



Customer: Lenlyn Holdings PLC

Industry: Financial Services

Results with AccelOps:

- ▶ Ensured compliance with version 2.0 of the Payment Card Industry Data Security Standard (PCI DSS)
- ▶ Correlated events in real-time across branch offices, as well as multiple data centers
- ▶ Supported existing systems, yet was scalable and flexible to support future expansion and new devices
- ▶ Eliminated the need for multiple tools and offered immediate cost savings
- ▶ Streamlined infrastructure management by consolidating monitoring for greater efficiency

Lenlyn Holdings Consolidates Security and IT Monitoring Tools with AccelOps

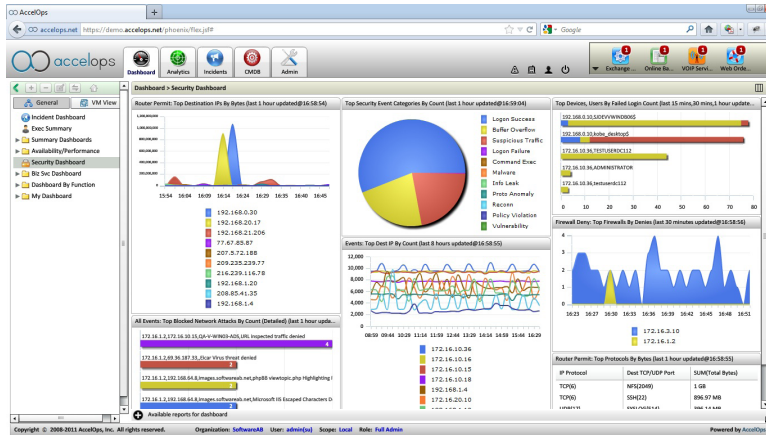
Lenlyn Holdings PLC is a multibillion-dollar global corporation with diversified financial services business operations, including foreign exchange, banking and related financial services, consumer credit finance, leasing and freehold property investment. Lenlyn is the parent company of International Currency Exchange (ICE), one of the largest retail currency exchange operators in the world.

Regulatory compliance and security are critically important across Lenlyn's business holdings. The organization's business operations are heavily dependent on an advanced IT infrastructure and high-performance network operations.

The Challenge: Achieve PCI DSS 2.0 compliance, consolidate network and data center monitoring tools for streamlined management of distributed infrastructure

To ensure compliance with version 2.0 of the Payment Card Industry Data Security Standard (PCI DSS), Lenlyn needed to implement a Security Information and Event Management (SIEM) system for its infrastructure in Ireland and the United Kingdom. The company needed a solution that could correlate events in real-time across its branch offices, as well as its multiple data centers. The system needed to support existing systems, primarily devices from Cisco and HP, yet have the scalability and flexibility to support future expansion and new devices.

The company maintained a variety of tools for tasks such as configuration management, log management, netflow and performance monitoring. Because Lenlyn conducts a significant portion of its business, including its innovative foreign currency exchange and card services, over the Internet, ensuring infrastructure availability and high performance is vitally important. Lenlyn maintains a skilled, small staff of security and network experts. Correlating data from the disparate tool sets to investigate trouble spots and develop systems management policies was a challenge. Maintaining multiple tools was expensive and logistically challenging.



AccelOps Dashboard

"Implementing AccelOps was really straightforward. I find it very easy to retrieve information as required. We can easily spot bottlenecks on the network, see usage on servers and report on any changes to systems."

Mark Garrett, Network and Support Manager, Lenlyn Holdings

The Solution: AccelOps Integrated Security Information and Event Management (SIEM), Performance and Availability Monitoring

Lenlyn looked at several SIEM products. Although all were capable of providing SIEM support of Lenlyn's existing infrastructure at a basic level, they differed greatly in terms of additional functionality and cost. The experts at IT security reseller Satisnet recommended AccelOps.

AccelOps' software provides next-generation monitoring capabilities that go beyond traditional SIEM to include performance and availability monitoring

and application visibility from a single, unified application, delivering a holistic view of the entire IT infrastructure. AccelOps monitors all aspects of the data center, including servers, storage, network elements, security devices, users and applications in real time using patented analytics and event-correlation technology. This makes it possible to quickly identify security incidents and performance bottlenecks.

AccelOps provides a "single pane of glass" through which IT administrators monitor all data center activities and resources, whether on-premise, remote or in the cloud. With multiple critical monitoring functions in a single application, AccelOps eliminates the need to gather, correlate and analyze data from multiple sources and tools, helping IT to quickly determine corrective responses to incidents.

Built from the ground up to eliminate silos and deliver a fully integrated and continuously learning IT management solution, AccelOps is significantly faster and easier to deploy than point-solution alternatives. It dynamically discovers IT resources and adapts to changing conditions in real-time. With its integrated approach to security and infrastructure monitoring, AccelOps eliminated the need for multiple tools and offered immediate cost savings to Lenlyn.

Another factor that appealed to Lenlyn is that AccelOps does not require purpose-built hardware and runs on a VMware ESX or ESXi virtual appliance. The solution scales easily to support data center growth simply by adding additional virtual machines to a cluster.

"We needed to have a SIEM product to give us PCI 2 compliance," said Mark Garrett, network and support manager for Lenlyn Holdings. "But frankly, cost was a big factor in choosing a solution. Everybody needs to do more with less, and we are no different."

The Result: Lenlyn achieved PCI DSS 2.0 compliance and streamlined its infrastructure management by consolidating monitoring with AccelOps for greater efficiency

Lenlyn has had AccelOps running for almost a year. "Implementing AccelOps was really straightforward," Garrett said. "I find it very easy to retrieve information as required. We can easily spot bottlenecks on the network, see usage on servers and report on any changes to systems."

Lenlyn transitioned its existing security and infrastructure monitoring over to AccelOps in about a day. Ninety-nine percent of devices on the company's distributed network environment were supported out of the box and automatically discovered by the software itself. It has proven very easy to add additional devices.

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Mark Garrett, Network and Support Manager, Lenlyn Holdings

Lenlyn has eliminated several tools that it previously used, including Cisco IOS NetFlow, SolarWinds and Cisco MARS. AccelOps' dashboards and reports provide complete visibility and allow Lenlyn's security and network team to access information across the entire infrastructure very quickly. Rather than wasting time collecting, correlating and analyzing data from multiple tools, the IT experts can now focus their attention on acting on the data findings and tuning thresholds and policies that improve the overall infrastructure.

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About AccelOps

AccelOps provides a new generation of integrated security, performance and availability monitoring software for today's dynamic, virtualized data centers. Based on patented distributed real-time analytics technology, AccelOps automatically analyzes and makes sense of behavior patterns spanning server, storage, network, security, users, and applications to rapidly detect and resolve problems. AccelOps works across traditional data centers as well as private and hybrid clouds. The software-only application runs on a VMware ESX or ESXi virtual appliance and scales seamlessly by adding additional VMs to a cluster. Its unmatched delivery of real-time, proactive security and operational intelligence allows organizations to be more responsive and competitive as they expand the IT capabilities that underpin their business.

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