# **GE Capital**

# Third quarter 2012 supplement

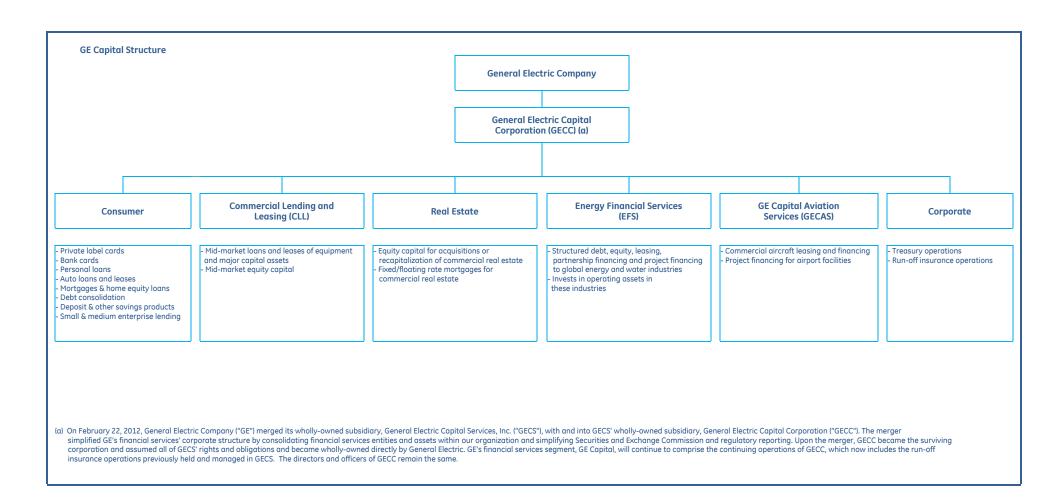
Results are unaudited. This document contains "forward-looking statements" - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; potential market disruptions or other impacts arising in the United States or Europe from developments in the European sovereign debt situation; the impact of conditions in the financial and credit markets on the availability and cost of General Electric Capital Corporation's (GECC) funding and on our ability to reduce GECC's asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; changes in Japanese consumer behavior that may affect our estimates of liability for excess interest refund claims (GE Money Japan): pending and future mortgage securitization claims and litigation in connection with WMC, which may affect our estimates of liability, including possible loss estimates; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the adequacy of our cash flow and earnings and other conditions which may affect our ability to pay our quarterly dividend at the planned level; GECC's ability to pay dividends at the planned level; the level of demand and financial performance of the major industries we serve, including, without limitation, air transportation, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation; strategic actions, including acquisitions, joint ventures and dispositions and our success in completing announced transactions and integrating acquired businesses: the impact of potential information technology or data security breaches; and numerous other matters of national. regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

This document may also contain non-GAAP financial information. Management uses this information in its internal analysis of results and believes that this information may be informative to investors in gauging the quality of our financial performance, identifying trends in our results and providing meaningful period-to-period comparisons.

Prior period amounts have been recasted for discontinued operations.

# Third quarter 2012 supplemental information

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# GE Capital – Condensed Statement of Earnings (a)

	For the three months ended September 30, June 30, March 31, December 31, Septem										F	or the nine	months ended	
(In millions)	Septem 201			ıne 30, 2012		arch 31, 2012	Dec	cember 31, 2011		ember 30, 2011	•	ember 30, 2012	Se	ptember 30, 2011
Revenues														
Revenues from services	\$	11,335	\$	11,432	\$	11,412	\$	11,545	\$	11,983	\$	34,179	\$	37,375
Sales of goods		34		26		30		32		32		90		116
Total revenues		11,369		11,458		11,442		11,577		12,015		34,269		37,491
Cost and expenses														
Interest		2,805		2,988		3,196		3,128		3,556		8,989		10,738
Operating and administrative		3,072		3,090		2,901		3,144		3,260		9,063		10,186
Cost of goods sold		27		23		25		27		30		75		108
Investment contracts, insurance losses and insurance annuity benefits		798		702		771		745		755		2,271		2,314
Provision for losses on financing receivables (see pages 21, 24-25)		1,122		743		863		1,058		961		2,728		2,893
Depreciation and amortization		1,768		1,674		1,695		1,712		1,837		5,137		5,405
Total cost and expenses		9,592		9,220		9,451		9,814		10,399		28,263		31,644
Earnings from continuing operations before income taxes		1,777		2,238		1,991		1,763		1,616		6,006		5,847
Benefit (provision) for income taxes		(78)		(102)		(187)		(65)		(59)		(367)		(834)
Earnings from continuing operations		1,699		2,136		1,804		1,698		1,557		5,639		5,013
Earnings from discontinued operations, net of taxes		(111)		(553)		(217)		(240)		(64)		(881)		166
Net earnings (loss) Less: Net earnings (loss) attributable to noncontrolling interests		<b>1,588</b> 20		<b>1,583</b> 14		<b>1,587</b> 12		<b>1,458</b> 38		<b>1,493</b> 38		<b>4,758</b> 46		<b>5,179</b> 89
Net earnings (loss) attributable to GE Capital	\$	1,568	\$	1,569	\$	1,575	\$	1,420	\$	1,455	\$	4,712	\$	5,090

<sup>(</sup>a) On February 22, 2012, our former parent GECS, merged with and into GECC, in a transaction among entities under common control. Prior period results are retrospectively adjusted to furnish comparative information.

## GE Capital – Condensed Statement of Comprehensive Income (a)

	for the three months ended										For the nine months ended				
(In millions)	•	ember 30, 2012		ine 30, 2012		arch 31, 2012		ember 31, 2011	•	ember 30, 2011	•	ember 30, 2012		ember 30, 2011	
Net Earnings  Less: Net earnings attributable to noncontrolling interests  Net earnings attributable to GECC	\$	1,588 20 <b>1,568</b>	\$	1,583 14 <b>1,569</b>	\$	1,587 12 <b>1,575</b>	\$	1,458 38 <b>1,420</b>	\$	1,493 38 <b>1,455</b>	\$	4,758 46 <b>4,712</b>	\$	5,179 89 <b>5,090</b>	
Other comprehensive income (loss), net of tax Investment securities Currency translation adjustments Cash flow hedges Benefit plans Other comprehensive income (loss), net of tax Less: Other comprehensive income (loss) attributable to	\$	125 526 29 (11) <b>669</b>	\$	180 (390) 40 19 (151)	\$	330 116 72 (24) <b>494</b>	\$	155 (690) 476 (210) (269)	\$	249 (810) (48) 28 (581)	\$	635 252 141 (16) <b>1,012</b>	\$	451 1,730 (310) 27 1,898	
noncontrolling interests Other comprehensive income (loss) attributable to GECC	\$	(2) <b>671</b>	\$	(162)	\$	(10) <b>504</b>	\$	(270)	\$	(603)	\$	(1) 1,013	\$	13 1,885	
Comprehensive income, net of tax  Less: Other comprehensive income attributable to noncontrolling interests  Comprehensive income attributable to GECC	\$	2,257 18 <b>2,239</b>	\$	1,432 25 1,407	\$	2,081 2 2,079	\$	1,189 39 <b>1,150</b>	\$	912 60 <b>852</b>	\$	5,770 45 <b>5,725</b>	\$	7,077 102 <b>6,975</b>	

## GE Capital – Condensed Statement of Changes in Shareowners' Equity (a)

	For the three months ended										For the nine months ended			
(In millions)	Sep	tember 30, 2012		une 30, 2012		larch 31, 2012	Dec	cember 31, 2011	Sep	tember 30, 2011	•	ember 30, 2012		tember 30, 2011
Changes in GE Capital shareowners' equity Balance at beginning of period	\$	79,827	\$	79,192	\$	77,110	\$	75,959	\$	75,108	\$	77,110	\$	68,984
Dividends and other transactions with shareowners Other comprehensive income (loss) - net Increase/(decrease) from net earnings attributable to the Company		(717) 671 1,568		(772) (162) 1,569		3 504 1,575		1 (270) 1,420		(1) (603) 1,455		(1,486) 1,013 4,712		1,885 5,090
Balance at end of period	\$	81,349	\$	79,827	\$	79,192	\$	77,110	\$	75,959	\$	81,349	\$	75,959

<sup>(</sup>a) On February 22, 2012, our former parent GECS, merged with and into GECC, in a transaction among entities under common control. Prior period results are retrospectively adjusted to furnish comparative information.

GE Capital – Condensed Statement of Financial Position (a)

Noncontrolling interests         711         759         767         690         1,205           Total equity         82,060         80,586         79,959         77,800         77,164	(In millions)	Sep	tember 30, 2012		June 30, 2012		larch 31, 2012	De	cember 31, 2011	Sep	otember 30, 2011
Investmets securities (see page 31)		¢	77 666	¢	66 252	¢	76 165	¢	76 702	¢	07 270
Inventiries   75   67   75   75   75   75   75   75		Þ		Ф		Ф		Ф		Ф	
Financia receivables   271,623   273,984   281,385   288,467   293,204   200	, , ,				•		•		•		•
Other recivables         13,70*         13,70*         14,00*         13,90*         13,60*           Property, plott & squipment, less accumulated amortization         52,288         51,80*         51,50*         51,40*         52,288           Godwill         27,338         27,00*         27,236         27,236         27,236           Other intongible assets - net         1,51*         1,44*         1,468         1,546         1,710           Other sosts         6,848         7,189         71,672         75,512         75,512         79,535           Assets of businesses held for sole         2,700         3,039         640         71,0         3,050           Assets of businesses held for sole         2,700         3,039         640         71,0         3,050           Assets of businesses held for sole         2,700         3,039         640         71,0         3,050           Assets of businesses held for sole         2,700         3,039         640         71,0         3,050           Assets of businesses held for sole         2,800         8,11,1         3,009         8,15,2         36,333         18,453         18,050         2,002         2,002         2,002         2,002         2,002         2,002         2,002											
Property, plant & equipment, less occumulated amortization   52,288   51,969   51,520   51,419   52,286   632361, \$23,864, \$23,615 and \$24,307   77,266											
of \$23,866, \$23,671, \$23,864, \$23,615 and \$24,307         \$2,288         51,969         \$15,02         \$1,419         \$2,288           Codowlill         \$27,336         \$27,236         \$27,236         \$27,236         \$27,236         \$27,236         \$27,236         \$27,236         \$27,200         \$27,200         \$1,610         \$1,610         \$2,6			15,772		15,701		14,000		13,330		13,003
Goodwill         27,38         27,07         27,266         27,20         27,206           Other intangible assets - net         1,361         1,443         1,468         1,56         1,710           Other sosets         6,867         7,197         71,672         75,612         79,536           Assets of businesses held for sole         2,700         3,033         640         71,13         3,050           Assets of discontinued operations         1,199         1,481         1,332         1,669         2,055           Total asset         561,602         558,804         573,362         58,535         603,002           Libilities and equity         8         113,587         111,587         111,970         8,132,008         123,003         7,935           Accounts payable         7,007         7,00         1,50         7,239         7,935           Non-recourse borrowings of consolidated securitization entities (see page 36)         41,10         41,106         43,115         14,154           Inorty emborrowings (see page 36)         230,402         225,533         229,295         234,115         14,154         14,154         14,154         14,154         14,154         14,154         14,154         14,154         14,154         14,1			52 288		51 969		51 520		51 419		52 328
Other introngible assets - set         1,468         1,468         1,566         1,710           Other ossets 5         66,887         71,897         71,672         75,612         95,536           Assets of Dusinesses held for sole         2,700         3,039         640         711         3,050           Assets of discontinued operations         1,199         1,558,600         553,600         \$55,000 <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td>•</td> <td></td> <td>•</td>			•				•		•		•
Other cosser's         66,887         71,897         71,672         75,512         79,536           Assets of businesses held for sole         2,700         3,039         6.0         71,10         3,050           Assets of discontinued operations         1,199         1,481         1,332         1,669         2,055           Total casets         561,600         558,804         573,60         \$84,506         \$60,000           Libilities and equity         8         111,587         \$119,796         \$130,028         \$135,333         \$126,686           Accounts payoble         7,007         7,700         8,150         7,239         7,995           Non-recourse borrowings of consolidated securitization entities (see page 36)         31,171         30,696         24,106         43,115         41,515           Bond, deposits (see page 36)         42,904         241,942         41,016         43,115         41,515           Long-term borrowings (see page 36)         23,004         225,508         28,238         30,227         30,198         30,405           Other liabilities         1,544         1,544         1,419         41,016         43,115         22,804           Liber liabilities of bisinesess held for sole         2,54         1,732         <											•
Assets of businesses held for sale         2,700         3,039         640         711         3,050           Assets of discontinued operations         2,709         1,481         1,332         1,669         2,055           Total assets         561,602         558,804         573,362         584,556         603,052           Libilities and equity         511,079         119,796         118,705         118,103         136,333         126,866           Accounts possible         7,007         7,007         8,180         7,239         7,995           Non-recourse borrowings of consolidated securitization entities (see page 36)         41,196         41,196         49,194         41,016         43,115         41,115           Bank deposits (see page 36)         223,040         225,539         229,195         234,311         41,115           Long term borrowings (see page 36)         23,040         223,283         30,227         30,198         30,050           Other liabilities         15,485         14,759         14,534         17,334         22,806           Offer (a) Incisition construction and insurance annuity benefits         28,060         28,328         30,227         30,198         30,405           Use In Incisition construction (a) Incisition construction (a) Incisitio			•				•				•
Assets of discontinued operations         1,199         1,811         1,332         1,669         2,055           Total assets         \$ 561,602         \$ 58,804         \$ 573,562         \$ 843,56         \$ 603,062           Libilities and equity         \$ 113,587         \$ 119,796         \$ 132,028         \$ 136,333         \$ 126,866           Accounts payable         7,007         7,700         8,150         2,239         7,995           Non-recourse borrowings (see page 36)         45,196         41,942         41,106         43,115         41,515           Long-term borrowings (see page 36)         45,196         41,942         41,106         43,115         41,515           Long-term borrowings (see page 36)         45,196         41,942         41,106         43,115         41,515           Long-term borrowings (see page 36)         45,196         41,942         41,106         43,115         41,515           Long-term borrowings (see page 36)         45,196         41,942         41,016         43,115         41,515           Long-term borrowings (see page 36)         45,196         41,942         41,016         43,115         41,515           Long-term borrowings (see page 36)         45,196         41,942         41,416         41,415 <t< td=""><td></td><td></td><td>•</td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td></t<>			•						-		
Total assets											
Displicities and equity   Short-term borrowings (see page 36)   \$113,587   \$119,706   \$132,028   \$136,333   \$126,866   \$120,000   \$1,000	·	<del>_</del>		<u></u>		<u>*</u>		<u>_</u>		<u>+</u>	
Short-term borrowings (see page 36)         \$ 113,588         \$ 119,796         \$ 132,028         \$ 136,333         \$ 126,866           Accounts payable         7,007         7,000         8,150         7,239         7,939         7,995           Non-recourse borrowings for consolidated securitization entities (see page 36)         45,196         41,942         41,106         43,115         41,515           Long-term borrowings (see page 36)         230,402         225,539         229,195         234,391         259,404           Long-term borrowings (see page 36)         28,806         28,328         30,227         30,198         30,405           Other liabilities of proving (see page 36)         28,806         28,328         30,227         30,198         30,405           Other liabilities of businesses (see page 36)         28,806         28,328         30,227         30,198         30,405           Deferred income taxes         5,945         7,392         7,628         7,052         4,486           Deferred income taxes         28,06         283         30,5         30,5         1,813           Liabilities of businesses held for sale         28,07         28,28         30,5         30,7         2,82           Capital stock         28,28         47,52		<u>\$</u>	561,602	<u>*</u>	558,804	<u>*</u>	5/3,302	<u>*</u>	584,536	<u>&gt;</u>	603,062
Accounts payable         7,007         7,700         8,150         7,239         7,935           Non-recourse borrowings of consolidated securitization entities (see page 36)         31,171         30,696         29,544         29,258         29,022           Bank deposits (see page 36)         45,196         41,942         41,106         43,115         41,515           Long-term borrowings (see page 36)         230,402         225,539         229,195         234,391         259,404           Investment contracts, insurance liabilities and insurance annuity benefits         28,806         28,328         30,227         30,198         30,405           Other liabilities         15,445         14,759         14,354         17,334         22,886           Deferred income taxes         206         283         30,527         30,198         30,405           Liabilities of businesses held for sale         206         283         30,50         345         1,813           Liabilities of discortinued operations         1,777         1,783         1,226         1,471         1,552           Total liabilities         6 62         476,218         493,403         50,6736         525,888           Capital stack         20,227         2,228         4,442         4,442											
Non-recourse borrowings of consolidated securitization entities (see page 36)         31,171         30,668         29,544         29,258         29,022           Bank deposits (see page 36)         230,402         225,539         229,195         234,311         41,515           Long-term borrowings (see page 36)         280,806         28,328         30,227         30,198         30,405           Other liabilities         15,445         14,759         14,354         17,334         22,886           Deferred income taxes         5,945         7,392         7,268         7,052         4,440           Liabilities of businesses held for sale         206         283         305         345         1,813           Liabilities of discontinued operations         1,777         1,783         1,226         1,471         1,552           Total liabilities of discontinued operations         479,542         478,218         493,403         506,736         \$25,898           Capital stock         2         478,218         493,403         506,736         \$25,898           Capital stock         2         478,218         493,403         506,736         \$25,898           Capital stock         2         478,218         493,403         506,736         \$25,898 <td></td> <td>\$</td> <td></td> <td>\$</td> <td>•</td> <td>\$</td> <td>•</td> <td>\$</td> <td></td> <td>\$</td> <td>•</td>		\$		\$	•	\$	•	\$		\$	•
Bank deposits (see page 36)         45,196         41,942         41,106         43,115         41,515           Long-term borrowings (see page 36)         230,402         225,539         229,195         234,311         259,404           Investment contracts, insurance liabilities and insurance annuity benefits         28,806         28,328         30,227         30,198         30,495           Other liabilities         15,445         14,759         14,354         17,334         22,866           Deferred income taxes         5,945         7,392         7,268         7,052         4,481           Liabilities of businesses held for sale         206         283         305         345         1,813           Liabilities of discontinued operations         1,777         1,783         1,266         1,471         1,552           Total liabilities         \$479,542         \$478,218         \$493,403         \$506,736         \$252,898           Capital stock											•
Long-term borrowings (see page 36)         230,402         225,539         229,195         234,391         259,404           Investment contracts, insurance liabilities and insurance annuity benefits         28,806         28,328         30,227         30,198         30,405           Other liabilities         15,445         14,759         14,354         17,334         22,886           Deferred income taxes         5,945         7,392         7,268         7,052         4,440           Liabilities of businesses held for sale         206         283         305         365         1,813           Liabilities of discontinued operations         1,777         1,783         1,226         1,471         1,852           Total liabilities         **479,542         **478,218         **493,403         **506,736         **525,898           Capital stock         **6         **6         **478,218         **493,403         **506,736         **525,898           Capital stock         **6         **479,542         **478,218         **493,403         **506,736         **525,898           Capital stock         **6         **6         **476,218         **493,403         **506,736         **525,898           Capital stock         **6         **6         **476 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td>•</td>									•		•
Investment contracts, insurance liabilities and insurance annuity benefits         28,806         28,328         30,227         30,198         30,405           Other liabilities         15,445         14,759         14,354         17,334         22,886           Deferred income taxes         5,945         7,392         7,268         7,052         4,440           Liabilities of businesses held for sole         206         283         30,55         345         1,813           Liabilities of discontinued operations         1,777         1,783         1,226         1,471         1,555           Total liabilities         479,542         478,218         493,403         506,736         \$25,898           Capital stock         2         478,218         493,403         506,736         \$25,898           Capital stock         6         2         476         298         (33)         188           Currency translation adjustments         602         476         298         (33)         188           Currency translation adjustments         694         (961)         (989)         11,029         (1,101)         15,888           Benefit plans         5         579         558         25,763         27,628         27,627							•				•
Other liabilities         15,445         14,759         14,354         17,334         22,886           Deferred income taxes         5,945         7,392         7,268         7,052         4,440           Liabilities of businesses held for sale         206         283         3055         345         1,813           Liabilities of discontinued operations         1,777         1,783         1,226         1,471         1,552           Total liabilities         *** 479,542         ** 478,218         ** 493,403         ** 506,736         ** 525,898           Capital stock         -											
Deferred income taxes         5,945         7,392         7,268         7,052         4,440           Liabilities of businesses held for sale         206         283         305         345         1,813           Liabilities of discontinued operations         1,777         1,783         1,226         1,471         1,552           Total liabilities         \$ 479,542         \$ 478,218         \$ 493,403         \$ 506,736         \$ 525,898           Capital stock         - </td <td></td>											
Liabilities of businesses held for sale         206         283         305         345         1,813           Liabilities of discontinued operations         1,777         1,783         1,226         1,471         1,552           Total liabilities         \$ 479,542         \$ 478,218         \$ 493,403         \$ 506,736         \$ 525,898           Capital stock         - <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>•</td>			•								•
Liabilities of discontinued operations         1,777         1,783         1,226         1,471         1,552           Total liabilities         \$ 479,542         \$ 478,218         \$ 493,403         \$ 506,736         \$ 525,898           Capital stock         - <t< td=""><td></td><td></td><td>•</td><td></td><td></td><td></td><td>•</td><td></td><td>•</td><td></td><td>-</td></t<>			•				•		•		-
Total liabilities         \$ 479,542         \$ 478,218         \$ 493,403         \$ 506,736         \$ 525,898           Capital stock         - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>•</td></t<>											•
Capital stock       -         -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -											
Accumulated other comprehensive income - net         Investment securities       602       476       298       (33)       (188)         Currency translation adjustments       (145)       (673)       (274)       (399)       303         Cash flow hedges       (961)       (989)       (1,029)       (1,101)       (1,588)         Benefit plans       (579)       (568)       (587)       (563)       (353)         Additional paid-in capital       31,589       29,859       27,631       27,628       27,627         Retained earnings       50,843       51,722       53,153       51,578       50,158         Total GE Capital shareowners' equity       81,349       79,827       79,192       77,110       75,959         Noncontrolling interests       711       759       767       690       1,205         Total equity       82,060       80,586       79,959       77,800       77,164	Total liabilities	<u>\$</u>	479,542	\$	478,218	\$	493,403	\$	506,736	\$	525,898
Investment securities         602         476         298         (33)         (188)           Currency translation adjustments         (145)         (673)         (274)         (399)         303           Cash flow hedges         (961)         (989)         (1,029)         (1,101)         (1,588)           Benefit plans         (579)         (568)         (587)         (563)         (353)           Additional paid-in capital         31,589         29,859         27,631         27,628         27,627           Retained earnings         50,843         51,722         53,153         51,578         50,158           Total GE Capital shareowners' equity         81,349         79,827         79,192         77,110         75,959           Noncontrolling interests         711         759         767         690         1,205           Total equity         82,060         80,586         79,959         77,800         77,164	Capital stock		-		-		-		-		-
Currency translation adjustments       (145)       (673)       (274)       (399)       303         Cash flow hedges       (961)       (989)       (1,029)       (1,101)       (1,588)         Benefit plans       (579)       (568)       (587)       (563)       (353)         Additional paid-in capital       31,589       29,859       27,631       27,628       27,627         Retained earnings       50,843       51,722       53,153       51,578       50,158         Total GE Capital shareowners' equity       81,349       79,827       79,192       77,110       75,959         Noncontrolling interests       711       759       767       690       1,205         Total equity       82,060       80,586       79,959       77,800       77,164	Accumulated other comprehensive income - net										
Cash flow hedges         (961)         (989)         (1,029)         (1,101)         (1,588)           Benefit plans         (579)         (568)         (587)         (563)         (353)           Additional paid-in capital         31,589         29,859         27,631         27,628         27,627           Retained earnings         50,843         51,722         53,153         51,578         50,158           Total GE Capital shareowners' equity         81,349         79,827         79,192         77,110         75,959           Noncontrolling interests         711         759         767         690         1,205           Total equity         82,060         80,586         79,959         77,800         77,164											
Benefit plans         (579)         (568)         (587)         (563)         (353)           Additional paid-in capital         31,589         29,859         27,631         27,628         27,627           Retained earnings         50,843         51,722         53,153         51,578         50,158           Total GE Capital shareowners' equity         81,349         79,827         79,192         77,110         75,959           Noncontrolling interests         711         759         767         690         1,205           Total equity         82,060         80,586         79,959         77,800         77,164											
Additional paid-in capital       31,589       29,859       27,631       27,628       27,627         Retained earnings       50,843       51,722       53,153       51,578       50,158         Total GE Capital shareowners' equity       81,349       79,827       79,192       77,110       75,959         Noncontrolling interests       711       759       767       690       1,205         Total equity       82,060       80,586       79,959       77,800       77,164											
Retained earnings         50,843         51,722         53,153         51,578         50,158           Total GE Capital shareowners' equity         81,349         79,827         79,192         77,110         75,959           Noncontrolling interests         711         759         767         690         1,205           Total equity         82,060         80,586         79,959         77,800         77,164											
Total GE Capital shareowners' equity         81,349         79,827         79,192         77,110         75,959           Noncontrolling interests         711         759         767         690         1,205           Total equity         82,060         80,586         79,959         77,800         77,164											
Noncontrolling interests         711         759         767         690         1,205           Total equity         82,060         80,586         79,959         77,800         77,164	Retained earnings		50,843		51,722		53,153		51,578		50,158
Total equity 82,060 80,586 79,959 77,800 77,164	Total GE Capital shareowners' equity		81,349	_	79,827		79,192		77,110		75,959
	Noncontrolling interests		711		759		767		690		1,205
Total liabilities and equity <u>\$ 561,602</u> <u>\$ 558,804</u> <u>\$ 573,362</u> <u>\$ 584,536</u> <u>\$ 603,062</u>	Total equity		82,060		80,586		79,959		77,800		77,164
	Total liabilities and equity	<u>\$</u>	561,602	\$	558,804	\$	573,362	\$	584,536	\$	603,062

<sup>(</sup>a) On February 22, 2012, our former parent GECS, merged with and into GECC, in a transaction among entities under common control. Prior period results are retrospectively adjusted to furnish comparative information.

	For the three months ended										For the nine months ended			
(In millions)	•	ember 30, 2012	J	une 30, 2012	M	arch 31, 2012		ember 31, 2011	Sept	tember 30, 2011	Sept	tember 30, 2012		tember 30, 2011
Revenues Less: Interest expense	\$	11,369 (2,805)	\$	11,458 (2,988)	\$	11,442 (3,196)	\$	11,577 (3,128)	\$	12,015 (3,556)	\$	34,269 (8,989)	\$	37,491 (10,738)
Net revenues		8,564		8,470		8,246		8,449		8,459		25,280		26,753
Cost and expenses														
Selling, general and administrative		2,726		2,804		2,739		2,876		2,811		8,268		8,344
Depreciation and amortization		1,768		1,674		1,695		1,712		1,837		5,137		5,405
Operating and other expenses		1,171		1,011		958		1,040		1,234		3,141		4,264
Total costs and expenses		5,665		5,489		5,392		5,628		5,882		16,546		18,013
Earnings before income taxes and provisions for losses		2,899		2,981		2,854		2,821		2,577		8,734		8,740
Less: Provision for losses on financing receivables		(1,122)		(743)		(863)		(1,058)		(961)		(2,728)		(2,893)
Earnings before income taxes		1,777		2,238		1,991		1,763		1,616		6,006		5,847
Benefit (provision) for income taxes		(78)		(102)		(187)		(65)		(59)		(367)		(834)
Earnings from continuing operations before noncontrolling interests	\$	1,699	\$	2,136	\$	1,804	\$	1,698	\$	1,557	\$	5,639	<u>\$</u>	5,013
Less: Net earnings (loss) attributable to noncontrolling interests		20		14		12		38		38		46		89
GE Capital segment profit	\$	1,679	\$	2,122	\$	1,792	\$	1,660	\$	1,519	<u>\$</u>	5,593	<u>\$</u>	4,924

										or the nine	nine months ended			
(In millions)	•	ember 30, 2012	J	une 30, 2012		arch 31, 2012		ember 31, 2011	•	ember 30, 2011	•	ember 30, 2012		ember 30, 2011
Segment profit														
CLL	\$	568	\$	626	\$	685	\$	777	\$	688	\$	1,879	\$	1,943
Consumer		749		907		829		617		803		2,485		3,086
Real Estate		217		221		56		(153)		(82)		494		(775)
EFS		132		122		71		110		79		325		330
GECAS		251		308		318		315		208		877		835
	\$	1,917	\$	2,184	\$	1,959	\$	1,666	\$	1,696	\$	6,060	\$	5,419
GE Capital corporate items and eliminations		(238)		(62)		(167)		(6)		(177)	_	(467)	_	(495)
GE Capital segment profit	\$	1,679	\$	2,122	\$	1,792	\$	1,660	\$	1,519	<u>\$</u>	5,593	<u>\$</u>	4,924

<sup>(</sup>a) On February 22, 2012, our former parent GECS, merged with and into GECC, in a transaction among entities under common control. Prior period results are retrospectively adjusted to furnish comparative information.



## GE Capital – Assets by Region (a)

							t							
			•	ember 30, 2012				June 30, 2012		arch 31, 2012	Dec	ember 31, 2011		ember 30, 2011
		nancing	•	erty, plant and		_		_		_		_		
(In millions)	recei	vables (net)	equip	ment (net)	To	tal assets	To	tal assets	Tot	al assets	Tot	al assets	Tot	al assets
U.S. (b) Europe (c)	\$	134,162	\$	10,418	\$	318,849	\$	316,812	\$	327,085	\$	331,967	\$	337,868
Western (including U.K.)		69,698		4,409		93,384		92,671		96,735		98,651		103,999
Eastern		16,845		195		24,246		23,413		25,136		24,509		26,666
Pacific Basin		23,917		2,769		45,507		45,627		45,733		46,749		47,997
Americas (excluding U.S.)		15,744		1,514		27,647		27,043		26,981		30,400		31,814
Other (d)		11,257		32,983		50,770		51,757		50,360		50,591		52,663
Total	\$	271,623	\$	52,288	\$	560,403	\$	557,323	\$	572,030	\$	582,867	\$	601,007
Total at June 30, 2012	\$	273,984	\$	51,969	\$	557,323								
Total at March 31, 2012	\$	281,383	\$	51,520	\$	572,030								
Total at December 31, 2011	\$	288,847	\$	51,419	\$	582,867								
Total at September 30, 2011	\$	293,204	\$	52,328	\$	601,007								

<sup>(</sup>a) Excludes assets of discontinued operations.

b) Total assets include our global Treasury operations, including both U.S. and non U.S. cash equivalents.

<sup>(</sup>c) Total assets include non-financing assets (cash, goodwill and other intangible assets, property, plant and equipment and allowance for losses on financing receivables) of approximately \$10,927 million at September 30, 2012.

<sup>(</sup>d) Includes total assets of \$49,276 million at GECAS, approximately \$12,442 million of which relates to European airlines and other investments at September 30, 2012.

## GE Capital – Assets in Selected Emerging Markets (a)

							۱t							
				mber 30, 012				une 30, 2012		ırch 31, 2012		mber 31, 2011		mber 30, 011
	Fino	ıncing		rty, plant and										
(In millions)	receiva	ibles (net)	equipr	nent (net)	To	tal assets	Tot	al assets	Tot	al assets	Toto	al assets	Toto	l assets
Eastern Europe														
Poland	\$	8,006	\$	102	\$	11,014	\$	10,598	\$	11,367	\$	10,942	\$	12,376
Czech Republic		5,181		47		7,049		6,815		7,546		7,195		7,305
Hungary		2,741		36		4,031		3,916		4,016		4,043		4,497
Total Eastern Europe		15,928		185		22,094		21,329		22,929		22,180		24,178
Pacific Basin and Other														
India		817		14		1,418		1,475		1,501		1,495		1,682
Thailand		146				1,831		1,737		1,699		1,619		1,636
Total Pacific Basin and Other		963		14		3,249		3,212		3,200		3,114		3,318
Americas														
Mexico		5,265		797		8,179		7,618		7,732		8,215		8,253
Total Americas		5,265		797		8,179		7,618		7,732		8,215		8,253
Total	\$	22,156	\$	996	\$	33,522	\$	32,159	\$	33,861	\$	33,509	\$	35,749
Total at June 30, 2012	\$	21,692	\$	996	\$	32,159								
Total at March 31, 2012	\$	22,549	\$	974	\$	33,861								
Total at December 31, 2011	\$	22,209	\$	999	\$	33,509								
Total at September 30, 2011	\$	24,196	\$	992	\$	35,749								

<sup>(</sup>a) We have disclosed here selected emerging markets where our total assets at September 30, 2012 exceed \$1 billion. Assets of discontinued operations are excluded.

#### GE Capital – CLL Portfolio Overview (a)

# (In millions, unless otherwise noted)

September 30, June 30, March 31, CLL 2012 2012 2012		December 31 September 30									
	December 31, 2011	September 30, 2011									
<u> </u>											
Americas \$ 74,488 \$ 77,241 \$ 79,645	\$ 80,505	\$ 81,072									
Europe 34,916 34,722 35,613	36,899	37,130									
Asia 11,597 11,313 11,048	11,635	11,914									
Other <u>659</u> 711 382	436	469									
Total <u>\$ 121,660</u> <u>\$ 123,987</u> <u>\$ 126,688</u>	\$ 129,475	\$ 130,585									
Nonearning receivables	(c)										
September 30, June 30, March 31,	December 31,	September 30,									
CLL 2012 2012 2012	2011	2011									
Americas \$ 1,600 \$ 1,739 \$ 1,664	\$ 1,862	\$ 1,967									
Europe 1,533 1,390 1,354	1,167	1,086									
Asia 206 232 245	269	230									
Other 53 9 9	11	16									
Total \$ 3,392 \$ 3,370 \$ 3,272	\$ 3,309	\$ 3,299									
Allowance for losses (d	(k										
September 30, June 30, March 31,	December 31,	September 30,									
CLL 2012 2012 2012	2011	2011									
Americas \$ 567 \$ 662 \$ 802	\$ 889	\$ 995									
Europe 574 484 458	400	403									
Asia 72 87 112	157	150									
Other 2 1 2	4	5									
Total \$ 1,215 \$ 1,234 \$ 1,374	\$ 1,450	\$ 1,553									
Write-offs (net) - for three mont	hs ending										
September 30, June 30, March 31,	December 31,	September 30,									
CLL 2012 2012 2012	2011	2011									
Americas \$ 92 \$ 121 \$ 133	\$ 120	\$ 153									
	50	70									
Europe 35 33 26	30										
	14	40									
Europe 35 33 26											

<sup>(</sup>a) Local currency exposure includes amounts payable to the Corporation by borrowers with a country of residence other than the one in which the credit is booked.

<sup>(</sup>b) Financing receivables include impaired loans of \$5,835 million at September 30, 2012.

<sup>(</sup>c) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

<sup>(</sup>d) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

#### GE Capital – CLL Portfolio Overview

Ratios		Nonearning receivab	les as a percent of financir	ng receivables (a)			
CLL	September 30, 2012	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011		
Americas	2.1 %	2.3 %	2.1 %	2.3 %	2.4 %		
Europe	4.4	4.0	3.8	3.2	2.9		
Asia	1.8	2.1	2.2	2.3	1.9		
Other	8.0	1.3	2.4	2.5	3.4		
Total	2.8	2.7	2.6	2.5 2.6	2.5		
		Allowance for losses	as a percent of nonearnin	g receivables (b)			
	September 30,	June 30,	March 31,	December 31,	September 30,		
CLL	2012	2012	2012	2011	2011		
Americas	35.4 %	38.1 %	48.2	47.7	50.6 %		
Europe	37.4	34.8	33.8	34.3	37.1		
Asia	35.0	37.5	45.7	58.4	65.2		
Other	3.8	11.1	22.2	36.4	31.3		
Total	35.8	36.6	42.0	43.8	47.1		
		Allowance for losses a	s a percent of total financi	ing receivables (b)			
	September 30,	June 30,	March 31,	December 31,	September 30,		
CLL	2012	2012	2012	2011	2011		
Americas	0.8 %	0.9 %	1.0 %	1.1 %	1.2 %		
Europe	1.6	1.4	1.3	1.1	1.1		
Asia	0.6	0.8	1.0	1.3	1.3		
Other	0.3	0.1	0.5	0.9	1.1		
Total	1.0	1.0	1.1	1.1	1.2		
		Write-offs (net) a	s a percent of financing re	eceivables (c)			
CLL	September 30, 2012	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011		
Americas	0.5 %	0.6 %	0.7 %	0.6 %	0.8 %		
Europe	0.4	0.4	0.3	0.5	0.7		
Asia	0.6	1.0	1.8	0.5	1.4		
Other	4.7	=.0	2.0	1.8			
Total	0.5	0.6	0.7	0.6	0.8		
			CLL				
CLL	September 30, 2012	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011		
Delinquency	2.01 %	1.90 %	2.05 %	1.99 %	1.99 %		
Demiquency	2.01 /8	1.50 70	2.03 70	1.33 70	1.55 /		

- (a) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.
- (b) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.
- (c) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

#### GE Capital – EFS, GECAS and Commercial Other Portfolio Overview

#### (In millions, unless otherwise noted)

Balances				Financing	receivables (d	1)		pr 71 Contombor 70										
	ember 30, 2012		une 30, 2012	Mo	rch 31, 2012	Decer	mber 31, 011		ember 30, 2011									
EFS GECAS Other	\$ 4,989 11,628 537	\$	5,159 12,046 587	\$	5,287 11,721 681	\$	5,912 11,901 1,282	\$	5,977 11,841 1,388									
			N	lonearning	receivables	(b)												
	ember 30, 2012		une 30, 2012	Mo	rch 31, 2012	Decer	mber 31, 011		ember 30, 2011									
EFS GECAS Other	\$ 2 50 16	\$	2 56 22	\$	29 17 42	\$	22 55 65	\$	135 62 71									
	Allowance for losses (c)																	
	ember 30, 2012		une 30, 2012		rch 31, 2012		mber 31, 011		ember 30, 2011									
EFS GECAS Other	\$ 13 12 9	\$	12 32 12	\$	25 14 20	\$	26 17 37	\$	36 14 43									
			Write-of	fs (net) - fo	r three mont	hs ending												
	ember 30, 2012		une 30, 2012		rch 31, 2012		mber 31, 011		ember 30, 2011									
EFS GECAS Other	\$ (3) - 2	\$	24 11 10	\$	- - -	\$	(1) 1 16	\$	(1) (1) 12									

<sup>(</sup>a) Financing receivables include \$2 million, \$44 million, and \$33 million of impaired loans at EFS, GECAS, and Other, respectively, at September 30, 2012.

<sup>(</sup>b) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

<sup>(</sup>c) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

GE Capital – EFS, GECAS and Commercial Other Portfolio Overview

Ratios		Nonearning receivable	s as a percent of financ	cing receivables (a)					
	September 30, 2012	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011				
EFS	- %	- %	0.5 %	0.4 %	2.3 %				
GECAS	0.4	0.5	0.1	0.5	0.5				
Other	3.0	3.7	6.2	5.1	5.1				
		Allowance for losses a	s a percent of nonearn	ing receivables (b)					
	September 30,	June 30,	March 31,	December 31,	September 30,				
	2012	2012	2012	2011	2011				
EFS	650.0 %	600.0 %	86.2 %	118.2 %	26.7 %				
GECAS	24.0	57.1	82.4	30.9	22.6				
Other	56.3	54.5	47.6	56.9	60.6				
	Allowance for losses as a percent of total financing receivables (b)								
	September 30, 2012	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011				
EFS	0.3 %	0.2 %	0.5 %	0.4 %	0.6 %				
GECAS	0.1	0.3	0.1	0.1	0.1				
Other	1.7	2.0	2.9	2.9	3.1				
		Write-offs (net) as	a percent of financing	receivables (c)					
	September 30,	June 30,	March 31,	December 31,	September 30,				
	2012	2012	2012	2011	2011				
EFS	(0.2)%	1.8 %	- %	(0.1)%	(0.1)%				
GECAS	-	0.4	-	_	-				
Other	1.4	6.3	_	4.8	3.3				

<sup>(</sup>a) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying currently under a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

<sup>(</sup>b) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

<sup>(</sup>c) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

#### GE Capital – Real Estate Portfolio Overview

#### (In millions, unless otherwise noted)

Balances	Financing receivables (a)  September 30, June 30, March 31, December 31, September 30,									
	Sept		une 30, 2012	March 31, 2012		December 31, 2011		September 30, 2011		
Real Estate Debt (b)	<del></del> \$	21,225	\$	22,409	\$	23,518	\$	24,501	\$	25,748
Business Properties (e)	Ψ	5,069	Ψ	5,301	Ψ	8,013	Ψ	8,248	Ψ	8,630
Total	\$	\$ 26,294			\$	31,531	\$ 32,749		\$	34,378
						onearning receivables (c)				
	September 30, 2012			une 30, 2012	М	arch 31, 2012		ember 31, 2011		ember 30, 2011
Real Estate										
Debt Business Properties	\$	454 228	\$	403 227	\$	522	\$	541	\$	714 314
Total	\$	682	\$	630	\$	239 <b>761</b>	\$	249 <b>790</b>	\$	1,028
	Allowance for losses (d)									
	Sept	ember 30, 2012		une 30, 2012	М	arch 31, 2012		ember 31, 2011		ember 30, 2011
Real Estate										
Debt Business Brancation	\$	631 105	\$	682 105	\$	812	\$	949 140	\$	978 167
Business Properties Total	\$	736	\$	787	\$	117 <b>929</b>	\$	1,089	\$	163 1,141
	<u>*</u>		<u>-</u>		<u>*</u>		<u> </u>	:	<u>-</u>	
						or three mont				
	Sept	ember 30, 2012		une 30, 2012	М	arch 31, 2012		ember 31, 2011		ember 30, 2011
Real Estate										
Debt	\$	103	\$	123	\$	153	\$	105	\$	151
Business Properties		12		23		33	_	35		36
Total	<u>\$</u>	115	\$	146	\$	186	\$	140	\$	187

<sup>(</sup>a) Financing receivables include \$7,477 million of impaired loans at Real Estate at September 30, 2012.

<sup>(</sup>b) Financing receivables include \$48 million of construction loans at September 30, 2012.

<sup>(</sup>c) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

<sup>(</sup>d) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

<sup>(</sup>e) Transferred \$2.4 billion of financing receivables to assets held for sale at June 30, 2012 reflecting our commitment to sell a portion of the Business Property business in Real Estate, which we completed on October 1, 2012.

#### GE Capital – Real Estate Portfolio Overview

Ratios	Nonearning receivables as a percent of financing receivables (a)									
O. of Saturda	September 30,	June 30,	March 31,	December 31,	September 30,					
Real Estate	2012	2012	2012	2011	2011					
Debt	2.1 %	1.8 %	2.2 %	2.2 %	2.8 %					
Business Properties	4.5	4.3	3.0	3.0	3.6					
Total	2.6	2.3	2.4	2.4	3.0					
		Allowance for losses a	s a percent of nonearn	ing receivables (b)						
	September 30,	June 30,	March 31,	December 31,	September 30,					
Real Estate	2012	2012	2012	2011	2011					
Debt	139.0 %	169.2 %	155.6 %	175.4 %	137.0 %					
Business Properties	46.1	46.3	49.0	56.2	51.9					
Total	107.9	124.9	122.1	137.8	111.0					
	,	cing receivables (b)								
	September 30,	June 30,	March 31,	December 31,	September 30,					
Real Estate	2012	2012	2012	2011	2011					
Debt	3.0 %	3.0 %	3.5 %	3.9 %	3.8 %					
Business Properties	2.1	2.0	1.5	1.7	1.9					
Total	2.8	2.8	2.9	3.3	3.3					
		Write-offs (net) as	a percent of financing	receivables (c)						
	September 30,	June 30,	March 31,	December 31,	September 30,					
Real Estate	2012	2012	2012	2011	2011					
Debt	1.9 %	2.1 %	2.5 %	1.7 %	2.3 %					
Business Properties	0.9	1.4	1.6	1.7	1.6					
Total	1.7	2.0	2.3	1.7	2.1					
			Real Estate							
	September 30,	June 30,	March 31,	December 31,	September 30,					
	2012	2012	2012	2011	2011					
Delinquency	2.84 %	2.81 %	3.08 %	2.76 %	4.18 %					

- (a) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.
- (b) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.
- (c) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

#### **GE Capital – Consumer Portfolio Overview**

#### (In millions, unless otherwise noted)

Balances	Financing receivables (a)  September 70 June 70 March 71 December 71 September 70										
Consumer	September 30, 2012	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011						
Non-U.S. residential mortgages	\$ 33,855	\$ 33,826	\$ 35,257	\$ 35,550	\$ 38,018						
Non-U.S. installment and revolving credit	18,504	17,960	18,963	18,544	19,801						
U.S. installment and revolving credit	46,939	45,531	44,283	46,689	43,249						
Non-U.S. auto	4,601	4,740	5,166	5,691	6,462						
Other	7,996	7,643	7,520	7,244	8,017						
Total	<u>\$ 111,895</u>	<u>\$ 109,700</u>	<u>\$ 111,189</u>	\$ 113,718	\$ 115,547						
			onearning receivables (								
	September 30,	June 30,	March 31,	December 31,	September 30,						
Consumer	2012	2012	2012	2011	2011						
Non-U.S. residential mortgages	\$ 2,659	\$ 2,720	\$ 2,863	\$ 2,870	\$ 3,098						
Non-U.S. installment and revolving credit	234	243	253	263	299						
U.S. installment and revolving credit	896	773	876	990	882						
Non-U.S. auto	27	28	30	43	35						
Other	339	380	381	419	441						
Total	\$ 4,155	\$ 4,144	\$ 4,403	\$ 4,585	\$ 4,755						
			Allowance for losses (c)								
Consumer	September 30, 2012	June 30, 2012	March 31, 2012	December 31, 2011	September 30, 2011						
Non-U.S. residential mortgages	\$ 467	\$ 481	\$ 498	\$ 546	\$ 622						
Non-U.S. installment and revolving credit	\$ 467 654	\$ 461 665	726	\$ 546 717	\$ 622 816						
U.S. installment and revolving credit	2,030	1,724	1,845	2,008	1,953						
Non-U.S. auto	73	79	88	101	123						
Other	171	179	195	199	211						
Total	\$ 3,395	\$ 3,128	\$ 3,352	\$ 3,571	\$ 3,725						
		-	fs (net) - for three mont								
	September 30,	June 30,	March 31,	December 31,	September 30,						
Consumer	2012	2012	2012	2011	2011						
Non-U.S. residential mortgages	\$ 22	\$ 43	\$ 85	\$ 116	\$ 47						
Non-U.S. installment and revolving credit	91	121	143	130	172						
U.S. installment and revolving credit	551	575	641	601	537						
Non-U.S. auto	11	11	17	15	15						
Other	48	37	46	33	45						
Total	\$ 723	\$ 787	\$ 932	\$ 895	\$ 816						
	<del>* 123</del>	<del>07</del>	<del>- 332</del>	<del>- 355</del>	<del> </del>						

<sup>(</sup>a) Financing receivables include impaired loans of \$3,150 million at September 30, 2012.

<sup>(</sup>b) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

<sup>(</sup>c) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

#### **GE Capital – Consumer Portfolio Overview**

Ratios	Nonearning receivables as a percent of financing receivables (a)									
	September 30,	June 30,	March 31,	December 31,	September 30,					
Consumer	2012	2012	2012	2011	2011					
Non-U.S. residential mortgages	7.9 %	8.0 %	8.1 %	8.1 %	8.1 %					
Non-U.S. installment and revolving credit	1.3	1.4	1.3	1.4	1.5					
U.S. installment and revolving credit	1.9	1.7	2.0	2.1	2.0					
Non-U.S. auto	0.6	0.6	0.6	0.8	0.5					
Business Properties	4.2	5.0	5.1	5.8	5.5					
Total	3.7	3.8	4.0	4.0	4.1					
		Allowance for losses	as a percent of nonearnin	g receivables (b)						
	September 30,	June 30,	March 31,	December 31,	September 30,					
Consumer	2012	2012	2012	2011	2011					
Non-U.S. residential mortgages	17.6 %	17.7 %	17.4 %	19.0 %	20.1 %					
Non-U.S. installment and revolving credit	279.5	273.7	287.0	272.6	272.9					
U.S. installment and revolving credit	226.6	223.0	210.6	202.8	221.4					
Non-U.S. auto	270.4	282.1	293.3	234.9	351.4					
Business Properties	50.4	47.1	51.2	47.5	47.8					
Total	81.7	75.5	76.1	77.9	78.3					
		Allowance for losses as a percent of total financing receivables (b)								
	September 30,	June 30,	March 31,	December 31,	September 30,					
Consumer	2012	2012	2012	2011	2011					
Non-U.S. residential mortgages	1.4 %	1.4 %	1.4 %	1.5 %	1.6 %					
Non-U.S. installment and revolving credit	3.5	3.7	3.8	3.9	4.1					
U.S. installment and revolving credit	4.3	3.8	4.2	4.3	4.5					
Non-U.S. auto	1.6	1.7	1.7	1.8	1.9					
Business Properties	2.1	2.3	2.6	2.7	2.6					
Total	3.0	2.9	3.0	3.1	3.2					
		Write-offs (net) a	s a percent of financing re	ceivables (c)						
	September 30,	June 30,	March 31,	December 31,	September 30,					
Consumer	2012	2012	2012	2011	2011					
Non-U.S. residential mortgages	0.3 %	0.5 %	1.0 %	1.3 %	0.5 %					
Non-U.S. installment and revolving credit	2.0	2.6	3.1	2.7	3.4					
U.S. installment and revolving credit	4.8	5.1	5.6	5.3	5.0					
Non-U.S. auto	0.9	0.9	1.3	1.0	0.9					
Business Properties	2.5	2.0	2.5	1.7	2.2					
Total	2.6	2.9	3.3	3.1	2.8					
		Consumer								
	September 30,	June 30,	March 31,	December 31,	September 30,					
	2012	2012	2012	2011	2011					
Delinquency	6.69 %	6.74 %	6.67 %	6.93 %	7.22 %					

- (a) Nonearning receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.
- (b) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.
- (c) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

#### GE Capital – Nonearning and Nonaccrual Financing Receivables

(\$	mill	ions	5)		

September 30, 2012	Non fin recei	Nonaccrual financing receivables (b)		
Commercial				
CLL	\$	3,392	\$	4,736
EFS		2		51
GECAS		50		304
Other		16		33
Total Commercial		3,460		5,124
Real Estate		682		5,633
Consumer		4,155		4,328
Total	\$	8,297	\$	15,085

<sup>(</sup>a) Nonearning financing receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning financing receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning financing receivables exclude loans which are paying on a cash accounting basis, but classified as impaired. Recently restructured financing receivables are not considered delinquent when payments are brought current according to restructured terms but may remain classified as nonearning until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection.

<sup>(</sup>b) Nonaccrual financing receivables are those on which we have stopped accruing interest. We stop accruing interest at the earlier of the time at which collection of an account becomes doubtful or the account becomes 90 days past due. Total nonaccrual financing receivables of \$15.1 billion includes \$8.3 billion classified as nonearning financing receivables. Substantially all of this difference relates to loans which are classified as nonaccrual financing receivables but are paying on a cash accounting basis, and therefore are excluded from nonearning financing receivables.

## GE Capital – Consumer Allowance for Losses on Financing Receivables

(In millions)	Jai	alance nuary 1, 2012	ch	ovision arged erations	Oth	er (a)	Gross e-offs (b)	Recov	eries (b)	Septe	alance ember 30, 2012
Consumer  Non-U.S. residential mortgages  Non-U.S. installment and revolving credit  U.S. installment and revolving credit  Non-U.S. auto  Other	\$	546 717 2,008 101 199	\$	66 270 1,807 18 88	\$	5 22 (18) (7) 15	\$ (213) (798) (2,140) (110) (193)	\$	63 443 373 71 62	\$	467 654 2,030 73 171
Total Consumer	\$	3,571	\$	2,249	\$	17	\$ (3,454)	\$	1,012	\$	3,395
(In millions)	Jai	alance nuary 1, 2011	ch	ovision arged erations	Oth	er (a)	Gross e-offs (b)	Recov	eries (b)	Septe	alance ember 30, 2011
Consumer Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other	\$	689 937 2,333 168 259	\$	56 413 1,587 26 107	\$	8 16 (1) 7 (6)	\$ (169) (980) (2,365) (176) (215)	\$	38 430 399 98 66	\$	622 816 1,953 123 211
Total Consumer	\$	4,386	\$	2,189	\$	24	\$ (3,905)	\$	1,031	\$	3,725

<sup>(</sup>a) Other primarily included transfers to held for sale and the effects of currency exchange.

<sup>(</sup>b) Net write-offs (write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as our revolving credit portfolios turn over more than once per year or, in all portfolios, can reflect losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

# GE Capital – Consumer Financing Receivables by Region

## (In millions)

September 30, 2012	Mortgages	Installment and revolving credit	Auto	Other (a)	Total	June 30, 2012	Mortgages	Installment and revolving credit	Auto	Other (a)	Total
U.S.	\$ -		\$ -		\$ 48,312						
u.s. Europe	<b>&gt;</b> -	\$ 40,939	<b>&gt;</b> -	\$ 1,373	\$ 48,312	U.S. Europe	\$ -	\$ 45,531	\$ -	\$ 1,363	\$ 46,894
Western	26,494	6,623	3,278	1,863	38,258	Western	26,270	6,500	3,364	1,870	38,004
Eastern	7,172		623	4,651	17,145	Eastern	7,094	4,436	630	4,301	16,461
Pacific Basin	189		700	104	8,053	Pacific Basin	190	6,899	746	104	7,939
Americas	_	121	_	5	126	Americas	_	124	_	5	129
Other	-	1	-	-	1	Other	272	1	-	-	273
Total at September 30, 2012	\$ 33,855	\$ 65,443	\$ 4,601	\$ 7,996	\$ 111,895	Total at June 30, 2012	\$ 33,826	\$ 63,491	\$ 4,740	\$ 7,643	\$ 109,700
		Installment and		011 (1				Installment and		011 (1)	
March 31, 2012	Mortgages	revolving credit	Auto	Other (a)	Total	December 31, 2011	Mortgages	revolving credit	Auto	Other (a)	Total
U.S.	\$ -	\$ 44,283	\$ -	\$ 828	\$ 45,111	U.S.	\$ -	\$ 46,689	\$ -	\$ 838	\$ 47,527
Europe						Europe					
Western	27,242		3,592	2,044	39,647	Western	27,539	6,850	3,759	2,111	40,259
Eastern	7,493		696	4,493	17,485	Eastern	7,497	4,658	997	4,137	17,289
Pacific Basin	208		878	151	8,490	Pacific Basin	205	6,884	935	155	8,179
Americas		137	-	4	141	Americas		149	-	3	152
Other	314	1	-	-	315	Other	309	3	-	-	312
Total at March 31, 2012	\$ 35,257	\$ 63,246	\$ 5,166	\$ 7,520	\$ 111,189	Total at December 31, 2011	\$ 35,550	\$ 65,233	\$ 5,691	\$ 7,244	\$ 113,718
		Installment and									
September 30, 2011	Mortgages	revolving credit	Auto	Other (a)	Total						
U.S.	\$ -	\$ 43,249	\$ -	\$ 885	\$ 44,134						
Europe											
Western	29,031	7,438	4,187	2,542	43,198						
Eastern	8,363	5,154	1,195	4,418	19,130						
Pacific Basin	225	7,033	1,079	172	8,509						
Americas	34	171	· -	-	205						
Other	365	5	1	-	371						
Total at September 30, 2011	\$ 38,018	\$ 63,050	\$ 6,462	\$ 8,017	\$ 115,547						

<sup>(</sup>a) Represents mainly small and medium enterprise loans.

#### GE Capital – Consumer Mortgage Portfolio by Country (a)

#### (In millions)

September 30, 2012	Financing receivables	As a % of total	Nonearning receivables	Delinquent more than 30 days	June 30, 2012		ancing eivables	As a % of total	Nonearning receivables	Delinquent more than 30 days
U.K. (b) (d)	\$ 16,517	48.8 %	11.8 %	19.2 %	U.K.	\$	16,344	48.3 %	12.2 %	19.9 %
France (d)	8,086		3.5	3.8	France		8,025	23.7	3.4	3.8
Poland	5,182	15.3	1.3	2.5	Poland		5,162	15.3	1.3	2.6
Czech Republic	1,080		2.6	3.3	Czech Republic		1,042	3.1	2.5	3.2
Netherlands	834	2.5	1.6	1.8	Netherlands		839	2.5	1.6	2.0
Hungary	806	2.4	18.3	23.3	Hungary		781	2.3	17.8	22.4
Spain	829	2.4	13.8	24.2	Spain		833	2.5	14.2	26.6
All other	521	1.5	13.8	16.0	All other		800	2.4	9.4	11.2
Total at September 30, 2012 (c)	\$ 33,855	100.0 %	7.9 %	12.2 %	Total at June 30, 2012	\$	33,826	100.0 %	8.0 %	12.5 %
	Financing		Nonearnina	Delinquent more than		Fir	ancing		Nonearnina	Delinquent more than
March 31, 2012	receivables	As a % of total	receivables	30 days	December 31, 2011		eivables	As a % of total	receivables	30 days
1101011 51, 2012	Tecervables	715 0 70 01 10101	Tecervables	30 days	December 51,2011		civabics	715 0 70 01 10101	Tecetvables	oo aays
U.K.	\$ 16,768	47.6 %	12.7	% 19.1 %	U.K.	\$	16,898	47.5 %	12.5 %	20.0 %
France	8,418	23.9	3.3	3.7	France		8,520	24.0	3.4	3.6
Poland	5,423		1.2	2.5	Poland		5,396	15.2	1.2	2.5
Czech Republic	1,126		2.4	3.1	Czech Republic		1,095	3.1	2.1	3.0
Netherlands	916		1.5	1.8	Netherlands		945	2.7	1.5	1.7
Hungary	827		16.6	21.3	Hungary		883	2.5	13.5	18.4
Spain	894		14.7	27.0	Spain		920	2.6	17.1	27.3
All other	885		8.4	12.7	All other		893	2.5	11.1	10.0
Total at March 31, 2012	\$ 35,257	100.0 %	8.1 %	12.0 %	Total at December 31, 2011	\$	35,550	100.0 %	8.1 %	12.3 %
September 30, 2011	Financing receivables	As a % of total	Nonearning receivables	Delinquent more than 30 days						
<u>September 30, 2011</u>	Tecelvubles	AS U 76 OI LOLUI	Teceivables	30 ddys						
U.K.	\$ 17,607	46.3 %	13.0 %	20.9 %						
France	9,101	23.9	3.2	3.5						
Poland	5,895		1.1	2.7						
Czech Republic	1,228		2.0	2.7						
Netherlands	1,033		1.3	1.7						
Hungary	1,109		12.1	16.1						
Spain	1,003		17.3	27.8						
All other	1,042		8.5	11.3						
Total at September 30, 2011	\$ 38,018	100.0 %	8.1 %	12.6 %						
· · · · · · · · · · · · · · · · · · ·					•					

<sup>(</sup>a) Consumer loans secured by residential real estate (both revolving and closed-end loans) are written down to the fair value of collateral, less costs to sell, no later than when they become 360 days past due.

<sup>(</sup>b) At September 30, 2012, we had in repossession stock 479 houses in the U.K., which had a value of approximately \$0.1 billion.

<sup>(</sup>c) At September 30, 2012, net of credit insurance, approximately 37% of this portfolio comprised loans with introductory, below market rates that are scheduled to adjust at future dates; with high loan-to-value ratios at inception (greater than 90%); whose terms permitted interest-only payments; or whose terms resulted in negative amortization. At origination, we underwrite loans with an adjustable rate to the reset value. 88% of these loans are in our U.K. and France portfolios, which comprise mainly loans with interest-only payments, high loan-to-value ratios at inception and introductory below market rates, have a delinquency rate of 15% and have a loan-to-value ratio at origination of 82%. At September 30, 2012, 10% (based on dollar values) of these loans in our U.K. and France portfolios have been restructured.

<sup>(</sup>d) Our U.K. and France portfolios have reindexed loan-to-value ratios of 84% and 57%, respectively.

## GE Capital – Commercial Allowance for Losses on Financing Receivables

(In millions)	Balance January 1, 2012		January 1, charged		arged	Oth	ner (a)		ross e-offs (b)	Recov	eries (b)	Balance September 30, 2012	
CLL Americas Europe Asia Other	\$	889 400 157 4	\$	67 271 13 9	\$	(43) (3) (1) (1)	\$	(423) (142) (117) (10)	\$	77 48 20 -	\$	567 574 72 2	
EFS		26		8		-		(24)		3		13	
GECAS		17		7		(1)		(11)		-		12	
Other		37		3		(19)		(13)		1		9	
Total Commercial	\$	1,530	\$	378	\$	(68)	\$	(740)	\$	149	\$	1,249	
	Balance January 1, 2011												
(In millions)	Jar	nuary 1,	cho	vision arged erations	Oth	ner (a)		ross e-offs (b)	Recov	eries (b)	Septe	ilance imber 30,	
(In millions)  CLL  Americas  Europe  Asia  Other	Jar	nuary 1,	cho	arged	Oth	(79) 17 16 (4)			Recov	80 49 25	Septe	mber 30,	
CLL Americas Europe Asia	Jar 	1,288 429 222	cho to ope	erations  250 126 81		(79) 17 16	write	(544) (218) (194)		80 49 25	Septe 2	995 403 150	
CLL Americas Europe Asia Other	Jar 	1,288 429 222 6	cho to ope	250 126 81 3		(79) 17 16 (4)	write	(544) (218) (194) -		80 49 25 -	Septe 2	995 403 150 5	
CLL Americas Europe Asia Other	Jar 	1,288 429 222 6	cho to ope	250 126 81 3		(79) 17 16 (4)	write	(544) (218) (194) - (4)		80 49 25 -	Septe 2	995 403 150 5	

<sup>(</sup>a) Other primarily included transfers to held for sale and the effects of currency exchange.

<sup>(</sup>b) Net write-offs (write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as our revolving credit portfolios turn over more than once per year or, in all portfolios, can reflect losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

## GE Capital – Real Estate Allowance for Losses on Financing Receivables

(In millions)	Balance January 1, 2012		January 1, charged		Gross Other (a)(b) write-offs Recoveries						Balance September 30, 2012		
Real Estate Debt Business Properties	\$	949 140	\$	60 41	\$	1 (8)	\$	(384) (71)	\$	5 3	\$	631 105	
Total Commercial	\$	1,089	\$	101	\$	(7)	\$	(455)	\$	8	\$	736	
(In millions)	Balance January 1, 2011		Provision charged to operations		Other (a)		Gross write-offs		Recoveries		Balance September 30, 2011		
Real Estate Debt	\$	1,292	\$	155	\$	13	\$	(494)	\$	12	\$	978	
Business Properties		196		70		-		(107)		4		163	

<sup>(</sup>a) Other primarily included the effects of currency exchange.

<sup>(</sup>b) Includes allowance for losses transferred to assets held for sale at June 30, 2012 reflecting our commitment to sell a portion of the Business Property business in Real Estate, which we completed on October 1, 2012.

## GE Capital – Real Estate Debt Overview

(In millions)

					Financir	ng receivables			
Region		ember 30, 2012	J	lune 30, 2012		arch 31, 2012	Dec	ember 31, 2011	ember 30, 2011
U.S. Europe Pacific Basin Americas	\$	15,486 3,798 1,873 5,137	\$	16,687 3,802 2,117 5,104	\$	19,779 3,973 2,441 5,338	\$	20,622 4,073 2,686 5,368	\$ 21,335 4,392 2,953 5,698
Total (a)	\$	26,294	\$	27,710	\$	31,531	\$	32,749	\$ 34,378
					Financir	ng receivables			
Property type		ember 30, 2012	J	une 30, 2012		arch 31, 2012	Dec	ember 31, 2011	ember 30, 2011
Office buildings Owner occupied Apartment buildings Hotel properties Warehouse properties Retail facilities Mixed use Parking facilities Other	\$	5,966 5,069 3,680 3,389 2,736 3,174 672 69 1,539	\$	6,043 5,301 3,828 3,490 3,393 3,112 738 71 1,734	\$	6,659 8,020 4,315 3,603 3,091 3,247 850 134 1,612	\$	7,152 8,248 4,466 3,752 3,156 3,246 940 139 1,650	\$ 7,291 8,630 4,820 3,853 3,317 3,458 1,082 142 1,785
Total (a)	<u>\$</u>	26,294	\$	27,710	\$	31,531	\$	32,749	\$ 34,378
Vintage profile  Originated in		ember 30, 2012				actual maturit ated in	ies		ember 30, 2012
pre-2009 2009 2010 2011 2012	\$	21,874 33 342 1,895 2,150			201 201 201 201	2 and prior (b) 3 4			\$ 3,224 5,912 5,050 3,517 8,591
Total	<u>\$</u>	26,294			Total				\$ 26,294

<sup>(</sup>a) Represents total gross financing receivables for Real Estate only.

<sup>(</sup>b) Includes \$563 million relating to loans with contractual maturities prior to September 30, 2012.

## GE Capital – Real Estate Equity Overview (a)

(In millions, unless otherwise noted)						Equity				
Region		mber 30, 012	J	une 30, 2012		arch 31, 2012	Dec	ember 31, 2011		tember 30, 2011
U.S. Europe Pacific Basin Americas Total	\$ <u>\$</u>	6,562 7,500 7,134 2,068 <b>23,264</b>	\$ <u>\$</u>	6,849 7,278 7,196 2,624 <b>23,947</b>	\$ <u>\$</u>	7,060 7,532 6,842 2,709 <b>24,143</b>	\$ <u>\$</u>	7,268 7,553 6,955 2,635 <b>24,411</b>	\$ <u>\$</u>	7,889 8,590 7,193 2,756 <b>26,428</b>
						Equity				
Property type		nber 30, )12		une 30, 2012	M	arch 31, 2012	Dec	ember 31, 2011		tember 30, 2011
Office buildings Apartment buildings Warehouse properties Retail facilities Mixed use Parking facilities Owner occupied Hotel properties Other Total	\$ <u>\$</u>	12,703 3,205 2,700 2,113 1,029 6 495 255 758 23,264	\$	12,943 3,463 2,823 2,036 1,092 8 579 306 697 23,947	\$	13,154 3,428 2,929 2,066 953 13 613 315 672 24,143	\$ <u>\$</u>	13,117 3,644 2,949 2,110 997 13 601 333 647 24,411	\$	14,163 4,168 3,091 2,222 1,139 15 607 348 675 26,428
Key metrics		mber 30, )12		une 30, 2012	М	arch 31, 2012	Dec	ember 31, 2011	Sept	tember 30, 2011
Owned real estate (b)	\$	19,733	\$	20,384	\$	20,664	\$	21,007	\$	22,753
Net operating income (annualized) Net operating income yield (c)		1,194 6.0 %		1,239 6.0 %		1,212 5.8 %		1,238 5.7 %		1,351 5.8
End of period vacancies (d)		17.6 %		18.0 %		19.0 %		18.9 %		19.5
Foreclosed properties (e)		954		966		734		692		745
Vintage profile (f)		mber 30, 012								
Originated in pre-2009 2009 2010 2011 2012 Total	\$ <u>\$</u>	22,789 51 39 226 159 23,264								

<sup>(</sup>a) Includes real estate investments related to Real Estate only.

<sup>(</sup>b) Excludes joint ventures, equity investment securities, and foreclosed properties.

<sup>(</sup>c) Net operating income yield is calculated as annualized net operating income for the relevant quarter as a percentage of the average owned real estate.

d) Excludes hotel properties, apartment buildings and parking facilities.

<sup>(</sup>e) Excludes foreclosed properties related to loans acquired at a discount with an expectation to foreclose.

<sup>(</sup>f) Includes foreclosed properties based on date of foreclosure.

# GE Capital – Equipment Leased to Others (ELTO), Net of Depreciation and Amortization Overview

## (In millions)

September 30, 2012 Collateral type		CLL		GECAS		EFS	Consumer	_	Total
Aircraft Vehicles	\$	3,150 8,389	\$	32,689 -	\$	-	\$ - 2	\$	35,839 8,391
Railroad rolling stock Construction and manufacturing		2,755 1,893		-		-	-		2,755 1,893
All other		1,499		-		802	3		2,304
Total at September 30, 2012	\$	17,686	\$	32,689	\$	802	\$ 5	\$	51,182
March 31, 2012		CLI		CECAC		FFC	<b>6</b>		Takal
Collateral type	_	CLL		GECAS	_	EFS	Consumer	_	Total
Aircraft Vehicles	\$	2,935 8,656	\$	31,557 -	\$	-	\$ - 2	\$	34,492 8,658
Railroad rolling stock		2,822		-		-	-		2,822
Construction and manufacturing		1,688		-		-	-		1,688
All other		1,768		-		851	5		2,624
Total at March 31, 2012	\$	17,869	\$	31,557	\$	851	\$ 7	\$	50,284
September 30, 2011									
Collateral type		CLL	_	GECAS		EFS	Consumer	_	Total
Aircraft	\$	3,083	\$	31,846	\$	-	\$ -	\$	34,929
Vehicles		8,970		-		-	3		8,973
Railroad rolling stock		2,892		-		-	- 2		2,892
Construction and manufacturing All other		1,674 1,415		-		867	6		1,676 2,288
All Other		1,415		-		007	0		2,200
Total at September 30, 2011	\$	18,034	\$	31,846	\$	867	<u>\$ 11</u>	\$	50,758

June 30, 2012 Collateral type	 CLL		GECAS		EFS	Con	sumer	Total
Aircraft	\$ 3,033	\$	32,387	\$	-	\$	-	\$ 35,420
Vehicles	8,222		-		-		2	8,224
Railroad rolling stock	2,796		-		_		-	2,796
Construction and manufacturing	1,829		-		-		-	1,829
All other	1,663		-		825		4	2,492
Total at June 30, 2012	\$ 17,543	\$	32,387	\$	825	\$	6	\$ 50,761
December 31, 2011								
Collateral type	 CLL	_	GECAS	_	EFS	Con	sumer	 Total
Aircraft	\$ 3,125	\$	31,146	\$	_	\$	_	\$ 34,271
Vehicles	8,769		-		-		3	8,772
Railroad rolling stock	2,853		-		-		-	2,853
Construction and manufacturing	1,669		-		-		1	1,670
All other	1,492		-		857		5	2,354

## **GE Capital – Commercial Aircraft Asset Details**

			Loans	and leases		
Collateral type (in millions)	ember 30, 2012	une 30, 2012		arch 31, 2012	ember 31, 2011	ember 30, 2011
Narrow-body aircraft Wide-body aircraft Cargo Regional jets Engines	\$ 25,394 8,716 3,457 4,560 2,076	\$ 25,141 8,989 3,422 4,695 2,074	\$	24,336 8,497 3,561 4,802 1,970	\$ 24,030 8,375 3,599 4,889 2,042	\$ 24,036 8,659 3,677 5,025 2,171
Total (a)	\$ 44,203	\$ 44,321	\$	43,166	\$ 42,935	\$ 43,568
Airline regions (in millions)	ember 30, 2012	une 30, 2012	М	and leases arch 31, 2012	ember 31, 2011	ember 30, 2011
U.S. Europe Pacific Basin Americas Other	\$ 13,499 10,813 8,010 5,060 6,821	\$ 13,992 10,789 7,830 5,083 6,627	\$	13,917 9,893 7,988 5,043 6,325	\$ 13,760 9,665 7,945 5,072 6,493	\$ 14,317 9,724 7,848 5,344 6,335
Total (a)	\$ 44,203	\$ 44,321	\$	43,166	\$ 42,935	\$ 43,568
Aircraft vintage profile (in millions)  0 - 5 years 6 - 10 years 11 - 15 years 15+ years	17,986 12,446 8,620 3,075					
Total (b)	\$ 42,127					

<sup>(</sup>a) Includes loans and financing leases of \$11,628 million, \$12,046 million, \$11,721 million, \$11,901 million and, \$11,841 million, (less non-aircraft loans and financing leases of \$114 million, \$112 million, \$112 million, \$112 million, \$112 million and \$119 million) and ELTO of \$32,689 million, \$32,387 million, \$31,557 million, \$31,146 million and \$31,846 million at September 30, 2012, June 30, 2012, March 31, 2012, December 31, 2011, and September 30, 2011, respectively, related to commercial aircraft at GECAS.

<sup>(</sup>b) Excludes aircraft engine loans and leases of \$2,076 million.



#### **GE Capital – Investment Securities**

				At Septem	nber 30, 2	2012						At Decem	ber 31, 2	2011	
(In millions)	An	nortized cost	uni	Gross realized gains	unr	iross ealized osses		Estimated fair value	An	nortized cost	uni	Gross realized gains	uni	Gross ealized osses	stimated air value
Debt															 
U.S. corporate	\$	20,264	\$	4,242	\$	(327)	\$	24,179	\$	20,748	\$	3,432	\$	(410)	\$ 23,770
State and municipal		4,032		, 579		(120)		4,491		3,027		350		(143)	3,234
Residential mortgage-backed (a)		2,360		205		(141)		2,424		2,711		184		(286)	2,609
Commercial mortgage-backed		2,975		230		(126)		3,079		2,913		162		(247)	2,828
Asset-backed		5,588		68		(111)		5,545		5,102		32		(164)	4,970
Corporate - non-U.S.		2,550		163		(134)		2,579		2,414		126		(207)	2,333
Government - non-U.S.		1,812		149		(4)		1,957		2,488		129		(86)	2,531
U.S. government and federal agency		3,480		96		-		3,576		3,974		84		-	4,058
Retained interests		27		2		-		29		25		10		-	35
Equity															
Available-for-sale		480		110		(17)		573		713		75		(38)	750
Trading		263		-		-		263		241		-		-	241
Total	\$	43,831	\$	5,844	\$	(980)	\$_	48,695	\$	44,356	\$	4,584	\$	(1,581)	\$ 47,359

		At Septen	nber 30, 20	12 - in	loss position f	or				At Dece	mber 31, 2	2011 -	in loss posi	tion f	or		
	Less than	12 month	ıs		12 mont	ns or mo	ore		Less than	12 mont	hs		12	mont	hs or m	ore	
(In millions)	nated value	unre	ross ealized sses (b		Estimated Fair value		Gross nrealized losses	(b)	nated value	unr	iross ealized osses	(b) _	Estimated fair value		u	Gross Inrealized Iosses	(b)
Debt																	
U.S. corporate	\$ 266	\$	(11)	\$	942	\$	(316)		\$ 1,435	\$	(241)	9		36	\$	(169)	
State and municipal	81		(1)		316		(119)		87		(1)			07		(142)	
Residential mortgage-backed	18		-		709		(141)		219		(9)			25		(277)	
Commercial mortgage-backed	56		(1)		1,006		(125)		244		(23)		1,3			(224)	
Asset-backed	9		(2)		746		(109)		100		(7)			50		(157)	
Corporate - non-U.S.	138		(10)		622		(124)		330		(28)		6	07		(179)	1
Government - non-U.S.	142		(1)		94		(3)		906		(5)		2	03		(81)	1
U.S. government and federal agency	-		-		-		-		502		-			-		-	
Retained interests	2		-		-		-		-		-			-		-	
Equity	57		(16)		7		(1)		440		(38)			-		-	
Total	\$ 769	\$	(42)	\$	4,442	\$	(938)		\$ 4,263	\$	(352)	\$	4,9	48	\$	(1,229)	<u>i</u>

<sup>(</sup>a) Substantially collateralized by U.S. mortgages. Of our total residential mortgage-backed securities (RMBS) portfolio at September 30, 2012, \$1,529 million relates to securities issued by government sponsored entities and \$895 million relates to securities of private label issuers. Securities issued by private label issuers are collateralized primarily by pools of individual direct mortgage loans of financial institutions.

<sup>(</sup>b) Includes gross unrealized losses at September 30, 2012 of \$(137) million related to securities that had other-than-temporary impairments previously recognized.

## GE Capital – Investments Measured at Fair Value in Earnings (a)

		Asset bo	lances at			
Investment type (in millions)	•	ember 30, 2012		ember 31, 2011	nine mor	s impact for oths ending r 30, 2012 (c)
Equities - trading Assets held for sale (LOCOM) Assets of businesses held for sale (LOCOM) (b) Other (investment companies and loans)	\$	263 3,260 2,700 416	\$	241 4,525 711 388	\$	34 (74) (6) 3
Total	<u>\$</u>	6,639	\$	5,865	\$	(43)

<sup>(</sup>a) Excludes derivatives portfolio.

b) Includes \$2.4 billion of financing receivables transferred to assets held for sale at June 30, 2012 reflecting our commitment to sell a portion of the Business Property business in Real Estate, which we completed on October 1, 2012.

<sup>(</sup>c) All numbers are pre-tax.

# GE Capital – Ending Net Investment (ENI)

(in billions)	•	ember 30, 2012	ıne 30, 2012	rch 31, 2012	ember 31, 2011	•	mber 30, 2011
GECC total assets Less: assets of discontinued operations Less: non-interest bearing liabilities	\$	561.6 (1.2) (57.5)	\$ 558.8 (1.5) (58.4)	\$ 573.4 (1.3) (60.1)	\$ 584.5 (1.7) (61.4)	\$	603.1 (2.1) (65.3)
GE Capital ENI	<u>\$</u>	502.9	\$ 498.9	\$ 512.0	\$ 521.4	\$	535.7
Less: cash and equivalents		(77.7)	(66.3)	(76.2)	(76.7)		(83.3)
GE Capital ENI, excluding cash and equivalents	\$	425.2	\$ 432.6	\$ 435.8	\$ 444.7	\$	452.4

#### GE Capital – Net Interest Margin (a)

	For n months		or six hs ending
(In billions)	nber 30, )12	mber 30, 011	ne 30, 2012
Interest income from Loans and Leases	6.0 %	6.0 %	6.0 %
Yield Adjustors (Fees, Tax equivalency adjustment) (b)	0.8 %	0.8 %	0.8 %
Investment Income (c)	0.2 %	0.1 %	0.2 %
Operating Lease Income (net of depreciation)	 1.3 %	 1.3 %	 1.4 %
Total Interest Income	 8.3 %	 8.2 %	 8.4 %
Total Interest Expense (d)	3.4 %	3.8 %	3.5 %
Net Interest Margin (e)	 4.9 %	 4.4 %	 4.9 %
Average Gross Financing Receivables	\$ 285	\$ 309	\$ 287
Average Investment Securities (f)	16	17	17
Average ELTO (net of depreciation)	51	52	50
Average Earning Assets (AEA) (g)	\$ 352	\$ 378	\$ 354
Average Total Assets (f)	\$ 532	\$ 562	\$ 535
AEA/Average Total Assets	66 %	67 %	66 %

<sup>(</sup>a) YTD net interest margin % annualized (annualized net interest margin \$ = 1Q \* 4, 2Q YTD \* 2, 3Q YTD \* 4/3, 4Q YTD \* 1); average asset balances calculated using average of quarter end balances (1Q = 2-point average, 2Q = 3-point average, 3Q = 4-point average, 4Q = 5-point average) %s calculated based on average earning assets (AEA) total.

<sup>(</sup>b) Excludes non-yield fees

c) Excludes legacy insurance business, income on cash, realized gains and losses on sale of investment securities.

<sup>(</sup>d) Includes total GECC interest expense.

<sup>(</sup>e) Excludes items in footnotes (b) and (c) and income from associated companies, Real Estate investment income, sale of goods, intercompany income with GE and other income.

<sup>(</sup>f) Excludes legacy insurance business.

<sup>(</sup>g) Excludes Real Estate Owned, investments in associated companies, cash, goodwill and other assets.

GE Capital – Ratios (a)

Leverage Ratio (in billions)		ne 30, 2012	arch 31, 2012	ember 31, 2011	ember 30, 2011	
Debt Equity (b)	\$	420.5 81.3	\$ 418.2 79.8	\$ 432.1 79.2	\$ 443.4 77.1	\$ 458.4 76.0
Leverage ratio		5.2:1	 5.2:1	 5.5:1	 5.7:1	 6.0:1
Debt Less: hybrid debt Less: cash and equivalents <b>Adjusted debt</b>	\$	420.5 (7.7) (77.9) 334.9	\$ 418.2 (7.7) (66.5) <b>344.0</b>	 432.1 (7.7) (76.4) <b>348.0</b>	 443.4 (7.7) (77.0) <b>358.7</b>	 458.4 (7.7) (83.6) <b>367.1</b>
Equity (b) Add: hybrid debt <b>Adjusted equity</b>		81.3 7.7 <b>89.1</b>	79.8 7.7 <b>87.6</b>	 79.2 7.7 <b>86.9</b>	 77.1 7.7 <b>84.8</b>	76.0 7.7 <b>83.7</b>
Adjusted leverage ratio		3.8:1	 3.9:1	 4.0:1	 4.2:1	 4.4:1
Tangible common equity to tangible assets ratio (in billions)		ember 30, 2012	ne 30, 2012	arch 31, 2012	ember 31, 2011	ember 30, 2011
Total equity (b) Less: Preferred equity Less: Goodwill and other intangibles	\$	81.3 (4.0) (28.7)	\$ 79.8 (2.3) (28.5)	\$ 79.2 - (28.8)	\$ 77.1 - (28.8)	\$ 76.0 - (29.4)
Tangible common equity	\$	48.7	\$ 49.1	\$ 50.4	\$ 48.3	\$ 46.6
Total assets Less: Goodwill and other intangibles	\$	561.6 (28.7)	\$ 558.8 (28.5)	\$ 573.4 (28.8)	\$ 584.5 (28.8)	\$ 603.1 (29.4)
Tangible assets	\$	532.9	\$ 530.3	\$ 544.6	\$ 555.7	\$ 573.7
Tangible common equity to tangible assets		9.1 %	 9.3 %	9.3 %	8.7 %	8.1 %
Tier 1 common ratio (c)		10.2 %	 10.1 %	 10.4 %	 9.9 %	 9.6 %

<sup>(</sup>a) Includes discontinued operations.

<sup>(</sup>b) Excluding noncontrolling interests.

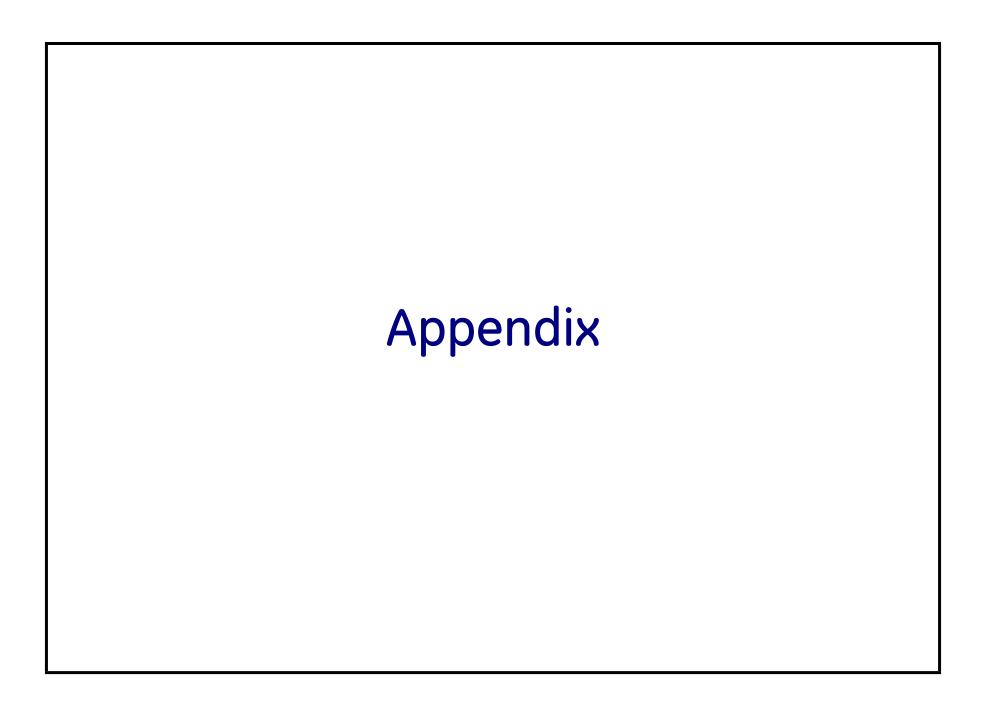
<sup>(</sup>c) Based on Basel One RWA estimates.

## GE Capital – Funding

(in billions)	ember 30, 2012	ine 30, 2012	arch 31, 2012	ember 31, 2011	ember 30, 2011
Commercial paper	\$ 43.1	\$ 43.1	\$ 43.1	\$ 44.2	\$ 40.7
Long-term debt (a) Deposits/CD's	277.4 45.2	278.5 41.9	294.2 41.1	302.8 43.1	321.6 41.5
Alternate funding/other Non-recourse borrowings of	23.5	23.8	24.0	23.7	24.0
consolidated securitization entities	31.2	30.7	29.5	29.3	29.0
Total debt	\$ 420.4	\$ 418.0	\$ 431.9	\$ 443.1	\$ 456.8
<u>Metrics</u>					
Bank lines	\$ 48.5	\$ 48.8	\$ 51.6	\$ 52.4	\$ 53.6
Commercial paper coverage (b):					
Bank lines	113 %	113 %	120 %	119 %	132 %
Bank lines and cash and equivalents	293 %	267 %	297 %	292 %	336 %
Cash and equivalents	\$ 77.7	\$ 66.3	\$ 76.2	\$ 76.7	\$ 83.3
LT debt< 1 year	\$ 61.1	\$ 67.1	\$ 79.3	\$ 82.7	\$ 76.4

<sup>(</sup>a) Includes \$13 billion, \$17 billion, \$28 billion, \$35 billion and \$45 billion of long term debt issued under the TLGP program at September 30, 2012, June 30, 2012, March 31, 2012, December 31, 2011 and September 30, 2011, respectively.

<sup>(</sup>b) Commercial paper coverage represents bank lines, both excluding and including cash and equivalents, as a percentage of the commercial paper balance as of the end of the relevant period.



Term	Definition
Borrowing	Financial liability (short or long-term) that obligates us to repay cash or another financial asset to another entity.
Cash and equivalents	Highly liquid debt instruments with original maturities of three months or less, such as commercial paper. Typically included with cash for reporting purposes, unless designated as available-for-sale and included with investment securities.
Commercial paper	Unsecured, unregistered promise to repay borrowed funds in a specified period ranging from overnight to 270 days.
Derivative instrument	A financial instrument or contract with another party (counterparty) that is designed to meet any of a variety of risk management objectives, including those related to fluctuations in interest rates, currency exchange rates or commodity prices. Options, forwards and swaps are the most common derivative instruments we employ. See "Hedge."
Discontinued operations	Certain businesses we have sold or committed to sell within the next year and therefore will no longer be part of our ongoing operations. The net earnings, assets and liabilities, and cash flows of such businesses are separately classified on our Statement of Earnings, Statement of Financial Position and Statement of Cash Flows, respectively, for all periods presented.
Ending Net Investment (ENI)	The total capital we have invested in the financial services business. It is the sum of short-term borrowings, long-term borrowings and equity (excluding noncontrolling interests) adjusted for unrealized gains and losses on investment securities and hedging instruments. Alternatively, it is the amount of assets of continuing operations less the amount of non-interest bearing liabilities.
Equipment leased to others	Rental equipment we own that is available to rent and is stated at cost less accumulated depreciation.
Fair value hedge	Qualifying derivative instruments that we use to reduce the risk of changes in the fair value of assets, liabilities or certain types of firm commitments. Changes in the fair values of derivative instruments that are designated and effective as fair value hedges are recorded in earnings, but are offset by corresponding changes in the fair values of the hedged items. See "Hedge."
Financing receivables	Investment in contractual loans and leases due from customers (not investment securities).
Goodwill	The premium paid for acquisition of a business. Calculated as the purchase price less the fair value of net assets acquired (net assets are identified tangible and intangible assets, less liabilities assumed).
Hedge	A technique designed to eliminate risk. Often refers to the use of derivative financial instruments to offset changes in interest rates, currency exchange rates or commodity prices, although many business positions are "naturally hedged" - for example, funding a U.S. fixed-rate investment with U.S. fixed-rate borrowings is a natural interest rate hedge.

## Glossary

Term	Definition
Intangible asset	A non-financial asset lacking physical substance, such as goodwill, patents, licenses, trademarks and customer relationships.
Interest rate swap	Agreement under which two counterparties agree to exchange one type of interest rate cash flow for another. In a typical arrangement, one party periodically will pay a fixed amount of interest, in exchange for which that party will receive variable payments computed using a published index. See "Hedge."
Investment securities	Generally, an instrument that provides an ownership position in a corporation (a stock), a creditor relationship with a corporation or governmental body (a bond), rights to contractual cash flows backed by pools of financial assets or rights to ownership such as those represented by options, subscription rights and subscription warrants.
Net interest margin	A measure of the yield on interest earning assets relative to total interest expense. It is the amount of interest income less interest expense, divided by average interest earning assets.
Net operating income	Represents operating income less operating expenses for owned real estate properties.
Other comprehensive income	Changes in assets and liabilities that do not result from transactions with shareowners and are not included in net income but are recognized in a separate component of shareowners' equity. Other comprehensive income includes the following components:
	- Investment securities - unrealized gains and losses on securities classified as available for sale - Currency translation adjustments - the result of translating into U.S. dollars those amounts denominated or measured in a different currency
	- Currency translation adjustments - the result of translating into 0.5. dollars those amounts denominated of measured in a different currency  - Cash flow hedges - the effective portion of the fair value of cash flow hedges. Such hedges relate to an exposure to variability in the cash flows of recognized assets, liabilities or forecasted transactions that are attributable to a specific risk
	- Benefit plans - unamortized prior service costs and net actuarial losses (gains) related to pension and retiree health and life benefits
Retained interest	A portion of a transferred financial asset retained by the transferor that provides rights to receive portions of the cash inflows from that asset.
Securitization	A process whereby loans or other receivables are packaged, underwritten and sold to investors. In a typical transaction, assets are sold to a special purpose entity, which purchases the assets with cash raised through issuance of beneficial interests (usually debt instruments) to third-party investors. Whether or not credit risk associated with the securitized assets is retained by the seller depends on the structure of the securitization. See "Variable interest entity."
Variable interest entity (VIE)	An entity that must be consolidated by its primary beneficiary, the party that holds a controlling financial interest. A variable interest entity has one or both of the following characteristics: (1) its equity at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support from other parties, or (2) as a group, the equity investors lack one or more of the following characteristics: (a) the power to direct the activities that most significantly affect the economic performance of the entity, (b) obligation to absorb expected losses, or (c) right to receive expected residual returns.