

**UNCLASSIFIED**  
**MDIND's Visit to Saudi Arabia**

Local time	Activity	Location	Comments
<b>Saturday 17 December - Saudi Arabia</b>			
1840	Arrive King Khaled International Airport (KKIA), Riyadh (Terminal 2)	KKIA, Riyadh, Saudi Arabia	<i>Riyadh – 7.5 hours behind Adelaide</i> To be met by: <ul style="list-style-type: none"> <li>- Ambassador Dr Ralph King</li> <li>- Saudi Protocol Officer Commodore</li> <li>- MAJ Jason Hawke</li> </ul>
1900	Depart King Khaled International Airport (Riyadh) for 37(1)(c)	Transit	Transport: Saudi Arabia and Post
1930	Arrive at 37(1)(c), check in and change to Business Attire	37(1)(c)	Hotel name: 37(1)(c) Address: 37(1)(c) Protocol Officer: s47F Telephone number: s47F
2000	Depart for Ambassador's Residence	Transit	Transport: Saudi Arabia and Post
2030	Dinner hosted by Ambassador King, with Minister Pyne, s47F delegation members and Saudi business interlocutors	Ambassador's Residence	Dress: Business Attire
2200	Depart for 37(1)(c)	Transit	Transport: Saudi Arabia and Post
End of official program			

**UNCLASSIFIED**

**MDIND's Visit to Saudi Arabia**

Local time	Activity	Location	Comments
<b>Sunday 18 December – Saudi Arabia</b>			
1000	Depart 37(1)(c) for Islamic Military Counter Terrorism Centre (IMCTC)	Transit	Transport: Saudi Arabia and Post Dress: Business Attire
1040	Meeting and presentation with President of the Islamic Military Counter Terrorism Centre hosted by Lieutenant General Al-Saleh	IMCTC	<b>Gift: Book</b> Accompanied by Ambassador King, Minister's party, MAJ Hawke, <i>Senior Trade Commissioner Mr Mark Morley (TBC)</i> and First Secretary Ms Sally Aplin
1120	Depart IMCTC for Headquarters Saudi Arabian National Guard (SANG)	Transit	Transport: Saudi Arabia and Post
1230	HRH Prince Mutaib bin Abdullah bin Abdulaziz Al Saud, Minister of the National Guard	SANG HQ	<b>Gift: RM Williams bag and book</b> Accompanied by Ambassador King, Minister's party, MAJ Hawke, Senior Trade Commissioner Mr Mark Morley, 1st Sec. Aplin and Business delegation
1300	Depart SANG HQ for the Office of Assistant Defence Minister	Transit	Transport: Saudi Arabia and Post
1330	Meeting with GEN Mohammad bin Abdullah Al-Ayesh, Assistant Defence Minister and HE Eng Mohammed Al Mady, Military Industries Corporation (MIC)	Office of MinDef	<b>Gift: Book</b> (to GEN Ayesh) Accompanied by Ambassador King, Minister's party, MAJ Hawke, STC Morley and select members of business delegation

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**MDIND's Visit to Saudi Arabia**

Local time	Activity	Location	Comments
<b>Sunday 18 December – Saudi Arabia</b>			
1430	Lunch Meeting with Mr Ahmed bin Aqeel Al-Khateeb, Advisor to General Secretariat of the Council of Ministers and Chairman of the Board of Directors of the General Authority for Entertainment	37(1)(c)	<b>Gift: RM Williams bag</b> Accompanied by Ambassador King, Minister's party, 1 <sup>st</sup> Sec Aplin and select members of business delegation
1520	Meeting with H.E. Eng Khaled Al Faleh, Minister of Energy, Industry and Mineral Resources	37(1)(c)	<b>Gift: RM Williams bag</b> Accompanied by Ambassador King, Minister's party, MAJ Hawke, 1 <sup>st</sup> Sec Aplin, and select members of business delegation
1650	Depart for 37(1)(c)	Transit	Transport: Saudi Arabia and Post
1710	Executive time	37(1)(c)	
1930	Depart location for Riyadh Airport (KKIA)	Transit	Transport: Saudi Arabia and Post
2000	Arrive Riyadh Airport	KKIA	
2115	Depart Riyadh Airport for Dubai on flight EK818 (Emirates) / QF8818 (Qantas) (Terminal 1)	Transit	Farewelled by: Ambassador King, Saudi Protocol Officer and MAJ Hawke Facilitation: To be organised by DA
End of official program			

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**Minister for Defence Industry**  
**CC Minister for Defence**

Pyne: MA16-003787

**For Meeting/Event/Visit**

**Subject MDIND meeting with Saudi Ambassador and Defence Attaché**

<b>Recommendation</b> That you <b>note</b> the contents of this brief.		<b>Noted / Please discuss</b>	
Signature: ..... <b>Christopher Pyne</b> ...../...../2016		<b>PS Version: ...../...../2016</b>	
Contact Officer:	Emily Mettrick	Policy Officer, Middle East and Operational Policy	Ph: s22
Clearance Officer:	Stephen Moore	Assistant Secretary Global Interests	Ph: s22

**Meeting/Event/Visit Arrangements:**

Date: Tuesday, 6/12/2016  
Time: 15.15 – 16.00  
Venue: Commonwealth Parliamentary Office, 1 Bligh Street, Sydney  
Attendees: Saudi Arabian Ambassador to Australia, His Excellency, Nabil Mohammed Al Saleh and Saudi Arabian Defence Attaché to Australia, Captain Sami Al-Motairy  
Dept. Rep:  
Meeting Contact Executive Assistant of the Ambassador, s47F

**Key Points:**

- Your office has advised you will meet with Saudi Arabian Ambassador to Australia, His Excellency, Nabil Mohammed Al Saleh and Saudi Arabian Defence Attaché to Australia, Captain Sami Al-Motairy. The Ambassador has requested this meeting in order to discuss your upcoming visit to the Kingdom of Saudi Arabia on 18 December 2016.
- During your upcoming visit to Saudi Arabia, you have requested calls with a number of key officials, s33 (a) (iii) in order to discuss potential opportunities for Australia's defence industry.
- s33 (a) (iii)
- The Ambassador's Executive Assistant has indicated that a media officer may be present at the meeting. As your visit is not yet public knowledge, Defence has advised your office that any media around this meeting should either be delayed until the conclusion of your visit, or that the purpose of the meeting be omitted at this point in time. Your office has been in contact with the Ambassador's office to shape this requirement.

**Consultation:** No.

**Attachments:**

- Attachment A: Talking Points
- Attachment B: Biographical Details
- Attachment C: Background Information

## Talking Points

- I am looking forward to my upcoming visit to Saudi Arabia to discuss potential opportunities for defence industry collaboration.
- During my visit to Saudi Arabia on 18 December 2016, I have requested calls with a number of Defence Industry officials

s33 (a) (iii)

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s33 (a) (iii)

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s33 (a) (iii)

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s33 (a) (iii)

• s47G

• s33(a)(iii)

• s33(a)(iii)

### *The Australia-Saudi Arabian Defence Relationship*

• s33(a)(iii)

• s33 (a) (iii)

• s33(a)(iii)

### *Defence Industry and Innovation*

- Australia's defence industry has a proven record of collaborating on and developing leading-edge innovation. Our defence industry is world-leading and competitive on the global market.

- In 2016, for the first time, Australia developed a Defence Industry Policy Statement as part of Defence White Paper.
  - The Statement highlights the Government’s commitment to supporting an internationally competitive and innovative defence industry sector.
  - The Australian Government is looking to maximise opportunities for competitive Australian businesses and build export potential.

*If asked: Australian Government Support* s47G

- s47G
- s33 (a) (iii), s47G
- s47G
- s47G
- s47G

*If asked: request for a bilateral Defence dialogue or Saudi Arabian ministerial visit to Australia*

- s33 (a) (iii)
- s33 (a) (iii)
- Requests for engagement are managed by Australia’s Defence Attaché in Riyadh.

Drafted	Name	Appointment	DTG
<i>TPs drafted by</i>	<i>Emily Mettrick</i>	<i>Policy Officer - IPDIV</i>	

Clearance	Name	Appointment	DTG
<i>Strategic Policy and Intelligence</i>	<i>Stephen Moore</i>	<i>Assistant Secretary Global Interests</i>	
<i>MECC Division</i>	<i>N/A</i>		

## Biographical Details

Nabil Mohammed Al Saleh

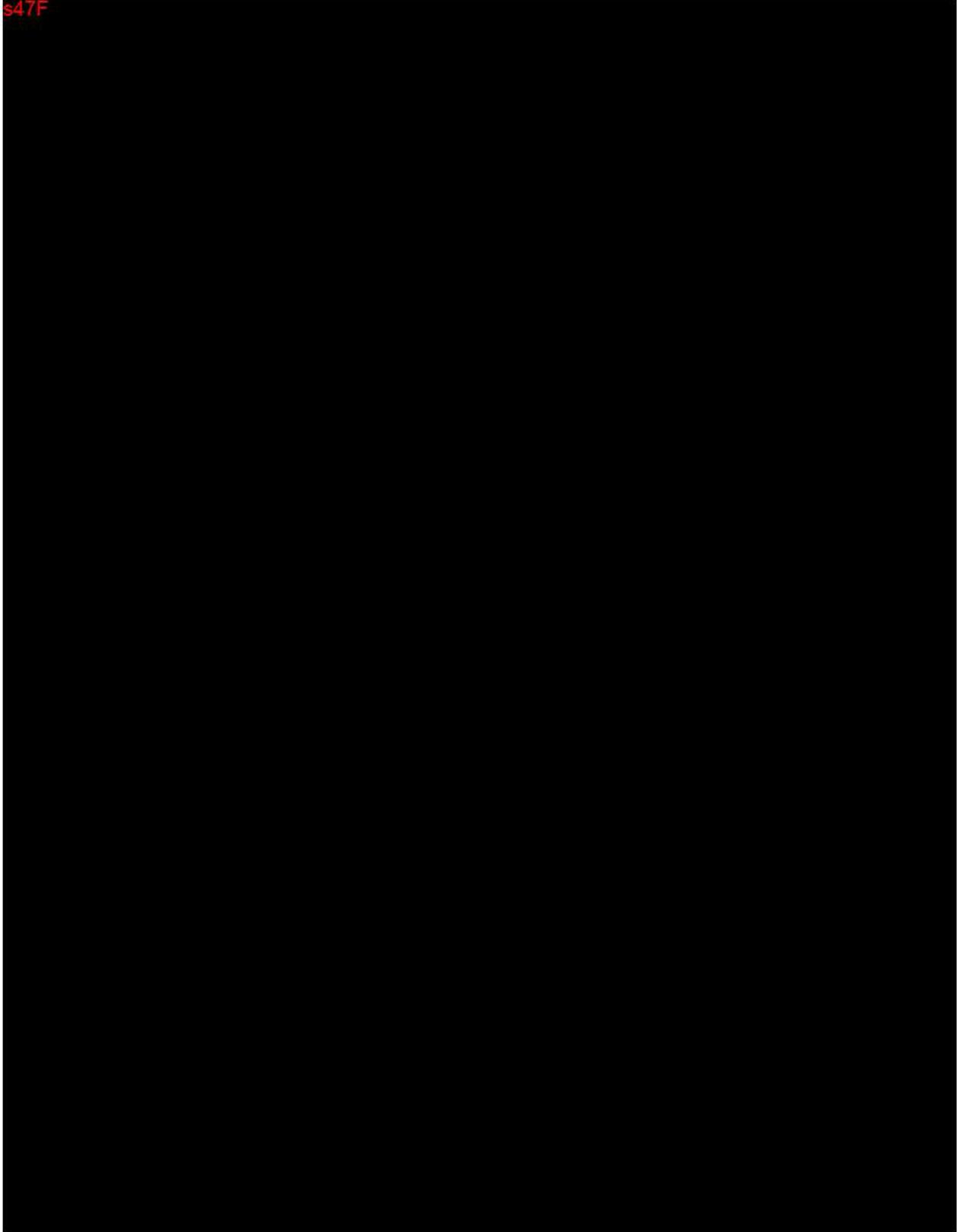


S47F

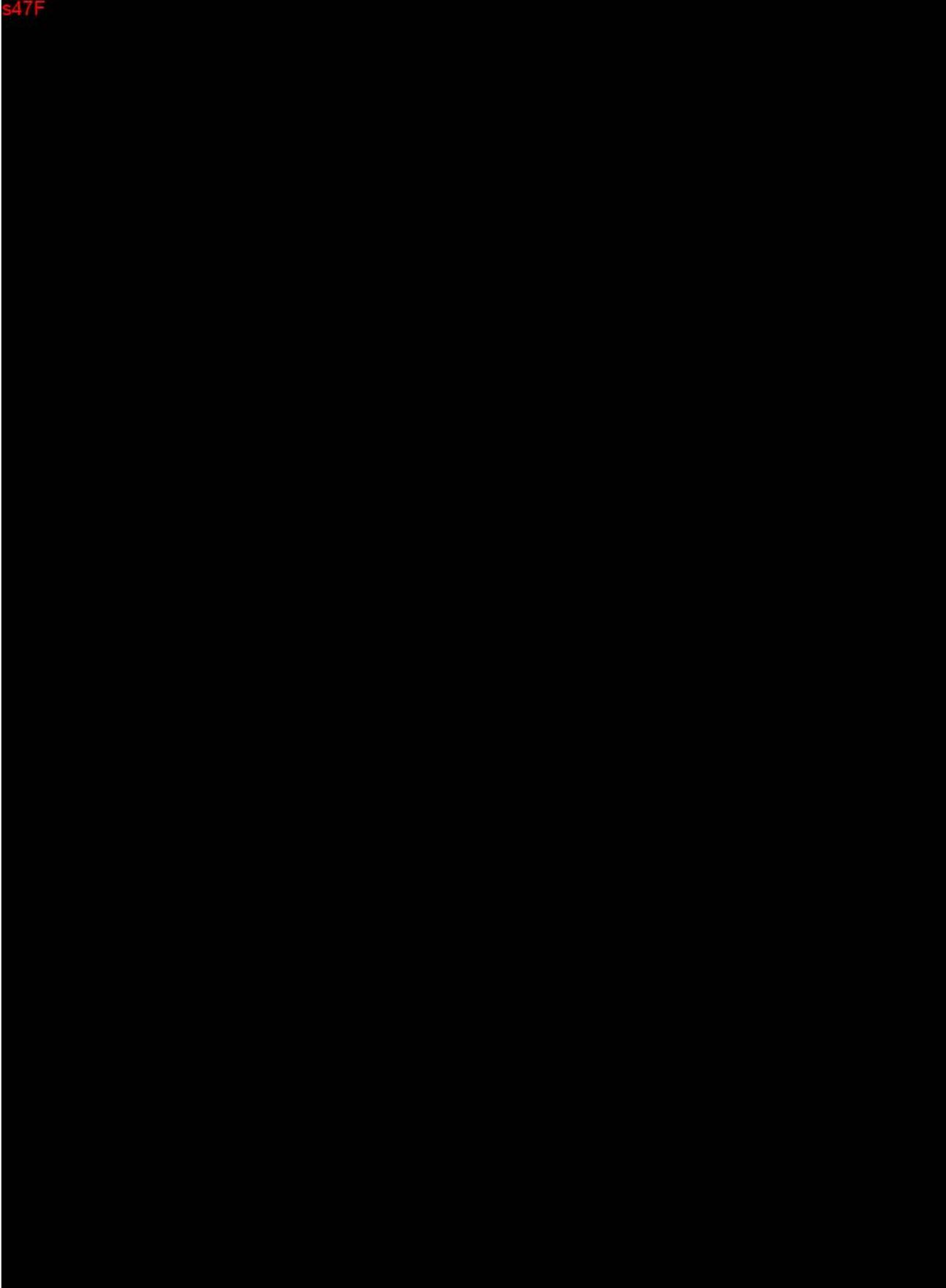
Resume

SAMI AL-MOTAIRY, CAPTAIN, ROYAL SAUDI NAVAL FORCES

s47F



s47F



## Background Information

1. Ambassador Al Saleh requested this meeting with you in the context of your upcoming visit to the Kingdom of Saudi Arabia on 18 December 2016. It is likely the Ambassador and accompanying Defence Attaché, Captain Al Motairy, will seek further details about the visit, its purpose and your scheduled calls. You may also wish seek the Ambassador's thoughts about opportunities for Australia's defence industry in Saudi Arabia.
  2. **s33 (a) (iii)** [REDACTED] The defence relationship is **s33 (a) (iii)** [REDACTED] and is coordinated through Australia's Defence Attaché in Riyadh. In December 2015, Saudi Arabia established its first resident Defence Attaché in Canberra, Captain Al-Motairy. **s33 (a) (iii)** [REDACTED]
  3. Saudi Arabia is an influential regional power. **s33 (a) (iii)** [REDACTED]
  4. Saudi Arabia has also contributed to coalition efforts against Daesh, and, in December 2015 announced a 34 member Islamic Military Alliance to combat terrorism. **s33 (a) (iii)** [REDACTED]
- s47G** [REDACTED] *Saudi Arabia*
5. **s47G** [REDACTED] Reports indicate the Royal Saudi Naval Force has been planning an expansion of its eastern fleet, with a budget estimated at about \$US20 billion (AU\$26 billion).
  6. **s47G** [REDACTED] been invited to talk to the Saudi Navy about the program and are seeking Australian Government support in its export endeavours. The Royal Saudi Naval Force has been planning an expansion of its eastern fleet, with a budget estimated at about \$US20 billion (AU\$26 billion).



**Australian Government**  
**Department of Defence**

~~SECRET AUSTEO~~

**Minister for Defence Industry**  
**Minister for Defence – For information**

Pyne: MB16-900046

Through: DEPSEC SP&I / Secretary

Copies to: Secretary, CDF, DEPSEC SP&I, DEPSEC CASG, FASIP, FASDIP, ASDEC, ASMLDS, ASDI

Ref:  
FASDIP/OUT/2016/O810495

**For Decision**

**Subject** URGENT ADVICE - DEPARTMENTAL ADVICE ON

**Recommendations**

That you:

- |  |                           |
|--|---------------------------|
| 1. [Redacted]  | 1. Noted / Please discuss |
| 2. note your proposed travel to Saudi Arabia in December 2016 will provide an opportunity to advocate on behalf of other Australian defence-related companies seeking to export to Saudi Arabia. | 2. Noted / Please discuss |
| 3. [Redacted]  | 3. Noted / Please discuss |

Signature: ..... **Christopher Pyne**  
...../...../2016

Contact Officer:	Nathan Rufus	Director Defence Industry Policy & Governance	Ph: [Redacted]
Clearance Officer:	Matt Ramage	Assistant Secretary Defence Industry	Ph: [Redacted]

Urgency N/A

**Key Points:**

- [Redacted]
- Your Office has advised that you are considering travelling to Saudi Arabia alongside your planned visits to [Redacted] in December 2016.
- Our Post in Riyadh will work closely with Saudi Arabian authorities to ensure arrangements are in place to maximise the opportunities associated with your planned visit.

s33(a)(iii)

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s33 (a) (iii)

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s47C, s47E, s47G

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s47G

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- The Tasmanian Incat-designed and built aluminium HSSV Swift severely damaged by Huthi attack off the coast of Yemen on 1 October 2016 s33 (a) (iii) before your planned visit. s33 (a) (iii)

s33 (a) (iii)

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*Foreign and Defence Policy Considerations*

s33 (a) (iii)

•

resident Defence Attaché in Canberra, CAPT (Navy) Sami Al-Motairy, s33 (a) (iii)

s33 (a) (iii)

- s33 (a) (iii), s47G

- s47E, s47G

- s47E, s47G

- Over the past year, Defence has assessed or provided in-principle approval for exports of a wide range of technologies and goods to various end users in Saudi Arabia. Many of these applications were for dual-use technologies which can have civilian applications. [REDACTED]

s33 (a) (iii)

#### *Defence Export Strategy*

- The 2016 Defence White Paper and Defence Industry Policy Statement highlight the importance of a strong, sustainable and internationally competitive Australian industry in delivering our future Defence capability. The Government's objective of a defence industry that is a driver of the future Australian economy and employment cannot be achieved solely through meeting domestic demand.

- There is currently no defence export strategy or plan to guide and measure export outcomes in line with the Defence Industry Policy Statement. A systematic Australian government strategy to drive defence industry exports, leveraging all arms of national, state and territory, and industry power in a coordinated way requires a new approach.
- We have commenced scoping this requirement with the intention that Defence Industry Policy Division lead development of the strategy by mid-2017 in partnership with broader Defence, Commonwealth, industry and state and territory stakeholders.

s22

Kate Louis  
First Assistant Secretary Defence Industry Policy  
Defence Industry Policy Division  
Strategic Policy & Intelligence Group  
Telephone: s22

24 October 2016

**Regulatory Implications: Yes.**

- s47G

**Consultation: Yes.**

- Ms Stephen Moore, Assistant Secretary Global Interests, International Policy Division
- s47F
- Ms Traci-Ann Byrne, Assistant Secretary Materiel Logistics, Disposals and Sales, Capability Acquisition and Sustainment Group (CASG)
- Mr Peter Croser, Director General Specialist Ship Acquisition, CASG
- CDRE Steve Hughes, Director General Littoral, Navy Strategic Command
- CDRE Colin Lawrence, Chief of Staff, Navy Strategic Command

**Attachments:**

s47G













**Australian Government**  
**Department of Defence**

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RECEIVED  
25 JAN 2017  
BY: OMOIND

**Minister for Defence Industry**

Pyne: MC17-000119

For information: SEC, CDF, DEPSEC SP&I, FASDIP

Ref:

**Subject** MDIND visit to Europe and Saudi Arabia - thank you letters

**Urgency** ROUTINE

<b>Recommendations</b> That you: 1. Sign the attached thank you letters to people you met during your recent visit to s22 the Middle East.		1. <del>Signed/ Not signed</del>	
Signature:  ..... 2/2/2017		<b>Christopher Pyne</b>	
Contact Officer:	Kylie Williams	A/Director Middle East and Operational Policy, International Policy Division	Ph: s22
Clearance Officer:	Stephen Moore	A/First Assistant Secretary, International Policy Division	Ph: s22

**Key Points:**

- Following your visit to s22 Saudi Arabia in December 2016, you requested that Defence draft thank you letters to people you met with. The letters are attached for your signature (Attachment A).

s22

.....  
 Stephen Moore  
 A/ First Assistant Secretary International Policy  
 Strategic Policy and Intelligence  
 Telephone: s22  
 25 January 2017

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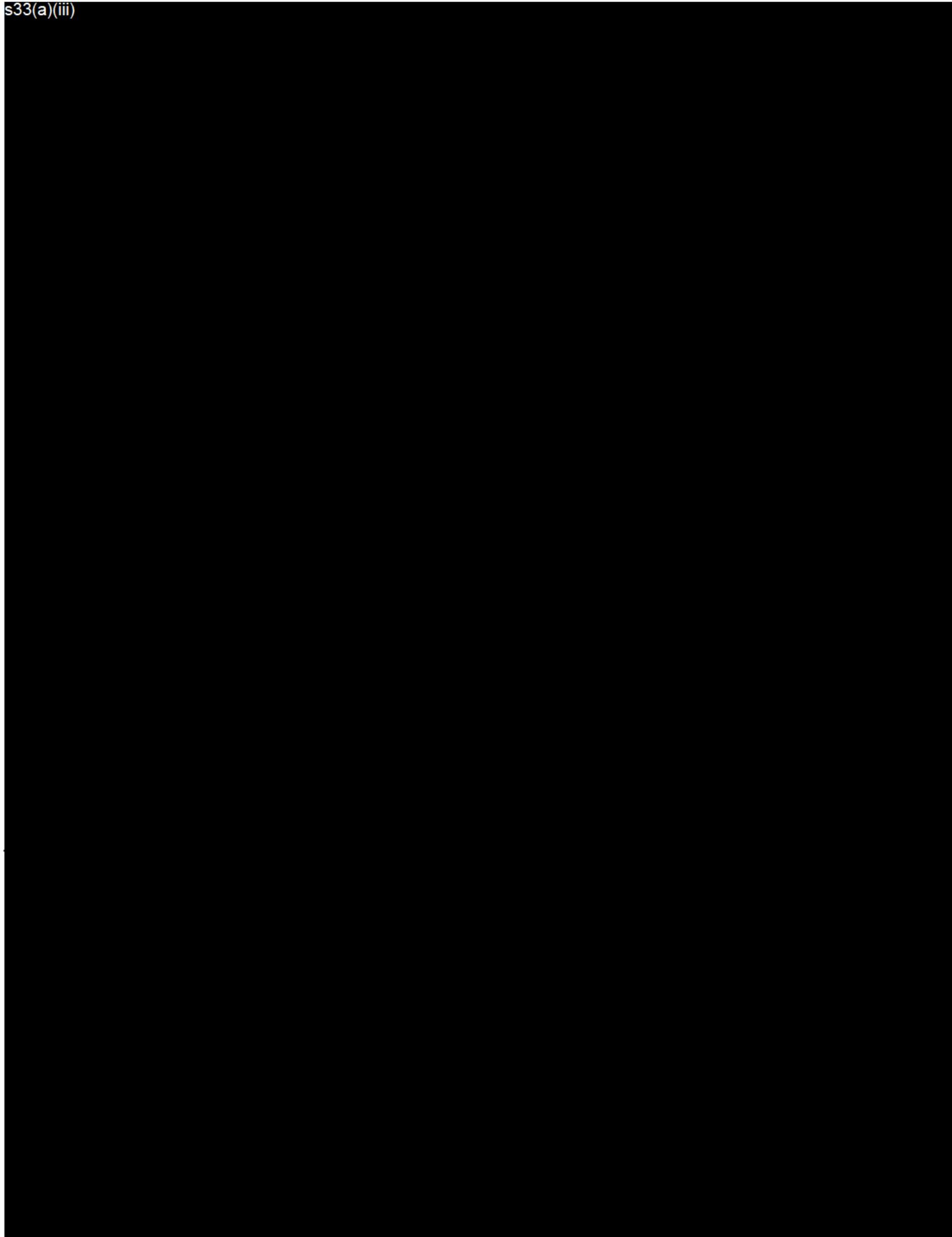
**Regulatory Implications:** Nil.

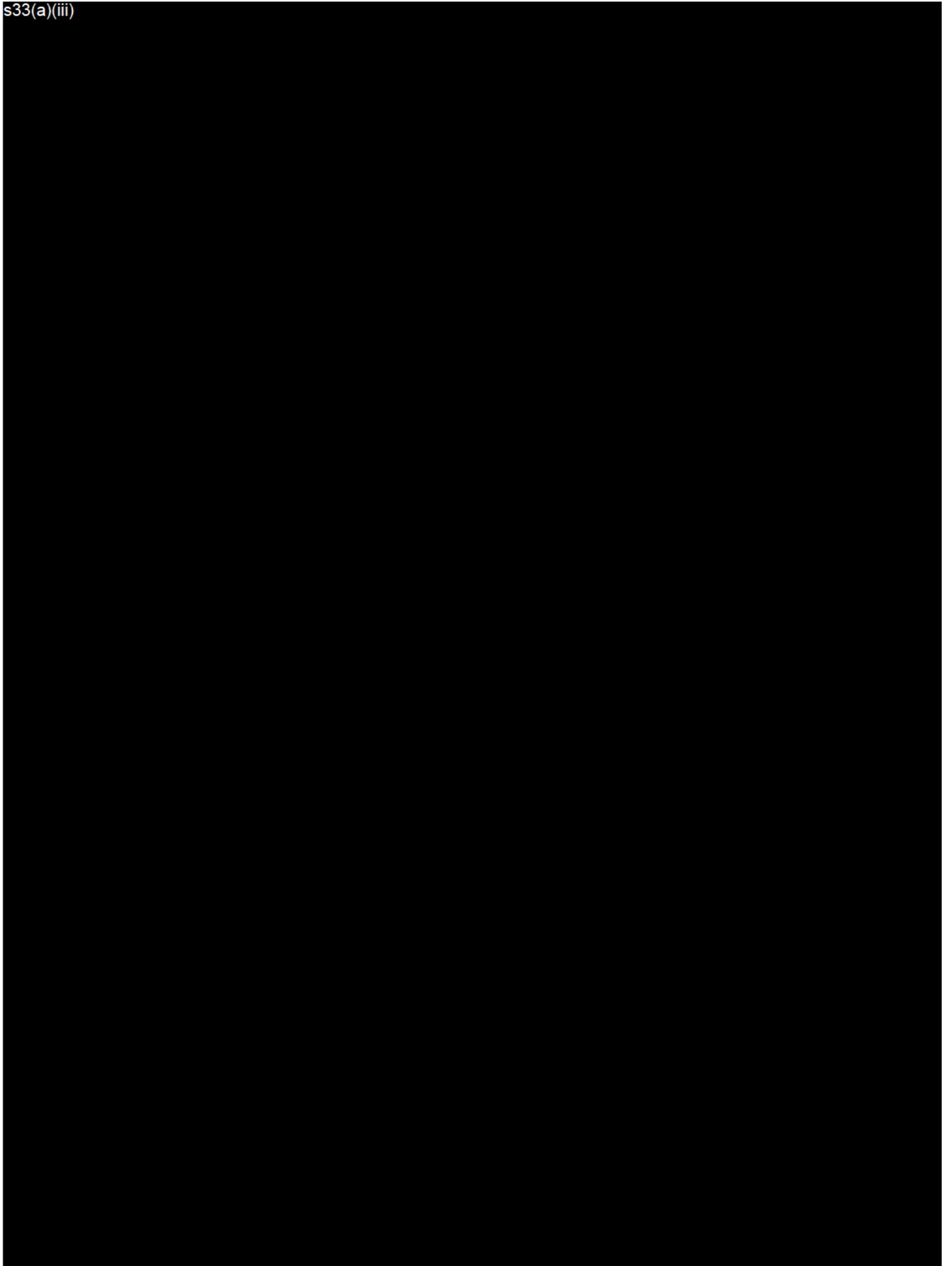
**Consultation:** Yes, Future Submarine Program.

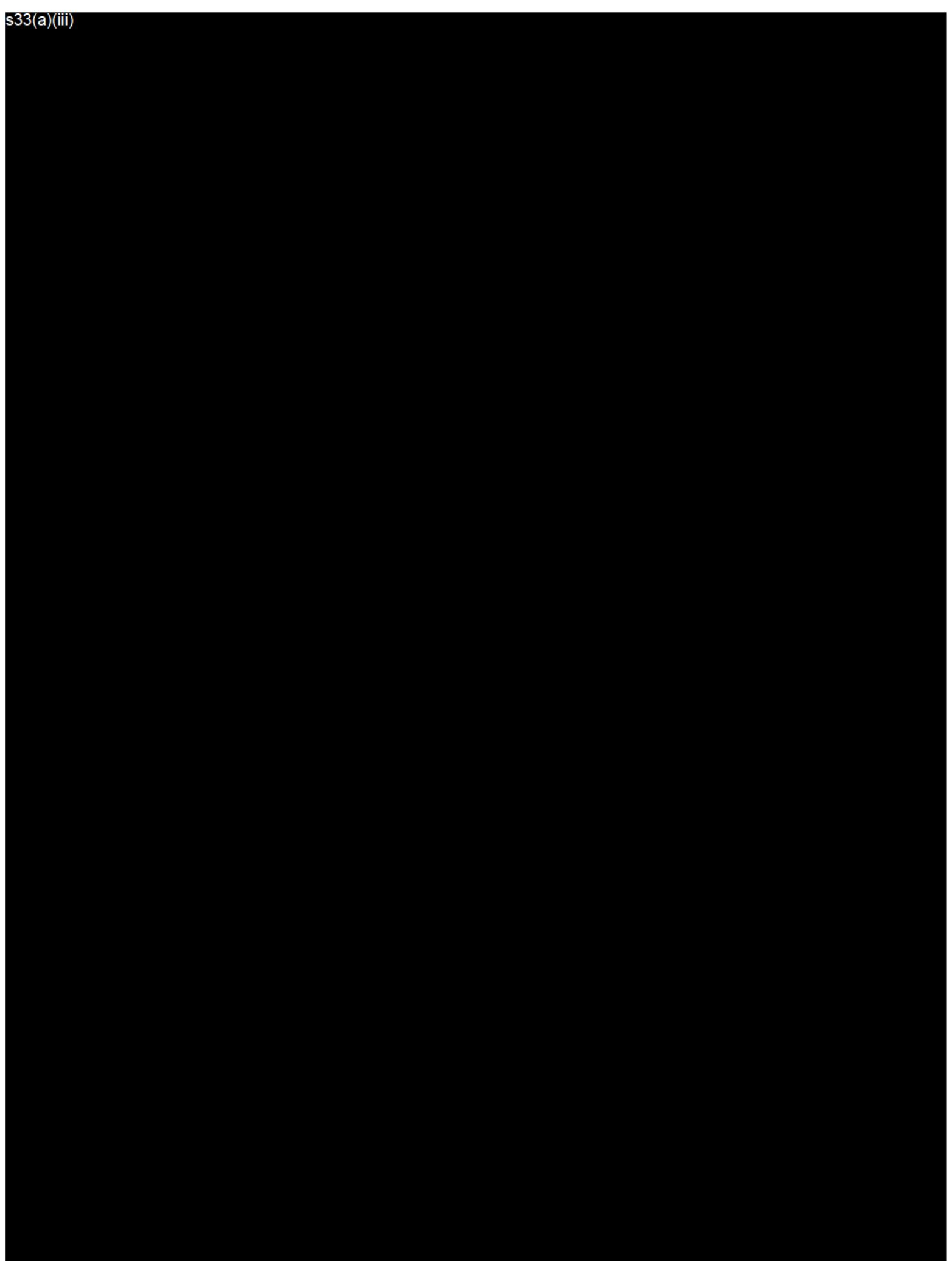
**Attachments:**

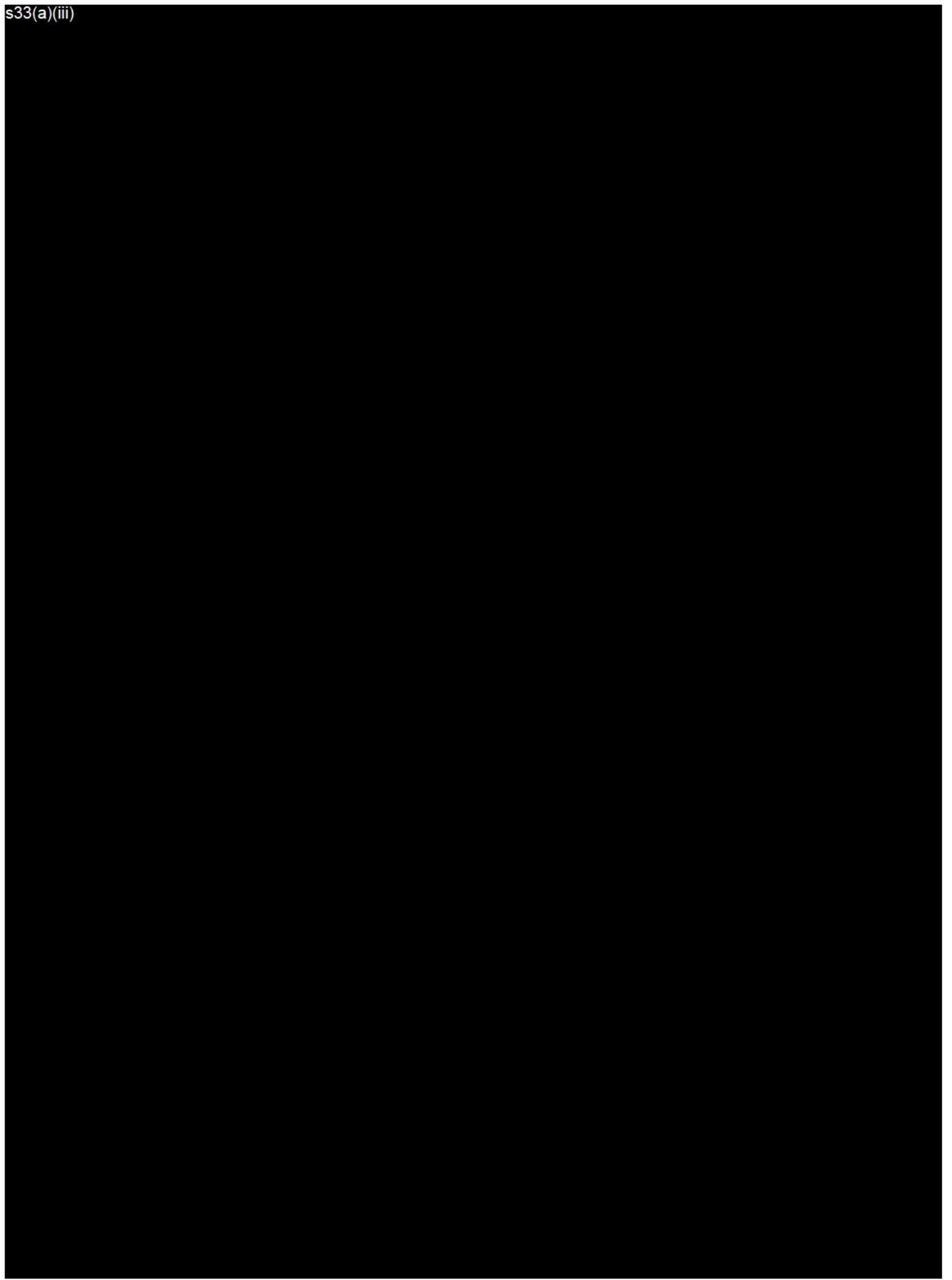
Attachment A: Thank you letters (21)

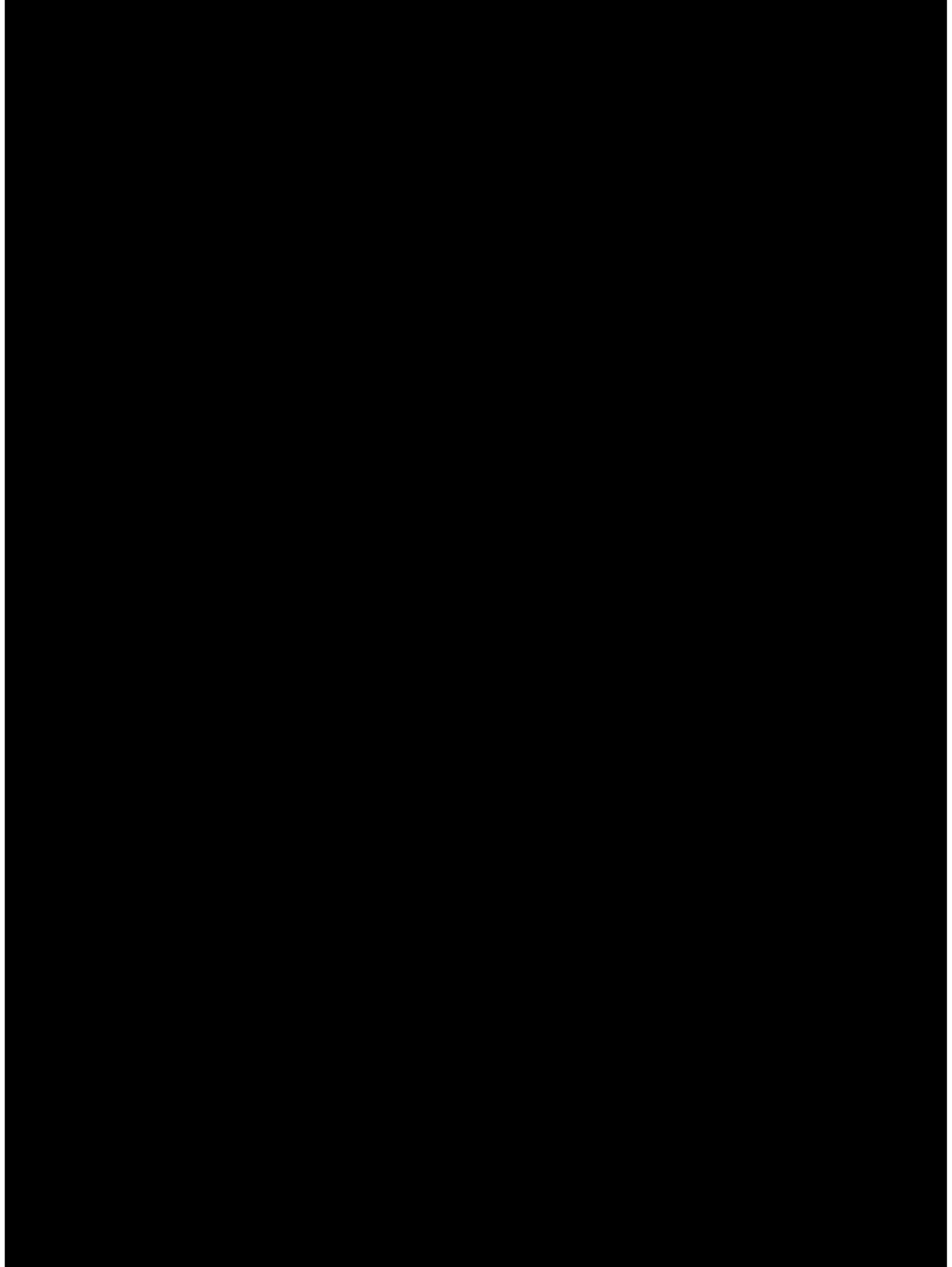
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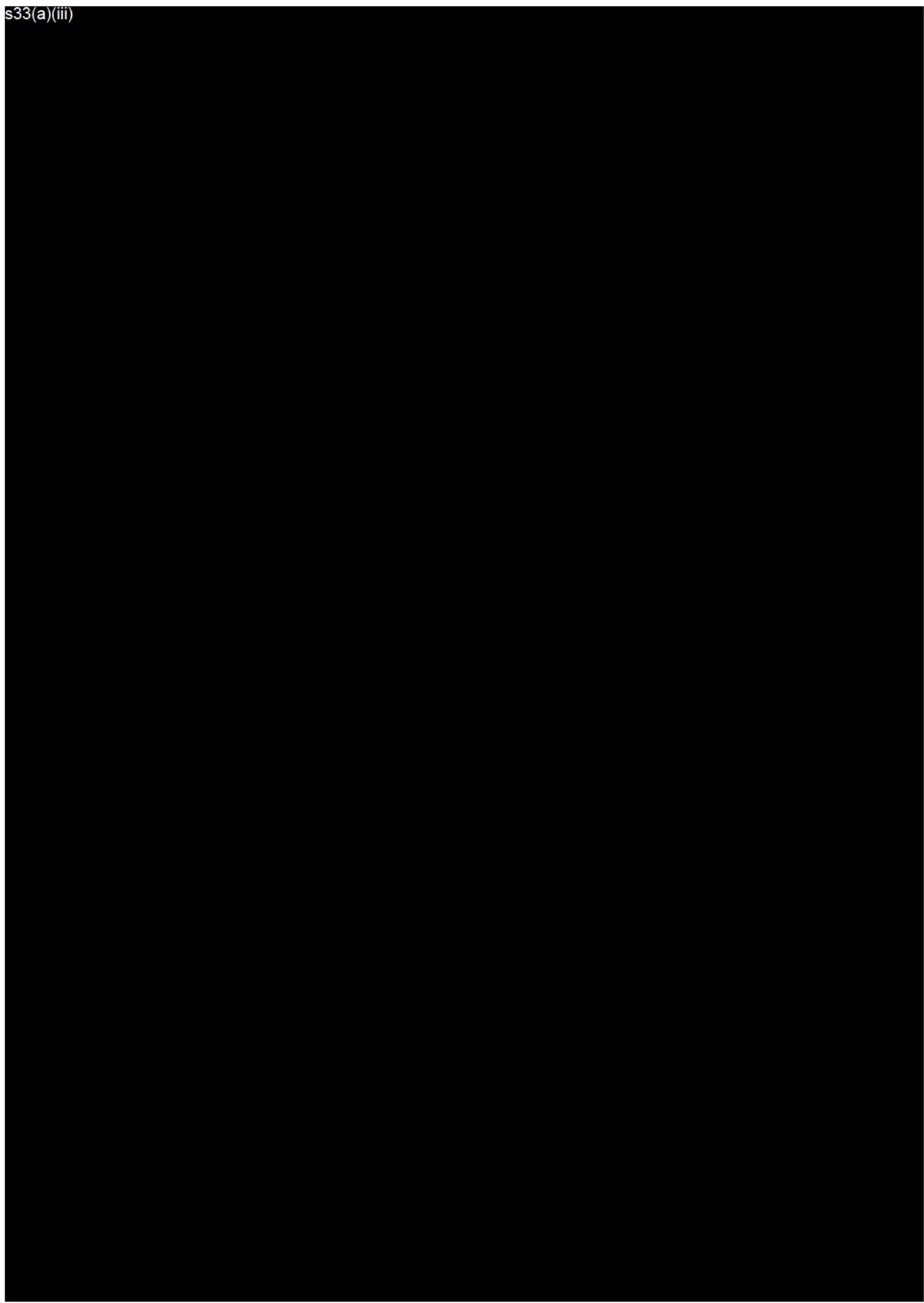










































## Email Advice

Minister Payne sought advice on the order (general business notice of motion 297) for the Production of Documents moved by Senator Ludlam and passed by the Senate on 29 March 2017, in relation to Defence Exports to Saudi Arabia and the Minister for Defence Industry's visit to Saudi Arabia.

Response:

The Senate order requires that the Minister for Defence table two sets of documents no later than 6pm on 30 March 2017. The documents are:

1. The Minister for Defence Industry's itinerary in Saudi Arabia, and
2. Any documents relating to approvals for military exports to Saudi Arabia since January 2016.

### Documents Covered by the Order

The following documents have been identified as being in scope of the order:

- The itinerary for Minister Pyne's visit to Saudi Arabia <sup>s47C</sup> [REDACTED]  
[REDACTED]  
(sub-para (b)(i) refers).
- Military export approvals to Saudi Arabia since 2016 – this covers a range of documents including applications, permits and assessment-related input. The media reporting identified 4 approvals since April 2016, <sup>s47C</sup> [REDACTED]  
[REDACTED]  
(sub-para (b)(ii) refers).

### Proposed Response to the Order

Unless the Minister wishes to provide reasons for not providing the requested documents she is required to table the documents. If the Minister wishes to claim an exemption she is required to write to the President of the Senate setting out her reasons for not providing the documents.

Following a review of the documents identified against para (b), sub-paras (i) and (ii) of the order, it is recommended that the Minister <sup>s47C</sup> [REDACTED] document covered by sub-para (i) <sup>s47C</sup> [REDACTED] the documents covered by sub-para (ii). A draft response (see attachment A) has been prepared for the Minister

to provide to the President of the Senate. The draft response, <sup>s47C</sup> [REDACTED] is attached and the reasoning for each set of documents, including supporting comment in *italics*, is provided below.

### Minister for Defence Industry's Itinerary

- <sup>s47C</sup> [REDACTED]

<sup>s47C</sup> [REDACTED]

### Export Approval Documents

- **Commercial Confidentiality** – the information contained in these documents identifies the commercial interests of the applicant companies, providing information that is not readily available to the public and any release could have a detrimental effect on the operations of these companies. For example, this information could be used by potential competitors to identify market opportunities that are being explored by the applicant companies and adversely impact the competitive advantage of Australian companies. Further, release of such commercially sensitive information may reduce potential buyers' confidence in doing business with Australian companies.

<sup>s47C</sup> [REDACTED]

- **International Relations** – the information contained in these documents includes information that, if released, would prejudice Australia's relationship with other governments and would set a precedent that would constrain Australian Government agencies' abilities to provide frank assessments in the future. This information is not readily available to the public and any release would cause a loss of trust and confidence in the Australian government, and provide information on strategic capabilities and priorities of other governments. Foreign officials would be less willing to engage with Australian Government officials and Australian businesses if this information were released. The

national interest in not disclosing this information outweighs interest in disclosure.

s47C  
[Redacted]

s47C, s47E  
[Redacted]

s47C  
[Redacted]

s47C  
[Redacted]

- **National Security – the information contained in these documents would expose Defence’s and other agencies’ internal procedures and approaches to the consideration and assessment of export applications, most of which is not publicly known and is limited to a need-to-know basis. Release of this sensitive information would adversely affect the proper and efficient conduct of Defence’s operations and the ability to meet Australia’s international commitments to effectively regulate the export of military goods and technology.**

s47C, s47E  
[Redacted]

This advice has been consulted with:

- International Policy Division – Belinda McNamara, Acting Assistant Secretary  
Global Interests
- Defence Legal – Alice Stanley, Deputy Defence General Counsel
- Department of Foreign Affairs and Trade – Rob McKinnon, Assistant Secretary  
Strategic Issues and Intelligence

**Drafted By:** Damien Chifley  
**Cleared By:** Tina Mathewson

Tel: §22  
Tel: §22

Date: 30 Mar 17  
Date: 30 Mar 17

# Senator the Hon Marise Payne Minister for Defence

Reference: MC17-001308

Senator the Hon Stephen Parry  
President of the Senate  
Parliament House  
CANBERRA ACT 2600

Dear President

I am writing to you in response to Senate general business notice of motion No. 297 of 29 March 2017.

s47C



s47C



The reasons for my claim are:

- **Commercial Confidentiality** – the information contained in these documents identifies the commercial interests of the applicant companies, providing information that is not readily available to the public and any release could have a detrimental effect on the operations of these companies. For example, this information could be used by potential competitors to identify market opportunities that are being explored by the applicant companies and adversely impact the competitive advantage of Australian companies. Further, release of such commercially sensitive information may reduce potential buyers' confidence in doing business with Australian companies.
- **International Relations** – the information contained in these documents includes information that, if released, would prejudice Australia's relationship with other governments and would set a precedent that would constrain Australian Government agencies' abilities to provide frank assessments in the future. This information is not readily available to the public and any release would cause a loss of trust and confidence in the Australian government, and provide information on strategic capabilities and priorities of other governments. Foreign officials would be less willing to engage with Australian Government officials and Australian businesses if this information were released. The national interest in not disclosing this information outweighs interest in disclosure.
- **National Security** – the information contained in these documents would expose Defence's and other agencies' internal procedures and approaches to

**Senator the Hon Marise Payne**  
**Minister for Defence**

the consideration and assessment of export applications, most of which is not publicly known and is limited to a need-to-know basis. Release of this sensitive information would adversely affect the proper and efficient conduct of Defence's operations and the ability to meet Australia's international commitments to effectively regulate the export of military goods and technology.

Yours sincerely

**MARISE PAYNE**





