

## Median and Average Sales Prices of New Homes Sold in United States

### Annual Data

| Period | Median    | Average   |
|--------|-----------|-----------|
| 1963   | \$18,000  | \$19,300  |
| 1964   | \$18,900  | \$20,500  |
| 1965   | \$20,000  | \$21,500  |
| 1966   | \$21,400  | \$23,300  |
| 1967   | \$22,700  | \$24,600  |
| 1968   | \$24,700  | \$26,600  |
| 1969   | \$25,600  | \$27,900  |
| 1970   | \$23,400  | \$26,600  |
| 1971   | \$25,200  | \$28,300  |
| 1972   | \$27,600  | \$30,500  |
| 1973   | \$32,500  | \$35,500  |
| 1974   | \$35,900  | \$38,900  |
| 1975   | \$39,300  | \$42,600  |
| 1976   | \$44,200  | \$48,000  |
| 1977   | \$48,800  | \$54,200  |
| 1978   | \$55,700  | \$62,500  |
| 1979   | \$62,900  | \$71,800  |
| 1980   | \$64,600  | \$76,400  |
| 1981   | \$68,900  | \$83,000  |
| 1982   | \$69,300  | \$83,900  |
| 1983   | \$75,300  | \$89,800  |
| 1984   | \$79,900  | \$97,600  |
| 1985   | \$84,300  | \$100,800 |
| 1986   | \$92,000  | \$111,900 |
| 1987   | \$104,500 | \$127,200 |
| 1988   | \$112,500 | \$138,300 |
| 1989   | \$120,000 | \$148,800 |
| 1990   | \$122,900 | \$149,800 |
| 1991   | \$120,000 | \$147,200 |
| 1992   | \$121,500 | \$144,100 |
| 1993   | \$126,500 | \$147,700 |
| 1994   | \$130,000 | \$154,500 |
| 1995   | \$133,900 | \$158,700 |
| 1996   | \$140,000 | \$166,400 |
| 1997   | \$146,000 | \$176,200 |
| 1998   | \$152,500 | \$181,900 |
| 1999   | \$161,000 | \$195,600 |
| 2000   | \$169,000 | \$207,000 |
| 2001   | \$175,200 | \$213,200 |
| 2002   | \$187,600 | \$228,700 |
| 2003   | \$195,000 | \$246,300 |
| 2004   | \$221,000 | \$274,500 |
| 2005   | \$240,900 | \$297,000 |
| 2006   | \$246,500 | \$305,900 |
| 2007   | \$247,900 | \$313,600 |
| 2008   | \$232,100 | \$292,600 |
| 2009   | \$216,700 | \$270,900 |
| 2010   | \$221,800 | \$272,900 |
| 2011   | \$227,200 | \$267,900 |
| 2012   | \$245,200 | \$292,200 |
| 2013   | \$268,900 | \$324,500 |
| 2014   | \$288,500 | \$347,700 |
| 2015   | \$294,200 | \$352,700 |
| 2016   | \$307,800 | \$360,900 |
| 2017   | \$323,100 | \$384,900 |
| 2018   | \$326,400 | \$385,000 |

Note: The sales price includes the land.