# **Howard Hughes Medical Institute**

Consolidated Financial Statements for the years ended August 31, 2019 and 2018 and Report of Independent Auditors Thereon



## **Report of Independent Auditors**

To the Trustees of the Howard Hughes Medical Institute

We have audited the accompanying consolidated financial statements of Howard Hughes Medical Institute and its subsidiaries (the "Institute"), which comprise the consolidated statements of financial position as of August 31, 2019 and 2018, and the related consolidated statements of activities and of cash flows for the years then ended.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Institute's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Howard Hughes Medical Institute and its subsidiaries as of August 31, 2019 and 2018 and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



## **Emphasis of Matter**

As discussed in Note 2 to the consolidated financial statements, the Institute changed the manner in which it reports certain aspects of its consolidated financial statements as a not-for-profit entity in 2019. Our opinion is not modified with respect to this matter.

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McLean, Virginia November 22, 2019

# Consolidated Statements of Financial Position August 31, 2019 and 2018

# (In thousands)

| Assets  | 2019             | <br>2018                        |
|---|------------------|---------------------------------|
| Cash and cash equivalents                             | \$<br>749,409    | \$<br>685,827                   |
| Escrowed bond proceeds                                | 41,805           | -                               |
| Due from brokers                                      | 86,356           | 49,292                          |
| Securities lending collateral                         | 40,818           | 170,354                         |
| Investment receivables                                | 86,066           | 55,320                          |
| Investments and derivative assets                     | 20,707,541       | 22,100,203                      |
| Deferred income taxes, net                            | 12,895           | -                               |
| Land, buildings, laboratory space, and equipment, net | <i>7</i> 49,921  | 684,465                         |
| Other assets  | <br>69,601       | <br>70,798                      |
|   |                  |                                 |
| Total assets  | \$<br>22,544,412 | \$<br>23,816,259                |
| <u>Liabilities</u>                                    |                  |                                 |
| Accounts payable and accrued liabilities              | \$<br>150,855    | \$<br>1 <i>5</i> 1, <i>7</i> 60 |
| Investment payables                                   | 59,344           | 50,644                          |
| Investment and derivative liabilities                 | 728,559          | 576,239                         |
| Obligation to return securities lending collateral    | 40,818           | 1 <i>7</i> 0,354                |
| Grant commitments                                     | 103,647          | 1 <i>57,</i> 321                |
| Post-retirement/employment obligations                | 501,051          | 370,315                         |
| Capital financing                                     |                  |                                 |
| Note payable  | 40,376           | 40,376                          |
| Capital lease obligation                              | 13,221           | 1 <i>7,</i> 904                 |
| Bonds payable   | <br>767,255      | <br>1,911,987                   |
| Total liabilities                                     | 2,405,126        | 3,446,900                       |
| Net assets  | <br>20,139,286   | <br>20,369,359                  |
| Total liabilities and net assets                      | \$<br>22,544,412 | \$<br>23,816,259                |

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Activities For the Years Ended August 31, 2019 and 2018

| (In thousand | s) |  |
|--------------|----|--|
|--------------|----|--|

| <u>Revenue</u>  |    | 2019       |    | 2018       |
|---|----|------------|----|------------|
| Net investment earnings                                     | \$ | 640,700    | \$ | 1,849,590  |
| Intellectual property and other income                      |    | 105,303    |    | 22,179     |
| Total revenue   |    | 746,003    |    | 1,871,769  |
| <u>Expenses</u>   |    |            |    |            |
| Program activities  |    |            |    |            |
| Medical research  |    | 763,053    |    | 587,784    |
| Science education and other scientific programs             |    | 50,679     |    | 87,752     |
| General and administrative                                  |    | 121,396    |    | 120,506    |
| Deferred tax benefit, net                                   |    | (12,895)   |    | -          |
| Loss on extinguishment of debt                              |    | 38,277     |    | -          |
| Total expenses  |    | 960,510    |    | 796,042    |
| (Decrease)/increase in net assets from operating activities |    | (214,507)  |    | 1,075,727  |
| Other changes   |    |            |    |            |
| Postretirement changes other than net periodic costs        | -  | (15,566)   | -  | (15,566)   |
| Total (decrease)/increase in net assets                     |    | (230,073)  |    | 1,060,161  |
| Net assets, beginning of year                               |    | 20,369,359 |    | 19,309,198 |
| Net assets, end of year                                     | \$ | 20,139,286 | \$ | 20,369,359 |

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Cash Flows For the Years Ended August 31, 2019 and 2018

| (In thousands)  |    | 2019         |    | 2018           |
|---|----|--------------|----|----------------|
| Change in net assets  | \$ | (230,073)    | \$ | 1,060,161      |
| Adjustments to reconcile change in net assets to net cash used for          |    |              |    |                |
| operating activities  |    |              |    |                |
| Depreciation and amortization   |    | 78,144       |    | <i>77,</i> 482 |
| Postretirement changes other than net periodic costs                        |    | 15,566       |    | 15,566         |
| Loss on disposal of assets  |    | 5,585        |    | 11,999         |
| Loss on extinguishment of debt  |    | 38,277       |    | -              |
| Income earned from stock dividends  |    | (3,065)      |    | (2,606)        |
| Deferred tax benefit  |    | (12,895)     |    | -              |
| Realized gains on investments and derivative contracts, net                 |    | (1,161,520)  |    | (1,290,547)    |
| Change in unrealized (gains)/losses of investments and derivative contracts |    | 580,725      |    | (452,323)      |
| Change in receivables   |    | (38,602)     |    | 156,935        |
| Change in due from brokers  |    | (37,064)     |    | (13,198)       |
| Change in operating payables and accrued liabilities                        |    | 22,004       |    | 4,113          |
| Change in grant commitments   |    | (53,674)     |    | (16,029)       |
| Change in post-retirement/employment obligations                            |    | 115,170      |    | (57,823)       |
| Net cash used for operating activities                                      |    | (681,422)    |    | (506,270)      |
| Cash flows from investing activities  |    |              |    |                |
| Purchases of investments funded by escrowed bond proceeds                   |    | (51,119)     |    | -              |
| Proceeds from sale of investments of escrowed bond proceeds used to         |    |              |    |                |
| fund apartment building construction costs                                  |    | 9,438        |    | -              |
| Building and equipment purchases  |    | (153,673)    |    | (57,431)       |
| Proceeds from sales, maturities of investments, securities sold short and   |    |              |    |                |
| derivative contracts  |    | 13,739,779   |    | 12,267,279     |
| Purchases of investments, derivative contracts and purchases to cover       |    |              |    |                |
| securities sold short   |    | (11,611,105) |    | (11,509,592)   |
| Addition/(redemption) of securities lending collateral investments          |    | 129,536      |    | (170,354)      |
| Net cash provided by investing activities                                   | -  | 2,062,856    |    | 529,902        |
| Cash flows from financing activities  |    |              |    |                |
| Proceeds from issuance of long-term debt                                    |    | 51,773       |    | -              |
| Proceeds from failed sale-leaseback transactions                            |    | 3,442        |    | 11,660         |
| Payments to redeem long-term debt   |    | (1,200,000)  |    | -              |
| Payments of debt issuance costs   |    | (773)        |    | -              |
| Payments of debt extinguishment costs                                       |    | (34,633)     |    | -              |
| Principal payments under capital lease obligations                          |    | (8,125)      |    | (6,581)        |
| (Repayments)/proceeds from securities lending program                       |    | (129,536)    |    | 170,354        |
| Net cash (used for) / provided by financing activities                      |    | (1,317,852)  |    | 175,433        |
| Net increase in cash  |    | 63,582       |    | 199,065        |
| Cash and cash equivalents, beginning of year                                | -  | 685,827      |    | 486,762        |
| Cash and cash equivalents, end of year                                      | \$ | 749,409      | \$ | 685,827        |
| Supplemental disclosure of non-cash investing activities                    |    |              |    |                |
| Accruals for equipment and construction costs included in Accounts payable  | *  | 4300         | *  | 2.22           |
| and accrued liabilities   | \$ | 4,108        | \$ | 3,814          |

### 1. ORGANIZATION

Howard Hughes Medical Institute ("HHMI" or the "Institute") was established for the purpose of promoting knowledge within the basic sciences, principally medical research and education, and the effective application of this knowledge for the benefit of humanity. The Institute conducts basic biomedical research at its Janelia Research Campus ("Campus") located in Loudoun County, Virginia, and at universities, hospitals, and other not-for-profit research institutions ("host institutions") throughout the U.S. under the terms of collaboration agreements.

In addition to its basic research activities, the Institute funds grants to both institutions and individuals in support of a wide range of science and research-related initiatives, including precollege and undergraduate science education, pre- and post-doctoral research fellowships, and international research activities. Most of the Institute's grant awards to individuals are fellowships administered by the awardee's institution for the benefit of the awardee.

For many years, the Institute has created science education resources for use by classroom teachers and has distributed these broadly without charge. The Institute also supports a science film initiative which develops, produces, and disseminates science programming through broadcast television and other media channels. Film footage produced through this initiative may also be used to expand and enhance the science education resources designed for classroom use.

The Institute's investments are its principal source of financial support. The Institute's long-range investment goal is to manage the fund in a prudent manner that will support the Institute's programs in perpetuity. A majority of the Institute's spending is on programs that involve long-term commitments: the Institute's medical research program at host institutions and Janelia Research Campus, in which it makes multi-year employment, budget, and other spending commitments to its investigators and group leaders, and a grants program in which the Institute makes multi-year grant commitments for science education and to support research by early-career scientists. These attributes of the Institute's mode of operation present the need to balance longer-term investment fund growth, stabilize investment returns, and maintain liquidity.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements include the accounts of the Institute's wholly-owned subsidiaries which are used primarily in connection with investment activities. All intra-company transactions and accounts have been eliminated.

## **Basis of Presentation**

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). These principles require management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Cash and Cash Equivalents

Cash and cash equivalents are recorded at amortized cost which approximates fair value and include both U.S. and non-U.S. currency and short-term interest-bearing marketable instruments with original maturities of 90 days or less from the initial purchase date. The purchases and sales of cash equivalents

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

are not presented on the Consolidated Statements of Cash Flows. These balances are held at the Institute's custodians, prime brokers, clearing agents, and banking institutions for investment and working capital purposes.

The total cash and cash equivalents maintained at various institutions exceeds the amount guaranteed by federal agencies and, therefore, bears some risk. The Institute has not experienced any loss due to this risk. Interest earned on cash and cash equivalents is recognized in *Net investment earnings* within the Consolidated Statements of Activities.

## Foreign Currency Translation

Securities and cash denominated in foreign currencies are translated into U.S. dollar equivalents using year-end spot foreign currency exchange rates. Investment payables and receivables are valued using either spot or interpolated forward rates as applicable based on the expected settlement date. Purchases and sales of financial instruments, and their related income and expenses, are translated at the rate of exchange on the respective date of such transactions. The Institute includes realized gains/(losses) and unrealized appreciation/(depreciation) on investments and derivative financial instruments resulting from foreign currency changes in *Net investment earnings* on the Consolidated Statements of Activities. The Institute does not isolate that portion of the results of operations resulting from changes in foreign exchanges rates on securities and derivative contracts from the fluctuations arising from changes in market price of securities and derivative contracts held. Such fluctuations are included in *Net investment earnings*. The Institute may be exposed to risks that the exchange rate of the U.S. dollar relative to other currencies may change in a manner that has an adverse effect on the reported value of that portion of the Institute's assets or liabilities that is denominated in currencies other than the U.S. dollar.

## **Escrowed Bond Proceeds**

The Institute issued approximately \$51.8 million of capital appreciation bonds in June 2019 to finance the construction costs of an apartment building at the Janelia Research Campus in Loudoun County, Virginia. Funds received from the initial issuance and any income from investments of these funds are maintained in a separate segregated trust account established by the Trustee. These funds are used to finance, refinance or reimburse the Institute for costs of the construction project, including any costs of issuing the bonds. The Institute invests the funds on deposit in securities issued and explicitly guaranteed as to principal and interest by the U.S. or any agency or instrumentality thereof, and repurchase agreements in respect of U.S. Government Securities.

### **Restricted Funds**

The Institute generally does not accept donations or other contributions, but has made several exceptions, including accepting a very limited number of grants from other not-for-profit organizations to support specific research activities at the Janelia Research Campus, and accepting funding from a few other not-for-profit organizations that are collaborating with the Institute on grant programs. These grants entail restrictions on how the funds may be used. As a result, there are restrictions on net assets, which the Institute considers immaterial to its financial statements.

## **Intellectual Property**

The Institute receives licensing fees and royalty income in connection with the commercialization of intellectual property created by its scientists. Licensing fees and royalty income are recorded as revenue in the Consolidated Statements of Activities as performance obligations are satisfied under the terms of the contracts.

In addition, the Institute may indirectly have equity interests in startup companies formed to commercialize inventions created by its investigators. Such equity interests are held in the host institution's name for the benefit of HHMI until such time as the host institution disposes of that interest. As a result, recognition of value related to such equity interests is recorded only upon notification to HHMI by the host institution that its equity interest has been sold, and the Institute's share of the proceeds has been determined. No value for such equity interests is carried on the Consolidated Statements of Financial Position.

The Institute may in the future directly hold equity or other interests in some startup companies formed to commercialize inventions created by its group leaders or other researchers at the Janelia Research Campus. In this event, the equity or other interests would be managed by the Institute's Investment Department and appropriately recorded in the consolidated financial statements.

### Investments

Investments are presented at fair value in accordance with U.S. GAAP. When available, investments are valued based on quoted market prices. In cases where market quotations are not available, management relies on appraisals, assumptions and other methods to estimate fair value. For certain alternative investments, management uses Net Asset Value ("NAV") as the practical expedient to determine fair value. The Institute's investment valuation policies are discussed in detail in Note 4.

Net realized and change in unrealized gains and losses are calculated using the average cost of investments and are recognized in *Net investment earnings in* the Consolidated Statements of Activities. Investment income, including interest, is accrued as earned. Dividend income is recorded on the exdividend date.

Derivatives, such as futures, options, swap contracts, and foreign currency forward contracts are recorded at fair value with the resulting gain or loss recognized in the *Net investment earnings* financial statement line item.

## Land, Buildings, Laboratory Space, and Equipment

Costs of constructing and renovating laboratory space occupied by investigators or other HHMl laboratory heads, and improvements in excess of the Institute's capitalization threshold, are currently capitalized and amortized over the lesser of 5 years or the remaining appointment term of the investigator or other HHMl laboratory head for whom renovations are being made. Buildings, building improvements, and equipment having a useful life of more than one year and a unit cost that exceeds the Institute's capitalization threshold are capitalized. Interest paid on construction debt is capitalized as a component of the building cost. Repair and maintenance costs are expensed as incurred.

Depreciation is computed using the straight-line method over the estimated useful lives as follows:

|                         | Estimated   |
|-------------------------|-------------|
|                         | Useful Life |
| Classification          | (years)     |
| Equipment and furniture | 5           |
| Leasehold improvements  | 5-10        |
| Land improvements       | 20          |
| Buildings               | 35          |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

Upon the sale or retirement of land, buildings, laboratory space, or equipment, the related cost and accumulated depreciation are removed from the Consolidated Statements of Financial Position and the resulting gains or losses are reflected in the Consolidated Statements of Activities.

### Leases

Lease agreements, which for financial statement purposes include the space arrangements reflected in collaboration agreements with host institutions, are evaluated to determine whether they are capital or operating leases in accordance with Accounting Standards Codification ("ASC") 840, Leases ("ASC 840"). If substantially all of the risks and benefits of property ownership have been transferred to the Institute, as determined by the criteria in ASC 840, the lease then qualifies as a capital lease. Capital leases are capitalized at the lower of the net present value of the total amount of rent payable under the leasing agreement or the fair market value of the leased asset. Capital lease assets are depreciated on a straight-line basis over a period consistent with the Institute's depreciation policy for equipment. Interest charges are expensed over the period of the lease in relation to the carrying value of the capital lease obligation.

### **Grant Commitments**

The Institute awards domestic and international grants for periods generally ranging from one to five years. Awards may be deferred by the Institute in its discretion, if the awardee requests deferral. Deferred awards continue to be unconditional commitments for which there are no additional contingencies, and are included in the grant commitment liability at August 31, 2019. For multi-year awards, grant commitments are recorded as expenses in the Consolidated Statements of Activities in the year the grant commitment is made, and the present value of the grant commitment liability is reflected in the Consolidated Statements of Financial Position. The discount rate used to arrive at the present value of future payments is based on the rates for U.S. Treasury Notes with maturities in the years in which the payments will be made.

#### <u>Insurance</u>

The Institute generally self-insures for property and casualty risks. Third party insurance is purchased from time to time in response to specific needs.

#### Income Taxes

The Institute is a public charity and qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and equivalent state provisions, except with regard to unrelated business income which is taxable at corporate income tax rates. The Tax Cuts and Jobs Act (the "Act") enacted on December 22, 2017 includes a new excise tax on executive compensation, increases unrelated business taxable income (UBTI) by the amount of certain fringe benefits for which a deduction is not allowed, changes the net operating loss rules, repeals the alternative minimum tax (AMT), and requires computation of UBTI separately for each unrelated trade or business. Further, the Act reduces the U.S. federal corporate tax rate and federal corporate unrelated business income tax rate from 35% to 21%. As a result of the changes to the Code under the Act, the Institute has estimated a provision for income taxes related to expected future unrelated business taxable income and net operating loss carryforwards expected to be utilized in future years.

Income taxes are reported under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, the Institute determines deferred tax assets and liabilities on the basis of the differences between the financial statement and tax bases

of assets and liabilities by using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date.

Deferred tax assets are recognized to the extent that these assets are more likely than not to be realized. In making such a determination, the Institute considers all available positive and negative evidence, including future reversals of existing taxable temporary differences, projected future taxable income, tax-planning strategies, and results of recent operations. The Institute records a valuation allowance against deferred tax assets to the extent that the Institute estimates that they are 50 percent or less likely to be realized. The Institute assesses the valuation allowance annually and any changes to the valuation allowance are recorded as a component of the provision for income taxes in the year recognized.

In accordance with the guidance on accounting for uncertainty in income taxes, management regularly evaluates its tax positions and does not believe the Institute has any uncertain tax positions that result in a material impact on the Institute's consolidated financial position or change in total net assets. The Institute is subject to routine audits by taxing jurisdictions. The Institute believes it is no longer subject to income tax examinations for fiscal years prior to August 31, 2015.

## **Reclassifications**

With the implementation of Accounting Standard Update ("ASU") 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities, the Institute recast certain operating expenses within the Medical research, Science education and other scientific programs, and General and Administrative financial statement line items on the Consolidated Statements of Activities for fiscal year 2018. This reclassification had no impact on the reported change in net assets.

| (In thousands)                                  |         |                   |         |                 |      |         |
|---|---------|-------------------|---------|-----------------|------|---------|
|   | For the | period ended      |         |                 |      |         |
|   | Aug     | ust 31, 2018      | For the | period ended    |      |         |
|   |         | (Recast) August 3 |         | August 31, 2018 |      |         |
| <u>Expenses</u>                                 |         |                   |         |                 |      |         |
| Program activities                              |         |                   |         |                 |      |         |
| Medical research                                | \$      | <i>5</i> 87,784   | \$      | 562,094         | \$ 2 | 25,690  |
| Science education and other scientific programs |         | 87,752            |         | 85,408          |      | 2,344   |
| General and administrative                      |         | 120,506           |         | 83,618          | 3    | 36,888  |
| Interest expenses                               |         | -                 |         | 64,922          | (6   | 54,922) |
| Total expenses                                  | \$      | 796,042           | \$      | 796,042         | \$   | -       |

### Recent Accounting Pronouncements

Standards adopted in the current year:

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). Under this standard, recognition of revenue from customer contracts is a principles-based framework. This framework ensures that entities appropriately reflect the consideration to which they expect to be entitled in exchange for goods and services by allocating transaction price to identified performance obligations and recognizing revenue as performance obligations are satisfied. Qualitative and quantitative disclosures are required to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. This update is effective for annual reporting periods beginning after December 15, 2017. The Institute adopted ASU 2014-09 in fiscal year 2019 and its adoption did

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

not have a material impact on the Institute's consolidated financial statements and disclosures. The Institute used the modified retrospective method applied to contracts that had remaining obligations as of September 1, 2018. Under this approach, the Institute did not restate the comparative period in the consolidated financial statements.

In August 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. This update to the presentation of financial statements for not-for-profit entities makes targeted improvements to the current financial reporting model for not-for-profit entities. The standard imposes several new requirements related to reporting net asset classes, expenses, including providing information about expenses by their function and natural classification, and liquidity. The Institute adopted ASU 2016-14 in fiscal year 2019 with retrospective changes to fiscal year 2018.

In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. This update provides clarification on the cash flow classification of eight specific cash flow issues. The Institute adopted ASU 2016-15 in fiscal year 2019, with retrospective changes to fiscal year 2018, which requires cash payments for debt prepayment or other debt extinguishment costs, including third-party costs, premiums paid, and other fees paid to lenders that are directly related to the debt prepayment or extinguishment, be classified as financing activities in the statement of cash flows. The Institute redeemed long-term debt in fiscal year 2019 and applied the guidance accordingly.

## Standards effective in future years:

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The new guidance provides a robust framework for determining (1) whether transactions should be accounted for as contributions or exchange transactions, and (2) determining whether a contribution is conditional. The new standard is effective for contributions made for fiscal years beginning after December 15, 2018 and contributions received for fiscal years beginning after June 15, 2018. The Institute is evaluating the impact of the new guidance for contributions made to its consolidated financial statements and disclosures. Although the Institute adopted the new guidance for contributions received in fiscal year 2019, it did not have a material impact to the Institute's consolidated financial statements and disclosures.

In March 2017, the FASB issued ASU 2017-07, Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. The amendment requires an employer to disaggregate the service cost component from other components of net benefit cost. The service cost component will be presented in the same line or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components (interest cost, amortization of prior service cost, and amortization of net gain/loss) will be reported separately outside of operations and will not be eligible for capitalization. This ASU is effective for fiscal years beginning after December 15, 2018. The Institute is evaluating the impact of the new guidance to its consolidated financial statements and disclosures.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 320): Restricted Cash, which requires cash and cash equivalents with restrictions on withdrawal or use to be included in total cash and cash equivalents in the statement of cash flows. This ASU is effective for fiscal years

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

beginning after December 15, 2018. The Institute is evaluating the impact of the new guidance to its consolidated financial statements and disclosures.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). This new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of operations and changes in net assets. The new standard is effective for fiscal years beginning after December 15, 2018. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Institute completed an evaluation of the new standard and is prepared to implement the new standard during fiscal year 2020.

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments-Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-01 requires equity investments to be measured at fair value, with changes in fair value recognized in net income. Equity investments for which fair value is not readily determinable may be measured at cost, minus impairment, and plus or minus adjustments for observable price changes. ASU 2016-01 also requires financial liabilities that an entity has elected to measure at fair value, to be presented separately, in other comprehensive income, the portion of the change in fair value that results from a change in instrument-specific credit risk. Under the ASU, non-public business entities will no longer be required to disclose the fair value of financial instruments measured at amortized cost. ASU 2016-01 will be effective for entities (other than public business entities) for fiscal years beginning after December 15, 2018. The Institute is evaluating the impact of the remainder of the new guidance to its consolidated financial statements and disclosures.

## 3. LIQUIDITY AND AVAILABILITY OF RESOURCES

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The Institute's financial assets available within one year of the Consolidated Statement of Financial Position date for general expenditures, construction costs, liabilities, and other obligations as they come due are as follows:

| (In thousands)  |                  |
|---|------------------|
| Total assets as of August 31, 2019                        | \$<br>22,544,412 |
| Less:   |                  |
| Investments not available for redemption within one year  | (8,214,436)      |
| Deferred income taxes                                     | (12,895)         |
| Prepaid expenses and other assets                         | (63,495)         |
| Land, buildings, laboratory space, and equipment, net     | <br>(749,921)    |
| Financial assets available to meet cash needs for general |                  |
| expenditures within one year                              | \$<br>13,503,665 |
|   |                  |

As part of the Institute's liquidity management, it has a policy to manage the endowment in a manner that will fund the programs and supporting functions in perpetuity and balance long-term growth

with the need for stability of investment returns and liquidity. The Institute's investment approach for the endowment is governed by a risk-based asset framework that seeks to assure the sum of the parts is consistent with the Institute's long-term spending goals and tolerance for risk. The endowment's asset allocation framework consists of four Asset Groups: High Risk/Return Assets, Global Equity, Diversifying Assets, and Bonds, each with its own defined risk and return terms. The Institute's long-term investment goal for the endowment is to maximize investment returns without materially exceeding the risk inherent in its strategic benchmark, which consists of a portfolio invested 65% in the broad stock market and 35% in the bond market. As of August 31, 2019, the Institute had approximately \$13.5 billion of financial assets available within one year to meet cash needs for general expenditures, construction costs, liabilities, and obligations as they come due. None of the financial assets are subject to restrictions that make them unavailable for general expenditure within one year of the date of the Consolidated Statement of Financial Position.

### 4. INVESTMENTS

The Institute elected to apply the fair value option of ASC 825, "Financial Instruments," to our portfolio of investments. As such, Investments, as shown on the Consolidated Statements of Financial Position, are presented at fair value in accordance with U.S. GAAP. The investment categories, valuation methodology, fair value hierarchy, and related commitments for fiscal years August 31, 2019 and 2018 are discussed below.

## **Investment Categories and Valuation Policy**

Investments are categorized by asset class and valued as described below:

Equity investments primarily consist of direct ownership of public and private companies in the form of common stock. Investments in listed securities on exchanges are typically valued based on last quoted market prices on the last trading date of the principal market on or before August 31. Investments in private companies are valued by management based on the best available information in the circumstance and may require significant management judgment. The majority of the Institute's equity investments are publicly traded.

Fixed income securities primarily consist of actively traded fixed income securities, including U.S. Treasury Notes/Bonds/Bills, and private placement debt. Fixed income securities, excluding U.S. Treasury Bills, are valued by independent pricing sources, broker dealers or pricing models that factor in, where applicable, recently executed transactions, interest rates, bond or credit default spreads and volatility. The U.S. Treasury Bills are recorded at amortized cost which approximates fair value. Certain private placement debt that is directly linked with equity ownership in alternative investments is primarily valued by external investment managers. These values are adjusted, if applicable, by management as described under Valuation Methodology. The majority of the Institute's fixed income investments are issued by the U.S. Treasury.

Preferred securities primarily consist of direct ownership of public and private companies in the form of preferred stock. Investments in publicly traded companies are valued based on readily available market quotations obtained from independent pricing sources. Investments in private companies with an available OTC market are valued using quotes from broker dealers or pricing models that factor in, where applicable, recently executed transactions, interest rates, bond or credit default spreads and volatility. Investments in private companies with no OTC market are valued based on the best available information in the circumstance and may require significant management judgment.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

Convertible securities primarily consist of direct ownership of public and private companies in the form of preferred stock or bonds that contain a conversion covenant, usually into common stock. Investments in publicly traded companies are valued based on readily available market quotations obtained from independent pricing sources. Investments in private companies with an available OTC market are valued using quotes from broker dealers or pricing models that factor in, where applicable, recently executed transactions, interest rates, bond or credit default spreads and volatility. Investments in private companies with no OTC market are valued based on the best available information in the circumstance and may require significant management judgment.

Alternative investments represent interests in funds, limited partnerships, and other pooled vehicles. The Institute classifies these investments in the following sub-categories:

- Private equity investments include venture capital, buyout strategies, and energy-related investments usually structured as limited partnerships or other similar pass-through vehicles. In general, these investments are held to the term of the investment and have limited liquidity. Distributions from these investments are primarily received through liquidation of the underlying assets.
- Hedged equity investments include long/short equity strategies which are managed with moderate net exposure and event-driven strategies with the objective of achieving long term equity-like returns with lower volatility. In most cases, these funds are redeemable at periodic intervals.
- Distressed and credit sensitive investments include long credit, long/short credit, and distressed credit strategies. In general, these investments are held to the term of the investment and have limited liquidity. Distributions from these investments are primarily received through liquidation of the underlying assets.
- Equity commingled investments include equity funds that invest in primarily long public securities traded on major stock exchanges. In most cases, these funds are redeemable at periodic intervals.
- Real asset investments include private market investments secured by hard assets such as real estate, power plants, commodity reserves and other assets. These investments are usually structured as limited partnerships or other similar pass-through vehicles. In general, these investments are held to the term of the investment and have limited liquidity. Distributions from these investments are primarily received through liquidation of the underlying assets.
- Market neutral investments include long/short equity strategies which are managed with a close to zero net exposure and multi-strategy relative value investment approach with the objective to generate positive returns above the risk-free rate that have little or no correlation with public equities. In most cases, these funds are redeemable at periodic intervals.

The Institute has an active co-investment program. Investments held through this program are classified in one of the above alternative categories if they are structured as limited partnerships or other similar pass-through vehicles. If the co-investment is owned by the Institute directly, the investment is categorized as a private company investment in equity, fixed income, preferred securities or convertible securities, as applicable.

The fair value of alternative investments is primarily based on the NAV reported or calculated by the respective external investment managers and is adjusted, if applicable, as described under *Valuation Methodology*. Private company co-investments and funds that do not report NAV are valued by

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

management based on the best available information in the circumstance and may require significant management judgment.

Derivatives are used by the Institute to manage its exposure to certain risks relating to ongoing business and investment operations. Derivatives include futures contracts, foreign currency forward contracts, options, contracts for difference, participatory contracts, and various swap contracts. The fair value of derivative investments is determined based on the type of derivative. Listed futures and options, and foreign currency forward contracts are valued by independent pricing sources. Contracts for difference and participatory notes are equity market access products and are typically valued based on changes in price of the underlying equity, adjusted for any financing costs. Swaps and other OTC derivatives are valued by the calculation agent of the contract, which is usually the counterparty to the contract, or by independent pricing sources where available, based on the terms of the contract and other observable inputs.

Short positions are used by the Institute in anticipation of a decline in the market value of an investment. In a physical short sale, the Institute is required to pay the lender any dividends or interest, which accrues during the period of the loan. The Institute is then obligated to return the security borrowed by purchasing it at market price at the time of replacement. The price of the security at replacement may differ from the price at which the security was sold. The Institute will incur a loss, as a result of the short sale, if the price of the security increases between the date of the short sale and when the fund replaces the borrowed security. This loss may be unlimited. The Institute will realize a gain if the security declines in price between those dates. The amount of any gain will be decreased, and the amount of any loss increased, by the amount of any premium, dividends or interest the Institute may be required to pay in connection with a short sale.

## Valuation Methodology

Valuation techniques applied to the Institute's investments can include a combination of both observable and unobservable inputs. The Institute's investments in equities, fixed income securities, preferred securities and convertible securities are valued based on quoted market prices in active markets on a trade-date basis or by independent pricing sources, whenever available. Where such inputs do not exist, fair value measurements are based on the best available information such as broker quotes, models or other valuation methodologies that require varying degrees of management judgment.

NAV is used as a practical expedient in determining fair value for investments which (a) do not have a readily determinable fair value and (b) are an investment company as defined under ASC 946, Financial Services – Investment Companies, or have attributes of an investment company and issue financial statements consistent with the principles in ASC 946.

The NAV is reported by the Institute's external investment managers, administrators and general partners in accordance with their policies as described in their respective financial statements and offering memoranda. For certain investments, the most recent NAV reported is adjusted for cash flows and significant known valuation changes, if any, of its related portfolio through August 31, 2019 and 2018, respectively. Management reviews the valuation policies and financial reporting of managers and performs due diligence, as applicable, to obtain an understanding of the valuation processes used by the third party for suitability and appropriateness for use in the Institute's financial statements. Management believes the Institute's allocated share of the carrying amount of these alternative

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

investments is a reasonable estimate of fair value. The majority of the Institute's alternative investments qualify for use of NAV as a practical expedient in accordance with ASC 820 – Fair Values Measurements and Disclosures.

For the remaining alternative investments, the Institute considers various factors to estimate fair value including the timing of the transaction, market factors, comparable transactions, company performance and company projections. The selection of an appropriate valuation technique may be affected by the availability and general reliability of relevant inputs. These fair value estimates are subject to the review and approval of the Institute's Valuation Committee.

The Institute's Valuation Committee is comprised of the Chief Investment Officer, the Managing Director - Head of Investment Operations, the Manager, Investment Operations, and the Director, Investment Fund Services. The Institute's overall valuation methodology and its application is subject to review and oversight by the Valuation Committee, who meet quarterly to review and assess the valuation techniques applied and to consider new methodologies or recommend changes as appropriate. Once selected for an investment, valuation techniques are consistently applied. The Valuation Committee has sole authority to make overrides to the current valuation methodology or technique for a specific investment. A change in a valuation technique or its application will be made only if the change results in a measurement that management believes is more representative of fair value in the circumstances. There have been no changes in the valuation methodology for the fiscal years ending August 31, 2019 and 2018. Although the Valuation Committee believes its valuation methods are appropriate and consistent, these methods may produce a fair value estimate that may not be indicative of the ultimate net realizable value, or reflective of future fair values.

## Fair Value Hierarchy

The fair value hierarchy, as required by ASC 820, prioritizes the use of market-based information over entity-specific information and establishes a three-level hierarchy for fair value measurement based on the transparency of information, such as the pricing source used in the valuation of an asset or liability as of the measurement date. It consists of observable and unobservable inputs at three levels. Observable inputs are based on market data obtained from sources independent of the reporting entity; unobservable inputs are based on the best information available in the circumstances.

- Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities.
- Level 2 inputs are from sources other than quoted prices that are observable for an asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, default rates, and market corroborated inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 inputs are unobservable inputs for the asset or liability. They are used to measure fair value when observable inputs are not available, including situations in which there is little, if any, market activity for the asset or liability at the measurement date.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

The following tables present the financial instruments carried at fair value as of August 31, 2019 and 2018 according to the valuation hierarchy defined above.

August 31, 2019 (In thousands)

| Quoted Market Prices (Level 1)         Observable (Inputs (Inputs (Inputs))         We will report (Inputs)         We will report (Inputs)         Total Fair Value (Inputs)           Assets         Deferred compensation plan assets         46,800         \$ -         6,967         53,767           Fixed income securities (Inputs)         \$ -         14,256         \$ -         14,256           Investments:         \$ -         14,256         \$ -         14,256           Investments:         \$ -         1,536,286         16,704         1,552,990           Preferred securities         \$ -         1,536,286         16,704         1,552,990           Preferred securities         \$ -         2,654         \$ -         2,654           Convertible securities         \$ -         2,654         \$ -         2,654           Alternative investments         \$ -         13,818         \$ -         13,818           Total         3,621,939         1,560,527         280,945         5,463,411           Alternative investments measured under the NAV-practical expedient         \$ 3,668,739         1,560,527         280,945         20,707,541           Total assets at fair value         \$ 3,668,739         1,574,783         287,912         20,775,564           Liabilities <th></th> <th></th> <th></th> <th></th> <th>Other</th> <th></th> <th></th> <th></th> <th></th> |                                      |          |             |          | Other                       |          |           |          |                   |
|--|--------------------------------------|----------|-------------|----------|-----------------------------|----------|-----------|----------|-------------------|
| Clevel 1)   Clevel 2)   Clevel 3)   Total Fair Value   |                                      |          |             | C        |                             | Un       |           |          |                   |
| Name   |                                      | M        |             |          |                             |          | •         |          |                   |
| Deferred compensation plan assets  |                                      |          | (Level 1)   |          | (Level 2)                   |          | (Level 3) | To       | tal Fair Value    |
| Fixed income securities  | <u>Assets</u>                        |          |             |          |                             |          |           |          |                   |
| Investments:   Equity   3,602,816   -   68,635   3,671,451     Fixed income securities   -   1,536,286   16,704   1,552,990     Preferred securities   19,123   7,769   18,984   45,876     Convertible securities   -   2,654   -   2,654     Alternative investments   -   176,622   176,622     Derivatives   -   13,818   -   13,818     Total   3,621,939   1,560,527   280,945   5,463,411     Alternative investments measured under the NAV-practical expedient   15,244,130     Total investments   3,621,939   1,560,527   280,945   20,707,541     Total assets at fair value   \$3,668,739   \$1,574,783   \$287,912   \$20,775,564     Liabilities   Liabilities     Investments and derivatives:   Equity short positions   \$499,189   \$1,747   \$-   \$500,936     Preferred short positions   6,796   -   -   6,996     Fixed income short positions   6,784   -   -   6,784     Derivatives   8   213,835   -   213,843   | Deferred compensation plan assets    | \$       | 46,800      | \$       | -                           | \$       | 6,967     | \$       | 53,767            |
| Equity         3,602,816         -         68,635         3,671,451           Fixed income securities         -         1,536,286         16,704         1,552,990           Preferred securities         19,123         7,769         18,984         45,876           Convertible securities         -         2,654         -         2,654           Alternative investments         -         -         176,622         176,622         176,622           Derivatives         -         -         13,818         -         13,818           Total         3,621,939         1,560,527         280,945         5,463,411           Alternative investments measured under the NAV-practical expedient         -         1,560,527         280,945         20,707,541           Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$ 3,668,739         \$ 1,574,783         \$ 287,912         \$ 20,775,564           Liabilities           Investments and derivatives:         Equity short positions         \$ 499,189         \$ 1,747         \$ -         \$ 500,936           Preferred short positions         6,996         -         -         6,996           Fixed income shor   | Fixed income securities <sup>1</sup> |          | -           |          | 14,256                      |          | -         |          | 14,256            |
| Fixed income securities         -         1,536,286         16,704         1,552,990           Preferred securities         19,123         7,769         18,984         45,876           Convertible securities         -         2,654         -         2,654           Alternative investments         -         -         176,622         176,622           Derivatives         -         13,818         -         13,818           Total         3,621,939         1,560,527         280,945         5,463,411           Alternative investments measured under the NAV-practical expedient         3,621,939         1,560,527         280,945         20,707,541           Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$3,668,739         \$1,574,783         \$287,912         \$20,775,564           Liabilities         Investments and derivatives:         Equity short positions         499,189         \$1,747         \$-         \$500,936           Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8         213,835 <td< td=""><td>Investments:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>                                 | Investments:                         |          |             |          |                             |          |           |          |                   |
| Preferred securities         19,123         7,769         18,984         45,876           Convertible securities         -         2,654         -         2,654           Alternative investments         -         -         176,622         176,622           Derivatives         -         13,818         -         13,818           Total         3,621,939         1,560,527         280,945         5,463,411           Alternative investments measured under the NAV-practical expedient         -         15,244,130           Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$3,668,739         \$1,574,783         \$287,912         \$20,775,564           Liabilities           Investments and derivatives:         Equity short positions         499,189         \$1,747         \$-         \$500,936           Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8         213,835         -         213,843   | Equity                               |          | 3,602,816   |          | -                           |          | 68,635    |          | 3,671,451         |
| Convertible securities         -         2,654         -         2,654           Alternative investments         -         -         176,622         176,622           Derivatives         -         13,818         -         13,818           Total         3,621,939         1,560,527         280,945         5,463,411           Alternative investments measured under the NAV-practical expedient         15,244,130         15,244,130           Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$ 3,668,739         \$ 1,574,783         \$ 287,912         \$ 20,775,564           Liabilities           Investments and derivatives:         Equity short positions         499,189         \$ 1,747         \$ -         \$ 500,936           Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8         213,835         -         213,843   | Fixed income securities              |          | -           |          | 1,536,286                   |          | 16,704    |          | 1,552,990         |
| Alternative investments  | Preferred securities                 |          | 19,123      |          | <i>7,</i> 769               |          | 18,984    |          | 45,876            |
| Derivatives         -         13,818         -         13,818           Total         3,621,939         1,560,527         280,945         5,463,411           Alternative investments measured under the NAV-practical expedient         15,244,130           Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$3,668,739         \$1,574,783         \$287,912         \$20,775,564           Liabilities           Investments and derivatives:         Equity short positions         \$499,189         \$1,747         \$-         \$500,936           Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8         213,835         -         213,843  | Convertible securities               |          | -           |          | 2,654                       |          | -         |          | 2,654             |
| Total         3,621,939         1,560,527         280,945         5,463,411           Alternative investments measured under the NAV-practical expedient         15,244,130           Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$ 3,668,739         \$ 1,574,783         \$ 287,912         \$ 20,775,564           Liabilities           Investments and derivatives:         Equity short positions         \$ 499,189         \$ 1,747         \$ \$ 500,936           Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8 213,835         -         213,843  | Alternative investments              |          | -           |          | -                           |          | 176,622   |          | 176,622           |
| Alternative investments measured under the NAV-practical expedient  Total investments  3,621,939  1,560,527  280,945  20,707,541  Total assets at fair value  \$ 3,668,739 \$ 1,574,783 \$ 287,912 \$ 20,775,564   Liabilities  Investments and derivatives:  Equity short positions Preferred short positions 6,996 Fixed income short positions 6,784 Derivatives  8 213,835  - 213,843  | Derivatives                          |          | -           |          | 13,818                      |          | -         |          | 13,818            |
| under the NAV-practical expedient         15,244,130           Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$ 3,668,739         \$ 1,574,783         \$ 287,912         \$ 20,775,564           Liabilities           Investments and derivatives:         Equity short positions         \$ 499,189         \$ 1,747         \$ -         \$ 500,936           Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8 213,835         -         213,843   | Total                                |          | 3,621,939   |          | 1 <b>,</b> 560 <b>,</b> 527 |          | 280,945   |          | <b>5,463,4</b> 11 |
| Total investments         3,621,939         1,560,527         280,945         20,707,541           Total assets at fair value         \$ 3,668,739         \$ 1,574,783         \$ 287,912         \$ 20,775,564           Liabilities           Investments and derivatives:         Equity short positions         \$ 499,189         \$ 1,747         \$ -         \$ 500,936           Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8         213,835         -         213,843  | Alternative investments measured     |          |             |          |                             |          |           |          |                   |
| Liabilities         \$ 3,668,739 \$ 1,574,783 \$ 287,912 \$ 20,775,564           Investments and derivatives:         Equity short positions \$ 499,189 \$ 1,747 \$ - \$ 500,936           Preferred short positions Fixed income short positions Derivatives         6,784 6,784           Derivatives         8 213,835 - 213,843  | under the NAV-practical expedient    |          |             |          |                             |          |           |          | 15,244,130        |
| Liabilities         Investments and derivatives:         Equity short positions       \$ 499,189 \$ 1,747 \$ - \$ 500,936         Preferred short positions       6,996 6,996         Fixed income short positions       6,784 6,784         Derivatives       8 213,835 - 213,843   | Total investments                    |          | 3,621,939   |          | 1,560,527                   |          | 280,945   |          | 20,707,541        |
| Liabilities         Investments and derivatives:         Equity short positions       \$ 499,189 \$ 1,747 \$ - \$ 500,936         Preferred short positions       6,996 6,996         Fixed income short positions       6,784 6,784         Derivatives       8 213,835 - 213,843   | T                                    | <b>.</b> | 2 / / 0 720 | <b>.</b> | 1 57 4 700                  | <b>.</b> | 007.010   | <b>.</b> | 00 775 574        |
| Investments and derivatives:   Equity short positions  | lotal assets at tair value           |          | 3,668,/39   | \$       | 1,5/4,/83                   | \$       | 28/,912   | \$       | 20,//5,564        |
| Equity short positions       \$ 499,189       \$ 1,747       \$ 500,936         Preferred short positions       6,996       -       -       6,996         Fixed income short positions       6,784       -       -       6,784         Derivatives       8 213,835       -       213,843   | <u>Liabilities</u>                   |          |             |          |                             |          |           |          |                   |
| Preferred short positions         6,996         -         -         6,996           Fixed income short positions         6,784         -         -         6,784           Derivatives         8         213,835         -         213,843   | Investments and derivatives:         |          |             |          |                             |          |           |          |                   |
| Fixed income short positions         6,784         -         -         6,784           Derivatives         8         213,835         -         213,843   | Equity short positions               | \$       | 499,189     | \$       | 1 <i>,747</i>               | \$       | =         | \$       | 500,936           |
| Derivatives 8 213,835 - 213,843  | Preferred short positions            |          | 6,996       |          | -                           |          | =         |          | 6,996             |
|  | Fixed income short positions         |          | 6,784       |          | _                           |          | -         |          | 6,784             |
| Total investments and derivatives \$ 512,977 \$ 215,582 \$ - \$ 728,559  | Derivatives                          |          | 8           |          | 213,835                     |          | =         |          | 213,843           |
|  | Total investments and derivatives    | \$       | 512,977     | \$       | 215,582                     | \$       | -         | \$       | 728,559           |

<sup>&</sup>lt;sup>1</sup>Fixed income securities include investments in U.S. Treasury Bills reported in the *Escrowed bond* proceeds financial statement line item on the Consolidated Statements of Financial Position.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

August 31, 2018 (In thousands)

| (iii iiioosaiias)  | M    | Quoted<br>arket Prices<br>(Level 1) | C  | Other Diservable Inputs (Level 2) | observable<br>Inputs<br>(Level 3) | Tot | tal Fair Value              |
|--|------|-------------------------------------|----|-----------------------------------|-----------------------------------|-----|-----------------------------|
| <u>Assets</u>  |      |                                     |    |                                   |                                   |     |                             |
| Deferred compensation plan assets                                  | \$   | 43,970                              | \$ | -                                 | \$<br>5,966                       | \$  | 49,936                      |
| Investments:   |      |                                     |    |                                   |                                   |     |                             |
| Equity   |      | 4,100,455                           |    | -                                 | 79,057                            |     | 4,179,512                   |
| Fixed income securities  |      | _                                   |    | 2,231,208                         | 28,787                            |     | 2,259,995                   |
| Preferred securities   |      | 1 <b>7,</b> 361                     |    | 1 <i>4,</i> 796                   | 12,106                            |     | 44,263                      |
| Convertible securities   |      | -                                   |    | -                                 | -                                 |     | -                           |
| Alternative investments  |      | -                                   |    | -                                 | 239,560                           |     | 239,560                     |
| Derivatives  |      | 53                                  |    | 14,978                            | -                                 |     | 15,031                      |
| Total  |      | 4 <b>,</b> 117 <b>,</b> 869         |    | 2,260,982                         | 359 <b>,</b> 510                  |     | 6 <b>,7</b> 38 <b>,</b> 361 |
| Alternative investments measured under the NAV-practical expedient |      |                                     |    |                                   |                                   |     | 15,361,842                  |
| Total investments  |      | 4,117,869                           |    | 2,260,982                         | 359,510                           |     | 22,100,203                  |
| Total assets at fair value   | \$   | 4,161,839                           | \$ | 2,260,982                         | \$<br>365,476                     | \$  | 22,150,139                  |
| <u>Liabilities</u>   |      |                                     |    |                                   |                                   |     |                             |
| Investments and derivatives:                                       |      |                                     |    |                                   |                                   |     |                             |
| Equity short positions   | \$   | 466,004                             | \$ | -                                 | \$<br>-                           | \$  | 466,004                     |
| Preferred short positions  |      | <i>5</i> ,110                       |    | -                                 | -                                 |     | <i>5</i> ,110               |
| Real assets short positions  |      | 524                                 |    | _                                 | -                                 |     | 524                         |
| Derivatives  |      | 89                                  |    | 104,512                           | -                                 |     | 104,601                     |
| Total investments and derivatives                                  | _\$_ | 471,727                             | \$ | 104,512                           | \$<br>-                           | \$  | 576,239                     |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

The following table presents the purchases and transfers for instruments classified within Level 3 of the fair value hierarchy as defined above for the years ended August 31, 2019 and 2018:

| (In thousands)                 |    |            |      |            |       |             |    |            |      |                 |       |             |
|--------------------------------|----|------------|------|------------|-------|-------------|----|------------|------|-----------------|-------|-------------|
| Fair value measurements        | F  | or the yea | ar e | nded Aug   | ust 3 | 31, 2019    | F  | or the yea | ar e | nded Aug        | ust ( | 31, 2018    |
| using significant unobservable |    |            |      |            |       |             |    |            |      |                 |       |             |
| inputs                         | Pι | ırchases   | Tre  | ansfers in | Tra   | insfers out | Pι | ırchases   | Tro  | ansfers in      | Tro   | insfers out |
| Deferred compensation funds    | \$ | 794        | \$   | -          | \$    | -           | \$ | 159        | \$   | -               | \$    | -           |
| Investments:                   |    |            |      |            |       |             |    |            |      |                 |       |             |
| Equity                         |    | 24,251     |      | -          |       | -           |    | 14,858     |      | -               |       | -           |
| Fixed income securities        |    | 2,386      |      | -          |       | -           |    | 2,024      |      | -               |       | (2,317)     |
| Preferred securities           |    | 1,993      |      | -          |       | -           |    | 11,949     |      | -               |       | -           |
| Alternative investments        |    | 34,650     |      | -          |       | (75,700)    |    | 19,200     |      | 1 <i>7</i> ,000 |       | (8,745)     |
| Total investments              |    | 63,280     |      | -          |       | (75,700)    |    | 48,031     |      | 17,000          |       | (11,062)    |
| Totals                         | \$ | 64,074     | \$   | -          | \$    | (75,700)    | \$ | 48,190     | \$   | 17,000          | \$    | (11,062)    |

The table above excludes those investments valued using NAV as the practical expedient as outlined in ASU 2015-07, Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities that Calculate NAV per Share (or its Equivalent).

Management continuously reviews and evaluates financial reporting investment levels and modifies them as necessary. During the fiscal years ended August 31, 2019 and 2018, the transfers in and out of the Level 3 classifications resulted from a change in valuation inputs received from the external investment manager, thus changing the classification of the investment to being reported using NAV.

## Level 3 Valuation Techniques and Unobservable Inputs

The following table summarizes the unobservable inputs and assumptions used for items categorized in Level 3 of the fair value hierarchy as of August 31, 2019 and 2018, respectively. For each investment category and respective valuation technique, the range of the inputs is dependent on the nature and characteristics of the investment. The range of inputs listed below represent values as of the measurement date; however, these inputs may change over time which may have a material effect on the valuation of these types of investments in the future.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

| August 31, 201 | 9 |
|----------------|---|
| (In thousands) |   |

| ,                           | Fair Value | Valuation                  | Unobservable               | Range of      |
|-----------------------------|------------|----------------------------|----------------------------|---------------|
| Asset Class                 | 2019       | Techniques                 | Inputs                     | Inputs        |
| Deferred compensation funds | \$ 6,967   | Discounted cash flows      | Risk-adusted discount rate | 3.25% - 4.50% |
| Equity                      | 48,057     | Market/Income approach     | EBITDA multiple            | 6.4x          |
|                             | 20,578     | Discounted cash flows      | Discount rate              | 0.0% - 12%    |
| Fixed income                | 1,946      | Market/Income approach     | EBITDA multiple            | 11.6x         |
|                             | 14,757     | Cost plus accrued interest | Interest rate              | 0.0% - 10%    |
| Preferred securities        | 13,345     | Market/Income approach     | EBITDA multiple            | 5.0x - 14.3x  |
|                             | 4,595      | Discounted cash flows      | Discount rate              | 10% - 12%     |
|                             | 1,044      | Appraised value            | Appraisal values           | n/a           |
| Alternatives                | 98,567     | Market/Income approach     | EBITDA multiple            | 5.0x - 15.0x  |
|                             | 2,349      | Market/Income approach     | Third party valuation      | n/a           |
|                             | 59,685     | Appraised value            | Appraisal values           | n/a           |
|                             | 12,924     | Amortized cost             | n/a                        | n/a           |
|                             | 3,098      | Discounted cash flows      | Discount rate              | 10% - 15%     |
| Total                       | \$ 287,912 | -<br>=                     |                            |               |

## August 31, 2018 (In thousands)

| Asset Class                 | Fair Value<br>2018 | Valuation<br>Techniques    | Unobservable<br>Inputs                         | Range of<br>Inputs |
|-----------------------------|--------------------|----------------------------|--|--------------------|
| Deferred compensation funds |                    | Discounted cash flows      | Risk-adusted discount rate                     | 3.25% - 4.50%      |
| Equity                      | •                  | Market/Income approach     | EBITDA multiple                                | 7.0x - 16.0x       |
|                             | 7,456<br>25,304    | Discounted cash flows      | Multiples & Third party offer<br>Discount rate | n/a<br>0% - 12%    |
| Fixed income                | 28,787             | Cost plus accrued interest | Interest rate                                  | 0% - 10%           |
| Preferred securities        | 6,477              | Market/Income approach     | EBITDA multiple                                | 6.0x - 17.5x       |
|                             | 4,683              | Discounted cash flows      | Discount rate                                  | 10% - 12%          |
|                             | 655                | Appraised value            | Appraisal values                               | n/a                |
|                             | 291                | Recent transaction price   | n/a  | n/a                |
| Alternatives                | 76,236             | Market/Income approach     | EBITDA multiple                                | 4.5x - 17.5x       |
|                             | 3,572              |                            | Comparables                                    | n/a                |
|                             | 133,130            | Appraised value            | Appraisal values                               | n/a                |
|                             | 18,075             | Amortized cost             | n/a  | n/a                |
|                             | 8,547              | Discounted cash flows      | Discount rate                                  | 10% - 15%          |
| Total                       | \$ 365,476         | _                          |  |                    |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

# Alternative Investments at NAV

The following tables summarize investments for which the Institute uses NAV as the practical expedient and the respective unfunded commitments and redemption terms as of August 31, 2019 and 2018, respectively:

August 31, 2019 (In thousands)

|                               | Fair Value as of<br>August 31, 2019 |                      |    | Unfunded ommitment | Redemption Terms & Restrictions  |
|-------------------------------|-------------------------------------|----------------------|----|--------------------|--|
| Private equity                | \$                                  | 4,181,324            | \$ | 1,917,624          | Not redeemable and held for the life of the investment.  |
| Hedged equity                 | \$                                  | 171,575<br>1,881,990 | \$ | 516,603<br>70,000  | Lockup provisions may include one-time or revolving terms ranging from 1-3 years. Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30-180 days. Investments with revolving lockup provisions are redeemable with advance notice of 60-90 days prior to the next lockup expiration date. Special investments, a.k.a side pockets, are redeemable upon liquidation of the designated investment. |
|                               |                                     | 176,255              |    | 50,000             | Not redeemable and held for the life of the investment.  |
| Distressed & credit sensitive |                                     | 1,021,202            |    | 863,859            | Not redeemable and held for the life of the investment.  |
|                               |                                     | 875,171              |    | 835,099            | Lockup provisions may include a one-time term of up to 1 year. Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30-90 days.  |
| Equity commingled             |                                     | 3,196,770            |    | 240,000            | Lockup provisions may include one-time or revolving terms ranging from 1-3 years. Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30-180 days. Investments with revolving lockup provisions are redeemable with advance notice of 30-90 days prior to the next lockup expiration date.  |
| Real assets                   |                                     | 856,627              |    | 481,660            | Not redeemable and held for the life of the investment.  |
|                               |                                     | 194,312              |    | 140,394            | Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30 days.  |
| Market neutral                |                                     | 2,688,845            |    | -                  | Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 5-100 days.   |
|                               |                                     | 59                   |    | 4,400              | Not redeemable and held for the life of the investment.  |
| Total alternative investments | \$                                  | 15,244,130           | \$ | 5,119,639          |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

August 31, 2018 (In thousands)

|                               | Fair Value as of August 31, 2018 | Unfunded<br>Commitment | Redemption Terms & Restrictions  |
|-------------------------------|----------------------------------|------------------------|--|
| Private equity                | \$ 4,037,181                     | \$2,335,645            | Not redeemable and held for the life of the investment.  |
| Hedged equity                 | 2,199,769                        | -                      | Lockup provisions may include one-time or revolving terms ranging from 1-3 years. Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30-180 days. Investments with revolving lockup provisions are redeemable with advance notice of 60-90 days prior to the next lockup expiration date. Special investments (side pockets) are redeemable upon liquidation of the designated investment. |
|                               | 98,220                           | 130,902                | Not redeemable and held for the life of the investment.  |
| Distressed & credit sensitive | 1,267,797                        | 1,283,671              | Not redeemable and held for the life of the investment.  |
|                               | 930,505                          | 64,750                 | Lockup provisions may include a one-time term of up to 1 year. Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30-90 days.  |
| Equity commingled             | 3,168,389                        | -                      | Lockup provisions may include one-time or revolving terms ranging from 1-3 years. Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30-180 days. Investments with revolving lockup provisions are redeemable with advance notice of 30-90 days prior to the next lockup expiration date.  |
| Real assets                   | 885,938                          | 623,931                | Not redeemable and held for the life of the investment.  |
|                               | 198,553                          | -                      | Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 30 days.  |
| Market neutral                | 2,568,357                        | -                      | Investments with expired one-time lockup or no lockup provisions are redeemable on a periodic basis with advance notice of 5-100 days.   |
|                               | 7,133                            | 4,400                  | Not redeemable and held for the life of the investment.  |
| Total alternative investments | \$ 15,361,842                    | \$4,443,299            |  |

As noted above, the Institute has made contractual commitments to fund various investments. The Institute has unfunded commitments totaling approximately \$5.2 billion and \$4.5 billion (of which \$0.0 billion and \$0.1 billion relate to commitments to fund investments valued using a method other than NAV) to fund investments in non-public entities as of August 31, 2019 and 2018, respectively. The Institute expects these commitments to be called over the next 1 to 7 years.

## **Obligations under Security Lending Agreements**

The Institute may lend its securities to approved borrowers to earn additional income. Its securities lending activities are administered by a lending agent in accordance with a securities lending agreement. Security loans generally do not have stated maturity dates, and the fund may recall a

security at any time. The Institute receives collateral in the form of cash, government debt securities, corporate debt securities, equity securities, and other types of securities as agreed to in the securities lending agreement. Collateral for loans of domestic securities and foreign securities that are denominated and payable in dollars are collateralized at a minimum of 102% and other foreign securities are collateralized at a minimum of 105% of the value of the securities on loan. Collateral is maintained over the life of the loan in an amount not less than the value of loaned securities; any additional collateral required due to changes in security values is delivered to the Institute the next business day. Cash collateral is invested in accordance with investment guidelines defined by the securities lending agreement. Additionally, the lending agent indemnifies the Institute against losses resulting from borrower default and against losses resulting from the investment of cash collateral in repurchase transactions resulting from counterparty default. Although risk is mitigated by the collateral and indemnification, the Institute could experience a delay in recovering its securities and a possible loss of income or value if the borrower fails to return the securities, collateral investments decline in value, and the lending agent fails to perform. Securities lending revenue consists of earnings on invested collateral and borrowing fees, net of any rebates to the borrower, compensation to the lending agent, and other administrative costs. In accordance with GAAP, investments made with cash collateral are reflected in the accompanying financial statements, but collateral received in the form of securities is not. The value of cash collateral was \$40.8 million and \$170.4 million as of August 31, 2019 and 2018, respectively. The market value of loaned securities was \$543.8 million and \$387.7 million as of August 31, 2019 and 2018, respectively, and are included in the Consolidated Statements of Financial Position in Investments. The market value of cash and non-cash collateral was \$562.6 million and \$409.5 million at August 31, 2019 and 2018, respectively. Income from securities lending activities totaled approximately \$0.9 million and \$0.1 million for August 31, 2019 and 2018, respectively, and is included in Net investment earnings.

## 5. DERIVATIVES

The Institute invests in derivative financial instruments to control market risks, manage its portfolio exposure, reduce investment implementation costs, and enhance returns. Derivatives are recorded at fair value with the resulting gain or loss recognized in the Consolidated Statements of Activities. The Institute seeks to transact with counterparties that are operating under master netting agreements for derivative trades. These agreements may allow the Institute to offset amounts owed by the counterparty with amounts payable to the same counterparty. These agreements may permit net settlement of multiple transactions with that counterparty. As a result of investing in derivative financial instruments, the Institute is exposed to potential credit-related losses in the event of nonperformance by counterparties. The Institute limits its exposure by evaluating the creditworthiness of potential counterparties before investing.

Swap, OTC option, forward contracts and other OTC derivative contracts expose the Institute to credit risk arising from the potential inability of counterparties to perform under the terms of the contracts. The notional amounts of these contracts do not represent the Institute's risk of loss due to counterparty nonperformance. The Institute's exposure to credit risk associated with counterparty nonperformance for these contracts is limited to the fair value of such contracts and any related collateral placed with the counterparty, after enforcing any master netting agreements with counterparties that allow the Institute to offset amounts owed by the counterparty with amounts payable to the same counterparty. As of August 31, 2019, the aggregate fair value of all derivative contracts by counterparty after applying netting arrangements and before including the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

effects of collateral that are in a net asset position is insignificant, thus the Institute's credit exposure to each counterparty is considered immaterial.

Derivatives contracts are subject to various risks similar to non-derivative instruments. For non-exchange traded derivatives under standard derivatives agreements, the Institute may be required to post collateral for initial margin and also variation margin in the event of a net liability position exceeding certain amounts with the counterparty. Additionally, the counterparty may, upon providing notice and allowing for any applicable cure period, terminate derivatives contracts if the Institute fails to maintain sufficient asset coverage for its contracts or its net assets decline by stated percentages. The Institute posted collateral as of August 31, 2019 and 2018 of approximately \$86.4 million and \$49.3 million, respectively, in the normal course of business and these amounts are included in *Due from Brokers* on the Consolidated Statements of Financial Position. The Institute received no collateral related to derivatives contracts as of August 31, 2019 and 2018.

The following tables present the derivatives held as of August 31, 2019 and 2018, respectively, by their primary underlying risk exposure. These derivatives are not designated as hedging instruments under ASC 815, *Derivatives and Hedging*.

#### (In thousands)

| ,                              | As of Augu           | st 31, | 2019                         | For the year ended August 31, 2019 |                           |                               |           |  |
|--------------------------------|----------------------|--------|------------------------------|------------------------------------|---------------------------|-------------------------------|-----------|--|
| Primary Risk Exposure          | derivative<br>assets |        | ss derivative<br>liabilities |                                    | t realized<br>ns/(losses) | Net unrealized gains/(losses) |           |  |
| Equity Instruments             |                      |        |                              |                                    |                           |                               |           |  |
| Equity swaps                   | \$<br>-              | \$     | 293                          | \$                                 | 5,118                     | \$                            | 140       |  |
| Contracts for difference       | 8,401                |        | <i>7,</i> 615                |                                    | 12,824                    |                               | (2,326)   |  |
| Total equity instruments       | 8,401                |        | 7,908                        |                                    | 17,942                    |                               | (2,186)   |  |
| Fixed income instruments       |                      |        |                              |                                    |                           |                               |           |  |
| Fixed income futures           | -                    |        | -                            |                                    | 207                       |                               | 36        |  |
| Interest rate swaps            | <br>154              |        | 196,272                      |                                    |                           |                               | (105,525) |  |
| Total fixed income instruments | 154                  |        | 196,272                      |                                    | 207                       |                               | (105,489) |  |
| Currency instruments           |                      |        |                              |                                    |                           |                               |           |  |
| Currency exchange contracts    | 5,263                |        | 9,663                        |                                    | (15,955)                  |                               | (2,780)   |  |
| Total currency instruments     | 5,263                |        | 9,663                        |                                    | (15,955)                  |                               | (2,780)   |  |
| Total                          | \$<br>13,818         | \$     | 213,843                      | \$                                 | 2,194                     | \$                            | (110,455) |  |

The above derivative assets and liabilities are included in *Investments* and *Investment and derivative liabilities*, respectively, on the Consolidated Statements of Financial Position. Net realized gains/(losses) and Net unrealized gains/(losses) are included in *Net investment earnings* on the Consolidated Statements of Activities.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

| (In thousands)                 |       |            |             |                  |                                    |             |                |         |  |  |
|--------------------------------|-------|------------|-------------|------------------|------------------------------------|-------------|----------------|---------|--|--|
|                                |       | As of Augu | st 31, :    | 2018             | For the year ended August 31, 2018 |             |                |         |  |  |
|                                | Gross | derivative | Gros        | Gross derivative |                                    | realized    | Net unrealized |         |  |  |
| Primary Risk Exposure          |       | assets     | liabilities |                  | gair                               | ns/(losses) | gains/(losses) |         |  |  |
|                                |       |            |             |                  |                                    |             |                |         |  |  |
| Equity Instruments             |       |            |             |                  |                                    |             |                |         |  |  |
| Equity swaps                   | \$    | -          | \$          | 432              | \$                                 | (1,667)     | \$             | (432)   |  |  |
| Contracts for difference       |       | 7,633      |             | 4,520            |                                    | 3,542       |                | 5,362   |  |  |
| Total equity instruments       |       | 7,633      |             | 4,952            |                                    | 1,875       |                | 4,930   |  |  |
| Fixed income instruments       |       |            |             |                  |                                    |             |                |         |  |  |
| Fixed income futures           |       | 53         |             | 89               |                                    | (558)       |                | (36)    |  |  |
| Interest rate swaps            |       | 5,993      |             | 96,587           |                                    |             |                | 58,299  |  |  |
| Total fixed income instruments |       | 6,046      |             | 96,676           |                                    | (558)       |                | 58,263  |  |  |
| Currency instruments           |       |            |             |                  |                                    |             |                |         |  |  |
| Currency exchange contracts    |       | 1,352      |             | 2,973            |                                    | 992         |                | (2,599) |  |  |
| Total currency instruments     |       | 1,352      |             | 2,973            |                                    | 992         |                | (2,599) |  |  |
| Total                          | \$    | 15,031     | \$          | 104,601          | \$                                 | 2,309       | \$             | 60,594  |  |  |

The above derivative assets and liabilities are included in *Investments* and *Investment and derivative liabilities*, respectively, on the Consolidated Statements of Financial Position. Net realized gains/(losses) and Net unrealized gains/(losses) are included in *Net investment earnings* on the Consolidated Statements of Activities.

The following tables reflect the Institute's net exposure to various counterparties subject to master netting agreements, where applicable, as of August 31, 2019 and 2018, respectively.

As of August 31, 2019 (In thousands)

|                |              |        |     |                          |    |           | Cash Collateral |              |              |                   |
|----------------|--------------|--------|-----|--------------------------|----|-----------|-----------------|--------------|--------------|-------------------|
|                | Gross Assets |        | Gro | <b>Gross Liabilities</b> |    | Net       | Poste           | d (Received) | Net Exposure |                   |
| Counterparty A | \$           | 1,660  | \$  | 38,151                   | \$ | (36,491)  | \$              | 26,961       | \$           | (9,530)           |
| Counterparty B |              | 1      |     | 19                       |    | (18)      |                 | -            |              | (18)              |
| Counterparty C |              | 1,802  |     | <i>7</i> 61              |    | 1,041     |                 | 4,465        |              | 5,506             |
| Counterparty D |              | 695    |     | 1 <b>,</b> 979           |    | (1,284)   |                 | -            |              | (1,284)           |
| Counterparty E |              | 2,548  |     | 2,878                    |    | (330)     |                 | 33,590       |              | 33,260            |
| Counterparty F |              | 5,881  |     | 82,886                   |    | (77,005)  |                 | 14,500       |              | (62,505)          |
| Counterparty G |              | 61     |     | 5 <b>,</b> 837           |    | (5,776)   |                 | -            |              | (5,776)           |
| Counterparty H |              | -      |     | <i>57,</i> 840           |    | (57,840)  |                 | -            |              | (57,840)          |
| Counterparty I |              | 1      |     | 293                      |    | (292)     |                 | 6,840        |              | 6,548             |
| Counterparty J |              | -      |     | 21 <i>,</i> 751          |    | (21,751)  |                 | -            |              | (21 <b>,</b> 751) |
| Counterparty K |              | 1,169  |     | 1,448                    |    | (279)     |                 | -            |              | (279)             |
| Total          | \$           | 13,818 | \$  | 213,843                  | \$ | (200,025) | \$              | 86,356       | \$           | (113,669)         |

The above derivative assets and liabilities are included in *Investments* and *Investment and derivative liabilities*, respectively, on the Consolidated Statements of Financial Position. Cash collateral is included in *Due from Brokers* on the Consolidated Statements of Financial Position.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

As of August 31, 2018 (In thousands)

|                |    |            |     |                | Cash Collateral |          |       |                |              |          |  |
|----------------|----|------------|-----|----------------|-----------------|----------|-------|----------------|--------------|----------|--|
|                | Gr | oss Assets | Gro | ss Liabilities |                 | Net      | Poste | d (Received)   | Net Exposure |          |  |
| Counterparty A | \$ | 2,242      | \$  | 21,206         | \$              | (18,964) | \$    | 9,680          | \$           | (9,284)  |  |
| Counterparty B |    | 44         |     | 12             |                 | 32       |       | -              |              | 32       |  |
| Counterparty C |    | 3,415      |     | 38             |                 | 3,377    |       | 2,136          |              | 5,513    |  |
| Counterparty D |    | 1,731      |     | 1,978          |                 | (247)    |       | -              |              | (247)    |  |
| Counterparty E |    | 2,081      |     | 2,351          |                 | (270)    |       | 21,016         |              | 20,746   |  |
| Counterparty F |    | 1,649      |     | 43,665         |                 | (42,016) |       | 11,710         |              | (30,306) |  |
| Counterparty G |    | 64         |     | 431            |                 | (367)    |       | -              |              | (367)    |  |
| Counterparty H |    | -          |     | 33,183         |                 | (33,183) |       | -              |              | (33,183) |  |
| Counterparty I |    | -          |     | 432            |                 | (432)    |       | 4 <b>,</b> 750 |              | 4,318    |  |
| Counterparty J |    | 3,751      |     | 1,216          |                 | 2,535    |       | -              |              | 2,535    |  |
| Counterparty K |    | 53         |     | 89             |                 | (36)     |       | -              |              | (36)     |  |
| Counterparty L |    | 1          |     | -              |                 | 1        |       | -              |              | 1        |  |
| Total          | \$ | 15,031     | \$  | 104,601        | \$              | (89,570) | \$    | 49,292         | \$           | (40,278) |  |

The above derivative assets and liabilities are included in *Investments* and *Investment and derivative liabilities*, respectively, on the Consolidated Statements of Financial Position. Cash collateral is included in *Due from Brokers* on the Consolidated Statements of Financial Position.

Derivative notional amounts and values as of August 31, 2019 and 2018 are indicative of the Institute's exposure to derivatives for the years then ended.

## Foreign Exchange Forward Contracts

Foreign exchange forward contracts are over-the-counter contractual agreements primarily used to sell or buy certain amounts of foreign currencies as a means to hedge foreign currency risk or for the purpose of speculating for investment returns in the foreign currency market. The notional value of open forward contract purchases and sales totaled approximately \$781.6 million and \$504.2 million, respectively, at August 31, 2019, and \$318.9 million and \$132.8 million, respectively, at August 31, 2018.

#### **Futures**

Futures contracts are commitments to purchase or sell a financial instrument at a stated time and price in the future. They are generally used to increase or decrease exposure to a specific market or investment product. These contracts are settled daily to reflect the changes in their market values.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

As of August 31, 2019 and 2018, the Institute had entered into various futures contracts with notional exposures as follows:

## (In thousands)

|              |         | 2019 |      | 2018         |      |           |  |  |
|--------------|---------|------|------|--------------|------|-----------|--|--|
|              | Buy     |      | Sell | Buy          | Sell |           |  |  |
| Fixed income | \$<br>_ | \$   | _    | \$<br>49,518 | \$   | (178,651) |  |  |

# **Contracts for Difference**

Contracts for difference are agreements between a buyer and a seller to exchange the difference between the opening value of a share, currency, commodity, index or other tradable financial instrument and its closing value at the end of the contract. Contracts for difference are used by the Institute for the purpose of gaining financial exposure to an underlying security or index without the need to own the underlying shares. As of August 31, 2019 and 2018, the Institute had entered into various contracts for difference with notional exposures at fair values as follows:

### (In thousands)

|                | <br>20        | )19 |           | 2018 |         |    |           |  |
|----------------|---------------|-----|-----------|------|---------|----|-----------|--|
|                | Buy           |     | Sell      |      | Buy     |    | Sell      |  |
| Equity indexes | \$<br>293,245 | \$  | (228,846) | \$   | 125,327 | \$ | (154,623) |  |

## **Equity Swaps**

Equity swaps are exchanges of cash flows in which at least one of the sides is an equity instrument. An equity index is a measure of the performance of an individual stock or a basket of stocks. The notional amount of the equity swaps was \$27.3 million and \$0.2 million as of August 31, 2019 and 2018, respectively.

### **Debt-related Interest Rate Swaps**

An interest rate swap is a derivative in which one party exchanges a stream of interest payments with another party's stream of cash flows. The Institute uses interest rate swap agreements to manage fixed or floating assets and liabilities. Under the terms of the current agreements, the Institute pays a fixed interest rate, determined at inception, and receives a variable rate on the underlying notional principal amount. Refer to Note 8 for information related to interest rates and interest expense on the bonds payable, note payable, and interest rate swaps.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

The following tables present the debt-related interest rate swaps including the notional amounts, fair values as of August 31, 2019 and 2018, respectively, and unrealized gains and losses for the years then ended.

August 31, 2019 (In thousands)

|  |                   | As of A                 | August 31, 2019                   | For the year ended A        | August 31, 2019         |
|--|-------------------|-------------------------|-----------------------------------|-----------------------------|-------------------------|
|  |                   | Notional                | Gross Derivative                  | Unrealized                  |                         |
| Debt-related interest-rate swaps:            | Termination Date  | Amount                  | (Assets)/Liabilities <sup>1</sup> | Gains (Losses) <sup>2</sup> | Fixed Rate <sup>3</sup> |
| Janelia Research Campus Apartment B          | June 1, 2043      | \$ 33,130               | \$ 7,414                          | \$ (6,198)                  | 2.10%                   |
| Janelia Research Campus Apartment A          | October 1, 2039   | 23,000                  | 6,992                             | (3,947)                     | 2.75%                   |
| Headquarters and conference center           | November 1, 2036  | <i>7</i> 6 <b>,</b> 500 | 28,468                            | (12,091)                    | 3.48%                   |
| Headquarters and conference center expansion | March 1, 2038     | 83,500                  | 31,068                            | (13,885)                    | 3.30%                   |
| Janelia Research Campus                      | February 15, 2038 | 75,000                  | 26,497                            | (12,362)                    | 3.19%                   |
|  | March 1, 2033     | 150,000                 | 14,337                            | (18,089)                    | 1.68%                   |
|  | March 1, 2033     | 125,000                 | 36,925                            | (15,719)                    | 3.38%                   |
|  | March 1, 2033     | 100,000                 | 29,373                            | (12,567)                    | 3.36%                   |
|  | October 1, 2039   | 50,000                  | 15,198                            | (8,579)                     | 2.75%                   |
| Janelia Commercial Property                  | May 21, 2022      | 40,376                  | (154)                             | (2,088)                     | 1.14%                   |
| Total  |                   |                         | \$ 196,118                        | \$ (105,525)                |                         |

<sup>&</sup>lt;sup>1</sup>Gross derivative liabilities are included in *Investment and derivative liabilities* on the Consolidated Statements of Financial Position. Gross derivative assets are included in *Investments* on the Consolidated Statement of Financial Position.

August 31, 2018 (In thousands)

| ,  |                   | As of A         | lugust 31, 2018                   | For the year ended A        | August 31, 2018         |
|--|-------------------|-----------------|-----------------------------------|-----------------------------|-------------------------|
|  |                   | Notional        | Gross Derivative                  | Unrealized                  |                         |
| Debt-related interest-rate swaps:            | Termination Date  | Amount          | (Assets)/Liabilities <sup>1</sup> | Gains (Losses) <sup>2</sup> | Fixed Rate <sup>3</sup> |
| Janelia Research Campus Apartment B          | June 1, 2043      | \$ 33,130       | \$ 1,216                          | \$ 2,605                    | 2.10%                   |
| Janelia Research Campus Apartment A          | October 1, 2039   | 23,000          | 3,045                             | 1,979                       | 2.75%                   |
| Headquarters and conference center           | November 1, 2036  | 76 <b>,</b> 500 | 16,377                            | 6,819                       | 3.48%                   |
| Headquarters and conference center expansion | March 1, 2038     | 83,500          | 1 <b>7,</b> 184                   | 7,735                       | 3.30%                   |
| Janelia Research Campus                      | February 15, 2038 | 75,000          | 14,135                            | 6,795                       | 3.19%                   |
|  | March 1, 2033     | 150,000         | (3,752)                           | 8,633                       | 1.68%                   |
|  | March 1, 2033     | 125,000         | 21,205                            | 10,052                      | 3.38%                   |
|  | March 1, 2033     | 100,000         | 16,806                            | 8,002                       | 3.36%                   |
|  | October 1, 2039   | 50,000          | 6,619                             | 4,302                       | 2.75%                   |
| Janelia Commercial Property                  | May 21, 2022      | 40,376          | (2,242)                           | 1,377                       | 1.14%                   |
| Total  |                   |                 | \$ 90,593                         | \$ 58,299                   |                         |

<sup>&</sup>lt;sup>1</sup>Gross derivative liabilities are included in *Investment and derivative liabilities* on the Consolidated Statements of Financial Position. Gross derivative assets are included in *Investments* on the Consolidated Statement of Financial Position.

<sup>&</sup>lt;sup>2</sup>Unrealized losses on derivatives are included in Net investment earnings on the Consolidated Statements of Activities.

<sup>&</sup>lt;sup>3</sup>The variable interest rate is reset on a weekly basis except for the note payable which is reset monthly.

<sup>&</sup>lt;sup>2</sup>Unrealized gains on derivatives are included in *Net investment earnings* on the Consolidated Statements of Activities.

<sup>&</sup>lt;sup>3</sup>The variable interest rate is reset on a weekly basis except for the note payable which is reset monthly.

## 6. INVESTMENT RECEIVABLES AND PAYABLES

## **Investment Receivables and Payables**

The following table presents the Institute's investment receivables and payables as of August 31, 2019 and 2018, respectively:

### (In thousands)

|                               |    | 20          | 19 |                 | 2018 |                 |    |         |
|-------------------------------|----|-------------|----|-----------------|------|-----------------|----|---------|
|                               | Re | Receivables |    | Payables        |      | Receivables     |    | ayables |
| Securities pending settlement | \$ | 73,436      | \$ | 40,639          | \$   | 37,003          | \$ | 36,992  |
| Interest and dividend         |    | 12,630      |    | -               |      | 18 <b>,</b> 317 |    | -       |
| Management fees               |    | -           |    | 1 <b>7,</b> 851 |      | -               |    | 12,895  |
| Other                         |    | _           |    | 854             |      | _               |    | 757     |
| Total                         | \$ | 86,066      | \$ | 59,344          | \$   | 55,320          | \$ | 50,644  |

## 7. LAND, BUILDINGS, LABORATORY SPACE, AND EQUIPMENT

The following table presents the cost and accumulated depreciation and amortization of the Institute's investment in land, buildings, laboratory space, and equipment as of August 31, 2019 and 2018, respectively:

### (In thousands)

|   | 2019 |                          | 2019 |                    | 2019 |  | 2019 |  | 2019 |  | 2019 |  | 2019 |  | 2019 |  | 2019 |  | 2019 |  | 2019 |  |  | 2018 |
|---|------|--------------------------|------|--------------------|------|--|------|--|------|--|------|--|------|--|------|--|------|--|------|--|------|--|--|------|
| Land  | \$   | 92,130                   | \$   | 91,349             |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
| Buildings                                       |      | <i>7</i> 61 <b>,</b> 899 |      | <i>757,</i> 976    |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
| Laboratory space and leasehold improvements     |      | 353,857                  |      | 358 <b>,</b> 579   |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
| Equipment, furniture and fixtures               |      | 588,392                  |      | 552,290            |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
|   |      | 1,796,278                |      | 1 <b>,</b> 760,194 |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
| Less: Accumulated depreciation and amortization |      | (1,125,849)              |      | (1,093,879)        |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
|   |      | 670,429                  |      | 666,315            |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
| Construction in progress                        |      | 79,492                   |      | 18,150             |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |
| Total   | \$   | <i>7</i> 49,921          | \$   | 684,465            |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |      |  |  |      |

Depreciation expense was approximately \$77.9 million and \$76.7 million for the fiscal years ended August 31, 2019 and 2018, respectively.

### 8. BOND AND NOTE PAYABLES

## Tax-exempt bonds payable

On June 6, 2019, the Institute issued \$51.8 million of tax-exempt capital appreciation bonds through the Economic Development Authority of Loudoun County, Virginia ("EDA") to finance the construction of an 101-unit apartment building at the Janelia Research Campus, which will be used by scientists and others engaged in research and administration at the Campus. The capital appreciation bonds represent bonds issued at a deep discount, pay no interest, but accrete or compound in value from the date of issuance to the date of maturity. The capital appreciation bonds are presented at their

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

maturity value less the unaccreted appreciation. Unaccreted appreciation represents the difference between the maturity value of the debt and the face value and is accreted as interest expense over the life of the bonds. The maturity value of \$141.8 million less the unaccreted appreciation of \$89.6 million was \$52.2 million as of August 31, 2019. The bonds carry a fixed rate of 3.38%, a yield to maturity of 3.38%, and a maturity date of July 1, 2049.

On May 15, 2013, the Institute issued \$33.1 million of tax-exempt bonds through the Industrial Development Authority of Loudoun County, Virginia ("IDA") to finance the construction of an 86-unit apartment building at the Janelia Research Campus, to be used by scientists and others engaged in research and administration at the Campus. The bonds carry a variable interest rate determined on a weekly basis and mature on June 1, 2043.

On October 2, 2009, the Institute issued \$23.0 million of tax-exempt bonds through the IDA to finance the construction of a 60-unit apartment building at the Janelia Research Campus, to be used by scientists and others engaged in research and administration at the Campus. The bonds carry a variable interest rate determined on a weekly basis and mature on October 1, 2039.

On May 15, 2008, the Institute issued \$76.5 million of bonds through the Maryland Economic Development Corporation ("MEDCO") to refund \$76.5 million of outstanding bonds issued on November 8, 1990, to finance the construction of the Institute's headquarters and conference center complex. The bonds carry a variable interest rate determined on a weekly basis, and mature on May 15, 2043.

On February 21, 2008, the Institute issued \$83.5 million in tax-exempt bonds through MEDCO to finance the expansion of the Institute's existing headquarters and conference facilities. The bonds carry a variable interest rate determined on a weekly basis and mature on February 15, 2043.

On February 27, 2003, the Institute issued \$500.0 million in tax-exempt bonds through the IDA to finance construction of the Janelia Research Campus. The bonds carry a variable interest rate determined on a weekly basis and mature on February 15, 2038.

Prior to the maturity of each of these tax-exempt bond issues, the Institute is obligated upon sevenday notice from a holder to redeem any or all bonds unless the remarketing agent is able to place the bonds with another party or hold them in their own portfolio. To date, no remarketing agents have failed to fulfill their obligations under their respective remarketing agreements. The Institute maintains sufficient cash and marketable securities to pay any bondholder redemption of part or all of the \$768.3 million outstanding as of August 31, 2019.

## Taxable bond payable

On July 22, 2013, the Institute issued \$1.2 billion of taxable fixed rate bonds to establish a program spending reserve. On December 20, 2018, the Institute redeemed its \$1.2 billion 3.5% taxable bond due to mature on September 1, 2023 in full at a make-whole price of 102.9%. A loss on the early extinguishment of debt of \$38.3 million was recognized during the year ended August 31, 2019 related to the redemption make-whole penalty of \$34.6 million and the write-off of unamortized debt issuance costs and original issue discount of \$3.7 million. Accrued interest at August 31, 2019 and 2018 was \$0.0 million and \$21.0 million, respectively, and is included in Accounts payable and accrued liabilities.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

## Note payable

In June 2003, the Institute entered into a renewable promissory note to finance the commercially-used land and buildings at the Janelia Research Campus that could not be financed with tax-exempt debt. Each year, the Institute has renewed the note. In May 2019, the Institute renewed the current note, which has a principal balance of \$40.4 million, carries monthly interest payments based on the one-month LIBOR plus twenty-five (25) basis points, and matures May 21, 2020.

## **Interest Rate Swaps**

All variable rate debt has been synthetically fixed using variable-to-fixed interest rate swaps. Refer to Note 5 for information related to the debt-related interest rate swaps.

Bond and note payables for the Institute as of August 31, 2019 are as follows:

| August 31, 2019                                  |                       |    |                  |                                 |                               |          |  |  |  |
|--|-----------------------|----|------------------|---------------------------------|-------------------------------|----------|--|--|--|
| (In thousands)                                   | As of August 31, 2019 |    |                  | For the year ended August 31, 2 |                               |          |  |  |  |
|  | Calendar              |    |                  |                                 |                               |          |  |  |  |
|  | Year of               | Οι | utstanding       | Average Interest                |                               |          |  |  |  |
|  | Maturity              | F  | Principal        | Rate <sup>3</sup>               | Interest Expense <sup>4</sup> |          |  |  |  |
| Tax-exempt bond payables:                        |                       |    |                  |                                 |                               |          |  |  |  |
| Janelia Research Campus Apartment C <sup>1</sup> | 2049                  | \$ | 52,187           | 3.38%                           | \$ 414                        | 4        |  |  |  |
| Janelia Research Campus Apartment B              | 2043                  |    | 33,130           | 1.54%                           | 508                           | 3        |  |  |  |
| Janelia Research Campus Apartment A              | 2039                  |    | 23,000           | 1.59%                           | 364                           | 4        |  |  |  |
| Headquarters and conference center               | 2043                  |    | 76,500           | 1.59%                           | 1,212                         | 2        |  |  |  |
| Headquarters and conference center expansion     | 2043                  |    | 83,500           | 1.58%                           | 1,320                         | )        |  |  |  |
| Janelia Research Campus                          | 2038                  |    | 500,000          | 1.58%                           | 7,888                         | 3        |  |  |  |
| Taxable bond payable:                            |                       |    |                  |                                 |                               |          |  |  |  |
| Program Spending Reserve <sup>2</sup>            |                       |    | -                | 3.50%                           | 12,717                        | 7        |  |  |  |
| Total bonds payable                              |                       |    | 768 <b>,</b> 317 |                                 | 24,423                        | 3        |  |  |  |
| Amortization of bond discount/issuance costs     |                       |    |                  |                                 | 210                           | )        |  |  |  |
| Unamortized bond discount/issuance costs         |                       |    | (1,062)          |                                 |                               |          |  |  |  |
| Net bonds payable                                |                       |    | 767 <b>,</b> 255 |                                 | 24,633                        | 3        |  |  |  |
| Note payable:                                    |                       |    |                  |                                 |                               |          |  |  |  |
| Janelia commercial property                      | 2020                  |    | 40,376           | 2.62%                           | 1,096                         | 5_       |  |  |  |
| Total note payable                               |                       |    | 40,376           |                                 | 1,096                         | 5        |  |  |  |
| Total  |                       | \$ | 807,631          |                                 | \$ 25,729                     | <u> </u> |  |  |  |

<sup>&</sup>lt;sup>1</sup>The Institute issued \$51.8 million of capital appreciation bonds in June 2019. The outstanding principal balance was \$52.2 million due to the accretion in value from the date of issuance to August 31, 2019.

<sup>&</sup>lt;sup>2</sup>The Institute redeemed the Program Spending Reserve bond in December 2018. The outstanding principal balance as of August 31, 2019 was \$0.

<sup>&</sup>lt;sup>3</sup>The variable interest rate is reset on a weekly basis except for the note payable which is reset monthly.

<sup>&</sup>lt;sup>4</sup>Interest expense excludes net interest expense from the related interest rate swap.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

## Bond and note payables for the Institute as of August 31, 2018 are as follows:

August 31, 2018 (In thousands) As of August 31, 2018 For the year ended August 31, 2018 Calendar Average Interest Year of Outstanding Maturity Principal Rate<sup>1</sup> Interest Expense<sup>2</sup> Tax-exempt bond payables: Janelia Research Campus Apartment B 2043 \$ 33,130 1.17% 367 23,000 Janelia Research Campus Apartment A 2039 1.19% 261 Headquarters and conference center 2043 76,500 1.19% 866 Headquarters and conference center expansion 2043 83,500 1.20% 1,102 Janelia Research Campus 2038 500,000 1.20% 6,040 Taxable bond payable: 3.50% **Program Spending Reserve** 2023 1,200,000 42,000 Total bonds payable 1,916,130 50,636 Amortization of bond discount/issuance costs 780 Unamortized bond discount/issuance costs (4,143)1,911,987 51,416 Net bonds payable Note payable: 2019 1.83% Janelia commercial property 40,376 Total note payable 40,376 1,952,363 52,133 Total

The following table presents interest expense in total for the years ended August 31, 2019 and 2018.

## (In thousands)

| For the | e year ended | For the year ended |   |  |  |
|---------|--------------|--------------------|---|--|--|
| Augu    | st 31, 2019  | Augu               | st 31, 2018   |  |  |
| \$      | 25,729       | \$                 | 52,133  |  |  |
|         | 8,656        |                    | 12,428  |  |  |
|         | 541          |                    | 361   |  |  |
|         | 2            |                    | -   |  |  |
| \$      | 34,928       | \$                 | 64,922  |  |  |
|         |              | 8,656<br>541<br>2  | August 31, 2019 Augu<br>\$ 25,729 \$<br>8,656<br>541<br>2 |  |  |

<sup>&</sup>lt;sup>1</sup>The variable interest rate is reset on a weekly basis except for the note payable which is reset monthly.

<sup>&</sup>lt;sup>2</sup>Interest expense excludes net interest expense from the related interest rate swap.

The following table presents the future annual principal payments required for the bond and note payables as of August 31, 2019:

| (In thousands) |       |                 |
|----------------|-------|-----------------|
| Fiscal Year    | Princ | ipal payments   |
| 2020           | \$    | 40,376          |
| 2021           |       | -               |
| 2022           |       | -               |
| 2023           |       | -               |
| 2024           |       | -               |
| Thereafter     |       | <i>7</i> 68,317 |
| Total          | \$    | 808,693         |

The total interest paid in cash for the bonds and note payable, interest rate swaps, and capital equipment leases was approximately \$55.9 million and \$65.8 million for the years ended August 31, 2019 and 2018, respectively.

### 9. FUNCTIONAL EXPENSES

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function and require allocation on a reasonable basis that is consistently applied. These expenses are allocated to the programs (Medical research and Science education and other scientific programs) or supporting activities (General and administrative) of the Institute and include employee benefits, post-retirement/employment, and certain shared services. The basis for allocation of these expenses are compensation and estimates of time and effort. The majority of the Institute's expenses, including depreciation and interest, directly relate to the program or supporting function to which they are charged, and therefore, not allocated. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Institute.

| Expense                    | Allocation basis                                   |
|----------------------------|--|
| Employee Benefits          | Salaries and wages                                 |
| Post-retirement/employment | Salaries and wages                                 |
| Certain Shared Services    | Pre-defined rate per attendee or other cost driver |

For the year ended August 31, 2019, functional expenses are as follows:

| August 31, 2019                     |     |                  |       |                  |    |          |            |              |      |             |      |             |
|-------------------------------------|-----|------------------|-------|------------------|----|----------|------------|--------------|------|-------------|------|-------------|
| (In thousands)                      |     | Program Services |       |                  |    |          | Supporting |              |      |             |      |             |
|                                     |     |                  | Scier | ice Education    |    |          |            |              |      |             |      |             |
|                                     | Me  | edical           | and C | Other Scientific |    | Programs | G          | eneral and   | Augu | st 31, 2019 | Augu | st 31, 2018 |
|                                     | Res | earch            | -     | Programs         |    | Subtotal | Ad         | ministrative | Tota | I Expenses  | Tota | al Expenses |
| Salaries and wages                  | \$  | 246,311          | \$    | 11,126           | \$ | 257,437  | \$         | 33,339       | \$   | 290,776     | \$   | 271,579     |
| Benefits                            |     | 58,897           |       | 4,099            |    | 62,996   |            | 8,427        |      | 71,423      |      | 71,064      |
| Post-retirement/employment benefits |     | 96,090           |       | 4,257            |    | 100,347  |            | 12,860       |      | 113,207     |      | (56,272)    |
| Grants                              |     | 15,936           |       | 9,713            |    | 25,649   |            | -            |      | 25,649      |      | 68,661      |
| Supplies                            |     | 79,239           |       | 980              |    | 80,219   |            | 1,085        |      | 81,304      |      | 73,406      |
| Laboratory supplies                 |     | 38,258           |       | -                |    | 38,258   |            | -            |      | 38,258      |      | 34,232      |
| Professional services               |     | 33,898           |       | 6,951            |    | 40,849   |            | 11,271       |      | 52,120      |      | 54,560      |
| Rent and occupancy                  |     | 50,948           |       | -                |    | 50,948   |            | 16           |      | 50,964      |      | 51,323      |
| Property, equipment and maintenance |     | 29,534           |       | 287              |    | 29,821   |            | 8,822        |      | 38,643      |      | 36,499      |
| Facility maintenance and services   |     | 12,417           |       | 1                |    | 12,418   |            | 11,424       |      | 23,842      |      | 14,881      |
| Utilities                           |     | 4,415            |       | -                |    | 4,415    |            | 1,246        |      | 5,661       |      | 5,697       |
| Telecommunications                  |     | 611              |       | 1                |    | 612      |            | 1,601        |      | 2,213       |      | 1,568       |
| Travel and training                 |     | 7,339            |       | 2,116            |    | 9,455    |            | 1,327        |      | 10,782      |      | 10,042      |
| Television and film                 |     | -                |       | 5,255            |    | 5,255    |            | -            |      | 5,255       |      | 5,641       |
| Other                               |     | 4,227            |       | 5,707            |    | 9,934    |            | 2,235        |      | 12,169      |      | 10,814      |
| Depreciation                        |     | 69,270           |       | 186              |    | 69,456   |            | 8,478        |      | 77,934      |      | 77,425      |
| Interest                            |     | 15,663           |       | -                |    | 15,663   |            | 19,265       |      | 34,928      |      | 64,922      |
| Deferred tax benefit, net           |     | -                |       | -                |    |          |            | (12,895)     |      | (12,895)    |      | · <u>-</u>  |
| Total functional expenses           | \$  | 763,053          | \$    | 50,679           | \$ | 813,732  | \$         | 108,501      | \$   | 922,233     | \$   | 796,042     |

## 10. COMMITMENTS AND CONTINGENCIES

## Occupancy Lease Obligations

The Institute occupies space that it uses for medical research at each of its host institutions under collaboration agreements that are considered operating leases for financial statement purposes. Under these arrangements, the Institute appoints biomedical researchers, referred to as investigators, at host institutions; employs these investigators and members of their laboratory teams; and provides investigators with laboratory budgets to cover research costs. The collaboration agreements generally require the Institute to pay occupancy charges for a reasonable amount of laboratory and office space occupied by Institute investigators, and to reimburse certain other research-related costs. The host institution provides laboratory and office space together with related maintenance and repairs, and is responsible for a range of functions including animal care, laboratory safety, hazardous materials purchasing, management and disposal, and management of intellectual property created by Institute scientists. The Institute typically has contractual rights to occupy host institution facilities for as long as Institute investigators are at that host institution. The Institute's obligation to pay a host institution occupancy charges is not fixed, and will vary depending on the number of investigators at a host institution and the space occupied by each of them, up to per-investigator limits set by the Institute.

Laboratory and other space charges, excluding amortization of leasehold improvements, totaled \$51.0 million and \$51.4 million for the years ended August 31, 2019 and 2018, respectively.

The following table presents the estimated minimum annual occupancy fees and other payments due under these agreements as of August 31, 2019:

| (In thousands) |      |             |
|----------------|------|-------------|
| Fiscal Year    | Occi | upancy Fees |
| 2020           | \$   | 49,897      |
| 2021           |      | 49,897      |
| 2022           |      | 49,897      |
| 2023           |      | 49,897      |
| 2024           |      | 49,897      |
| Total          | \$   | 249,485     |

## Capital Equipment Lease Obligations

As of August 31, 2019 and 2018, the Institute had 27 and 26 capital leases totaling \$26.0 million and \$25.0 million, respectively, to cover scientific and information technology equipment. Total accumulated amortization related to the leased equipment is \$12.8 million and \$7.1 million, respectively. The Institute's unamortized capital lease obligation of \$13.2 million and \$17.9 million are included in Land, buildings, laboratory space, and equipment, net at August 31, 2019 and 2018, respectively. Amortization of assets under capital leases is included in Medical Research or General and Administrative expenses, depending upon the use of the asset. Interest paid on these obligations for the years ended August 31, 2019 and 2018 was \$0.5 million and \$0.3 million, respectively.

The following table presents the net minimum future lease payments under capital leases as of August 31, 2019:

| (In thousands)                          |      |            |
|---|------|------------|
| Fiscal Year                             | Capi | tal Leases |
| 2020                                    | \$   | 7,661      |
| 2021                                    |      | 5,643      |
| 2022                                    |      | 359        |
| Less amount representing interest       |      | (442)      |
| Present value of minimum lease payments | \$   | 13,221     |

### **Grant Commitments**

The following table presents the timing of the Institute's grant payments and the associated discount as of August 31, 2019:

| (In thousands) |     |                |
|----------------|-----|----------------|
| Fiscal Year    | Gra | nt Payments    |
| 2020           | \$  | 38,230         |
| 2021           |     | 39,206         |
| 2022           |     | 21,443         |
| 2023           |     | 8 <b>,</b> 170 |
| 2024           |     | 240            |
| Discount       |     | (3,642)        |
| Net Liability  | \$  | 103,647        |

## **Contractual Commitments**

Contractual commitments pertaining to the construction of an apartment building at the Janelia Research Campus was approximately \$57.3 million as of August 31, 2019. Proceeds from the issuance of bonds and other revenues are expected to provide the necessary funding for these commitments.

### 11. EMPLOYEE BENEFITS

### **Defined Contribution Retirement Plan**

The Institute has a defined contribution plan under section 403(b) of the Internal Revenue Code. The Institute's plan contributions on behalf of its employees were \$23.4 million and \$20.9 million for the years ended August 31, 2019 and 2018, respectively.

# Deferred Compensation Plan

The Institute has an unfunded deferred compensation plan in accordance with Section 457(b) of the Internal Revenue Code. The fair value of the assets and related liability to employees as of August 31, 2019 and 2018 was approximately \$53.8 million and \$49.9 million, respectively, and is reflected in the Consolidated Statements of Financial Position within Other assets and Accounts payable and accrued liabilities.

## 12. POSTRETIREMENT AND POSTEMPLOYMENT BENEFITS

The Institute maintains defined postretirement and postemployment benefit plans that provide eligible retirees with medical, prescription drug, vision, dental, life insurance, and disability programs. The total net obligation for these benefits reflected in the Consolidated Statements of Financial Position was \$501.1 million and \$370.3 million at August 31, 2019 and 2018, respectively.

Effective January 1, 2017, there were changes made to the postretirement benefit plan terms related to eligibility and retiree contribution requirements impacting both current and future retirees. The change in plan terms triggered a negative plan amendment and re-measurement as of September 30, 2016. The assumptions and methods used at the September 30, 2016, re-measurement date are the same as those used at August 31, 2017, except for the discount rate being updated to 3.80% for the Retiree Welfare Benefit Plan. The estimated prior service credit for the postretirement plan that will be amortized into expense over 6.5 years was approximately \$102 million. The amortization

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

period represents the remaining years of service to the full eligibility date and was approximately \$15.6 million and \$15.6 million for the years ended August 31, 2019 and 2018, respectively. The following table summarizes the postretirement plan's unfunded status and the amount of the accumulated postretirement benefit plan costs for the years ended August 31, 2019 and 2018:

| (In thousands)  |                    |                 |
|---|--------------------|-----------------|
| Accrued Benefit Liability:  | <br>2019           | 2018            |
| Accumulated postretirement benefit obligation, beginning of year          | \$<br>367,655      | \$<br>409,335   |
| Service cost  | 13,588             | 1 <i>7,</i> 056 |
| Interest cost   | 1 <i>5,</i> 297    | 15,618          |
| Employee contributions  | 1,639              | 1,388           |
| Plan amendments   | -                  | -               |
| Direct benefit payments   | ( <b>7,</b> 351)   | (6,967)         |
| Net actuarial (gain) loss   | <br>108,822        | (68,775)        |
| Accumulated benefit obligation, end of year                               | \$<br>499,650      | \$<br>367,655   |
| Change in fair value of plan assets:                                      |                    |                 |
| Fair value of plan assets, beginning of year                              | \$<br>_            | \$<br>_         |
| Actual return on plan assets  | 7                  | -               |
| Employer contributions to plan  | 1,000              | -               |
| Employer direct benefit payments  | <i>5,</i> 712      | 5 <b>,</b> 579  |
| Employee contributions  | 1,639              | 1,388           |
| Direct benefit payments   | ( <b>7,</b> 351)   | (6,967)         |
| Fair value of plan assets, end of year                                    | \$<br>1,007        | \$<br>          |
| Reconciliation of funded status:  |                    |                 |
| Funded status   | \$<br>(498,643)    | \$<br>(367,655) |
| Current liabilities   | <br>(6,872)        | <br>(6,886)     |
| Noncurrent liabilities  | (491 <i>,77</i> 1) | (360,769)       |
| Accumulated postretirement benefit liability included in the Consolidated | •                  | <br><u> </u>    |
| Statements of Financial Position  | \$<br>(498,643)    | \$<br>(367,655) |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

| Changes in plan assets and benefit obligations recognized in net assets:  New prior service cost  Net (gain) loss arising during the year  Amortization recognition of prior service credit  Amortization recognition of net gain (loss)  Total recognized in net assets | \$       | 108,81 <i>5</i><br>15,566<br>(108,81 <i>5</i> )<br>15,566 | \$       | -<br>(68,775)<br>15,566<br>68,775<br>15,566 |
|--|----------|---|----------|---|
| Estimated amount that will be amortized from accumulated net assets over the next fiscal year:   | <u> </u> | 10,000  | <u> </u> | 13,300                                      |
| Prior service credit   | \$       | 15,566  | \$       | 15,566                                      |
| Total estimated amount to be amortized from other plan changes over the  |          |   |          |   |
| next fiscal year   | \$       | 1 <i>5</i> ,566   | \$       | 15,566                                      |
| Components of net periodic benefit cost:   |          |   |          |   |
| Service cost   | \$       | 13,588  | \$       | 1 <i>7,</i> 056                             |
| Interest cost  | •        | 15,297  | ·        | 15,618                                      |
| Amortization of prior service cost   |          | (15,566)  |          | ,<br>(15,566)                               |
| Immediate recognition of net actuarial (gain) loss   |          | 108,815   |          | (68,775)                                    |
| Net periodic benefit cost  | \$       | 122,134   | \$       | (51,667)                                    |
| Amounts recorded in net assets not yet amortized as components of net periodic benefit cost:   |          |   |          |   |
| Prior service cost   | \$       | (56,243)  | \$       | (71,809)                                    |
| Amount recognized as an increase in net assets   | \$       | (56,243)  | \$       | (71,809)                                    |

The discount rate assumed in determining the actuarial present value of accumulated postretirement benefit obligations was 3.10% and 4.20% as of August 31, 2019 and 2018, respectively.

The average health care cost trend rate assumptions used to determine the accumulated postretirement benefit obligations as of August 31, 2019 and 2018 are summarized in the following table.

|   | August | 31,2019 | August 3 | 31,2018 |
|---|--------|---------|----------|---------|
|   | Med    | dical   | Med      | dical   |
|   | Pre-65 | Post-65 | Pre-65   | Post-65 |
| Weighted-average assumptions to determine |        |         |          |         |
| benefit obligations:                      |        |         |          |         |
| Health care cost trend rate               |        |         |          |         |
| Immediate trend rate                      | 5.93%  | 5.00%   | 6.12%    | 5.00%   |
| Ultimate trend rate                       | 4.50%  | 4.50%   | 4.50%    | 4.50%   |
| Year of ultimate trend rate               | 2039   | 2039    | 2039     | 2039    |

As an indicator of sensitivity, a 1% increase in the assumed health care cost trend rate would increase the total service cost and interest cost components by \$9.9 million for the fiscal year ended August 31, 2019 and increase the accumulated postretirement benefit obligation by \$173.9 million as of August 31, 2019. A 1% decrease in the assumed health care cost trend rate would decrease the total service cost and interest cost components by \$6.0 million for the fiscal year ended August 31, 2019 and decrease the accumulated postretirement benefit obligation by \$98.6 million as of August 31, 2019.

Health coverage is provided to employees who qualify for the Institute's long-term disability benefit until the age of 65. This postemployment benefit cost was \$0.3 million and \$0.2 million for the years ended August 31, 2019 and 2018, respectively.

The postretirement benefit contributions equate to the benefit claims paid out under the plan. The postretirement benefits that are expected to be paid in each of the next five fiscal years, which reflects expected future service, and in the aggregate for the five fiscal years thereafter, are as follows:

### (In thousands)

|             | Expected Benefit |        |  |
|-------------|------------------|--------|--|
| Fiscal Year | Payments         |        |  |
| 2020        | \$               | 7,879  |  |
| 2021        |                  | 8,995  |  |
| 2022        |                  | 10,101 |  |
| 2023        |                  | 11,410 |  |
| 2024        |                  | 12,833 |  |
| 2025 - 2029 |                  | 87,242 |  |

On April 25, 2019, HHMI established a separate Voluntary Employee Beneficiary Association ("VEBA") Trust, the Howard Hughes Medical Institute Retiree Welfare Benefit Plan Trust (the "Trust"). The Trust is exclusively used to fund health benefits of certain of its retired employees and their spouses and dependents who are eligible for coverage. The Trust will be invested in a manner to meet the short-term liquidity demands relating to these obligations. The investment objectives are to preserve the principal of the Trust while obtaining a total rate of return commensurate with the level of assumed risk and liquidity requirements. Investments are limited to U.S. fixed income securities or funds of the same. The Institute's long-term strategic asset allocation guidelines given the Trust's long-term objectives and short-term constraints are summarized in the following table.

| Asset Category                 | Policy Target | Target Range |
|--------------------------------|---------------|--------------|
| Money Market / Liquidity Funds | 10%           | 0% - 20%     |
| Domestic Fixed Income Funds    | 90%           | 0% - 100%    |

The Institute's contribution on behalf of its employees was \$1.0 million for the year ended August 31, 2019. The following table summarizes the fair value of the Institute's contribution as of August 31, 2019.

## (In thousands)

|                                | Quoted Market |    |         |      |               |
|--------------------------------|---------------|----|---------|------|---------------|
|                                | Percentage of | I  | Prices  |      |               |
| Asset Category                 | Contribution  | (L | evel 1) | Toto | al Fair Value |
| Money Market / Liquidity Funds | 0%            | \$ | -       | \$   | -             |
| Domestic Fixed Income Funds    | 0%            |    | -       |      | -             |
| Cash and cash equivalents      | 100%          |    | 1,007   |      | 1,007         |
| Total                          |               | \$ | 1,007   | \$   | 1,007         |

### 13. INCOME TAXES

The provision for income taxes consists of the following for the year ended August 31, 2019:

| (In thousands)            |              |  |  |
|---------------------------|--------------|--|--|
|                           | <br>2019     |  |  |
| Deferred federal          | \$<br>11,031 |  |  |
| Deferred state            | 1,864        |  |  |
| Benefit from income taxes | \$<br>12,895 |  |  |

Deferred income taxes, net consists of the following as of August 31, 2019 and 2018, respectively:

| (In thousands)                        |      |           |      |          |
|---------------------------------------|------|-----------|------|----------|
|                                       | 2019 |           | 2018 |          |
| Total net operating loss carryforward | \$   | 112,939   | \$   | 99,874   |
| Less: Valuation allowance             |      | (100,044) |      | (99,874) |
| Deferred income taxes                 | \$   | 12,895    | \$   | -        |

Under the provisions of the Act, net operating loss carryforwards generated prior to the 2018 tax year may be applied toward future taxable unrelated business income generated from any unrelated business activity and will continue to expire over a period of twenty years. As of August 31, 2019, the Institute estimated federal and state net operating loss carryforwards generated prior to the 2018 tax year of approximately \$591 million, which will expire at various dates from 2027 through 2038. These net loss carryforwards result in a deferred tax asset of \$100 million. Management determined that it is more likely than not that the benefits of some of the net operating loss carryforwards will not be realized in the future; accordingly, the Institute provided a partial valuation allowance of \$88 million related to these net operating loss carryforwards.

Net operating loss carryforwards generated in the 2018 tax year and future tax years may only be applied toward future taxable unrelated business income generated from the same business activity, are limited to 80% of the taxable unrelated business income generated in a single tax year, and no longer expire. As of August 31, 2019, the Institute had federal and state net operating loss carryforwards generated in the 2018 tax year totaling \$87 million related to three unrelated business activities resulting in a deferred tax asset of \$13 million. Management determined that it is more likely than not that the benefits of some of the net operating loss carryforwards will not be realized in the future; accordingly, the Institute partially reversed its allowance of \$13 million related to these net operating loss carryforwards.

The Institute did not recognize a provision for income taxes for the year ended August 31, 2018. As of August 31, 2018, the Institute had federal and state net operating loss carryforwards totaling approximately \$591 million resulting in a calculated deferred tax asset of \$100 million. Management believed that it was more likely than not that the benefit of these net operating loss carryforwards would not be realized in the future; accordingly, the Institute provided a full valuation allowance of \$100 million against this calculated tax asset.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

Net tax refunds due or received on income totaled approximately \$0.1 million and \$0.4 million for the years ended August 31, 2019 and 2018, respectively. Taxes paid on income totaled approximately \$0.9 million and \$0.3 million for the years ended August 31, 2019 and 2018, respectively.

## 14. MEDICAL RESEARCH ORGANIZATION

The Institute is classified as a medical research organization for federal income tax purposes under Section 170(b)(1)(A)(iii) of the Internal Revenue Code of 1986, as amended (the "Code"). The Institute is not a private foundation under Chapter 42 of the Code.

## 15. SUBSEQUENT EVENTS

Management has performed an evaluation of subsequent events through November 22, 2019, which is the date that the financial statements were issued, noting no events which materially affect the financial statements as of August 31, 2019.