

TARGET MARKET DETERMINATIONS

This page provides link to the Target Market Determination documents & reporting details of Steadfast's key partners. Brokers have an obligation to take reasonable steps to ensure distribution is made in consistent with the TMD documents and that the TMD's are made available to clients.

This webpage has been prepared without taking into account your objectives, financial situation or needs. Before making a decision to buy insurance, you should consider whether it is appropriate for your specific circumstances and read the relevant Product Disclosure Statement (PDS) and Target Market Determination (TMD). A copy of the PDS and TMD can be obtained by following the link to the insurer, underwriting agent or premium funder below.

INSURER TMD'S

Please see the below list of target market determinations and key contacts for relevant Insurers.

AIG

Product types: Corporate Travel, Group Personal Accident

TMD link:

<https://www.aig.com.au/tmd>

Reporting contact details -

Significant Dealings, actual or likely compliance breaches - AustralianComplianceDepartment@aig.com
Complaints - aucomplaints@aig.com

Allianz

Product types: All products

TMD link:

<https://www.einsure.com.au/allianztmd>

Reporting contact details -

Significant breaches only: Technical.RiskandCompliance@allianz.com.au

For all other reports -

Tamzin King
National Relationship Manager - Steadfast
Allianz Australia Insurance Limited | 10 Carrington Street, Sydney
Mobile: +61 438 577 752
Email: tamzin.king@allianz.com.au

Berkley

TMD -

BIA do not plan on having any products that fall within the PDDO regime as BIA focus on wholesale products and have not identified any product requiring a TMD.

Reporting contact details -

John Mallios

Regulatory Legal & Compliance Officer

Sydney: +61 2 8117 2100 | Direct: +61 2 9275 8566 | Mobile: +61 459 911 842

jmallios@berkleyapac.com

CGU

Product types: Home Building and Contents, Landlords, Private Motor, Boat, Caravan, Country Pack, Farm Motor, Commercial Motor, Fleet Motor, Owner Builder

TMD link:

<https://www.cgu.com.au/about-cgu/broker-tmd>

Reporting contact details-

cgugovernance@cgu.com.au

Chubb

Product types: A&H Corporate, Business Pack, Fine Art, Leisure Travel Insurance, Marine, Personal Lines, Strata, Business Pack (SCTP)

TMD link:-

Standard:

<https://www.chubb.com/au-en/customer-service/pds-and-tmd-search.html>

Steadfast (SCTP):

<https://www.chubb.com/content/dam/chubb-sites/chubb-com/au-en/business/chubb-business-pack-insurance/Business-Pack-SCTP-TMD.pdf>

Reporting contact details -

tmd.reporting@chubb.com



Hollard Commercial

Product types: Commercial Motor, Home Building and Contents, Landlords, Motor

TMD link: -

Commercial Motor:

<https://www.hollardcommercial.com.au/media/2054/hci-tmd-commercial-motor.pdf>

Home Building & Contents:

<https://www.hollardinsurance.com.au/media/1912/home-tmd-v0120210901.pdf>

Landlords:

<https://www.hollardinsurance.com.au/media/1913/landlord-tmd-v0120210901.pdf>

Motor:

<https://www.hollardinsurance.com.au/media/1914/motor-tmd-v0120210901.pdf>

Reporting contact details -

TMDreporting@hollard.com.au

Hollard Personal

Product types: Home (SCTP), Landlords (SCTP), Motor (SCTP)

TMD link:

<https://www.hollardinsurance.com.au/target-market-determination/>

IAL

Product types: Home (SCTP), Landlords (SCTP), Motor (SCTP)

TMD link:

<https://www.ial.com.au/PDS-Docs.html>

QBE

Product type: Steadfast Commercial Motor, Steadfast Listed Events Home and Contents, Steadfast Accidental Damage, Steadfast Pleasure Craft, QBE Steadfast Commercial Motor (SCTP)

TMD link:

<https://www.qbe.com/au/tmd>



Reporting contact details -

Lorelle Hillman
National Partnership Manager
Lorelle.hillman@qbe.com
0435 600 238

Vero

Product types: SME Packages, Commercial Motor

TMD link:

<https://www.vero.com.au/broker/document-library.html>

Reporting contact details -

natalie_philp@vero.com.au

Zurich

Product types: Motor Insurance

TMD link:

<https://www.zurich.com.au/content/dam/documents/steadfast/steadfast-motor-tmd.pdf>

Reporting contact details -

Graham Johns
Head of Technical Excellence, Underwriting
General Insurance
+61 401 105 693
graham.johns@zurich.com.au

UNDERWRITING AGENCY TMD'S

Please see the below list of target market determinations and key contacts for relevant Underwriting Agencies.

About Underwriting

Product types: NA
TMD link: NA

Reporting contact details -

Matt Theodorakis
Compliance Manager
matt@aboutunderwriting.com.au

All Parks Insurance

Product types: All Parks Tourist Parks & Lifestyle Villages Insurance

TMD link:

<http://www.allparks.com.au/documents/AllparksTarget-Market-Determination-05.10.21-V1-LetterHead.pdf>

Reporting contact details -

Julie Pernecker
CEO / DIRECTOR - All Parks Insurance Pty Ltd
PO Box 588, Wyong, NSW, 2259
P: 02 4355 4027
M: 0427 500 333
E: julie@allparks.com.au

Arena Underwriting

Product types: Gearsure Equipment Insurance

TMD link:

https://quote.arenaunderwriting.com.au/documents/Gearsure_TMD.pdf

Reporting contact details -

Jon Stack



Principal and Managing Director
02 8935 1500
301/20A Lexington Drive
Bella Vista NSW 2153
jon@actioninsurance.com.au
www.actioninsurance.com.au

Argis Insurance

Product types: Farm Extra Insurance

TMD link:

https://secure.ermonline.com.au/financialservices/gateway/intranet_gateway.cfm?eu=TU-9CB61657-9753-697F-D493C270276C4BF9-9CB61658-A0A6-03AE-33EE432955EECB56

Reporting contact details -

Peter Morsley
Farm Underwriting Manager ARGIS
peter.morsley@argis.com.au
0439 566 454

Atradius

Product types: NA
TMD link: NA

Reporting contact details -

Sharon James
Senior Controller
sharon.james@atradius.com

Blend

Product types: Business Travel, Journey Accident, Group Personal Accident & Sickness, Sports Group Personal Accident, Personal Accident & Sickness, Voluntary Workers Accident

TMD link:

<https://support.blendinsurancesolutions.com.au/support/solutions/43000364579>



Reporting contact details -

Chris Newing
CEO Blend Insurance
0478 862 954
bdx@blendinsurance.com.au

Blue Zebra

Product types: Home Building and Contents, Landlord, Motor, Business Insurance

TMD link -

Steadfast (SCTP):
https://bzi.com.au/product_documents_steadfast.aspx

Standard:

https://bzi.com.au/product_documents.aspx

Reporting contact details -

compliance.manager@bzi.com.au and matt.hodson@bzi.com.au

Dawes

Product types: Motor Vehicle, Motorcycle, Driving Instructor

TMD link:

<https://dawes.com.au/resource-centre/documents/>

Reporting contact details -

chris.quick@dawes.com.au

Dual

Product types: Accident and Health

TMD link:

<https://www.dualaustralia.com.au/underwriting/accident-and-health>

Reporting contact details -

Rita Gillam



General Counsel/Chief Risk Officer
compliance@dualasiapacific.com

GT Insurance

Product types: Driveline Commercial/Fleet Insurance: Comprehensive Cover, Own Damage Only Cover and Third Party Property Damage Only Cover TMD, Driveline Essential and Platinum Taxi Packages: Comprehensive Cover and Third Party Property Damage Only Cover TMD, AON Vertex Heavy Motor Vehicle Insurance: Comprehensive Cover, Theft, Fire and Third Party Liability Cover and Third Party Liability Cover Only TMD, MMA Heavy Motor Vehicle and Mobile Plant Insurance: Comprehensive Cover and Liability Only Cover TMD, Driveline Rideshare and Driveline Hire Vehicle Packages: Comprehensive Cover and Third Party Property Damage Only Cover TMD

TMD link:

<https://www.einsure.com.au/agencytmd>

Reporting contact details -

Greg Walsh
General Manager, Corporate Services / General Counsel
(02) 8062 6281
Greg.Walsh@gtins.com.au
PO Box 1937, North Sydney NSW 2059

HMIA

Product types: Heavy Motor Vehicle Fleet

TMD link:

<https://www.hmia.com.au/download/Target-Market-Determination-Fleet-Insurance.pdf>

Reporting contact details -

Taylah Snow
Legal and Compliance Officer HMIA
taylah.snow@hmia.com.au
(02) 9227 8407

Mecon Insurance



Product types: Single Project, Contractors Plan

TMD link

Single Project:

<https://www.aig.com.au/content/dam/aig/apac/australia/documents-new/target-market-determinations/mecon/mecon-single-project.pdf>

Contractors Plan: <https://www.aig.com.au/content/dam/aig/apac/australia/documents-new/target-market-determinations/mecon/mecon-contractors-plant-insurance.pdf>

Reporting contact details -

Aysha Hollingdale

Legal & Compliance Officer

ayshah@mecon.com.au

02 9252 1040

National Transport Insurance

Product types: Transport Pack, Fleet Motor, Equipment and Machinery, Mobile Plant and Equipment, Marine, Shipping and Delivery

TMD link:

<https://partner.nti.com.au/target-market-determinations>

Reporting contact details -

NM Insurance

Product types: Caravan and Motorhome, Motorcycle, Boat and Personal Watercraft, Commercial Boat, Wharves, Piles and Jetties, Home Contents and Personal Property in Transit

TMD link:

<https://www.nminsurance.com.au/tmd/>

Reporting contact details -

Lesley Hambusch

Head of Compliance and Training

02 8287 3720

LesleyH@nminsurance.com.au

Protecsure

Product types: General Property, School Student Used Equipment

TMD link:

General Property

<https://www.chubb.com/content/dam/chubb-sites/chubb-com/au-en/businesses/policy-wordings-and-documents/chubb-commercial-comprehensive-equipment-insurance-cover-commrenew-tmd.pdf>

School Student Used Equipment:

<https://www.chubb.com/content/dam/chubb-sites/chubb-com/au-en/businesses/policy-wordings-and-documents/chubb-education-equipment-insurance-policy-studentcomm-tmd.pdf>

Reporting contact details -

John Turner

CFO

johnt@protecsure.com.au

QUS

Product types: Strata

TMD link:

<https://www.aig.com.au/content/dam/aig/apac/australia/documents-new/target-market-determinations/qus/2021-aig-target-market-determination-qus-strata-select-product.pdf>

Reporting contact details -

Brooke Trow

National Portfolio & Compliance Manager

brooke.trow@qus.com.au

07 3177 2025 or 0419 322 160

Trident Insurance

Product types: Marina Facilities, Voluntary Workers Accident and Health, Private Vessel, Bluewater Vessel

TMD link:

<https://tridentmarine.com.au/information/forms-and-documents/>

Reporting contact details -

Jordan Brindley



jordanb@tridentinsurance.com.au
(08) 9202 8012

PREMIUM FUNDER TMD'S

Please see the below list of target market determinations and key contacts for relevant Premium Funders.

Elantis Premium Funding

Product types: Domestic Insurance Premium Funding

TMD link:

<https://www.elantis.com.au/assets/PDFs/Target-Market-Determination.pdf>

Reporting contact details -

Andrew Davis

Credit & Risk Manager

adavis@elantis.com.au

IQumulate Premium Funding

Product types: Domestic Insurance Premium Funding

TMD link:

<https://www.iqumulate.com/forms/au/TMD-IQumulate-FINAL.pdf>

Reporting contact details -

Dzung Nguyen

Dzung.nguyen@iqumulate.com

Collections Manager

David Nicholls

David.nicholls@iqumulate.com

Chief Risk Officer