MeUndies x Reddit

MeUndies

On National Undies Day, MeUndies came out to play with a prompt for the poets (and, yes, they did know it) to put their sweet skills on display

THE CAMPAIGN

- Industry: Retail
- KPIs: Engagement, Traffic, Sales
- Targeting: Entertainment, Run of Site, Family & Relationships
- Ad Products: Engagement Prompt

The MeUndies team wanted to create a custom moment on Reddit to celebrate and reward their existing fans while driving awareness and bringing new customers into the fold.

A cheeky Engagement Prompt on National Undies Day asked Redditors to write poems for a chance at winning a 5-year membership. Redditors showed up in droves (and possibly their underwear).



THE CREATIVE

There was an Engagement Prompt
By Redditors' rhymes was it swamped
Each poem they penned
Could win in the end

Best Practices:

Play with humor and culture

5 years of MeUndies, comped

- Demonstrate knowledge of Reddit
- Use a casual, conversational tone

THE RESULTS



attained through the Engagement Prompt vs. average CVR on the platform over the prior month



in total transactions attributed to the Reddit Engagement Prompt campaign vs. typical MeUndies performance reporting



versus Reddit's Retail benchmark

The Reddit team has provided incredible support throughout our paid media campaigns. They're a knowledgeable team, and our work together has been innovative and fast-moving. We had confidence in our working partnership before our National Undies Day campaign started, and the impact of the campaign speaks for itself.

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