

# GE Shareowners meeting April 25, 2012 supplemental information

- Operating earnings & EPS and Operating EPS excluding the preferred stock redemption – 2011 and 2010
- Operating earnings & EPS – 1Q '12
- Industrial segment organic revenue growth – 1Q '12



imagination at work

# Operating earnings & EPS

(\$ in millions except earnings per share)

	<u>2011</u>	<u>2010</u>	<u>V%</u>
Earnings from continuing operations attributable to GE	\$14,227	\$12,613	13%
Less: non-operating pension costs/(income), net of tax	<u>688</u>	<u>(204)</u>	
Operating earnings	<u>\$14,915</u>	<u>\$12,409</u>	20%
<u>Earnings per share – diluted</u> <sup>-a)</sup>			
Continuing earnings per share	\$1.24	\$1.15	8%
Less: non-operating pension costs/(income) after tax	<u>.06</u>	<u>(.02)</u>	
Operating earnings per share	<u>\$1.31</u>	<u>\$1.13</u>	16%
Less: preferred stock redemption	<u>.08</u>	<u>-</u>	
Operating earnings per share excluding the effect of the preferred stock redemption	<u>\$1.38</u>	<u>\$1.13</u>	22%

(a- Earnings per share amounts are computed independently. As a result, the sum of per share amounts may not equal the total.

# Operating earnings & EPS

(\$ in millions except earnings per share)

	<u>1Q'12</u>	<u>1Q'11</u>	<u>V%</u>
Earnings from continuing operations attributable to GE	\$3,251	\$3,398	(4)%
Adjustment (net of tax): non-operating pension costs/(income)	<u>336</u>	<u>163</u>	
Operating earnings	<u>\$3,587</u>	<u>\$3,561</u>	<u>1%</u>
 <u>Earnings per share - diluted</u>			
Continuing earnings per share	\$0.31	\$0.31	-
Adjustment (net of tax): non-operating pension costs/(income)	<u>.03</u>	<u>.02</u>	
Operating earnings per share	<u>\$0.34</u>	<u>\$0.33</u>	<u>3%</u>

# Industrial sales excluding NBCU impact

(\$ in millions)

	<u>1Q'12</u>	<u>1Q'11</u>	<u>V%</u>
GE sales as reported	\$23,687	\$22,102	7%
Less: NBCU related sales	<u>-</u>	<u>1,205</u>	
Industrial sales excluding NBCU impact	<u>\$23,687</u>	<u>\$20,897</u>	13%