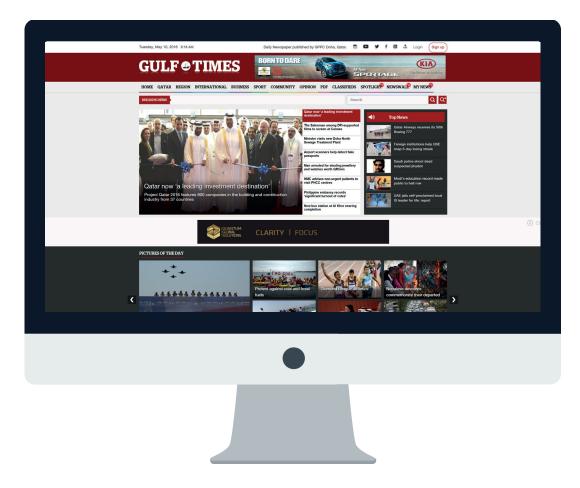
2016/2017





Digital Media Kit



The Gulf Times has been Qatar's premier English newspaper for almost 40 years. From our humble beginnings as a black and white tabloid to our current format as a fully coloured broadsheet, the Gulf Times continues to expand, keeping up with the ever changing climate and is delighted to offer a new digital format that promises to attract a brand-new audience into the Gulf Times family.

Gulf Times is now a multimedia brand for current, high-quality content on all channels. We can reach a global market and find readers in tune with our content. Our online format can be found at gulf-times.com

The gulf-times.com is Qatar´s largest News, Sport and Entertainment portal with innovative design and a high usability for messages, Our pages feature high-end articles and photos in various categories such as business, sports, politics, entertainment and celebrities.

### **GULF-TIMES.COM PROVIDES:**

- Around-the-clock access to the most exciting, up-to-the-minute content and versatile entertainment news
- Information from the Gulf region
- Top news and current sports events
- Lifestyle reports and news from the world of celebrities
- Personalized news for registered users



### A QUALITY MEDIA FOR YOUR QUALITY PRODUCTS AND VALUED SERVICES

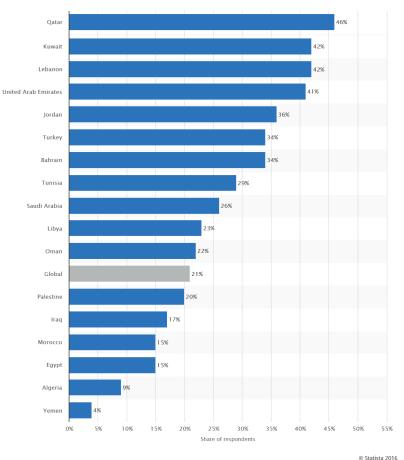
Qatar is one of the most active countries in the world in the use of digital media. Games are downloaded, Whatsapp messages sent and, increasingly, mobile devices are used for shopping. Over 64% of purchase intentions are directly influenced by the use of mobile devices. For advertisers this is a great opportunity to directly influence future customers. Online users can be converted into loyal fans.

#### Active mobile social media penetration in Arab countries in July 2014

### **GULF TIMES**

**Digital in Numbers** 

This statistic shows the active mobile social media penetration in Arab countries in as of July 2014. During that month, 46 percent of the population in Qatar were monthly active mobile social media users, logging on to social media services at least once per month.





### **TARGET GROUP**

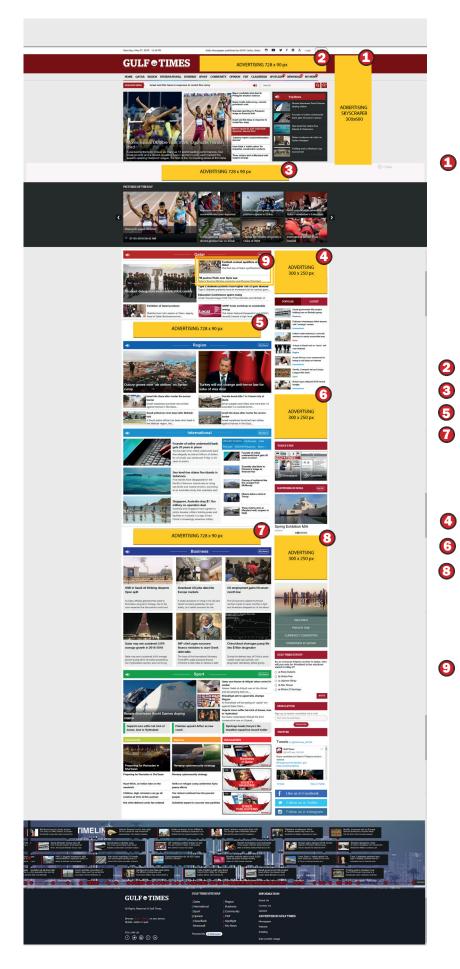
Demographic shows we appeal to those who are interested in politics, culture and sport:

- 62% of the readers are male
- 62% of readers are in the age bracket 20-49 years
- 32% of readers from the economically established middle class

### SPECIAL FUNCTIONALITIES/SECTIONS

- Editorial specials
- Sweepstakes / Competitions
- Advertorials
- Social media concepts
- Video integration
- Newsletter-integrations
- Crossmedia concepts





# **ONLINE** Homepage

### LARGE SKYSCRAPER

The 300x600 run-of-site units are a strong presence. With ad placement on an article page, text will flow around your creative, giving the advertisement added impact. The 300x600 is one of the fastest growing sizes by impressions and is indicative of a trend where publishers are offering more visually impactful ad sizes that are preferred by brand advertisers.

### LEADERBOARD

The 728x90 offers a strong presence on any channel page, either randomly or best suited to your target audience. Increase your brand awareness and receive a better response by advertising on a targeted or broad-reach run-of-site basis.

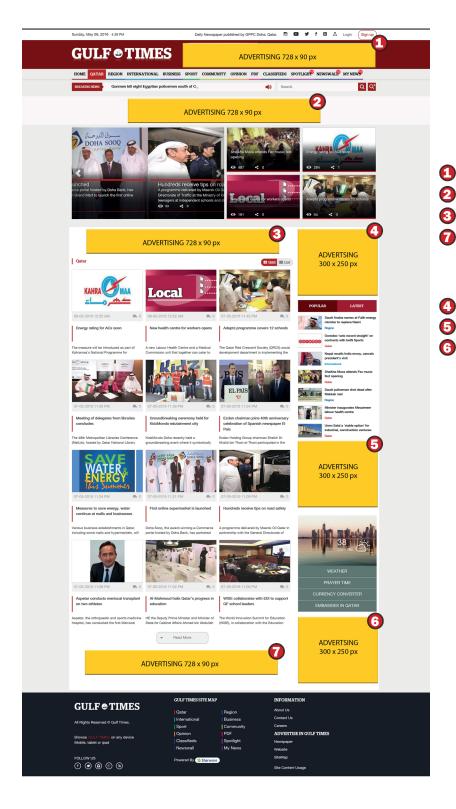
### **MEDIUM RECTANGLE**

Tends to have more ad inventory available from advertisers, which can increase earnings when both text and image ads are enabled. Performs well when embedded within text content or at the end of articles. The size is 300 x 250 pixels.

### **ADVERTORIAL ONLINE**

The website offers the possibility to deeply integrate marketing campaigns into our "News" area. Right below the top news on the homepage, we will create a teaser for your marked advertorial post, including a link to your own trackable landing page. The post will be placed during your requested period and will be included in the website search function. It will also be saved in our news archives.

## **GULF © TIMES**



# **ONLINE** Section Page

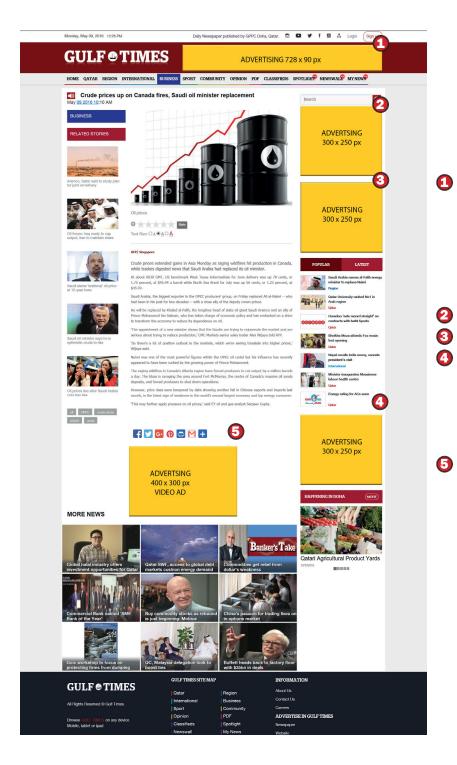
### LEADERBOARD

The 728x90 offers a strong presence on any channel page. Increase your brand awareness and receive a better response by advertising on a targeted or broad-reach run-of-site basis.

### **MEDIUM RECTANGLE**

Tends to have more ad inventory available from advertisers, which can increase earnings when both text and image ads are enabled. Performs well when embedded within text content or at the end of articles. The size is 300x250 pixels.





# **ONLINE** Detail Page

### **LEADERBOARD**

The 728x90 offers a strong presence on any channel page. Increase your brand awareness and receive a better response by advertising on a targeted or broad-reach runof-site basis.

### **MEDIUM RECTANGLE**

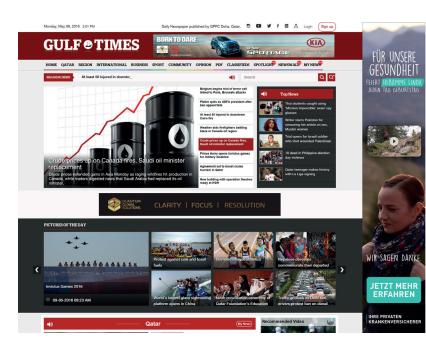
Tends to have more ad inventory available from advertisers, which can increase earnings when both text and image ads are enabled. Performs well when embedded within text content or at the end of articles. The size is 300x250 pixels.

### **VIDEO AD**

The ad first appears as a static opening image. When a user sees the image, we count this as an ad impression. The video will play if the user clicks the image or play button.

If the user clicks the display URL or clicks the ad while it's playing, they will be taken to the advertiser's website. We count this as a click in your reports. Users can control the volume and can replay the video if they choose; the video won't automatically replay.

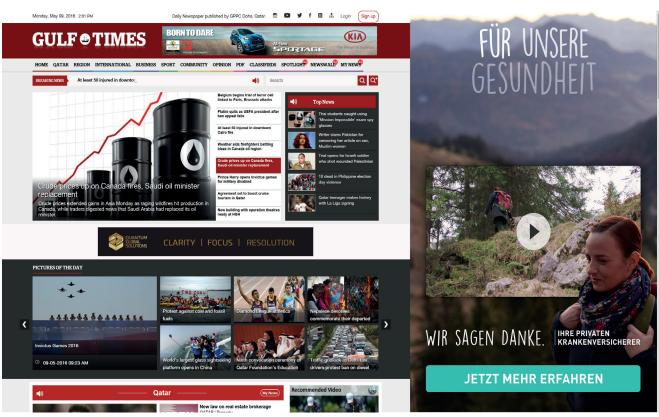
## **GULF © TIMES**



# **ONLINE** Responsive Ad

### **RESPONSIVE AD**

A responsive ad unit allows the site to control the size of the ads on the webpage, in line with how the site controls the layout of the rest of the page across devices.



### **KEY FEATURES**

### Automatic sizing based on the space available.

Our responsive ad code automatically adapts the ad unit size to the page layout. The required size is calculate dynamically based on the width of the ad unit's parent container, this determines the best standard height to go with that width.

## Support for ad size changes after screen orientation change.

If the responsive page changes its layout following a device orientation change (e.g., when a tablet or phone goes from portrait to landscape), we'll request and load a new ad of the correct dimensions to fit the new page layout.





# **ONLINE** Facebook Ad

### **SPONSOR BANNER AD**

On the header of the page a marketing image of a sponsor is inserted. This image is shown at the most valuable point of Facebook page. This exposed position creates a very high impact.

### **SPONSOR MESSAGE**

A sponsored message is shown like a regular message in the Facebook Wall in the Gulf Times Facebook Page. The message is marked with the words "paid advertisement". This form of advertising will generate the most reactions, and is the best option for an intensive communication with the target audience.

## **GULF @ TIMES**

## ●●●○○ Ooredoo 🤝 15:40 76 % 🛄 🗲 < gulftimes ... 927 27 318 CULF Beiträge Abonnenten abonniert gulf-times www.gulf-times.com .... $\bigcirc$ [2] -GULE CIME gulftimes ... $\mathbb{G}$ $\rightarrow$ $\bigcirc$ Gefällt 296 Mal gulftimes Beautiful sight By Audi Qatar #gulftimes #gulftimescontest #gulftimescontest15 #Qatar #Doha Alle 118 Kommentare anzeigen

Instagram\_user Beautifully captured... :)

### **GULF TIMES - STANDARD AD UNITS**

# **ONLINE** Instagram Ad

### IMAGE AD

Advertising the Gulf Times on the Instagram channel is an additional option for generating attention. The advertisement is posted as a message directly into the channel. On Instagram, photos or short videos can be displayed. This channel may extend a creative display campaign in Social Media.



### ANIMATED

File size must be less than 50kb For all ad units, maximum of 4 loops and 30 seconds

### **RICH MEDIA**

All rich media is accepted - Doubleclick, Pointroll, Eyeblaster, etc. File size must be less than 100kb.

### **MATERIALS AD UNITS**

Email to digital-ad@gemadvertising.com Due 3 business days prior to posting

### **CREATIVE WORK**

The creative work and production of the advertisements will be handled by separate costs.

### THIRD-PARTY SERVED

All third-party ads accepted.

### RATES

gulf-times.com rates are net cost per day, fixed rates or thousand (cpm) impressions.

### **TERMS OF PAYMENT**

30 days after invoice date Net 2 % discount for payments within 10 days



### **GULF TIMES - RATE CARD**

ALL.PAGES			
DAYRATE			1 DAY
R1	Responsive AD all pages	day rate	16,000 QAR

HOME.P	AGE	СРМ		
СРМ			PER 1000 ADVIEWS	
H2	Leaderboard TOP 1	CPM	320 QAR	
H3	Leaderboard TOP 2	CPM	280 QAR	
H4	Medium Rectangle 1	CPM	160 QAR	
H5	Leaderboard Middle 1	CPM	160 QAR	
H6	Medium Rectangle 2	CPM	80 QAR	
H7	Leaderboard Middle 2	CPM	80 QAR	
H8	Medium Rectangle 3	CPM	48 QAR	

SECTION	N.PAGE	СРМ		
СРМ			PER 1000 ADVIEWS	
S1	Leaderboard TOP 1	CPM	260 QAR	
S2	Leaderboard TOP 2	CPM	200 QAR	
S3	Leaderboard Middle 1	CPM	160 QAR	
S4	Medium Rectangle 1	CPM	100 QAR	
S5	Medium Rectangle 2	CPM	60 QAR	
S6	Medium Rectangle 3	CPM	60 QAR	
S7	Leaderboard Button	CPM	48 QAR	

DETAIL.P	AGE	СРМ				
СРМ			PER 1000 ADVIEWS			
D1	Leaderboard TOP 1	CPM	200 QAR			
D2	Medium Rectangle 1	CPM	100 QAR			
D3	Medium Rectangle 2	CPM	60 QAR			
D4	Medium Rectangle 3	CPM	60 QAR			
D5	Video Ad	CPM	300 QAR			
A1	Advertorial	fixed rate	10,000 QAR			
* One time editorial content						

<b>FACEBOO</b>	K		
FB1	Banner head	Day	5,000 QAR
FB2	Advertorial	Like	2 QAR
INSTAGR/	AM		
11	Advertorial	Like	2 QAR

## HOME PAGE, SECTION & DETAILED PAGES



### **SECTION PAGES**









STANDARD ADVT			HOME PAGE		SECTION PAGE		DETAILED PAGE		RUN OF SITE	
Туре	Dimension	CPM	MONTHLY	CPM	MONTHLY	CPM	MONTHLY	CPM	MONTHLY	
	(Pixel)	QAR	QAR	QAR	QAR	QAR	QAR	QAR	QAR	
Large Leaderboard	970 x90	55	11,000	45	9,000	50	10,000	40	8,000	
Leaderboard	728 X 90	45	9,000	40	8,000	40	8,000	35	7,000	
Large Rectangle	336 X 280	55	11,000	45	9,000	45	9,000	40	8,000	
Medium Rectangle	300 X 250	45	9,000	40	8,000	45	9,000	40	8,000	
Half Page	300 X 600	55	11,000	45	9,000	50	10,000	45	9,000	
File Type Accepted : JPG, GIF, HTML5 I Max File Size : 40KB I Max Animation Length : 15 Sec										

### HIGH IMPACT RICH MEDIA ADVT

		numerade 3		SEGIN	SECTION FAGE		DETAILED FAGE		NUM OF SITE	
Туре	Dimension	CPM	MONTHLY	CPM	MONTHLY	CPM	MONTHLY	CPM	MONTHLY	
	(Pixel)	QAR	QAR	QAR	QAR	QAR	QAR	QAR	QAR	
Large Leaderboard (Maximum Expansion)	970 x90 970 X 415	65	13,000	50	10,000	60	11,000	50	10,000	
Leaderboard	728 X 90	60	12,000	45	9,000	45	9,000	45	9,000	
(Maximum Expansion)	728 X 315									
Medium Rectangle	336 X 250	60	12,000	45	9,000	50	10,000	50	10,000	
(Maximum Expansion)	500 X 250									
Half Page	300 X 600	65	13,000	50	10,000	60	11,000	50	10,000	
(Maximum Expansion)	500 X 600									

SECTION PAGE

HOME PAGE



Society is a premium lifestyle magazine distributed along with Qatar's most trusted English Newspaper, Gulf Times. **Society.qa** is a bold website brand extension of Society Magazine.

اما مجلة " سوسايتي " فهي مطبوعة متخصصة بالموضة ونمط الحياة العصري وتوزع مع صحيفة جلف تايمز ، رائدة الصحافة الانجليزية في قطر

BUN OF SITE

DETAILED PAGE

اما جريدة الراية، رائدة الصحافة القطرية في دولة قطر فتقدم وجبة متنوعة من اخبار العالم العربي والاخبار العالمية من خلال نسختها الرقمية www.raya.com على شبكة الانترنت .

Qatar's leading Arabic daily, Al Raya covers news of the State of Qatar, the Arab World, as well as World news. www.raya.com is the digital edition of Al Raya newspaper.



يقدم موقع جريدة جلف تايمز www.gulf-times.com الصحيفة الاكثر مبيعا وانتشار في قطرفرصة جيدة للقارئ لأن يكون ملماً بآخر المستجدات والأخبار العاجلة من خلال النسخة الرقمية من صحيفة جلف تايمز .

www.gulf-times.com provides breaking news updates and is the digital version of Gulf Times newspaper, Qatar's top-selling English daily newspaper.





# **ONLINE RATES**

www.raya.com



HOME PAGE				
Туре	Dimension (Pixel)	AD Unit	СРМ	Monthly Rate
Top Banner	570 x75	А	QAR 80	QAR 12,000
Leaderboard	728 X 90	CO	0AR 90	QAR 13,500
Leaderboard	728 X 90	C1	0AR 80	QAR 12,000
Medium Rectangle	250 X 250	B1	0AR 90	QAR 13,500
Leaderboard	728 X 90	C2	0AR 75	QAR 11,250
Medium Rectangle	250 X 250	B2	0AR 70	QAR 10,500
Leaderboard	728 X 90	С3	QAR 60	QAR 9,000
ALL INSIDE PAGES				
Top Banner	570 x75	А	0AR 70	QAR 10,500
Leaderboard	728 X 90	C1	0AR 70	QAR 10,500
Medium Rectangle	250 X 250	B1	0AR 70	QAR 10,500
Leaderboard	728 X 90	C2	QAR 65	QAR 9,750
Medium Rectangle	250 X 250	B2	0AR 65	QAR 9,750
Medium Rectangle	300 X 250	B3	QAR 60	QAR 9,000
FACEBOOK				
			Per Post	QAR 400
TWITTER				
			Per Tweet	QAR 400
INSTAGRAM				
			Per Post	QAR 120
VIDEO				
			Per 1000 view	QAR 80

موقع مبوبة الراية الراية المبوبة classified.raya.com أسعار الرعاة							
الداخلي	الأراضي والعقارات	الصفحة الرئيسية	الفترة				
6000	7000	8000	شهر				
11000	13000	15000	شهرين				
13500	16500	19500	3 أشهر				
ئلشهر 3500	الشهر 4500	للشهر 5500	أكثر من 3 أشهر				
للشهر 2500	ئلشهر 3500	ئلشھر 4500	سنة				





تعد شركة الخليج للنشر والطباعة ذ.م.م رائدة شركات الإعلام والنشر في قطر ، وذلك بفضل إصدارها صحفيتين تصدرا بشكل يومي وهما الأكثر توزيعا وشهرة في دولة قطر باللغتين العربية والانجليزية ( الراية وجلف تايمز ) ، اضافة الى عددا من المجلات والإصدارات والتقارير الخاصة وحلول طباعة بمواصفات عالمية مميزة كما تمتلك تلك الصحف والمجلات المتنوعة مواقع مميزةً على شبكة الانترنت والتي من خلالها يستطيع رجال الاعمال من داخل وخارج قطر وكذلك الشركات المتعددة الجنسيات نشر إعلاناتهم على شبكة الانترنت بما يضمن لمنتجاتهم الانتشار والفائدة الاكبر .

## شركة الخليج للنشر والطباعة اذ.م.م