

Sunsail worldwide sailing



Press Pack



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Sunsail - an introduction

About Sunsail

Sunsail is the world's largest sailing and watersports holiday company delivering great value sailing holidays with a cutting-edge fleet in the world's best cruising grounds. Sunsail offer a wide choice of water-based holidays with over 800 yachts in 30 locations throughout the Caribbean, Mediterranean, South Pacific, Indian Ocean and Europe. The company also features Flotilla holidays, beach club, sailing schools, events and Sunsail Racing; all catering to sailors at every level, from beginner to expert.

Where did *Sunsail* come from?

- 1974** Sunsail invented the Flotilla, first one set sail in the Saronic Gulf
- 1978** First fleet sails the Turkish coast, via Rhodes
- 1984** Yacht school launches first courses in the UK
- 1986** First Beach Club opens in Punta Zeza in Greece
- 1988** Yacht Cruising Association was purchased by Island Sailing to form the Sunsail Group. The Sunsail Group purchases Alcor Yachting in Switzerland and Stevens Yachts in the Caribbean. 120 new yachts bought for the Mediterranean
- 1990** Bahamas Yachting Services purchased. Sunsail sales office established in Fort Lauderdale, Florida
- 1991** New base in Thailand established, first charter company to operate in this exotic location, with 7 yachts
- 1993** 390 yachts operating in the Med, 100 yachts operating in the Caribbean, 19 yachts operating in Thailand and 6 Beach Clubs now in operation
- 1994** Australia and New Zealand operation established. Take over of Greek Island Sailing beach front operation, open 2 new Sunsail Clubs. New cruising area in the Peloponnese, Greece
- 1995** Seychelles operations start. Sunmarina in Turkey and Club Vounaki in Greece open
- 1996** Balearics and Tonga bases open
- 1997** 3 new Clubs in the Med (Leda, Galini & Yedi Tepe)
- 1998** New base in Croatia & the first Club in the Caribbean, Club Colonna, Antigua
- 2001** Sunsail opens in Langkawi, Malaysia
- 2002** Sunsail combines with Stardust to give additional bases in Cuba, Raiatea, Tahiti and Corsica
- 2004** Expanded Croatia bases adding Kornati
- 2005** Sunsail offer a wider range of courses and shore activities at all Clubs
- 2006** Sunsail announces purchase of new Jeanneau i-range yachts from 32' to 39'
- 2007** Sunsail UK office move into its' New Green Headquarters in Clearwater, Florida. Sunsail's BVI base moves into new location in Wickham's Cay II marina, Tortola
- 2008** Sunsail Launch New Charter Yacht Sunsail 44i
- 2009** Sunsail announce new base in Pula and the new 384 catamaran and 42i monohull joins
- 2010** Sunsail launches UK Flotilla, Club Daidalos, Sunsail 33i, new Sailing School Centre at Vounaki, a new charter base in Procida, Italy and a new green initiative with Ecover
- 2010** Sunsail launch Sunsail Racing and a brand new UK fleet of Sunsail F40s; the largest matched fleet in the world
- 2010** Sunsail announce three new charter destinations in Belize, Granada and Athens; all offering bareboat and skippered charter holidays
- 2010** Sunsail launch two new yachts; the Sunsail 41 and the largest yacht in the fleet, the Sunsail 53
- 2011** Sunsail launch a new catamaran, the Sunsail 444, which is unlike any other catamaran available for charters



Sunsail Products and Programmes

Bareboat charters – Experienced sailors can self-skipper a yacht and plan their own itinerary at any Sunsail cruising destination. No other sailing company offers as many ways of getting out on the water as we do. At Sunsail you have the flexibility to personalise your holiday by choosing which products, services and extras you need. That way you only pay for what you want. With so many sailing options in so many destinations you're sure to have an amazing sailing holiday all at a great value.

Skipped bareboat charters – Sail with a hired Skipper and/or chef for a relaxed and catered holiday. Whether you'd be more comfortable with a guiding hand aboard or prefer taking it easy, your skipper will take responsibility at the helm and use his local knowledge to show you all the best sights of the area.

Flotillas – Cruise with up to 14 other boats, including a lead boat that features an onboard mechanic, skipper, and hostess. Sailing on a Flotilla is an easy way to enjoy a sailing holiday with the freedom to do as you please but always knowing there's help on hand. With just a little experience you can start out on our easiest Flotillas and enjoy the security of sailing with a lead crew who are experts in the local area. A Sunsail Flotilla offers the perfect balance of independence and support whenever you need it. With over 25 different routes all over the world, even more experienced sailors will find that Flotillas are a great way to discover the UK, Mediterranean or the Caribbean.

New for 2011, Sunsail are now offering a new Flotilla route in Greece; the Kefalonia Flotilla.

Sailing Clubs – Sunsail's Club Vounaki in Greece provides a great family holiday with onshore accommodations, free Kid's Clubs and excellent watersports facilities. Enjoy sailing, snorkelling and windsurfing alongside a complete range of land activities including tennis, mountain biking, spa and fitness facilities. **New for 2011**, Sunsail will be offering an enhanced kids club package, a new dedicated sports coordinator and an earlier season, with the Club opening two weeks earlier than usual on the 17th April 2011.

Sailing School – Sunsail's UK Sailing School is further reinforcing its reputation as one of the best places to learn to sail in the UK, with the introduction of over five new courses in 2010. A new RYA approved Sailing School also opened at Sunsail's ever popular Vounaki resort in Greece. In addition to the UK, Sunsail also offer sailing school programmes in the British Virgin Islands, Thailand and Australia and **New for 2011**, Sunsail are pleased to announce the opening of a new Sailing school at our Kremik base in Croatia.

Events – With more than 30 years experience as market leaders in Sailing Events, Team Building and Hospitality, you can't go wrong with Sunsail events. Located on the South Coast, our extensive new matched fleet of Sunsail F40s are able to make full use of the Solent - one of the best sailing areas in the world today.

Sunsail Racing – **New for 2010** Sunsail have introduced Sunsail Racing which focuses on making yacht racing more accessible to both experienced and novice sailors. With this, Sunsail have developed a much improved racing calendar to incorporate not just the major UK and Overseas events, but also to improve the open events in the UK.





Every year we strive to make our customer's experience better by enhancing our products and services and 2011 is no exception.

World Class Fleet – This year Sunsail have more new yachts than ever joining the fleet; 230 new boats including the Sunsail F40, the Sunsail 41, Sunsail 53 and the Sunsail 444 will be sailing in to Sunsail's bases around the world. Sunsail are continually working with leading boat builders so that we can provide customers with the best performing yachts in the industry. With 35% of boats new to the fleet, Sunsail are proud to offer the largest and newest fleet of charter yachts in the world which combined, have an average age of just 2 years.

Cats join Flots – In the Mediterranean and on selected routes on 1 week flotillas, Sunsail customers are now able to charter catamarans.

Exceptional Staff – Sunsail staff share our customer's love of sailing, so we understand their needs and how precious holiday time is. With a dedicated, personal touch, our friendly team is always available to advise and guide. From choosing the ideal yacht and destination, to organising the finer details; we are ready to help every step of the way. Sunsail Skippers can be hired at all of our bases, and whether it's for a quick refresher, guidance at the helm or just to give you a break, our skippers are fully qualified and have expert local knowledge. Skippers are trained to our high standards, with rigorous preseason briefings.

Breathtaking Locations – Sunsail continue to offer customers holidays in some of the world's most desirable locations. With three new bases in Belize, Grenada and Athens, customers now have thirty different destinations to choose from, each with a great selection of world class fleet to explore these stunning sailing grounds on.

Pre-provisioning – With Sunsail, customer's have the option to order convenient provisioning packages alongside the existing single item stock lists now available online so they can head straight out on to the water when they arrive at the base. Pre-provisioning is now available at all of our bases, from starter packages to full board options.

NEW Website – Sunsail have created a brand new interactive website that includes a fresh, new design and easy navigation; customer reviews, taster videos and image gallery; detailed points of interest on where to go; our fantastic fleet with up to date layouts, images and detailed specs as well as all the latest news and special offers.



Unbeatable **Sailing**



Breathtaking **Locations**



Experienced **Staff**



World-Class **Fleet**



Sunsail Sign Sponsorship agreement at the London Boat Show

Friday 7th January 2011, the first day of the 2011 London Boat Show, marks the official signing of Sunsail's Olympic sponsorship agreement.

As part of Sunsail's ongoing commitment to supporting sailing at every level, we are delighted to announce the partnership between Sunsail and Dylan Fletcher and Alain Sign, two very well established 49er sailors, who we shall be supporting throughout their Olympic campaign. Both Sailors already have a longstanding history with Sunsail having sailed with us at Cowes Week and, in Alain's case, spent time at Sunsail's superb Beach Club. We are very confident that we will be seeing Dylan and Alain out on the water representing Team GBR during 2012.



Sunsail support Ellen MacArthur Cancer Trust

Since 2003, the Ellen MacArthur Cancer Trust has been empowering and enlivening children suffering from cancer or leukaemia, by introducing them to the joys of sailing on the sea. The Trust takes young people aged between 8-24 sailing to help them regain their confidence, and help them on their road to recovery.

It is with great pleasure that Sunsail can announce that from 2011, we will be supporting the Ellen MacArthur Cancer Trust by providing one of Sunsail's brand new F40 yachts, part of Sunsail's UK matched fleet, for use during the summer months. Sunsail are extremely pleased that the investment that has been made in this new fleet of yachts, will go towards helping the lives of others.



new bases

Sunsail continue to offer customers holidays in some of the world's most desirable locations. With three new bases in Belize, Grenada and Athens, customers now have thirty different destinations to choose from, each with a great selection of world class fleet to sail on.

NEW BASE in Belize – open December 2010

Sitting on the eastern coast of the Central American coastline facing the Caribbean Sea, Belize is a unique treasure in the sailing world, and home to one of Sunsail's new Caribbean bases.

Located in Placencia, Sunsail's Belize base is the perfect starting point for a wonderfully varied charter holiday. With the picturesque Belizean coast stretching out over 185 miles, there is an abundance of things to do and see. The Marine life here is dazzling and yearning to be explored.

Discover the Belize Barrier Reef; the longest unbroken reef in the western hemisphere. Coral gardens featuring over 70 types of hard corals, the distinguished Blue Hole, nearly 500 species of fish, playful dolphins, fascinating whale sharks, graceful sea turtles and elegant eagle rays all make up Belize's sensational sea life. With visibility usually extending hundreds of feet, diverse dive sites and extensive sea life, Belize will not disappoint.

The Sailing here is consistent, with trade winds blowing along the coast most of the year, the water inside the reef is calm with few waves and this combined with the fresh breeze makes sailing in Belize superb.

Ideally suited for catamaran sailing, Sunsail will be offering the brand new award winning Sunsail 384 Catamarans in Belize, available for charter from December 2010.



NEW BASE in Grenada – open October 2010

Sunsail are delighted to announce a new charter destination in this extremely special, untouched Eastern Caribbean region. From the new base at Port Louis Marina in St. George's, Sunsail will offer bareboat and skippered charters on a fleet consisting of 36 to 38 foot catamarans and monohulls, exclusive to Sunsail.

Known as the Gateway to the Grenadines, the cruising grounds of Grenada (The Spice Island) offer the most exceptional sailing conditions in the Eastern Caribbean along with pristine reefs, colourful coral gardens and access to the famous Tobago Cays!

The tropical turquoise waters that lap against Grenada's shores also provide easy access to neighbouring islands. Sunsail will offer one-way charters from Grenada to St Vincent or vice versa, creating the opportunity to explore the Tobago Cays, Mayreau, Mustique, Bequia and St. Lucia along the way.

NEW BASE in Athens – open May 2010

Over 35 years ago, Sunsail put their sails up in Greece; 36 years on and 30 worldwide destinations later, Sunsail are back in Greece to offer customers another ultimate Greek getaway from a new base in Athens.

Sailing in this area offers the tantalising prospect of lazy days spent on, off or under the water at secluded anchorages off the tourist track. The island of Aegina which is only accessible by boat is just a short hop away from Sunsail's base, and offers all of the Greek charm you can expect from an island that is untouched by mass tourism. Further afield the bustling waterfront at Korfos, the ancient amphitheatre that is still used today at Epidavros and the pretty fishing village at Ermioni, are just a few examples of the diverse destinations that can all be visited on this new sailing holiday.

Both sailors and non sailors alike can enjoy sailing from Athens on either a bareboat or crewed yacht charter, with yachts ranging from 32 ft monohulls to 40 ft catamarans.

The Saronic Gulf is ideal for protected and scenic coastal cruising, while the Aegean Sea and the Cyclades offer more wind and the opportunity for exhilarating open-water sailing. The winds are predictable in both areas, generally southerly, ranging from 10 to 20 knots (11-23 Mph) in the Saronic Gulf and up to 25 knots (28 Mph) in the Aegean. Summer temperatures average 24 to 27 C (75-80 F). Getting to Sunsail's new base couldn't be easier. A wide selection of airlines offer flights at great rates directly in to Athens, and the airport is located just half an hour away from the base.



new boats

For 2011, 35% of the Sunsail fleet will be brand new. To ensure that customers get the best experience, Sunsail have continued to invest and work closely with expert yacht designers and builders, Jeanneau and Robertson and Caine, to develop yachts that offer maximum comfort, easy handling and outstanding performance.

Sunsail 41- Available in: BVI, Greece, Croatia and Australia

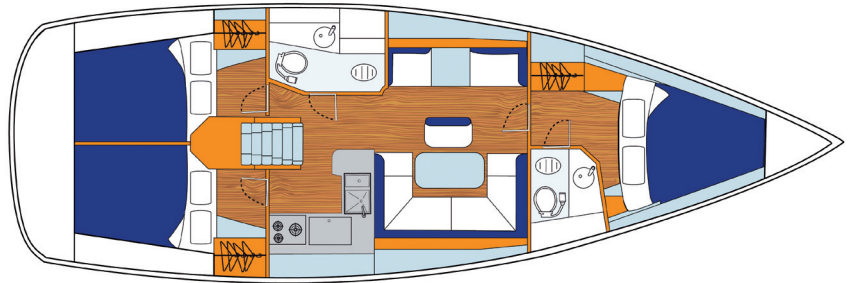
The brand new Sunsail 41 is an outstanding addition to the Sunsail fleet. Expanding on the current 39i, this superb new yacht built by Jeanneau comes with a 3 cabin, 2 heads layout. It offers increased room throughout the interior, especially in the saloon area heads.

The Sunsail 41 is a superbly balanced boat, offering a spacious cockpit with twin wheels, a generous sail plan and sleek lines which combines to give her an outstanding performance under sail and makes this boat a charterers dream.



Sunsail 41 at a glance:

Berths: 6/8 Max
Draft: 2.1m/6'8"
Cabins: 3
Sail Area: 78.9m²/849.2ft²
Heads: 2
Engine: 29.8kw/40hp
LOA: 11.98m/39'3"
Beam: 4m/13'1"



Sunsail 53 - Available in: BVI, Greece, Croatia and Australia

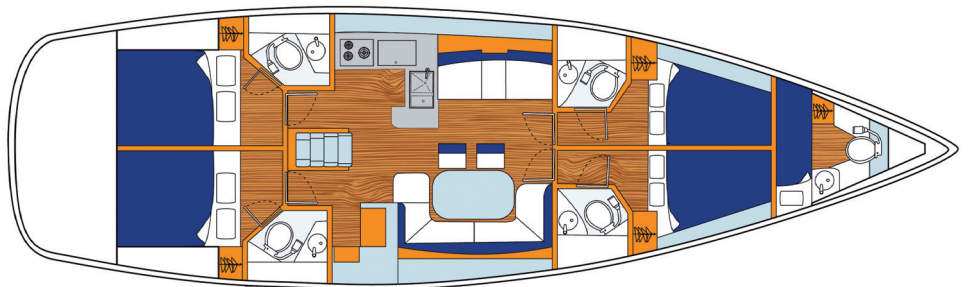
Now the largest monohull in the Sunsail fleet, the 53 built by Jeanneau is perfect for larger groups and families who are looking for a combination of sailing performance and comfort.

Above and below deck her layout allows for plenty of room for socialising, but also offers practicality and performance where required. The 53 is a pleasure to sail and is responsive to touch; her electric winches and bow thrusters make her surprisingly easy to handle.

As well as air conditioning throughout, the interior of the 53 is finely finished offering superb quality and style. Despite its large size, the Sunsail 53 is an extremely elegant yacht. Croatia, Greece and Turkey, with more to arrive in the Caribbean for the 2011/12 winter season

Sunsail 53 at a glance:

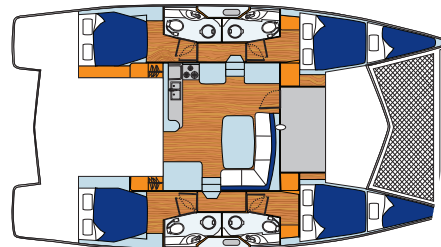
Berths: 9/11
Cabins: 5
Heads: 5
LOA: 16.06m/52'8"
Beam: 4.77m/15'7"
Max. Draft: 2.2m/7'7"
Sail Area: 132m²/1420ft²
Engine: 82kw/110hp
Headroom: 2.02m/6'7"



Sunsail 444

If you liked her little sister, the Sunsail 384, then you'll love the newest addition to Sunsail's fleet, the revolutionary Sunsail 444.

<i>Sunsail 444 - At a glance</i>			
Berths	10	Max. Draft	1.27m/4'2"
Cabins	4	Sail Area	118m ² /1270ft ²
Heads	4	Engine	28.68kw/39hp
LOA	12.98m/42'7"	Headroom	2m/6'7"
Beam	7.25m/23'9"		



Available in Croatia, Greece and Turkey, with more to arrive in the Caribbean for the 2011/12 winter season.

As an ongoing commitment to innovation and investment, Sunsail have been working with partners, Robertson and Caine, to custom build yet another new yacht that makes an adventure on the water, a journey worth taking.

The 444 comes with air-conditioning, onboard generator, electric windlass and all the latest navigation technology from Raymarine. She handles superbly under power and under sail the 444 is unlike sailing any normal catamaran, with her deep narrow groove hulls and shallow draft, she is able to sail as close to the wind as many a monohull.

Revolutionary forward cockpit

The most noticeable feature which really makes a difference to this catamaran and in fact any other yacht offered by other charter companies, is the forward cockpit. With a walk through from the main saloon, the forward cockpit comprises of a folding table and covered seating which allows for even more room for a relaxing sunset cocktail or two, as well as providing cooling breezes into the saloon and aft cockpit.

Cheryl Powell, Chief Operating Officer for Sunsail said "This revolutionary new catamaran really pushes the boundaries in yacht design and innovation. We are continually working closely with our customers to understand what their charter needs are, and then working closely with our partners to challenge conventions and deliver these needs, the 444 is a perfect example of this. The 444 is unique and shows Sunsail's continued commitment to innovation in the marine industry and the development of providing world class sailing holidays".

Innovation and the environment - Croatia, Greece and Turkey, with more to arrive in the Caribbean for the 2011/12 winter season

Similarly to the Sunsail 384, the exterior of the Sunsail 444 has been extremely well thought out, with a cockpit hardtop providing excellent shade and weather protection, while her powerboat-style stepped transom enables easier boarding. Environmental considerations were also central to the design, with solar panels installed on the helm hardtop that are able to charge the onboard batteries; giving an estimated twenty percent saving on engine hours and therefore increasing the lifespan of the onboard batteries by up to five years.

Spacious interior and superior comfort

The 444 offers four spacious double cabins, all with their own en-suite toilets and showers, as well as two single forward crew berths in the hulls, allowing for up to 10 people to holiday in style and comfort. The vertical front windscreens give superb panoramic visibility from the saloon, which is design to offer open planned living and dining.

Sunsail will be initially introducing these outstanding catamarans for the 2011 sailing season in the Mediterranean from our bases across Croatia, Greece and Turkey, with more to arrive in the Caribbean for the 2011/12 winter season. She is also available for ownership through the Sunsail Yacht Partnership Programme.

Sunsail RACING

Sunsail are very proud to launch our brand new product 'Sunsail Racing' which focuses on making yacht racing more accessible to both experienced and novice sailors. With this, Sunsail have developed a much improved racing calendar to incorporate not just the major UK and Overseas events, but also to improve the open events in the UK, which is where the home of Sunsail racing is.

What is Sunsail Racing?

- Competitive racing at its very best
- The World's largest matched fleet
- Crew of up to 12 people per F40
- Motivational team building events
- Race packages for all major Open & Sunsail Regattas
- Networking & incentives programmes
- Exclusive Portsmouth Harbour Yacht Club with fantastic location and facilities
- Worldwide Events
- Sunsail's own class at major events



NEW FLEET - Sunsail F40 - Available in: UK

The first brand new Sunsail F40 will be at the Southampton Boat Show's Try a Boat attraction. Visitors will have the opportunity to get on the water and enjoy the thrill of sailing on this stunning yacht, absolutely free.

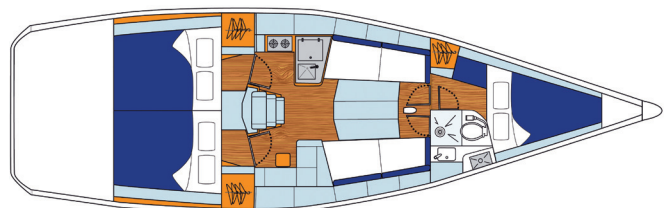
Sunsail will be replacing our existing matched fleet for 2011 with 42 brand NEW identical Sunsail F40s, further improving Sunsail's Racing and Events fleet as well as our Schools, Charters and Flotillas in the UK. This new fleet will remain the largest matched fleet in the world.

Developed from the Beneteau First 40 and Drawn by Farr Yacht Design, the Sunsail F40 is a thoroughbred racer/cruiser, adaptable for both, to suit the sailors and crew needs. A proven performer the F40 has been designed and developed from the Beneteau First 40, which took first and second overall in the IRC Division of the 2009 Rolex Sydney to Hobart Race. In the same year it was awarded Crossover Boat of the Year Award by Sailing World Magazine.



Sunsail F40 at a glance:

Crew: 12
 Berths: 8
 Cabins: 3
 Heads: 1
 LOA: 12.58m/41'3"
 Beam: 3.89m/12'7"
 Max. Draft: 1.9m/6'2"
 Sail Area: 86.5m²/930ft²
 Engine: 30kw/40hp
 Headroom: 1.87m/6'1"



2011 UK Events	Date
March	
Chiller Day Season Shake Down - UK	12 Mar 2011
Sunsail Spring Racing Series Round 1 - UK	19 - 20 Mar 2011
Sunsail Spring Racing Series Round 2 - UK	26 - 27 Mar 2011
April	
Sunsail Spring Racing Series Round 3 - UK	2 Apr - 3 Apr 2011
Easter Rally - UK	22 - 25 Apr 2011
Sunsail & PHYC Family Open Day	23 Apr 2011
May	
Industry Sailing Challenge - UK	20 - 22 May 2011
Cross Channel Rally - UK	27 - 30 May 2011
June	
Round the Island Race - UK - SOLD OUT	25 Jun 2011
July	
Summer Race Day & BBQ	9 Jul 2011
Sunsail Summer Racing Series Round 4 - UK	16 - 17 Jul 2011
August	
Cowes Week - UK	6 - 13 Aug 2011
Sunsail Summer Racing Series Round 5 - UK	20 - 21 Aug 2011
Cross Channel Rally - UK	26 - 29 Aug 2011
September	
Little Britain Challenge Cup - UK	8 - 11 Sept 2011
The Silicon Cup - UK	15 - 16 Sept 2011
Sunsail Autumn Racing Series Round 6 - UK	24 - 25 Sept 2011
October	
Autumn Solent Quest - UK	1 - 2 Oct 2011
Sunsail Autumn Racing Series Round 7 - UK	8 - 9 Oct 2011
Sunsail Autumn Racing Series Round 8 - UK	15 - 16 Oct 2011
November	
Sunsail Racing Series Final - UK	12 Nov 2011
2011 International Events	
March	
St Martin - Heineken Regatta - Caribbean	3 - 6 Mar 2011
BVI Spring Regatta - Caribbean	28 Mar - 3 Apr 2011
April	
Antigua Race Week - Caribbean	21 Apr - 1 May 2011
Hamilton Island Race Week - Australia	29 Apr - 1 May 2011
May	
Tahiti Pearl Regatta - Tahiti	11 - 15 May 2011
Sunsail International Sailing Cup - Croatia	14 - 21 May 2011
December	
Phuket Regatta - Thailand	4 - 11 Dec 2011



A modern family beach club with a traditionally Greek feel, the sailing is like the way of life here: relaxed and easy. Club Vounaki offers something for everyone both on and off the water and is the perfect family holiday escape, especially for those looking to learn something new on holiday.

New for the 2011 summer season, Sunsail's Club Vounaki will be offering an enhanced Kids Club package, which still remains FREE for children aged between 24mths and 17yrs. We've listened to the kids (who love all the activities and new friends they make), and we've listened to the parents (who enjoy a bit of 'me' time whilst being safe in the knowledge that the children are having a great time in great hands) and are now offering longer kids club hours for those who want them.

We've also got a new sports coordinator who will help make sure that you get to do as much or as little as you want at Club Vounaki.

Vounaki Opens Early

Every year Sunsail strive to enhance our products and services to help create a better experience for our customers, and 2011 is no exception! Instead of opening at the usual time in the first week of May, Club Vounaki will be opening two weeks early on the 17th April so that customers can enjoy their Easter Holidays out on the glistening waters of the Ionian.

Sunsail Kids Clubs – New Services

Going on holiday with children can mean a lot of extra work (and not so much relaxation), so at Sunsail we've made things easier for families by laying on as many useful services and facilities as possible. Sunsail have always been proud to offer families unbeatable Kids Club options that suit our customer's wants and needs, and for 2011 we've decided to make it even better.

New times:

All five Kids Clubs, which have specially designed programmes to suit their age ranges, will now operate for an extra hour each evening. We will however still be operating a flexible signing in and out system so that families have the freedom to spend their holiday whichever way they like.

Supervised lunch and dinners:

All five Kids Clubs, which have specially designed programmes to suit their age ranges, will now operate for an extra hour each evening. We will however still be operating a flexible signing in and out system so that families have the freedom to spend their holiday whichever way they like.

What's included in the kids clubs:

- Full board – fully supervised lunch and dinner for 12 yrs and under (half board for 13 yrs plus)
- Flexible 'sign in and out' system
- Supervised on the water activities for 2 yrs plus
- Free evening childcare options
- Dedicated childcare facilities including air-conditioned rooms, children's pools, separate areas for age groups, shaded play parks and dedicated sleep rooms
- Access to 24hr kitchen with microwave, fridge and sterilising equipment
- Free kit bag for under 12 yrs with t-shirt and hat

Club Vounaki Activities - Enhanced activities on AND off the water:

Sunsail understand that families and friends have different wants and needs. Whilst dad might like to spend all of his time on the water, mum might prefer a few options on dry land, or vice versa. To ensure that customers get the best of both worlds, Sunsail have developed our land based activities by introducing a dedicated sports coordinator. The new coordinator will organise tennis tournaments, bike rides and fitness sessions, to name just a few. Customers will be introduced to the sports coordinator on arrival and will have the opportunity to discuss all of the activity options and timetable available during their stay at Club Vounaki. Of course, if all you want to do is sit back, relax and enjoy the gorgeous Greek sunshine, then that's one activity that we'd thoroughly recommend too.



The flotilla experience

Sunsail flotillas have grown in popularity since we invented them back in 1974, and today sunsail continues to lead the way with the newest fleet in the world, custom designed for your cruising comfort. Our flotillas are loved by all types, both young and old, friends or families, of all level and ability. In fact, recent research conducted by mintel found that during the recession, Flotilla holidays were less affected than any other activity holiday, and have been consistently growing since 2008 despite the downturn.

A Professional Team to Guide You

If you want the freedom of sailing your own yacht but would like to have help nearby, a Flotilla is ideal. It allows you to cruise with up to 12 other yachts, plus a lead boat crew to guide and support you along the way.

Flotillas allow for a lot of flexibility. You can be as independent as you like, although your lead boat crew is always nearby in case you need any assistance during your trip. They can recommend the best anchorages, harbours, restaurants and places to visit. And they'll help you with the mooring lines at the dock.

There is plenty of free sailing time for you to explore the area alone if you so choose. The Flotilla yachts and their crews meet up at agreed destinations for barbecues, cocktails, parties, racing and other social events. You don't have to participate but Sunsailors report that these are some of the best aspects of our Flotilla holidays.

New for 2011 – Kefalonia Flotilla

Sunsail are introducing this fantastic new Flotilla route in Greece from May 2011. Setting out from Sunsail's Vounaki base customers will be able to explore the best of the Ionian with stops on Meganissi, Levkas and Fiscardo. This is the ideal route for anyone new to sailing or the more experienced sailor looking for calm, relaxing trip. This is perfect Flotilla route to combine with a one week stay at Sunsail's Club Vounaki on a Club Flotilla holiday.

Available in:

- Greece
- Turkey
- The British Virgin Islands
- Croatia
- St. Vincent and the Grenadines
- UK



Sunsail goes green



Sunsail's Green initiatives

Sailing is one of the most environmentally friendly ways to spend your time. But we all have an impact on the environment, and Sunsail continually strive for improvement through recycling, public awareness, and technology. In destinations throughout the world, Sunsail strive to protect the marine and waterside environment, supporting and working with local people of each region. We urge you to work with us and leave your chosen destination 'better than you found it.'

The facilities at Wickhams Cay II in Tortola are just one example, with an environmentally sound breakwater developed to allow for greater water circulation into the harbour, and run off from yacht cleaning being contained and filtered. In the BVI for 2009 we upgraded the seawater desalination plant, linking the holding tank pump-out station to the town sewage system, and incorporating an innovative water flush system into the new seawall at Wickhams Cay II allowing better circulation of water within the inner harbour. In addition, natural circulation is assisted through seawater pumps that move existing water from the harbour entrance into the innermost portion of the harbour. Over the past 4 years we have been instrumental in aiding the development of an antifouling that releases 50% less toxins into the water and it is now used on the Sunsail fleet worldwide. We have also been implementing additional environmental actions such as the use of biodegradable detergents for yacht cleaning and laundry services, and recycled paper products in our offices.

Here are just a few more examples of what Sunsail have achieved and what we are continuing to work towards:

- **The £10 million development of our base in Tortola**
- **The move to biodegradable cleaning products eg Ecover**
- **We work with local communities and their cultures to minimise our impact**
- **We ensure our suppliers are operating in a sustainable and responsible way**
- **We have reviewed our sales offices and implemented plans to reduce their carbon footprint**
- **We built an award winning LEED certified office in Clearwater, Florida**
- **We have funded environmental impact research in St Vincent**
- **We specify the inclusion of holding tanks**
- **We pioneered the use of environmentally correct antifouling**

We also work with other companies to strive to do everything we can to work towards a better future and improve the lives of those less fortunate.



yacht ownership



Sunsail Yacht Partnership

Have you ever dreamed of owning a yacht in a beautiful location? Sunsail brings you the world's largest choice of yachts and sailing destinations.

Intelligent Yacht Ownership

If you would like to own a yacht but have been discouraged by the thought of high running costs, owning a charter yacht in Sunsail's Yacht Partnership Program is the answer. Sunsail will take care of all maintenance, insurance and berthing fees while paying you a high guaranteed income. The only work you need to do is plan your next holiday. You can sail for up to 12 weeks per year on your own or an equivalent yacht from any of our worldwide destinations.

Key Benefits

- All mooring fees, maintenance and insurance paid by Sunsail
- No operating expenses charged to owners
- High guaranteed incomes
- Owners' holidays benefits of up to 12 weeks per year
- Sail from any of our worldwide bases
- Exchange yacht time for Sunsail sailing schools or flotilla holidays
- Worldwide choice of locations

Pre-owned Yacht Sales. A Sunsail ex-charter yacht offers excellent value for the money. Before being available for sale, our Brokerage yachts serve in our charter fleet, from new, for a maximum term of up to 5 years. During this time the yachts will follow a rigorous maintenance programme. We want to give the buyer looking for that special yacht the trust and knowledge they'll have many more years of worry free cruising. Some benefits within the pre-owned fleet is the greater choice of boats, with yachts ranging from 30ft - 65ft we guarantee you'll find something to fit your needs or budget. Visit www.sunsailbrokerage.co.uk for more details.