

shoreham port

ISSUE
#5

PORTlife



INSIDE

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- Improving our Environment
- Meet our People
- New asset Maintenance System



PORTlife 5: Even Better for 2012



Rodney Lunn – Chief Executive

Welcome to the first PORTlife of 2012, our established newsletter, but with a slightly different style to keep it fresh and interesting.

2011 was a good year with many new business opportunities and our highest ever cargo throughput. 2012 is set to

be very challenging given the tough economic climate, however, the port has a broad portfolio of cargoes and new enquiries continue to be received.

We have invested in new equipment, further staff and extensive training; however it is the excellent attitude and commitment of our staff that has led to our success. We have been recognised for

our achievements and won a succession of awards, which we hope will continue in 2012. In addition, our business community is thriving with our property portfolio still at 100% occupancy.

The next few months will see the completion of a series of large scale developments, notably Parker Steel, the huge steel processing facility, which is expected to be ready in April. The plant will create up to 200 local jobs which we are delighted about. In addition to this, our grain handling capability will be greatly enhanced with a new specialised grain warehouse which is also set for

completion before the summer harvest. We have provided an update on many of our other exciting developments in this newsletter, and as always you can keep abreast of these by taking a look at our website or signing up for our e-alerts – www.shoreham-port.co.uk.

To provide our stakeholders with a glimpse of the services provided by the port, we have produced a 3 minute video on our website, which demonstrates the versatility of the port and the infrastructure to support all requirements – please take a look at the speed and energy in handling ships! We wish everyone a prosperous 2012 and thank you all for your support and encouraging feedback – keep it coming at info@shoreham-port.co.uk.

Cargo diversification brings record breaking Year



Julian Seamen – Harbour Master/ Director Marine Operations

2011 was a very successful year for the port with record breaking throughput.

For the first time our total throughput exceeded 2 million tonnes of cargo. We handle a diverse range of cargoes from oil, aggregates, and forest products to general cargoes and exports. Sand and shingle have been particularly high performers contributing to over 60% of the tonnage. It has also been a successful year for fishing at Shoreham, with over 5,000 tonnes of fish landed.

We have undergone substantial diversification over the last year and have started handling woodchip, larger steel sheet piling and Legio blocks. 2012 is set to be an equally prosperous year, as we hope to continue to grow and diversify.



A Decade of Achievement with Dennis

At the end of last year Dennis Scard completed his ninth and final year on Shoreham Port's Board.

At the end of last year Dennis Scard completed his ninth and final year on Shoreham Port's Board. Dennis joined the Board in 2002 and became Chair in 2007, bringing a wealth of Human Resources and Employment Law experience with him. Throughout his time on the Board Dennis has been committed to maintaining Shoreham's future status as a trust port whilst exploring all avenues for the development of commercial opportunities with greater private sector involvement. Rodney Lunn, Chief Executive said "Dennis has been a huge asset to the Port and has provided tremendous support to the management team and staff. The Port is now very well positioned for further growth and we thank Dennis for his enthusiasm and commitment over the last nine years."

Dennis said "I have thoroughly enjoyed my nine years on the Board and especially

the last four years as Chairman. During my time we have transformed the image of the Port, invested heavily in our infrastructure and diversified our activities. All this will ensure that Shoreham Port has a successful future even in these difficult economic times. I leave the governance of the Port in the safe hands of our highly competent Board under the new Chairman Jim May and look forward to Shoreham's reputation as a highly successful niche Port being even further enhanced".

Jim May, who has served on the Board since 2006, and as Deputy Chairman since 2007 took over as Chairman at the start of the year. Jim lives in Brighton and has many links with the local community. We also welcome Rachael Henderson to our Board. She specialises in Human Resources and also lives locally, on Shoreham Beach.



Art Competition: See your work exhibited at Southwick Station

We are proud to announce an exciting new Community Art Competition. In partnership with Southern Rail we are aiming to brighten up Southwick Station for the benefit of the local community and Southern Rail passengers.



Sara Bassett – Finance Director

The Community Art Competition will be open to all ages and abilities and run from March through to 31st May 2012. The theme is Shoreham Port and we welcome all artwork submissions in any medium. We will select the top three pieces, which will be reproduced digitally and used to brighten up the walls at Southwick Station. It will greatly enhance the appearance of the station, and also offer a busy location for the winning artwork to be displayed.

Artwork Specification:

- Artwork should be submitted in A0 size to Nautilus House (all artwork will be returned to the artist)
- The artwork can be created in any medium
- Deadline – 31st May 2012
- The winning artwork will be selected in June 2012

In addition, we are also investing in new signage at Southwick Station to direct people to Nautilus House, our office. We hope that association with our local station will help to increase our profile and provide a more pleasant rail experience for our customers. For more information please keep an eye on our website – www.shoreham-port.co.uk



Operation Silos



Alan Motterham – Commercial/Operations Director

Our operations division got off to a sterling start in 2011 with new business secured from Stobart Biomass, Ahlmark Lines AB and Arcelor Mittal with new cargoes of biomass, timber and steel.

Each stream of business created new challenges and opportunities for our operations division. We have been adapting our practices to accommodate the new cargoes, and 2012 will continue to see further investment and improvements being made.

Great progress has been made by local contractor Adenstar Developments Ltd on their contract with Chichester-based Bartholomews Agri Food and its sister company, Shoreham Silo Services. The contact is to build a dedicated grain storage, handling and exporting facility on our Brighton Terminal. Demolition of the old Transit Shed No 5 to make way for the new building is now complete and the site has been cleared ready for the installation of foundations for the new 41,000 sq ft building. Bartholomews' spokesperson Andrea Wadsley said "Grain is a very heavy commodity and the new

building will need over 600 new steel piles to be installed to support it. It's great to see such rapid progress at the start of the works and I'm really looking forward to seeing the foundations installed so that the new facility can be completed in time for next autumn's main harvest season."

Adenstar also won the contract to build new shed extensions on our Outer Lay-by Terminal to replace the covered storage areas lost with the demolition of the old Transit Shed No. 5. Adenstar's Contract Manager, Jeremy Snelling commented "As our Head Office overlooks the Port, we are doubly pleased to have won both of these recent contract awards and to be helping the Port expand business and create more jobs. Working at the Port is always interesting so I hope the relationship between our two companies continues to blossom in the future".

Get an E-Alert

Our E-Alerts facility is a new method we have introduced to enable our stakeholders to be up to date with news, events and job updates. Once signed up you will receive alerts from our website straight into your email inbox on a weekly or nightly basis. In order to keep the information as relevant as possible, there is also a filter which enables particular content or key words to be specified, and updates relating to this will be emailed.

To sign up for our free alerts please visit our website: www.shoreham-port.co.uk/eAlerts or call: 01273 598100 for assistance.

Diary of Events

19 February 2012
Brighton Half Marathon

15 April 2012
Brighton Marathon

18 April 2012
Local Authority Liaison Committee 11:00

18 April 2012
Port Users Group 14:00

10 June 2012
Military History Day and cannon firing at Shoreham Fort 11:30

03 July 2012
Shoreham Port's Annual Public & Stakeholders Meeting at Southwick Barn 19:00

Parker Steel Grows in the Heart of the Port

The enormous steel stockholding and processing shed under construction on Shoreham Port's Fishergate Terminal, with its massive three-acre footprint, reached another milestone recently when its dedicated 5 megawatt electrical supply was connected to the building's two lorry-sized internal transformers. Port Engineer, Tony Parker, said, "The

structure and outside walls and roof of the building are complete now and the offices and processing hall are protected from the ravages of our coastal weather. This gives the building contractor, Mitchell Design & Construct Ltd, and the future tenant, Parker Steel, the opportunity to begin installing the giant steel processing machinery inside

along with the computers, cables and all the heating, lighting and air conditioning needed to cater for the three hundred people planned to work there eventually." The building, landscaping and fitting out work is still on schedule for completion in the early spring of 2012, ready for Parker Steel to move in.



Tony Parker – Director of Engineering



Peter Davies – Development Director

Improving the Environment

We have a strong commitment to build a more sustainable Port that makes a positive contribution to the environment as well as the local economy.

To achieve this we are working with the local authorities, Government agencies and adjoining land owners to improve the environment and promote sustainable development.

There are many places in the harbour that are valued by local people. These places include important wildlife habitats, unique heritage sites and well used beaches, all of which need to be protected and enhanced where possible. At Shoreham Fort, for example, essential repairs to the ancient monument have been carried out and there is a commitment to remove the former coastguard tower. Also we are working with the Friends of Shoreham Fort on a plan for the site, including recreating the old barrack block.

Ports are expected to reduce their carbon footprint and we are developing targets and a programme of practical measures on carbon reduction. A new waste contract started this year with greater emphasis on recycling all types of waste.

We have also now signed a 10 year

agreement with MITIE, who are a FTSE 250 company, to develop renewable energy schemes to meet our power needs on the Port. The schemes being considered are the installation of solar panels on warehouse roofs and the possibility of erecting 4 to 6 medium sized wind turbines along Basin Road South at a later stage. It is also intended to develop a Port-wide travel plan to promote smarter travel choices for both business travel and journeys to work.

We equally want to see Shoreham recognised as an exemplar in low carbon development. Several major developments are planned on the Port as set out in the Masterplan and we intend to apply the highest possible standards to these schemes in terms of design and construction.

All in all there is a real opportunity for the Port over the next few years to make a substantial contribution towards raising environmental standards, tackling climate change and helping to deliver a better environment.





Staff Round Up



Paul Johnson
- Safety & HR Director

Apprenticeships in the Port

Over the past two years we have recruited two local residents for our first ever apprenticeships.

The apprenticeship schemes have been hugely successful and we hope to continue to take on an additional apprentice every year. We recognise the value of apprenticeship schemes, affording opportunities to local people, especially in light of the current bleak employment situation for young people. For our next apprenticeship scheme we will be working with Albion in the Community (AIRC) on their 'Want to Work' Project.

AIRC is committed to offering the unemployed as many opportunities as possible to improve their employability

skills and increase their employment options. Their 'Want to Work' Project enables the unemployed to have an introduction to work, work experience, work trials and eventual employment (including apprenticeships). We plan to hold work trials at the Port to identify an ideal candidate that shows potential for our next apprenticeship. We will work closely with AIRC over the coming months and hope to be able to make a positive impact on the local area and help to provide opportunities for the unemployed.

We have recently recruited Luke Wasylik for a 6 month contract as a Technical Support Assistant to implement our

new Asset Maintenance Software (AMS) package. Luke will be responsible for establishing the structure and format of the software package and for data collation.

We believe the most effective way to develop our people is to enable learning and personal development. To this end all of our departments have been extremely busy this year attending relevant statutory and core skill training. The training we have invested in this year has ranged from first aid O² training for our dive team to appraisal skills for our managers. We encourage all staff to keep themselves up to date with training and will be embarking on many more training programmes next year.



A Week in the Life of Dave Bunker

Dave Bunker is in his 24th year of service working for Shoreham Port

When did you start working at the Port?
In 1987 I joined the Port as a day work forklift driver and throughout this time I progressed to using different types of plant and machinery before becoming a supervisor.

What role do you do now?
I have recently been promoted to Training/Assistant Stevedoring Manager. My weeks are very varied which reflects the broad range of cargoes that Shoreham Port handles - timber, steel, bulks, aggregates, grain and biomass being the most frequent.

A typical week for Dave:

Monday - At the start of the week I can be training the Port's stevedores on the safe and efficient use of equipment, such as the Port's cranes, forklifts, loading shovels and other machinery.

Tuesday - The next day I might be involved in staff inductions, helping to show new starters around the Port and introducing them to other staff.



Wednesday - By Wednesday I could be working on a tender for equipment. Recently I have been investigating which forklifts would be most suitable for the operations division in the future and have approached several manufacturers. I have been comparing costs, fuel economy, warranty, driver comfort and residual value to ensure that the best product is selected.

Thursday - I assist the Port's Stevedoring

Manager (Tony Oliver) with day to day operations including organising staff, machinery, berthing of ships and liaising with agents and customers. I am also required to liaise with customers, escorting them around their cargo, discussing any issues they may have.

Friday - By the end of the week I will need to ensure that the correct amount of labour has arrived on site to discharge a designated cargo. Throughout the day I will monitor productivity to ensure that staff are operating efficiently and to the highest standard.

The Bunker name has been known around the Port for many years, with family members having worked at the Port for the last 50 years or so. Dave has had various uncles and cousins work at the Port and there are currently four family relations working alongside him now as stevedores and supervisors.

Outside work Dave is a motor sports enthusiast and enjoys mountain biking, going to the cinema and eating out.

I like working with such a keen workforce who are willing and committed. We have a really close knit community of staff which makes it a fun place to work

A Year of Awards

2011 has been an exceptional year and our achievements have been recognised by local, national and international bodies.

We entered the Adur and Worthing Business Awards for the first time this year, and were delighted to win the Medium to Large Business of the Year category. This was due to the significant development and investment we have made over the past year.

We have been recognised for our health and safety performance by winning a prestigious International Safety Award. The award was given by the British Safety Council to acknowledge our commitment to improving corporate health and safety.



Recently we have had further recognition for our safety standards, and were selected as the winner of the St John Ambulance Workplace of the Year Award. We were commended for our exemplary first aid standards, and judges were very impressed that more than half of our workforce is trained in first aid.

To round off the year our engineering department pulled in an Innovation Award



at the British Expertise International Awards. This was due to our involvement in a revolutionary new LATreat™ corrosion protection system, which we have been testing on the many kilometres of steel sheet pile quay walls at the Port.



We were delighted to win medium to large business of the year



Port Facts

Shoreham Port's latest crane, a Sennebogen 880 Classic, weighs 181 Tonnes, has an outreach of 26 metres and can pick up a load of up to 30 Tonnes. This means it could reach half way across a football pitch and pick up a load of 20 family cars. That makes it the largest Mobile Materials Handler in the world!



A Better Way to Track Port Assets

This year will see a fresh start to the management of our vast array of assets through our recent investment in an Asset Maintenance System (AMS)



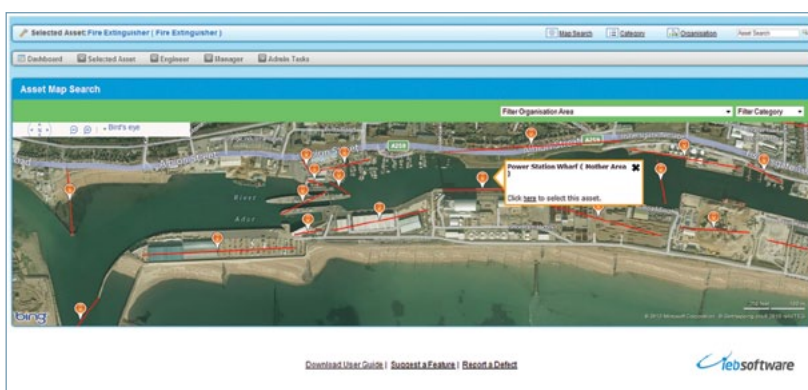
The AMS will prove hugely beneficial, consolidating vast amounts of our data,



Designed by the computer company IEB Software and developed with the needs of modern-day ports in mind, the AMS is capable of housing all port related information, ranging from the maintenance procedures for plant machinery to the

locations of the smallest spare parts. Such information can be easily accessed and viewed through the systems user interface, as well as being visualised using the systems built-in Geographical Information System (GIS). (Pictured below)

Once constructed, the AMS will prove hugely beneficial, consolidating vast amounts of our data, which have previously been time consuming to infiltrate using conventional methods. We have tasked new staff member Luke Wasyliw (Technical Support Assistant) with the role of implementing the AMS, which will take an initial six month period to establish. This initial period will prove hugely fruitful in setting up the system, with copious amounts of data needing to be logged from around the port on a daily basis. The AMS will provide transparency to our assets and do a great deal to streamline processes, along with cost benefit, reliability and safety advantage. The potential for the system is infinite and it is an exciting time for us.



Pot of Gold

We are a partner of Shoreham Harbour Regeneration Partnership, which has launched a new fund in December called the Big Harbour Community Pot. Residents groups have been offered the chance to bid for a share of the pot of £20,000 to carry out small environmental improvement projects in the harbour area. Bids for the funding are now in and people will be able to vote online for who they want to see have the money with the winners announced on 29 March.

It's important that the benefits of the regeneration spread to everyone in the wider community and not just to those parts of the area that will be redeveloped.



Tenants
on the
Port

The Cheeseman

A tenant of Hove Enterprise Centre since the business was established in 1995

Fred and Tony Cowling have over 45 years experience in the fine food industry and their local family-run company supplies an extensive range of quality cheeses. The

Cheeseman also supplies a comprehensive range of charcuterie and gourmet products ranging from Parma ham to pates and olives to oatcakes.



The Cheeseman is the only Cheese Specialist Van Sales Company in Sussex and have grown due to their temperature controlled delivery service and promotion of local suppliers. They have developed a local awareness of quality Sussex cheeses with the reduction of food miles being a central consideration. The company has significantly expanded their premises and now employs 14 members of staff to maintain their six regular delivery routes across Sussex.