

# **Simplify M&A IT integration**

Traditional network merge pitfalls vs. a ZTNA approach during mergers and acquisitions

## Traditional IT challenges during M&A

#### Manual logistics, network complexity, new risks

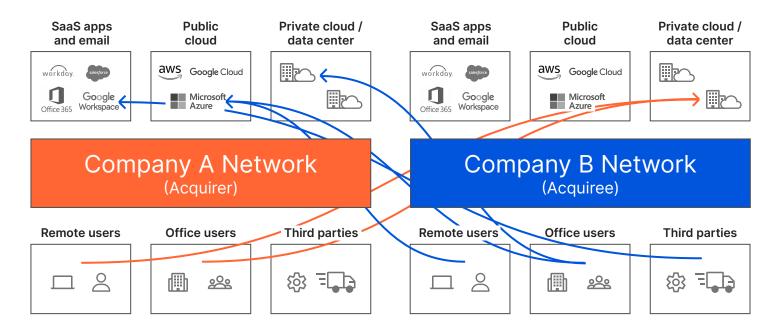
One corporate network can be complex enough, let alone the potential trouble encountered from combining multiple. Integration teams wrestle with:

- Very manual due diligence processes and implementation steps that can take months
- Incompatibility and scalability issues,
  IP overlaps or re-numbering addresses
- Risk of new vulnerabilities, especially if companies' security postures not identical



#### The historical approach

Organizations may pursue a traditional network merge to attempt to connect every user to every resource across two merging companies. Between routing complexity, long migrations, or even new VPNs added to the mix, the end outcome still leaves something to be desired. Neither security nor performance are ideal, IT visibility is lacking, and end user productivity may be at stake.



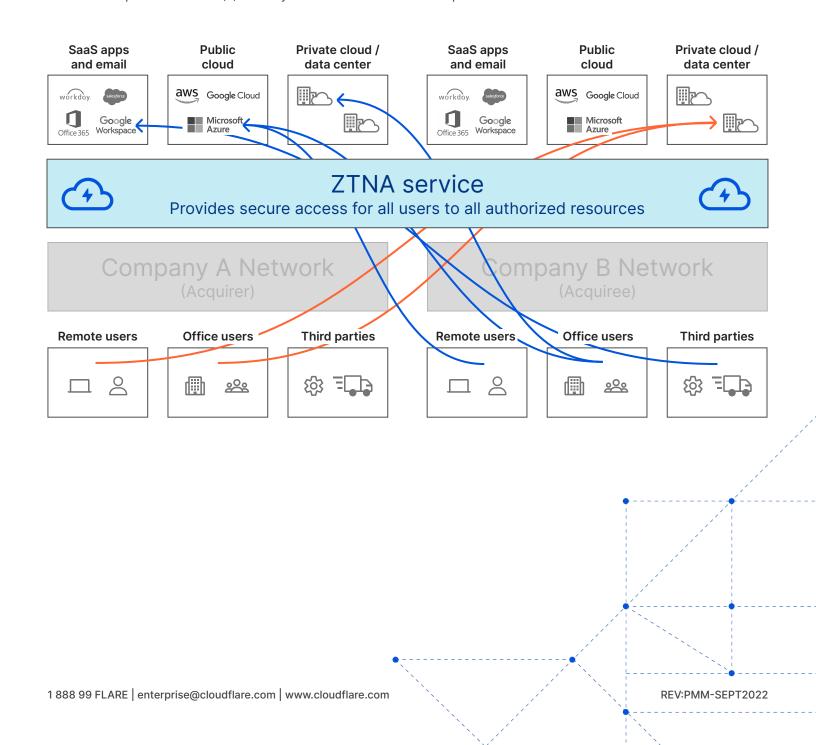
#### Modernized M&A approach with ZTNA

#### Mindset shift may avoid network merge entirely

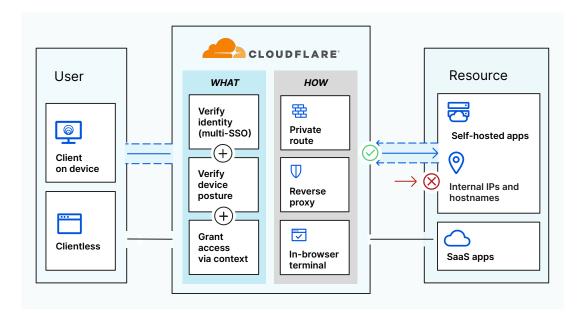
IT integration during M&A has followed a similar playbook for so long, but the reality is that modern secure access methods can provide a faster path to better outcomes. Zero Trust Network Access (ZTNA) delivers secure remote access through granular business policy based on context like identity or device posture, decoupling the access mechanism from the corporate network(s) entirely.

#### Better security, performance, and visibility

ZTNA verifies context continuously on a per-resource basis, helping to eliminate lateral movement while logging every request. Unlike VPNs, no traffic is backhauled to datacenters, so performance for end users also improves. As an aggregation layer around all applications, ZTNA provides secure access for all users to all authorized resources, while simplifying the implementation itself.



#### How Cloudflare Access (ZTNA) modernizes M&A



Accelerate time to value Maintain business continuity during M&A flux

Simplify operations Avoid complications from traditional integration approaches

Reduce risk Keep sensitive data safe during a vulnerable time

#### IT as a business enabler

#### Secure "Day 1" access for all users

Ensure successful onboarding of transitioning employees. Help your organization realize ROI from the merge by facilitating internal access without the complexity of combining networks. Set your business up for long-term success with the foundations of a Zero Trust architecture.

# Access capabilities that simplify M&A further



#### Integrate multiple IdPs

Bring together both organizations' existing identity providers; reduce urgency behind any IT migrations.



#### **Clientless deployment**

Maximize simplicity for end users of web apps and SSH connections—no downloads or MDM rollouts required.



#### **Avoid IP conflicts**

Deterministically route traffic using virtual networks; alleviate concerns with overlapping IPs across multiple networks.

## Accelerate your Zero Trust roadmap

Request an architecture workshop

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