

Minority Business Development Agency

The Minority Business Development Agency (MBDA) promotes the ability of minority business enterprises (MBE) to grow and to participate in the global economy through a range of activities that include funding a network of centers that provide MBEs a variety of business assistance services. Through its direct federal client services and its network of funded centers, MBDA: (1) fosters the expansion of opportunities for minority-owned businesses in the global marketplace; (2) identifies sources of financial capital for minority-owned firms; (3) develops and upgrades electronic tools to provide access to growth markets through automated matching of MBEs to public and private sector opportunities; (4) provides management and technical assistance to minority-owned businesses; and (5) advocates for the increased use of electronic commerce and new technologies by MBEs.

In FY 2015, MBDA will continue to support the national growth and expansion of minority-owned U.S. businesses, with additional focus on minority business enterprise advanced manufacturing and export activity. This additional focus on minority-owned advanced manufacturing and export business activity reflects Department of Commerce strategic priorities for FY 2015.

MBDA will also continue to develop additional avenues by which it can leverage its resources while expanding the availability of services to MBEs. This includes the use of the Internet to establish information clearinghouses and national referral centers for minority-owned businesses of any size, which will provide a wider access to public and private business development resources. MBDA will also expand its automated matching capabilities related to all forms of contracting opportunities. MBDA will continue to rely on its nationwide network of funded centers to provide management and technical assistance, contract opportunities, and financial transactions for businesses that are minority-owned.

Summary of Appropriations

<u>Appropriation</u>	2013 <u>Actual</u>	2014 <u>Enacted</u>	2015 <u>Estimate</u>	Increase <u>(Decrease)</u>
Minority Business Development	\$27,472	\$28,000	\$28,286	\$286
<u>FTE</u>				
Minority Business Development	50	70	70	0

Highlights of Budget Changes

Appropriation: Minority Business Development

Summary of Requirements

	<u>Detailed</u>		<u>Summary</u>	
	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>
2014 Enacted			70	\$28,000
Adjustments to Base				
<u>Other Changes</u>				
2014 Pay raise		\$29		
2015 Pay raise		89		
Civil Service Retirement System (CSRS)		1		
Federal Employees' Retirement System (FERS)		123		
Thrift Savings Plan		5		
Federal Insurance Contributions Act (FICA/OASDI)		25		
Health insurance		17		
Rent payments to GSA		38		
HCHB Electricity		(9)		
HCHB Water		8		
HCHB Steam		(3)		
NARA		1		
Other services:				
Working Capital Fund		214		
General Pricing Level Adjustment				
Transportation of things		2		
Other services		21		
Subtotal, Other Cost Changes			0	561
TOTAL, ADJUSTMENTS TO BASE			0	561
2015 Base			70	28,561
Inflationary Adjustment			0	(275)
2015 APPROPRIATION			70	28,286

Comparison by Activity

	2014 Enacted		2015 Base		2015 Estimate		Increase / Decrease	
	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>
DIRECT OBLIGATIONS								
Minority Business Development	70	\$28,000	70	\$28,561	70	\$28,286	0	(\$275)
TOTAL DIRECT OBLIGATIONS	70	28,000	70	28,561	70	28,286	0	(\$275)
REIMBURSABLE OBLIGATIONS	0	0	0	0	0	0	0	0
TOTAL OBLIGATIONS	70	28,000	70	28,561	70	28,286	0	(275)
FINANCING								
Unobligated balance, start of year (Direct)								
Offsetting collections from:								
Federal funds		0				0		
Subtotal, financing	0	0			0	0		
TOTAL BUDGET AUTHORITY/ APPROPRIATION	70	28,000			70	28,286		

Highlights of Program Changes

	<u>Base</u>		<u>Increase / Decrease</u>	
	<u>FTE</u>	<u>Amount</u>	<u>FTE</u>	<u>Amount</u>
Inflationary Adjustment	70	\$28,561	0	-\$275

MBDA has \$561,000 in adjustments-to-base (ATBs) and requests funding of \$286,000 to partially cover these costs. The remaining \$275,000 will be offset by managing on-going administrative savings, managing the backfilling of vacated positions due to attrition, and carefully monitoring all travel and training.

Performance Indicators

(Dollars reflects obligations in Millions and includes reimbursable amounts)

The following table shows the Indicators that MBDA uses to gauge its performance. A more detailed description of these Indicators may be found in the MBDA section of the Department of Commerce budget.

	2013 Actual	2014 Enacted / Targets	2015 Estimate / Targets
TOTAL FUNDING	\$27.5	\$28.0	\$28.3
Goal: Trade and Investment			
Department of Commerce Strategic Objective 1.2: Increase U.S. exports by broadening and deepening the U.S. exporter base			
Dollars leveraged through contract and financing awards by minority business enterprise export activity	NA	NA	\$ 28M
Number of job opportunities created or retained incident to minority business enterprise export activity	NA	NA	1,000
Goal: Innovation			
Department of Commerce Strategic Objective 2.2: Increase the capacity of U.S. regional economies to accelerate the production of value-added goods and services by providing services to and investments in businesses and communities			
Dollar value of contract awards leveraged incident to minority business enterprise advanced manufacturing activity	NA	NA	\$ 1B
Dollar value of financial awards leveraged incident to minority business enterprise advanced manufacturing activity	NA	NA	\$ 50M
Number of new job opportunities created or retained incident to minority business enterprise advanced manufacturing activity	NA	NA	2,500
MBDA Performance Goal			
Dollar value of contract awards to minority business enterprises	\$3.2B	\$2.0B	\$2.0B
Dollar value of financial awards obtained	\$1.6B	\$1.0B	\$1.0B
Number of new job opportunities created	10,931	7,500	7,500