

VOLVO CORPORATE SALES

Volvo. for life



CORPORATE AFFINITY AGREEMENT FOR MEMBERS OF Royal Yachting Association

AGREEMENT DETAILS

PERIOD OF AGREEMENT	Start Date	01 January 2008	End Date	31 December 2008
AGREEMENT NUMBER	162059	REPLACES AGREEMENT NUMBER:		1602035
CUSTOMER RFO NUMBER	0 AF 16640			

ANY SUBSIDIARY COMPANIES ALSO COVERED BY THIS AGREEMENT ARE LISTED IN APPENDIX 1 ON THE ATTACHED SHEET

NOMINATED SUPPLYING DEALER(S) **Open**
LEASING / CONTRACT HIRE COMPANIES USED

SUPPORT TERMS AGREED

Volvo Model	Support
New Volvo C30	5.50% plus free of charge metallic paint
Volvo C70 Coupe Convertible	3.00% plus free of charge metallic paint
Volvo S40	8.50% plus free of charge metallic paint
Volvo S60	7.50% plus free of charge metallic paint
New Volvo S80	5.50% plus free of charge metallic paint
Volvo V50 Sportswagon	7.50% plus free of charge metallic paint
Volvo V70 & XC70 (up to and including model year 2008)	6.50% plus free of charge metallic paint
All New Volvo V70 (available to order from June 2007)	4.00% plus free of charge metallic paint
All New Volvo XC70 (available to order from June 2007)	4.00% plus free of charge metallic paint
Volvo XC90	3.50% plus free of charge metallic paint

Models excluded from support

PAYMENT OF SUPPORT

- Discount will only be deducted by your supplying dealer from the basic price of the vehicle prior to VAT
- Discount support will be reflected separately on the supply invoice by the supplying dealer
- Free of charge items will be shown separately on the supply invoice
- Where a new car is purchased by a RYA member of a Volvo RYA Champion Club, said club can claim £100 upon registration. This amount will be paid by Volvo Car UK Limited direct to the Volvo RYA Champion Club upon receipt of a Volvo Car UK Limited claim form, detailing car purchased. Please send to Corporate Sales Admin, National Sales Department, VCUK Ltd, Globe Park, Marlow, Bucks. SL7 1YQ

TERMS AND CONDITIONS

- The terms are offered for use by members of the above named organisation during the stated period. Anticipated volume of Volvo cars in the period being 12
- Volvo Car UK Ltd reserves the right to revise the terms at the end of the period in light of total units supplied
- The terms shown in this agreement are over and above the terms available from the nominated supplying dealer(s)
- The terms shown in this agreement cannot be combined with any other incentive or financial support available from Volvo Car UK Ltd or Volvo Car Finance, unless notice to the contrary is issued to you in writing.
- The terms apply to current models, or direct replacements, as notified to you in writing
- Only new vehicles purchased direct from a Volvo car franchise holder within the United Kingdom qualify under this agreement
- To be eligible for this agreement, vehicles must have a confirmed order date within the period of this agreement
- Changes to supplying dealers, and, or, leasing companies, must be notified to Volvo corporate sales
- The terms shown above apply to new Volvo cars operated by the first registered keeper for a period of not less than 18 months
- Volvo Car UK Ltd reserves the right to adapt or withdraw the above support at any time in writing as a result of changes to the marketplace, competitor activity, legal or economic circumstances. In particular Volvo may withdraw or replace the support detailed above where an existing model is replaced by a new one with the same nomenclature
- *Metallic paint includes metallic, pearlescent, and black (solid) paints. Special paint finishes (eg. Inscription, coarse flake metallic paint) will receive the equivalent support to standard metallic / pearlescent paint; the customer will be charged for any difference in price
- On acquiring vehicles with the benefit of the support terms, the above mentioned company agree to the above terms and conditions. Volvo Car UK Ltd shall have right to terminate this agreement if any of the above terms and conditions are breached
- The above terms are applicable only to current members of the above named organisation. Agreed proof of membership must be provided to the dealer at point of order
- For the "Cashback" promotion to apply, the Sailing club must be affiliated to the RYA and recognised as having Volvo RYA Champion club status.

AUTHORISED ON BEHALF OF VOLVO CAR UK LIMITED BY:

NAME: Kay Saunders **JOB TITLE: ACCOUNT DEVELOPMENT MANGER** **DATE: 14 November 2007**

Volvo Car UK Limited
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