

RACE OFFICIALS NATIONAL CONFERENCE

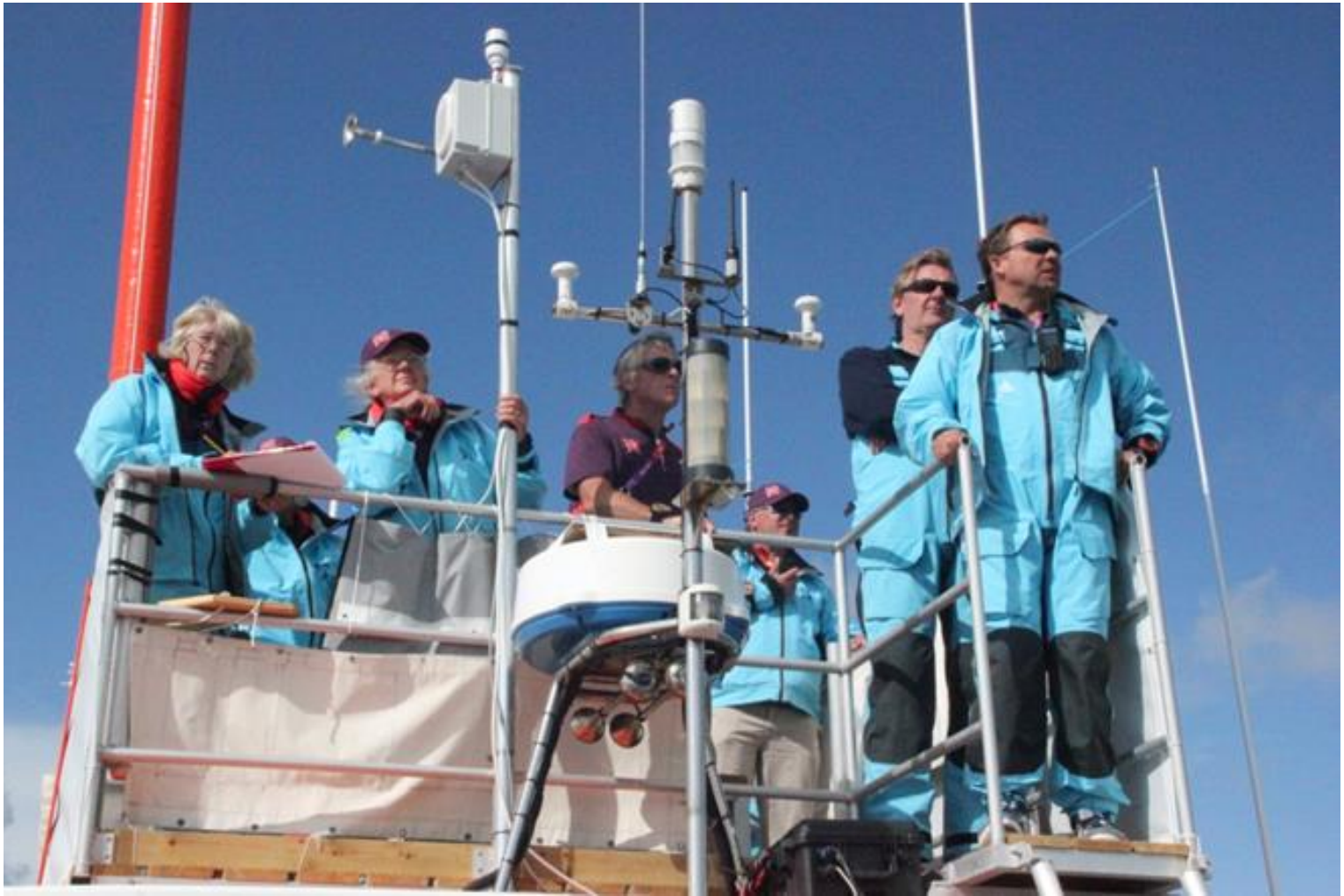
Saturday 7th and Sunday 8th February 2015



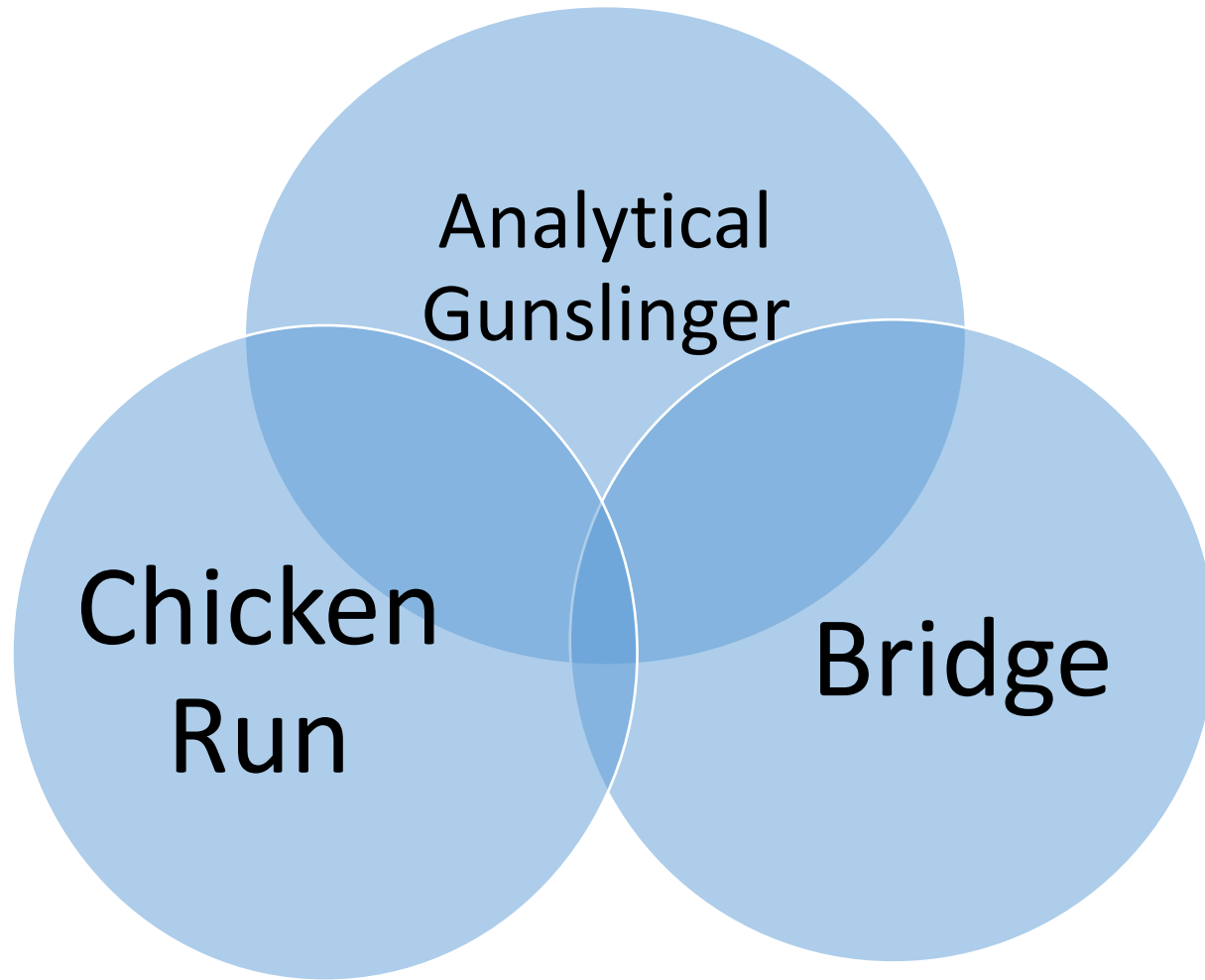
THE PROCESS OF DECISION MAKING – PART TWO

ALAN WILLIAMS AND DAVE MELLOR

Making Good Decisions



Decision Making Styles

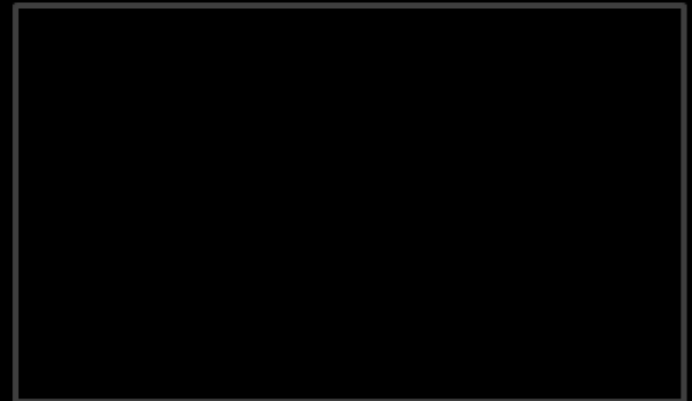
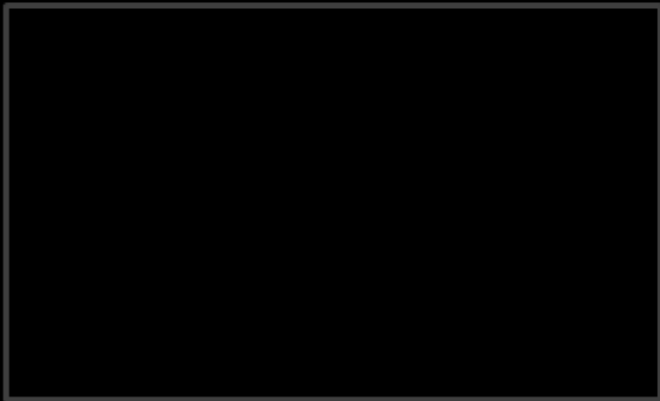


What might be missing from the Melges Race Team checklist?



What kind of decision making style is he using?





Subscribe to Five Ten 

Subscribe to ENVE Composites 



YOU ARE IN CONTROL!



Decision Making: *APPLIED IN GROUPS*

Atul Gawande

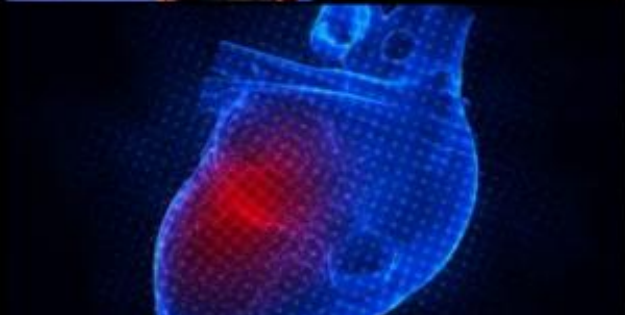
A photograph of Atul Gawande, a man with dark curly hair and glasses, wearing a dark suit jacket over a white shirt. He is speaking and gesturing with his right hand. The background is a solid red color.

Yesterday:

- Check list – not a recipe, it's a reminder of the key things that get forgotten or missed when we work in complex environments

Today:

- Group Success





GROUP SUCCESS – David Marquet Style...

1 Year SAFE?
 2 WEEKS
 6 MONTHS TO GO!



- SUBMERGE THE SHIP
- START UP THE REACTOR
- SHUT DOWN THE REACTOR
- CONNECT TO CABLE POWER
- START FROM CABLE POWER

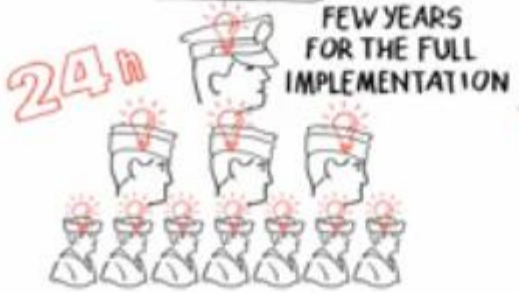
INTENT

If you want your people to THINK



- ALL MEN ARE BELOW ✓
- HATCHES ARE SHUT ✓
- SHIPS RIGGED FOR DIVE ✓
- BOTTOM DEPTH ✓
- THE RIGHT WATER ✓

PSYCHOLOGICAL OWNERSHIP



x134


Let David Marquet
walk in your shoes...



What would your team environment look like if David Marquet was the leader/race officer/chief umpire/head judge/protest committee chair?

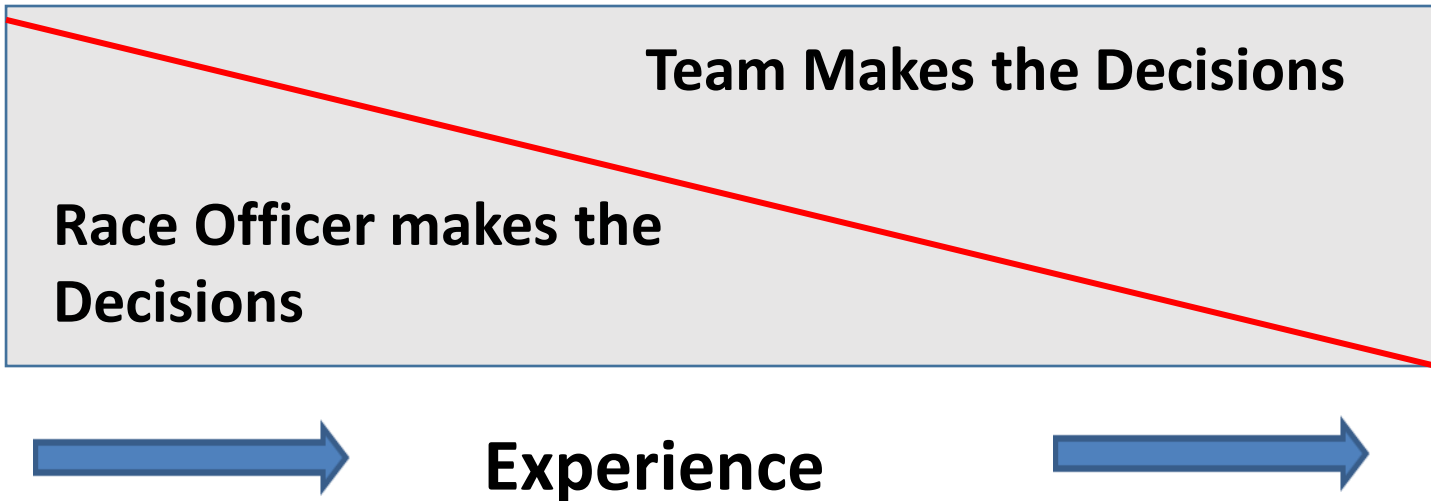


Team Challenge!



Which team
adopted a David
Marquet style?

Working With Teams



Making it happen...

✓ Control/Choice

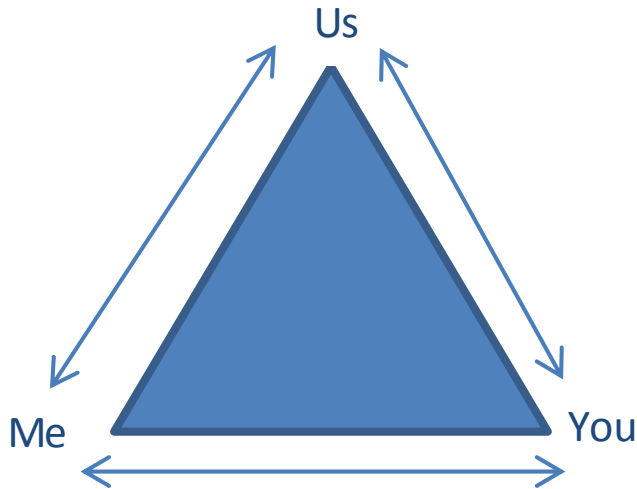
How much control do they have in the choices they make?

✓ Competence/Confidence

How much competence or confidence do they have to execute the plan/activity?

✓ Connectedness

Do we agree on the goal?



How much control/choice do I/you/we have?

How much competence or confidence do I/you/we have?

How connected am I to the goal/you to the goal/us to the goal?

In pairs interview each other...

Interviewer asks questions

- What one change in your group/team would leverage the biggest impact?
- Why bother – what difference would it make?
- What are the critical steps you need to take to make this happen? Or what's the 1st step you could take in this direction?
- What are the risks? What counter-measures could you employ to reduce the risks?
- Temperature check – **YES/NO?**

“It is our choices that show who we truly are far more than our abilities”

Prof Dumbledore
Hogwarts School of Wizardry and Witchcraft

It's YOUR choice

Thank you for listening and taking part