GENERAL PURPOSE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2011

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OPERATING REPORT 30 JUNE 2011

In accordance with section 254 of the Fair Work (Registered Organisations) Act 2009, your Committee of Management present their report on the Union for the financial year ended 30 June 2011.

Principal Activities

The principal activities of United Firefighters' Union of Australia during the financial year was to represent professional firefighters and their safety.

No significant change in the nature of these activities occurred during the year.

Operating result

The operating surplus of the Union for the financial year amounted to \$1,405 (2010 Deficit: \$63,543). No provision for tax was necessary as the reporting unit is exempt from income tax.

Significant Changes in State of Affairs

An ongoing dispute between the National Office and one of its State Branches has resulted in the resignation of members from that State Branch and the refusal to pay outstanding dues.

After balance day events

The legal proceedings between the National Office and a State Branch have continued and as of the date of signing the financial statements remain unresolved.

Rights of Members

Subject to the rules of the organisation and Sec 174 of the Fair Work (Registered Organisations) Act 2009, members have the right to resign from membership of the organisations by written notice addressed to and delivered to the secretary of the organisations.

Superannuation Officeholders

No officer or member of the reporting unit:

- a) is a trustee of a superannuation entity or an exempt public sector superannuation scheme;
- is a director of a company that is trustee of a superannuation entity or an exempt public sector superannuation scheme.

OPERATING REPORT 30 JUNE 2011

Other Prescribed Information

In accordance with Regulation 159 of the Fair Work (Registered Organisations) Act 2009:

- (a) the number of persons that were at the end of the financial year recorded in the register of members for section 230 of the Fair Work (Registered Organisations) Act 2009 and who are taken to be members of the registered organisations under section 244 of the Fair Work (Registered Organisations) Act 2009 was 9,699.
- (b) the number of persons who were at the end of the financial year employees of the organisation were one full-time and three part-time employees.
- (c) the name of each person who has been a member of the Committee of Management of the organisation at any time during the financial year, and the periods for which they held such a position were:

Branch	Names	Period
National Office	Mick Farrell	1 July 2010 - 30 June 2011
	Peter Marshall	1 July 2010 - 30 June 2011
Representing New South Wales	Darryl Harpley	1 July 2010 – 10 August 2010
	Chris Read	1 July 2010 - 30 June 2011
	Greg Matthews	1 July 2010 – 30 June 2011
Representing Victoria	Peter Marshall	1 July 2010 – 30 June 2011
	David Hamilton	1 July 2010 – 30 June 2011
	Tony Trimble	1 July 2010 – 30 June 2011
	Ken Brown	1 July 2010 – 30 June 2011
Representing Queensland	John Oliver	1 July 2010 – 30 June 2011
	Steve Bunney	1 July 2010 – 30 June 2011
	Bryan Taylor	1 July 2010 – 30 June 2011
	Joe Ryan	1 July 2010 – 30 June 2011
Representing South Australia	Greg Northcot	1 July 2010 – 30 June 2011
	Barry Luke	1 July 2010 – 30 June 2011
Representing Western Australia	Graeme Geer	1 July 2010 – 30 June 2011
	Kevin Jolly	1 July 2010 – 30 June 2011
Representing Aviation	Mick Farrell	1 July 2010 – 30 June 2011
	Joe Stenhouse	1 July 2010 – 30 June 2011
Representing Australian Capital		
Territory	Jason Jones	1 July 2010 – 30 November 2010
	Dave Livingstone	1 December 2010 – 30 June 2011
Representing Tasmania	Richard Warwick	1 July 2010 – 8 November 2010
	Vincent Males	9 November 2010 – 30 June 2011

OPERATING REPORT 30 JUNE 2011

	<u> </u>	
her Relevant Information		

Nil.

Signed for and on behalf of the Committee of Management:

PETER MARSHALL NATIONAL SECRETARY

Dated at

this

day of

2011.

COMMITTEE OF MANAGEMENT CERTIFICATE

Dated	at	this	day of	2011.
	FARREI IDENT	.L		
Signed	d on beh	alf of the Committee of Manag	ement:	
(f)	In relat (i)	ion to the recovery of wages a There were no recovery of wa June 2011	ctivity ages activity for the Union dur	ing the year ended 30
	(vi)	no orders have been made (Registered Organisations) A	by the Commission under seact 2009.	ction 273 of the Fair Work
	(v)		y any member of the reportin section 272 of the Fair Work	
	(iv)		g unit, therefore the financial nner specifically relating to the	
	(iii)		Inion have been kept and mai ganisations) Regulations 2009	
	(ii)		ion have been managed in activities of a branch concerned,	
	(i)		were held during the year of the organisation including	
(e)	during t	he financial year to which the	GPFR relates and since the en	nd of the year;
(d)		re reasonable grounds to belice en they become due and paya	eve that the reporting unit will ble;	be able to pay its debts as
(c)			show a true and fair view of e reporting unit as at 30 June	
(b)	the fina	ncial statements and notes co	mply with the reporting guideli	nes of Fair Work Australia;
(a)		ncial statements and notes ling Standards;	have been prepared in accor	dance with the Australian
The Co	ommittee	of Management declares that	in relation to the GPFR that ir	its opinion:
United	Firefigh	ters' Union of Australia pass	the Commi sed the following resolution ng unit for the financial year e	in relation to the general

INDEPENDENT AUDIT REPORT

TO THE MEMBERS OF UNITED FIREFIGHTERS' UNION OF AUSTRALIA

The financial report and Committee of Management's responsibility

We have audited the financial report of United Firefighters' Union of Australia for the financial year ended 30 June 2011 comprising the Committee of Management report, Statement of Financial Position, Statement of Financial Performance, Statement of Cash Flow and accompanying notes to the financial statements as set out on pages 5 and 8 to 20.

The Committee of Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the requirements imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

We conducted an independent audit in order to express an opinion to the members of the organisation. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgment, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Union's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report; and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the Committee of Management.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional ethical pronouncements.

INDEPENDENT AUDIT REPORT

TO THE MEMBERS OF UNITED FIREFIGHTERS' UNION OF AUSTRALIA

Auditor's Opinion

In our opinion, the general purpose financial report of the United Firefighters' Union of Australia presents fairly the financial position and results of its operations and its cashflows for the financial year ended 30 June 2011, in accordance with the following that apply in relation to the reporting unit:

- (a) the requirements imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009.
- (b) Australian Accounting Standards (including the Australian Accounting Interpretations) and
- (c) Other mandatory professional reporting requirements

AGOSTINELLI PERLEN CHARTERED ACCOUNTANTS

JOHN AGOSTINELLI PARTNER

Dated at Carlton, Victoria

This day of 2011.

STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2011

	<u>Notes</u>	<u>2011</u> \$	<u>2010</u> \$
(DEFICIENCY IN MEMBERS' EQUITY) / MEMBERS	S' EQUITY	(35,886)	(37,291)
REPRESENTED BY:			
CURRENT ASSETS Cash at Bank Subscriptions and Levies in Arrears Provision for Doubtful Debts Other debtors Prepayments GST receivable	5(a) 4(c)	17,321 217,217 (211,742) 6,915 3,416	182,463 (146,900) 16,075 6,618 9,471
Total Current Assets		33,127	67,727
NON-CURRENT ASSETS			
FIXED ASSETS Office Furniture & Equipment & Website Design	3	13,473	639
Total Non-Current Assets		13,473	639
TOTAL ASSETS		46,600	68,366
CURRENT LIABILITIES Bank Overdraft Trade Creditors Sundry Creditors Provision for Employee Entitlements Provision for Flood Relief	5(a) 6	13,676 46,393 14,599 1,550	6,282 77,660 3,175 12,967
Total Current Liabilities		76,218	100,084
NON CURRENT LIABILITIES Provision for Employee Entitlements	6	6,268	5,573
Total Non- Current Liabilities		6,268	5,573
TOTAL LIABILITIES		82,486	105,657
NET ASSETS		(35,886)	(37,291)

STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED 30 JUNE 2011

	Members' Funds	Total
	(\$)	(\$)
Balance at 1 July 2009	26,252	26,252
Deficit for the year	(63,543)	(63,543)
Balance at 30 June 2010	(37,291)	(37,291)
Surplus for the year	1,405	1,405
Balance at 30 June 2011	(35,886)	(35,886)

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2011

INCOME	Notes	<u>2011</u> \$	<u>2010</u> \$
Branch Subscriptions Affiliation Fees Magazine Revenue Interest Received Other Income Sponsorship	4(b)	492,278 30,537 80,000 20 20,000	296,851 42,873 106,500 1 2,800 5,000
ACTU IR Campaign		10,048	454,025
•			
Administration and other operating costs			
Affiliation Fees Doubtful Debts Bank Charges Computer Expenses Consultancy Depreciation of plant and equipment Depreciation of Website Design Depreciation of Leasehold Improvement Industrial Campaigns Interest expense Legal fees Loss from Sale of Assets O H & S Campaigns Printing, Postage & Stationery Promotional and magazine expenses Rent and occupancy expenses Sponsorship Storage Subscriptions Travelling Web Hosting		49,193 64,842 94 10,839 48 681 39 190,162 413 500 5,314 11,466 24,858 1,000 2,568 1,354 2,724 10,350	32,267 146,900 491 337 - 243 - 200 3,158 51,703 - 279 2,603 21,275 32,305 1,677 3,109 3,889 3,309
		376,445	303,745

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2011

	<u>Notes</u>	<u>2011</u> \$	<u>2010</u> \$
Audit & Accounting Fees		27,750	22,000
Employment Costs			
Salaries and Benefits – Office Bearers Salaries and Benefits – Other employees Superannuation Workcover Movement in Employee Entitlements Honorarium		31,576 65,836 12,695 973 2,327 800 114,207	45,787 49,213 15,190 1,243 883 800 113,116
Conference and Meetings		113,076	78,707
TOTAL EXPENDITURE		631,478	517,568
OPERATING SURPLUS / (DEFICIT)		1,405	(63,543)
Accumulated Deficit at 1 July 2010		(37,291)	26,252
ACCUMULATED (DEFICIT)/SURPLUS AT 30 JUNE 20)11	(35,886)	(37,291)

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2011

	<u>Note</u>	<u>2011</u> \$	<u>2010</u> \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from Branch Subscriptions and Affiliation Fees Payment to Suppliers and employees Interest received Interest paid		614,185 (576,586) 20	383,118 (388,237) 1 (3,158)
Net Cash used in Operating Activities	5 (b)	37,619	(8,276)
CASH FLOWS FROM INVESTING & FINANCING ACTIVITIES			
Payments for Property, Plant & Equipment Proceeds from Sale of Property, Plant & Equipment		(14,016) 	
Net cash provided by Investing & Financing Activities	s	-	-
NET INCREASE (DECREASE) IN CASH HELD		23,603	(8,276)
Cash at the Beginning of the Financial Year		(6,282)	1,994
CASH AT THE END OF FINANCIAL YEAR	5 (a)	17,321	(6,282)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

Note 1 - General Information

This financial report covers United Firefighters' Union of Australia. These financial statements are a general purpose financial report prepared in order to satisfy the requirements of the Fair Work (Registered Organisations) Act 2009.

In accordance with generally accepted accounting principles for such organisations, membership contributions are accounted for on an accruals basis. Unless otherwise stated, the accounts are prepared under the historical cost convention and do not take into account changing money values, or except where stated, current valuations of non-current assets. The accounts have been drawn up in accordance with the Accounting Standards jointly issued by the Australian Accounting Bodies and as required by law.

(a) Depreciation

Fixed assets are depreciated over the period of their expected effective lives.

(b) Employee Entitlements

Provision is made for the Union's liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year together with entitlements arising from wages and salaries and annual leave which will be settled after one year, have been measured at their nominal amount.

Contributions are made by the Union to an employee superannuation fund and are charged as expenses when incurred.

(c) Comparatives

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

(d) Income Tax

No provision for income tax is necessary as Trade Unions are exempt bodies under Division 50-15 of the Income Tax Assessment Act 1997.

(e) Stock on Hand

All stocks of stationery, printed materials and other consumables are written off immediately on acquisition through the income and expenditure account.

(f) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

Note 1 - Accounting Policies (continued)

(g) Revenue

Revenue from membership dues is accounted for on a cash receipts basis.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument.

Rental income is recognised on a straight-line basis over a period of lease term so as to reflect a constant periodic rate of return on the net investment.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at the reporting date and where the outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable.

All revenue is stated net of the amount of goods and services tax (GST).

Note 2 – Basis of Preparation

These accounts are the accounts of the national body of the United Firefighters Union of Australia. They do not include the accounts of each of the branches of the Union which are constituted under its rules and in accordance with the provisions of Section 271 of the Fair Work (Registered Organisations) Act 2009.

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below. They have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

	<u>2011</u> \$	<u>2010</u> \$
Note 3 - Motor Vehicles, Office Furniture & Equipment	Ť	·
Office Furniture & Equipment - at Cost Less: Accumulated Depreciation	1,667 (246)	13,862 (13,223)
	1,421	639
Computer Software Less: Accumulated Depreciation	48,742 (39,242)	41,641 (41,641)
	9,500	
Leasehold Improvements Less: Accumulated Depreciation	2,591 (39)	-
•	2,552 ======	-
Total Written Down Value	13,473	639
Nata A. Oukassistissa	=========	

Note 4 - Subscriptions

- (a) Subscriptions are receivable from State Branches based on membership numbers and paid quarterly in arrears.
- (b) Subscriptions receivable for the year ended 30 June 2011 are made up as follows:

New South Wales	52,517	101,692
Victoria	169,606	64,543
Queensland	66,547	53,221
South Australia	61,335	20,928
Western Australia	68,128	24,372
Tasmania	21,500	8,323
Australian Capital Territory	10,162	8,141
Australian Government Employees	42,483	15,631
	=======================================	=========
Total Subscriptions	492,278	296,851
	=========	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

(c) The total receivables at 30 June 2011 comprises:

Subscriptions: New South Wales Tasmania ACT	211,742 - 475	146,899 2,564 -
Total Subscriptions and levies in Arrears	212,217	149,463
Other receivables	5,000	33,000
Total Receivables	217,217	182,463

Note 5 - Notes To The Statement of Cash Flows

(a) Reconciliation of Cash

For the purposes of the statement of cash flows, cash includes cash on hand, cash at bank and deposits. Cash at the beginning and end of the financial year as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:

	<u>2011</u> \$	<u>2010</u> \$
Cash at Bank – Commonwealth Bank Cash at Bank – Credit Union	15,769 1,552	(6,282)
_	17,321	(6,282)
(b) Reconciliation of Cash Flow from Operations with Operating Su	rplus:	
Operating Surplus/(Deficit)	1,405	(63,543)
Depreciation & Amortisation	768	243
Adjustments for Non-Cash Income and Expense Items:		
Employee Entitlements Doubtful Debts Loss on sale of assets	2,327 64,842 413	882 146,900
Changes in Operating Assets & Liabilities:		
(Increase)/Decrease in Other Receivables (Increase)/Decrease in Subscriptions in Arrears Increase/(Decrease) in Trade Creditors and Accruals Increase/(Decrease) in Other Creditors	(297) (18,678) (19,216) 6,055	(6,440) (86,981) (9,444) 10,107
Cash Inflow from Operating Activities	37,619	(8,276)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

	Elected Official	Other Staff	Total Provision
Note 6 – Employee Entitlements Provision Annual Leave			
Balance at the beginning of the year Additional provisions Amounts used	4,770 4,164	8,197 5,074 (7,606)	12,967 9,238 (7,606)
Balance at the end of the year	8,934	5,665	14,599
Long Service Leave Balance at the beginning of the year Additional provisions Amounts used	5,573 696	- - -	5,573 696
Balance at the end of the year	6,269	-	6,269
Total Employee Entitlements	15,203	5,665	20,868
Reconciliation to Movement in Provisions Balance at the beginning of the year Movement in Provisions			18,540 2,328
Balance at the end of the year			20,868

Note 7 - Financial Risk Management

The Union's financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, accounts receivable and accounts payable.

The totals for each category of financial instrument are as follows:

Financial Assets		
Cash and cash equivalents	17,321	-
Trade and other receivables	8,968	61,109
Total Financial Assets	26,289	61,109
		-
Financial Liabilities		
Bank overdraft	-	6,282
Trade and other payables	60,069	80,835
Total Financial Liabilities	60,069	84,100

The main risks the Union is exposed to through its financial instruments are liquidity risk and market risk through interest rate risk.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

Note 7 - Financial Risk Management (continued)

(a) Liquidity risk

Liquidity risk arises from the possibility that the Union might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities.

The Union manages risk through the following mechanisms:

- Comparing the maturity profile of financial liabilities with the realisation profile of financial assets;
- Managing credit risk related to financial assets;
- · Maintaining a reputable credit risk profile; and
- Monitoring undrawn credit facilities.

Financial liability and financial asset maturity analysis

	Within 1 Year		1-5 Years		Total Contractual Cash Flow	
	2011	2010	2011	2010	2011	2010
	\$	\$	\$	\$	\$	\$
Financial Assets – cash flow realisable						
Cash and cash equivalents	-	-	-	-	-	-
Trade and other receivables	26,289	61,109	-	-	26,289	61,109
Total anticipated inflows	26,289	61,109	-	-	26,289	61,109
Bank overdrafts		6,282				6,282
	00.000	-	-	-		·
Trade and other payables	60,069	80,835			60,069	80,835
Total contractual outflows	60,069	87,117	-	-	60,069	87,117
Net inflow/(outflow) on financial instruments	(33,780)	(26,008)	-	_	(33,780)	(26,008)

(b) Market risk

i. Interest rate risk

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect cash flows or the fair value of fixed rate financial instruments.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

Note 8 - Related Party Transactions

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:

-Trade Receivables	212,217	149,463
-Trade Payables		6,771

Note 9 - Key Management Personnel

The total remuneration paid to elected officials of the Branch during the period are as follows:

Short-term employee benefits	31,576
Post-employment benefits	4,815
Total	36,391

Note 10 - Going Concern

The Union has a working capital deficiency as at 30 June 2011. This situation indicates the existence of a material uncertainty which may cast doubt on the Union's ability to continue as a going concern and therefore it may be unable to realise its assets and discharge its liabilities in the normal course of business.

The working capital deficiency has resulted from the introduction of a provision for doubtful debts raised against the membership dues receivable balance as at 30 June 2011. The provision has been raised due to the funds receivable being in dispute and subject to legal action at balance date.

The Union have been proactive in successfully implementing an increase to the calculation of Union dues in order to cover the shortfall in income. Evidently the 2011 results report a small profit with future forecasts indicating that the Union will return to a surplus position.

Note 11 - Contingent Liability

Legal proceedings are ongoing between the National Office and a State Branch and remain unresolved at the date of signing of the audit report. These proceedings relate to membership dues which are in dispute and remain unpaid at year end.

Note 12 - Events after Balance Date

There have not been any material events between the balance sheet date and the date of signing of the operating report

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

Note 13 - Notice Required Under The Fair Work (Registered Organisations) Act 2009:

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009 the attention of members is drawn to the provisions of subsections (1), (2) and (3) of Section 272, which read as follows:

- (1) A member of a reporting unit, or the General Manager, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application;
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit;
- (3) A reporting unit must comply with an application made under subsection (1).

Note 14 - Union Details

(a) Registered office

The registered office of the company is: United Firefighters' Union of Australia 410 Brunswick Street Fitzroy VIC 3065

(b) Principal place of business

The principal place of business is: 410 Brunswick Street Fitzroy VIC 3065