

### Townhall MEDIA Conservative Media Powerhouse

Here at Townhall Media, we believe staying true to your conscience, while also being a leading force in national media, isn't incompatible.

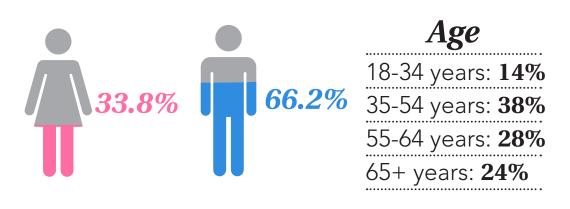
We are a political publisher from a right-of-center perspective, bringing news, commentary and analysis to an audience of millions of Americans. Our unique collection of digital properties includes Townhall, Hot Air, Twitchy, RedState and Bearing Arms - each with their own renowned style, personalities and dedicated readership. Our content engages civic-minded citizens around the world, reaching more than **24 million unique visitors** with over **96 million pageviews each month**. When not writing for our sites, our top editors can be seen as regular contributors on major cable news networks.

Townhall Media is an affiliate of Salem Media Group, named a "conservative multi-media powerhouse" by The Wall Street Journal. Salem Media Group encompasses a family of Christian and News Talk radio broadcasters, as well as internet, magazine and book publishers across the country.

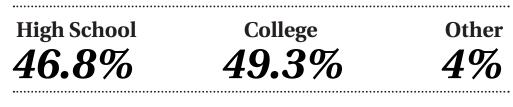
## Get to know the Townhall Media Audience

Our network by the numbers

24 Million Unique Visitors per Month 96 Million Monthly Pageviews



Most THM readers are affluent, educated adults.



## Total household income of readership:

\$75,000+ **(())** \$100,000+ **())** \$200,000+ **()) 6.9%** 



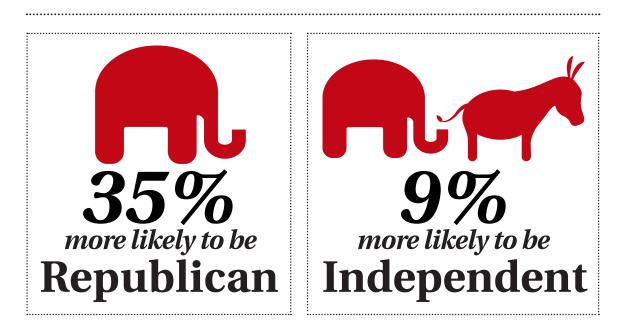
They are **119%** more likely to spend **\$10,000** or more online for travel. In today's political landscape, Townhall Media readers refuse to take a backseat and remain engaged throughout cycles.

# Compared to the average internet user, our audience is:

• 94% more likely to subscribe to a political publication

• **74%** more likely to donate to a political party in the last three years and **23%** more likely to donate to special interests

• **27%** more likely to vote in the midterms and **24%** more likely to vote in presidential elections



Of our right-leaning readers, **17%** consider themselves to be very conservative, **30%** consider themselves somewhat conservative and **34%** consider themselves moderates.

Source: Google Analytics / Comscore, 2016

# The Townhall Media Digital Properties

# > **Townhall**

For over 20 years, Townhall has been one of the nation's leading conservative outlets, delivering the latest from inside the Beltway to an engaged national audience. As a trusted and respected platform, Townhall is home to breaking news and editorials from some of the country's leading experts in politics, policy and current events.



Katie Pavlich Editor, Townhall Fox News Contributor, Best selling Author of Fast & Furious @KatiePavlich



### Guy Benson

**Political Editor, Townhall** Fox News Contributor, Radio Talk Show Host Co-author of *End of Discussion* @guypbenson



Hot Air has become one of the most popular digital destinations for both mainstreet conservatives and Beltway influentials. Readers rely on Hot Air to deliver unrivaled political analysis and insight from a dedicated editorial team always keeping an ear to the ground for the next big story. The voices of the Hot Air team are amplified through a variety of multimedia platforms, including radio, television and social outlets each week.



Ed Morrissey Senior Editor, Hot Air @EdMorrissey







Jazz Shaw Associate Editor, Hot Air @JazzShaw

Allahpundit

Senior Editor, Hot Air

@allahpundit



RedState captures the pulse of the authentic conservative movement outside of Washington, D.C. Contributors across the country challenge the status quo and inform readers based on their shared mission and set of values, uncoerced by the mandates of those in opposition. The RedState team aspires to educate, motivate and activate passionate individuals who want to make a meaningful impact in their communities and hold their elected officials accountable.



Caleb Howe Managing Editor, RedState @calebhowe



Jay Caruso Assistant Managing Editor, RedState @jaycaruso



Twitchy is a ground-breaking Twitter curation site powered by a staff of kinetic social media junkies. They mine Twitter to bring you "who said what" in U.S. politics, global news, sports, entertainment, media and breaking news 24/7. If it's news, they're on it. If it should be news, they're ahead of it. Staying connected is easy with Twitchy — the news wire of the 21<sup>st</sup> century.

## **BEARING ARMS**

Bearing Arms is a dedicated Second Amendment site, saving lives and liberty through stories about firearms training, guns and gear and responsible self-defense. Editor Jenn Jacques brings tremendous knowledge and credibility to the brand. As highly respected, influential and active voices in the industry, the Bearing Arms team makes waves in the way readers learn about - and defend - their gun rights.



Jenn Jacques Editor, Bearing Arms @JennJacques

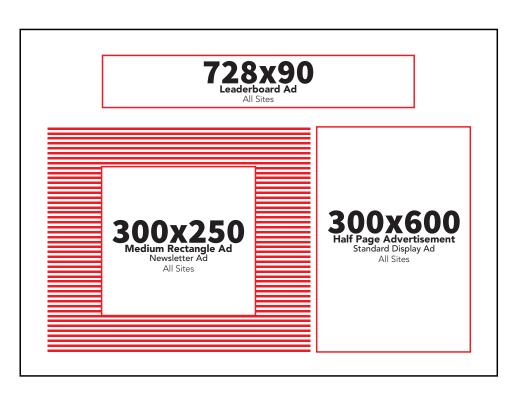
# Advertising with Townhall Media

The Townhall Media advertising team can help you reach millions of politically active, educated and affluent readers each month across our network of influential websites. Our newsletters and site-specific dedicated email lists are powerful tools for advertisers and direct marketers looking to drive actionable results from the Townhall Media audience. With full and partial-list sends available - in addition to a variety of display and native advertising options - our sales and advertising operations teams can help clients tailor an effective campaign with the perfect reach.



### STANDARD DISPLAY AD SPECS

LEADERBOARD: 728×90//// HALF PAGE: 300×600 //// MEDIUM RECTANGLE: 300×250

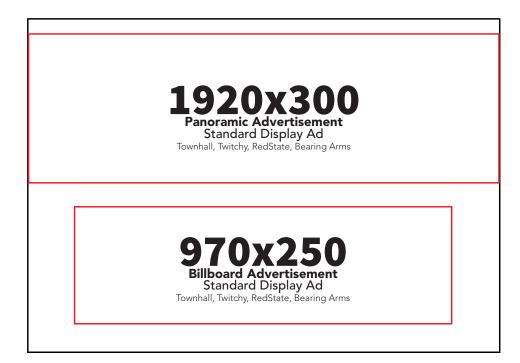




### **HIGH IMPACT AD UNIT SPECS**

#### BILLBOARD: 970×250 //// PANORAMIC: CUSTOM

Panoramic ads have an edge to edge responsive background and variable height based on client creative.



### NEWSLETTER AD UNIT SPECS

ALL NEWSLETTERS EXCEPT REDSTATE MB //// MARQUEE AD: 580×150 ////

MEDIUM RECTANGLE: 300×250

.....



# **Email Products**

The Townhall Media collection of email products gives advertisers direct access to millions within our engaged and dedicated subscriber base. With newsletter advertisements and dedicated email options, packages can be customized to meet specific goals that provide an optimized return.

### **DEDICATED EMAILS:**

## FULL EMAIL AVAILABILITY FOR CUSTOMIZED MESSAGING AND CREATIVE DISTRIBUTED TO OPT-IN, BRAND-SPECIFIC LISTS

TOWNHALL: 1.2 MILLION //// REDSTATE: 215K //// BEARINGARMS: 120K







### Carjackings Are Just One Piece of This

I'm a big fan of EJ Owens over at Legally Concealed. We connect a few times a year in person and I buy all of his online firearm training because he really knows this stuff.

I was just reviewing his "Essentials of Gun Fighting" training and this time the biggest thing that stuck out to me was how to respond when you are in the car.

Let me be frank, outside of your home the place you are most likely to need to use lethal force is when driving.



That is just the beginning. In this course EJ also shows how to clear rooms, shoot from the ground, from behind cover, and much more. I'm not exaggerating.

#### >>Check it out now

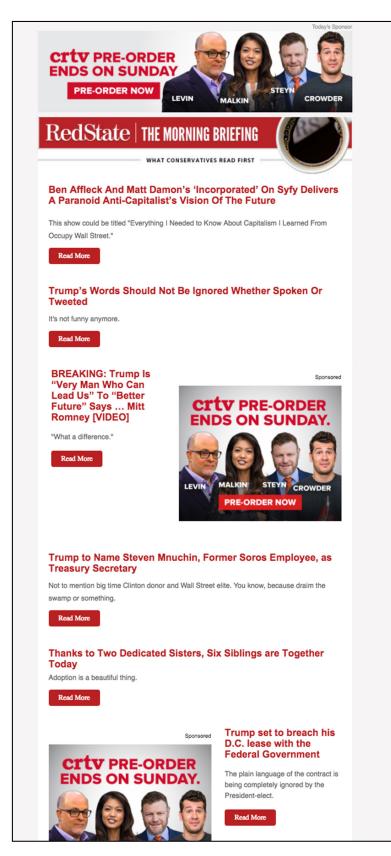
#### Jacob

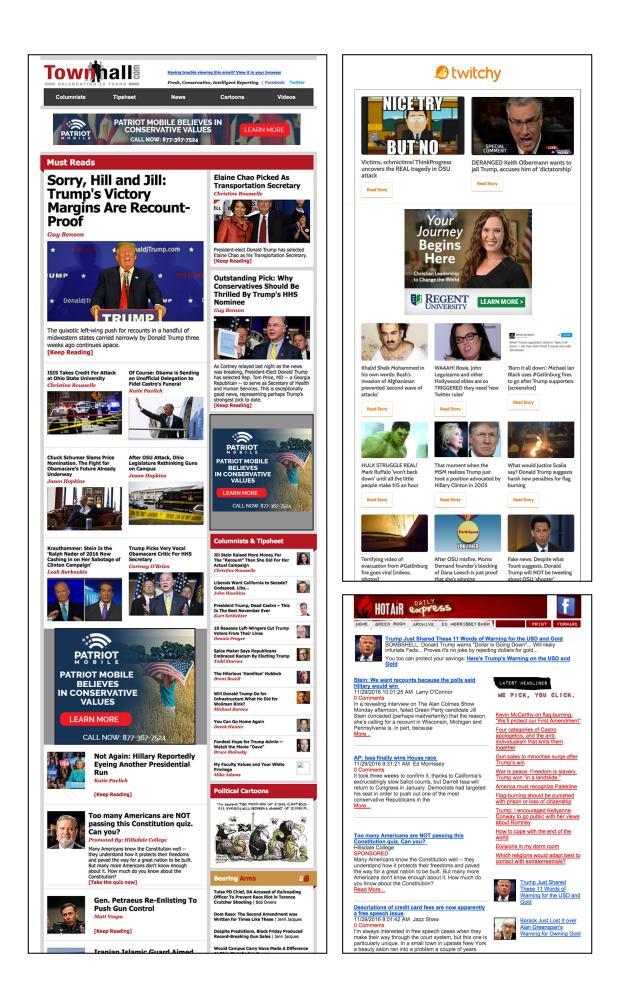
P.S. If you think you have the basics down of shooting at still targets at the range this might be the next part of your natural training.

### **EMAIL NEWSLETTER PACKAGES:**

AD PLACEMENTS IN OUR DAILY NEWS DISTRIBUTIONS ACROSS ALL BRANDS

WEEKDAY SUBSCRIPTION: 2.3 MILLION //// WEEKEND SUBSCRIPTION: 1 MILLION





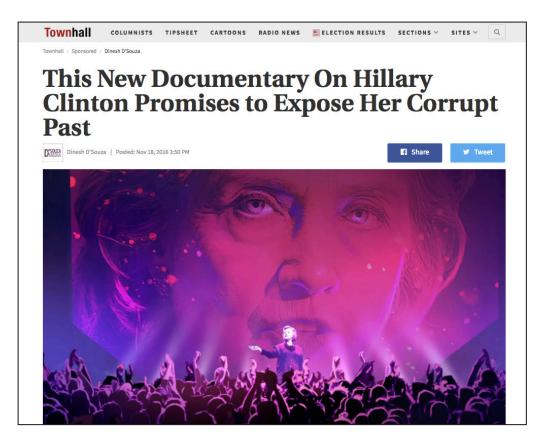
# Native Advertising

Native content allows advertisers to promote their brand or message to the Townhall Media audience in a natural, non-invasive manner. It mirrors the look and feel of our editorial content with an added sponsorship disclaimer and can be promoted across all properties.

### WE OFFER THREE TYPES OF NATIVE CAMPAIGNS:

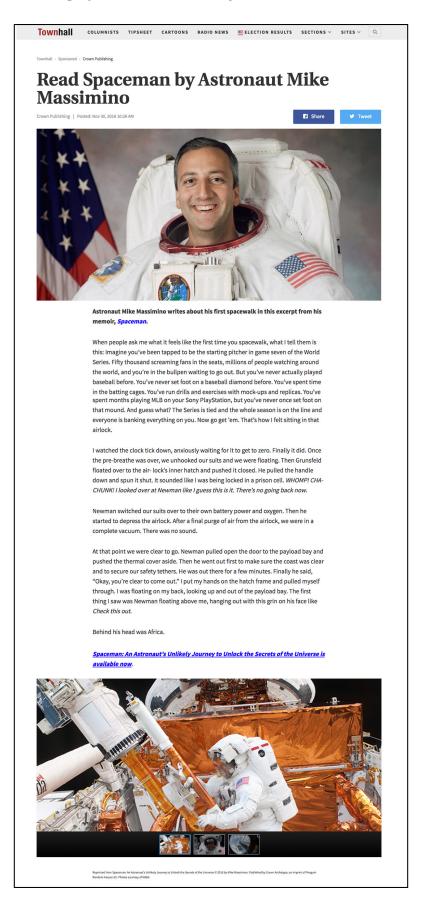
• CLICK OUT: Placement sends readers directly to the advertiser's landing page or destination URL. • SPONSORED CONTENT: Placement sends readers to a customized sponsored article page hosted on Townhall.

• NATIVE VIDEO: Placement features a silent autoplay video and headline that expands into a lightbox video ad when clicked with a call to action.



The Townhall Media content team can collaborate with clients to help them choose the best type of campaign and present their message within our editorial voice. This approach ensures maximum engagement with our unique audience.

## Native content creative opportunities can be customized to include videos, A/B testing, sponsored columns, forms and rich, interactive media.

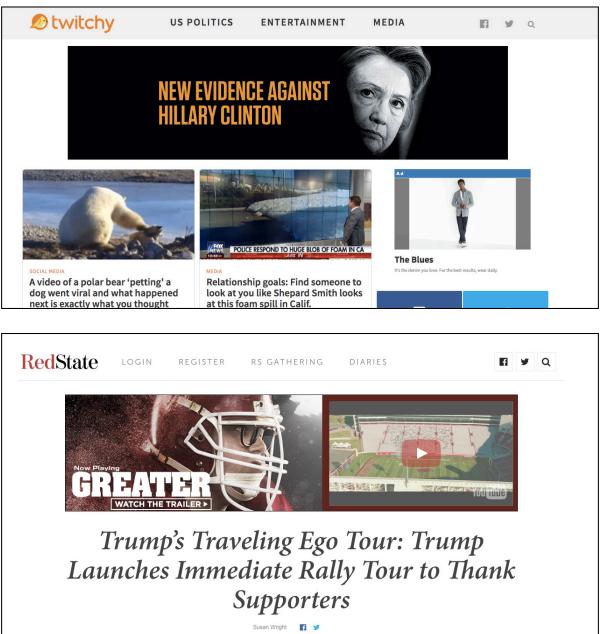


# High Impact Ad Units

### Our largest placements draw immediate attention to the top of the page across all properties

Mobile options available in 2017. Contact us for details.

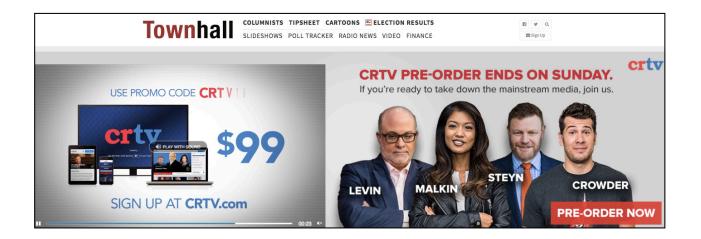
## **BILLBOARDS:**



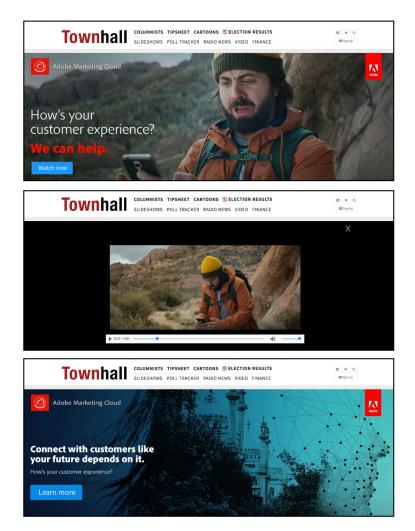
READ MORE

## PANORAMIC ADS:

Customizable and rich media capable



### MULTI-STAGE VIDEO PANORAMIC:



# Connecting K Street to Main Street A Trusted American Source

The political landscape is constantly evolving, and our readers trust Townhall Media to keep them informed. Our team of dedicated professionals is solution-oriented, constantly working to earn the trust of all sides of the equation - from the pulse of the electorate in Middle America, to Beltway influencers, to advertisers alike.



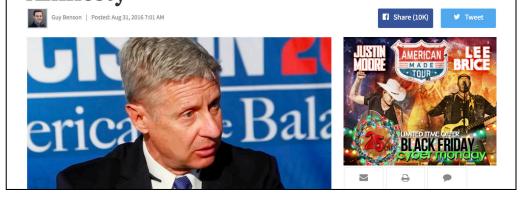
Hot Air Senior Editor Ed Morrissey interviews former Ambassador John Bolton for Facebook Live in August 2016.



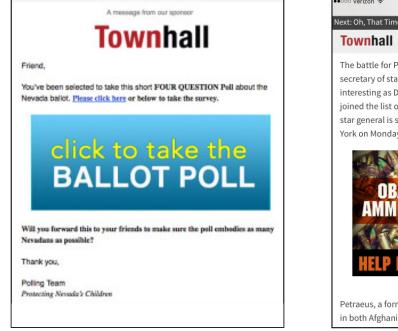
*The 2016 Townhall Media GOP Debate Watch Party at the Conservative Political Action Conference. Over 2,000 people in attendance.* 

### **EXCLUSIVE SCOOPS AND INTERVIEWS**

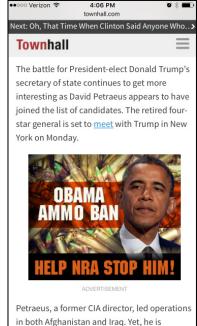
Townhall EXCLUSIVE: Gary Johnson Lays Out Immigration Vision, Objects to Term 'Illegal... If Share Viveet EXCLUSIVE: Gary Johnson Lays Out Immigration Vision, Objects to Term 'Illegal Immigrant,' Defends Executive Amnesty



### ADVERTISING OPTIONS AND EXPERTISE TO HELP CLIENTS SUCCESSFULLY REACH THEIR TARGET AUDIENCE

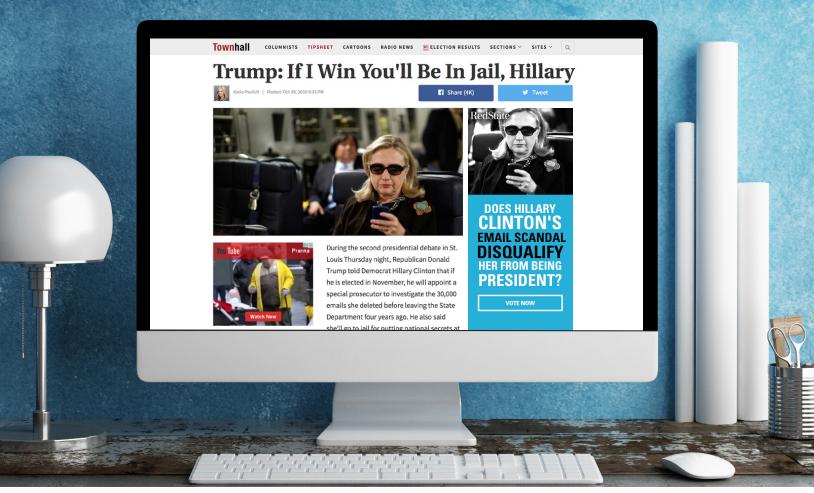


Townhall Dedicated Email



Q

Mobile Ad Placement



# Townhall Media Contacts

#### JONATHAN GARTHWAITE

VP & General Manager

.....

#### **CONOR BECK**

Executive Director of Operations conor.beck@townhallmedia.com

.....

#### **BILL O'SHEA**

Sales Director

### bill.oshea@townhallmedia.com

.....

#### AMANDA MUÑOZ

External Relations Director amanda.munoz@townhallmedia.com

For more information: townhallmedia.com



