

We are proud to share our first Cloudflare Impact Report. It is a collection of the work we have done over the years, but especially the past year, to give back to the Internet, protect important causes and voices online, and promote sustainability.

#### In short, it describes how we are helping build a better Internet.

Cloudflare did not start as a mission-driven company. We launched in 2010 by offering free security services to individual developers and small businesses while we built our network and developed products we could sell. However, working with our free customers, including some doing incredibly important work like reporting on corruption in Africa, helped illustrate how small organizations often struggle to operate online in the face of powerful and persistent cyber attacks.

We started to understand that making world-class security services accessible to everyone, regardless of their ability to pay or their technical acumen, was something vitally important. It inspired us to continue to make versions of our newest privacy, security, and reliability products available to everyone for free. It also inspired us to launch Project Galileo, which allows journalists, humanitarian groups, and civil rights organizations around the world to access our highest level cyber security services for free.

Eleven years after our founding, we still strive to live that mission in everything that we do.

To that end, 2021 was an exciting year. We officially launched Cloudflare Impact, our first comprehensive corporate responsibility and environmental, social, and governance (ESG) initiative.

We also held our first Impact Week, a companywide effort dedicated to finding new ways to use our network to do good in the world.

Over the course of the week, we announced 16 new initiatives, including:

- A program to help underserved communities connect to the global Internet
- New commitments on renewable energy and eliminating our historic emissions
- A tool enabling customers to automatically schedule computing tasks at the greenest parts of our network
- A product allowing customers to understand and improve their own carbon emissions
- A tool to help human rights defenders monitor Internet shutdowns

This inaugural Impact Report not only describes how we are working toward our mission but also includes our first environmental, social, and governance (ESG) disclosures to make sure we are accountable for our commitments.

We are thrilled to share the progress we made over the past year. More importantly, we are just getting started.

Matthew Prince
Co-Founder & CEO, Cloudflare

Michelle Zatlyn
President & COO, Cloudflare

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### **Impact @ Cloudflare**

Cloudflare Impact launched in 2021 with a simple mission: help Cloudflare and the Internet do good in the world. As part of the Pledge 1% initiative, Cloudflare is committed to donating 1% of our product and our time back to our local communities and the communities we support online.

\$24.4M

in donated services since 2017

2,094

Internet properties protected under Cloudflare Impact programs

100M+

COVID-19 vaccine appointments scheduled, using Cloudflare Waiting Room

## 2021 Spotlight: COVID-19 and Project Fair Shot

In February 2021, Cloudflare launched Project Fair Shot to provide free access to our Waiting Room service to any government, hospital, or pharmacy that is helping distribute COVID-19 vaccines.

To date, we have helped more than 100 organizations in 10 countries schedule approximately 100 million vaccinations.

In July 2021, we extended the program for an additional 12 months. To learn more, please visit www.cloudflare.com/fair-shot.

#### **Waiting Room**

Our service is designed for organizations with high demand for any resource — be it concert tickets, sneakers, or vaccines. By allowing individuals to queue and then allocating access, organizations can avoid frustrating site crashes. Waiting Rooms can be deployed in front of any existing registration website without requiring code changes.

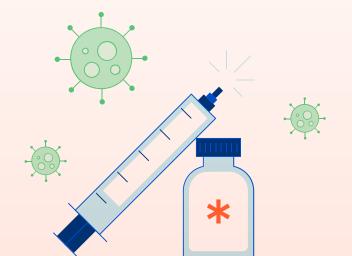
"Cloudflare Waiting Room allowed us to plan for a steady load instead of having a large investment in the infrastructure for the launch. And it helped with communication because it was considered a good service to the public."

 Maris Dreimanis, Vaccination Project Office IT Coordinator, Ministry of Health, Republic of Latvia

"Bottom line is Cloudflare saved lives today.

Our county will be forever grateful for your participation in getting the vaccine to those that need it most in an elegant, efficient, and ethical manner."

— Tyler Penney, Web Services Administrator, County of San Luis Obispo, California, United States



## 2021 Spotlight: Birthday Week 11!

Birthday Week is special at Cloudflare. It is the time that we try to give back to the Internet with new free products and services to help make a better Internet for everyone.

As we turned 11 on September 27, we celebrated by launching several new features and products that we hope will help make email and the Internet faster, safer, and more reliable.

For more information on Birthday Week 11, visit www.cloudflare.com/birthday-week.

#### **Solving Email Challenges**

In response to customer requests, we are taking on email security. With the Email Security DNS Wizard, we guide website owners through the process of creating the required DNS records to ensure their domain is safe — preventing spoofing and phishing.

#### A One-Inbox Approach to Email

Cloudflare Email Routing simplifies the process of creating and managing email addresses without the necessity of checking multiple inboxes. It takes a privacy-first approach — we do not look into, queue, or store emails at any point.



# A better Internet is principled.

Being principled means thinking long term and doing the right thing even if it is not in our short-term interest.

It means proving our commitment to individual privacy not only by minimizing our collection and use of personal data but also by updating and securing the Internet's legacy protocols to protect personal data.

It means demonstrating our respect for international human rights and promoting the work of human rights defenders.

It means being transparent about how we approach and address challenges, and holding ourselves accountable for our mistakes.

### **More Private, More Secure**

Cloudflare is helping to build privacy and security into the Internet. We believe we should empower entities and individuals by providing tools that reduce the amount of personal data available.

#### **Fixing Protocols That Leak Data**

Internet protocols that connect users with information online also expose personal information, like IP addresses, location, and device information. A variety of actors can use this information to observe and track users without their consent.

Cloudflare is working with partners to address these leaks and secure the web. For example, through Oblivious DNS over HTTPS (ODoH), we are helping make the source of DNS queries invisible to DNS resolvers. We also recently announced work on Encrypted Client Hello (ECH), a standard that will ensure all TLS handshakes are fully encrypted.

#### **Password Protection**

OPAQUE is a new cryptographic technique that keeps passwords hidden even from servers. Utilizing a construction called an Oblivious Pseudorandom Function (as seen in Privacy Pass), a server does not learn passwords — it learns only whether the user knows the password.

#### **Privacy-First Web Analytics**

Cloudflare has created website analytics tools that allow website owners to understand traffic to their sites without sacrificing privacy. Rather than using IP addresses, user agents, or other digital fingerprinting to track customer behavior across the web, Cloudflare Web Analytics enables tracking anonymous page views and website visits. These tools are free and available for anyone to use.

#### 1.1.1.1 Privacy-First DNS

Cloudflare believes that customers should have a fast, private way to browse the Internet. Our free public DNS resolver is one of the fastest public DNS resolvers on Earth, employs privacy- and security-enhancing protocols, and unlike most resolvers, does not mine customer data or sell data to advertisers. WARP is an optional app built on top of 1.1.1.1 that creates a secure connection between personal devices and Internet services. To help those looking to protect themselves from cyber attack and parents seeking parental controls for their children, we launched 1.1.1.1 for Families, a filtered DNS resolver that restricts access to malware and/or adult content.



### **Privacy @ Cloudflare**

Privacy is at the heart of everything we do. We will never sell, lease, rent, or give away personal information without consent.

#### **Policies**

Our overriding privacy principle is that any personal information customers provide to us is just that: private. Our Privacy by Design policy sets out the high standards and evaluations that must be undertaken if products and services are to collect and process personal data, and we are transparent about how we collect and use data. To read our full Privacy Policy, visit www.cloudflare.com/privacy.

#### **Independent Verification**

We use best-in-class standards and certifications to help demonstrate our commitment to privacy. Earlier this year, Cloudflare became one of the first organizations in our industry to achieve the new ISO/IEC 27701:2019 privacy certification, and the first web performance and security company to be certified to the new ISO privacy standard as both a data processor and controller. Our newest certification builds on our previous privacy certifications and audits, including:



ISO 27701:2013



Information Security Management System (ISMS)



SOC 2 Type II



PCI DSS 3.2.1

1.1.1.1

1.1.1.1 Public DNS Resolver Privacy Examination



**BSI** Qualification

For information on compliance resources, visit www.cloudflare.com/trust-hub.

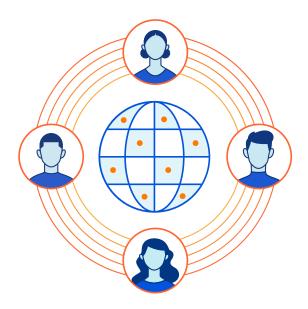
#### **Personal Data Control**

Countries around the world are enacting new regulations to give individuals greater control over their personal data.

The Cloudflare network and all of our products are built with data protection in mind. We do not use personal data for any purpose other than to provide our services to our customers.

We give customers the ability to access, correct, and delete their personal information — in all countries, not just where it is legally required. Further, we give our customers control over the information that passes through our network.

For more information on Cloudflare's GDPR compliance, visit www.cloudflare.com/gdpr/introduction.



### **Human Rights @ Cloudflare**

Cloudflare respects human rights under the UN Guiding Principles on Business and Human Rights. We are also helping protect and advance freedom of expression and privacy online as part of the Global Network Initiative.

#### **Commitment and Policy**

Cloudflare published our first comprehensive international human rights policy in 2021. Our new policy describes our commitment to international human rights and how we implement those commitments in our operations, products, and policies.

Beginning in 2022, all Cloudflare employees will receive annual training on our human rights policy and as part of new hire onboarding.

#### **Global Network Initiative (GNI)**

GNI is a multistakeholder initiative composed of information and communications technology companies, human rights and press freedom organizations, academics, and investors. Its goal is to protect and advance freedom of expression and privacy rights by setting a global standard for responsible company decision-making as well as advocating against government restrictions and demands.

Cloudflare joined GNI as an observer member in 2020, and was approved to serve as a full term member in 2021.

#### **United Nations B-Tech Community of Practice**

The B-Tech Project is a multi stakeholder initiative that provides authoritative guidance and resources for implementing the UN Guiding Principles on Business and Human Rights in the technology space. Cloudflare is one of twelve companies that participates in the B-Tech company Community of Practice, which regularly meets to discuss best practices on applying concepts like human rights due diligence to emerging technology issues.

In December 2021, Cloudflare CEO Matthew Prince participated in the UN B-Tech Leadership Dialogue with the UN High Commissioner for Human Rights to discuss the role of business leaders in advancing corporate respect for human rights.





### **Project Galileo**

Cloudflare provides free security services to artistic groups, journalists, humanitarian organizations, and social activists to ensure these vulnerable groups are not taken offline through denial-of-service and other cyber attacks.

For more information on Project Galileo, visit www.cloudflare.com/galileo.

1,600 civil society organizations in 111 countries.

53M cyber threats per day on average.

\$3M+
in services donated in 2021.



#### **Galileo Partners**

**Electronic Frontier Foundation** 

Free Press

**Fourth Estate** 

Sontusdatos.org

AccessNow

Front Line Defenders

Mozilla

**Open Technology Fund** 

**Committee to Protect Journalists** 

**Amnesty International** 

**ACLU** 

**Anti-Defamation League** 

Centre for Policy Alternatives

Meedan

SMEX

**Lion Publishers** 

Xlab.org

NDI

**Tech Against Terrorism** 

**Business & Human Rights Resource Centre** 

World Wide Web Foundation

Council of Europe

IRI

The Carter Center

Freedom House

Open Briefing

National Endowment for Democracy

Center for International Media Assistance

**Defend Defenders** 

Alliance of Democracies

**National Coalition Against Censorship** 

Civil Rights Defenders

Engine

**Reporters Sans Frontieres** 

**New America** 

Center for Democracy & Technology

Institute for War & Peace Reporting

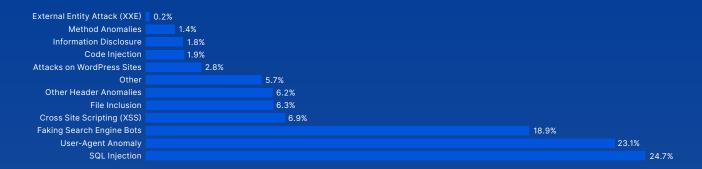
**Derechos Digitales** 

## Project Galileo 7th Anniversary

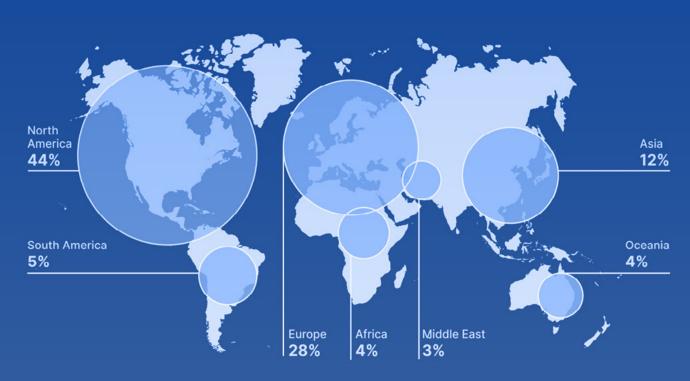
Earlier this year, we celebrated the 7th anniversary of Project Galileo. To mark the occasion, our Cloudflare Radar team launched the Galileo Dashboard, which helps visualize some of the cyber security trends we see affecting civil society organizations around the world. For example, from August 2020 to March 2021, Galileo participants experienced over 13 billion cyber threats — more than 53 million threats per day on average. The most common attacks used by hackers included exploiting SQL injection vulnerabilities, user agent anomaly, and fake search engine bots.

For more information, see https://radar.cloudflare.com/notebooks/project-galileo-7th-anniv.

#### Top 12 attack types



#### Protecting more than 1,600 organizations in 111 countries



## **Protecting Elections and Campaigns**

Cloudflare provides free services to state and local governments to make sure voters have access to election information.

Working with a nonprofit partner, we provide free services to political campaigns, so that all candidates have access to the same tools to effectively campaign online.

#### **Athenian Project**

Started in 2017, the Athenian Project provides free enterprise-level Cloudflare services to state and local governments in the United States to help protect their election websites.

Earlier this year, we announced that the Athenian Project is now available to help governments outside of the United States. In partnership with the International Foundation for Electoral Systems (IFES), National Democratic Institute (NDI), and International Republican Institute (IRI), we have identified locations Cloudflare can donate free services to regional, state, and municipal governments consistent with local laws.

#### **Cloudflare for Campaigns**

In partnership with Defending Digital Campaigns, Cloudflare provides state and federal political candidates in the US with access to free security and performance tools. Cloudflare also provides a free website security guide to help campaigns protect against common security threats.









in services donated in 2021.

292+

state and local government websites in 30 US states have received free Cloudflare services through the Athenian Project.

"The idea of our election websites being inaccessible due to a distributed denial of service (DDoS) attack was a concern for us, especially in the election space where trust and access to authoritative voting information is crucial. There is only so much you can plan and test in terms of preparedness on the security side and after implementing Cloudflare and many other security precautions, we felt confident we had a security platform in place where we could adjust and respond to threats and high demand in real-time."

— Stacy Mahaney, Chief Information Officer,
Missouri Secretary of State, Oregon, United States

"It's easy for the public to see a lock and know that they have extra protection. It's really important that people understand that we have that lock on our door. And Cloudflare is that lock."

 Roxanna Moritz, Auditor and Commissioner of Elections, Scott County, Iowa, United States

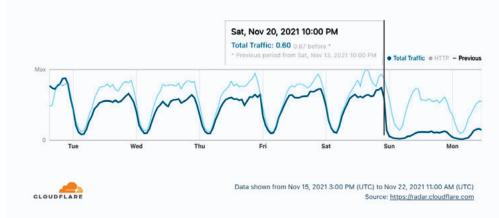
## Impact Spotlight: Internet Shutdown Alerts

In June, Cloudflare <u>launched</u> a service to support human rights organizations that monitor Internet shutdowns. Using <u>Cloudflare Radar</u>, our free platform that tracks traffic and insights across our network, Cloudflare provides real-time alerts to partner organizations regarding suspicious drops in Internet traffic.

These alerts deliver data to organizations like Access Now, the Carter Center, and Internews that are working to quickly and reliably identify and diagnose Internet shutdowns, particularly those associated with important social or political events.

For more information on Cloudflare Radar Alerts, please visit radar.cloudflare.com.

#### Change in Internet traffic in Burkina Faso (last 7 days)



"In the fight to end Internet shutdowns, our community needs accurate reports on Internet disruptions at a global scale. When leading companies like Cloudflare share their data and insights, we can make more timely interventions. Together with civil society, Cloudflare will help #KeepltOn."

— Peter Micek, General Counsel, Access Now

#### Radar partners













### **Transparency @ Cloudflare**

Transparency is one of our core values. We strive to communicate clearly and openly how we manage our network, the challenges we see, and the actions we take.

#### **Abuse**

We are transparent and principled in how we address reports of abuse on our network. Our approach to addressing abuse is based on three guiding principles:



#### **Service specific:**

We believe responses to abuse should reflect the nature of the services at issue and the ability to address the harm, while minimizing the possibility of unintended consequences.



#### **Access to process:**

We believe complainants should have a mechanism to present their grievances to the party best positioned to address them.



#### **Transparency:**

We believe in being transparent about when and how we take actions to address abuse.

To learn more, please visit www.cloudflare.com/trust-hub/abuse-approach.

#### **Requests for Customer Information**

Our approach to law enforcement, government, or other lawful requests for customer information is based on three principles:



#### **Due process:**

Any law enforcement requests that we receive must strictly adhere to the due process of law and be subject to judicial oversight.



#### **Privacy:**

Our respect for our customers' privacy applies with equal force to government or law enforcement requests.



#### Notice:

Our policy is to notify customers of a subpoena or other legal process requesting their information prior to disclosure.

To read our most recent Transparency Report, please visit www.cloudflare.com/transparency.

## Transparency Spotlight: Warrant Canaries

Cloudflare maintains a public list of things we have never done on behalf of any government, law enforcement, or authority. We started the list in 2013, expanded and modified it in 2019, and are pleased to report no changes in 2021.

#### Why Do We Have Warrant Canaries?

Keeping a public list of actions we have never taken does a few things. It helps our customers understand how we have acted in the past, and how we intend to act in the future. It is a useful way to keep customers informed about potential law enforcement or other legal orders that prevent us from disclosing them publicly (sometimes called "gag orders"). For example, if we received a secret order that required us to act in conflict with one of our commitments, although we could not disclose the order itself, we could still remove the commitment from our list.

Finally, we hope that keeping this list clearly demonstrates to those that may ask us to do something contrary to our values that we take these issues seriously, and doing so would not be easy.

#### Some things we have never done



Cloudflare has never turned over our encryption or authentication keys or our customers' encryption or authentication keys to anyone.



Cloudflare has never installed any law enforcement software or equipment anywhere on our network.



Cloudflare has never provided any law enforcement organization a feed of our customers' content transiting our network.



Cloudflare has never modified customer content at the request of law enforcement or another third party.



Cloudflare has never modified the intended destination of DNS responses at the request of law enforcement or another third party.



Cloudflare has never weakened, compromised, or subverted any of its encryption at the request of law enforcement or another third party.



## **Operating With Integrity: Ethics and Compliance**

At Cloudflare, we are committed to operating with the highest level of ethics and integrity in everything we do, including conducting business in full compliance with all applicable laws and regulations.

#### **Anti-Corruption**

Corruption undermines legitimate business and governance. We are committed to working against corruption consistent with Principle 10 of the UN Ten Principles, as well as the United States Foreign Corrupt Practices Act, the United Kingdom Bribery Act of 2010, and other applicable laws.

Our policy against corruption is reflected in our Code of Business Conduct and Ethics, as well as additional internal policies and our employee handbook. All Cloudflare employees complete annual training on bribery and corruption. All suppliers, resellers, and partners are screened at onboarding to ensure we do not partner with companies at high risk for corruption.



#### **Ethical Conduct**

Our commitment to business ethics and responsibilities is described in our Code of Business Conduct and Ethics, which addresses topics such as:

Fair and accurate reporting

Fair dealing and legal compliance

Conflicts of interest

Anti-harassment

Non-discrimination

Health and safety at work

Fair competition

#### Fair Labor and Modern Slavery

Cloudflare is committed to the ILO Declaration on Fundamental Principles and Rights at Work, as well as Principle 3 of the UN Ten Principles regarding freedom of association and effective recognition of the right to collectively bargain. Cloudflare explicitly prohibits human trafficking, the use of involuntary labor, and child labor. These policies are reflected in our Modern Slavery Act Statement for Fiscal Year 2020.

#### Compliance

Cloudflare's commitment to compliance includes programs that prohibit us from doing business with sanctioned parties, those that restrict the export of certain technology, and those that govern the reporting and restriction of child sexual abuse material (CSAM). Our robust compliance program includes safeguards designed to prevent sanctioned parties from signing up for service and ensure that all Cloudflare products are properly classified and authorized for export. We actively screen our customers, resellers, vendors, and partners to identify links to sanctioned or restricted parties and countries. Our contracts include commitments from our customers, resellers, vendors, and partners that they will comply with all US export controls laws, and that they are not, nor are they providing our services to, sanctioned parties or entities located or based in sanctioned countries.

# A better Internet is for everyone.

Helping build an Internet for everyone means making products and services that were previously available only to large companies easy and affordable for everyone.

It means promoting online access by helping more communities safely and securely connect to the global Internet.

It also means investing in diversity, equity, and inclusivity to develop more innovative teams and products.

## **Democratizing Access** to New Technologies

Cloudflare believes that everyone — not only the largest businesses — should have access to new technologies and tools to make the Internet faster, more reliable, and more secure.

Democratizing access to cyber security tools and making complicated and technical solutions accessible opens doors for the next generation's inventors and improves the security of the Internet ecosystem and the experience for everyone online.

#### **Free Cyber Security Services**

Cloudflare makes security and optimization services accessible, for free, to organizations that would otherwise not have access to them, from online blogs, to small businesses, to non-governmental organizations. Cloudflare's free plan includes unmetered distributed denial-of-service attack (DDoS) mitigation, a content delivery network (CDN), and universal SSL encryption, helping protect millions of web properties from being taken offline by cyber attack.

#### **Zero Trust Services**

Because we believe even the smallest organizations should have access to tools to secure their employees and apps, we launched a free version of Zero Trust browsing and application access. These services can help even organizations without significant resources protect themselves from data loss, malware, and phishing.

#### **Supporting Tomorrow's Innovators**

At Cloudflare, we believe innovators can come from anywhere. To help developers looking to build new applications without configuring or maintaining infrastructure, we have provided free access to our Workers platform. This year, Cloudflare added free access to Cron Triggers, which allows developers to schedule workloads and manage development workflow.

520,205+

unique DDoS attacks against Cloudflare free customers were detected and mitigated by our network in 2021, including 160 billion attack requests.

200K+

accounts using the Workers free plan in 2021.

22M+

SSL certificates provided for free in 2021.

### **Impact Spotlight: Helping More Communities Access the Internet**

Half of the world's population has no access to the Internet. Even in communities that are able to invest in WiFi antennas or fiber cables, connection to the global Internet remains prohibitively expensive.

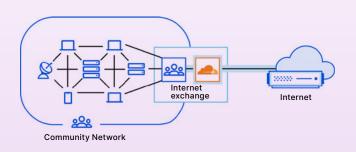
#### **Project Pangea**

In July 2021, Cloudflare launched Project Pangea to provide free connection services to the Internet for rural, nonprofit, and local community networks, particularly in underserved areas.

Cloudflare can help communities solve the network challenges of routing traffic to and from the Internet on behalf of the local or community network, while also providing state-of-the-art security, privacy, and performance.

Participants gain access to our suite of network services — Cloudflare Network Interconnect, Magic Transit, and Magic Firewall — which will collectively reduce the cost for communities to connect to the Internet, with industry-leading security and performance functions built-in.

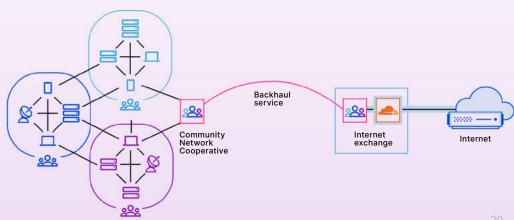
To learn more, visit www.cloudflare.com/pangea.





"My research on Internet performance in developing regions makes me believe that community networks — and their end users — will benefit tremendously from Project Pangea. It is so exciting to be part of such an amazing journey."

— Roderick Fanou, Systems Engineer, Cloudflare, Austin, Texas



## We Invest in Diversity, Equity, and Inclusivity (DEI)

At Cloudflare, we believe that diverse teams make better decisions, are more innovative, and produce better results. DEI is part of our mission, and imperative to our business.

To learn more about DEI at Cloudflare, visit www.cloudflare.com/diversity-equity-and-inclusion.

#### Recruiting

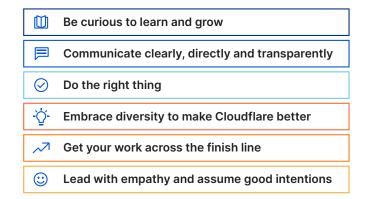
An important component of our DEI strategy is to grow a diverse talent pool. We have recruiting partnership programs with organizations to reach underrepresented groups, including the AnitaB.org Grace Hopper Celebration, National Sales Network, and PowerToFly. We also support returnships that allow caregivers to return to the workforce through our partnerships with Mums@Work and Path Forward.

#### **Building Skills**

We define an inclusive culture as one where everyone feels safe, welcome, and respected with a sense of belonging. We do not leave this to chance. We invest in training and programs to develop and deepen the skills needed to nurture and preserve inclusive communities at Cloudflare, including through partnerships with tEQuitable (a resource for mitigating bias, discrimination, and harassment) and Paradigm (a platform for advancing and benchmarking DEI programs).

#### Accountability

We hold ourselves accountable by analyzing data, setting goals, and measuring progress objectively. We set annual companywide goals around our diversity, and for the last few years we have added individual goals for managers — one focused on building a more diverse team, and one focused on building an inclusive team culture. We also place a high value on behaviors. We believe that culture is defined by the behaviors we reward. Our Cloudflare Capabilities are the behaviors we have deemed essential for a healthy and inclusive culture.



#### **Equity**

Working toward reducing and ultimately eliminating the gender pay gap is just part of our mission. To hold ourselves accountable, Cloudflare has signed several equity charters, including the EU Charter, UK Tech Talent Charter, and German Diversity Charter.

#### Inclusivity

Without inclusive teams and a collaborative culture, the positive impacts of diversity will not be attained. We have fostered an inclusive culture through the development of employee-led communities, educational offerings, incorporating behaviors into performance, and reviews of our processes and policies for fairness and inclusion. We are proud to be one of Human Rights Campaign's 2021 Best Places to Work for LGBTQ Equality.



### **Communities @ Cloudflare**

Employee resource groups (ERGs) are important to our success. They foster community and a sense of belonging, help drive organizational change, and improve the overall quality of an organization's culture. Most essentially, they help organizations become more diverse, equitable, and inclusive.



### **Diversity @ Cloudflare**

We are working hard to understand the makeup of our teams and increase our diversity. We are proud to publish our 2021 employee diversity data and share our progress.

To review our diversity data, visit www.cloudflare.com/diversity-equity-and-inclusion.



#### **Overall Gender Identity**



- Masculine / Male: 68.04%
- Feminine / Female: 31.61%
- Agender, Bigender, Non-Binary,
   Queer, and Other: 0.35%

#### **US Overall Race/Ethnicity**



- White: 55.45%
- Asian: 28.74%
- Hispanic or Latino: 6.52%
- Black or African American: 4.49%
- Two or More Races: 4.49%
- American Indian or Alaska Native: 0.21%

#### **Leadership Gender Identity**



- Masculine / Male: 75.60%
- Feminine / Female: 24.40%

### **Project Galileo Spotlight:**



Switchboard joined Project Galileo in 2019 to gain visibility into HTTP traffic, including threats targeting their site. They are a telephone helpline in the United Kingdom that provides support and information to people of all kinds, but especially those who identify as LGBT+.

As of 2021, the organization averages 1,500 unique service users a month, connecting with volunteers who are available seven days a week.

"We have people that call in to talk about things such as seeking help in navigating their gender identity, looking for resources on mental health in the UK, or to discuss issues in their community when it comes to LGBT+ rights," explains Switchboard's Pete Hannam.

"We had no visibility into our traffic or threats before Cloudflare," says Pete. After the site was hacked because of a vulnerability in a WordPress plug-in, the team did not realize they had been compromised. "As an organization that provides a platform for those sharing sensitive information... trust is essential for us and presenting an insecure platform is a huge breach of respect and professionalism."

To learn more about Project Galileo, visit www.cloudflare.com/galileo.

"We have the exact same issues as large companies, possibly even more targeted due to the sensitivity of our work, with significantly fewer resources. So it is important for organizations such as ours to have the opportunity to use advanced security tools, and Cloudflare's Project Galileo allows us access to these tools to keep our site reliable, secure, and trustworthy."

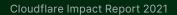
- Pete Hannam, Switchboard UK

# A better Internet is sustainable.

Helping build a sustainable Internet means systems, networks, and protocols that are more energy efficient.

It means reducing carbon emissions by transitioning to renewable energy and removing existing carbon from the atmosphere.

It also means helping others understand and reduce their own emissions footprint.



## Making the Internet More Efficient

The fastest way to reduce greenhouse gas emissions (GHG) is to use less energy. Cloudflare is helping build an Internet that is more efficient at every level: design, hardware, systems, and protocols.

#### Shifting the Network to the Cloud

Cloudflare is helping its customers migrate from a patchwork of legacy on-premise network security, performance, and reliability solutions to more efficient cloud-based services.

#### **Efficiency at the Edge**

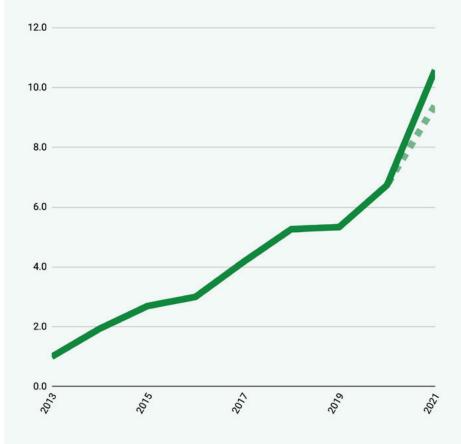
Cloudflare customers are able to serve web content (images, videos, or webpages) directly from our distributed network, located in 250 cities in 100 countries, rather than wherever that content is actually hosted. Serving content locally reduces transit, and alleviates congestion on finite resources like undersea cables.

Additionally, because the Cloudflare edge network is designed to process large volumes of traffic, including distributed denial-of-service (DDoS) attacks, our customers do not need to maintain their own excess server capacity to handle unexpected traffic spikes.

#### **Next-Generation Hardware**

In July, Cloudflare deployed our first edge servers featuring ARM-based CPUs. This new generation of servers processes 57% more Internet requests per watt of energy. Overall, the Cloudflare network is now securely processing 10x as many Internet requests for every watt consumed as we did in 2013.

#### Cloudflare Network Performance (Internet Requests) Per Watt, Indexed



Solid green line represents the performance of ARM-based CPUs over other Cloudflare servers.

#### **Tackling Wasted Web Crawler Traffic**

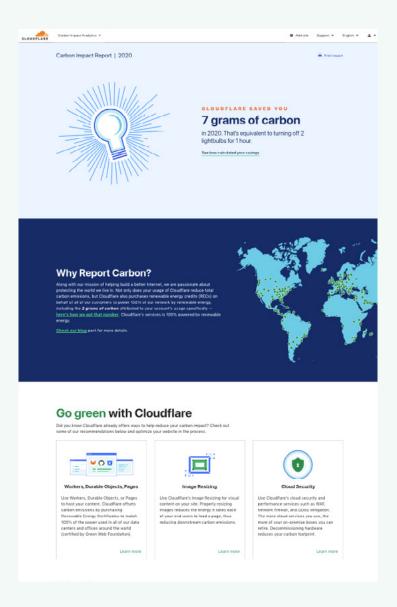
In order to return fast and accurate results, search engines use web crawlers — automated bots that constantly scour the Internet looking for website updates. Unfortunately, crawlers often visit the same sites over and over, even when no changes have been made. Based on analysis of traffic on our network, we estimate as much as 53% of web crawler traffic is wasted.

Working with Microsoft and Yandex, Cloudflare recently announced a new protocol to help improve the efficiency of search engines. Under this system, our network proactively notifies search engines when a website has changed, rather than requiring search engines to constantly check for updates.

#### **Carbon Impact Reports**

Cloudflare provides all customers with customized and free GHG emissions data based on their use of our network. Our Carbon Impact Reports highlight recommendations on adjusting settings to further improve efficiency.





### **Transition to Zero Emissions**

Cloudflare is helping build a sustainable Internet that is powered by renewable energy and engineered to drive better climate outcomes.



#### 100% Renewable Energy

Earlier this year, we announced our commitment to using 100% renewable energy for our operations indefinitely. In practice, that means we purchase the same amount of energy from renewable sources as we actually consume from electrical grids.

This builds on work we started in 2018, when we made our first renewable energy purchase to account for all of our US operations that year. In 2019 and 2020, we expanded our purchases to cover 100% of the energy used in all of our global operations.

For more information on our renewable energy purchases, see our 2020 Emissions Inventory report.



#### **Zero Historic Carbon Emissions**

Taking our sustainability efforts one step further, we are also committed to removing or offsetting all historic GHG emissions resulting from powering our network by 2025. As we move toward an Internet powered by renewables, we think it is important to be accountable for all emissions resulting from operating our network.

## **Product Spotlight: Green Compute With Cloudflare Workers**

Cloudflare Workers allows customers to schedule computing tasks to run exclusively at our data centers that are located in third-party-owned facilities — also powered by 100% renewable energy.

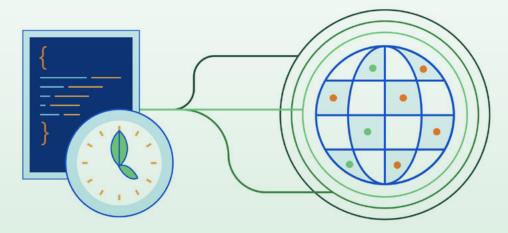
To sign up for Green Compute, visit www.cloudflare.com/green-compute-cloudflare-workers.

#### **Doubling Our Support for Renewable Energy**

All Cloudflare machines are powered by 100% renewable energy. However, our renewable energy purchases only cover energy used by our machines.

Many of our data centers are located in facilities owned by third parties. Because of emissions accounting rules, we typically do not include other energy used by those facilities in our renewable energy or emissions calculations, including heating, cooling, lights, and other equipment.

Using our Cron Triggered Workers platform, Cloudflare customers can schedule computing tasks to run at these green facilities automatically — with no code changes!



### **Emissions @ Cloudflare**<sup>1</sup>

Emissions Category		Metric Tons (MT) Carbon Dioxide Equivalent (CO2e)	Percent of Calculated Total
Scope 1		0	0%
Scope 2 (Location-based)		13,955.15	100%
	Facilities	754.27	5.4%
	Network	13,200.88	94.6%
Scope 2 (Market-based)		0	100%
Total (Market-based)		0	100%

#### **Greenhouse Gas (GHG) Emissions**

In July, we released our first Emissions Inventory. Based on the GHG Protocol, we separated our calculations into two categories of emissions: Scope 1 and Scope 2.

Cloudflare also recorded two values within our Scope 2 emissions: location-based and market-based.

Scope 1 emissions capture activities that emit GHGs directly into the atmosphere, like coal-fired power stations, furnaces, and gas-powered vehicles.

Scope 2 emissions are indirect, capturing emissions resulting from energy purchased through the electrical grid.

Location-based is a calculation of the amount of energy used multiplied by the emissions factor of the electrical grid where the energy was consumed.

Market-based emissions incorporates the environmental benefits of voluntary purchases like renewable energy, carbon offsets, and carbon removals.

<sup>&</sup>lt;sup>1</sup>Cloudflare GHG emissions analysis was conducted pursuant to the GHG Protocol and ISO 14064, and reviewed and verified by an independent third party (ESG Appendix). Cloudflare classifies all energy consumed by its networking hardware as Scope 2 emissions.

## **Product Spotlight: Bot Fight Mode**

For every bad bot we stop online, we donate to support tree planting projects.

Malicious bots are a common problem on the Internet. They carry out harmful attacks, slow down applications, and waste computing resources.

In 2019, Cloudflare launched Bot Fight Mode to detect bad bots and stop them in their tracks. The tool is completely free and is already used by over 370,000 sites.

Bot Fight Mode uses a technique known as "tarpitting" to exhaust bots, redirecting them to meaningless challenges so they cannot spend their time attacking sites. To date, bots have spent more than 3,000 years on these challenges.

Unfortunately, tarpitting also consumes resources and likely generates emissions. To help address this impact, Cloudflare supports tree planting projects through One Tree Planted based on the number of bad bots we defeat.

In 2021, we donated 50,000 trees that were divided among three projects:

Fruit tree planting in Haryana and Rajasthan, India

Forest fire recovery in British Columbia, Canada

Municipal dump conversion through reforestation in Nova Scotia, Canada

Bot Fight Mode continues to issue **millions of challenges** each day.





## **Appendix**

General Disclosures		Economic	Environmental Social			SASB	
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
Organization profile	102-1	Name of the organization	Cloudflare, Inc.				
	102-2	Activities, brands, products, and services	10-K Filing				
	102-3	Location of headquarters	101 Townsend Street, San Francisco, CA	1			
	102-4	Location of operations	Cloudflare Office Locations				
	102-5	Ownership and legal form	10-K Filing				
	102-6	Markets served	10-Q Filing 10-K Filing				
	102-7	Scale of the organization	10-Q Filing 10-K Filing				
	102-8	Information on employees and other workers	Cloudflare.com/diversity-equity-and-in Cloudflare does not have a significant p performed by workers who are not emp	ortion of activities			
	102-9	Supply chain	10-K Filing				
	102-10	Significant changes to the organization and its supply chain			Entire disclosure	Not applicable	
	102-11	Precautionary principle or approach	See Making the Internet More Efficient, See Transition to Zero Emissions, page See Emissions @ Cloudflare, page 30.				
	102-12	External initiatives	Cloudflare is a signatory of the UN Glob member of the Global Networking Initia				
			Cloudflare also participates in the Pledo	je 1% Initiative.			
	102-13	Membership of associations	Cloudflare participates in the following BSA, i2c, CCIA, BSA, TechUK, Eco, Asia and Bitkom.  Cloudflare also regularly participates ar additional organizations focused on cyt	Internet Association, and engages with per security, Internet			
			governance, and Internet safety, includi Coalition, Cybersecurity Tech Accord, I Foundation, and Global Cyber Alliance.				

General Disclosures		Economic	Environmental Social			SASB		
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission	
Strategy	102-14	Statement from senior decision-maker	See statement from Cloudflare founde	rs, page 2.				
	102-15	Key impacts, risks, and opportunities	10-Q Filing 10-K Filing See statement from Cloudflare founder See More Private, More Secure, page of See Human Rights @ Cloudflare, page of See We Invest in Diversity, Equity, and control Cloudflare Communication on Pr	3. 10. Inclusivity, page 21.				
Ethics and integrity	102-16	Values, principles, standards, and norms of behavior	Code of Business Conduct and Ethics					
	102-17	Mechanisms for advice and concerns about ethics	See Operating With Integrity, page 17. Code of Business Conduct and Ethics					
Governance	102-18	Governance structure	Proxy Statement Filing					
	102-19	Delegating authority	Reporting on environmental, social, ar is generally conducted by the Legal, P Safety team and is overseen by the Ge	olicy, and Trust and				
	102-20	Executive-level responsibility for economic, environmental, and social topics	Cloudflare's CEO has executive resport implementation of environmental, soci topics.					
	102-21	Consulting stakeholders on economic, environmental, and social topics	See 102-31. Proxy Statement Filing					
	102-22	Composition of the highest governance body and its committees	Proxy Statement Filing					
	102-23	Highest governance body's role in sustainable reporting	Proxy Statement Filing  The Nominating and Governance Com on sustainability issues in 2021.	mittee was briefed				
	102-24	Nominating and selecting the highest governance body	Proxy Statement Filing Nominating and Corporate Governanc	e Committee Charter				
	102-25	Conflicts of interest	Corporate Governance Guidelines Audit Committee Charter Proxy Statement Filing Code of Business Conduct and Ethics					

General Disclosures		Economic	Environmental	Social		SASB	}
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
Governance (continued)	102-26	Role of highest governance body in setting purpose, values, and strategy	Corporate Governance Guidelines Proxy Statement Filing				
	102-27	Collective knowledge of highest governance body	The Nominating and Governance Com sustainability issues in 2021.	mittee was briefed on			
	102-28	Evaluating highest governance body's performance	Cloudflare's Board of Directors was no respect to sustainability in 2021.	t evaluated with			
	102-29	Identifying and managing economic, environmental, and social impacts	The Nominating and Governance Com sustainability issues in 2021.	mittee was briefed on			
	102-30	Effectiveness of risk management processes	Proxy Statement Filing				
	102-31	Review of economic, environmental, and social topics	The Nominating and Governance Com sustainability issues in 2021.	mittee was briefed on			
	102-32	Highest governance body's role in sustainable reporting	Cloudflare's Impact Report is reviewed and CEO.	l by its General Counsel			
	102-33	Communicating critical concerns	Proxy Statement Filing				
	102-34	Nature and total number of critical concerns	In 2021, there were no critical concern associated with this report that require Board of Directors.				
	102-35	Remuneration policies	Proxy Statement Filing				
	102-36	Process for determining remuneration	Proxy Statement Filing				
	102-37	Stakeholders' involvement in remuneration	Proxy Statement Filing				
	102-38	Annual total compensation ratio			Entire disclosure	Insufficient data	
	102-39	Percentage increase in annual total compensation ratio			Entire disclosure	Insufficient data	

General Disclosures		Economic	Environmental Social			SASB	SASB	
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission	
Governance (continued)	102-36	Process for determining remuneration	Proxy Statement Filing					
	102-37	Stakeholders' involvement in remuneration	Proxy Statement Filing					
	102-38	Annual total compensation ratio			Entire disclosure	Insufficient data		
	102-39	Percentage increase in annual total compensation ratio			Entire disclosure	Insufficient data		
Stakeholder engagement	102-40	List of stakeholder groups	Cloudflare stakeholders include its cust employees, investors, partners, or any of materially affected by Cloudflare's busi it makes. As part of its mission to help to Cloudflare also includes the Internet an generally among its stakeholder groups	other groups that are ness or the decisions wild a better Internet, d Internet community				
	102-41	Collective bargaining agreements	10-K Filing					
	102-42	Identifying and selecting stakeholders	See 102-13 and 102-40. See also Privacy @ Cloudflare, page 9. See Project Galileo, page 11. See Human Rights @ Cloudflare, page 1 See Impact Spotlight: Internet Shutdow					
	102-43	Approach to stakeholder engagement	Examples of engagement with stakehol throughout Cloudflare's 2021 Sustainab Internally, all employees have the oppor open dialogue through internal commur well as through Employee Resource Gro Cloudflare Inclusion Council.  Externally, Cloudflare's Legal, Policy, an teams regularly engage in industry dialor Internet governance. Cloudflare also particularly of multistakeholder organizations as de Finally, Cloudflare regularly engages in consultation through programs like Projincludes over 40 civil society partner or See Project Galileo, page 11.	ility Report. tunity to engage in ilication platforms, as iliups (ERG) and the d Trust and Safety orgue regarding rticipates in a number scribed in 102-13. multistakeholder ect Galileo, which				

General Disclos	ures	Economic	Environmental	Social		SA	SB
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
Reporting practice	102-44	Key topics and concerns raised	Cloudflare gathers input on its key top from stakeholders through a variety m organizations including those describe 102-43. Human Rights Policy	ıultistakeholder			
	102-45	Entities included in the consolidated financial statements	10-Q Filing 10-K Filing				
	102-46	Defining report content and topic Boundaries	The report covers all of Cloudflare's g The reporting period is calendar year otherwise stated.				
	102-48	Restatements of information			Entire disclosure	Insufficient data	This report is Cloudflare's first GRI content index.
	102-49	Changes in reporting			Entire disclosure	Insufficient data	This report is Cloudflare's first GRI content index.
	102-50	Reporting period	CY2021				
	102-51	Date of most recent report			Entire disclosure	Insufficient data	This report is Cloudflare's first GRI content index.
	102-52	Reporting cycle	Annual				
	102-53	Contact point for questions regarding the report	Impact@cloudflare.com				
	102-54	Claims of reporting in accordance with the GRI standards	This report is intended to align with th Core option.	e GRI Standards:			
	102-55	GRI content index	Cloudflare 2021 GRI Content: Index (th	nis document).			
	102-56	External assurance	Cloudflare's greenhouse gas emission verified. See GRI-305. No other section externally verified. See SBC Verification	n of this report was			

General Disclos	sures	Economic	Environmental	Social		SA	SB
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
Economic Performance	103-1	Explanation of material topic and its Boundary	Economic performance is material to 0 growth and long-term sustainability.  10-K Filing  Cloudflare's management teams and 0 economic performance as defined und	CEO are responsible for			
	103-2	The management approach and its components	10-Q Filing 10-K Filing				
	103-3	Evaluation of the management approach	Corporate Governance Guidelines Audit Committee Charter				
	201-1	Direct economic value generated and distributed	10-Q Filing 10-K Filing				
Indirect Economic Impacts	203-2	Significant indirect economic impacts	A fundamental part of Cloudflare's mis class security, performance, and relial use and affordable for everyone. Clou of websites through its free service pl See Democratizing Access to New Tec Cloudflare also provides free access t services for important civil society and organizations as well as state and local candidates for political office.  See Project Galileo, page 11.  See Protecting Elections and Campaig	oility services easy to dflare secures millions an. chnologies, page 19. o its highest-level d humanitarian al governments and			
<b>Anti-corruption</b>	103-1	Explanation of material topic and its Boundary	Cloudflare is committed to conducting integrity, as well as partnering with co same values against corruption.  See Operating With Integrity: Ethics at See Code of Business Conduct and Ethics	mpanies that share its and Compliance, page 17.			
_	103-2	The management approach and its components	Cloudflare manages corruption and brits policies prohibiting such conduct, a training and certification.  Compliance with Cloudflare's policy owell as its training requirements are or Legal Compliance and the General Co	and through its annual  n anti-corruption as verseen by the Head of			
	103-3	Evaluation of the management approach	Corporate Governance Guidelines Audit Committee Charter				

General Disclos	sures	Economic	Environmental	Social		SA	SB
<b>GRI Standard</b>	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
Anti-corruption (continued)	205-2	Communication and training about anti-corruption policies and procedures	All employees, including senior manag on bribery and corruption at onboardir annual training and certification.  Cloudflare conducts a thorough screet reseller, and partner at onboarding and monitoring to ensure the company is n companies that pose a high risk of cor Cloudflare will begin anti-bribery and a for its third parties for 2022.	ng, and as part of  ning of each supplier, d with real-time ot partnering with ruption.			
	205-3	Confirmed incidents of corruption and actions taken	Cloudflare is aware of no incidents of oin 205-3 among its employees. As a redismissed or disciplined for corruption Cloudflare is aware of no incidents of contracted business partners. As a reswas terminated or discontinued on that Cloudflare is aware of no associated leagainst Cloudflare or its employees.	sult, no employee was . corruption among its sult, no related contract t basis.			
Anti-competitive behavior	103-1	Explanation of material topic and its Boundary	Cloudflare believes that competition la throughout the world are designed to a marketplace and prohibit activities tha Cloudflare is dedicated to compliance fair competition in all of its activities. A undermines this commitment is unacce Code of Business Conduct and Ethics	foster a competitive t restrain trade. with laws governing ny activity that			
	103-2	The management approach and its components	Cloudflare's policy and training on anti is led by its Head of Legal Compliance its General Counsel. The purpose of Clanti-competitive behavior is to ensure operations are conducted in accordance requirements and the highest ethical s	, and overseen by loudflare's policy on that all Cloudflare ce with relevant legal			
	103-3	Evaluation of the management approach	Corporate Governance Guidelines Audit Committee Charter				
	206-1	Legal actions for anti- competitive behavior, anti- trust, and monopoly practices	Cloudflare was involved in no legal act anti-competitive behavior, anti-trust, c				

General Disc	losures	Economic	Environmental	Social		SA	SB
<b>GRI Standard</b>	Reference	Disclosure	Answer	Par	nission rt nitted	Reason for Omission	Explanation of Omission
Тах	103-1	Explanation of material topic and its Boundary	Cloudflare's global tax policy is to com tax laws, rules, regulations, and report the jurisdictions in which it operates, a advice from external advisors. Cloudfle paying all taxes that are legally due an of the tax legislation as enacted by the within each jurisdiction in which it ope	ing requirements within s supplemented with are is committed to d in line with the spirit governing authorities			
	103-2	The management approach and its components	Cloudflare's tax policy is led by its Glol overseen by the Chief Financial Office				
	103-3	Evaluation of the management approach	Corporate Governance Guidelines Audit Committee Charter				
	207-1	Approach to tax	Cloudflare's tax strategy and decisions by internal tax professionals and are st the advice of outside advisors. The exorganization as a whole plays a role in tax planning opportunities.  Cloudflare's approach to compliance is disciplined. Its internal tax team monitobusiness, ensuring that appropriate cat o all processes that could materially a with its tax obligations. Cloudflare is cilling its tax returns and remitting tax pbasis. Furthermore, Cloudflare actively tax laws, regulations, rules, and report part of its routine procedures in finance.	applemented by ecutive finance all tax decisions and seconservative and ors the activities of the re is applied in relation affect its compliance committed to accurately asyments on a timely monitors changes in ing requirements as			
	207-3	Stakeholder engagement and management of concerns related to tax	Cloudflare's global tax function engage as part of its routine tax compliance prodeemed necessary to appropriately an and regulations to its facts and circum engages with tax authorities in connect additional information and audits over necessary.  Cloudflare does not engage in public prissues.  Cloudflare's global tax function engage external stakeholders to facilitate stratand development of its multinational external stakeholders.	es with tax authorities ocess and where oply the tax statutes stances. Additionally, it etion with requests for open return years as colicy advocacy on tax es with internal and regic initiatives, growth,			

General Disclos	ures	Economic	Environmental	Social		SASB
GRI Standard	Reference	Disclosure	Answer	Omission Part Omitted	Reason for Omission	Explanation of Omission
Materials	301	Materials		Entire disclosure	Not material	As a cloud-based SaaS provider, materials as described in GRI 301-1, 301-2, and 301-3 are not a material issue as defined in GRI103-1 for Cloudflare.
						Cloudflare is not aware of any facilities in which Cloudflare operates that have had a regulatory or compliance issue.
Energy	103-1	Explanation of the material topic and its Boundaries	Cloudflare uses purchased electricity to operate its global network as well as its facilities. The Cloudflare Network includes data centers located in over 100 countries and 250 cities around the world. Cloudflare also leases space in 16 facilities globally. All energy data included in this section is based on CY2020. Emissions Inventory 2020			
	103-2	The management approach and its components	The Cloudflare Network is managed by the Head of Infrastructure. Cloudflare facilities are managed by the Head of Places.			
	103-3	Evaluation of the management approach	Corporate Governance Guidelines 10-K Filing			
	302-1	Energy consumption within the organization	Cloudflare consumed no non-renewable energy as defined under GRI-302 in CY2020.  Cloudflare consumed 41.3 gigawatt hours (GWh) total energy in CY2020. All consumed energy was obtained through grid electricity. Cloudflare matched its grid consumed electricity with renewable energy purchases as part of its commitment to 100% renewable energy. Cloudflare did not sell any renewable energy in 2020.  Emissions Inventory 2020			

General Disc	losures	Economic	Environmental	Social		SASB
GRI Standard	Reference	Disclosure	Answer	Omission Part Omitted	Reason for Omission	Explanation of Omission
Energy (continued)	302-2	Energy consumption outside the organization	Cloudflare compiles energy data from each of its data centers. In locations where Cloudflare colocates data center equipment in a facility owned and controlled by a third party, Cloudflare does not record any energy used by that facility that is unrelated to Cloudflareowned and -controlled equipment.			
	302-3	Energy intensity	Based on 2020 total revenue and energy data, Cloudflare consumed .000096 megawatt hours (Mwh) of energy for every dollar of revenue generated.			
	302-4	Reduction of energy consumption		Entire disclosure	Not applicable	CY2020 was the first reporting year for Cloudflare.
	302-5	Reduction in energy products and services		Entire disclosure	Not applicable	CY2020 was the first reporting year for Cloudflare.
Water	303	Water and effluents		Entire disclosure	Entire material	As a cloud-based SaaS provider, water and effluents as described in 303-1 through 303-5 are not a material issue as defined in GRI103-1 for Cloudflare. The UN CEO Global Water Mandate does not classify Cloudflare as either a medium- or high-risk enterprise for water usage. Cloudflare is not aware of any facilities that it operates that have had a regulatory or compliance issue.  Cloudflare is working to better understand and reduce water usage at each of its facilities, though it does not anticipate that those efforts will result in a material disclosure.

General Discl	osures	Economic	Environmental	Social		SASB
GRI Standard	Reference	Disclosure	Answer	Omission Part Omitted	Reason for Omission	Explanation of Omission
Emissions	103-1	Explanation of the material topic and its Boundaries	Greenhouse gas (GHG) emissions associated with Cloudflare operations are the result of energy consumed by powering its network and facilities. Cloudflare emissions data included in this section describes Cloudflare's calendar year 2020 activities.			
	103-2	The management approach and its components	GHG emissions are managed by the Infrastructure, Places, and Policy teams.			
	103-3	Evaluation of the management approach	Corporate Governance Guidelines 10-K Filing			
	305-1	Direct (Scope 1) GHG emissions	See Emissions @ Cloudflare, page 30. Cloudflare recorded 0 Scope 1 location-based emissions in 2020. Cloudflare used the operational control consolidation approach, under the GHG Protocol. Emissions Inventory			
	305-2	Energy indirect (Scope 2) GHG emissions	See Emissions @ Cloudflare, page 30. Cloudflare recorded the following Scope 2 emissions in 2020: Location-based emissions: 13,955 Metric Tons (MT) Carbon Dioxide Equivalent (CO2e) Market-based emissions: 0 MT CO2e Emissions Inventory			
	305-3	Other indirect (Scope 3) GHG emissions		Entire disclosure	Insufficient data	Cloudflare does not currently collect Scope 3 emissions data. Cloudflare defines energy consumed by all of the hardware and network scaffolding associated with its data centers as Scope 2 emissions.

General Disclos	ures	Economic	Environmental	Social		SASB
GRI Standard	Reference	Disclosure	Answer	Omission Part Omitted	Reason for Omission	Explanation of Omission
Emissions (continued)	305-4	GHG emissions intensity	Based on its CY2020 location-based emissions, Cloudflare emitted .000032 MT (CO2e) per dollar of revenue generated.			
(			Cloudflare emitted 0 market-based emissions in CY2020.			
	305-5	Reduction of GHG emissions		Entire disclosure	Insufficient data	CY2020 was Cloudflare's first GHG emissions reporting year.
	305-6	Emissions of ozone-depleting substances (ODS)		Entire disclosure	Not applicable	Cloudflare is not aware of any ODS in its products, processes, or services.
	305-7	Nitrogen oxides (NOx), sulfur oxides (SOx), and other significant air emissions		Entire disclosure	Not applicable	Cloudflare is not aware of any of its activities that result in emission of nitrogen oxides, sulfur oxides, or other significant air emissions identified in 305-7.
Effluents and waste	306	Effluents and waste		Entire disclosure	Not material	As a cloud-based SaaS provider, waste as described in 306-1 is not a material issue for Cloudflare as defined in GRI103-1. Cloudflare is working with local providers to better understand waste and recycling impacts at each of its facilities, though it does not anticipate that data will result in a material disclosure.
Environmental compliance	307-1	Non-compliance with environmental laws and regulations	Cloudflare is not aware of any non-compliance with environmental laws or regulations.			
Supplier environmental assessment	308-1	New suppliers that were screened using environmental criteria	Cloudflare intends to screen suppliers using environmental criteria beginning in 2022.			

General Disclo	sures	Economic	Environmental	Social		SA	SB
<b>GRI Standard</b>	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
GRI 401: Employment	103-1	Explanation of material topic and its Boundary	Cloudflare provides employees with a variety of voluntary programs to promote worker health.  Cloudflare provides access to an Employee Assistance Program (EAP), which includes licensed professional counseling services, including work/life balance assistance. In addition, Cloudflare employees have access to an on-demand digital mental health and well-being platform.  Cloudflare provides access to a fertility benefit that covers a variety of family planning services, including fertility treatment, adoption, and gestational carrier support — also referred to as surrogacy.  During the COVID-19 pandemic, Cloudflare provided access to free online yoga and Pilates classes, as well as free digital membership to a fitness application through its health care				
	103-2	The management approach and its components		hrough its health care			
	103-2	Evaluation of the management approach	10-K Filing Compensation Committee Charter				
	401-1	New employee hires and employee turnover	In 2020, Cloudflare hired 907 employ a turnover rate of 11.5%.	ees and experienced			
	401-3	Parental leave	Cloudflare's global parental leave pol of 10 paid weeks of bonding leave tim parents, with no interruption in health addition to any local, state, and feder also provides 6 paid weeks Pregnanc to recover from childbirth, unless molaw. PHL leave and bonding leave car for a total of 16 weeks paid leave.	ne for all qualifying new benefits. This is in al benefits. Cloudflare y Health Leave (PHL) re is required by local			

Contents	Introduction	Principled	Everyone	Sustainable	Appendix
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General Disclosures		Economic	Environmental	Social	SASB		
GRI Standard	Reference	Disclosure	Answer	<b>Omi</b> Part Omi	Reason or Omission	Explanation of Omission	
GRI 403: Occupational Health and Safety	403-1	Occupational health and safety management system	Cloudflare's global Safe & Healthy Workplace Policy confirms Cloudflare's commitment to maintaining a safe and healthy work environment for its employees, customers, vendors, and all others with whom employees come into contact during their work. Among other topics, the Policy explains the responsibility that is shared for following Cloudflare's safety policies and instructions, encourages the reporting of potential hazards as well as injuries and accidents to the company, describes its reporting process, and shares additional health and safety resources and programs that are provided by Cloudflare.  Cloudflare is in the process of developing a new comprehensive health and safety program, which will include employee training and site risk assessments as well as accident reporting, monitoring, and reviewing. The new program is expected to be in place in 2022.  Code of Business Conduct and Ethics				
	403-6	Promotion of worker health	Cloudflare provides employees with a programs to promote worker health.  Cloudflare provides access to an Emp Program (EAP), which includes licens counseling services, including work/I In addition, Cloudflare employees had demand digital mental health and well cloudflare provides access to a fertilia a variety of family planning services, treatment, adoption, and gestational referred to as surrogacy.  During the COVID-19 pandemic, Clou to free online yoga and Pilates classe memberships to a fitness application provider.	loyee Assistance ed professional fe balance assistance. re access to an on- l-being platform. ty benefit that covers ncluding fertility carrier support — also dflare provided access s, as well as free digital			
	403-9	Work-related injuries	Cloudflare experienced no fatalities a related injury. Cloudflare experienced no high-cons injuries.				

General Disclos	ures	Economic	Environmental	Social		SASB	
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
GRI 404: Training and Education	103-1	Explanation of material topic and its Boundary	Learning and development at Cloudfland resources for all Cloudflare employered develop skills critical for success (Cloand build an empathetic and inclusive	oyees to grow and udflare Capabilities)			
	103-2	The management approach and its components	Learning and development at Cloudflare is overseen by the Head of People and the COO.				
	404-1	Average hours of training per year per employee	Cloudflare employees participated in hours of voluntary, developmental tra estimates that to be approximately 2. per employee.				
GRI 405: Diversity and Equal Opportunity	103-1	Explanation of material topic and its Boundary	See We Invest in Diversity, Equity, and See Communities @ Cloudflare, page Cloudflare Diversity, Equity, and Inclu	22.			
	103-2	The management approach and its components	Cloudflare diversity initiatives are over People and the COO. Cloudflare diver advanced by the Cloudflare Diversity well as its Employee Resource Groups Cloudflare Diversity, Equity, and Inclu	sity initiatives are also and Inclusion Council as s.			
	103-3	Evaluation of the management approach	10-K Filing				
	405-1	Diversity of governance bodies and employees	See Diversity @ Cloudflare, page 23. Cloudflare Diversity, Equity, and Inclu Corporate Governance Guidelines Proxy Statement Filing	sion			
	405-2	Ratio of basic salary and remuneration of women to men	Cloudflare does not currently publish remuneration between men and wom is committed to achieving pay equity. committed to the EU Charter, the UK and the German Diversity Charter.  Cloudflare Diversity, Equity, and Inclu	en. However, Cloudflare Cloudflare has Tech Talent Charter,			

General Disclos	ures	Economic	Environmental	Social		SASB		
GRI Standard	Reference	Disclosure	Answer	_	Omission Part Omitted	Reason for Omission	Explanation of Omission	
GRI 407: Freedom of Association and Collective Bargaining	103-1	Explanation of material topic and its Boundary	Cloudflare recognizes and respects it to freedom of association and collect federal and local laws and regulations committed to the ILO Declaration of the Principles at Work.  Human Rights Policy	ve bargaining within . Cloudflare is also				
	103-2	The management approach and its components	10-K Filing					
	103-3	Evaluation of the management approach	10-K Filing					
	407-1	Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk	Cloudflare recognizes and respects it to freedom of association and collect federal and local laws and regulations committed to the ILO Declaration of the Principles and Rights at Work.  Human Rights Policy  Cloudflare is not aware of any operating the of employees to freely associations.	ve bargaining within c. Cloudflare is also ne Fundamental ons in 2021 in which the				
GRI 408: Child Labor	103-1	Explanation of material topic and its Boundary	Cloudflare expressly prohibits the use operations or among its suppliers.  Human Rights Policy  Modern Slavery Act Statement	e of child labor in its				
	103-2	The management approach and its components	All Cloudflare employees are required compliance training, including regard prohibition on child labor.  Business partners, resellers, supplier regularly reviewed by legal, complian leadership teams at Cloudflare. Evalu and vendors begin during the onboar periodically assessed for any materia	s, and vendors are ce, security, and senior ations of suppliers ding process and are				
	103-3	Evaluation of the management approach	Cloudflare's Modern Slavery Act State policies, including prohibition on chilc its Head of Legal Compliance and Ge	labor, are overseen by				

General Disclosures		Economic	Environmental	Social		SASB	
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission
GRI 408: Child Labor (continued)	408-1	Operations and suppliers at significant risk for incidents of child labor	Cloudflare is not aware of any of its o that have significant risks for incident workers exposed to hazardous work. In 2021, as in previous years, Cloudfla explicitly prohibit child labor in its ope suppliers. Although Cloudflare has idrisk of child labor, it continues to reguresellers, suppliers, and vendors to enits policy.	s of child labor or young are continues to erations and among its entified no significant larly review its partners,			
GRI 409: Forced or Compulsory Labor	103-1	Explanation of material topic and its Boundary	Cloudflare is committed to the ILO De Fundamental Principles and Rights at Cloudflare expressly prohibits forced Human Rights Policy Modern Slavery Act Statement	Work. To that end,			
	103-2	The management approach and its components	All Cloudflare employees are required compliance training, including regard prohibition on forced or compulsory labeled by legal, complian regularly reviewed by legal, complian leadership teams at Cloudflare. Evalu and vendors begin during the onboar periodically assessed for any materia	ing Cloudflare's abor. s, and vendors are ce, security, and senior ations of suppliers ding process and are			
	103-3	Evaluation of the management approach	Cloudflare's Modern Slavery Act State policies, including prohibition on force are overseen by its Head of Legal Cor Counsel.	ed or compulsory labor			
	409-1	Operations and suppliers at significant risk for incidents of forced or compulsory labor	Cloudflare is not aware of any of its o that have significant risks for incident compulsory labor.  In 2021, as in previous years, Cloudfla explicitly prohibit forced or compulso and among its suppliers. Although Clono significant risk of forced or computo regularly review its partners, resell vendors to ensure compliance with its	are continues to ary labor in its operations budflare has identified alsory labor, it continues ers, suppliers, and			

General Disclosures		Economic	Environmental	Social		SA	SASB	
GRI Standard	Reference	Disclosure	Answer		Omission Part Omitted	Reason for Omission	Explanation of Omission	
GRI 412: Human Rights Assessments	103-1	Explanation of material topic and its Boundary	Human Rights Policy					
	103-2	The management approach and its components	Human Rights Policy					
	103-3	Evaluation of the management approach	Human Rights Policy					
	412-1	Operations that have been subject to human rights reviews or impact assessments	See Human Rights @ Cloudflare, page 10. Cloudflare published its first human rights Cloudflare's Public Policy team regularly emultistakeholder dialogue on human right as part of the Global Network Initiative an Community of Practice.	ngages in s issues, including				
	412-2	Employee training on human rights policies or procedures	Cloudflare employees were not subject to training in 2021. However, Cloudflare inter annual human rights training for 100% of i beginning in 2022.	nds to implement				
GRI 414: Supplier Social Assessment	414-1	Supplier social assessment	Cloudflare intends to screen suppliers usi beginning in 2022.	ng social criteria				
GRI 415: Public Policy	103-1							
	103-2	The management approach and its components	The Public Policy team is overseen by the Global Head of Public Policy and the Gene	Vice President and eral Counsel.				
	415-1	Political contributions	Cloudflare made no political contributions not operate a Political Action Committee.  Cloudflare participates in several trade as industry groups; however, none of those of is primarily organized for the purpose of nontributions. For more information, see 1	sociations and organizations naking political				

General Disclos	ures	Economic	Environmental	Social	SA	SB
GRI Standard	Reference	Disclosure	Answer	<b>Omissio</b> Part Omitted	Reason	Explanation of Omission
GRI 418: Customer Privacy	103-1	Explanation of material topic and its Boundary	See Privacy @ Cloudflare, page 9. See More Private, More Secure, page 8 Cloudflare Privacy Policy Cloudflare GDPR Cloudflare Privacy and Compliance We			
	103-2	The management approach and its components	Cloudflare's Privacy and associated po by its Data Protection Officer and Gene			
	418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	Cloudflare has not experienced any bre of its information technology systems r or unauthorized disclosure of personal See also SASB.	esulting in inadvertent		
GRI 419: Socioeconomic Compliance	419-1	Non-compliance with laws and regulations in the economic or social area	Cloudflare has not aware of any non-co or regulations in the social area.	empliance with laws		

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General Disclosures		Economic Environment		ntal	Social	SASB	
SASB - Technolog & Communication		Software & IT Services					
Topic	Code	Accounting Metric		Category	Answers		
Environmental Footprint of Hardware Infrastructure	TC-S1-130a.1	1) Total energy consumed, 2) perc 3) percentage renewable	centage grid electricity,	Quantitative	consumed electricity with renew	in 2020. All consumed energy ricity. Cloudflare matched its grid rable energy purchases as part of ole energy. Cloudflare did not sell	
	TC-S1-130a.1	1) Total water withdrawn, (2) total percentage of regions with High o Baseline Water Stress		Quantitative	See GRI 303.		
	TC-SI-130a.3	Discussion of the integration of er considerations into strategic plan- needs		Discussion and Analysis	Cloudflare includes both energy efficiency and carbon intensity in its data center strategic planning. Cloudflare also continuously designs and deploys energy-efficient hardware in its data centers to minimize its overall energy footprint per workload.  See Making the Internet More Efficient, page 26.		
Data Privacy & Freedom of Expression	TC-SI-220a.1	Description of policies and practices relating to behavioral advertising and user privacy		Discussion and Analysis	See Privacy @ Cloudflare, page 9 Cloudflare Privacy Policy Cloudflare Cookie Policy	9.	
	TC-SI-220a.2	Number of users whose information is used for secondary purposes		Quantitative	Cloudflare only processes personal information for the purpos of providing the Cloudflare service, which includes ongoing assessment of traffic patterns, security threats, and network operations in order to monitor the health of and improve the service.  See Privacy @ Cloudflare, page 9.		
	TC-SI-220a.3	Total amount of monetary losses as a result of legal proceedings associated with user privacy		Quantitative	Cloudflare did not experience any monetary losses as the result legal proceedings associated with customer privacy.		
	TC-SI-220a.4	Number of law enforcement requests for user information, 2) number of users whose information was requested, 3) percentage resulting in disclosure		Quantitative	See Transparency @ Cloudflare, page 15. See Transparency Spotlight: Warrant Canaries, page 16.  Transparency Report		

General Di	isclosures	Economic	Environmer	ntal	Social	SASB
SASB - Technolo & Communication		Software & IT Services Accounting Metric		Category	Answers	
Data Privacy & Freedom of Expression (continued)	TC-SI-220a.5	List of countries where core produsubject to government-required in content filtering, or censoring		Discussion and Analysis	An essential part of earning and main customers is being transparent about receives from law enforcement and o To this end, Cloudflare publishes sem Transparency Report on the requests information about Cloudflare customed. In January 2020, a German court issue Cloudflare to block access to a websitiolating copyright law. Pending furth the website uses Cloudflare's services February 2020 to disable access to the in Germany or from Cloudflare equipment. In July 2020 and October 2020, Italian directing Cloudflare to block access to concluded were violating copyright law orders, Cloudflare took steps following to disable access to those websites for from Cloudflare equipment in Italy, continue to use Cloudflare's services geoblock all 6 domains that were add and were using our service at the tim.  To provide additional transparency, C warrant canaries on its website, which never taken:  Cloudflare has never turned on authentication keys or our cust authentication keys to anyone. Cloudflare has never installed software or equipment anywhous authentication a feed of our cust network.  Cloudflare has never modified request of law enforcement or Cloudflare has never modified of DNS responses at the request of law enforcement or Cloudflare has never weakenes subverted any of its encryption enforcement or another third party.  Cloudflare has never weakenes subverted any of its encryption enforcement or another third party.	the requests Cloudflare ther governmental entities. In inannual updates to its it has received to disclose ers.  It dan order directing it it had concluded was er litigation, and to the externs, Cloudflare took steps in the website for customers ment in Germany.  In courts issued orders to websites the courts in the issuance of each order or customers in Italy to the extent those websites. Cloudflare took action to be increased by the court orders in the orders were issued. Cloudflare maintains a list of the list actions Cloudflare has ever our encryption or tomers' encryption or tomers' encryption or tomers' content transiting out customer content at the another third party.  The intended destination est of law enforcement or at the request of law party.

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General Disclosures		Economic	Environme	ntal	Social	SASB	
SASB - Technolog & Communications		Software & IT Services					
Topic	Code Accounting Metric			Category	Answers		
Data Security TC-SI-230a.1		Number of data breaches, 2) popersonally identifiable information users affected		Quantitative	Cloudflare did not experience a personally identifiable informati		
	TC-SI-230a.2	Description of approach to identidata security risks, including use security standards	Description of approach to identifying and addressing data security risks, including use of third-party cyber security standards		Cloudflare has implemented a formal security risk program that adheres to industry standards such as ISO 27000, 27701, PCI DSS, and SOC 2 Type II and has been evaluated by third-party assessors against the requirements.		
Recruiting & Managing a Global, Diverse & Skilled Workforce	TC-SI-330a.1	Percentage of employees that are (1) foreign nationals and 2) located offshore		Quantitative	e Cloudflare Diversity, Equity, and Inclusion		
TC-SI330a.2		Employee engagement as a percentage		Quantitative	Omitted; insufficient data.		
	TC-SI-330a.3	Percentage of gender and racial/ representation for 1) managemen and 3) all other employees	ethnic group it, 2) technical staff,	Quantitative	Cloudflare Diversity, Equity, and Inclusion		
Intellectual Property Protection & Competitive Behavior	TC-SI-520a.1	Total amount of monetary losses as a result of legal proceedings associated with anti-competitive behavior regulations		Quantitative	Cloudflare incurred no monetary losses resulting from anti- competitive behavior regulations.		
Managing Systemic Risks from Technology Disruptions  TC-SI-550a.1  Number of 1) performance issues, and 2) s disruptions; 3) total customer downtime  TC-SI-550a.2  Description of business continuity risks redisruptions of operations			Quantitative	Northwest experienced an outa	e. co-location facility in the US Pacific ge of approximately 4-1/2 hours rred during planned maintenance ring the outage, customers lost		
		Description of business continuity risks related to disruptions of operations		Discussion and Analysis	10-Q Filing		

## **SBC VERIFICATION LETTER**

Cloudflare 101 Townsend St San Francisco, CA 94107

Sustainable Business Consulting 3409 California Ave SW Unit C Seattle, WA 98116

June 25, 2021

Dear Patrick,

Sustainable Business Consulting (SBC) is pleased to provide an independent and impartial validation of Cloudflare's 2019 and 2020 Greenhouse Gas (GHG) footprint. This report provides Cloudflare with an independent third-party limited assurance that the 2019 and 2020 GHG Emissions reported are correct. In this report, the detailed verification framework and associated activities conducted to reach an assurance conclusion are discussed. The findings from this verification are reported here, along with a verification statement attesting to the accuracy of the Cloudflare's GHG emissions reporting. The verification statement is signed by the Lead Verifier and the Peer Reviewer.

This verified emissions report encompassed all of Cloudflare's operations for the 2019 and 2020 calendar years. This includes global network and facilities leased by Cloudflare. Cloudflare reports emissions in the two reporting scopes: Scope 1, direct emissions, Scope 2, indirect emissions. This successful third-party verification confirms the accuracy and completeness of the information provided to substantiate the 2019 and 2020 Cloudflare's GHG emissions reporting.

In providing this limited assurance, SBC has found no evidence that the Cloudflare's 2019 and 2020 GHG emissions reports are not correct, and not presented fairly in accordance with stated criteria.

Nidhi Singh

Nidhi Singh

June 25, 2021

