

# Run The Numbers

## Reimbursement Potential for Screening

**Template:**

*(Contact us and we can calculate this for you!)*

$$\frac{\text{# of providers}}{\text{# of providers}} \times \frac{\text{# of patients seen by provider in one week}}{\text{# of patients seen by provider in one week}} \times \frac{52}{\text{weeks in one year}} \times \frac{4}{\text{screens per year}} \times \frac{\$2-\$6}{\text{insurance reimbursement}} = \text{Reimbursement potential per year}$$

**Example:**

 <b>1</b> Clinic	 <b>6</b> Providers	<b>4</b> Screens / patient <small>Trimester 1, Trimester 2, Trimester 3, 6 week postpartum</small>
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**According to national statistics,**

50% of all providers see 50-99 patients per week. 20% of providers see 100-125 patients per week.

**We think it's more.**



If **100%** of the 6 providers see 99 patients per week, here is the breakdown:

$$\frac{6}{\text{# of providers}} \times \frac{99}{\text{# of patients seen by provider in one week}} \times \frac{52}{\text{weeks in one year}} \times \frac{4}{\text{screens per year}} \times \frac{\$6}{\text{insurance reimbursement}} = \text{\$741,312 Reimbursement potential per year}$$

**Potentially, one clinic with 6 providers could be reimbursed \$741,312 in one year.**



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