



All payments made for holidays are fully bonded through our Civil Aviation Authority ATOL and ABTOT



sailingholidays.com[®]

2014 PRICES, INSURANCE AND GENERAL INFO

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Our bookings line is open Monday to Friday 9am to 8pm, Saturdays 9am to 5pm and Sundays 10am to 4pm: **020 8459 8787**

Our administration line is open Monday to Friday 9am to 5.30pm and Saturday 9am to 12.30pm: **020 8438 1122**

Holiday prices for 2014, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

TWO WEEK: CONVERTED JAGUAR 27

ROUTES & DATES		PRICE PER PERSON		
PAXOS & CORFU	WHOLE IONIAN SHORT HOPS	4	3	2
	**Sun 4 May	575	655	735
	*Sun 18 May	745	795	895
	Sun 1 June S:N	795	855	1045
	Sun 15 June N:S	795	855	1045
	Sun 29 June S:N	795	855	1045
	Sun 13 July N:S	895	1055	1225
Sun 20 July		945	1195	1245
	Sun 27 July S:N	945	1195	1245
Sun 3 Aug		945	1195	1245
	Sun 10 Aug N:S	945	1195	1245
Sun 17 Aug		945	1195	1245
	Sun 24 Aug S:N	875	995	1225
	Sun 7 Sep N:S	795	875	1065
	*Sun 21 Sep	695	775	895
	Sun 5 Oct S:N	655	715	795
Sun 19 Oct		575	595	695

TWO WEEK: DUFOUR 32

ROUTES & DATES		PRICE PER PERSON		
PAXOS & CORFU		4	3	2
Sun 20 July		1125	1265	1575
Sun 3 Aug		1125	1265	1575
Sun 17 Aug		1125	1265	1575
Sun 19 Oct		595	655	795



The Converted 27ft Jaguar yachts were built between 1978 and 1981. They have been converted and upgraded over the last six years and continue to provide affordable holidays.

The Converted Jaguars are ideal for a couple and one, (or two) small children. They have a large comfortable double bed and an inside hot water shower. Externally, they have an in-mast furling mainsail and an electric anchor windlass.

TWO WEEK: BENETEAU 311 - WHEEL STEER ONLY

ROUTES & DATES		PRICE PER PERSON		
SOUTH IONIAN	WHOLE IONIAN SHORT HOPS	4	3	2
	**Sun 4 May	675	795	895
Sun 18 May		915	1095	1265
	Sun 1 June S:N	955	1115	1365
	Sun 15 June N:S	995	1195	1415
	Sun 29 June S:N	995	1195	1415
	Sun 13 July N:S	1095	1325	1615
	Sun 27 July S:N	1245	1435	1795
	Sun 10 Aug N:S	1245	1435	1795
	Sun 24 Aug S:N	1075	1235	1535
	Sun 7 Sep N:S	995	1095	1355
Sun 21 Sep		865	945	1165
	Sun 5 Oct S:N	765	865	995
*Sun 19 Oct		665	765	895

▲**Ionian Placement
▲*South Ionian

▲*Paxos & Corfu ▲**Ionian Placement

TWO WEEK: BENETEAU 323

ROUTES & DATES			PRICE PER PERSON			ROUTES & DATES		
IONIAN PLACEMENT CRUISE	SOUTH IONIAN	WHOLE IONIAN	4	3	2	SARONIC ISLANDS	SPORADES ISLANDS	CORINTH CRUISE
Sun 4 May			755	895	1115		Fri 2 May	Sun 4 May
	Sun 11 May	Sun 11 May S:N	835	1015	1315			
	Sun 18 May	Sun 18 May S:N	1045	1295	1535	Mon 19 May	Fri 16 May	
	Sun 25 May	Sun 25 May N:S	1045	1295	1575			
	Sun 1 June	Sun 1 June N:S	1055	1295	1595	Mon 2 June	Fri 30 May	
	Sun 8 June	Sun 8 June S:N	1055	1295	1655	Mon 9 June		
	Sun 15 June	Sun 15 June S:N	1095	1345	1655	Mon 16 June	Fri 13 June	
	Sun 22 June	Sun 22 June N:S	1115	1345	1655	Mon 23 June		
	Sun 29 June	Sun 29 June N:S	1135	1345	1655	Mon 30 June	Fri 27 June	
	Sun 6 July	Sun 6 July S:N	1135	1345	1725	Mon 7 July		
	Sun 13 July	Sun 13 July S:N	1155	1395	1725	Mon 14 July	Fri 11 July	
	Sun 20 July	Sun 20 July N:S	1215	1465	1735	Mon 21 July		
	Sun 27 July	Sun 27 July N:S	1345	1595	1895	Mon 28 July	Fri 25 July	
	Sun 3 Aug	Sun 3 Aug S:N	1345	1595	1895	Mon 4 Aug		
	Sun 10 Aug	Sun 10 Aug S:N	1345	1595	1895	Mon 11 Aug	Fri 8 Aug	
	Sun 17 Aug	Sun 17 Aug N:S	1345	1595	1895	Mon 18 Aug		
	Sun 24 Aug	Sun 24 Aug N:S	1145	1325	1715	Mon 25 Aug	Fri 22 Aug	
	Sun 31 Aug	Sun 31 Aug S:N	1135	1315	1695	Mon 1 Sep		
	Sun 7 Sep	Sun 7 Sep S:N	1095	1235	1595	Mon 8 Sep	Fri 5 Sep	
	Sun 14 Sep	Sun 14 Sep N:S	1035	1195	1445	Mon 15 Sep		
	Sun 21 Sep	Sun 21 Sep N:S	925	1065	1365	Mon 22 Sep	Fri 19 Sep	
	Sun 28 Sep		865	975	1255			
	Sun 5 Oct	Sun 5 Oct S:N	855	965	1195		Fri 3 Oct	Mon 6 Oct
Sun 12 Oct			735	875	1045			
Sun 19 Oct		* Sun 19 Oct	735	875	1045			

▲*Paxos & Corfu

TWO WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2014, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

TWO WEEK PRICES

TWO WEEK PRICES 2014

TWO WEEK: BENETEAU 331 ON ALL DATES

*BENETEAU 343 ON SELECTED SOUTH IONIAN DATES ONLY

ROUTES & DATES				PRICE PER PERSON					ROUTES & DATES		
IONIAN PLACEMENT CRUISE	PAXOS & CORFU	SOUTH IONIAN	WHOLE IONIAN	6	5	4	3	2	SARONIC ISLANDS	SPORADES ISLANDS	CORINTH CRUISE
Sun 4 May				595	655	755	895	1115		Fri 2 May	Sun 4 May
		*Sun 11 May	Sun 11 May S:N	655	735	835	1015	1315			
		Sun 18 May	Sun 18 May S:N	755	855	1015	1255	1495	Mon 19 May	Fri 16 May	
		*Sun 25 May	Sun 25 May N:S	775	855	1015	1255	1535			
		Sun 1 June	Sun 1 June N:S	795	895	1015	1255	1535	Mon 2 June	Fri 30 May	
		*Sun 8 June	Sun 8 June S:N	815	895	1015	1255	1595	Mon 9 June		
		Sun 15 June	Sun 15 June S:N	825	915	1065	1295	1595	Mon 16 June	Fri 13 June	
		*Sun 22 June	Sun 22 June N:S	835	915	1075	1295	1595	Mon 23 June		
		Sun 29 June	Sun 29 June N:S	835	945	1095	1295	1595	Mon 30 June	Fri 27 June	
		*Sun 6 July	Sun 6 July S:N	835	945	1095	1295	1665	Mon 7 July		
	Sun 20 July	Sun 13 July	Sun 13 July S:N	925	1075	1195	1445	1755	Mon 14 July	Fri 11 July	
		*Sun 20 July	Sun 20 July N:S	955	1095	1265	1525	1815	Mon 21 July		
	Sun 3 Aug	Sun 27 July	Sun 27 July N:S	1095	1295	1495	1815	1995	Mon 28 July	Fri 25 July	
		*Sun 3 Aug	Sun 3 Aug S:N	1095	1295	1495	1815	1995	Mon 4 Aug		
	Sun 17 Aug	Sun 10 Aug	Sun 10 Aug S:N	1095	1295	1495	1815	1995	Mon 11 Aug	Fri 8 Aug	
		*Sun 17 Aug	Sun 17 Aug N:S	1095	1295	1495	1815	1995	Mon 18 Aug		
		Sun 24 Aug	Sun 24 Aug N:S	915	1015	1155	1335	1735	Mon 25 Aug	Fri 22 Aug	
		*Sun 31 Aug	Sun 31 Aug S:N	875	1015	1155	1315	1735	Mon 1 Sep		
		Sun 7 Sep	Sun 7 Sep S:N	835	895	1065	1195	1545	Mon 8 Sep	Fri 5 Sep	
		*Sun 14 Sep	Sun 14 Sep N:S	795	835	995	1155	1395	Mon 15 Sep		
		Sun 21 Sep	Sun 21 Sep N:S	695	795	895	1025	1315	Mon 22 Sep	Fri 19 Sep	
		*Sun 28 Sep		625	715	835	945	1215			
		Sun 5 Oct	Sun 5 Oct S:N	625	715	835	945	1155		Fri 3 Oct	Mon 6 Oct
*Sun 12 Oct				555	625	735	875	1045			
Sun 19 Oct	Sun 19 Oct			555	625	735	875	1045			

*BENETEAU 343s run on these dates only

TWO WEEK: BENETEAU 361

ROUTES & DATES			PRICE PER PERSON					ROUTES & DATES		
IONIAN PLACEMENT CRUISE	SOUTH IONIAN	WHOLE IONIAN	6	5	*4	3	2	SARONIC ISLANDS	SPORADES ISLANDS	CORINTH CRUISE
Sun 4 May			655	725	795	935	1195		Fri 2 May	Sun 4 May
	Sun 11 May	Sun 11 May S:N	745	825	955	1165	1535			
	Sun 18 May	Sun 18 May S:N	895	1025	1125	1395	1895	Mon 19 May	Fri 16 May	
	Sun 25 May	Sun 25 May N:S	895	1025	1145	1395	1945			
	Sun 1 June	Sun 1 June N:S	975	1035	1165	1495	1965	Mon 2 June	Fri 30 May	
	Sun 8 June	Sun 8 June S:N	975	1035	1165	1495	1965	Mon 9 June		
	Sun 15 June	Sun 15 June S:N	975	1055	1255	1495	1965	Mon 16 June	Fri 13 June	
	Sun 22 June	Sun 22 June N:S	995	1095	1295	1545	2065	Mon 23 June		
	Sun 29 June	Sun 29 June N:S	1035	1115	1345	1595	2125	Mon 30 June	Fri 27 June	
	Sun 6 July	Sun 6 July S:N	1035	1175	1345	1635	2165	Mon 7 July		
	Sun 13 July	Sun 13 July S:N	1095	1225	1435	1695	2245	Mon 14 July	Fri 11 July	
	Sun 20 July	Sun 20 July N:S	1165	1345	1535	1845	2395	Mon 21 July		
	Sun 27 July	Sun 27 July N:S	1255	1465	1675	1995	2495	Mon 28 July	Fri 25 July	
	Sun 3 Aug	Sun 3 Aug S:N	1255	1465	1675	1995	2495	Mon 4 Aug		
	Sun 10 Aug	Sun 10 Aug S:N	1255	1465	1675	1995	2495	Mon 11 Aug	Fri 8 Aug	
	Sun 17 Aug	Sun 17 Aug N:S	1255	1465	1675	1995	2495	Mon 18 Aug		
	Sun 24 Aug	Sun 24 Aug N:S	1075	1125	1295	1575	2225	Mon 25 Aug	Fri 22 Aug	
	Sun 31 Aug	Sun 31 Aug S:N	1045	1125	1245	1475	1975	Mon 1 Sep		
	Sun 7 Sep	Sun 7 Sep S:N	925	1055	1195	1445	1965	Mon 8 Sep	Fri 5 Sep	
	Sun 14 Sep	Sun 14 Sep N:S	895	975	1135	1275	1715	Mon 15 Sep		
	Sun 21 Sep	Sun 21 Sep N:S	825	895	1035	1155	1595	Mon 22 Sep	Fri 19 Sep	
	Sun 28 Sep		725	825	925	1115	1345			
	Sun 5 Oct	Sun 5 Oct S:N	695	775	895	1055	1245		Fri 3 Oct	Mon 6 Oct
Sun 12 Oct			595	675	795	915	1095			
Sun 19 Oct		*Sun 19 Oct	595	675	795	915	1095			

▲Paxos & Corfu

*"Share a yacht" prices are the 4 person rate

TWO WEEK: DUFOUR 36, BAVARIA 37 & 38

ROUTE & DATES	PRICE PER PERSON				
	6	5	*4	3	2
PAXOS & CORFU	6	5	*4	3	2
Sun 20 July	1165	1345	1535	1845	2395
Sun 3 Aug	1255	1465	1675	1995	2495
Sun 17 Aug	1255	1465	1675	1995	2495
Sun 19 Oct	595	675	795	915	1095

* "Share a yacht" prices are the 4 person rate

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Monday to Friday 9am to 8pm,
Saturdays 9am to 5pm and
Sundays 10am to 4pm:
020 8459 8787

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and Saturday 9am to 12.30pm:
020 8438 1122



TWO WEEK: BENETEAU 393

ROUTES & DATES		PRICE PER PERSON					ROUTES & DATES
PAXOS & CORFU	WHOLE IONIAN	6	5	4	3	2	IONIAN PLACEMENT CRUISE
		775	865	935	1135	1495	Sun 4 May
	Sun 18 May S:N	1025	1145	1295	1615	2195	
	Sun 1 June N:S	1115	1195	1365	1695	2295	
	Sun 15 June S:N	1155	1255	1445	1775	2445	
	Sun 29 June N:S	1195	1365	1595	1995	2755	
	Sun 13 July S:N	1315	1535	1795	2255	3175	
Sun 20 July		1375	1615	1845	2315	3275	
	Sun 27 July N:S	1375	1615	1845	2315	3275	
Sun 3 Aug		1375	1615	1845	2315	3275	
	Sun 10 Aug S:N	1375	1615	1845	2315	3275	
Sun 17 Aug		1375	1615	1845	2315	3275	
	Sun 24 Aug N:S	1195	1325	1435	1735	2395	
	Sun 7 Sep S:N	1065	1135	1295	1595	2165	
	Sun 21 Sep N:S	895	975	1055	1255	1675	
	Sun 5 Oct S:N	755	855	935	1125	1465	
Sun 19 Oct		715	815	875	1045	1335	

TWO WEEK: BENETEAU 40 & NEW BENETEAU 38

ROUTES & DATES		PRICE PER PERSON					ROUTES & DATES			
IONIAN PLACEMENT CRUISE Beneteau 40 only	SOUTH IONIAN Beneteau 40 only	SOUTH IONIAN Beneteau 38 only	WHOLE IONIAN Beneteau 38 & Beneteau 40	6	5	4	3	2	SARONIC ISLANDS Beneteau 40 only	CORINTH CRUISE Beneteau 40 only
Sun 4 May		Sun 11 May	Sun 11 May S:N	825	945	1015	1225	1655		Sun 4 May
	Sun 18 May	Sun 25 May	Sun 25 May N:S	845	975	1165	1435	1945		
	Sun 1 June	Sun 8 June	Sun 8 June S:N	1095	1225	1465	1795	2475	Mon 19 May E:N	
	Sun 15 June	Sun 22 June	Sun 22 June N:S	1095	1265	1535	1895	2595	Mon 2 June N:E	
	Sun 29 June	Sun 6 July	Sun 6 July S:N	1165	1295	1545	1895	2635	Mon 16 June E:N	
	Sun 13 July	Sun 20 July	Sun 20 July N:S	1195	1295	1545	1935	2695	Mon 30 June N:E	
	Sun 27 July	Sun 3 Aug	Sun 3 Aug S:N	1235	1345	1625	1995	2795	Mon 14 July E:N	
	Sun 10 Aug	Sun 17 Aug	Sun 17 Aug N:S	1235	1395	1695	2115	2945	Mon 28 July N:E	
	Sun 24 Aug	Sun 31 Aug	Sun 31 Aug S:N	1295	1475	1795	2235	3125	Mon 11 Aug E:N	
	Sun 7 Sep	Sun 14 Sep	Sun 14 Sep N:S	1325	1545	1795	2235	3125	Mon 25 Aug N:E	
	Sun 21 Sep	Sun 28 Sep		1395	1595	1895	2395	3375	Mon 8 Sep E:N	
	Sun 28 Sep	Sun 5 Oct		1465	1695	1945	2455	3495	Mon 22 Sep N:E	
	Sun 5 Oct			1465	1695	1945	2455	3495		Mon 6 Oct
			Sun 12 Oct S:N	1275	1395	1515	1895	2595		
				1225	1325	1435	1765	2435		
				1115	1235	1395	1695	2325		
				1035	1135	1255	1525	2065		
				965	1055	1115	1345	1795		
				895	995	1095	1295	1715		
				815	915	1025	1225	1615		
Sun 19 Oct				775	895	965	1155	1495		
				775	895	965	1155	1495		

TWO WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2014, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

TWO WEEK PRICES

TWO WEEK PRICES 2014

TWO WEEK: BAVARIA 44

ROUTES & DATES		PRICE PER PERSON				
SARONIC ISLANDS	SPORADES ISLANDS	8	7	6	5	4
	Fri 2 May	695	735	825	945	1015
	Fri 16 May	895	965	1095	1225	1465
	Fri 30 May	1035	1115	1165	1295	1545
Mon 9 June E:N		1035	1135	1195	1295	1545
	Fri 13 June	1065	1155	1235	1345	1625
Mon 23 June N:E		1095	1155	1235	1395	1695
	Fri 27 June	1165	1195	1295	1475	1795
Mon 7 July E:N		1165	1255	1325	1545	1795
	Fri 11 July	1195	1275	1395	1595	1895
Mon 21 July N:E		1225	1355	1465	1695	1945
	Fri 25 July	1225	1355	1465	1695	1945
Mon 4 Aug E:N		1225	1355	1465	1695	1945
	Fri 8 Aug	1225	1355	1465	1695	1945
Mon 18 Aug N:E		1225	1355	1465	1695	1945
	Fri 22 Aug	1095	1195	1275	1395	1515
Mon 1 Sep E:N		1025	1125	1225	1325	1435
	Fri 5 Sep	895	995	1115	1235	1395
Mon 15 Sep N:E		865	925	1035	1135	1255
	Fri 19 Sep	815	895	965	1055	1115
	Fri 3 Oct	675	735	815	915	1025

TWO WEEK: BAVARIA 46

ROUTES & DATES		PRICE PER PERSON					ROUTES & DATES
WHOLE IONIAN	SOUTH IONIAN	8	7	6	5	4	IONIAN PLACEMENT CRUISE
		755	775	875	1015	1135	Sun 4 May
Sun 18 May S:N	Sun 18 May	965	1025	1155	1295	1535	
Sun 1 June N:S	Sun 1 June	1135	1215	1365	1495	1715	
Sun 15 June S:N	Sun 15 June	1135	1225	1395	1515	1755	
Sun 29 June N:S	Sun 29 June	1255	1295	1465	1715	1965	
Sun 13 July S:N	Sun 13 July	1265	1395	1565	1815	2015	
Sun 27 July N:S	Sun 27 July	1295	1435	1595	1845	2045	
Sun 10 Aug S:N	Sun 10 Aug	1295	1435	1595	1845	2045	
Sun 24 Aug N:S	Sun 24 Aug	1195	1295	1475	1615	1695	
Sun 7 Sep S:N	Sun 7 Sep	1015	1115	1255	1345	1495	
Sun 21 Sep N:S	Sun 21 Sep	895	995	1095	1135	1235	
Sun 5 Oct S:N	Sun 5 Oct	735	795	895	1025	1095	
* Sun 19 Oct		715	775	865	995	1065	Sun 19 Oct

▲*Paxos & Corfu

An outboard for the dinghy is included on all the yachts larger than 40ft.

TWO WEEK: BENETEAU 50 & 52.3

ROUTES & DATES		PRICE PER PERSON					ROUTES & DATES
IONIAN PLACEMENT CRUISE	WHOLE IONIAN BENETEAU 50	8	7	6	5	4	SOUTH IONIAN BENETEAU 52.3
Sun 4 May		795	855	955	1095	1225	
	Sun 11 May S:N	855	895	1015	1165	1345	Sun 11 May
	Sun 18 May S:N	1025	1095	1245	1395	1655	Sun 18 May
	Sun 25 May N:S	1075	1155	1295	1455	1695	Sun 25 May
	Sun 1 June N:S	1195	1275	1445	1565	1815	Sun 1 June
	Sun 8 June S:N	1195	1315	1495	1595	1855	Sun 8 June
	Sun 15 June S:N	1195	1315	1495	1635	1875	Sun 15 June
	Sun 22 June N:S	1255	1345	1495	1715	1995	Sun 22 June
	Sun 29 June N:S	1325	1395	1545	1815	2095	Sun 29 June
	Sun 6 July S:N	1325	1415	1595	1855	2095	Sun 6 July
	Sun 13 July S:N	1325	1465	1615	1895	2145	Sun 13 July
	Sun 20 July N:S	1355	1495	1655	1945	2195	Sun 20 July
	Sun 27 July N:S	1355	1495	1655	1945	2195	Sun 27 July
	Sun 3 Aug S:N	1355	1495	1655	1945	2195	Sun 3 Aug
	Sun 10 Aug S:N	1355	1495	1655	1945	2195	Sun 10 Aug
	Sun 17 Aug N:S	1355	1495	1655	1945	2195	Sun 17 Aug
	Sun 24 Aug N:S	1255	1395	1535	1715	1795	Sun 24 Aug
	Sun 31 Aug S:N	1145	1265	1435	1575	1695	Sun 31 Aug
	Sun 7 Sep S:N	1095	1215	1365	1445	1595	Sun 7 Sep
	Sun 14 Sep N:S	1035	1135	1275	1345	1495	Sun 14 Sep
	Sun 21 Sep N:S	945	1055	1195	1255	1365	Sun 21 Sep
	*Sun 28 Sep	895	995	1115	1215	1325	Sun 28 Sep
	Sun 5 Oct S:N	795	865	975	1125	1225	Sun 5 Oct
Sun 12 Oct		775	835	945	1095	1195	
*Sun 19 Oct		775	835	945	1095	1195	

▲*Paxos & Corfu ▲*South Ionian

CRUISE THE GREEK ISLANDS IN STYLE, INCLUDING FLIGHTS, WITH OR WITHOUT ONE OF OUR EXPERIENCED SKIPPERS

The Beneteau 50 and Beneteau 52.3 can sail on our two week Ionian flotillas, or sail independently with our skipper onboard to show you the ropes. A skipper costs £120 per day, plus his/her food.

You can also skipper her yourself as a bareboat if qualified to do so! (Minimum qualification requirement is ICC or RYA Day Skipper).

If going entirely bareboat, a £2,500 refundable deposit or non-refundable waiver of £160 for 1wk / £280 for 2wks is payable.

NOTE: The Beneteau 50s are normally domiciled on our Two week Whole Ionian route and the Beneteau 52.3 sails on our One week Lefkas route. It may be possible to sail them on alternative Ionian routes by arrangement.

Please contact the office for details of our Two week Luxury 'Book a Cabin' pricing on the Beneteau 50 or Beneteau 52.3



ABTA No.Y5647



ASSURED



FULL FINANCIAL PROTECTION



NO: 9218

ONE WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2014, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

ONE WEEK PRICES

ONE WEEK PRICES 2014

ONE WEEK: BENETEAU 331										
ROUTES & DATES			PRICE PER PERSON					ROUTES & DATES		
IONIAN PLACEMENT CRUISE	PAXOS	LEFKAS	6	5	4	3	2	KEFALONIA	NORTH IONIAN	SARONIC ISLANDS
Sun 4 May			495	495	565	675	695		Sun 4 May	
	Sun 11 May	Sun 11 May	495	525	595	695	855	Sun 11 May		
	Sun 18 May	Sun 18 May	525	555	645	755	895	Sun 18 May		
	Sun 25 May	Sun 25 May	695	795	855	965	1155	Sun 25 May		Sun 25 May
	Sun 1 June	Sun 1 June	545	595	695	835	1015	Sun 1 June		Sun 1 June
	Sun 8 June	Sun 8 June	545	595	695	835	1015	Sun 8 June		
	Sun 15 June	Sun 15 June	575	645	735	835	1045	Sun 15 June		
	Sun 22 June	Sun 22 June	575	645	755	855	1045	Sun 22 June		
	Sun 29 June	Sun 29 June	595	665	755	855	1075	Sun 29 June		
	Sun 6 July	Sun 6 July	625	675	795	895	1095	Sun 6 July		
	Sun 13 July	Sun 13 July	655	745	845	955	1175	Sun 13 July		
	These yachts run on TWO WEEK flotillas between 20 July and 31 August	Sun 20 July	715	765	865	1035	1265	Sun 20 July		
		Sun 27 July	845	895	1035	1195	1495	Sun 27 July		
		Sun 3 Aug	845	895	1035	1195	1495	Sun 3 Aug		
		Sun 10 Aug	845	895	1035	1195	1495	Sun 10 Aug		
		Sun 17 Aug	845	895	1035	1195	1495	Sun 17 Aug		
	Sun 24 Aug	Sun 24 Aug	845	895	1035	1195	1495	Sun 24 Aug		
	Sun 31 Aug	Sun 31 Aug	625	715	835	945	1125	Sun 31 Aug		
	Sun 7 Sep	Sun 7 Sep	595	675	755	855	1045	Sun 7 Sep		
	Sun 14 Sep	Sun 14 Sep	545	595	695	795	995	Sun 14 Sep		
	Sun 21 Sep	Sun 21 Sep	545	595	695	775	895	Sun 21 Sep		
	Sun 28 Sep	Sun 28 Sep	495	495	555	645	795	Sun 28 Sep		
	Sun 5 Oct	Sun 5 Oct	495	495	515	615	715	Sun 5 Oct		
	Sun 12 Oct	Sun 12 Oct	495	495	515	615	715	Sun 12 Oct		
Sun 19 Oct	Sun 19 Oct		495	495	515	615	715		Sun 19 Oct	
			495	495	515	615	715		Sun 26 Oct	

ONE WEEK: BENETEAU 361 *(DUF0UR 36s, BAVARIA 37 & BAVARIA 38 ON PAXOS ONLY)										
ROUTES & DATES			PRICE PER PERSON					ROUTES & DATES		
IONIAN PLACEMENT CRUISE	*PAXOS <i>Dufour 36, Bavaria 37 & 38 on this route only</i>	LEFKAS	6	5	*4	3	2	KEFALONIA	NORTH IONIAN	SARONIC ISLANDS
Sun 4 May			495	555	645	795	895		Sun 4 May	
	Sun 11 May	Sun 11 May	555	625	735	895	1015	Sun 11 May		
	Sun 18 May	Sun 18 May	615	695	815	965	1165	Sun 18 May		
	Sun 25 May	Sun 25 May	835	915	1025	1225	1715	Sun 25 May		Sun 25 May
	Sun 1 June	Sun 1 June	665	745	865	1055	1275	Sun 1 June		Sun 1 June
	Sun 8 June	Sun 8 June	665	745	865	1055	1275	Sun 8 June		
	Sun 15 June	Sun 15 June	675	765	865	1055	1275	Sun 15 June		
	Sun 22 June	Sun 22 June	695	765	865	1095	1295	Sun 22 June		
	Sun 29 June	Sun 29 June	695	795	895	1095	1345	Sun 29 June		
	Sun 6 July	Sun 6 July	715	795	895	1095	1545	Sun 6 July		
	Sun 13 July	Sun 13 July	735	835	975	1225	1655	Sun 13 July		
	These yachts run on TWO WEEK flotillas between 20 July and 31 August	Sun 20 July	915	995	1125	1435	1995	Sun 20 July		
		Sun 27 July	965	1055	1165	1435	2045	Sun 27 July		
		Sun 3 Aug	965	1055	1165	1435	2045	Sun 3 Aug		
		Sun 10 Aug	965	1055	1165	1435	2045	Sun 10 Aug		
		Sun 17 Aug	965	1055	1165	1435	2045	Sun 17 Aug		
	Sun 24 Aug	Sun 24 Aug	965	1055	1165	1435	2045	Sun 24 Aug		
	Sun 31 Aug	Sun 31 Aug	715	815	965	1125	1475	Sun 31 Aug		
	Sun 7 Sep	Sun 7 Sep	695	795	895	1095	1345	Sun 7 Sep		
	Sun 14 Sep	Sun 14 Sep	645	695	825	995	1195	Sun 14 Sep		
	Sun 21 Sep	Sun 21 Sep	645	695	755	865	995	Sun 21 Sep		
	Sun 28 Sep	Sun 28 Sep	545	595	645	795	895	Sun 28 Sep		
	Sun 5 Oct	Sun 5 Oct	495	545	595	715	815	Sun 5 Oct		
	Sun 12 Oct	Sun 12 Oct	495	535	565	695	795	Sun 12 Oct		
Sun 19 Oct	Sun 19 Oct		495	535	565	695	795		Sun 19 Oct	
			495	535	565	695	795		Sun 26 Oct	

* "Share a yacht" prices are the 4 person rate

ONE WEEK PRICES

ONE WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2014, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

ONE WEEK PRICES 2014

ONE WEEK: BENETEAU 393								
ROUTES & DATES		PRICE PER PERSON					ROUTES & DATES	
IONIAN PLACEMENT CRUISE	KEFALONIA	6	5	4	3	2	PAXOS	NORTH IONIAN
Sun 4 May		595	645	725	895	1125		Sun 4 May
	Sun 11 May	615	695	795	995	1295	Sun 11 May	
	Sun 18 May	755	815	915	1095	1435	Sun 18 May	
	Sun 25 May	915	1025	1125	1365	1845	Sun 25 May	
	Sun 1 June	795	865	995	1195	1545	Sun 1 June	
	Sun 8 June	795	865	995	1195	1545	Sun 8 June	
	Sun 15 June	795	895	1035	1215	1595	Sun 15 June	
	Sun 22 June	825	925	1065	1265	1695	Sun 22 June	
	Sun 29 June	855	975	1135	1375	1855	Sun 29 June	
	Sun 6 July	925	1035	1175	1425	1965	Sun 6 July	
	Sun 13 July	935	1065	1195	1455	1975	Sun 13 July	
	Sun 20 July	1025	1165	1275	1595	2165	These yachts run on TWO WEEK flotillas between 20 July and 31 August	
	Sun 27 July	1025	1165	1275	1595	2165		
	Sun 3 Aug	1025	1165	1275	1595	2165		
	Sun 10 Aug	1025	1165	1275	1595	2165		
	Sun 17 Aug	1025	1165	1275	1595	2165		
	Sun 24 Aug	1025	1165	1275	1595	2165		
	Sun 31 Aug	815	895	1025	1195	1595	Sun 31 Aug	
	Sun 7 Sep	765	845	925	1135	1445	Sun 7 Sep	
	Sun 14 Sep	715	795	865	1055	1325	Sun 14 Sep	
	Sun 21 Sep	695	715	795	925	1135	Sun 21 Sep	
	Sun 28 Sep	615	665	715	825	995	Sun 28 Sep	
	Sun 5 Oct	555	615	645	735	875	Sun 5 Oct	
	Sun 12 Oct	545	595	625	715	855	Sun 12 Oct	
Sun 19 Oct		545	595	625	715	855	Sun 19 Oct	
		545	595	625	715	855		Sun 26 Oct

ONE WEEK: BENETEAU 40 & NEW BENETEAU 38								
ROUTES & DATES		PRICE PER PERSON					ROUTES & DATES	
IONIAN PLACEMENT CRUISE	LEFKAS	6	5	4	3	2	KEFALONIA *Beneteau 38 only	NORTH IONIAN
Sun 4 May		665	755	835	975	1255		
	Sun 11 May	695	795	895	1075	1395	Sun 11 May	
	Sun 18 May	815	895	995	1195	1565	Sun 18 May	
	Sun 25 May	965	1075	1195	1435	1945	Sun 25 May	
	Sun 1 June	895	945	1095	1295	1735	Sun 1 June	
	Sun 8 June	895	945	1095	1295	1735	Sun 8 June	
	Sun 15 June	895	975	1115	1345	1795	Sun 15 June	
	Sun 22 June	895	1035	1195	1445	1965	Sun 22 June	
	Sun 29 June	945	1095	1255	1515	2095	Sun 29 June	
	Sun 6 July	975	1095	1255	1545	2135	Sun 6 July	
	Sun 13 July	995	1125	1295	1595	2165	Sun 13 July	
	Sun 20 July	1055	1225	1355	1675	2335	Sun 20 July	
	Sun 27 July	1055	1225	1355	1675	2335	Sun 27 July	
	Sun 3 Aug	1055	1225	1355	1675	2335	Sun 3 Aug	
	Sun 10 Aug	1055	1225	1355	1675	2335	Sun 10 Aug	
	Sun 17 Aug	1055	1225	1355	1675	2335	Sun 17 Aug	
	Sun 24 Aug	1055	1225	1355	1675	2335	Sun 24 Aug	
	Sun 31 Aug	875	965	1045	1245	1655	Sun 31 Aug	
	Sun 7 Sep	795	865	975	1195	1515	Sun 7 Sep	
	Sun 14 Sep	765	825	895	1115	1395	Sun 14 Sep	
	Sun 21 Sep	715	765	825	975	1195	Sun 21 Sep	
	Sun 28 Sep	645	715	765	865	1095	Sun 28 Sep	
	Sun 5 Oct	595	665	695	775	955	Sun 5 Oct	
	Sun 12 Oct	565	635	655	745	915	Sun 12 Oct	
Sun 19 Oct		565	635	655	745	915	Sun 19 Oct	
		565	635	655	745	915		Sun 26 Oct

Our bookings line is open Monday to Friday 9am to 8pm, Saturdays 9am to 5pm and Sundays 10am to 4pm:
020 8459 8787

Our administration line is open Monday to Friday 9am to 5.30pm and Saturday 9am to 12.30pm:
020 8438 1122



Beneteau 38



Beneteau 40



Beneteau 52.3



FULL FINANCIAL PROTECTION



ABTOT & ATOL FULLY BONDED HOLIDAYS

ONE WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2014, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

ONE WEEK PRICES

An outboard for the dinghy is included on all the yachts larger than 40ft.



Bavaria 44

ONE WEEK: BAVARIA 44

ROUTES & DATES		PRICE PER PERSON				
SARONIC ISLANDS	NORTH IONIAN	8	7	6	5	4
Sun 25 May		835	875	915	1025	1125
Sun 1 June		745	795	795	865	995
	Sun 19 Oct	495	515	545	595	625
	Sun 26 Oct	495	515	545	595	625

CRUISE THE GREEK ISLANDS IN STYLE, INCLUDING FLIGHTS, WITH OR WITHOUT ONE OF OUR EXPERIENCED SKIPPER

The Beneteau 50 and Beneteau 52.3 can sail on our one week Ionian flotillas, or sail independently with our skipper onboard to show you the ropes. A skipper costs £120 per day, plus his/her food.

You can also skipper her yourself as a bareboat if qualified to do so! (Minimum qualification requirement is ICC or RYA Day Skipper).

Our 'owners version' Beneteau 52.3 'Kalokeri' is built for comfort and for speed.

If going entirely bareboat, a £2,500 refundable deposit or non-refundable waiver of £160 for 1wk & £280 for 2wks is payable.

LUXURY 'BOOK A CABIN' INCLUDING FLIGHTS AND A SKIPPER

The Beneteau 50 and Beneteau 52.3 can sail on our one week Ionian flotillas or independently with a skipper in his/her own separate cabin.

The skipper cost is included in the overall price, but you are required to pay for his/her food.

Luxury Book a Cabin:
En suite double cabins

Owners Suite: Larger than Standard Cabin, and only on the Beneteau 52.3

Sail in luxury in your own en suite cabin whilst meeting like minded people.

ONE WEEK: BENETEAU 50 & 52.3

ROUTES & DATES	PRICE PER PERSON					ROUTES & DATES	
	8	7	6	5	4	LEFKAS BENETEAU 52.3	IONIAN PLACEMENT CRUISE
IONIAN BENETEAU 50							Sun 4 May
	575	625	695	795	875		
Sun 11 May	615	665	735	825	955	Sun 11 May	
Sun 18 May	775	795	895	995	1195	Sun 18 May	
Sun 25 May	895	995	1095	1225	1365	Sun 25 May	
Sun 1 June	845	925	1035	1135	1345	Sun 1 June	
Sun 8 June	845	925	1035	1135	1345	Sun 8 June	
Sun 15 June	845	935	1055	1165	1345	Sun 15 June	
Sun 22 June	895	945	1065	1235	1415	Sun 22 June	
Sun 29 June	925	1015	1135	1295	1495	Sun 29 June	
Sun 6 July	935	1035	1155	1345	1495	Sun 6 July	
Sun 13 July	945	1045	1165	1355	1535	Sun 13 July	
Sun 20 July	965	1075	1195	1395	1575	Sun 20 July	
Sun 27 July	965	1075	1195	1395	1575	Sun 27 July	
Sun 3 Aug	965	1075	1195	1395	1575	Sun 3 Aug	
Sun 10 Aug	965	1075	1195	1395	1575	Sun 10 Aug	
Sun 17 Aug	965	1075	1195	1395	1575	Sun 17 Aug	
Sun 24 Aug	965	1075	1195	1395	1575	Sun 24 Aug	
Sun 31 Aug	835	915	1025	1125	1225	Sun 31 Aug	
Sun 7 Sep	795	865	975	1035	1135	Sun 7 Sep	
Sun 14 Sep	755	825	895	975	1055	Sun 14 Sep	
Sun 21 Sep	725	795	865	895	975	Sun 21 Sep	
Sun 28 Sep	655	715	795	865	925	Sun 28 Sep	
Sun 5 Oct	595	635	695	795	855	Sun 5 Oct	
Sun 12 Oct	565	615	675	775	835	Sun 12 Oct	
	565	615	675	775	835		Sun 19 Oct
	565	615	675	775	835		*Sun 26 Oct

▲*North Ionian

ONE WEEK: BENETEAU 50 & 52.3

ROUTES & DATES	PRICE PER PERSON			
	EN SUITE CABIN		OWNERS SUITE	
IONIAN BENETEAU 50 & 52	1	2	1	2
**Sun 4 May	975	795	1175	895
Sun 11 May	1045	825	1245	925
Sun 18 May	1295	995	1495	1095
Sun 25 May	1495	1225	1695	1325
Sun 1 June	1445	1135	1645	1235
Sun 8 June	1445	1135	1645	1235
Sun 15 June	1455	1165	1655	1265
Sun 22 June	1585	1235	1785	1335
Sun 29 June	1655	1295	1855	1395
Sun 6 July	1685	1345	1885	1445
Sun 13 July	1725	1355	1925	1455
Sun 20 July	1775	1395	1975	1495
Sun 27 July	1775	1395	1975	1495
Sun 3 Aug	1775	1395	1975	1495
Sun 10 Aug	1775	1395	1975	1495
Sun 17 Aug	1775	1395	1975	1495
Sun 24 Aug	1775	1395	1975	1495
Sun 31 Aug	1325	1125	1525	1225
Sun 7 Sep	1195	1035	1395	1135
Sun 14 Sep	1135	975	1335	1075
Sun 21 Sep	1005	895	1205	995
Sun 28 Sep	995	865	1195	965
Sun 5 Oct	955	795	1155	895
Sun 12 Oct	935	775	1135	875
**Sun 19 Oct	935	775	1135	875
*Sun 26 Oct	935	775	1135	875

▲*North Ionian

▲**Ionian Placement

FOR THOSE WHO WISH TO COMBINE A WEEK OR TWO OF SAILING WITH A WEEK OR TWO ASHORE

IRIS HOTEL (LEFKAS) (ROOM PRICE)		
DATES	ONE WEEK PRICE	
	STUDIO	1 BED-ROOM APT
Sun 4 May	245	355
Sun 11 May	245	355
Sun 18 May	245	355
Sun 25 May	365	515
Sun 1 June	445	595
Sun 8 June	445	665
Sun 15 June	495	665
Sun 22 June	495	745
Sun 29 June	545	745
Sun 6 July	545	795
Sun 13 July	545	795
Sun 20 July	645	945
Sun 27 July	695	995
Sun 3 Aug	695	995
Sun 10 Aug	695	995
Sun 17 Aug	695	995
Sun 24 Aug	695	995
Sun 31 Aug	595	715
Sun 7 Sep	545	665
Sun 14 Sep	465	665
Sun 21 Sep	375	495
Sun 28 Sep	335	395
Sun 5 Oct	245	345
Sun 12 Oct	195	325

Price for number of people sharing	2	4
Max. extra persons able to be added	0	0

SELF CATERING OPTIONS:
All rooms have kitchenettes.



SALVATOR SPA HOTEL AND VILLAS (PARGA) (ROOM PRICE)							
DATES	ONE WEEK PRICE						
	DELUXE ROOM	JUNIOR SUITE	BELLE ETAGE SUITE	AMBASADOR SUITE	2 ROOM VILLA Private Pool	Superior 2 ROOM VILLA Private Pool	
Sun 11 May	545	755	815	1195	1535	1975	
Sun 18 May	545	755	815	1195	1535	1975	
Sun 25 May	545	755	815	1195	1535	1975	
Sun 1 June	695	865	935	1365	1795	2215	
Sun 8 June	815	955	1025	1495	1975	2395	
Sun 15 June	815	955	1025	1495	1975	2395	
Sun 22 June	815	955	1025	1495	1975	2395	
Sun 29 June	875	1035	1095	1595	2175	2595	
Sun 6 July	1025	1225	1295	1795	2665	3075	
Sun 13 July	1025	1225	1295	1795	2665	3075	
Sun 20 July	1125	1295	1375	1895	2855	3225	
Sun 27 July	1195	1365	1435	1965	2995	3345	
Sun 3 Aug	1275	1525	1595	2145	3195	3615	
Sun 10 Aug	1335	1635	1695	2275	3345	3825	
Sun 17 Aug	1335	1635	1695	2275	3345	3825	
Sun 24 Aug	1255	1495	1555	2095	3145	3545	
Sun 31 Aug	1095	1295	1355	1875	2795	3195	
Sun 7 Sep	895	1075	1145	1635	2275	2695	
Sun 14 Sep	815	955	1025	1495	1975	2395	
Sun 21 Sep	815	955	1025	1495	1975	2395	
Sun 28 Sep	665	835	895	1325	1725	2155	
Sun 5 Oct	545	755	815	1195	1535	1975	
Sun 12 Oct	545	755	815	1195	1535	1975	

Price for number of people sharing	2	2	2	4	4	4
Max. extra persons able to be added	1	1	1 or 2	1	1	2

EXTRA PERSONS:
Additional charge: Children, £125/child/week. Adults, £245/adult/week. Children are defined as under 12 years of age on the first day of the accommodation week.

SELF CATERING OPTIONS: All deluxe rooms have tea and coffee facilities. All suites have kitchenettes. All villas have full kitchen facilities.

BREAKFAST: All Salvator room prices include breakfast for all occupants.

HALF AND FULL BOARD: Lunch or dinner maybe added for £20pp/day. Both meals may be added for £35pp/day (children under 12 half price).

SAN NICOLAS HOTEL (LEFKAS) (ROOM PRICE)		
DATES	ONE WEEK PRICE	
	REGULAR DOUBLE	DELUXE SUITES & HONEY-MOON SUITE
Sun 11 May	695	895
Sun 18 May	695	895
Sun 25 May	695	895
Sun 1 June	895	1165
Sun 8 June	895	1165
Sun 15 June	895	1165
Sun 22 June	895	1165
Sun 29 June	1055	1465
Sun 6 July	1055	1465
Sun 13 July	1295	1595
Sun 20 July	1295	1595
Sun 27 July	1295	1595
Sun 3 Aug	1295	1595
Sun 10 Aug	1295	1595
Sun 17 Aug	1295	1595
Sun 24 Aug	1055	1465
Sun 31 Aug	1055	1465
Sun 7 Sep	1055	1465
Sun 14 Sep	895	1165
Sun 21 Sep	895	1165
Sun 28 Sep	695	895
Sun 5 Oct	695	895
Sun 12 Oct	695	895

Price for number of people sharing	2	2
Max. extra persons able to be added	1 or 2	1

EXTRA PERSONS:
A pull-out bed or sofa bed may be added to specific rooms at an additional charge: Children, £140/child/week. Adults, £200/adult/week. (Interconnecting rooms are also available). Children are defined as under 12 years of age on the first day of the accommodation week.

BREAKFAST: All San Nicolas room prices include breakfast for all occupants.

BOOKING DEPOSIT: 30% OF THE TOTAL ROOM PRICE IS REQUIRED TO SECURE YOUR ACCOMMODATION

'SIDE BY SIDE' SHORE TO SAIL HOLIDAYS:

We can now cater for those whose partners are happy to sail during the day but prefer to sleep ashore. You can enjoy the combination of a room at the Iris Hotel, with a yacht on the pontoon for use during the day.

This allows you to enjoy the sailing area that many of you already know well, visiting different lunch stops every day if you wish.

OTHER ACCOMMODATION OPTIONS:

Another option many people have been enjoying in the last few years is having a villa (rather than a hotel) for their accommodation week, before or after their sailing holiday.

This can be arranged on Lefkas, Paxos, Corfu or Meganisi Islands through our sister company Ionian Island Holidays or other accommodation companies. The price is dependent on the cost of the particular accommodations. Please phone the office for further details: 020 8459 8787.

LEFKAS PRE FLOTILLA SAIL TRAINING IN YOUR SHORE BASED WEEK:

Book one of our shore based skippers to take you out for 'pre flotilla sail training' or a refresher day or two on one of our training yachts for £150 per person per day. Additional family members may sail with you for £50 per person per day, space permitting.

Note: you may be sailing with other like minded skippers who are seeking extra tuition. We will pool together all skippers seeking this tuition on mutually convenient days during your accommodation week.

There will be a maximum of three participants aboard plus your skipper for the sail training days.

Our training yachts may also be hired for day sailing from our pontoon for £150 per day (requires a minimum of two persons over 18 years of age to be aboard).

CREATE YOUR OWN SHORE TO SAIL HOLIDAY PACKAGE!

STEP 1
Pick your yacht and date for preferred sailing week:
(which already includes flights)

No. of people (Per person price)
 x £
 = Sub Total:
 £

STEP 2
Pick your accommodation type and date for preferred shore based week:

£ (Room price)

STEP 3 (Optional)
Pick your preferred car hire for your accommodation week:
(see opposite page)

£ (Car price)

SHORE TO SAIL HOLIDAY COST £

Excludes child discounts, extra person costs, yacht security waiver and optional extras such as outboard motor, Heathrow or Manchester flight supplements etc.

OPTIONAL CAR HIRE FOR YOUR SHORE BASED WEEK A HOLIDAY ASHORE, A HOLIDAY AFLOAT

SHORE TO SAIL
PRICES

THE BEST WAY TO EXPLORE THE GREEK ISLANDS DURING YOUR SHORE BASED WEEK IS BY CAR!

CAR HIRE (ONE WEEK PRICES)

1 WEEK	PRICE PER CAR					
DATES	GROUP A	GROUP B	GROUP C	GROUP D	GROUP F	GROUP K
Sun 4 May	195	225	255	275	315	375
Sun 11 May	195	225	255	275	315	375
Sun 18 May	195	225	255	275	315	375
Sun 25 May	195	225	255	275	315	375
Sun 1 June	195	225	255	275	315	375
Sun 8 June	195	225	255	275	315	375
Sun 15 June	195	225	255	275	315	375
Sun 22 June	195	225	255	275	315	375
Sun 29 June	215	235	275	295	335	415
Sun 6 July	225	245	295	315	355	425
Sun 13 July	225	245	295	315	355	425
Sun 20 July	225	245	295	315	355	425
Sun 27 July	225	245	295	315	355	425
Sun 3 Aug	225	245	295	315	355	425
Sun 10 Aug	225	245	295	315	355	425
Sun 17 Aug	225	245	295	315	355	425
Sun 24 Aug	225	245	295	315	355	425
Sun 31 Aug	195	225	265	295	315	395
Sun 7 Sep	195	225	255	275	315	375
Sun 14 Sep	195	225	255	275	315	375
Sun 21 Sep	195	225	255	275	315	375
Sun 28 Sep	195	225	255	275	315	375
Sun 5 Oct	195	225	255	275	315	375
Sun 12 Oct	195	225	255	275	315	375



Iris Hotel



Salvator Spa Hotel



San Nicolas Hotel

CAR INFORMATION

GROUP	TYPE OF CAR (OR SIMILAR)	SEATS	BAGS	DOORS
A	Fiat Panda	4	2	5
B	Nissan Micra	4	2	5
C	Hyundai Accent	4	2	5
D	Citroen C4	5	3	5
F	Hyundai Accent Automatic	5	5	5
K	Fiat Multipla	7	4	5

NOTE: It may be possible to arrange car hire for a lesser number of days. Please give us a call to discuss.

ADDITIONAL CAR HIRE INFORMATION FOR YOUR SHORE BASED WEEK (if you opt for car hire)

WHAT IS INCLUDED:

- Air conditioning
- Unlimited mileage (the car is essentially available for six days)
- One additional driver
- Government tax of 23%, and other local taxes
- Insurance against fire, theft and third party cover
- Maintenance and replacement in case of breakdown
- Collision damage waiver (subject to an excess of €700 for groups A, B & C and €900 for all other groups)

WHAT IS NOT INCLUDED:

- Petrol and refuelling charges
- Parking charges and traffic fines
- Full damage waiver (approx €10 per day) - recommended but optional
- Additional car pick up and drop off fees (if opting for somewhere other than Preveza Airport)
- Baby seat, child seat and booster seat (booked in advance, paid for locally, €17.50 per week)



CAR INSURANCE

Please note that in Greece, insurance does not cover damage to wheels or tyres, windscreen or the underneath of the car and should you damage any of these, you will be required to pay the full cost of repairs. Please, therefore drive with extreme care, especially on rough tracks, and check the vehicle thoroughly when taking delivery.

The minimum age for driving a hire car in Greece is 21 for groups A, B & C and 23 for all other groups. Drivers must have held a full driving licence for at least one year. You must present a full valid driving licence on collection of the vehicle and a credit card deposit.

‘SHORE TO SAIL’ PRICES 2014

THREE WEEK PRICES

THREE WEEK GREEK ISLANDS FLOTILLA SAILING HOLIDAYS

Holiday prices for 2014, per person including your yacht, flights, transfers, diesel, lead crew and full financial protection

Sail around Lefkas, Meganisi, Kastus and Kalamos islands on our Lefkas Tiller flotilla

THREE WEEK: CONVERTED JAGUAR 27			
ROUTE AND DATES	PRICE PER PERSON		
LEFKAS TILLER FLOTILLA	4	3	2
Sun 18 May	765	845	995

THREE WEEK: BENETEAU 28			
ROUTE AND DATES	PRICE PER PERSON		
LEFKAS TILLER FLOTILLA	4	3	2
Sun 18 May	765	845	995

THREE WEEK: BENETEAU 311 - TILLER STEER ONLY			
ROUTE AND DATES	PRICE PER PERSON		
LEFKAS TILLER FLOTILLA	4	3	2
Sun 18 May	965	1155	1335

Our three week 'Corinth Cruise' sails between our main base at Gouvia Marina, Corfu Island, and our Saronic Islands base at Palaia Epidhavros in the Saronic Gulf

THREE WEEK: BENETEAU 323					
ROUTE AND DATES	PRICE PER PERSON				
CORINTH CRUISE	6	5	4	3	2
Sun 4 May, (21 days)	915	1025	1155	1415	1735
Mon 29 Sept, (20 days)	835	915	1095	1295	1675

THREE WEEK: BENETEAU 361					
ROUTE AND DATES	PRICE PER PERSON				
CORINTH CRUISE	6	5	4	3	2
Sun 4 May, (21 days)	1025	1155	1365	1515	1955
Mon 29 Sept, (20 days)	865	995	1195	1415	1795

THREE WEEK: BENETEAU 331					
ROUTE AND DATES	PRICE PER PERSON				
CORINTH CRUISE	6	5	4	3	2
Sun 4 May, (21 days)	915	1025	1155	1415	1735
Mon 29 Sept, (20 days)	835	915	1095	1295	1675

THREE WEEK: BAVARIA 44					
ROUTE AND DATES	PRICE PER PERSON				
CORINTH CRUISE	8	7	6	5	4
Sun 4 May, (21 days)	995	1065	1195	1295	1515
Mon 29 Sept, (20 days)	975	1075	1215	1415	1495

THREE WEEK PRICES 2014

RYA SAILING SCHOOL PRICES 2014

RYA PRICES

RYA SAILING COURSES IN THE GREEK ISLANDS

RYA Sailing School holiday prices for 2014



We have always encouraged people to do RYA courses, but not everyone wants to do so in the English Channel! Accordingly, we are working with Corfu Sea School to offer the option of gaining qualifications in the sun!

Our courses include online access to our RYA approved theory modules and RYA Essential Navigation and Seamanship course.

This means there's no need for lengthy preliminary classroom studies.

All courses can be linked in with any of our flotilla holidays, should people wish to take the course before family or friends arrive out for a regular flotilla holiday. So, for the complete package, with or without an extra week or two of flotilla sailing, we have the course for you! (Breakfast, lunch and two on-board evening meals are also included).



PRICES BASED ON A MAXIMUM OF 5 STUDENTS SHARING ON A DUFOUR 36

- RYA Competent Crew and theory package - 1wk, £820 + flights & transfers
- RYA Day Skipper (non-tidal) and theory package - 1wk, £820 + flights & transfers
- RYA Competent Crew and RYA Day Skipper (non-tidal) combined - 2wks £1500 + flights & transfers
- RYA training and flotilla combination - 2wks, £820 + 1wk flotilla holiday price (flights and transfers included in the flotilla price)

*We can arrange flights and transfers for you where possible.
For our standard flotilla holidays, an RYA certificate is NOT required*

ABTOT & ATOL FULLY BONDED HOLIDAYS

FLIGHTS TO OUR FLOTILLA HOLIDAYS

Flights to Preveza from Gatwick, Heathrow and Manchester Airports
Flights to Athens are from Heathrow Airport

FLIGHTS

FLIGHTS TO OUR FLOTILLA HOLIDAYS 2014

IONIAN FLOTILLAS SUNDAY FLIGHTS

TWO WEEK Whole Ionian, South Ionian
and Paxos & Corfu flotillas
ONE WEEK Paxos, Lefkas and Kefalonia flotillas

SUNDAY flights to Preveza (near Lefkas)
from Gatwick, Heathrow, and Manchester

GATWICK (South Terminal)

Flying from Gatwick with Monarch Airlines on Sunday

DEPARTS UK: 08:00
RETURNS TO UK: 15:35

HEATHROW (Terminal 5)

Flying from Heathrow with British Airways on Sunday

DEPARTS UK: 07:30
RETURNS TO UK: 14:30

* (£35 supplement). From 25th May to 5th October.

MANCHESTER (Terminal 2)

Flying from Manchester with Monarch Airlines on Sunday

DEPARTS UK: 07:15
RETURNS TO UK: 15:25

* (£25 supplement). Last flight 19th October.

SARONIC FLOTILLAS

SARONIC ISLANDS TWO WEEK FLOTILLAS

MONDAY flights to Athens from Heathrow

HEATHROW (Terminal 1)

Flying from Heathrow with Aegean Air on Monday

DEPARTS UK: 12:15
RETURNS TO UK: 15:30

SARONIC ISLANDS ONE WEEK FLOTILLAS

SUNDAY flights to Athens from Heathrow

HEATHROW (Terminal 1)

Flying from Heathrow with Aegean Air on Sunday

DEPARTS UK: 12:15
RETURNS TO UK: 15:30

25th May (Half Term) } ONE WEEK Saronic flotilla
1st June } SUNDAY Heathrow flights

SPORADES FLOTILLAS FRIDAY FLIGHTS

SPORADES ISLANDS TWO WEEK FLOTILLAS

FRIDAY flights to Athens from Heathrow

DATES: 2nd May - 11th July

HEATHROW (Terminal 5)

Flying from Heathrow with British Airways on Friday

DEPARTS UK: 08:15
RETURNS TO UK: 16:40

Note: The 11th July inbound flight only will return at 20:45

DATES: 11th July - 17th October

HEATHROW (Terminal 1)

Flying from Heathrow with Aegean Airlines on Friday

DEPARTS UK: 12:15
RETURNS TO UK: 15:30

CORINTH CANAL FLOTILLAS

(See Sunday Ionian flotilla flights for details)

OUTBOUND

4th May - from Gatwick to Corfu, or Manchester to Preveza

INBOUND

18th May - returning from Preveza, to Gatwick or Manchester

25th May - returning from Preveza, to Gatwick or Manchester

OUTBOUND

29th September - from Gatwick to Athens (20 days)

6th October - from Gatwick to Athens (13 days)

INBOUND

19th October - returning from Preveza to Gatwick



FULL FINANCIAL PROTECTION



HEATHROW FLIGHTS

Heathrow flights to all destinations include meals.
Please let us know if you have any special meal requirements.

To confirm your holiday, a deposit of £200 per person (minimum £400 per yacht) is required for yachts up to 37ft. For yachts over 37ft, the minimum holiday deposit is £800 per yacht or £200 per person, whichever is the greater. Shore to Sail holidays require an additional deposit of 30% of the total room cost to be paid upon booking.

ALL FLOTILLA PRICES INCLUDE:

- ✓ Return flights to and from London
- ✓ Transfer from the resort airport to your yacht
- ✓ One, two or three weeks sailing on one of our yachts
- ✓ Services of our staff on shore and our lead crews on the water
- ✓ A full tank of diesel plus one jerry can - this should be enough for a two week flotilla (excluding any independent sailing)
- ✓ Village harbour fees (excluding marinas etc)
- ✓ Bed linen, duvets and pillows
- ✓ Towels and tea towels
- ✓ Necessary navigation/safety equipment
- ✓ Inflatable or RIB type dinghy on each yacht
- ✓ Manual/Harbour Guide and charts
- ✓ All taxes as at 1/1/2014
- ✓ Public Liability insurance
- ✓ Third party yacht liability insurance
- ✓ Full financial protection through ATOL & ABTOT
- ✓ Small starter pack
- ✓ Bimini sunshade and separate sun awning
- ✓ Cost to us of credit card payment of deposit
- ✓ Costs to us of payments by cheque or debit card.
- ✓ Government Air Passenger Duty (Tax)



ITEMS NOT INCLUDED:

- ✗ Food and drink
- ✗ Transport to and from UK airport
- ✗ Personal Holiday Insurance
- ✗ Non-refundable yacht security waiver as follows:
 - £40 per boat up to and including 30ft
 - £60 per boat for 31ft to 35ft inclusive
 - £80 per boat for yachts of 36ft to 37ft
 - £120 per boat for yachts 38ft to 46ft
 - £160 per boat for yachts 47ft and over
- £20 per person on Share a Yacht
- £40 per person on Luxury Book a Cabin
- If going entirely 'bareboat', a £2500 refundable security deposit or a non-refundable waiver of £160 for 1wk / £280 for 2wks is payable
- ✗ Harbour dues when independent sailing
- ✗ Diesel when independent sailing
- ✗ Marina, managed harbour or yacht club fees
- ✗ Facility cost of 2% on credit card final payments
- ✗ Interbank transfer payments - sender and receiver charges
- ✗ Manchester supplement
- ✗ Hotel optional extras
- ✗ Hotel transfers and car rental pick up/drop off fees
- ✗ Corinth Canal Fee (approx.140 euros per boat)
- ✗ Additional equipment (see below)
- ✗ Any extra fuel for the 50ft and 52ft Beneteau

EXTRA CREW MEMBERS:

Should your party consist of more people than the numbers in the price grids, please phone our office for costing details relating to your additional crew.

'SHARE A YACHT' FOR SINGLES & COUPLES:

The cost is the 4 person rate on our Beneteau 361s, Dufour 36s or Bavaria 37 or 38 in Greece on all dates. There is no single person supplement.

ADDITIONAL ASSISTANCE (AN EXTRA PAIR OF HANDS):

In addition to our normal briefings and instruction, we offer those who are 'light on experience', on board assistance for the first day on your yacht. There will be a minimal charge of €90 per day to cover the costs involved. This extra charge will be paid locally. Since we began this service, it has become very popular. The charge is simply to cover our costs (wages, taxis, ferries etc). This remains a non profit service. Your 'extra pair of hands' will be one of our shore based crew.

OUR HOLIDAY INSURANCE SCHEME:

Premiums	Person	Family
up to 9 days	£28	£60
up to 17 days	£35	£80
Extra Week	£15	£30

If you have your own holiday insurance, please supply details.

UNDER EIGHTEEN CHILDREN'S DISCOUNT:

Children aged seventeen and under on date of departure are entitled to a reduction of £100 each off two week holidays throughout the year. Those on one week holidays receive a £50 child reduction down to a minimum cost of £495 per child.

ADDITIONAL EQUIPMENT PRICES:

	1 week	2 weeks
Dinghy outboard	£50	£75
Cruising Chute (yachts under 30ft)	£70	£110
Cruising Chute (yachts 31ft-38ft)	£110	£160
Cruising Chute (yachts 39ft-46ft)	£160	£280
Cruising Chute (Beneteau 50ft)	£240	£420

SAILING HOLIDAYS LTD - SUMMER SEASON (Available only to UK Residents who are in the UK at the time of paying premium. Non-UK Residents are advised to make arrangements within their own country). **This policy has been specifically designed for Sailing Holidays Ltd and therefore fully provides for the activities of a sailing holiday with no territorial water or distance restrictions applying.**

It is essential that you are adequately insured when you travel and, therefore, we have arranged an insurance scheme through Towergate Chase Parkinson (a trading name of Towergate Underwriting Group Limited) underwritten by ETI - International Travel Protection (ERV) available only to clients booking holidays detailed within this brochure. Towergate Underwriting Group Ltd and ETI - International Travel Protection (ERV) are authorised and regulated by the Financial Conduct Authority.

Your premium should be forwarded to us with your holiday deposit in order to ensure that you are protected by the coverage under the holiday cancellation section of the insurance.

The full terms, conditions and exclusion clauses are incorporated within the insurance document which alone constitutes the contract of insurance between you, the holidaymaker, and the Insurers. In the event of a dispute as to the interpretation of the terms and conditions of this insurance the terms and conditions of the insurance document alone shall prevail. Shown here are brief details only. The insurance document will be sent to you with your confirmation of booking. Of course, you may inspect the insurance document at our offices or a copy will be sent to you on request.

PRINCIPAL EXCLUSIONS

Whilst this insurance is not subject to a health warranty, Underwriters shall not be liable for claims where, at the time of taking out the insurance, the person whose condition gives rise to a claim is receiving or on a waiting list for inpatient treatment in a hospital or nursing home, is travelling against any health requirements stipulated by the carrier, their handling agents or any other public transport provider, or is travelling against the advice of a Medical Practitioner or for the purpose of obtaining medical treatment abroad, or has been given a terminal prognosis.

- Valuables and money whilst unattended.
- Hazardous activities unless agreed by the insurer.
- Personal liability whilst utilising a mechanically propelled vehicle.
- Cover whilst sailing is included in our comprehensive yacht insurance policy.

IMPORTANT NOTICE

We would bring to your attention some important features of your travel insurance policy.

Policy Document: You should read the document carefully. It gives you full details of what is and is not covered and the conditions of cover. Cover will vary from policy to policy and insurer to insurer.

Conditions, Exclusions and Warranties: Conditions and exclusions will apply to individual sections of your policy while general exclusions, conditions and warranties will apply to the whole of your policy.

Health: Your policy contains conditions about health of the people travelling and of other people upon whose health the trip may depend.

Hazardous Holiday Activities: If you are going to take part in hazardous holiday activities, check that your policy covers you. Sailing and windsurfing are not considered to be hazardous activities.

Fraudulent Claims: It is a criminal offence to make a fraudulent claim.

Property Claims: These claims are paid on the value of the goods at the time you lose them and not on a 'new for old' or replacement cost basis, unless otherwise stated in your policy.

Policy Limits: Most sections of your policy have limits on the amount the insurer will pay under that section. Some sections also include other specific limits, for example; for any one item or for valuables in total.

Policy Excesses: Under most sections of the policy, claims will be subject to an excess. This means that you will be responsible for paying the first part of the claim. The amount you have to pay is the excess.

Reasonable Care: You need to take all reasonable care to protect yourself and your property, as you would if you were not insured.

Statutory Cancellation Rights: You may cancel this policy within 14 days of receipt of the policy documents (the cancellation period) by writing to the issuer of this policy during the cancellation period. Any premium already paid will be refunded to you providing you have not travelled, no claim has been made or is intended to be made and no incident likely to give rise to a claim has occurred. **Cancellation Outside The Statutory Period:** You may cancel this policy at any time after the cancellation period by writing to the issuer of this policy. If you cancel after the cancellation period no premium refund will be made.

Your policy is governed by English law unless you and your insurers have agreed otherwise.

We will not provide you with advice about the suitability of this product for your individual needs but we will be happy to provide you with factual information.

Demands And Needs: This travel insurance policy will suit the Demands and Needs of an individual, or group who have no excluded pre-existing medical conditions, are travelling to countries included within the policy terms and who wish to insure themselves against the unforeseen events detailed in the cover section below. Subject to terms and conditions and maximum specified claim limit.

SUMMARY OF BENEFITS AND COVER (PER PERSON)

Cancellation – up to £2500 per person
Cancellation due to certain specified causes as detailed within the travel insurance document eg:-

- a) death, injury or illness, summons for jury service, redundancy under the current Redundancy Act, etc.
- b) a complication of the Insured's pregnancy or the duration of such pregnancy exceeding 30 weeks on date of departure from the UK.
- c) unavoidable delay exceeding 12 hours at final point of departure from the UK as a result of failure or disruption of the pre-booked public transport service in which the insured was to depart from the UK, where no alternative form of transport is available.

Medical & Emergency Repatriation Expenses – £5,000,000

Includes repatriation by air ambulance where medically necessary and with the prior approval of the Insurers or the 24 hour emergency medical service.

INCLUDES 24 HOUR MEDICAL EMERGENCY SERVICE.

Curtailed – up to £2000

Reimbursement of a pro-rata amount of the total pre-paid travel and accommodation costs.

Delayed luggage – up to £200

Up to £75 per day up to £200 in total for purchase of essential items if your baggage is delayed by the carrier for a minimum of 24 hours.

Luggage & Personal Money – £2000

Limit up to £300 any one item, pair or set.

Limit up to £500 jewellery, photographic equipment, valuables etc.

Limit up to £300 personal money.

Personal Liability – £2,000,000

Such exclusions applicable to this section include the ownership, possession or use of any aircraft, watercraft or mechanically propelled vehicles. Cover whilst sailing is included in our own comprehensive yacht insurance policy.

Legal Costs and Expenses - £25,000

Legal expenses incurred for insured incidents.

Personal Accident – £20,000

In respect of accidental bodily injury resulting in death, loss of eye(s), limb(s), or permanent total disablement.

Loss of Passport – £250

Covering emergency replacement costs if passport lost during your holiday.

Delayed Departure – £100

Missed Departure – £500

If departure of initial outward journey from the UK or the final return journey to the UK is delayed due to failure or disruption of pre-booked flight/public transport the Insurance will pay £20 for the first full 12 hours of delay and £10 for each subsequent full 12 hours up to a maximum of £100 in all.

EXCESSES: All sections except Personal Accident, Personal Liability, Delayed Luggage, Loss of Passport and Delayed Departure exclude the first £35 of each and every claim for each Insured Person. Claims under the cancellation section for loss of deposit only exclude the first £15.

Residents of the Channel Islands and Isle of Man

Please note that this policy will only cover you from the start of your journey from mainland UK. You may, therefore, need to arrange separate cover for your journey to the UK from your home. In the event of cancellation, subject to the terms and conditions of this policy, cover will be up to the final cost as invoiced by Sailing Holidays Ltd but excluding the cost of travel to mainland UK. For medical repatriation purposes, repatriation may be back to mainland UK rather than to your original starting point.

PREMIUMS	PER PERSON	PER FAMILY
Up to 9 days	£28	£60
Up to 17 days	£35	£80
Per 7 days thereafter	£15	£30

Insurance premiums include IPT (Insurance Premium Tax).

Definition of a family for insurance purposes: Either one adult travelling with any number of his/her own children, under 18, or two adults travelling with any number of children, under 18, having either adult as a parent. A child is deemed as being under 18 on date of departure.

CLAIMS: All claims should be made direct to Towergate Chase Parkinson, PO Box 416, West Byfleet, Surrey, KT14 7YE (Phone 0844 892 1697).

GENERAL: If you have any queries about this insurance please contact Towergate Chase Parkinson (Phone 0844 892 1697). Sailing Holidays Ltd is an Appointed Representative of ITC Compliance Ltd which is Authorised and Regulated by the Financial Conduct Authority (FCA).

If you wear spectacles, keep them on a security string around your neck. Jewellery has no place in small Mediterranean villages, so don't bring it. Please bring waterproof containers for any electronic or photographic equipment that you may have brought with you on holiday. Do not leave valuables in your checked in baggage. Such items are excluded from insurance cover under these circumstances.

Please ensure that any expensive items that fall outside the scope of this policy are adequately insured!

Bookings are made with Sailing Holidays Ltd (hereinafter called 'the Company') after the required deposit has been paid, plus holiday insurance (if applicable). When payment has been received by the Company, a contract exists whereupon a booking confirmation invoice will be forwarded to you. By paying your deposit you agree to our terms and conditions. You will be given access to the login area where you can view your booking and enter your APIS (Advance Passenger Information System) information as required by the Government. Immediately on return from your holiday, your passport information will be erased from our system.

TRAVEL

The Company reserves the right to use alternative flight and transfer arrangements should circumstances force a change from any advertised existing flight timings. The Company will do everything in its power to advise you as quickly as possible and such a change will not automatically entitle you to cancel a booking. Aircraft, hotels, restaurants, transport to and from UK airport or agents who supply the service are at all times acting only as agents to the persons or the company supplying the service. The Company will not accept any liability for injury, damage, loss, delays, inconvenience or extra expenses incurred by the client nor for any other claims due to the actions of any person or company providing such services.

ALTERATIONS

In the event of any part of the arranged holiday being withdrawn or cancelled due to any industrial action, civil disturbance, legal action, transportation delay, epidemic, earthquake, riot, war, exceptionally bad weather, or any other circumstances which are completely beyond our control we reserve the right to withdraw or cancel the holiday or part thereof. If the holiday is cancelled within four weeks of the departure date due to any of these aforementioned circumstances then we will offer the alternative of either a comparable holiday if the same is available at the time or a full refund less reasonable expenses incurred by the Company in relation to the booking (see insurance cover regarding delays and cancellations). Once your holiday has started the Company will not be liable for any loss, delay, inconvenience or extra expenses caused to the client for any reason beyond its control.

If the Company is forced to cancel a specific cruise for any reason then the Company undertakes to do its best to provide a mutually acceptable alternative holiday or a full refund. Any alternative holiday offered must be accepted within seven days of the offer being made otherwise the refund will be forwarded automatically. The cancellation of a holiday should not take place less than 21 days prior to departure. Should a yacht not be available on time the Company will provide reasonable accommodation ashore excluding meals until the yacht is either repaired or becomes available. If the yacht is likely to remain out of service an alternative similar vessel (if available) will be provided. We reserve the right to make a charge of £40 for the administration involved in altering a booking after the holiday arrangements have been made.

Sailing Holidays reserve the right to alter the sailing route as required.

REFUNDS

No refunds are allowed in respect of unused portions of air charter tickets or unused services of any kind. No Company representatives or agents are authorised to promise refunds.

PRICE

If unforeseen major changes occur for example in airport and other taxes, VAT, exchange rates (our prices are calculated based on a value of 1.15 Euro to £1) or fuel costs then we regrettably have to reserve the right to pass these extra costs on to the client without notice. No extra surcharge will be levied on any holidays less than 30 days prior to departure.

PAYMENT FOR YOUR HOLIDAY

A deposit of £200 per person (minimum £400 per yacht) for yachts up to 37ft, for yachts over 37ft, a minimum £800 per yacht is required, plus holiday insurance. Shore to Sail holidays require an additional deposit of 30% of the total room cost to be paid upon booking. Payment of deposit constitutes a contractual agreement between Sailing Holidays and the customer, and confirmation that said customer has read our booking terms and conditions. The balance of the payment for the holiday must be received ten weeks prior to departure. The payee of the deposit guarantees payment on behalf of all those people featured in the booking. If the balance is not received by the due date the Company reserves the right to cancel the holiday, retain the deposit and to levy cancellation charges according to the prescribed scale set out below. Bookings made within the ten week period must be paid in full at the time of booking. A facility charge of 2% will be automatically added to final payments (only) made by credit card. Payments may be made by single debit card, credit card, cheque or bank transfer. Multiple payments for individual bookings may incur a £40 administration fee at the discretion of our London office. We only accept one lead name per boat booking except on Share a Yacht.

CANCELLATIONS

Must be made in writing, by the signatory who booked the holiday, (i.e. the lead name) together with the return of any travel documents. Cancellations must be received by the Company prior to the departure date to be valid. The date that written cancellation is received at our office will be the date used to determine cancellation charges which are levied on the following scale:

Up to 56 days before departure	- Loss of deposit
55 to 42 days before departure	- 30% of the holiday cost or loss of deposit whichever is the greater
41 days to 22 days	- 50% of the holiday cost
21 days to day of departure	- 100% of the holiday cost

The comprehensive holiday/travel insurance policy that we offer covers the client for the full amount of cancellation charges (including deposit) for most reasonable situations. The signatory assumes responsibility for all members of his or her party and the company cannot refund individuals within the party.

SAILING EXPERIENCE

Bookings are accepted based on the details provided by the client with regard to previous sailing experience. We cannot accept responsibility for any loss suffered by the client as a result of insurers failing to indemnify due to incorrect details supplied to us by the client. This situation has never arisen to our knowledge but if a client was so incompetent as to endanger other people, having stated that he/she was competent, then we reserve the right to provide a member of our staff as skipper, the cost of whom will be borne by the client at that time. It is a legal requirement that all of our yachts must have two adults over eighteen years of age aboard the yacht whilst at sea. All persons aboard whilst at sea must be named on the ships papers.

COMPLAINTS

In the event that you feel you have cause for complaint during one of our holidays please report the matter to our local representative without delay. Any complaint should be given in writing to the Company not more than 14 days following the end of the holiday. Any dispute arising out of this complaint which cannot be resolved to the satisfaction of both parties shall be referred to arbitration. The Company believes that the information in the brochure and other company literature is an accurate reflection of our holidays based on personal experience.

ALCOHOL AND SMOKING

We reserve the right to put people ashore if their alcohol or tobacco consumption disturbs other clientele or is deemed by our crew to be likely to damage our yachts. If an accident occurs in Greece whilst you are under the influence normal drink drive rules apply and all insurance will be negated. Smoking is not permitted below decks on any of our yachts. Smoking is not permitted above or below decks on any of our Share a Yacht or Luxury Share a Yacht holidays.

THE AIRPORT

You MUST check-in at least 2 hours before departure. Should you arrive less than 2 hours prior to departure you may be refused admission to the aircraft and therefore you will be entirely responsible for your own travel arrangements to the holiday destination. Neither the Company nor the airline will accept any responsibility for your failure to allow plenty of time to get to the airport.

LIABILITY

We believe that our comprehensive maintenance programme has minimised the possibility of breakage in anything other than extreme conditions or negligence on the part of the crew of that vessel. Should you break or lose minor items we ask you to replace those items locally or, failing that, inform a member of the lead crew who will assist you.

Should the lead crew consider an individual's behaviour is disturbing the enjoyment of other people on the holiday then the Company reserves the right to 'put that individual ashore' whereupon the Company's responsibility will end with regard to that individual. Sailing Holidays Ltd and Ionian Marine Holidays Ltd are only responsible for items listed on your confirmation invoice. Any activities carried out by the client for items not listed on the invoice are done so at the clients own risk. The companies are not responsible for outside activities where they have no control.

YACHT INSURANCE

All our yachts are comprehensively insured including public liability cover. We also carry tour operators' liability insurance. We must be notified of any possible / potential claim within 14 days of your return so that we in turn notify our insurers without delay.

TRAVELLING ALONE

Anyone travelling independently must provide Sailing Holidays Ltd with next of kin details. All crew members are expected to be able participate in all aspects of sailing a yacht, and should be physically and mentally able.

YACHT SECURITY WAIVER

£40 per boat up to and including 30ft, £60 per boat from 31ft to 35ft, £80 per boat for 36ft to 37ft, £120 for yachts 38ft to 46ft and £160 for yachts 47ft and over. If going entirely 'bareboat', a £2500 refundable security deposit or a non-refundable waiver of £160 for 1 week / £280 for 2 weeks is payable. The 'Share a Yacht' waiver is £20 per person. The 'Luxury Book a Cabin' waiver is £40 per person.

This 'one off' payment is to cover the yacht and its equipment against loss or damage and for third party liability which is also covered up to £2,000,000. We live in hope that this insurance is never called upon, but it is a separate payment to cover you, our client. We reserve the right to hold a refundable security deposit for those wishing to take our boats independently or on a bareboat basis.

Sailing Holidays Ltd will not be held liable for holiday disruption or lost sailing time which has arisen from misuse of equipment or failure to apply all due care and attention. We request that all yachts will be left in the condition that you find them (i.e. clean and tidy) and that minor losses or damage is remedied en route by yourselves or our lead yacht.

HOLIDAY/TRAVEL INSURANCE

It is a requirement that all clients take out holiday/travel insurance either as contained in this brochure or at least an equivalent alternative as arranged by themselves. Clients resident outside the United Kingdom are advised that they must arrange their own travel insurance with equal cover to that contained in this brochure.

The Company will not be held liable for loss or damage suffered by the client whether insured or uninsured. When the client takes out their own holiday insurance policy the Company will not be held liable for cover it may not provide. The client must ensure that any policy purchased has at least equivalent cover to our own (see details). It must cover our type of holiday and their own personal circumstances.

100% FINANCIAL PROTECTION OF YOUR HOLIDAY PAYMENT

We are fully bonded with the Civil Aviation Authority's 'Air Travel Organisers' License' (ATOL Number 2580) for all flight inclusive holiday packages. ABTOT 5218. As a member of the Association of Bonded Travel Organisers Trust Limited (ABTOT), Sailing Holidays Ltd has provided a bond to meet the requirements of the Package Travel, Package Holidays and Package Tours Regulations 1992. In the event of Sailing Holidays Ltd's insolvency, protection is provided for non-flight packages commencing in and returning to the UK and other non-flight packages excluding pre arranged travel to and from your destination.

Please note that packages booked outside the UK are only protected when purchased directly with Sailing Holidays Ltd. In the above circumstances, if you have not yet travelled you may claim a refund, or if you have already travelled, you may claim repatriation to the starting point of your non-flight package.

For the purpose of sailing in Greece the Company acts as agent for Ionian Marine Holidays Ltd, Corfu.