AMERICAN LUNG ASSOCIATION

FINANCIAL STATEMENTS AND INDEPENDENT
AUDITOR'S REPORT

For the Years Ended June 30, 2019 and 2018

SIKICH.COM

AMERICAN LUNG ASSOCIATION

TABLE OF CONTENTS

SIKICH®

CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS
Members of American Institute of Certified Public Accountants

3201 W. White Oaks Dr., Suite 102
Springfield, IL 62704
217.793.3363

SIKICH.COM

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
American Lung Association

Report on the Financial Statements

We have audited the accompanying financial statements of American Lung Association (Association), which comprise the Statements of Financial Position as of June 30, 2019 and 2018, and the related Statements of Activities, Functional Expenses, and Cash Flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Lung Association as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 25, 2019, on our consideration of the Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control over financial reporting and compliance.

Emphasis of Matter Regarding a Change in Accounting Principle

As discussed in Note 16 to the financial statements, the Association adopted new accounting guidance as issued by the Financial Accounting Standards Board under Financial Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. Our opinion was not modified with respect to this matter.

Sikich LLP
Springfield, Illinois
November 25, 2019

FINANCIAL STATEMENTS

AMERICAN LUNG ASSOCIATION

STATEMENTS OF FINANCIAL POSITION

June 30, 2019 and 2018

ASSETS

	2019	2018
Cash and cash equivalents	$ 35,424,879	$ 37,231,856
Receivables:		
Accounts and grants receivable, net	11,041,511	12,946,620
Notes receivable	1,594,237	2,038,664
Prepaid expenses and other assets:		
Prepaid expenses	1,367,226	1,370,190
Inventories	125,489	125,125
Investments	109,412,650	104,412,597
Other assets	809,586	729,507
Land, buildings, and equipment, net	10,339,263	10,566,611
Beneficial interest in gift annuities	1,458,141	1,078,190
Beneficial interest in charitable and perpetual trusts	34,697,550	33,687,847
TOTAL ASSETS	$ 206,270,532	$ 204,187,207

LIABILITIES AND NET ASSETS

	2019	2018
LIABILITIES		
Accounts payable and accrued expenses		
Accounts payable - general	$ 10,671,602	$ 8,948,271
Accounts payable - awards and grants	7,881,670	6,618,850
Deferred revenue	16,792,727	19,790,399
Amounts held on behalf of others	1,003,294	978,992
Accrued pension and postretirement plan liabilities	13,544,373	15,288,190
Gift annuities obligations	968,589	1,059,228
Other liabilities	2,176,074	2,672,921
Total liabilities	53,038,329	55,356,851
NET ASSETS		
Without donor restrictions	108,723,005	106,001,896
With donor restrictions		
Perpetual in nature	39,749,161	37,816,968
Purpose and time restrictions	4,760,037	5,011,492
	44,509,198	42,828,460
Total net assets	153,232,203	148,830,356
TOTAL LIABILITIES AND NET ASSETS	$ 206,270,532	$ 204,187,207

See accompanying notes to the financial statements.

AMERICAN LUNG ASSOCIATION

STATEMENT OF ACTIVITIES

Year Ended June 30, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE			
Public support:			
Direct mail	$ 16,471,106	$ -	$ 16,471,106
Contributions	7,539,473	3,500	7,542,973
Contributed media services and materials	19,174,252	-	19,174,252
Bequests and trust income	16,721,236	6,750	16,727,986
Special events	18,964,994	-	18,964,994
Less direct donor benefits	(3,738,168)	-	(3,738,168)
Total public support	75,132,893	10,250	75,143,143
Other revenue:			
Corporate support	13,977,277	-	13,977,277
Foundation support	3,988,126	1,036,000	5,024,126
Government grants	24,133,769	-	24,133,769
Interest and dividends	3,117,081	219,710	3,336,791
Research co-funding	408,500	-	408,500
Program service fees	2,269,800	-	2,269,800
Other	968,626	-	968,626
Total other revenue	48,863,179	1,255,710	50,118,889
Net assets released from restrictions	643,336	(643,336)	-
Total revenue	124,639,408	622,624	125,262,032
EXPENSES			
Program services	107,525,849	-	107,525,849
Supporting services	14,142,788	-	14,142,788
Total expenses	121,668,637	-	121,668,637
Changes in net assets from operating activities	2,970,771	622,624	3,593,395
OTHER CHANGES IN NET ASSETS			
Net realized gains (losses) on investments	6,376,697	409,969	6,786,666
Net unrealized gains (losses) on investments	(4,561,786)	(367,720)	(4,929,506)
Gain on sale of land, buildings, and equipment	29,693	-	29,693
Change in fair value of beneficial interest in trusts & other	-	1,015,865	1,015,865
Change in value of split-interest agreements	3,141	-	3,141
Change in value of equity method investments	(125,761)	-	(125,761)
Other pension and postretirement plan changes	(1,971,646)	-	(1,971,646)
Total other changes in net assets	(249,662)	1,058,114	808,452
CHANGE IN NET ASSETS	2,721,109	1,680,738	4,401,847
NET ASSETS - BEGINNING OF YEAR	106,001,896	42,828,460	148,830,356
NET ASSETS - END OF YEAR	$ 108,723,005	$ 44,509,198	$ 153,232,203

See accompanying notes to the financial statements.

AMERICAN LUNG ASSOCIATION

STATEMENT OF ACTIVITIES

Year Ended June 30, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE			
Public support:			
Direct mail	$ 18,427,032	$ -	$ 18,427,032
Contributions	5,330,764	-	5,330,764
Contributed media services and materials	28,495,537	-	28,495,537
Bequests and trust income	14,634,118	43,500	14,677,618
Special events	18,448,037	-	18,448,037
Less direct donor benefits	(3,639,102)	-	(3,639,102)
Total public support	81,696,386	43,500	81,739,886
Other revenue:			
Corporate support	14,726,098	-	14,726,098
Foundation support	3,960,169	51,696	4,011,865
Government grants	24,739,244	-	24,739,244
Interest and dividends	2,226,887	174,997	2,401,884
Research co-funding	1,378,900	-	1,378,900
Program service fees	2,520,422	-	2,520,422
Other	700,243	-	700,243
Total other revenue	50,251,963	226,693	50,478,656
Net assets released from restrictions	2,704,819	(2,704,819)	-
Total revenue	134,653,168	(2,434,626)	132,218,542
EXPENSES			
Program services	115,982,244	-	115,982,244
Supporting services	15,108,497	-	15,108,497
Total expenses	131,090,741	-	131,090,741
Changes in net assets from operating activities	3,562,427	(2,434,626)	1,127,801
OTHER CHANGES IN NET ASSETS			
Net realized gains (losses) on investments	2,100,478	383,066	2,483,544
Net unrealized gains (losses) on investments	1,544,679	(58,696)	1,485,983
Gain on sale of land, buildings, and equipment	128,365	-	128,365
Change in fair value of beneficial interest in trusts & other	115,444	778,439	893,883
Change in value of split-interest agreements	6,537	-	6,537
Change in value of equity method investments	(81,484)	-	(81,484)
Other pension and postretirement plan changes	(645,062)	-	(645,062)
Acquisition of dissolved and merged charters	84,020,708	38,940,728	122,961,436
Total other changes in net assets	87,189,665	40,043,537	127,233,202
CHANGE IN NET ASSETS	90,752,092	37,608,911	128,361,003
NET ASSETS - BEGINNING OF YEAR	15,249,804	5,219,549	20,469,353
NET ASSETS - END OF YEAR	$ 106,001,896	$ 42,828,460	$ 148,830,356

See accompanying notes to the financial statements.

AMERICAN LUNG ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2019

	Program Services				
	Lung Cancer, Asthma, COPD and Lung Disease	Research	Advocacy and Environment	Tobacco Control	Total Program Services
Salaries	$ 10,139,487	$ 3,530,146	$ 6,631,314	$ 11,069,742	$ 31,370,689
Payroll taxes and benefits	2,591,504	890,556	1,715,111	2,795,048	7,992,219
Total compensation	12,730,991	4,420,702	8,346,425	13,864,790	39,362,908
Awards and grants, net	-	8,693,751	-	-	8,693,751
Program consulting	3,171,257	21,390	3,591,816	8,117,033	14,901,496
Professional fees	4,638,567	764,910	1,509,990	1,818,506	8,731,973
Media and advertising	689,853	306,339	558,450	290,106	1,844,748
In-kind media	17,135,844	250,336	219,044	219,044	17,824,268
Occupancy	975,992	258,641	875,418	961,230	3,071,281
Office supplies and equipment	698,612	264,190	472,097	628,064	2,062,963
Printing	144,098	42,712	55,035	174,802	416,647
Postage and shipping	64,702	31,386	37,818	58,452	192,358
Travel	565,382	147,045	248,366	605,504	1,566,297
Conferences	149,125	54,537	57,453	71,050	332,165
Miscellaneous	654,873	248,504	505,997	532,409	1,941,783
Direct mail - materials and professional fees	3,570,555	2,008,437	446,320	557,899	6,583,211
Total functional expenses before direct donor benefits	45,189,851	17,512,880	16,924,229	27,898,889	107,525,849
Percentage of total	37%	14%	14%	23%	88%
Direct donor benefits					
Site rental/food/entertainment	-	-	-	-	-
Total functional expenses and direct donor benefits	$ 45,189,851	$ 17,512,880	$ 16,924,229	$ 27,898,889	$ 107,525,849

This statement continued on the following page.

AMERICAN LUNG ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES (Continued)

Year Ended June 30, 2019

	Supporting Services			
	Management and General	Fundraising	Total Supporting Services	Total
Salaries	$ 913,274	$ 3,413,471	$ 4,326,745	$ 35,697,434
Payroll taxes and benefits	244,977	893,539	1,138,516	9,130,735
Total compensation	1,158,251	4,307,010	5,465,261	44,828,169
Awards and grants, net	-	-	-	8,693,751
Program consulting	-	-	-	14,901,496
Professional fees	238,603	759,650	998,253	9,730,226
Media and advertising	47,290	164,594	211,884	2,056,632
In-kind media	-	250,337	250,337	18,074,605
Occupancy	747,062	475,805	1,222,867	4,294,148
Office supplies and equipment	212,308	370,651	582,959	2,645,922
Printing	14,987	50,001	64,988	481,635
Postage and shipping	5,881	34,058	39,939	232,297
Travel	26,912	79,293	106,205	1,672,502
Conferences	16,125	25,935	42,060	374,225
Miscellaneous	182,406	400,855	583,261	2,525,044
Direct mail - materials and professional fees	557,899	4,016,875	4,574,774	11,157,985
Total functional expenses before direct donor benefits	3,207,724	10,935,064	14,142,788	121,668,637
Percentage of total	3%	9%	12%	100%
Direct donor benefits				
Site rental/food/entertainment	-	-	3,738,168	3,738,168
Total functional expenses and direct donor benefits	$ 3,207,724	$ 10,935,064	$ 17,880,956	$ 125,406,805

See accompanying notes to the financial statements.

AMERICAN LUNG ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2018

	Program Services				
	Lung Cancer, Asthma, COPD and Lung Disease	Research	Advocacy and Environment	Tobacco Control	Total Program Services
Salaries	$ 10,074,284	$ 3,026,859	$ 6,062,157	$ 11,561,276	$ 30,724,576
Payroll taxes and benefits	2,940,398	836,646	1,753,434	3,414,168	8,944,646
Total compensation	13,014,682	3,863,505	7,815,591	14,975,444	39,669,222
Awards and grants, net	-	7,654,496	-	-	7,654,496
Program consulting	2,517,271	9,048	3,007,784	7,681,402	13,215,505
Professional fees	4,814,933	447,215	1,762,097	2,650,450	9,674,695
Media and advertising	431,681	142,872	240,518	297,711	1,112,782
In-kind media	25,716,981	164,300	388,225	123,225	26,392,731
Occupancy	960,374	232,137	660,320	1,270,953	3,123,784
Office supplies and equipment	1,051,978	333,307	994,040	991,074	3,370,399
Printing	188,076	26,953	45,176	386,250	646,455
Postage and shipping	94,779	31,519	59,442	110,310	296,050
Travel	559,774	131,089	274,661	594,086	1,559,610
Conferences	502,070	81,000	112,935	184,633	880,638
Miscellaneous	200,260	92,128	115,865	184,060	592,313
Direct mail - materials and professional fees	4,286,460	2,416,005	467,614	623,485	7,793,564
Total functional expenses before direct donor benefits	54,339,319	15,625,574	15,944,268	30,073,083	115,982,244
Percentage of total	41%	12%	12%	23%	88%
Direct donor benefits					
Site rental/food/entertainment	-	-	-	-	-
Total functional expenses and direct donor benefits	$ 54,339,319	$ 15,625,574	$ 15,944,268	$ 30,073,083	$ 115,982,244

This statement continued on the following page.

AMERICAN LUNG ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES (Continued)

Year Ended June 30, 2018

	Supporting Services			
	Management and General	Fundraising	Total Supporting Services	Total
Salaries	$ 853,716	$ 3,719,179	$ 4,572,895	$ 35,297,471
Payroll taxes and benefits	292,436	1,218,177	1,510,613	10,455,259
Total compensation	1,146,152	4,937,356	6,083,508	45,752,730
Awards and grants, net	-	-	-	7,654,496
Program consulting	278	3,290	3,568	13,219,073
Professional fees	295,870	651,456	947,326	10,622,021
Media and advertising	6,038	150,291	156,329	1,269,111
In-kind media	-	205,375	205,375	26,598,106
Occupancy	732,701	561,874	1,294,575	4,418,359
Office supplies and equipment	202,659	523,117	725,776	4,096,175
Printing	1,568	36,493	38,061	684,516
Postage and shipping	7,217	49,043	56,260	352,310
Travel	26,886	96,176	123,062	1,682,672
Conferences	25,838	52,919	78,757	959,395
Miscellaneous	24,283	175,908	200,191	792,504
Direct mail - materials and professional fees	649,463	4,546,246	5,195,709	12,989,273
Total functional expenses before direct donor benefits	3,118,953	11,989,544	15,108,497	131,090,741
Percentage of total	3%	9%	12%	100%
Direct donor benefits				
Site rental/food/entertainment	-	-	3,639,102	3,639,102
Total functional expenses and direct donor benefits	$ 3,118,953	$ 11,989,544	$ 18,747,599	$ 134,729,843

See accompanying notes to the financial statements.

AMERICAN LUNG ASSOCIATION

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2019 and 2018

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	$ 4,401,847	$ 128,361,003
Adjustments to reconcile changes in net assets to net cash provided by operating activities		
Depreciation and amortization	421,534	513,611
Forgiveness of notes receivable	782,151	573,386
Gain on sale of land, buildings, and equipment	(29,693)	(128,365)
Net realized and unrealized gain on investments	(1,857,160)	(3,969,527)
Distribution of assets held in trusts	-	115,444
Change in fair value of beneficial interest in trusts and other	(1,009,703)	(893,883)
Change in fair value of beneficial interest in gift annuities	(379,951)	(107,204)
Change in valuation of investment in LLC	125,761	826,050
Acquisition of merged charters	-	(122,961,436)
Changes in operating assets and liabilities:		
Receivables	1,905,109	2,180,793
Prepaid expenses	2,964	71,337
Inventory	(364)	(36,514)
Other assets	(80,079)	1,541,498
Accounts payable and accrued expenses	1,723,331	(5,268,929)
Awards and grants payable	1,262,820	654,500
Deferred revenue	(2,997,672)	252,072
Amounts held on behalf of others	24,302	(557,747)
Accrued pension and postretirement plan liabilities	(1,743,817)	(924,003)
Gift annuities obligations	(90,639)	100,668
Other liabilities	(496,847)	930,467
Net cash from operating activities	1,963,894	1,273,221
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(111,762,888)	(21,709,857)
Sale of investments	108,494,234	19,546,222
Advances on notes receivable	(337,724)	(1,344,322)
Purchase of property and equipment	(225,493)	(24,090)
Proceeds from sale of property and equipment	61,000	173,344
Cash and cash equivalents received from merged charters	-	15,043,848
Net cash from investing activities	(3,770,871)	11,685,145
CHANGE IN CASH AND CASH EQUIVALENTS	(1,806,977)	12,958,366
CASH AND CASH EQUIVALENTS, BEGINNING	37,231,856	24,273,490
CASH AND CASH EQUIVALENTS, END	$ 35,424,879	$ 37,231,856

See accompanying notes to the financial statements.

1. NATURE OF BUSINESS

American Lung Association (the Association or ALA) is a not-for-profit voluntary health organization incorporated in the State of Maine. The mission of the Association is to prevent lung disease and promote lung health. The Association sponsors education, services, and advocacy related to asthma and other lung diseases, tobacco control, and indoor and outdoor air quality. Programs include education and public information programs about indoor and outdoor environmental and air quality issues, community and school programs about tobacco control, asthma and comprehensive health education, smoking cessation and prevention programs for teens and adults, asthma camps, support groups for children and adults with lung diseases, conferences and public information. The Association also provides grants and awards for research and for the training of researchers. The Association has an advocacy function to promote awareness in the above areas by the appropriate government agencies in order to assist them in achieving better health and environmental conditions for the public. The Association is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles (GAAP).

Net assets are classified based on the existence or absence of donor-imposed restrictions.

The following is a description of each class:

Without Donor Restrictions

Net assets available for use in general operations and not subject to donor restrictions.

With Donor Restrictions

Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates the resources be maintained in perpetuity. Generally, the donors of these assets permit the Association to use all or part of the income earned on related investments for general or specified purposes. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant estimates include the determination of allowances for doubtful accounts; the pension and life insurance benefit obligations; the fair values assigned to certain financial instruments, in-kind contributions, the useful lives assigned to property and equipment and the allocation of functional expenses. Actual results could differ from those estimates.

Cash Equivalents

Cash equivalents include highly liquid investments, including money market funds with original maturities of three months or less at the date of purchase. The Association has classified any cash or money market accounts held by external investment managers as investments as these funds are not intended for current operations.

Receivables and Allowances for Doubtful Accounts

Receivables are primarily related to grants and program service contracts. The Association provides an allowance for uncollectible accounts based upon prior experience and management's assessment of the collectability of specific accounts. Receivables are reflected on the accompanying Statement of Financial Position net of allowance for doubtful accounts of $20,000 as of June 30, 2019 and 2018, respectively.

Land, Buildings, and Equipment

Land, buildings, and equipment are recorded at fair value at the date of receipt, and expenditures for land, buildings and equipment in excess of $5,000 are capitalized and stated at cost, less accumulated depreciation.

Depreciation is computed using the straight-line method over the estimated useful lives (5-40 years for buildings and improvements; 3 years for computer hardware and software; 3-15 years for furniture, fixtures and equipment; and 3-5 years for vehicles). Leasehold improvements are amortized over the shorter of the life of the lease or estimated life of the asset.

Deferred revenue

Deferred revenue consists of amounts received from funding sources for which the Association has not yet fulfilled its obligations. Such amounts are reflected as revenues when the related services are performed or obligations are satisfied.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments and Related Income

The Association carries its investments at fair value with the related gains and losses included in the Statement of Activities. The fair value of equity securities, debt securities, and mutual funds with readily determinable fair values approximates quoted market prices. All investment income is reported as without donor restriction unless otherwise restricted by the donor. All appreciation/depreciation earned on investments is reported as a change in net assets without donor restrictions unless otherwise restricted by the donor. Interest and dividend income from the Association's investments are included in operating activities on the Statement of Activities as those investments are used for the Association's daily cash management activities. All other investment return is considered nonoperating. Investment income is reported net of external and direct internal investment expenses.

Direct Mail, Contributions, Special Events, Bequests and Trust Income

All unconditional monetary gifts collected through direct mail, online contributions, special events, bequests and trusts are recorded when received or when notified through probate. All contributions are considered available for the general programs of the Association, unless specifically restricted by the donor. The Association reports monetary gifts as donor restricted support if they are received with donor stipulations that limit their use or are subject to time restrictions. A donor restriction expires when a stipulated time restriction ends or when a purpose restriction is accomplished. Upon expiration of the restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions.

Program Service Contracts and Grants

Revenue from program service contracts and federal, state, corporate and foundation grants is recognized as the related expenses are incurred in accordance with the terms of the respective grant or contract agreement. Amounts received in advance are reported as deferred revenues.

Research Awards and Grants

The Association makes awards and grants for research and for the training of researchers. The Association's funding for research is derived from a portion of its overall revenue and contractual agreements with affiliates restricted to the Association's Airways Clinical Research Centers (ACRC) Network. The ACRC Network consists of 18 airways clinical research centers throughout the United States. Additional funding is provided through investment earnings on endowments and by corporate and foundation grants. Recipients are required to meet certain qualifications and to provide accountability to the Association for funds disbursed. The liability and related expense for awards and grants are recognized at the time of award and notification to, and acceptance by, the recipient. Outstanding awards and grant commitments at June 30, 2019 and 2018, are all payable within one year.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributed Media, Services and Materials

The Association recognizes advertising costs when incurred. The Association received $18,074,605 and $26,598,106 of billboard, print, and TV and radio advertisement space during the years ended June 30, 2019 and 2018, respectively. The value of such contributed media, based upon information provided by third-party media services, is reflected on the Statement of Activities as contributed media services and materials and on the Statement of Functional Expenses as in-kind media.

The Association recognizes contributions of services if such services (a) create or enhance nonfinancial assets, or (b) require specialized skills, and are provided by individuals possessing those skills and would typically need to be purchased if not contributed. Contributed services recognized related to consulting work was $753,495 and $930,473 for the years ended June 30, 2019 and 2018, respectively. The Association also recognizes contributions of materials and facility space at their estimated fair value at the date of donation. Donated materials and facility space was $346,152 and $966,958 for the years ended June 30, 2019 and 2018, respectively.

Licensing Fees and Royalties

The Association receives licensing fees from corporations who become part of the American Lung Association Health Partners (Health Partners) program, under either educational partner agreements or license agreements. Health Partners pay fees for use of the American Lung Association logo and approved informational content under strict usage terms that require the Association's approvals on all of the corporate partners' marketing materials. The term of these agreements typically range from one to three years. Fees are paid either annually, semiannually or quarterly depending on the terms of the respective contract.

In certain affinity contracts, royalties are derived from fees paid and reported to the Association by the corporate partner on a quarterly basis based on the number of applications, renewals, the volume of charges or some other formula based on activity generated by the program.

The Association records revenue from licensing fees and royalties as increases to net assets without donor restrictions to the extent the earnings process is complete. Receivables are expected to be collected within one year and are recorded at net realizable value. Licensing fees and royalties are reported as corporate support revenue on the Statement of Activities.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, office supplies and equipment, printing, postage and shipping, travel and conferences, which are allocated on the basis of estimates of time and effort. Direct mail – materials and professional fees are allocated on the basis of the direct response mailing of solicitation materials.

Income Taxes

The Association is designated as a non-profit organization and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. It has been classified as an organization that is not a private foundation. Therefore, charitable contributions are tax deductible.

Concentrations of Credit Risk

Cash, cash equivalents and investments are exposed to various risks, such as interest rate, market and credit risks. To minimize such risks, the Association has diversified investment portfolios managed by independent investment managers in a variety of asset classes. The Association regularly evaluates its investments including performance thereof. Due to inherent risks and potential volatility in investment valuations, the amounts reported on the accompanying financial statements can vary substantially from year to year. The Association maintains its cash and cash equivalents in various bank deposit accounts which, at times may exceed federally insured limits. At June 30, 2019 and 2018, the Association's cash accounts exceeded federally insured limits by $34,341,286 and $36,532,985, respectively. The Association's cash and investment accounts were placed with high credit quality financial institutions and accordingly, the Association does not expect nonperformance.

3. NOTES RECEIVABLE

The Association received several grants to provide gas stations with funding to provide E-85 fueling. The funds were advanced to the gas stations upon completion of the project and the Association executed a note agreement with each station. The total amount advanced to gas stations was $337,724 and $1,344,322 during the years ended June 30, 2019 and 2018, respectively. The notes are forgivable over a two to five-year period, providing the E-85 fueling capacity remains intact. For the years ended June 30, 2019 and 2018, $782,151 and $573,386 of the notes receivable was forgiven.

4. LAND, BUILDINGS AND EQUIPMENT, NET

Land, buildings and equipment, net, consists of the following at June 30, 2019 and 2018:

	2019	2018
Land	$ 2,793,914	$ 2,793,914
Buildings and improvements	13,235,059	13,176,494
Computer hardware and software	351,583	351,583
Furniture, fixtures and equipment	3,321,221	3,428,050
Vehicles	76,764	217,230
Construction in progress	150,485	-
Leasehold improvements	323,974	323,974
Total property and equipment	20,253,000	20,291,245
Less: accumulated depreciation and amortization	9,913,737	9,724,634
Property and equipment, net	$ 10,339,263	$ 10,566,611

Depreciation expense for the years ended June 30, 2019 and 2018 totaled $421,534 and $513,611, respectively.

5. FAIR VALUE MEASUREMENTS

GAAP establishes a framework for measuring fair value. That framework uses a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. GAAP requires the Association to maximize the use of observable inputs when measuring fair value. The hierarchy describes three levels of inputs, which are as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities.
Level 2: Quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in inactive markets; or inputs that are derived principally from or corroborated by observable market data by correlation or other means.
Level 3: Significant unobservable inputs.

In many cases, a valuation technique used to measure fair value includes inputs from more than one level of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy. The categorization of an investment within the hierarchy reflects the relative ability to observe the fair value measure and does not necessarily correspond to the perceived risk of that investment.

If an investment that is measured using net asset value (NAV) has a readily determinable fair value (that is, it can be traded at the measurement date at its published NAV), it is included in Level 1 of the hierarchy. Otherwise, investments measured using NAVs are not included in Level 1, 2, or 3, but are separately reported.

5. FAIR VALUE MEASUREMENTS (Continued)

Valuation Techniques

Following is a description of the valuation techniques used for assets and liabilities measured at fair value on a recurring basis. There have been no changes to the techniques used during the years ended June 30, 2019 and 2018.

- Common stock: Valued at the closing quoted price in an active market.
- Mutual funds, exchange-traded and closed-end funds and real estate investment trusts: Valued at the NAV of shares on the last trading day of the fiscal year.
- U.S. government securities: U.S. Treasury notes and bonds in which the Association invests are usually "off the run" on the measurement date. Thus, they are valued by a pricing service using a model that incorporates market observable data such as reported sales of similar securities, broker quotes, yields, bids, offers, and reference data. U.S. Treasury notes and bonds that are "on the run" are measured at quoted prices in active markets for the same security.
- U.S. agency bonds: Valued by a pricing service using a model that incorporates market observable data such as reported sales of similar securities, broker quotes, yields, bids, offers, and reference data.
- Corporate and foreign bonds: The investment grade corporate bonds held by the Association generally do not trade in active markets on the measurement date. Therefore, corporate bonds are valued using inputs including yields currently available on comparable securities of issuers with similar credit ratings, recent market price quotations (where observable), bond spreads, and fundamental data relating to the issuer.
- Beneficial interest in charitable trusts and gift annuities: Valued using the fair value of the assets held in the trust reported by the trustee as of June 30, 2019 and 2018. The Association considers the measurement of its beneficial interest in trusts and gift annuities to be a Level 2 measurement within the hierarchy because the measurement is based on the unadjusted fair value of trust assets reported by the trustee and the Association will receive those assets in a future period.
- Beneficial interest in perpetual trusts: Valued using the fair value of the assets held in the trust reported by the trustee as of June 30, 2019 and 2018. The Association considers the measurement of its beneficial interest in perpetual charitable trust to be a Level 3 measurement within the hierarchy because even though that measurement is based on the unadjusted fair value of trust assets reported by the trustee, the Association will never receive those assets or have the ability to direct the trustee to redeem them.
- Gift annuities obligations: Valued based on the present value of discounted expected cash flows and life expectancies. The present value was calculated using a discount rate of 3%. These are categorized as Level 2.

5. FAIR VALUE MEASUREMENTS (Continued)

Recurring Measurements

Assets and liabilities measured at fair value on a recurring basis as of June 30, 2019 are as follows:

	Level 1	Level 2	Level 3	Total
ASSETS				
Investments:				
Mutual funds	$ 97,861,431	$ -	$ -	$ 97,861,431
Exchange-traded & closed-end funds	90,446	-	-	90,446
United States Agency bonds	-	828	-	828
Corporate bonds	-	271,313	-	271,313
Foreign Bonds	-	16,989	-	16,989
Cash and cash equivalents*				9,848,831
Other investments (cost)				1,118,728
Pooled funds**				204,084
Total investments	$ 97,951,877	$ 289,130	$ -	$ 109,412,650
Other Assets:				
Beneficial interest in charitable and perpetual trusts	-	2,071,781	32,625,769	34,697,550
Beneficial interest in gift annuities	-	1,458,141	-	1,458,141
Total other assets	$ -	$ 3,529,922	$ 32,625,769	$ 36,155,691
LIABILITIES				
Gift annuities obligations	$ -	$ 968,589	$ -	$ 968,589

* Cash and cash equivalents and other investments are recorded at cost and are not based on Level 1, 2, or 3 inputs.

** Reported at NAV

5. FAIR VALUE MEASUREMENTS (Continued)

Recurring Measurements

Assets and liabilities measured at fair value on a recurring basis as of June 30, 2018 are as follows:

	Level 1	Level 2	Level 3	Total
ASSETS				
Investments:				
Common stock	$ 30,022,308	$ -	$ -	$ 30,022,308
Mutual funds	46,033,398	-	-	46,033,398
Exchange-traded & closed-end funds	3,042,090	-	-	3,042,090
United States Treasury notes and bonds	-	2,878,172	-	2,878,172
United States Agency bonds	-	56,225	-	56,225
Corporate bonds	-	8,462,973	-	8,462,973
Foreign bonds	-	307,736	-	307,736
Real estate investment trusts	350,242	-	-	350,242
Cash and cash equivalents*				11,817,045
Other investments (cost)*				1,244,487
Pooled funds**				197,921
Total investments	$ 79,448,038	$ 11,705,106	$ -	$ 104,412,597
Other Assets:				
Beneficial interest in charitable and perpetual trusts	-	1,989,580	31,698,267	33,687,847
Beneficial interest in gift annuities	-	1,078,190	-	1,078,190
Total other assets	$ -	$ 3,067,770	$ 31,698,267	$ 34,766,037
LIABILITIES				
Gift annuities obligations	$ -	$ 1,059,228	$ -	$ 1,059,228

* Cash and cash equivalents and other investments are recorded at cost and are not based on Level 1, 2, or 3 inputs.
** Reported at NAV

Investments measured at NAV

The following table represents the category, fair value, redemption frequency, and redemption notice period for investments, the fair values of which are estimated using net asset value per share as of June 30, 2019 and 2018:

Year	Investment	Fair Value	Unfunded Commitment	Redemption Frequency	Redemption Notice Period
2019	Pooled funds (a)	$204,084	-	Quarterly	90 days
2018	Pooled funds (a)	$197,921	-	Quarterly	90 days

5. FAIR VALUE MEASUREMENTS (Continued)

Investments measured at NAV (Continued)

(a) Pooled Fund investments include investments held with the Community Foundation of Louisville, Inc. and the San Diego Foundation. Pooled fund investments are valued at contract value, which approximates fair value. Contract value represents contributions made under the contract, plus earnings, less withdrawals and administrative expenses. The pooled fund investment strategy strives to maximize annual return while prudently mitigating risk within a long-term time horizon.

The following table presents a reconciliation of Level 3 assets measured at fair value on a recurring basis for the years ended June 30, 2019 and 2018.

	Beneficial Interest in Perpetual Trusts 2019	Beneficial Interest in Perpetual Trusts 2018
Balance, beginning of the year	$ 31,698,267	$ 3,364,400
Transfer from charters	-	27,638,162
Total gains (losses) included in change in net assets	927,502	695,705
Balance, end of the year	$ 32,625,769	$ 31,698,267

6. CHARITABLE TRUSTS, PERPETUAL TRUSTS AND GIFT ANNUITIES

The Association is a beneficiary of charitable and perpetual trusts administered by independent organizations. Under the terms of the trusts, the Association has irrevocable rights to receive portions of the income earned on the trust assets. Portions of income earned on the perpetual trusts is earned in perpetuity. The Association's beneficial interest in charitable and perpetual trusts, at fair value, totaled $33,933,006 and $32,918,439 at June 30, 2019 and 2018, respectively.

The Association is the beneficiary of charitable remainder unit trusts which are held by independent organizations. Upon the death of the donors, the Association will receive a portion of the remaining assets in the trust. The value at June 30, 2019 and 2018, was $764,544 and $769,408, respectively.

6. CHARITABLE TRUSTS, PERPETUAL TRUSTS AND GIFT ANNUITIES (Continued)

The Association also has charitable gift annuity arrangements in which donors have contributed assets to the Association in exchange for a promise to pay a fixed amount for a specified period of time back to the donor. Gift annuity obligations represent the present value of future cash flows expected to be paid by the Association to the donors under these arrangements. Assets held for the gift annuities at June 30, 2019 and 2018 are $1,458,141 and $1,078,190, respectively.

Gift annuity liabilities of $968,589 and $1,059,228 at June 30, 2019 and 2018, respectively, are reported as their own line on the Statement of Financial Position.

7. LINE OF CREDIT

The Association has a $5,000,000 secured revolving line of credit with a bank. Amounts borrowed under the line of credit bear interest at a rate of 2% plus the one-month LIBOR then in effect. Amounts borrowed are secured by Association's investment portfolio. During the years ended June 30, 2019 and 2018 no amounts were borrowed under the line of credit.

8. DEFINED BENEFIT PENSION PLAN

The Association has a noncontributory defined benefit pension plan (Retirement Plan D) comprising substantially all of its employees after one year of service. Benefits paid to retirees are based on their age at retirement, years of credited service and average compensation. The Association's Board of Directors voted to freeze this plan effective July 1, 2011. The Association uses a June 30 measurement date for the Retirement Plan D.

All of Retirement Plan D's investments are in a trust that was established for the investment of assets of the American Lung Association Retirement Plan D. The assets of the trust are held by First State Trust Company.

Information as of and for the years ended June 30, 2019 and 2018, regarding the Association's Retirement Plan D follows:

	2019	2018
Change in benefit obligation:		
Benefit obligation, beginning of year	$ 46,070,653	$ 18,278,072
Interest cost	1,976,107	1,990,312
Actuarial loss	2,746,468	187,177
Transfer in at July 1, 2017	-	30,588,883
Settlements	-	(2,684,202)
Special/contractual termination benefits	-	(634,191)
Benefits paid	(2,376,034)	(1,655,398)
Benefit obligation, end of year	$ 48,417,194	$ 46,070,653

8. DEFINED BENEFIT PENSION PLAN (Continued)

	2019	2018
Change in plan assets:		
Fair value of plan assets, beginning of year	$ 30,990,216	$ 12,259,966
Actual return on plan assets	2,080,213	(92,258)
Employer contributions	4,343,000	3,124,809
Transfer in at July 1, 2017	-	20,671,490
Settlements	-	(3,318,393)
Benefits paid	(2,376,034)	(1,655,398)
Fair value of plan assets, end of year	$ 35,037,395	$ 30,990,216
Funded status, end of year	$ (13,379,799)	$ (15,080,437)

Amounts that have not yet been recognized as a component of net periodic benefit cost, but are included in net assets without donor restrictions, consist of net actuarial loss of $19,066,085 and $17,094,439 as of June 30, 2019 and 2018, respectively.

	2019	2018
Components of net periodic benefit cost:		
Interest cost	$ 1,976,107	$ 1,990,312
Expected return on plan assets	(1,723,728)	(1,721,733)
Recognized loss due to settlements	-	995,969
Amortization of net actuarial loss	418,337	389,663
Net periodic benefit cost	$ 670,716	$ 1,654,211
Benefit-related changes other than net periodic benefit cost:		
Transfer of actuarial (gain)/loss due to Plan Merger at July 1, 2017	$ -	$ 9,549,884
Net actuarial loss arising during the year	2,389,983	2,001,168
Amortization of net actuarial loss	(418,337)	(1,385,632)
Total benefit-related changes other than net periodic benefit cost	$ 1,971,646	$ 10,165,420

8. DEFINED BENEFIT PENSION PLAN (Continued)

Defined Benefit Plan (Continued)

The following is the weighted-average assumptions used to determine benefit obligations as of June 30, 2019 and 2018:

	2019	2018
Discount rate	4.00%	4.50%
Rate of compensation increase	N/A	N/A

The following are the weighted-average assumptions used to determine net periodic benefit cost for the years ended June 30, 2019 and 2018:

	2019	2018
Discount rate	4.50%	4.25%
Rate of compensation increase	N/A	N/A
Expected rate of return on plan assets	5.50%	5.50%

9. RETIREMENT PLAN

The Association currently sponsors multiple defined contribution employee retirement plans that match employee contributions. Some of the plans also allow for a discretionary contribution regardless of an employee's participation in the matching portion of the plan. All full-time employees and most part-time employees are eligible to participate based on date of hire. The Association's expense totaled $737,089 and $758,171 for the matching contribution and $1,498,817 and $1,353,121 for discretionary contributions for the years ended June 30, 2019 and 2018, respectively.

10. NET ASSETS WITH DONOR RESTRICTIONS

As June 30, 2019 and 2018, the Association has net assets with donor restrictions as follows:

	2019	2018
Research	$ 1,054,069	$ 1,124,590
Programs	2,750,251	2,916,068
Time restrictions	908,159	923,276
Operations	47,558	47,558
Beneficial interest in charitable and perpetual trusts	32,625,769	31,698,267
Investments in Community Foundations	143,661	143,925
Endowment funds	6,979,731	5,974,776
Total	$ 44,509,198	$ 42,828,460

11. ENDOWMENTS

The Association's endowment program consists of donor-restricted endowment funds, and does not include any funds designated by the Board of Directors to function as endowments.

The Association follows the provisions of *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds* of the Accounting Standards Codification. This standard provides guidance on classifying the net assets associated with donor-restricted endowment funds held by organizations subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and also requires additional disclosures about endowments for both donor-restricted funds and board-designated funds.

The Association has interpreted the relevant UPMIFA as requiring the preservation of the fair value of the original gift, as of the gift date of the donor-restricted endowment fund, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies as net assets with donor restrictions: (a) the original value of gifts donated to its permanent endowment, (b) the original value of subsequent gifts to its permanent endowment; and, (c) accumulations to its permanent endowment made in accordance with the direction of the applicable donor gift instrument, at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment funds that is not retained in perpetuity are subject to appropriation for expenditure by the Association in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: the purpose, duration, and preservation of the endowment fund; expected total return of investments; general economic conditions; the possible effects of inflation and deflation; other resources of the Association; and, the investment policy of the Association.

To satisfy its long-term objectives, the Association relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Association targets a diverse asset allocation that places an emphasis on both equity and fixed income investments to achieve its long-term return objectives within prudent risk constraints.

11. ENDOWMENTS (Continued)

Endowment net assets as of June 30, 2019 and 2018 were as follows:

	2019	2018
	With Donor Restriction	With Donor Restriction
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	$ 6,979,731	$ 5,974,776
Accumulated investment gains	1,800,265	1,798,658
Total funds	$ 8,779,996	$ 7,773,434

The following table summarizes the changes in the Association's endowment net assets which consists of donor restricted net assets and excludes its beneficial interest in perpetual trusts for which the Association is not the trustee, and the changes in the endowment funds for the years then ended June 30, 2019 and 2018:

	2019	2018
	With Donor Restriction	With Donor Restriction
Endowment net assets, beginning of year	$ 7,773,434	$ 1,207,060
New gifts	1,003,500	-
Transfer from charters	-	7,380,831
Interest and Dividends	219,848	154,023
Realized gains, net	419,688	298,187
Unrealized losses, net	(382,570)	(5,556)
Appropriation for expenditure	(253,904)	(1,261,111)
Endowment net assets, end of year	$ 8,779,996	$ 7,773,434

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or state law requires the Association to retain as a fund or perpetual duration. Deficiencies of this nature are reported in net assets with donor restrictions. There was no deficiency as of June 30, 2019 and 2018.

12. LEASES

The Association has operating lease agreements for office space and equipment. Future annual minimum lease payments due under noncancelable leases as of June 30, 2019 are as follows:

The minimum annual rental payments due related to all office leases are as follows:

2020	$ 2,490,957
2021	1,848,926
2022	1,224,753
2023	961,758
2024	706,788
Thereafter	1,417,605
Total	$ 8,650,787

Total operating lease expense was $2,996,758 and $3,006,264 for the years ended June 30, 2019 and 2018, respectively.

13. ALLOCATION OF JOINT COSTS

The Association conducts joint activities (activities benefiting multiple programs and/or supporting services) that include fundraising appeals. Those activities primarily include direct mail campaigns for the years ended June 30, 2019 and 2018. These costs were allocated as follows:

	2019	2018
Program	$ 6,583,211	$ 7,793,564
Management and general	557,899	649,463
Fundraising	4,016,875	4,546,246
	$ 11,157,985	$ 12,989,273

14. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Association regularly monitors liquidity required to meet is operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Association has various sources of liquidity at its disposal, including cash and cash equivalents, marketable debt and equity securities, and a line of credit.

The Association receives significant contributions by donors and other funders, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Association manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged

As of June 30, 2019 and 2018, financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	2019	2018
Cash and cash equivalents	$ 35,424,879	$ 37,231,856
Investments	109,412,650	104,412,597
Accounts and grants receivable, net	11,041,511	12,946,620
Notes receivable	1,594,237	2,038,664
Total financial assets	$ 157,473,277	$ 156,629,737
Donor-imposed funds subject to time restrictions	$ (143,615)	$ (153,869)
Donor-imposed funds subject to purpose restrictions	(887,992)	$ (1,223,252)
Donor-imposed endowments	(8,779,996)	(7,773,434)
Perpetual trusts held with Community Foundations	(143,661)	(143,925)
Amounts invested in building partnerships	(1,118,728)	(1,244,487)
Amounts held on behalf of others	(1,003,294)	(978,992)
Financial assets available to meet cash needs for general expenditures within one year	$ 145,395,991	$ 145,111,778

15. ACQUIRED NET ASSETS

The Association acquired eight chartered organizations during fiscal year 2018 as a result of a merger. No consideration was provided as a result of the transaction.

For fiscal year 2018, the following table summarizes the estimated fair values of the assets and liabilities at the acquisition date:

Cash and cash equivalents	$ 15,043,848
Accounts and grants receivable, net	12,022,980
Notes receivable	1,267,728
Prepaid expenses	708,546
Inventories	88,611
Investments	82,320,854
Other assets	828,279
Land, buildings, and equipment, net	11,799,653
Beneficial interest in gift annuities	839,611
Beneficial interest in charitable and perpetual trusts	29,055,704
Total identifiable assets acquired	$ 153,975,814
Accounts payable and accrued expenses	(11,071,047)
Deferred revenue	(8,144,093)
Amounts held on behalf of others	(94,013)
Accrued pension and postretirement plan liabilities	(10,824,609)
Gift annuities obligations	(880,616)
Net assets acquired	$ 122,961,436

As a result, the net value is recorded as an acquisition of merged charters during fiscal year 2018 in the Statement of Activities.

16. NEW ACCOUNTING PRONOUNCEMENTS

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities (Topic 958).* The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now titled "net assets without donor restrictions" and "net assets with donor restrictions", (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (d) presenting investment return net of external and direct internal investment expenses, (e) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The Association has adopted this ASU as of and for the year ended June 30, 2019 with retrospective application for the 2018 financial statements. As a result, $444,502 was reclassified from professional fees to investment income for 2018.

17. FUTURE ACCOUNTING PRONOUNCEMENTS

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*, as amended by ASU 2015-14, which supersedes or replaces nearly all Generally Accepted Accounting Principles revenue recognition guidance. This standard establishes a new contract and control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time and will expand disclosures about revenue. ASU No. 2014-09, as amended, is effective for non-public companies for annual reporting periods beginning after December 15, 2018 and interim periods within the annual period beginning after December 15, 2019. The Association is currently assessing the impact of this new standard.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, to increase the transparency and comparability about leases among entities. The new guidance requires lessees to recognize a lease liability and a corresponding lease asset for virtually all lease contracts. It also requires additional disclosures about leasing arrangements. ASU No. 2016-02 is effective for nonpublic entities for fiscal years beginning after December 15, 2019 and interim periods within fiscal years beginning after December 15, 2020. ASU No. 2016-02 originally specified a modified retrospective transition method which requires the entity to initially apply the new leases standards at the beginning of the earliest period presented in the financial statements. In July 2018, FASB issued ASU No. 2018-11, *Leases (Topic 842)*: Targeted Improvements, providing a second, optional transition method which allows the entity to apply the new standard at the adoption date and recognize a cumulative effect adjustment to the opening balance of net assets in the period of adoption. The Association is currently assessing the impacts of this new standard, including the two optional transition methods.

17. FUTURE ACCOUNTING PRONOUNCEMENTS (Continued)

In August 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*. ASU No. 2018-08 provides guidance to help distinguish if grants and contracts with resource providers are exchange transactions or contributions. ASU No. 2018-08 is effective for fiscal years beginning after December 15, 2018. The Association is currently assessing the impact of this new standard.

18. COMMITMENTS AND CONTINGENCIES

During fiscal year 2019, the Association was notified that Breathe California of Los Angeles County (a California not-for-profit organization) appealed a prior court ruling and Consent Judgment regarding ownership of bequests and gifts. As a result of the appeal, the First Appellate District court reversed the trial court's order as to the interpretation of the Consent Judgment and remanded for a determination as to whether this reversal has any effect on the initial Consent Judgment ruling regarding payment and ownership of bequests and gifts.

Breathe California of Los Angeles County is seeking $1,500,000 of bequests and gift income, including interest, from the Association related to prior year bequests and gifts received by the Association and determined by the Consent Judgment to belong to the Association. Breathe California of Los Angeles County is also seeking collection of pro bono attorney fees from the Association.

On August 7, 2019, a three-day trial commenced to determine the issue. The Association has accrued a liability for the $1,500,000 claim for bequest and gift income and interest. The accrued liability is included in the Accounts Payable – General line on the Statement of Financial Position. The Association has not accrued for potential attorney fees as the amount is unknown.

19. SUBSEQUENT EVENTS

The Association evaluated subsequent events through November 25, 2019, which was the date that these financial statements were available for issuance and determined that there were no additional significant non-recognized subsequent events through that date.