

**SHOW ME THE OPPORTUNITIES:
ARCHITECTURE AND ENGINEERING**
City University Construction Fund
October 1, 2014



Lehman College Concert Hall Addition



CCNY Steinman Hall

CUNY & CUCF – Who We Are

- ❑ CUNY – The City University of New York
 - 24 Colleges and Professional Schools in New York City
 - Over 516,000 students
 - 300 buildings with 27 million square feet of space

- ❑ CUCF – The City University Construction Fund
 - NYS public benefit corporation that supports CUNY's educational purposes
 - Advances design, construction and development projects

What We Procure for Our Capital Program

- ❑ Contracts for specific projects and Task Order Requirements Contracts for multiple projects:
 - Design
 - Architectural Design Services
 - Engineering Design Services
 - Master Planning Services
 - Construction
 - Construction Management/Build Services
 - General Contractors
 - Trades Contractors
 - Property Development Services
 - Public Private Partnerships
- ❑ MWBE contracting & partnering opportunities at all tiers:
 - Prime Contracting, Sub-contracting, Sub-sub-contracting & Suppliers

Outreach

- ❑ NYS Contract Reporter, NYC Record, Minority Commerce Weekly
- ❑ Our Procurement & Partnering Opportunities Website at www.cuny.edu/cunybuilds
- ❑ Direct outreach to firms on our Solicitation Outreach List
- ❑ Canvassing firms on the NYS Certified MWBE List
- ❑ CUNY Small Business Development Centers
- ❑ Ongoing outreach at MWBE conferences & events

Architecture & Engineering Contracting Opportunities

□ Bidding Opportunities

- Architectural Design Services Multi-Year Task Order Requirements Contracts (New Round – Winter 2014)

□ Partnering Opportunities

- Architectural Design Services Requirements Contracts
- Engineering Design Services Requirements Contracts
- Master Planning Services Requirements Contracts

Navigating Our Opportunities Website

www.cuny.edu/cunybuilds

- ❑ Identify procurement & partnering opportunities and the status of projects
- ❑ Bid as a prime or link up as a sub with actual or potential primes
- ❑ Navigating Examples:
 - Bidding Opportunities for Upcoming Architectural Design Services Requirements Contracts
 - Partnering Opportunities for Existing & Soon-to-be-Awarded Requirements Contracts

CUCF MWBE Program

- ❑ CUCF's MWBE Participation Goal is 20%: 12% MBE & 8% WBE
- ❑ CUCF's Actual MWBE Utilization Performance for SFY 2014:
 - ❖ **34% (\$21 million out of \$61 million)**
- ❑ Principal Approaches to reach our MWBE Goal
- ❑ Visit our Website: www.cuny.edu/cunybuilds
- ❑ Send us Questions: CUNY.Builds@mail.cuny.edu
- ❑ Questions & Answers