

By submitting this form, the Exhibitor applies to Southampton International Boat Show Limited, Company no: 1247541 ("the Organiser"), subject to the terms and conditions of this application form, the PSP Southampton Boat Show 2013 Terms and Conditions including Stand Design Rules & Regulations, the Submissions Guidance (available at www.nationalboatshows.com/eventsales), the Rate Card and the terms of the Confirmation of Space Letter. A legally binding agreement is created when the Confirmation of Space Letter is issued.

THIS APPLICATION MUST BE SIGNED & WILL NOT BE ACCEPTED WITHOUT A DEPOSIT

Please make cheques payable to: Southampton International Boat Show Ltd.

‘EXHIBITOR’ (COMPANY NAME)			
EXHIBITOR’S FULL ADDRESS			
TRADING NAME:			
CONTACT NAME:		TELEPHONE:	
EMAIL / WEBSITE:			

WE WISH TO EXHIBIT THE FOLLOWING NB: THIS MUST BE COMPLETED IN ORDER FOR US TO PROCESS YOUR APPLICATION.

PRODUCT: (e.g. clothing)

BRAND: (e.g. Gill)

TYPE OF SPACE	SQM/SLOT PRICE	FRONT	DEPTH	TOTAL SQM	DRAFT(MARINA)	TOTAL
Outside Open Space	£91.00					
Under Cover Open Space	£131.50					
Under Cover Shell Scheme	£288.00					
Small Boat Area – up to 2 slots	£303.65					
Small Boat Area – 3 rd and 4th	£1137.75					
Marina Berth (LOA x BEAM)	£205.40					

THIS IS HOW TO CALCULATE YOUR DEPOSIT PAYMENT

EARLY COMMITMENT DISCOUNT Pay on this schedule to benefit PAYMENT GATES** Payment 1 - 25% 28 th February 2013 Payment 2 - 75% 14th July 2013	A: Less BMF discount	%	
	B: Cost of Stand space after BMF discount excluding VAT		
	C: Less Early Commitment Discount if applicable (5%)**		
	D: Total stand cost including all discounts		
	Deposit Due = 25% of space cost		
	PLUS VAT at 20%*		
	Total payment required with application inc VAT		

*Current VAT rate at time of going to press - A VAT invoice will be issued when payment is received. All details correct at time of going to print but may be subject to change and availability.

Sign for and on behalf of Exhibitor:	
Signature:	Date:
Please print name in block capitals:	Job Title:

RETAIN A COPY FOR YOUR RECORDS AND RETURN TO:

Southampton International Boat Show Ltd., Marine House, Thorpe Lea Road, Egham, Surrey TW20 8BF. Tel: 01784 223616 Fax: 01784 439678
 Bankers: Lloyds TSB PLC, 215 High Street, Hounslow, Middlesex TW3 1DN Sort Code 30-94-42 A/c No 01159942 Southampton International Boat Show Ltd. For payment by credit card please contact the Accounts Department on Tel: +44 (0)1784 223632.