## Retrospective references

- You may use descriptions such as "consecutive" "again" "three years running" which acknowledge previous evaluations.

| "consecutive" | "ABC Company has been named a leader for three consecutive years." |
| :--- | :--- |
|  | "This was the third consecutive year for ABC Company to be recognized as |
| a leader in this report." |  |

## Comparative references

- You may use words such as "furthest" and "highest" when comparing your placement on the "x" and " $y$ " axes.

| "Highest / Execution" | "Furthest / Completeness" |
| :---: | :---: |
| "ABC Company is positioned highest for execution in the leaders' quadrant." <br> "ABC Company achieves highest placement for its ability to execute in the challengers' quadrant." <br> "ABC Company achieves the highest overall position for its ability to execute in XWZ Magic Quadrant." | "ABC Company is positioned furthest for completeness in the leaders'quadrant." <br> "ABC Company achieves furthest placement for its completeness of vision in the challengers' quadrant." <br> "ABC Company achieves the furthest overall position for its completeness of vision in XWZ Magic Quadrant." |
| "Highest / Execution" and "Furthest / Completeness" |  |
| "ABC Company positioned highest and furthest for Leaders'quadrant." <br> "ABC Company achieves the highest and furthest o of vision in XWZ Magic Quadrant." | ity to execute and completeness of vision in the position for its ability to execute and completeness |

