns	BOARD MEMBER	\$0	\$0	\$0
Mollie Burns Keith	BOARD MEMBER	\$0	\$0	\$0
Michael Murguia	BOARD MEMBER	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
Jeffrey Shapiro	EXECUTIVE DIRECTOR	\$46,116	\$550	\$0
David Shladovsky	BOARD CHAIR	\$0	\$0	\$0
Patricia Turney	TREASURER	\$0	\$0	\$0
Yudi Bennett	VICE CHAIR	\$0	\$0	\$0
Helen Wu	BOARD MEMBER	\$0	\$0	\$0
Ron Burns	BOARD MEMBER	\$0	\$0	\$0
Mollie Burns Keith	BOARD MEMBER	\$0	\$0	\$0
Michael Murguia	BOARD MEMBER	\$0	\$0	\$0

Name	Title	Compensation	Other	Related
Ernie Merlan Until 629	EXECUTIVE DIRECTOR	\$112,000	\$0	\$0
David Shladovsky	BOARD CHAIR	\$0	\$0	\$0
Patricia Turney	TREASURER	\$0	\$0	\$0
Michele Magnin Carbonell	SECRETARY	\$0	\$0	\$0
Yudi Bennett	VICE CHAIR	\$0	\$0	\$0
Helen Wu	BOARD MEMBER	\$0	\$0	\$0
Ron Burns	BOARD MEMBER	\$0	\$0	\$0
Mollie Burns Keith	BOARD MEMBER	\$0	\$0	\$0
Janet Sandoval	BOARD MEMBER	\$0	\$0	\$0
Bob Stevenson	BOARD MEMBER	\$0	\$0	\$0

## **Professional fundraisers**

FISCAL YEAR 2022

Fundraiser name	Type of service	Gross receipts from fundraising	Retained by organization	Paid to fundraiser
JANICE VELA	GRANT WRITER	\$100,000	\$72,399	\$27,601

## **Professional fundraisers**

Fundraiser name	Type of service	Gross receipts from fundraising	Retained by organization	Paid to fundraiser
JANICE VELA	GRANT WRITER	\$60,000	\$39,489	\$20,511

## **Paid Preparers**

## FISCAL YEAR 2022

Firm Name	Firm EIN	Firm Address	Firm Phone
EVERGREEN ALLIANCE PROFESSIONAL CORP	861400078	4332 CERRITOS AVE SUITE A105, LOS ALAMITOS CA 90720	7143728110

## **Paid Preparers**

FISCAL YEAR 2021

Firm Name	Firm EIN	Firm Address	Firm Phone
EVERGREEN ALLIANCE PROFESSIONAL CORP	861400078	4332 CERRITOS AVE SUITE A105, LOS ALAMITOS CA 90720	7143728110

## **Paid Preparers**

Firm Name	Firm EIN	Firm Address	Firm Phone
EVERGREEN ALLIANCE PROFESSIONAL CORP	86-1400078	4332 CERRITOS AVE SUITE A105, LOS ALAMITOS CA 90720 USA	562-965-2554

## **BOARD LEADERSHIP PRACTICES**

GuideStar worked with BoardSource, the national leader in nonprofit board leadership and governance, to create this section, which enables organizations and donors to transparently share information about essential board leadership practices.

BOARD ORIENTATION & EDUCATION		
Does the board conduct a formal orientation for new board members and require all	Yes	
board members to sign a written agreement regarding their roles, responsibilities,		
and expectations?		
CEO OVERSIGHT		
Has the board conducted a formal, written assessment of the chief executive within	Yes	
the past year?		
ETHICS & TRANSPARENCY		
Have the board and senior staff reviewed the conflict-of-interest policy and	Yes	
completed and signed disclosure statements in the past year?		
BOARD COMPOSITION		
Does the board ensure an inclusive board member recruitment process that results	Yes	
in diversity of thought and leadership?		
BOARD PERFORMANCE		
Has the board conducted a formal, written self-assessment of its performance within	No	
the past three years?		

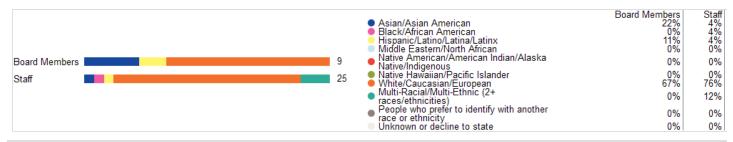
Who works and leads organizations that serve our diverse communities? This organization has voluntarily shared information to answer this important question and to support sector-wide learning. GuideStar partnered on this section with CHANGE Philanthropy and Equity in the Center.

#### Leadership

The organization's leader identifies as:

Race & Ethnicity	White/Caucasian/European
Gender Identity	Male, Not transgender (cisgender)
Sexual Orientation	Heterosexual or Straight
Disability Status	Person without a disability

#### **Race & Ethnicity**



### **Gender Identity**



#### Equity Strategies Last Updated: 08/02/2021

Candid partnered with Equity in the Center - a project that works to shift mindsets, practices, and systems within the social sector to increase racial equity - to create this section. Learn More

#### Data

V We review compensation data across the organization (and by staff levels) to identify disparities by race.

Ve analyze disaggregated data and root causes of race disparities that impact the organization's programs, portfolios, and the populations served.

✓ We disaggregate data to adjust programming goals to keep pace with changing needs of the communities we support.

Ve employ non-traditional ways of gathering feedback on programs and trainings, which may include interviews, roundtables, and external reviews with/by community stakeholders.

✓ We disaggregate data by demographics, including race, in every policy and program measured.

✓ We have long-term strategic plans and measurable goals for creating a culture such that one's race identity has no influence on how they fare within the organization.

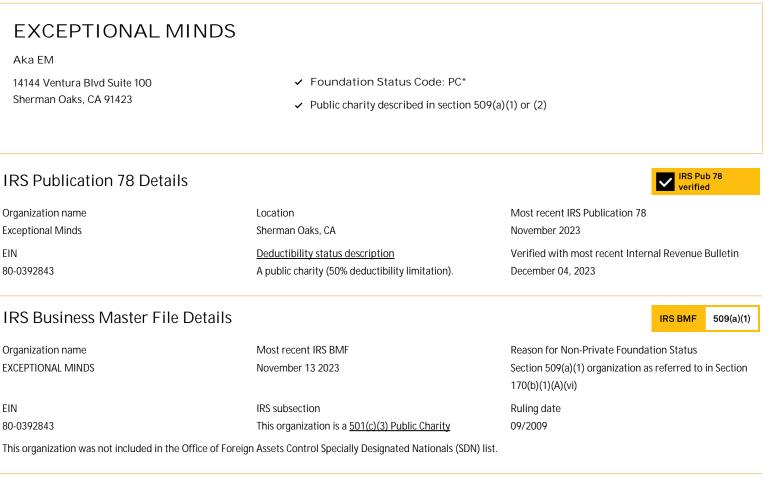
### Policies and processes

Ve seek individuals from various race backgrounds for board and executive director/CEO positions within our organization.

Ve engage everyone, from the board to staff levels of the organization, in race equity work and ensure that individuals understand their roles in creating culture such that one's race identity has no influence on how they fare within the organization.

# Appendix

Key Documents	
IRS Forms 990	Z <u>2022 990</u>
	☑ <u>2021 990</u>
	☑ <u>2020 990</u>
	☑ <u>2019 990</u>
	☑ <u>2018 990</u>
IRS Forms 990T	Not Available
Audited Financial Statements	2020 Audited Financial Statement
Audited Financial Statements	<ul> <li>2020 Audited Financial Statement</li> <li>2020 Audited Financial Statement</li> </ul>
Audited Financial Statements	
Audited Financial Statements Key Organization Documents	2020 Audited Financial Statement
	<ul> <li>2020 Audited Financial Statement</li> <li>2019 Audited Financial Statement</li> </ul>
	<ul> <li>2020 Audited Financial Statement</li> <li>2019 Audited Financial Statement</li> <li>Letter of Determination</li> </ul>



On September 8, 2011, the IRS issued regulations which eliminated the advance ruling process for a section 501(c)(3) organization. Learn more

\* The Foundation Status Code is the code that foundations are required to provide for each grantee annually on part XV of Form 990PF. Note that this code cannot be derived in some cases (e.g., supporting organizations for which 'type' can't be determined).

IRS Revenue Procedure 2011-33 allows grantors to rely on third-party resources, such as GuideStar Charity Check, to obtain required Business Master File (BMF) data

concerning a potential grantee's public charity classification under section 509 (a) (1), (2) or (3).

## GuideStar Charity Check Data Sources

-GuideStar acquires all IRS data directly from the Internal Revenue Service.

-<u>IRS Publication 78 (Cumulative List of Organizations)</u> lists organizations that have been recognized by the Internal Revenue Service as eligible to receive tax-deductible contributions.

-The <u>IRS Internal Revenue Bulletin</u> (IRB) lists changes in charitable status since the last Publication 78 release. Between the release of IRS Publication 78 and the subsequent IRS Internal Revenue Bulletin, the IRB date will reflect the most recent release date of IRS Publication 78.

-The <u>IRS Business Master File</u> lists approximately 1.7 million nonprofits registered with the IRS as tax-exempt organizations.

-The IRS Automatic Revocation of Exemption List contains organizations that have had their federal tax-exempt status automatically revoked for failing to file an annual return or notice with the IRS for three consecutive years.

-The Foundation Status Code is a value derived by mapping the codes found on the <u>990PF filing instructions</u> to the corresponding codes in the IRS BMF. Note that not all codes are able to be mapped due to insufficient data.

-The Office of Foreign Assets Control (OFAC) <u>Specially Designated Nationals (SDN) list</u> organizations that are owned or controlled by targeted individuals, groups, and entities, such as terrorists or narcotics traffickers. Their assets are blocked and U.S. persons are generally prohibited from dealing with them.