Welcome! The Webinar will begin shortly



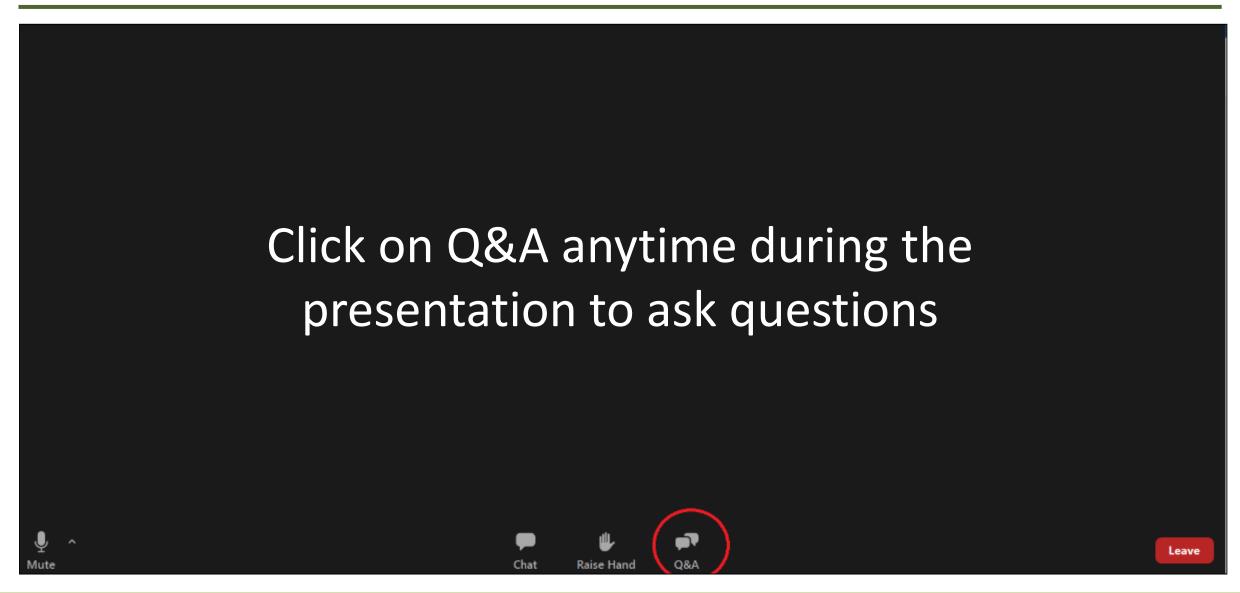


cityofpaloalto.org/ClimateAction

Acting Now for a Resilient Future

Questions?







Agenda



Recap of August S/CAP Ad Hoc Meeting

• S/CAP

- Brief summary of the AECOM Impact Analysis Memo
- Overview of draft S/CAP Goals and Key Actions
- Overview of draft Three-Year Work Plan

Buildings

- Residential Building Electrification
 - Electrification Retrofits
 - Low-income Programs
 - Financing Programs

8/12/21 S/CAP Ad Hoc Committee Meeting









• 40 Participants provided public comment on:



the importance of taking action on climate change without delay



the need to devote resources and develop a financing plan for implementation



 the need to work on S/CAP implementation in parallel to S/CAP Update completion



 the need to prioritize issues such as renewable energy, resilience, electrification, sea level rise, and housing



the necessity of CEQA review of the S/CAP Update



the need for more outreach, partnerships, and collaboration

S/CAP Domain Advisor Volunteers





Emissions Reductions



- 3. Transportation
- 4. Land Use
- 5. Other GHG sources
- 6. Carbon Negative Actions
- 7. Sustainable Cities
- 8. Clean Energy
- 9. Economics and Finance
- 10. Next Phase Goals



- 1. Sea Level Rise and Groundwater Impacts
- 2. Wildfire Response
- 3. Resilient Electric Utility

Policy Collaborations with external partners

Advocacy and Implementation





Work Areas: 2021 through 2024



















Build consensus among advocates & policy makers



Engage stakeholders for S/CAP input



Partner with community to raise awareness & promote services



Build compelling services and tools & recruit users



Create an electrification roadmap

Sample of Efforts Needed 2021 through 2024 in these Work Areas







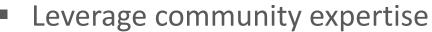




Building Consensus, Engaging Stakeholders & Partnering for Community Awareness



- Outreach and direct engagement
- Receive and incorporate feedback



Monthly Ad Hoc committee meetings



Services/Tools, 2021-2024







Reduce barriers to adoption





Roadmap, 2025-2030



- Complete studies
- Achieve community buy-in

Develop implementation plans for 2025-2030



S/CAP Adoption and Implementation Timeline





AECOM Impact Analysis Memo

















- S/CAP actions can reduce emissions to 71% below 1990 levels by 2030
 - Strategies include technically feasible and cost-effective local actions
 - There are remaining emissions within buildings and transportation sectors that cannot feasibly be fully reduced by 2030
- Cost-Effective Strategies
 - Most Cost-effective: Reducing vehicle emissions through use of EVs and alternative travel (transit, biking, walking)
 - Within building electrification
 - Single-family residential water heating and space heating electrification
 - Electrification of commercial rooftop packaged heating, ventilation, and air conditioning (HVAC) units

AECOM Impact Analysis Memo (cont.)

















- Key actions in sustainability areas were assessed for co-benefit impacts (almost all positive or very positive) but not included in GHG analysis
- AECOM recommendation: Remaining 9% emissions can be reduced through some combination of (in order of priority):
 - Finding ways to accelerate or enhance already identified key actions, or identify additional key actions
 - Removing barriers to key action implementation
 - Carbon sequestration, especially through Natural Environment actions
 - Industrial-scale carbon removal
 - Verified carbon offset purchases

Draft S/CAP Goals and Key Actions









• Seven S/CAP areas: Energy, Mobility, Electric Vehicles, Water, Climate Adaptation and Sea Level Rise, Natural Environment, and Zero Waste



• New S/CAP area: Climate Action



- Goal: Reduce GHG emissions 80% below 1990 levels by 2030



– 8 Key Actions



• Climate Areas – reworked but outcomes are the same



Sustainability Areas – minor changes, added wildfire protection

Using S/CAP Goals & Key Actions and Work Plan Documents















- Goals and Key Actions provide a high-level view of S/CAP efforts
 - Used as basis for CEQA analysis
 - Includes metrics (KPIs)
- All Key Actions are numbered (e.g. Energy actions = E1, E2, etc.)
- Work Plan provides detail of implementation efforts, broken down by:
 - Consensus-building (S/CAP adoption), engagement, and community awareness
 - Development of new climate action programs and services
 - Studies in support of long-term climate action policy development
 - Sustainability efforts focused on natural environment
- Work Plan numbering corresponds to Goals and Key Actions

Residential Building Electrification











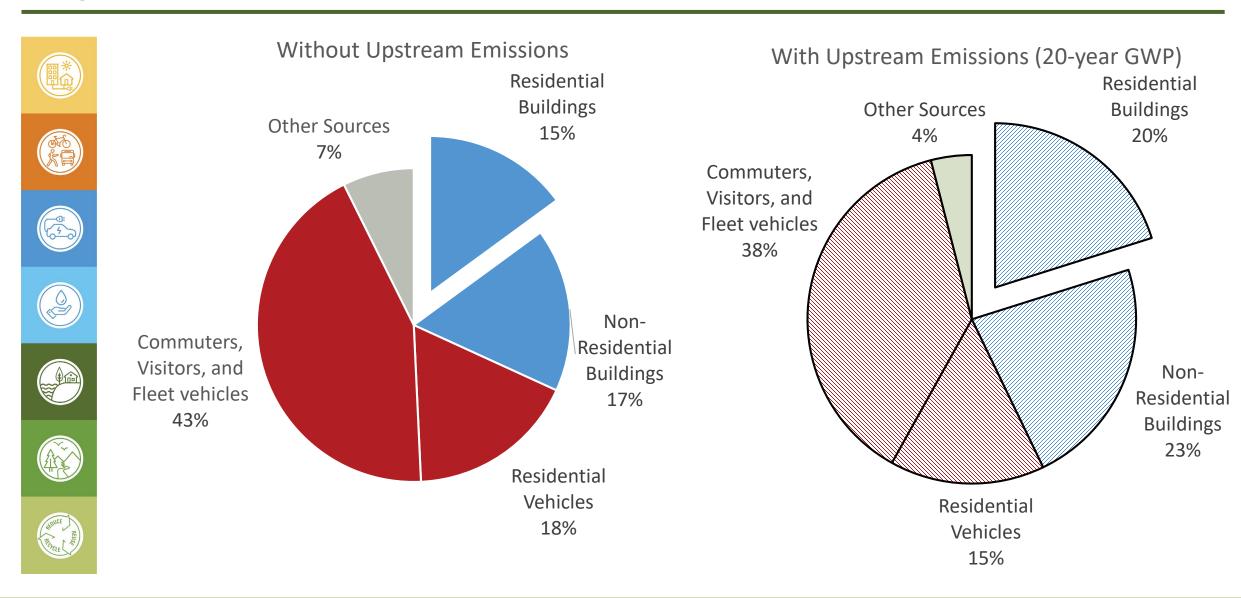








Importance of Residential Electrification - Residential Emissions



Cost of Residential Building Electrification









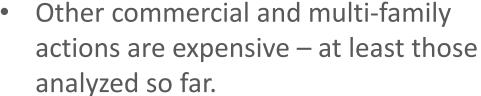














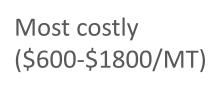
 Other single-family appliances like cooktops and clothes dryers that are more expensive, but unlock other savings



 Lowest cost building electrification is single-family space and water heating and commercial rooftop HVAC.



Alternative commute and electric vehicle programs are a net savings



More costly (\$200-\$600/MT)



Break even

Net savings (\$0 to-\$400/MT)



Technologies for Residential Building Electrification





Heat pump water heaters



Heat pump space heaters



Induction Cooktops



Heat pump clothes dryers













Alternatives to central heat pump HVAC systems include ductless mini-split heat pump and through-wall heat pump systems

Benefits of Residential Building Electrification

















- Reduces emissions
- Increases safety
- Improves indoor air quality
- Improves Bay Area air quality
- Eliminates health risks
- More energy efficient
- Reduces environmental impact of fossil fuels





Challenges of Residential Building Electrification









Misconceptions and unfamiliarity



Fundamental disagreement on goals



Inconvenience



Concerns about ability to keep specific gas appliances



Concerns about electric reliability



Up-front cost of conversion cost



Cost of electricity vs. cost of gas



Lack of availability of contractors with expertise



Services Currently Available to Residents













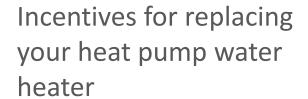




Receive a home electrification evaluation from the Home Efficiency Genie, including assistance reviewing contractor quotes













Approach to Program Design – 2022-2024





Make it as easy as possible for early adopters to electrify



Prepare to scale



Build awareness

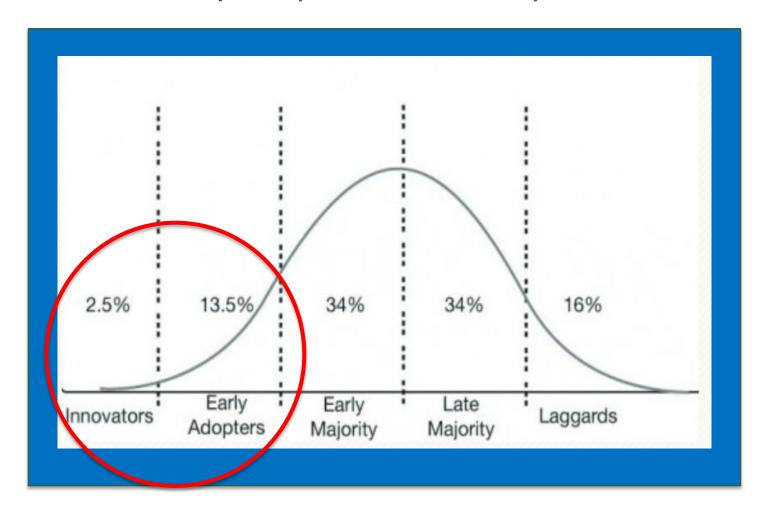












Gas Equipment is Typically Replaced in an Emergency PALO ALTO

















- Customers need to be informed and prepared
- Contractors need to be informed and prepared



Services Planned for 2022 - 2024









Home Electrification Readiness Assessment



Self-service, online tools*



• BE Ready: turnkey service for home electrification prep



 Turnkey installation of electrification equipment and building envelope improvements*



Vetted contractors



Technical assistance



Customer incentives*



On-bill financing



Services that help prepare to scale

Residential Building Electrification: Tracking Progress





Curious about the City's current efforts for a specific key action?



 See the <u>Residential Building Electrification Overview</u> for the Goals and Key Actions related to residential building electrification



Look it up in 2021 S/CAP Draft Goals and Key Actions



KEY ACTIONS



1. Launch comprehensive residential program services and incentives to promote voluntary electrification of water heating, space heating, cooking, clothes drying, and other appliances



See the Three-Year Work Plan for more information



Residential Building Electrification Goals/Key Actions Overview



New homes















Existing home retrofits



Launch new programs and services

(E5) Add all-electric requirements for ADUs and major renovations to existing all-electric Reach Code

- (E1) Expand Home Efficiency Genie program to include:
 - First point of contact for all types of emissions reductions
 - Technical assistance, contractor prequalification, BE readiness, and turnkey/direct installation services
- (E1) Online tools for electrification roadmap
- (E1) Expand incentives to all appliance types
- (E3) Services for low-income customers
- (E1) Add on-bill financing program

Study how to accelerate and fund electrification

- (C5) Examine policies to accelerate electrification like carbon pricing, time-of-sale and end-of-life mandates
- (C6) Develop options for community funding mechanisms
- (C7) Complete study to identify low-income funding needs

Residential Building Electrification Goals/Key Actions Overview







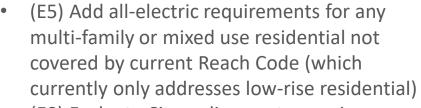








Launch new programs and services



- (E8) Evaluate City ordinance to require energy benchmarking/building emissions reductions for multi-family buildings over 25,000 sf
- Expanding outreach campaigns to raise awareness. Planning more active tracking of customer awareness, program participation, and customer experience
- Various departments coordinating on permit streamlining effort
- (E4) Develop residential all-electric rate options

Study how to accelerate and fund electrification

- (C3) Identify additional actions to achieve 80x30 (re-examine the potential for multi-family building electrification measures)
- Pilot program in progress to evaluate wall furnace to heat pump retrofit in multi-family building

Outreach and Awareness

Multi-family

Addressing Challenges

October S/CAP Ad Hoc Committee Meeting









- Permitting
- Commercial Building Electrification



Funding and Resources



Near-term funding and resource options

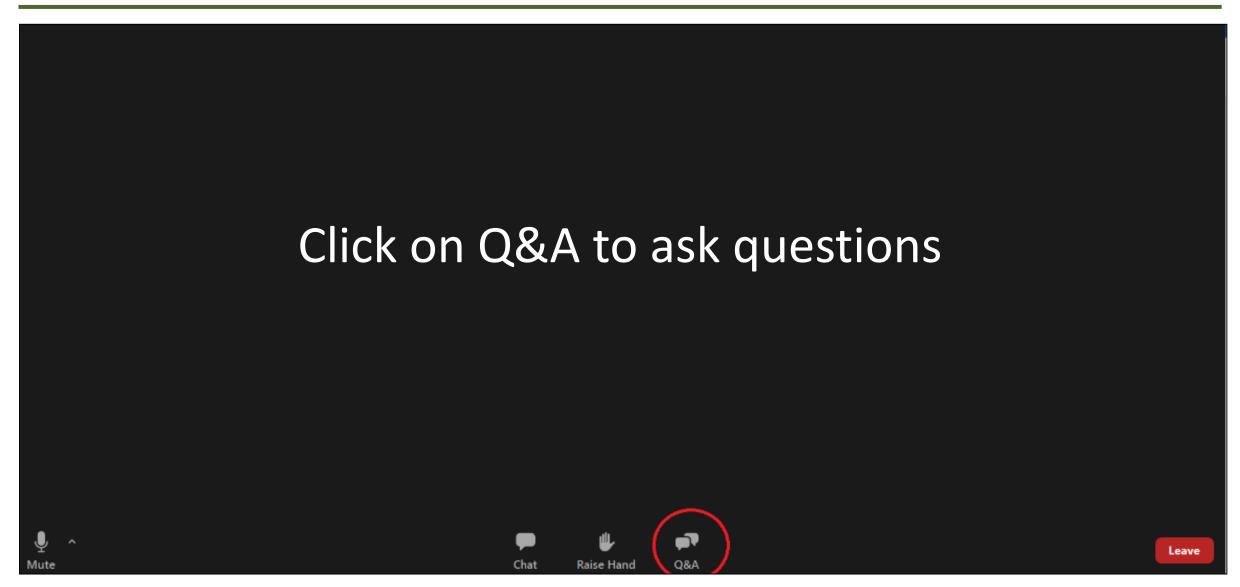






Questions?



















SUSTAINABILITY & CLIMATE ACTION PLAN

Thank You!

Please submit questions or comments to sustainability@cityofpaloalto.org

Acting Now for a Resilient Future



Questions for the Audience















 What should the City's top three priorities be for advancing residential building electrification?







You can also submit comments and questions to sustainability@cityofpaloalto.org