ANNUAL REPORT

ADDRESS MISSISSIPPI AVENUE & BOARDWALK
ATLANTIC CITY, NJ 08401

FOR THE YEAR ENDED DECEMBER 31, 1991

TO THE

CASINO CONTROL COMMISSION

OF THE

STATE OF NEW JERSEY



NAME OF OFFICER IN CHARGE OF CORRESPONDENCE REGARDING THIS ANNUAL REPORT	FRANCIS X. MCCARTHY, JR.
	SENIOR V.P. OF FINANCE & ADMINISTRATION
ADDRESS	MISSISSIPPI AVENUE & BOARDWALK
	ATLANTIC CITY, NJ 08401

TRADING NAME OF LICENSEE TRUMP PLAZA HOTEL & CASINO

LIST OF FORMS - ANNUAL REPORT

FOR THE YEAR ENDED DECEMBER 31, 1991

TITLE	FORM NO.
Balance Sheets	CCC-305
Statements of Income (Year-to-Date)	CCC-310
Statements of Income (Three Months)	CCC-315
Statements of Changes in Partners'	
or Proprietor's Equity	CCC-325
Statements of Cash Flows	CCC-335
Notes to Financial Statements	
Schedule of Receivables and Patron's Checks	CCC-340
Statement of Conformity and Accuracy	CCC-350

STATEMENTS OF INCOME

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1991 AND 1990

(UNAUDITED)
(\$ IN THOUSANDS)

LINE	DESCRIPTION		1
(a)	(b)	(c) 1991	(d) 1990
			RESTATED
	Revenue:	 \$	\$
1	Casino	235,007	277,052
2	Rooms	27,016	23,948
3	Food and beverage	43,102	45,803
4	Other	7,840	17,535 *
5	Total revenue	312,965	364,338 *
6	Less: Promotional allowances(Note 12)	36,242	49,511
7	Net revenue	276,723	314,827 *
	Costs and Expenses:		
8	Costs of goods and services	149,132	167,209
9	Selling, general, and administrative	78,107	93,425
10	Provision for doubtful accounts	5,233	8,013
_11	Depreciation and amortization	16,193	16,725
	Charges from affiliates other than interest:		
12	Management fees	_	-
_13	Other(Note 15)	8,478	5,558
_14	Total costs and expenses	257,143	290,930
_15	Income (Loss) from Operations	19,580	23,897 *
	Other Income (Expenses):		
<u>16</u>	Interest (expense) - affiliates(Note 13)	(30,444)	(32,188)
<u>17</u>	Interest (expense) - external	(3,951)	(2,386)
18	Investment alternative tax and related income		
	(expense) - net(Note 15)	(2,445)	(4,823)
19	Nonoperating income (expense) - net(Note 14)	(14,834)	3,881 *
20	Total other income (expenses)	(51,674)	(35,516)*
21	Income (Loss) before Income Taxes and Extraordinary Items.	(32,094)	(11,619)
22	Provision (credit) for income taxes(Note 16)	(2,864)	(1,028)
_23	Income (Loss) before Extraordinary Items	(29,230)	(10,591)
24	Extraordinary items (net of income taxes -		
	19 <u>91</u> , \$ - ; 19 <u>90</u> , \$ -)	-	_
25	Net Income (Loss)	<u>\$ (29,230)</u>	\$(10,591)

^{*} Certain reclassifications have been made in the prior period Financial Statements in order to conform with the presentation used in the current period.

STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED DECEMBER 31, 1991 AND 1990

(UNAUDITED) (\$ IN THOUSANDS)

LINE	DESCRIPTION		
(a)	(b)	(c) 19 <u>91</u>	(d) 19 <u>90</u>
	Revenue:	\$	\$
1	Casino	54,391	60,780
2	Rooms	6,331	5,053
3_	Food and beverage	10,664	10,669
4	Other	1,805	5,073
5	Total revenue	73,191	81,575
6	Less: Promotional allowances(Note 12)	8,722	11,763
	Net revenue	64,469	69,812
	Costs and Expenses:		
8	Costs of goods and services	36,939	38,980
9	Selling, general, and administrative	18,773	24,959
10	Provision for doubtful accounts	1,010	4,073
11	Depreciation and amortization	4,109	4,000
	Charges from affiliates other than interest:		
12	Management fees	_	-
13	Other(Note 15)	2,032	3,494
14	Total costs and expenses	62,863	75,506
15	Income (Loss) from Operations	1,606	(5,694)
	Other Income (Expenses):		
16	Interest (expense) - affiliates(Note 13)	(7,241)	(8,047)
17	Interest (expense) - external	(1,274)	(630)
18	Investment alternative tax and related income		
	(expense) - net(Note 15)	(575)	(515)
19	Nonoperating income (expense) - net(Note 14)	(15,490)	311
20	Total other income (expenses)	(24,580)	(8,881)
21	Income (Loss) before Income Taxes and Extraordinary Items.	(22,974)	(14,575)
22	Provision (credit) for income taxes(Note 16)	(2,022)	(1,336)
23	Income (Loss) before Extraordinary Items	(20,952)	(13,239)
24	Extraordinary items (net of income taxes -		
	19 <u>91</u> , \$ - ; 19 <u>90</u> , \$ -)	_	
_25	Net Income (Loss)	<u>\$(20,952)</u>	<u>\$(13,239)</u>

BALANCE SHEETS

DECEMBER 31, 1991 AND 1990

(UNAUDITED)
(\$ IN THOUSANDS)

LINE	DESCRIPTION		T
(a)	(b)	(a) 1001	(4) 1000
(4)		(c) 19 <u>91</u>	(d) 19 <u>90</u>
*******************************	ASSETS		
	Current Assets:	\$	\$
1	Cash	10,475	10,005
2	Marketable securities	1 10,473	10,003
3	Receivables and patrons' checks (net of allowance for	 	
	doubtful accounts - 1991, \$20,231; 1990, \$19,373)	12,644	17,779
4	Inventories	2,901	3,101
5	Prepaid expenses and other current assets(Note 3)	3,280	4,650
	respect superiors and sense surrent appears(Note 5)	1 3,200	4,030
6	Total current assets	29,300	25 525
	Total ourient appeture.	29,300	35,535
7	Investments, Advances, and Receivables(Note 4)	4,512	6 752
8	Property and Equipment - Net(Note 5)	306,834	6,753
9	Other Assets(Note 6)	39,010	
	denot habetberen hote of	39,010	38,232
10	Total Assets	\$370 656	#207 11E
	TOTAL ABBUTA	\$379,656	\$397,115
	LIABILITIES AND EQUITY		
	Current Liabilities:	\$	\$
_11	Accounts payable	7,263	7,904
12	Notes payable	396	53
	Current portion of long-term debt:		
13	Due to affiliates(Note 9)	25,000	25,000
14	Other(Note 10)	6,420	3,068
15	Income taxes payable and accrued	-	-
16	Other accrued expenses(Note 7)	19,693	19,162
17	Other current liabilities(Note 8)	7,786	8,077
18	Total current liabilities	66,558	63,264
	Long-Term Debt:		
19	Due to affiliates(Note 9)	200,000	225,000
20	Other(Note 10)	58,326	22,048
21	(
	Deferred Credits(Note 11)	729	3.530
	Deferred Credits(Note 11) Other Liabilities	729	3,530
22	Other Liabilities	729	3,530
		729	3,530
22 23	Other Liabilities Commitments and Contingencies (Note 15)	_	
22	Other Liabilities	729 - 325,613	3,530
22 23 24	Other Liabilities Commitments and Contingencies (Note 15) Total Liabilities	325,613	313,842
22 23	Other Liabilities Commitments and Contingencies (Note 15)	_	_
22 23 24	Other Liabilities	325,613	313,842

STATEMENTS OF CHANGES IN PARTNERS' OR PROPRIETOR'S EQUITY

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1991 AND 1990

(UNAUDITED)
(\$ IN THOUSANDS)

LINE	DESCRIPTION		
(a)	(b)	(c) 19 <u>91</u>	(d) 19 <u>90</u>
1 2 3	Invested Capital: Beginning balance (January 1)	\$ 50,707 -	\$ 50,707 -
4	Ending balance.	50,707	50,707
5 6 7 8 9	Accumulated Income (Loss): Beginning balance (January 1) Prior period adjustments Net income (loss) Ending balance.	79,741 - (29,230) - 50,511	90,332 - (10,591) - 79,741
10 11 12	Capital Withdrawals: Beginning balance (January 1)	(47,175)	(52,558) 5,383
13	Ending balance	(47,175)	(47,175)
14	Net Unrealized Loss on Noncurrent Marketable Equity Securities: Beginning balance (January 1)	-	_
15 16			
<u>17</u>	Ending balance	-	-
18	Ending Partners' Or Proprietor's Equity	<u>\$_54,043</u>	\$_83 <u>,</u> 273

STATEMENTS OF CASH FLOWS

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1991 AND 1990

(UNAUDITED)
(\$ IN THOUSANDS)

	DUGGRIDMIAN		
LINE	DESCRIPTION	(-) 1001	(3) 1000
(a)	(b)	(c) 19 <u>91</u>	(d) 19 <u>90</u>
		ļ	
		4 2 24 5	
1	Net Cash Provided (Used) by Operating Activities	\$ 8,815	\$ 2,418
			1
	Cash Flows from Investing Activities:		
2	Purchase of short-term investment securities	-	_
3	Proceeds from the sale of short-term invest. securities.	-	
4	Cash outflows for property and equipment	(5,763)	(11,179)
5	Proceeds from disposition of property and equipment	149	213
6	Purchase of casino reinvestment obligations	(666)	(1,315)
7	Purchase of other investments and loans/advances made	-	(6,984)
8	Proceeds from disposal of investments and collection		
	of advances and long-term receivables	462	-
9	Cash outflows to acquire business entities	_	_
10	Casino Reinvestment Obligation Donation	_	11,971
11	casino Reinvos anone ostigation sinisten	_	<u> </u>
12	Net Cash Provided (Used) by Investing Activities	(5,818)	(7,294)
12_	l cash Flovided (used) by investing hetivicies	(3/313)	1 . , ,
	Cash Flows from Financing Activities:		
1.0	Cash proceeds from issuance of short-term debt	1,501	872
13		(1,008)	(1,041)
14	Payments to settle short-term debt		
<u>15</u>	Cash proceeds from issuance of long-term debt	25,075	1,829
<u> 16</u>	Costs of issuing debt	/00 005	(2.700)
	Payments to settle long-term debt	(28,095)	(3,789)
18	Cash proceeds from issuing stock or capital contribution		5,383
19	Purchases of treasury stock	-	-
20	Payments of dividends or capital withdrawals		-
21		-	_
22		_	-
23	Net Cash Provided (Used) by Financing Activities	(2,527)	3,254
	, ,		
24	Net Increase (Decrease) in Cash and Cash Equivalents	470	(1,622)
25	Cash and Cash Equivalents at Beginning of Period	10,005	11,627
	cash and cash Equivalents at Beginning of Fortautition		
20	Cash and Cash Equivalents at End of Period	\$_10,475	\$ 10,005
_26	<u> </u>		
=====			
	•		
	SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFO	RMATION	
	Cash Paid During Period For:		
27	Interest (net of amount capitalized)	\$ 34,533	\$ 34,463
28	Income taxes	\$ -	\$ 1,900
		•	•

STATEMENTS OF CASH FLOWS

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1991 AND 1990

(UNAUDITED)
(\$ IN THOUSANDS)

LINE	DESCRIPTION	<u> </u>	T
	∤	(-) 1001	(3) 1000
(a)	(b)	(c) 19 <u>91</u>	(d) 19 <u>90</u>
***************************************	Net Cash Flows from Operating Activities:	-	
29		t (20, 220)	t/10 501
	Net income (loss)	19(23,230)	\$(10,591)
	excluded from income:		·
30		15 270	15 700
31	Depreciation and amortization of property & equipment. Amortization of other assets	15,270	15,798
32		923	927
33	Amortization of debt discount or premium	-	-
34	Deferred income taxes - current	- 	- (501)
35	Deferred income taxes - noncurrent	(2,801)	(691)
36	(Gain) loss on disposition of property and equipment.	105	(36)
37	(Gain) loss on casino reinvestment obligation	2,445	4,823
38	(Gain) loss from other investment activities	-	-
30	Net (increase) decrease in receivables and patrons'	E 10E	/
20	checks	5,135	(5,292)
39	Net (increase) decrease in inventories	200	1,115
40	Net (increase) decrease in other current assets	1,370	(2,414)
41	Net (increase) decrease in other assets	(1,701)	586
42	Net (increase) decrease in accounts payables	(641)	3,712
43	Net (increase) decrease in other current liabilities	0.40	(5.5.5)
4.4	excluding debt	240	(5,519)
44	Net increase (decrease) in other noncurrent		
4 =	liabilities excluding debt		-
45	Regency Hotel long-term obligations	17,500	_
46 47	Note Cook Described (No. 3) has Cooketing Bulling	4 0 015	-
47	Net Cash Provided (Used) by Operating Activities	\$8 <u>,815</u>	\$2 <u>,418</u>
=====		=========	========
,		•	
	SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCI	NG ACTIVITIES	3
	Acquisition of Property and Equipment:		
48	Additions to property and equipment	\$ 5,763	\$(11,458)
49	Less: Capital lease obligations incurred	-	279
50	Cash Outflows for Property and Equipment	\$ _5 , 763	\$(11,179)
			========
E1	Acquisition of Business Entities:	,	#
51		\$ -	\$ -
<u>52</u> 53	Goodwill acquired	-	-
	Net assets acquired other than cash, goodwill, and		
E /	property and equipment	-	-
<u>54</u> 55	Long-term debt assumed	-	-
	Issuance of stock or capital invested	- +	-
_56	Cash Outflows to Acquire Business Entities	\$	\$
	Stock Issued or Capital Contributions:		
57		\$ -	\$ -
58	Less: Issuances to settle long-term debt	-	-
59	Consideration in acquisition of business entities	-	
60	Cash Proceeds from Issuing Stock or Capital Contributions.	\$	\$ -
			========

NOTE 1: PROPOSED PLAN OF REORGANIZATION

Trump Plaza Associates (the "Company") is currently experiencing a liquidity problem and has incurred losses in the past two years due to a variety of factors including an overall deterioration in the Atlantic City gaming market as indicated by reduced rates of casino growth for the industry for the last three years, aggravated by an economic recession in the Northeast, a recent significant increase in capacity in the Atlantic City gaming market and less than anticipated revenues at Trump Plaza. The Company believes that these factors will be temporary and that there has been no permanent impairment of the net carrying value of its property and equipment. Although certain measurements indicated that the net carrying value of property and equipment may not be realizable in the ordinary course of business, the estimated undiscounted sum of future cash flows, before debt service, over approximately ten years is expected to be sufficient to recover the net carrying value of such assets.

On March 9, 1992, the Company filed a prepackaged plan of reorganization ("The Plan") under Chapter 11 of the United States Bankruptcy Code of 1978, as amended. The Plan provides for the Company to restructure its indebtedness under its 12 7/8% Promissory Note and its notes payable to Belmont Fund, L.P., a Bermuda Limited Company ("Belmont") and Fidelity Capital & Income Fund ("Fidelity") a mutual fund business trust (See Note 10).

The proposed restructuring will include certain amendments to the Bond Indenture that would result in each \$1,000 of the 12 7/8% Bonds ("Old Bonds") and 11% notes ("Notes") being exchanged for \$900 principal amount of 12% New Mortgage Bonds ("New Bonds"), twelve shares of 9.34% mandatory redeemable preferred stock with a liquidation value of \$25 per share and twelve shares of Common Stock, par value \$.00001 per share. The New Bonds will mature on September 15, 2002 and will not be subject to any sinking fund requirement. This will result in the exchange of \$250,000,000 of Old Bonds and Notes for \$225,000,000 of New Bonds and \$75,000,000 of Redeemable Preferred Stock. In accordance with AICPA Statement of Position 90-7, "Financial Reporting by entities in Reorganization under the Bankruptcy code", the New Bonds and Preferred Stock will be stated at the present value of amounts to be paid, determined at current interest rates. The current interest rate will be determined based on the trading price for a specified period subsequent to issuance. The New Bonds and Preferred Stock will be accreted over their respective periods to their face value at maturity.

Until such time as the Plan becomes effective, the Company will rely on cash generated from operations to service its debt and provide for anticipated capital requirements. The Company believes that, upon subsequent confirmation of the Plan, sufficient cash from operations will be generated to enable the Company to service their restructured debt obligations.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Organization

The Company, doing business as Trump Plaza Hotel and Casino, operates as a general partnership. On May 16, 1986, the Company used a portion of proceeds received from the issuance of Mortgage Bonds by Trump Plaza Funding, Inc., a financing affiliate, for the acquisition of Harrah's Atlantic City, Inc.'s ("HAC") 50% interest in the Company, in accordance with a Redemption Agreement.

TRUMP PLAZA ASSOCIATES NOTES TO FINANCIAL STATEMENTS

B. Gaming Revenues

Gaming revenues represent the net win from gaming activities which is the difference between amounts wagered and amounts won by patrons.

C. Promotional Allowances

Total (gross) revenues include the retail value of complimentary food, beverage and hotel services furnished to patrons. The retail value of these promotional allowances is deducted from gross revenues to arrive at new revenues. The cost of promotional allowances is charged to operations.

D. Inventories

Inventories of provisions and supplies are valued at the lower of cost (weighted average) or market.

E. Property and Equipment

Property and equipment is carried at cost and is depreciated on the straight-line method using rates based on the following estimated useful lives:

Building and improvements 40 years Furniture, fixtures and equipment 3-10 years Leasehold Improvements 10-40 years

Interest associated with borrowings used to finance construction projects has been capitalized and is being amortized over the estimated useful life of the assets.

F. Land Rights

Land rights represent the fair value of such rights, at the time of contribution, of certain land leases contributed to the Company by The Trump Plaza Corporation, an affiliate of the Company. These rights are being amortized over the period of the underlying operating leases which extend through 2078.

G. Debt Issuance Costs

Costs incurred in connection with the financing of the long-term debt-due to affiliates are being amortized over the life of the debt using the effective interest method.

H. <u>Income Taxes</u>

The accompanying financial statements do not include a provision for Federal income taxes, since any income or losses allocated to the Partners are reportable for Federal income tax purposes by the Partners.

Under the New Jersey Casino Control Commission regulations, the Company is required to file a consolidated New Jersey corporation business tax return. Accordingly, a benefit for state income taxes has been reflected in the accompanying financial statements.

Deferred State income taxes result primarily from differences in the timing of reporting of depreciation for tax and financial statement purposes.

TRUMP PLAZA ASSOCIATES NOTES TO FINANCIAL STATEMENTS

I. Statement of Cash Flows

For purposes of the statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

NOTE 3: PREPAID EXPENSES AND OTHER CURRENT ASSETS

Prepaid expenses and other current assets as of December 31 consisted of the following:

			1991		1990
Prepaid taxes		\$	423,000	\$	417,000
Prepaid insuran	ce		734,000	·	535,000
Prepaid air tra	nsportation costs		94,000		184,000
Prepaid rent			159,000		190,000
Prepaid adverti	sing costs		150,000		56,000
Prepaid special	event costs		17,000		292,000
Prepaid CRDA ex	pense	1	,147,000	2	,599,000
Prepaid service	contracts		105,000		113,000
Prepaid sewerag	e costs		129,000		110,000
Prepaid enterta	inment		133,000		.
Other			189,000		154,000
		\$ <u>3</u>	<u> 280,000</u>	\$ <u>4</u> _	<u>650,000</u>

NOTE 4: INVESTMENTS, ADVANCES AND RECEIVABLES

Investments, advances and receivables as of December 31 consisted of the following:

	1991	1990
Advances due from -		
Trump Seashore Associates	\$1,415,000	\$1,356,000
The Trump Organization	14,000	-
Helicopter Air Services, Inc.	-	218,000
Trump Shuttle	_	113,000
Trump Sports & Entertainment	_	75,000
Trump Crystal Tower Associates	285,000	-
Other Affiliated Companies	9,000	21,000
Partners		1,842,000
Casino reinvestment bonds and escrow		
deposit, net of valuation adjustment -		
(1991) \$1,392,000; (1990) \$1,157,000	2,789,000	2,354,000
CRDA Deferred Expense	<u> </u>	774,000
	\$4,512,000	\$ <u>6,753,000</u>

NOTE 5: PROPERTY AND EQUIPMENT - NET

Property and equipment as of December 31 consisted of the following:

	1991	1990
Land and land improvements	\$ 34,760,000	\$ 34,747,000
Buildings	292,364,000	291,206,000
Furniture, fixtures and equipment	69,968,000	65,930,000
Leasehold improvements	2,378,000	2,378,000
Construction in progress	2,437,000	2,300,000
	401,907,000	396,561,000
Less - Accumulated depreciation &		
amortization	(95,073,000)	(79,966,000)
Net property and equipment	\$306,834,000	\$316,595,000

NOTE 6: OTHER ASSETS

Other assets as of December 31 consisted of the following:

	1991	1990
Land rights, net	\$ 30,797,000	\$ 31,167,000
Debt issuance costs, net	5,568,000	6,094,000
Deposits	621,000	184,000
Other deferred charges	2,024,000	787,000
	\$_39,010,000	\$ <u>38,232,000</u>

NOTE 7: OTHER ACCRUED EXPENSES

Other accrued expenses as of December 31 consisted of the following:

	1991	1990
Accrued payroll	\$ 6,206,000	\$ 5,709,000
Accrued progressive jackpot liabilities	5,189,000	5,163,000
Accrued interest	1,495,000	1,633,000
Accrued gaming taxes payable	353,000	137,000
Accrued Casino Control Commission &	•	•
Division of Gaming Enforcement fees	819,000	525,000
Accrued utilities	206,000	384,000
Accrued union benefits	311,000	228,000
Accrued health insurance benefits	375 , 00 0	1,034,000
Accrued sales, use & luxury tax	170,000	1,148,000
Accrued transportation costs	-	408,000
Accrued professional costs	1,904,000	119,000
Accrued special event costs	587,000	717,000
Accrued repairs & maintenance cost	183,000	180,000
Accrued uniforms	51,000	153,000
Accrued bank service charges	42,000	116,000
Accrued fines & penalties	450,000	500,000
Other	1,352,000	1,008,000
	\$19,693,000	\$ <u>19,162,000</u>

TRUMP PLAZA ASSOCIATES NOTES TO FINANCIAL STATEMENTS, continued

NOTE 8: OTHER CURRENT LIABILITIES

Other current liabilities as of December 31 consisted of the following:

	1991	1990
Unredeemed chip/token liability	\$3,353,000	\$3,229,000
Patron deposits	275,000	336,000
Casino reinvestment liability	154,000	167,000
Reserve for insurance claims	2,135,000	2,245,000
Advance room/theatre deposits	281,000	450,000
Advances due to Trump's Castle Associates	345,000	431,000
Advances due to Trump Penthouse Parcel	26,000	65,000
Advances due to Seashore Four Associates	665,000	83,000
Advances due to Taj Mahal Associates	222,000	53,000
Advances due to Trump Crystal Tower		·
Associates	_	708,000
Unclaimed wages	308,000	266,000
Other	22,000	44,000
	\$ <u>7,786,000</u>	\$ <u>8,077,000</u>

NOTE 9: LONG-TERM DEBT-DUE TO AFFILIATES

Long-term debt-due to affiliates as of December 31 consisted of the following:

	1991	1990
12 7/8% promissory note, interest payable semi-annually, sinking fund payments to retire \$25,000,000 principal amount annually commenced June 15, 1991 and are calculated to retire 70% of the promissory		
note prior to maturity in 1998	\$225,000,000	\$250,000,000
Less current maturities	25,000,000	25,000,000
	\$ <u>200,000,000</u>	\$ <u>225,000,000</u>

As more fully described in Note 10 below, the Company satisfied its initial \$25,000,000 Sinking Fund requirement through the issuance of promissory notes payable to Belmont and Fidelity a mutual fund business trust in the amount of \$5,125,000 and \$19,875,000, respectively, in exchange for an equivalent amount of Bonds.

TRUMP PLAZA ASSOCIATES NOTES TO FINANCIAL STATEMENTS, continued

NOTE 10: LONG-TERM DEBT - OTHER

Long-term debt - other as of December 31 consisted of the following:

	1991	1990
Promissory notes payable, interest payable monthly, maturing in 1996 (A)	\$ 25,000,000	\$ -
10% note payable to Harrah's Atlantic City, Inc., interest payable monthly, maturing in 1993 (B)	11,859,000	14,401,000
Mortgage notes payable in monthly installments, including interest, with interest rates ranging from 9.5% to 11.0%. The notes are due at various dates between 1991 and 1998 and are secured by certain real property.	10,162,000	10,554,000
Regency Hotel Obligations (C)	17,500,000	-
Other notes with interest rates ranging from 11.02% to 12.5%, principal and interest payable monthly,		
secured by automobile equipment	225,000 64,746,000	161,000 25,116,000
Less current maturities	6,420,000	3,068,000
	\$ <u>58,326,000</u>	\$ <u>22,048,000</u>

(A) On May 30, 1991, the Company issued promissory notes ("The 1991 notes") payable to Belmont and Fidelity in the principal amounts of \$5,125,000 and \$19,875,000, respectively. Interest on the notes is payable monthly and commenced July 15, 1991 and continue to May 30, 1992 at a rate of 11% (12% until May 30, 1993 and 12-7/8% until maturity on September 30, 1996) on the outstanding principal balance. Subsequent to the maturity date or in the event the principal balance becomes due at an earlier date, interest will be payable on any overdue principal at the prime rate plus five (5%) per annum.

The 1991 notes were issued in exchange for \$25,000,000 in principal amount of the Company's mortgage bonds held by Fidelity Management and Research Company. This exchange satisfied the Company's June 15, 1991 Sinking Fund requirement.

The 1991 notes are secured by a mortgage (senior to the lien of the Bond Mortgage, but subordinate to mortgages on certain real property). In addition, the 1991 notes provide; (i) for a mandatory prepayment each year commencing on April 1, 1992 in an amount equal to 50% of the Company's excess cash flow, as defined, in excess of \$75,000,000; and (ii) for the mandatory prepayment of all or a portion of the notes in the event all or a portion of the Bonds are redeemed.

NOTES TO FINANCIAL STATEMENTS, continued

NOTE 10: LONG-TERM DEBT - OTHER, continued

(B) Interest on the note accrues at a rate of 10% per annum and is payable monthly. Payments of the original principal amounts are scheduled as follows:

> 1992 1993 \$ 3,388,000 8,471,000

> > \$11,859,000

(C) Pursuant to the plan, the Company proposes to reject an agreement (the "Regency Lease") entered into with Trump Crystal Tower Associates Limited Company, ("TCTA") an affiliate of the Company, (See Note 15) and to issue on the date the plan becomes effective in the principal amount of approximately \$17,500,000 in settlement of its obligations under the Regency Lease. This amount is included in Note 14. The Regency Note will bear interest payable semi-annually on unpaid principal at the rate of 9.14% per annum. Payments of principal in the amount of \$1,000,000 are due and payable annually from the Company commencing December 15, 1995 until maturity (March 15, 2003). The Company has agreed to continue operating the Trump Regency Hotel under the terms of the lease until September 30, 1992.

The aggregate maturities of long-term debt other in each of the years subsequent to 1991 are:

 1992
 \$ 6,420,000

 1993
 9,389,000

 1994
 913,000

 1995
 3,537,000

 1996
 26,534,000

 Thereafter
 17,953,000

 \$64,746,000

NOTE 11: DEFERRED CREDITS

Deferred credits as of December 31, 1991 and 1990 consisted of deferred state income taxes.

TRUMP PLAZA ASSOCIATES NOTES TO FINANCIAL STATEMENTS, continued

NOTE 12: PROMOTIONAL ALLOWANCES AND EXPENSES

Promotional allowances and expenses for the three months and twelve months ended December 31, 1991 consisted of the following:

Three months ended:

	Promotional	Allowances	Promotiona	l Expe	enses
	Number of	Dollar	Number of		Dollar
	Recipients	Amount	Recipients	***************************************	Amount
Rooms	23,767	\$2,509,000	76	\$	6,000
Food	290,072	3,854,000	_	'	_
Beverage	663,823	1,992,000	-		_
Travel		_	5,453		819,000
Theatre	32,426	256,000	1,373		54,000
Coin Bonus		-	551,175	4,	004,000
Tips	-	-	5,932	•	149,000
Player Gifts	-	-	25		90,000
Other	10,808	111,000	4,662		61,000
TOTAL	1,020,896	\$ <u>8,722,000</u>	568,696	\$ <u>5,</u>	183,000

Twelve months ended:

	Promotiona	l Allowances	Promotiona	l Expenses
	Number of	Dollar	Number of	Dollar
	Recipients	Amount	Recipients	Amount
Rooms	87,122	10,877,000	797	60,000
Food	1,426,482	15,566,000	_	_
Beverage	2,754,739	8,265,000	-	
Travel	-	· -	32,204	4,831,000
Theatre	267,762	1,202,000	22,997	919,000
Coin Bonus	<u>-</u>	· -	2,355,377	18,668,000
Tips	-	-	15,421	528,000
Player Gifts	-	-	40	949,000
Other	33,206	332,000	14,106	376,000
TOTAL	4,569,311	\$36,242,000	2,440,942	\$26,331,000

NOTE 13: INTEREST (EXPENSE) - AFFILIATES

Interest (Expense) - Affiliates for the twelve months ended December 31, 1991 and 1990 consisted of the 12-7/8% promissory note due in the principal amount of \$225,000,000 to Trump Plaza Funding, Inc.

Trump Plaga

NOTES TO FINANCIAL STATEMENTS, continued

NOTE 14: NONOPERATING INCOME (EXPENSE) - NET

Nonoperating income (expense) - net for the three months and twelve months ended December 31, consisted of the following:

		Three mor	ths ended 1990		Twelve mont	ns ended 1990
Interest income (Loss) Gain on disposal of	\$	208,000	\$364,000	\$	612,000	\$1,326,000
property and equipment Regency Lease Settlement		(10,000)	5,000		(105,000)	36,000
Claim (See Note 10)	(1	0,850,000)	***	(1	0,850,000)	_
Litigation expense	(3,968,000)		-	3,968,000)	
Restructuring Cost Other nonoperating		(943,000)	-	`	(943,000)	-
income (expense)	*****	73,000	<u>(58,000</u>)		420,000	2,519,000
	\$(<u></u> 1	<u>5,490,000</u>)	\$ <u>311,000</u>	\$(<u>1</u>	4,834,000)	\$3 <u>,881,000</u>

NOTE 15: COMMITMENTS AND CONTINGENCIES

A. Leases

The Company leases property (primarily land), certain parking space, and various equipment under operating leases. Rent expense for the years ended December 31, 1991, 1990 and 1989 was \$11,219,000, \$8,786,000 and \$4,763,000, respectively, of which \$8,478,000, \$5,558,000 and \$1,777,000, respectively, relates to affiliates of the Company.

On August 21, 1990, the Company entered into an agreement with TCTA pursuant to which the Company currently leases and operates the Trump Regency Hotel. The Regency Lease is scheduled to expire on April 30, 1994 and requires the Company to pay, in addition to the monthly base rent described below, all costs and expenses with respect to the use and operation of the Trump Regency Hotel. In exchange, therefore, the Company is entitled to all revenues generated from the operation of the Trump Regency Hotel.

The monthly base rent under the Regency Lease is an amount equal to a percentage (50% until April 30, 1991; 75% until April 30, 1992; and 100% thereafter) of the interest payable, from time to time, on the outstanding principal balance of a mortgage loan made by a bank to TCTA which, as of December 31, 1991, had an outstanding principal balance of approximately \$80,382,000. Interest on such loan accrues at the prime rate plus 0.25% per annum. During 1991 and 1990, the aggregate base rent relating to the Regency Lease totalled approximately \$4,720,000 and \$1,482,000, respectively. As of December 1991, the Company was in default under the Regency Lease with respect to the base rental payments due for the months of February through December 31, 1991 totalling approximately \$4,404,000. Lease provides that if such default is not cured (and all installments of monthly base rent thereafter becoming due are not paid) within 10 days after the date such rent initially becomes due, TCTA may, on 10 days notice to the Company, remove the Company from the property, terminate the Regency Lease and immediately recover from the Company damages in an amount equal to all base rent payable under the Regency Lease from the date of termination thereof through the expiration of the term of the Regency Lease. TCTA has collaterally assigned all of its interests as lessor under the Regency Lease, including the rents becoming due thereunder, to the bank which holds a first mortgage lien on the Trump Regency Hotel and with respect to which TCTA is obligated (See Note 10C).

NOTE 15: COMMITMENTS AND CONTINGENCIES, continued

A. Leases

For the fiscal year ended 1991 and 1990, the Company recognized an accounting loss of approximately \$8,332,000 and \$3,359,000, respectively, from the rental and the operation of the Trump Regency Hotel.

Future minimum lease payments under the noncancellable operating leases are as follows:

1992	\$ 9,800,000
1993	10,400,000
1994	5,500,000
1995	3,325,000
1996	3,550,000
Thereafter through 2078	281,283,000
	\$313,858,000

Included in the above are future minimum lease payments under noncancellable operating leases with affiliates of the Company which are as follows:

1992	\$ 8,600,000
1993	9,200,000
1994	4,300,000
1995	2,125,000
1996	2,350,000
Thereafter through 2078	198,300,000
	\$224,875,000

Certain of these leases contain options to purchase the leased properties at various prices and times throughout the lease terms. At December 31, 1991, the aggregate option prices for these leases were \$30,000,000.

B. Casino Reinvestment Development Authority Obligations

The Company's future tax credits, resulting from the April 1990 modified agreement with the CRDA, at December 31, 1991 amounted to \$1,147,000 which is included as other current assets in the accompanying balance sheets, to be utilized to satisfy substantial portions of the Company's investment alternative tax obligations over the subsequent one to two quarters.

As a result of this agreement, the Company had for twelve months ended December 31, 1990 charged \$1,875,000 as an investment alternative tax expense to reduce deposits previously made to the amount of the future tax credits received. For the twelve months ended December 31, 1991 and 1990, the Company charged \$2,226,000 and \$2,493,000, respectively to operations to give effect to the utilization of tax credits received in connection with the donation. For the twelve months ended December 31, 1991 and 1990 the Company charged to operations \$219,000 and \$455,000, respectively to give effect to the below market interest rates associated with the CRDA bonds.

Investments, advances and receivables also include \$2,178,000 of below market interest rate bonds issued by the CRDA and \$2,003,000 of deposits paid towards the purchase of below market interest rate bonds.

TRUMP PLAZA ASSOCIATES NOTES TO FINANCIAL STATEMENTS, continued

NOTE 15: COMMITMENTS AND CONTINGENCIES, continued

C. Casino License Renewal

The Company, as a financial source and entity qualifier, and the Company, as a casino licensee, are subject to regulation, qualification and licensing by the New Jersey Casino Control Commission (the "CCC"). The casino license of the Company must be renewed every two years, is not transferable, requires a review of the financial stability of the Company and its qualifiers and can be revoked at any time. Upon revocation, suspension for more than 120 days or failure or refusal to renew the casino license due to the financial condition of the Company or for any other reason, the Casino Control Act provides that the CCC may appoint a conservator to take over and into his possession and control and to become vested with the title to all of the property and businesses of the Company relating to the casino and approved hotel facility subject to all valid liens, claims and encumbrances.

Effective May, 1984, the CCC issued the Company its initial casino license. The continued operations of the Company are subject to its retaining its casino license.

In May 1991, the CCC renewed the Company's license to operate Trump Plaza. The license is not transferable, is issued for a term of two years and must acted upon by the CCC no later than 30 days prior to the expiration of the license. The continued operations of the Company are subject to its retaining its operating license.

This license must be renewed in May, 1993, is not transferable and will include a review of the financial stability of the Company. Upon revocation, suspension for more than 120 days, or failure to renew the casino license, the Act provides for the mandatory appointment of a conservator to take possession of the hotel and casino's business and property, subject to all valid liens, claims and encumbrances.

NOTE 16: PROVISION (CREDIT) FOR INCOME TAXES

The provision (credit) for state income taxes for the three and twelve months ended December 31, consisted of the following:

			Three month 1991	s e	nded 1990	Tw	elve month	s e -	nded 1990
Current		\$	-	\$	(366,000)	\$	(63,000)	\$	(337,000)
Deferred		(2,	022,000)		(970,000)	<u>(2</u>	,801,000)		(691,000)
	Total	\$(<u>2</u> _	022,000)	\$(<u>1,336,000</u>)	\$(2	<u>,864,000</u>)	\$(1,028,000)

NOTES TO FINANCIAL STATEMENTS, continued

NOTE 17: EMPLOYEE BENEFIT PLANS

The Company has a retirement savings plan for its nonunion employees under Section 401(K) of the Internal Revenue code. Employees are eligible to contribute up to 15% of their earnings to the plan and the Company will match 50% of an eligible employee's contributions up to a maximum of 4% of the employee's earnings. The Company recorded charges of \$571,000 and \$648,000 for matching contributions for the years ended December 31, 1991 and 1990, respectively.

The Company makes payments to various trusteed pension plans under industry-wide union agreements. The payments are based on the hours worked by or gross wages paid to covered employees. It is not practical to determine the amount of payments ultimately used to fund pension benefit plans or the current financial condition of these plans. Under the Employees Retirement Income Security Act, the Company may be liable for its share of the plans; unfunded liabilities, if any, if the plans are terminated. Pension expense for the years ended December 31, 1991 and 1990 was \$433,000 and \$333,000, respectively.

SCHEDULE OF RECEIVABLES AND PATRONS' CHECKS

DECEMBER 31, 1991

(UNAUDITED)
(\$ IN THOUSANDS)

	ACCOUNTS RECEIVABLE BALANCES						
LINE	DESCRIPTION	ACCOUNT	ALLOWANCE	ACCTS. REC.			
(a)	(b)	BALANCE		NET OF ALLOW.			
		(c)	<u>(đ)</u>	<u>(e)</u>			
	Patrons' Checks:						
1	Undeposited patrons' checks	\$ 5,432					
2	Returned patrons' checks	24,201					
3	Total patrons' checks	29,633	\$ 19,904	\$ 9,729			
	Total patrons theorem	20,000	Ψ 10,00 4	\$ 9,129			
4	Hotel Receivables	2,055	327	1 , 728			
_	Other Receivables						
5	Receivables due from officers & emps.	26					
6	Receivables due from affiliates						
	Other accounts and notes receivables	1,161					
8	Total other receivables	1 , 187		1,187			
9	Totals (Form 205)	\$ 32,875	\$ 20,231	\$ 12,644			

	UNDEPOSITED PATRONS' CHECKS ACTIVITY	
LINE	DESCRIPTION	AMOUNT
<u>(f)</u>	(g)	(h)
10	Beginning Balance (January 1)	\$ 8,573
11	Counter checks issued (excluding counter checks issued through	
1	transactions relating to consolidations, partial redemptions,	
	substitutions, and patrons' cash deposits)	195,895
12	Checks redeemed prior to deposit (excluding the unredeemed	
	portion of counter checks redeemed through partial redemptions,	
	and excluding checks redeemed through transactions relating to	
	consolidations, substitutions, and patrons' cash deposits)	(151,207)
13	Checks collected through deposits	(39,308)
14	Checks transferred to returned checks	(8,521)
_15	Other adjustments	
_16	Ending Balance	\$ 5,432
17	"Hold Checks included in Balance on Line 16	\$
_18	Provision for Uncollectible Patrons' Checks	\$ 4, 638
19	Provision as a Percent of Counter Checks Issued	2.37%
=====	=======================================	

TRADING NAME OF LICENSEE TRUMP PLAZA HOTEL AND CASTIO

CASINO DEPARTMENTAL SCHEDULE

FOR THE YEAR ENDED DECEMBER 31, 1991

(UNAUDITED)
(\$ IN THOUSANDS)

***************************************	T	Т		Т		•	T
						WIN OR (LOSS)	WEIGHTED AVG.
LINE	DESCRIPTION		AMOUNT		DROP	PERCENT	NUMBER OF TABLES
(a)	(b)	$oldsymbol{ol}}}}}}}}}}}}}}}}}}$	(c)		(d)	(e)	(f) OR MACHINES
	Revenue	\$		\$		9	
1	Blackjack	-	51,402	1_	330,477	15.6	73
2	Craps	· _	20,962	_	177,806	11.8	18
3	Roulette	·	12,894	_	52,194	24.7	12
4	Big Six		2,369	$oldsymbol{ol}}}}}}}}}}}}}}}}}}$	4,938	48.0	3
5	Baccarat		10,666	_	79,330	13.4	5
6	Other table games	· _	610	<u> </u>	1,734	35.2	11
7	Total table games revenue	. \$_	98,903	\$	646,479	15.3 %	112
				_			
					HANDLE		
				\$		%	
8	\$.05 slot machines	· I	3,843	L	22,985	16.7	87
9	\$.25 slot machines		69,856		555,321	12.6	582
10	\$1.00 slot machines	-	35,864		399,867	9.0	218
11	Other slot machines	· _	26,567	<u> </u>	315,065	8.4	772
12	Total coin-operated devices revenue	·	136,130	1	,293,238	10.5 %	1,659
13	Progressive jackpot adjustment	· _	(1,768)	l			
14	Total coin-operated devices revenue						
	after adjustment	·	134,362				
15	Other income		804				
16	Total revenue	_	234,069				
	Expenses:						
17	Payroll and payroll related expenses		45,631				
18	Licenses and taxes		19,266				
19	Provision for uncollectible patrons' checks		4,638				
20	Other		9,758				
21	Total	_	79,293				
22	Departmental Income (Loss) Before	_					
	Complimentary Services and Casino						
1	Management Fees		154,776				
l	Complimentary services and casino						
	management fees:						
23	Complimentary services		52,243				
24	Casino management fees		-				
25	Total	_	52,243				
26	Departmental Income (Loss)	\$					
•	, ,						

STATEMENT OF CONFORMITY AND ACCURACY

STATE OF NEW JERSEY

:ss.

COUNTY OF ATLANTIC

. . . .

FRANCIS X. McCARTHY, JR. , being duly sworn according to law upon my oath Name

deposes and says:

1. I have examined this Annual Report.

- 2. All the information contained in this Report has been prepared in conformity with Casino Control Commission's Annual Report Instructions and Uniform Chart of Accounts.
- 3. The information contained in this Annual Report is accurate to the best of my knowledge and belief.

Signature

SR. VP OF FINANCE & ADMIN.
Title

001015-11

License Number

On Behalf Of:

Subscribed and sworn to before me this 13th day of March , 1992

Citatura

TRUMP PLAZA ASSOCIATES

Casino Licensee

FORM B. PANCHAPERY MOTORY PUBLIC OF PATH ARRORY My Commission Expires Sopt. 22, 1989

Basis of Authority to Take Oaths

GROSS REVENUE ANNUAL TAX RETURN

LICENSEE TRUMP PLAZA HOTEL & CASINO

ADDRESS MISSISSIPPI AVENUE & BOARDWALK

ATLANTIC CITY, NJ 08401

FOR THE YEAR ENDED DECEMBER 31, 19 91

TO THE

CASINO CONTROL COMMISSION

OF THE

STATE OF NEW JERSEY



NAME OF OFFICER IN CHARGE OF CORRESPONDENCE REGARDING THIS ANNUAL TAX RETURN

FRANCIS X. MCCARTHY, JR.

OFFICIAL TITLE..... SENIOR V.P. OF FINANCE & ADMINISTRATION

ADDRESS MISSISSIPPI AVENUE & BOARDWALK

ATLANTIC CITY, NJ 08401

TRADING NAME OF LICENSEE TRUMP PLAZA HOTEL AND CASINO

GROSS REVENUE ANNUAL TAX RETURN

FOR THE YEAR ENDED DECEMBER 31, 1991

(UNAUDITED)

(\$ IN THOUSANDS)

LINE	
1 2 3	Casino win or (loss) Table games revenue
4	Less - adjustment for uncollectible patrons' checks: Provision for uncollectible patrons' checks \$ 4,638
5	Maximum adjustment (4% of line 3) \$ 9,401
6	Adjustment (the lesser of line 4 or line 5)4,638
	Gross revenues (line 3 less line 6)
8	Tax on gross revenues - current year (8% of line 7)
9	Audit or other adjustments to tax on gross revenues in prior years Total tax on gross revenues (line 8 plus or minus line 9)
11 12 13 14 15 16 17 18 19 20 21 22 23 24	Deposits made for tax on current year's gross revenues: January. \$ 1,071 February. \$ 1,330 March. \$ 1,366 April. \$ 1,702 May. \$ 1,206 June. \$ 1,336 July. \$ 2,066 August. \$ 2,066 August. \$ 1,690 September. \$ 1,986 October. \$ 1,986 October. \$ 1,247 December. \$ 1,247 December. \$ 1,635 January. \$ 353 Total depostis made for tax on current year's gross revenues. \$ (18,272)
25	Settlement of prior year's tax on gross revenues resulting from audit or other adjustments - (deposits) credits(1) (160)
26	Gross revenues tax payable (line 10 less line 24 plus or minus line 5). \$ 0

⁽¹⁾ The amount represents 1990 related adjustments made in 1991.

STATEMENT OF CONFORMITY AND ACCURACY

STATE OF

:ss.

COUNTY OF

FRANCIS X. McCARTHY, JR.

, being duly sworn according

Name

to law upon my oath deposes and says:

- 1. I have examined this Gross Revenue Annual Tax Return.
- 2. All the information contained in this Return has been prepared in conformity with the Casino Control Commission's Gross Revenue Annual Tax Return Instructions and Uniform Chart of Accounts.
- 3. The information contained in this Return is accurate to the best of my knowledge and belief.

SR. V.P. OF FINANCE & ADMIN.

TRUMP PLAZA ASSOCIATES

001015-11

License Number

On Behalf Of:

Casino Licensee

Subscribed and sworn to before me this 13^{15} day March

1992.

JODI B. MUCHARCHY

NOTARY PUBLIC OF HEW JERSEY

My Commission Expires Sopt. 22, 1923

Basis of Authority

to Take Oaths

ANNUAL EMPLOYMENT AND PAYROLL REPORT

LICENSEE TRUMP PLAZA HOTEL & CASINO

ADORESS MISSISSIPPI AVENUE & BOARDWALK

ATLANTIC CITY, NJ 08401

FOR THE YEAR ENDED DECEMBER 31, 1991

TO THE

CASINO CONTROL COMMISSION

OF THE

STATE OF NEW JERSEY



NAME OF OFFICER IN CHARGE OF CORRESPONDENCE REGARDING THIS ANNUAL EMPLOYMENT AND PAYROLL REPORT FRANCIS X. MCCARTHY, JR.

OFFICIAL TITLE SENIOR V.P. OF FINANCE & ADMINISTRATION

... MISSISSIPPI AVENUE & BOARDWALK

ATLANTIC CITY, NJ 08401

TRADING NAME OF LICENSEE TRUMP PLAZA HUTEL AND CASINO

ANNUAL EMPLOYMENT AND PAYROLL REPORT FOR THE YEAR ENDED DECEMBER 31, 1991

Thousands)
in
\$

LINE (a)	DEPARTMENT (b)	NUMBER OF (c) EMPLOYEES	(d) OTHER EMPLOYEES	SALARIES AND WAGES (e) OFFICERS & OWNERS	(f) TOT	TOTALS
1 2 3	Administration	2 812 133 355				
9	OtherTotal casino	1,313	\$ 28,795	\$ 124	\$ 28	28,919
7	ROOMS	307	5,439	1	4)	5,439
8	FOOD AND BEVERAGE	941	13,674	1	13	1,674
c	OTHER OPERATED DEPARTMENTS	1.0	78	1		78
10	Employee Cafeteria	41	1,163	_		,163
11		26	457	1		457
12	Parking	83	1,225	1		,225
13	Gift Shops	45	811	1		811
14	Wardrobe	38	705	1		705
15	Photo Services	8	109			109
16	Beauty Salon	8	138	-		138
17						
18						
19						
	THE CONTRACT OF THE PERSON OF		******			
00	ADMINISTRATIVE AND GENERAL	σ	695	516		1,211
21	Accounting and auditing.	155	3,592			3,592
22	Security	210	4 ~	1	7	4,951
23	general dept	140	3,483	-		3,483
24	MARKETING	154	3,530	130	, ,	3,660
25	GUEST ENTERTAINMENT	38	1,210			1,210
26	PROPERTY OPERATION AND MAINTENANCE	332	8,984	-		8,984
7.6	TOTALS - ALL DEPARTMENTS	3.860	\$ 79,039	770	\$	608,62
4.7		1 2272			-	

ANNUAL EMPLOYMENT AND PAYROLL REPORT SIGNATURE PAGE

For the Year Ended December 31, 1991

Signature

SR. V.P. OF FINANCE & ADMIN.
Title