



## CUSTOMER BUSINESS MANAGER – VIC South East Suburbs

**Be part of our growth & work with a recognised Industry leader**

**Attractive package / Company Car / Incentive Plan / Profit share + Super**

### **South Eastern Suburbs territory**

**Blackmores** is a market leader in developing and marketing products and services throughout Australasia that deliver a more natural approach to health. We are passionate about delivering high quality products and services and we always seek to employ people who share this vision.

***We are seeking a 'go getter' who is passionate about the health industry and has the ability to professionally drive sales with our customers within the Pharmacy and Health related retail markets.***

This permanent role will manage a territory of Pharmacies and Health Food stores. To deliver the sales targets for this territory you will be responsible for:

- The development of a territory plan
- Implementation of merchandising standards within the territory
- Implementation of trading terms with key retail partners
- Utilising category insights to educate and drive change with our customers

In addition to this you will also proactively contribute to the Victorian sales team and conduct in-store training and education sessions with store assistants.

Previous exposure to Pharmacy/Health related industries will be valued however applicants such as FMCG (Grocery) specialists should not hesitate to apply. Applicants with backgrounds in relevant retail or ***Naturopathic experience*** will also be beneficial.

***Please note that this role covers the core South Eastern suburbs territory including Oakleigh, Springvale, Glen Waverley, Berwick and traveling to Mildura (Flying) as the country territory.***

This is an ideal opportunity to gain access to a business culture that proactively seeks to enhance the abilities and wellbeing of its employees through ongoing training and development programs. For the successful applicant we will provide ongoing training, an attractive package including a fully maintained company car; incentive plan; profit share; super and the necessary tools of trade.

*To provide an expression of interest in this opportunity, please follow the link*  
<http://rerecau.com/rethink2/jobs/view/643>

*You will be asked to provide contact details; attach your resume and answer preliminary questions to assist us in quickly communicating with all applicants.*

**Thank you in anticipation of your interest in this opportunity with us.**

**Applications close 24<sup>th</sup> march 2017**