

Ocean Youth Trust South Adventure Under Sail



2010 Annual Report

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Registered Charity No. 1079959

2010 ANNUAL REPORT

For the Year Ending 31 October 2010

The Trust is registered in England & Wales as a company limited by guarantee (No. 3898084)

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THE OBJECTIVES OF THE TRUST

Ocean Youth Trust South exists to offer personal development through adventure under sail to young people aged 12 to 25.

The majority of young crew members come from vulnerable or disadvantaged backgrounds or face significant problems at home or at school; but there are also places for young people from mainstream backgrounds.

Young crew members living in a wide variety of circumstances benefit enormously from being taken right out of their familiar environment and encouraged to face new challenges, enjoy new experiences, make friends, work as a team, acquire new skills and, above all, develop their confidence.

In practice this is achieved by putting twelve young people together on board our 72-foot sailing vessel, *John Laing*, with safety and support provided by skilled sea staff.

ABOUT OCEAN YOUTH TRUST SOUTH

Background and Purpose

- OYT South is one of a number of independent regional Ocean Youth Trust charities based around the UK, most of them (including OYT South) founded in 2000. They all grew out of the Ocean Youth Club (OYC), which was established in 1960 by Chris Ellis and Chris Courtauld. 2010 was therefore the charity's 50th anniversary.
- Each year OYT South takes 400 500 young people to sea.
- Ocean Youth Trust South owns *John Laing*, a 72-foot steel ketch specifically designed as a sail training vessel.
- The Trust's main purpose is to offer **Adventure Under Sail** as a development opportunity for young people aged 12 to 25.
- The Trust aims to reach as wide a range of young people as possible, and works in partnership with other charities and youth organisations to arrange voyages for vulnerable and disadvantaged young people who would never normally have the opportunity to take part in something like this.
- Voyages can last from two days to two weeks and involve twelve young crew members at a time, plus five or six adult sea staff.
- *John Laing's* usual sailing area covers the south coast of England, the West Country, France and the Channel Islands, with occasional longer and more challenging voyages such as the Tall Ships race series.

OYT South People and Organisation

OYT South has a full-time team of four people: our Chief Executive and Office Manager ashore, plus the Staff Skipper and Bosun on board the boat.

We are also grateful for the commitment of our volunteers, who sail as sea staff, undertake vessel maintenance and provide essential shore support.

OYT South is managed by a Board of Trustees, some of whom are also qualified sea staff.

THE 2010 SAILING SEASON



John Laing sailed 7,187 miles in 2010, with local south coast voyages in spring and autumn plus the Tall Ships race series which took us to Belgium, Denmark and Norway in high summer.

It was great to see so many of our regular clients sailing with us again, from mainstream schools and youth groups through to special schools and other charities. As usual, the majority of young people sailing with us were disadvantaged or vulnerable in some way. This can mean anything from siblings' groups from children's hospices through to individuals who have been neglected or bullied.

We also enjoyed sailing with some new clients whom we hope will become regulars in future. We worked with Gosport Police to offer sailing to young people who had made the most impressive progress on a project to reduce crime and anti-social behaviour; and we started a new involvement with Hampshire's adoption services.

There were also new projects with previous clients. We have a longstanding partnership with Hampshire County Council; but this year for the first time we reserved one of their voyages for children lacking in confidence to the extent that they would not have been prepared to join a standard voyage. Their trip was deliberately designed to be less challenging, but to develop social skills, friendships and a sense of achievement – a great success which we hope to repeat next season.

2010 also saw a new project designed to help us measure the differences that our voyages make and provide evidence of the effectiveness of sail training with OYT South. A pilot project saw over 200 crew members giving themselves marks out of 10 at the start and end of their voyage on a list of factors such as "feeling confident", "working in a team", "coping with unfamiliar experiences" and "dealing with setbacks". Over 90% of participants felt more positive about themselves by the end of a voyage, and the project also gave us useful data with which to report back to referrers and donors. Next season we will aim to collect this information on every voyage.



As ever, the Tall Ships Race series was one of the highlights of the year. The first race, from Antwerp to Aalborg, saw a series of gales and severe gales; but *John Laing* did well to come 11th in class. From Aalborg, we sailed to Norway and enjoyed a beautiful cruise in company. Race 2, from Kristiansand to Hartlepool, saw a crew of Senior Section Girl Guides complete forty



headsail changes in four days, in highly variable weather conditions. It was worth it, as not only did we narrowly beat our sister ship, *James Cook*, by an hour on handicap, but we came 8th in class and 26th overall – a great result!

John Laing returned to local south coast sailing from the start of September, with a succession of excellent youth voyages broken only by a rare adult trip: we have been the National President's Charity for the 41 Club this year and they



have been raising money for us, so 41 Club members had one voyage reserved for them in October and enjoyed a good sail to France, before bringing *John Laing* in to Portsmouth where she was open to visitors during our 50th anniversary celebrations.

Once again, demand for places was so high that OYT South borrowed *Thermopylae Clipper* from the Discovery Sailing Project, this time to accommodate a booking from another regular client, the London-based Community Links charity.

The season ended once more with two day sails for the Royal Yachting Association, to give Instructors and Examiners some experience of big-boat sailing – a great success as several later applied to join our volunteer sea staff.

Yet again, this was a sailing season which saw OYT South go from strength to strength; but best of all was seeing hundreds of young people taking the opportunity to develop new skills, build their confidence, work as a team, face their fears and make real progress in ways which we hope will stand them in good stead as they face the opportunities and challenges with which life presents them.



2010 FACTS AND FIGURES

Berth sales: We had 563 berths available to sell; 555 were sold (99%) and after some last-minute drop-outs, 525 (93%) were actually filled – a major achievement given that some of our most disadvantaged young people lead highly disrupted lives. Average berth occupancy across UK sail training is under 70% (source: ASTO). Including staff, volunteers, volunteer training and day sails, we actually took 798 people to sea.

Crew members: Over 60% of the young people who sailed with us were assessed as having some sort of disadvantage. Many came to us via mainstream and special schools, youth groups and other charities ranging from children's hospices to homelessness groups. But we still offer places for young people from all backgrounds: you do not need to be disadvantaged to sail with us.

Berth cost subsidies: All crew members aged 12-25 had a basic subsidy of 50% of the true cost of running their voyage, paid for through our fundraising. This keeps voyages affordable for young people from the widest possible range of backgrounds and is a key element of our charitable purpose. In addition, 103 young people received further special bursaries to a total of £25,438, when they could not otherwise afford to sail. These bursaries ranged from £100, where people had made every effort to raise the money but fallen short, up to fully-funded berths, to allow some exceptionally deserving young people to join our voyages. All this was possible thanks to some very generous donors.

Qualifications: 285 people earned recognised RYA qualifications on board this year: 234 Start Yachting certificates, and 51 Competent Crew certificates.

Volunteers: 71 people sailed as sea staff in 2010. Sixty-six were volunteers who between them gave 938 days to sail on our voyages. Almost a fifth of volunteer sea staff were aged 25 or under. Forty-eight volunteers contributed 279 days' work to *John Laing's* refit between November 2009 and March 2010.

Volunteer training: On our training courses in February 2010, 35 people earned 55 qualifications between them: first aid, radar, diesel engines, GMDSS radio licences, basic food hygiene and lifejacket maintenance.

Sailing programme: *John Laing* covered 7,187 nautical miles in 2010. Forty-three voyages were local trips on the south coast of England, with occasional passages to France or the Channel Islands. Six voyages went much further, with the Tall Ships series taking us on a round trip via Ipswich, Antwerp, Aalborg, Kristiansand, Hartlepool and back to Southampton.

50th ANNIVERSARY: 1960-2010 OCEAN YOUTH CLUB – OCEAN YOUTH TRUST



The 50th anniversary celebrations for the Ocean Youth Club / Ocean Youth Trust took place on 16th October 2010 in Portsmouth's Historic Dockyard, with *John Laing* alongside the original OYC vessel, *Duet*, open to the public in the shadow of HMS Warrior. Meanwhile, in Boathouse No.7, we had a tremendous

display on our history, with thousands of photographs, as well as a full programme of events through the afternoon and evening.

This included two very special musical performances: Phil Beer, acclaimed fiddle and guitar player, reprised many of the songs he performed on board *John*

Laing during the Tall Ships events in St Petersburg in 2009; and he was followed by Hughie Jones of the Spinners, who sailed with the OYC in 1978 and made an album of sea shanties with OYC members singing the choruses. We also had two well-attended and highly-acclaimed presentations: Andy Bristow, skipper of the British Army Antarctic Expedition, talking on "John Laing in Antarctica", and Malcolm McKeand on the restoration of Kindly Light, ex-Theodora, one of OYC's founding vessels. Guests also enjoyed a series of slide shows and archive film footage.





International Paint sponsored an evening drinks reception in Action Stations, the Royal Naval display area filled with interactive equipment such as helicopter simulators, with a welcome and introductory speech from OYT South's Chief

Executive, Mark Todd, who entertained people with extracts from the joining instructions for 1960s OYC voyages, which included the following:

"I understand your boy wants to come on a yachting holiday......[Please note that] I do not hold myself legally responsible for the safety of the ship or her crew; I hold no Board of Trade or other certificate of competence to command or navigate any vessel; the crew are all signed on as personal friends of mine, are

under no obligation to me, and all discipline is on a purely voluntary basis; plans may have to be changed entirely, owing to the weather or other causes - you cannot expect regular letters; boys are to provide their own clothing....suit, shoes etc. for going ashore...."

Meanwhile Boathouse No. 7 was being transformed with elegant tables each named after an OYC or OYT vessel or premises, and decorated with balloons. This phase of the evening began with a speech from the broadcaster, journalist and sailor Libby Purves, who moved and inspired us with an impassioned account of the true value of sail training and the OYC/T's place within it.





The dinner itself was followed by one more speech, from Merfyn Owen, the designer of OYT South's proposed new boat, who introduced the design and the associated financial appeal to our members and supporters, and took questions from the floor. This was followed by the raffle, an auction of the commemorative picture produced by local marine artist Colin Baxter (limited edition prints available) and more music from Hughie Jones and the band Nine Mile Ride.

All this was shared by more than 400 guests – present and former volunteers, crew members, staff, donors, supporters and many more, including our surviving founder, the Reverend Christopher Courtauld. As the evening progressed, the scale of our shared achievement really hit home. The commitment, enthusiasm and determination of the people in that room and so many others like them has built something extraordinary and changed the lives of many thousands of young people. It really has been the most amazing journey from an idea in the minds of Chris Ellis and Chris Courtauld in 1960 to this 50th anniversary celebration. A theme for the evening emerged almost unbidden: the Club or Trust has seen many changes across our 50-year history, but the core approach, ideals and vision remain the same.

Huge numbers of staff and volunteers contributed to making the event such a success, and we would like to thank everyone, but especially Emma Ellis, daughter of our late founder, Chris Ellis: Emma put in months of work as our volunteer Event Manager.

ROYAL WEDDING CHARITABLE GIFT FUND

Ocean Youth Trust South was very excited to be chosen in March 2011 as one of 26 charities to benefit from the Royal Wedding Charitable Gift Fund, set up by Prince William and Miss Catherine Middleton for those who very generously wish to donate to charity to help the couple celebrate their wedding.



OYT South's Chief Executive Mark Todd said: "This is a fantastic recognition of our charitable work and will make a hugely positive contribution towards our key aims of taking more young people to sea and raising funds towards a new purpose-built sail training vessel.

"We hope that it will inspire more young people from all backgrounds to want to sail with us. We are a small charity and this could make a really significant difference to our long-term future."

All the charities involved in the Royal Wedding Charitable Gift Fund were personally chosen by Prince William and Miss Middleton.

The selected charities were grouped into particular areas, depending on the work they do, and individuals can donate to the group they particularly wish to support.



OYT South comes under the heading Changing Lives through Arts and Sport. Other categories are: Children Fulfilling Their Potential; Help and Care at



Home; Support for Service Personnel and Their Families; and Conservation for Future Generations.

OYT South is looking forward to working with the Royal Wedding Charitable Gift Fund to ensure that any donations made have the greatest possible impact in supporting our work with young people.

OYT SOUTH STAFF



Chief Executive - Mark Todd

Previously a solicitor, he has been working full-time in sail training since 1997, including nine years as Staff Skipper with OYT South. He moved into a shore-based role overseeing the development of the charity in November 2009, and became Chief Executive in 2010.

Office Manager - Sally Croly

Sally has travelled widely and spent four years in Hong Kong, where she worked for the police. She has been with OYT South since 2003, moving up steadily from part-time admin assistant to a full-time role running the office, with significant increases in her responsibility in the last two years.





Staff Skipper – James Boyce

James completed ASTO's skippership training in 2006, and worked for OYT NW before joining OYT South to share the skipper's role with Mark in 2009, taking over as sole Staff Skipper in 2010 and becoming very popular with clients and volunteers.

Staff Bosun - Kirsten Mackay

Kirsten joined us at the start of 2010 after almost a year with Square Sail in Cornwall, as well as volunteering as Bosun's Mate with the Jubilee Sailing Trust. Before that she was an education administrator, running orchestral outreach projects for schools.



MCA Award for Command Commitment to Sail Training

In January 2011, OYT South Chief Executive Mark Todd was announced as the inaugural winner of the MCA Award for Command Commitment to Sail Training.

Mark was presented with a sextant by Vice Admiral Sir Alan Massey, formerly Second Sea Lord and now Chief Executive of the Maritime Coastguard Agency, and by James Stevens, Chairman of ASTO. Sir Alan spoke of the MCA's support for UK Sail Training and said that the process of selecting the inaugural award winner had been extremely rigorous and that the MCA had been delighted by the range and quality of the candidates, but that Mark had been the unanimous winner. James Stevens described Mark as "a first class skipper for one of the UK's most successful sail training organisations, OYT South."

The award criteria included not only professional seafaring competence, but also personality, leadership, ability to inspire and enthuse, work with young people and volunteers, management skills and authority.

Mark himself says that he sees this award as a tribute to everyone involved with OYT South and the successful charity we have built up together. "The real value of our work is the effect we have on young people's lives. The award brings important recognition from a respected external body for the impact we make."

OYT SOUTH BOARD OF TRUSTEES



Fred Cole - Chairman of the Board

Fred is Regional Manager UK, France and Italy of International Paint. He has experience in marketing, sales, project management, PR, sponsorships, business strategy, employee relations and general management.

Brian Eyres - Treasurer

Brian is a former Ocean Youth Club staff skipper, who first got involved with *John Laing* immediately after the vessel's naming ceremony. A qualified book-keeper, he does a lot of work on OYT South's administration and budgeting.





Colonel (Ret'd) Mike Bowles.

After 34 years in the Army, Mike is now involved with Sail Training International as part time Race Director, and is a Trustee of two other charities - the South Atlantic Medal Association and Falklands Conservation.

Richard Griffiths

A barrister as well as a keen sailor, Richard joined OYT South's Board of Trustees in June 2009 to plough through small print and keep the charity on the right side of the law.





Steve Lacey

Steve works for Dorset County Council as a Senior Youth Worker. He became involved with OYT South by bringing a group of young people to sail in 2002. He is OYT South's Child Protection Officer, and sails as second mate.

Ben Martin

Aged 23, Ben is our current Youth Trustee and a first mate, having joined us a young crew member in 2005. He also chairs the ASTO Sail Training Youth Committee and is UK representative on the STI International Youth Forum.





Fiona Pankhurst

Fiona is Head of Corporate Marketing & PR at Raymarine, and has extensive experience of the charity world through involvement with the National Trust, Imperial Cancer Research Fund and Marie Curie Cancer Care.

Andy Royse

Now an engineer, Andy first sailed with the OYC in 1995 as a young crew member and has been involved ever since. He was our first Youth Trustee, when he was aged under 25. He sails as a first mate.





Yvonne Taylor

Yvonne runs an RYA training centre, KTY Yachts, and takes an interest in the training of our staff and volunteers and in safety standards on board our vessel. She sails in *John Laing* as a relief skipper.

Caroline White

Caroline first sailed with OYC as a young crew member in 1983. A qualified fundraiser, she also looks after the charity's marketing and communications, and sails in *John Laing* as a first mate.



OYT South's Patron is Lord Iliffe, a keen yachtsman.

WHAT OUR CUSTOMERS AND CREW SAY ABOUT OYT SOUTH

CHICHESTER HIGH SCHOOL FOR GIRLS brought a group which included several from desperately difficult home situations which have affected both their education and their behaviour, leading to a number of school exclusions. Many made tremendous progress during the voyage, joining in, concentrating, cooperating and learning new skills. Two 14-year olds wrote afterwards: "We were very worried at first to come on the trip because we didn't want to be sick or fall off the boat, but when we got on the boat we didn't feel that worried anymore



because the sea staff made us feel welcome and told us everything would be fine....it was great, we all enjoyed it and would love to do it again. Thanks for the opportunity." Their teacher wrote: "Before A went on the trip she was one of the students who would be at most risk from permanent exclusion. I am really happy to say that since our return she has been like a different child, I actually witnessed her walking away

and not getting involved in an incident in school when before she would have got involved and probably excluded again. She seems to be making the right choices now.....long may it last. During the trip I was able to see what a bright girl B was and given a bit of support she has a good future in front of her. The trip was fantastic for her, she worked very hard and surprised herself ...She has since been attending school and has stayed out of trouble....They were both superstars on the boat and I am hoping it will help them to realise what great kids they are and what they are able to achieve as a result of a bit of work."

DEVON & CORNWALL FOYER, which provides accommodation, support and training for young people aged 16-25, sent two groups to sail. A 19-year old who had been street-homeless before contacting the Foyer wrote: "The best thing about the boat trip was that I learned something new and made some awesome new friends and that the trip itself really put a smile on my face. The worst thing was that we wasn't on the boat long enough." And a 17-year old with a history of self-harm following repeated family breakdowns wrote: "Being on the *John Laing* was

a really good experience for me as I got to meet new people, challenge myself and feel more confident in myself. It was a very good trip, such an enjoyable time both meeting people and exploring new places and I really would like to do it all again! The best bit of the trip was the people, the laughs we had, and getting better on the helm...and being able to navigate the ship into port!"





provided bursary funding to help disadvantaged and vulnerable young people to sail. A 17-year old from a children's home in Hampshire wrote: "really good trip, had an amazing time meeting new people, would love to do it again, I have learnt a lot of new skills and done tasks I would of never of thought I could do, thanks to all the staff for a good week." A 14-year old young carer wrote: "One

of the best weeks in my life. Everyone really helpful. Will come back."

Two groups of **GUIDES** joined us as crew for the Tall Ships legs from Denmark to Norway and back to the UK. One of the organisers wrote to us: "Thank you for everything you have done for the Tall Ships girls. Both groups had a wonderful and memorable experience....From a personal point of view I've put so much time and effort into this trip that I was simply relieved to hear they'd all enjoyed themselves so much, though with hindsight I don't know what I was worried about, our experiences with OYT have always been well received!"

Two girls came from a deprived part of **TOWER HAMLETS**. One, aged 16, wrote "I enjoyed myself. I got to meet new people and make plenty of new friends.

This is an experience I will not forget." Staff who referred the girls for the voyage told us they went home very positive, telling all their friends how they had done something amazing. "It was culturally very different for them – almost as extreme as being able to go in to school and tell people they had flown to the moon for the week!"



A 14-year old girl received a bursary from a private donor to help pay for her place, and after a voyage which unfortunately included time stuck in harbour due to bad weather, she wrote to him: "The voyage was an amazing experience and I am grateful that I was given the chance. Being in such a different environment has



given me more confidence in myself, and bigger ambitions for what I plan to do in the future....as well as it being a physical journey it was definitely an emotional one too. The actual sailing was the most exhilarating experience I have ever had. It was so uplifting, after a couple of negative days, to watch miles of waves and sky fly past as we sailed through the water."

ADVENTURE UNDER SAIL ON BOARD JOHN LAING IS AN IDEAL ENVIRONMENT FOR THE **DEVELOPMENT OF YOUNG PEOPLE BECAUSE:**

- It takes young people right out of their normal environment and away from TV, computer games and mobile phones.
- It's an excellent way of building confidence, developing character and promoting a sense of responsibility.
- Living and working with others in a confined space places a high priority on tolerance and teamwork.
- John Laing is an ideal size for everyone on board to get to know each other, and for the staff to work with each individual young person to ensure they get the most out of the experience.



WHAT DO YOUNG PEOPLE GET OUT OF SAILING WITH OCEAN YOUTH TRUST SOUTH?

- An OYT South voyage is a fantastic fun working holiday during which people will learn new skills, make friends and return with a real sense of achievement.
- Everyone who sails with us is challenged to achieve something they never believed they would be able to do.
- John Laing carries no passengers everyone on board plays a full part in every aspect of the voyage.
- Opportunities to learn range from seamanship and navigation to cooking and general life skills.
- Our sea staff make every crew member a promise: whatever energy and enthusiasm you put into the voyage, we will match and beat it.
- Crew members can work for recognised qualifications such as the RYA Competent Crew or Start Yachting certificates, or the residential element of the Duke of Edinburgh Gold Award.
- All crew members get a voyage certificate to put in their Record of Achievement.
- OYT South has a club ethos and atmosphere - we encourage crew members to stay involved, help at refits, earn qualifications, train as sea staff, and be part of the team.

WHO CAN SAIL WITH OYT SOUTH?



We aim to encourage anyone aged 12-25 who wants to sail with us, from the widest possible range of backgrounds, including those with no sailing experience as well as keen and competent sailors. We take roughly equal numbers of girls and boys. Some sail as part of a group, with a group leader if required; others book as individuals and come along to make new friends.

Although *John Laing* is not specially adapted for people with disabilities, young people with a range of physical and learning difficulties have sailed with us successfully.

We do run occasional adult voyages, which may include sponsors, prospective volunteer sea staff, other supporters who want to learn more about our work, or corporate team-building events. Adult voyages can also be run for exactly the same purposes as most youth voyages: to develop confidence, broaden horizons and raise aspirations for people who have had limited opportunities in life.

WHAT'S THE BOAT LIKE?

John Laing is a 72-foot steel ketch with berths for twelve crew (young people / group leaders) and six adult sea staff. The boat was designed especially for sail training, so that young people really can do everything on board. She is immensely safe and strong - she's been round the world, and spent several months in the Antarctic. Regular inspections ensure that she conforms to all required safety standards.





The layout below decks is arranged so that crew and staff eat together, there is space for occasional birthday parties, as pictured, and everyone can gather to share in making plans and decisions. This is not a boat where the skipper determines what will happen and then simply gives orders to the crew. We aim to explain, discuss and, where possible, offer choices.

WHO RUNS THE VOYAGES?



We have a highly-qualified professional staff skipper, and a staff bosun responsible for boat maintenance. In addition, we carry at least three volunteer sea staff on every voyage. All our staff, both professionals and volunteers, possess Royal Yachting Association qualifications appropriate to their level of responsibility, and have passed a rigorous OYT South assessment at the appropriate level.

As well as sailing ability, all our staff are trained and assessed on their suitability for working with young people. We check all staff with the Criminal Records Bureau. We aim to have both male and female staff on every voyage.

We encourage keen and competent crew members to train as sea staff - those over sixteen can sail as volunteer relief bosuns, and those over the age of eighteen can be assessed on their ability to sail as watch leaders.

A FEW KEY POINTS:

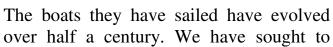
- OYT South voyages really are open to anyone: though the majority of voyages are booked for groups of disadvantaged young people, we have a number of places available each year for young people from more fortunate backgrounds – for DoE Award voyages, leadership training or activity holidays.
- We do not require any previous sailing experience.
- A staff: crew ratio of almost 1: 2 allows for a lot of individual attention.
- We involve the crew in decisions about the voyage what we do, where we go and how we get there.



- We aim to give the crew a lot of responsibility - by the end of the voyage, a good crew can be effectively running the boat.
- Our style is deliberately very relaxed and informal - Libby Purves described us in the Times as "the larkiest of sail training organisations."

THE NEW BOAT PROJECT

Generations of young people have enjoyed Adventure Under Sail with the Ocean Youth Club or Ocean Youth Trust.





provide vessels that are strong and seaworthy; capable of being sailed by young people of different ages and abilities; and suited to developing the life skills which are a core part of the OYC / OYT experience. A series of purpose-built sail training vessels have incorporated the best of each generation's experience of sail training and yacht design.

OYT South's current vessel, *John Laing*, has been in continuous service for twenty years. It is time to think of the next generation. OYT South has had a vessel specially designed to provide an outstanding sail training experience to young people over the next thirty years.

Please help us to build her.

- Make a one-off donation or regular gift
- Remember Ocean Youth Trust South in your will
- Spread the word do you know an individual, company, club or charitable trust which might want to support OYT South's new boat?

Donors and sponsors will have opportunities to sail in the new boat and to see how our work helps young people. The major sponsor will have the chance to give the boat a name - an opportunity which could create a thirty-year association with a good cause and will help over 15,000 young people.



From the OYC's founding vessels, including *Theodora* (built 1911), through the Robert Clark ketches of the 1970s, up to *John Laing* (built 1990), our boats have brought Adventure Under Sail to thousands of young people. OYT South's new boat will help many more to realise their true potential.

A NEW BOAT FOR A NEW GENERATION

DONATIONS AND SUPPORT

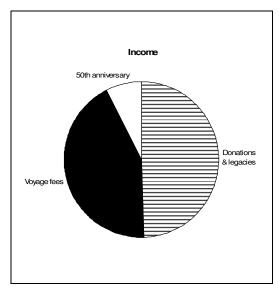
Ocean Youth Trust South is enormously grateful for the donations of funds or equipment we receive from many individuals and organisations, as well as many contributions in the form of time and expertise. Without this support, we would not be able to keep our vessel, *John Laing*, in such good condition, and offer so many opportunities for young people from different backgrounds.

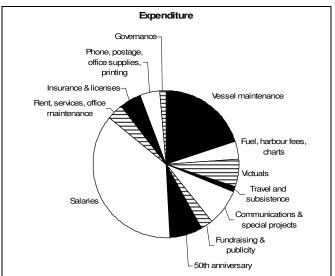
Our sincere thanks to all who have helped us during the past year in many different ways, including:

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* 41 Club * A&A Business Supplies *AdvanSea * Angus Allnatt Charitable Foundation *
                        * Aquafax * Aquasafe Powerboat School *
    * Association of Sail Training Organisations (ASTO) * Colin M Baxter * Phil Beer *
          * Bernard Sunley Charitable Foundation * Roger Bigg * David Blogg *
        * Blue Ink Co. Design * Nicholas Bonham * Frances Burge * Peter Cardy *
      * Stephen Chamberlain * CHASE Children's Hospice * Chemring Marine Ltd *
* BBC Children in Need * City Sailing * Cleghorn Waring * Frederick Cole * Comic Relief *
  * Contact Marine * Revd. C. Courtauld * Cowes Harbour Commission * Nic Crawford *
 * Curatus Trust * Dean & Reddyhoff Marinas * Dovaston Crew * The Drapers' Company *
       * Dulverton Trust * Chris Ellis Award fund * Dr Mary Ellis Memorial Fund *
* Felixstowe Master Mariners * The Fishmongers' Company * Freemasons (Birmingham) *
  * G's Wine Bar & Restaurant * Geotechnical Engineering and Marine Surveys Limited *
        * Gill * The Girdlers' Company * GlaxoSmithKline * Mr & Mrs Gosnell *
         * Greendale Foundation * Guildford 41 Club * Hamble Yacht Services *
           * h<sup>2</sup> International Production Services * Hampshire County Council *
  * Hampshire & Isle of Wight Community Foundation * Rob Harwood * Heath Lambert *
     * House of Bethany * Intellian * International Paint * Inverforth Charitable Trust *
            * KTY Yachts * Kelvin Hughes * Kirsteen Keith * Hughie Jones *
 * Landsdale Marine * Lady Lucinda Le Marchant * Lewmar * Malcolm Lockey * Makro *
 * Malcolm Chick Charity * Rosemany & Mike Martin * Man Group plc Charitable Trust *
   * Marina Developments Limited * Marine Chart Services * Marine Shrinkwrapping *
           * Millennium Computer Services * N M Rothschild & Sons Limited *
   * Naomi House Children's Hospice * Navimo UK * Giles Nicklin * Nine Mile Ride *
                * Ocean Safety * Hamish Oliphant * Owen Clarke Design *
   * OYT South Isle of Wight support group * OYT South West Sussex support group *
         * Patrick Frost Foundation * P D Heating * Peter Dixon Charitable Trust *
   * Poole Quay Boat Haven * Poole Yacht Club * Tom Povey * Practical Boat Owner *
       * Procom UK * Libby Purves * Ratsey & Lapthorn Sailmakers * Raymarine *
  * Reckmann Mast Systems * Diana Roberts * Robinsons Compass Adjusters * Roisure *
 * Royal Yachting Association * Rufford Foundation * SS Uganda Trust * Charlie Sharp *
* Ian Slocombe * Celia Smith * Jeremy Snead * Peter & Nicola Solly * South Coast Sailing *
  * Spinlock * Stanbury Chameleon * Sydney Black Charitable Trust * tallshipstock.com *
  * TMI Foundation * John Trembath * TS Hornet Sea Cadet Corps, Gosport * J M Tyler *
     * Veryan Ltd * Viking * L E West * Phil Whiffing * Whirlwind Charitable Trust *
        * Worshipful Company of Grocers * Worshipful Company of Shipwrights *
               Plus other generous donors who prefer to remain anonymous.
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FINANCE AND FUNDING

The cost of running OYT South is currently just over £260,000 p.a. These charts give an indication of the breakdown of income and expenditure:





Berth sales to individuals and youth groups should deliver around half our funds (43% in 2010, but it would have been 46.4% of total income without the one-off proceeds from the 50th anniversary event). The remainder has to be raised from sponsorship, grants and donations. This means that every berth sold to a young person has a subsidy of just over half what it would have cost without donations.

Our key funding needs fall into three areas:

Team costs: As the chart shows, our staff (two highly trained professionals on the boat and two in the office) are our biggest expense, at £96,331 last year. Noone is paid more than £35,000, and they all put in very long hours and immense commitment. We are only able to keep staffing costs down at this level because of the huge input from our volunteers.

Vessel refit, maintenance and equipment: This cost £52,463 last year, though this included £11,068 for an insurance payout related to a new gearbox and prop shaft, so the cost to OYT South was £41,395 – for keeping *John Laing* in good condition, helping to prolong her working life, and ensuring we meet or exceed all required safety standards. 279 days' volunteer labour at refit, plus more inseason, provided a tremendous saving.

Bursaries for young people who cannot afford to sail: OYT South is committed to keeping our voyages accessible to young people from disadvantaged backgrounds who cannot afford to sail, even with the basic 50% subsidy. A donation of just £140 provides a day at sea for a young person as well as making a contribution to the costs of running the voyage.

We are also working to build up a separate fund for the proposed new boat which will eventually replace John Laing.

We aim to ensure that our sponsors and donors are kept in touch with our work, and have a chance to see where their money goes and to understand the difference that their support makes. This can include day sails or longer voyages on board John Laing, or a chance to nominate young people to sail with us. We are fortunate in having excellent relationships with key donors. Some examples:



"Ocean Youth Trust South changes the lives of young people by delivering an exciting, rewarding and confidence building experience. OYT South is staffed by professionals but

delivers its service through a dedicated band of volunteers who give up countless hours to help young people from many different backgrounds grow and develop through sail training. International Paint is proud to continue its support for one of the UK's most successful sail training organisations."



"For over 20 years MDL has enjoyed working closely with OYT South where each year we have provided the opportunity of taking deserving youngsters to sea aboard John Laing. We very much value our special working relationship with OYT South as they

understand our goals and tick every box in terms of creating opportunities for individuals to experience new challenges and to shine as part of a crew. For many, these experiences with OYT South are life changing and become memories to be cherished."



Raymarine is proud to support Ocean Youth Trust South in its work to expand the horizons of - it's a great way to help them recognise both their own

potential and that of others in the big wide world out there."



"TMI is proud to have supported OYT South for many years. We have seen the real difference the charity's work has made to the lives of deserving young people, encouraging them to stretch their horizons so that they are

better equipped to meet the challenges of tomorrow's business world. Our partnership with OYT South is ideally aligned with our business mission to inspire change in individuals, to engage with the aims of their organization and to give people the skills, tools and desire to make a difference in whatever job they do."

95.5% of expenditure in 2009-10 (excluding one-off expenditure on our 50th anniversary events, which made a net profit) went on the direct delivery of our charitable services.

If you are interested in supporting our work, helping with the upkeep of our vessel, or funding a deserving young person who could not otherwise afford to sail, please contact our office on 02392 602278, or email office@oytsouth.org.

VOLUNTEER SUPPORT

Ocean Youth Trust South is dependent upon the support of volunteers, both ashore and on board *John Laing*.

1) On board John Laing

We need at least three adult volunteers on every voyage, with the ability and enthusiasm to help young crew members get involved in every aspect of the voyage. We have roles for those with limited sailing experience, as well as for highly-skilled first mates and relief skippers.

All sea staff must undergo Criminal Records Bureau checks and have suitable RYA qualifications before they can sail. You will then undergo an OYT South assessment, which tests for appropriate skills in both seamanship and youth work, as well as allowing you to familiarise yourself with our boat and with OYT South routines. As a member of our sea staff, there are many opportunities to develop skills and gain RYA qualifications (often at discounted rates).

Our sea staff come from a wide range of backgrounds. The best young crew members are invited back to train as a bosun or watch leader. Other sea staff range from students to retired people. Some work professionally with young people, or in the sailing industry; others have backgrounds entirely unrelated to their role with OYT South.

2) Shorebased support (groups and individuals)

These supporters provide essential back up to our work at sea. Those who live near the ports we visit can meet the boat when she comes in, help with shopping, or organise entertainment for a day in harbour. Some shore volunteers help with repairs and maintenance – whether as highly skilled engineers or riggers, or just a willing pair of hands. Others help to raise money, to buy equipment on board or to sponsor deserving local youngsters who could not otherwise afford to sail. You might make contact with or even give talks to local schools, youth clubs and other organisations, or visit a new group shortly before they sail to make sure they are fully prepared and know what to expect.

If you would like more information about supporting OYT South, please look at our website: www.oytsouth.org, or contact the office on 02392 602278.

To become a member of OYT South, complete the forms on the following pages and return them to our office.

Gift Aid Declaration



By using the Gift Aid Donation scheme provided by the Inland Revenue, OYT South will be able to reclaim tax at the basic rate on your donation at no cost to you.

Please treat all donations I have made to Ocean Youth Trust South (charity registration no. 1079959) in the last four years, and all donations I make hereafter, as Gift Aid donations for income tax purposes. I declare that I am a UK taxpayer and the tax I pay is equal to or more than the tax OYT South will reclaim on my donation. I will notify you if this ceases to be true.

Signature of donor Date
Donors are required to provide the following information:
TitleForename(s)
Surname
Address
Post Code
Please complete the section below ONLY if you wish to make regular monthly, quarterly or annual donations.
Name and full address of your bank/ building society:
To The Manager
Post code
Please pay Lloyds TSB Bank, 4 Castle Street, Christchurch, Dorset, BH23 1DU
For the credit of: Ocean Youth Trust South Ltd, Sort Code 30-92-02, Account 00681331
Please debit my account as detailed below, until further notice
Sort Code/Account Number
Name(s) on your account
£monthly / quarterly / annually (delete as applicable)
Commencing on (date)
Signature

Please return to: Ocean Youth Trust South, 8 North Meadow, Weevil Lane, Gosport, Hants PO12 1BP Tel: 02392 602278. Fax: 02392 525829. Email: office@oytsouth.org

•	Membership Application
	TitleSurnameSurname
	Address
	CountyPost Code
	Tel DayTel Evening
	Email
	I wish to pay by:- Annual standing order / Cheque / Card annually (delete as applicable)
	Adult / Friends (Shore member) £36 p.a. (Members under 25: £18 p.a.) Sailing Members £136 p.a. (Recommended) / £106 p.a. (Minimum) Sailing members can choose to pay the recommended OR minimum donation, or something in between, depending on personal circumstances and the amount of sailing you plan to do with OYT South.
	Standing Order Mandate
	Name and full address of your bank/ building society:
	To The Manager
	Post code
	Please pay Lloyds TSB Bank, 4 Castle Street, Christchurch, Dorset, BH23 1DU
	For the credit of: Ocean Youth Trust South Ltd, Sort Code 30-92-02, Account 00681331
	Please debit my account as detailed below, until further notice
	Sort Code//Account Number
	Name(s) on your account
	£monthly / quarterly / annually (delete as applicable)
	Commencing on (date)
	Signature
	Please treat all donations I have made to Ocean Youth Trust South (charity registration no. 1079959) in the last four years, and all donations I make hereafter, as Gift Aid donations for income tax purposes. I declare that I am a UK taxpayer and the tax I pay is equal to or more than the tax OYT South will reclaim on my donation. I will notify you if this ceases to be true.
	Signatures (s)
	Date

Please return to: Ocean Youth Trust South, 8 North Meadow, Weevil Lane, Gosport, Hants PO12 1BP Tel: 02392 602278. Fax: 02392 525829. Email: office@oytsouth.org **Charity Registration No. 1079959 Company Registration No. 3898084**

OCEAN YOUTH TRUST SOUTH (A company limited by guarantee) ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2010

REFERENCE AND ADMINISTRATIVE DETAILS

Charity name Ocean Youth Trust South

Charity registration number 1079959

Company registration number 3898084

Principal office 8 North Meadow

Weevil Lane Gosport Hampshire PO12 1BP

Registered office 8 North Meadow

Weevil Lane Gosport Hampshire PO12 1BP

Trustees Brian Eyres

Yvonne Taylor Caroline White Andy Royse Steve Lacey Frederick J Cole Fiona Pankhurst Ben Martin Richard Griffiths Mike Bowles

Bankers Lloyds TSB Bank plc

57 High Street Christchurch Dorset BH23 1BB

Accountants CW Fellowes Limited

Carnac Place Cams Hall Estate

Fareham Hampshire PO16 8UY

TRUSTEE REPORT FOR THE YEAR ENDED 31 OCTOBER 2010

The Trustees present their report and accounts for the year ended 31 October 2010.

Structure, governance and management

The Trustees who served during the year were:

Brian Eyres

Yvonne Taylor

Caroline White

Andy Royse

Steve Lacey

Frederick J Cole

Fiona Pankhurst

Ben Martin

Richard Griffiths

Mike Bowles

The Trust has occasion to employ Caroline White in her capacity as a freelance fundraiser and charity consultant. Any sums paid to Ms White are consistent with the commercial worth of her efforts. All of the Trustees are members of the company and guarantee to contribute £1 in the event of a winding up.

Ocean Youth Trust South is a company limited by guarantee, constituted by the Memorandum and Articles of Association. It is a registered charity, number 1079959. The Charity is governed by a management committee drawn from individuals elected at an annual general meeting (the Trustees).

Risk factors

The Trustees have assessed the major risks to which the charity is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks.

The reserves policy detailed on page 3 provides a buffer to allow for variations in fundraising in-year. Income from voyage deposits and payments are not spent until after each voyage has taken place, ensuring the Trust does not over-commit itself in the event of having to refund a voyage. Considerable effort is expended in maintaining *John Laing* to avoid cancellation of voyages due to defects which would lead to a loss of income. Similarly the staff, Trustees and volunteers all work hard to optimise voyage experiences for young people to encourage future bookings by those young people and groups, thus maintaining the Trust's income streams.

Objectives and activities

Ocean Youth Trust South is a registered charity established to provide adventure sailing and personal development opportunities to young people aged 12-25. The charity offers 'Adventure Under Sail' with voyages of 2-12 days' duration aboard the Trust's 72ft sail training vessel *John Laing*.

Achievements and performance

Ocean Youth Trust South has continued to offer the experience of 'Adventure Under Sail' to young people. During the season *John Laing* completed a mixed programme which ranged from weekend voyages in the Solent to longer Channel cruises as well as the summer Tall Ships Race series, visiting Belgium, Denmark and Norway.

Around 450 young people sail with us each year, from a tremendous variety of backgrounds. They range from keen young sailors and high achievers, through mainstream schools and youth clubs, to young people who may be exceptionally disadvantaged or vulnerable.

By careful risk assessment, considering the requirements of each individual crew member, and working closely in partnership with the organisations which refer young people to OYT South to set targets and priorities, we are able to tailor each voyage to the specific needs of those on board. One voyage might focus on building confidence, fun and friendship for children who have been through bereavement; the next might concentrate on developing skills and personal and social qualities for young people not in education, training or employment; while a third voyage could be designed to stretch and challenge high achievers, drawing out their leadership potential.

TRUSTEE REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2010

The relationships we have with the organisations – youth groups, charities, mainstream and special schools and many more – which send young people to sail with us form one of OYT South's greatest strengths. We are delighted that so many groups return to sail with us year after year and express such high levels of satisfaction with our voyages and with the lasting impact they see on the young people involved. With an exceptionally strong core of repeat bookings, plus a steady stream of new clients, we were able to fill 93% of berths and 95% of available berth nights in 2010.

We are also proud of the work we have done to open up our voyages to increasing numbers of people from the most disadvantaged backgrounds. All prices on voyages for young people are subsidised by around 50% to keep them as affordable as possible. In addition, 103 young people received further special bursaries to a total of £25,438, making berths available to individuals who would never otherwise have been able to sail.

Ocean Youth Trust South relies on an army of volunteers. Without these we would not be able to operate. Sixty-six volunteers sailed as sea staff in 2010. The Trust has always seen the training of sea staff as important. The 2010 training weekend for volunteers saw 55 people gain certification ranging from First Aid, Diesel Maintenance, Radar and Sea Survival through to Basic Food Hygiene.

Volunteers also play a major role in vessel maintenance. For some years we have been conducting a major vessel refit every year, with *John Laing* out of the water for most of the winter. With the support of our surveyor and engineer, in winter 2009-10 we tested a plan for a cheaper refit in alternate years, with the vessel in the water for most of the time. This gives us a choice every other year of either paying for major replacement items which would otherwise be hard to afford, or saving money with a lower-cost refit. The pilot proved effective and meant that we could raise funds for replacement rigging screws (£6,538) and new alternators (£1,311) instead of some basic refit costs. The accounts show that 2009-10 vessel maintenance cost £52,463 as opposed to £43,186 in the previous year, but this is because in 2009-10 we had an insurance pay-out of £11,068 which was related to a new gearbox and prop shaft. The actual cost of vessel maintenance to OYT South was therefore slightly lower than the previous year even though we paid for the additional major items. The vessel stood up well to the sailing season despite the reduced refit plan and we will therefore aim to continue with a system of alternating major and minor refits.

Although the 2009-10 refit was designed to need less volunteer labour than a major refit, the OYT South team managed 439 work days over four months, including 279 days from 48 volunteers.

Ocean Youth Trust South is also greatly helped by the work of many volunteers ashore who raise money, seek donations in kind and organise groups of young people to sail. Some of these volunteers are members of our support groups based in West Sussex and the Isle of Wight.

The operation of the Trust is also greatly helped by the dedication, commitment and skill provided by our team of staff. Mark Todd, our former Staff Skipper and Operations Manager, became OYT South's Chief Executive, supported by Office Manager Sally Croly and assisted by a number of regular office volunteers. On board *John Laing*, James Boyce enjoyed a successful first season as our main Staff Skipper, supported by Staff Bosun Kirsten Mackay.

One more piece of news on the staffing front: everyone at OYT South is tremendously proud that Mark Todd was the inaugural winner of the MCA Award for Command Commitment to Sail Training.

None of OYT South's activities would be possible without all those individuals and organisations who have given money, services or donations in kind to support our charitable work, and we are extremely grateful to everyone who has supported us in the last year.

Ocean Youth Club / Ocean Youth Trust 50th anniversary

2010 was the 50th anniversary of the founding of our predecessor organisation, the Ocean Youth Club. OYT South was delighted to host a major anniversary event in Portsmouth Historic Dockyard on 16th October 2010, which attracted over 450 friends and supporters including our surviving founder, the Reverend Chris Courtauld. This was a wonderful occasion which celebrated the charity's impact across the last half-century. The event was made possible by the dedicated work of a huge number of people, but particularly by Emma Ellis, the daughter of our late founder Chris Ellis, who spent many months as our volunteer Events Manager.

TRUSTEE REPORT (CONTINUED) FOR THE YEAR ENDED 31 OCTOBER 2010

The anniversary event brought in income of £24,780 but costs of £18,767, thus producing a net contribution to the charity's income of £6,013. This explains the increase in the "Costs of generating voluntary income" on page 5.

Financial review

The results for the period and financial position of the company are as shown in the annexed financial statements which, in the opinion of the Trustees, show a satisfactory result with end year cash funds of £186,402 (2009: £114,363).

Total income for the year was £332,692 (2009: £258,022) with grants and donations received accounting for £189,537 (2009: £121,591).

The Trustees are pleased to report that the Trust remains free of all loans.

The total reserves stand at £208,897 (2009: £138,499) of which £29,536 (2009: £29,551) is the net book value of assets. Free reserves stand at £179,361 (2009: £108,948).

The Trustees are reasonably confident that the Trust has sufficient funds to run the 2011 sailing season, subject to a continued healthy level of berth bookings. Plans are being developed to raise additional funds for the 2011 and 2012 seasons as well as both capital and through life costs of a potential new boat.

Reserves policy

It is the policy of the Charity that unrestricted funds which have not been designated for a specific use should be maintained at a level equivalent to between three and six months' expenditure. The Trustees consider that reserves at this level will ensure that, in the event of a significant drop in funding, they will be able to continue the Charity's current activities while consideration is given to ways in which additional funds may be raised. This level of reserves has been maintained throughout the year.

Plans for the future

With the continued commitment and enthusiasm of all Ocean Youth Trust South's supporters, the trustees look forward to a successful year in 2011-12.

Small company provisions

This report has been prepared in accordance with the small companies regime under the Companies Act 2006.

Approved by the Board and signed on its behalf by

Frederick J. Cole

Trustee

Dated: 10th February 2011

INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF OCEAN YOUTH TRUST SOUTH

I report on the accounts for the year ended 31 October 2010 set out on pages 5 to 12.

Respective responsibilities of trustees and examiner

The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts. The trustees consider that an audit is not required for this year under section 43(2) of the Charities Act 1993 (the 1993 Act) and that an independent examination is needed.

The charity's gross income exceeded £250,000 and I am qualified to undertake the examination by being a qualified member of the Institute of Chartered Accountants in England and Wales.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- examine the accounts under section 43 of the 1993 Act,
- follow the procedures laid down in the General Directions given by the Charity Commission under section 43(7)(b) of the 1993 Act; and
- state whether particular matters have come to my attention.

Basis of independent examiner's report

My examination was carried out in accordance with the General Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items of disclosures in the accounts, and seeking explanations from you as trustees, concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a "true and fair view" and the report is limited to those matters set out in the statement below.

Independent Examiner's statement

In connection with my examination, no matter has come to my attention:

- (1) which gives me reasonable cause to believe that in any material respect the requirements:
 - to keep accounting records in accordance with section 386 of the Companies Act 2006; and
 - to prepare accounts which accord with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charities

have not been met; or

(2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Adam Wilson FCA CW Fellowes Limited Chartered Accountants

Date: 15th February 2011

Carnac Place Cams Hall Estate Fareham Hampshire PO16 8UY

STATEMENT OF FINANCIAL ACTIVITIES (INCLUDING INCOME AND EXPENDITURE ACCOUNT) FOR THE YEAR ENDED 31 OCTOBER 2010

		Unrestricted funds	Total Funds 2010	Total funds 2009
	Note	3	£	£
Incoming resources				
Incoming resources from generated funds	•	100 E27	100 527	101 501
Voluntary income Investment income	2 3	189,537 272	189,537 272	121,591 288
Incoming resources from charitable activities	4	142,883	142,883	136,143
	7			
Total incoming resources		332,692	332,692	258,022
Resources expended Costs of generating funds Costs of generating voluntary income	5	25,994	25,994	4,275
Charitable activities	5	232,500	232,500	234,841
Governance costs	5	3,800	3,800	5,320
Total resources expended		262,294	262,294	244,436
Net movements in funds		70,398	70,398	13,585
Reconciliation of funds Total funds brought forward		138,499	138,499	124,913
Total funds carried forward		208,897	208,897	138,499

The notes on pages 7 to 12 form an integral part of these financial statements.

BALANCE SHEET AS AT 31 OCTOBER 2010

		2010		2009	
	Note	3	£	£	£
Fixed assets Tangible assets	10		29,536		29,551
Current assets Debtors Cash at bank and in hand	11	34,748 186,402 221,150		31,691 114,363 146,054	
Creditors: Amounts falling due within one year	12	(41,789)		(37,106)	
Net current assets			179,361		108,948
Net assets			208,897		138,499
The funds of the charity:					
Unrestricted funds Unrestricted income funds			208,897		138,499
Total charity funds			208,897		138,499

For the financial year ended 31 October 2010, the charity was entitled to exemption from audit under section 471(1) of the Companies Act 2006; and no notice has been deposited under section 476(1) requesting an audit. The directors acknowledge their responsibilities for ensuring that the charity keeps accounting records which comply with section 386 of the Act and preparing accounts which give a true and fair view of the state of affairs of the charity as at the end of the year and of its income and expenditure for the financial year in accordance with the requirements of section 394 and which otherwise comply with the Companies Act 2006, so far as applicable to the charity.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime under the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the Board on 10th February 2011 and signed on its behalf by:

Frederick J Cole, Trustee

Company registration number: 3898084

The notes on pages 7 to 12 form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2010

1 Accounting policies

Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with the Statement of Recommended Practice, "Accounting and Reporting by Charities (SORP 2005)", issued in March 2005, the Financial Reporting Standard for Smaller Entities (effective April 2008) and the Companies Act 2006.

Fund accounting policy

Unrestricted income funds are general funds that are available for use at the trustees' discretion in furtherance of the objectives of the charity.

Further details of each fund are disclosed in note 15.

Incoming resources

Donations are recognised where there is entitlement, certainty of receipt and the amount can be measured with sufficient reliability.

Deferred income represents amounts received for future periods and is released to incoming resources in the period for which it has been received. Such income is only deferred when:

- The donor specifies that the donation must only be used in future accounting periods; or
- The donor has imposed conditions which must be met before the charity has unconditional entitlement.

Investment income is recognised on a receivable basis.

Income from charitable activities includes income recognised as earned (as the related goods or services are provided) under contract.

Resources expended

Liabilities are recognised as soon as there is a legal or constructive obligation committing the charity to the expenditure. All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category.

Costs of generating funds are the costs associated with attracting voluntary income.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Governance costs

Governance costs include costs of the preparation and examination of the statutory accounts, the costs of trustee meetings and the cost of any legal advice to trustees on governance or constitutional matters.

Support costs

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, for example, allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2010

Irrecoverable VAT

Irrecoverable VAT is charged against the category of resources expended for which it was incurred.

Fixed assets

Fixed assets are initially recorded at cost.

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

Plant and machinery written down to residual value Sailing vessel written down to residual value Fixtures, fittings & equipment 15% or 33% straight line

Foreign currencies

Transactions in foreign currencies are translated into sterling at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the closing rates at the balance sheet date and the exchange differences are included in the statement of financial activities.

Operating leases

Rentals payable under operating leases are charged in the statement of financial activities on a straight line basis over the lease term.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2010

2 Voluntary income

_	,,,			
		Unrestricted funds	Total Funds 2010	Total funds 2009
		£	£	£
	Donations and legacies			
	Donations	164,757	164,757	121,591
	50 th anniversary	24,780	24,780	-
	,	189,537	189,537	121,591
3	Investment income			
•				
		Unrestricted funds	Total Funds 2010	Total funds 2009
		£	£	£
	Interest receivable	272	272	288
4	Incoming resources from charitable activities			
	•			
		Unrestricted	Total	Total
		funds	Funds 2010	funds 2009
		£	£	£
	Sailing			
	Subscriptions	566	566	180
	Voyage fees	142,317	142,317	135,963
		142,883	142,883	136,143

Deferred incoming resources

Included within voyage fees are transfers from customer deposits held amounting to £29,501 (2009 - £61,508). Customer deposits held relating to future voyages are shown in note 12 to the financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2010

5 Total resources expended

	Donations and legacies	Sailing	Governance	Total 2010	Total 2009
	£	£	£	£	£
Direct costs					
Fundraising costs	7,187	-	_	7,187	4,140
Publicity costs	40	=	=	40	135
50 th anniversary	18,767	-	-	18,767	-
Sailing wages and salaries	-	56,122	=	56,122	67,235
Employer's NIC	-	4,081	-	4,081	4,264
Vessel maintenance	-	52,463	-	52,463	43,186
Training	-	(1,190)	=	(1,190)	238
Victuals	-	15,850	-	15,850	18,465
Fuel, harbour fees & charts	-	10,086	=	10,086	11,274
Travel and subsistence	-	2,962	=	2,962	3,499
Licences and insurance Bad debts recovered	-	11,950	-	11,950	11,450
Depreciation of fixtures &	-	(430) 15	-	(430) 15	872
fittings			<u>-</u>		
	25,994	151,909	-	177,903	164,758
Support costs				-	
Wages & salaries	_	33,000	-	33,000	26,748
Employer's NIC	-	3,128	-	3,128	2,417
Rent and rates	-	9,448	=	9,448	9,557
Telephone and fax	-	2,689	-	2,689	3,154
Office expenses	-	4,137	-	4,137	5,780
Printing, posting and stationery	-	2,261	=	2,261	1,695
Literature and publications	-	2,435	-	2,435	1,725
Subscriptions and donations	-	290	=	290	932
Sundry expenses	-	95	0.000	95	93
Accountancy fees	-	-	3,800	3,800	5,320
Communications & special projects	-	21,012	=	21,012	20,700
Bank charges	<u> </u>	2,096		2,096	1,557
	-	80,591	3,800	84,391	79,678
	25,994	232,500	3,800	262,294	244,436

6 Trustees' remuneration and expenses

With the exception of Caroline White, no trustee received any remuneration or expenses in the year for their services. Caroline White was remunerated for her role in respect of freelance fundraising and charity consultancy, to the value of £28,026 (2009:- £24,840).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2010

7 Net income

Net income is stated after charging:

	2010	2009	
	£	£	
Depreciation of tangible fixed assets	15	872	

8 Employees' remuneration

The average number of persons employed by the charity (including trustees) during the year was as follows:

Charitable activities	2010 No. 4	2009 No. 5
The aggregate payroll costs of these persons was as follows:		
Wages and salaries Employer's NIC	2010 £ 89,122 7,209	2009 £ 93,983 6,681
	96,331	100,664

There were no employees whose annual emoluments were £60,000 or more.

9 Taxation

The company is a registered charity and is, therefore, exempt from taxation.

10 Tangible fixed assets

	Plant and machinery	Fixtures, fittings & equipment	Sailing vessel	Total
01	£	3	£	£
Cost As at 1 November 2009				
and 31 October 2010	25,397	2,627	72,996	101,020
Depreciation				
At 1 November 2009 Charge for the year	24,897	2,572 15	44,000	71,469 15
As at 31 October 2010	24,897	2,587	44,000	71,484
Net book value				
As at 31 October 2010	500	40	28,996	29,536
As at 31 October 2009	500	55	28,996	29,551

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2010

11	Debtors
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••	Debiois	2010 £	2009 £
	Trade debtors	24,624	26,014
	Other debtors	10,124	5,667
		34,748	31,691
12	Creditors: Amounts falling due within one year		
		2010	2009
		3	£
	Trade creditors	2,184	3,955
	Taxation and social security	2,035	-
	Accruals	3,650	3,650
	Deferred income (customer deposits held)	33,920	29,501
		41,789	37,106

13 Members' liability

The charity is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the charity in the event of liquidation.

14 Operating lease commitments

As at 31 October 2010 the charity had annual commitments under non-cancellable operating leases as follows:

Operating leases which expire:

	operating leases which expire.			Land and buildings	
				2010 £	2009 £
	Within one year		_	6,500	6,500
15	Analysis of funds				
		At 1 November 2009	Incoming resources	Resources expended	At 31 October 2010
		£	£	£	£
	General Funds				
	Unrestricted income fund	138,499	332,692	(262,294)	208,897
16	Net assets by fund				
	•		Unrestricted funds	Total funds 2010	Total funds 2009
			£	£	£
	Tangible assets		29,536	29,536	29,551
	Current assets		221,150	221,150	146,054
	Creditors: Amounts falling due w	ithin 1 year	(41,789)	(41,789)	(37,106)
	Net assets	,	208,897	208,897	138,499





CONTACT DETAILS:

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A Company limited by Guarantee No.3898084 Registered Charity No.1079959