



AFFINITY MEMBER OFFER

FREQUENTLY ASKED QUESTIONS

- a. **Can I purchase a car outright?**
Yes – there is a discount offer for you to buy a car and make your own finance arrangements.
- b. **Can I have a car on finance?**
Yes – you can take finance through Volvo Car Credit for Conditional Sale (Hire Purchase) and Personal Contract Purchase with the current offers applying for any low rate finance and deposit contributions on eligible models. Sample figures for this quarter are shown on the separate table document.
- c. **Do I have to buy one of the cars advertised?**
No – this table is a sample to demonstrate the exceptional value. Any model can be quoted on, with varying terms and mileages.
- d. **I am a small business, can I contract hire?**
No- not with this offer, Volvo Car Leasing are able to offer very attractive rates outside of this offer.
- e. **Will I pass the credit check?**
All offers are subject to credit approval and alternative initial rental amounts may be requested.
- f. **What shall I do with my current car?**
Part exchange models cannot be used as deposit but need to be converted into funds i.e. sold privately or to a dealer to raise capital as the deposit, with any outstanding finance settled.
- g. **What happens at the end of the contract?**
It will depend on which type of finance is used. Some require a lump sum to be paid, some provide total ownership and some will allow the car to be handed back. This needs to be clarified with the dealer at the outset.
- h. **What happens about extra costs like servicing?**
There are offers included where servicing can be purchased for a fixed period and a fixed cost. Metallic paint is included free of charge. The road fund licence will be your responsibility.
- i. **Can I choose a dealer?**
The scheme is handled through the Volvo dealer network by participating dealers and you place your order direct with your chosen dealer. The dealer will ask for a copy of proof of membership for audit trail purposes.
- j. **What happens if I cease my membership?**
Finance is portable and so it goes with you. However to take up this offer initially, you will need to have been a member for at least 6 months.
- k. **Can I use these offers for a family member?**
This offer is for the named member only.