

## Annual plan 2015 (January, 1<sup>st</sup> 2015 – December, 31<sup>st</sup> 2015)

The 2015 budget estimate highlights a **total income of Euro 369,410**, which already includes the seven twelfths of the total contribution required by APG, showing an increase of about 63% compared with the 2014 final balance.

This total income, in addition to the APG grant (euro 86,887.82), is to be referred to:

- revenues from five per thousand<sup>1</sup> (euro 142,000): the inability to monitor the progress of this item connected with the anonymity of donors taxpayers prudently imposes a conservative estimate, in line with the previous year which had already seen a considerable increase compared with the forecasts;
- donations (about euro 40,000): growth in respect of the previous year has been hypothesized owing to the investment in communication and the whole plan of activities, even though the trend of donations has shown a steady decrease in the last years;
- payment for institutional activities (approximately euro 91,000) concerning activities already planned and confirmed (for a total of about euro 59,000, of which: euro 17,800 relating to the “Archeowiki” project, euro 5,265 relating to the project: “Crescere che avventura”, euro 9,600 relative to fees from Osservatorio Balcani Caucaso, euro 1,400 relative to the refund of youth warranty provision; the remaining sum is to be referred to three Wikipedians in residence) and, for the difference, to new activities planned in the process of strategic planning, that is, essentially, courses in the field of the GLAM projects in libraries, museums, schools, advice on OpenStreetMap and a further Wikipedian in residence in a museum (besides the three already confirmed)
- membership fees for euro 7,629; the forecast is slightly for growth compared with 2014;
- public, occasional fundraising (euro 1,680), linked to donations for gadgets: also in this case growth in respect of 2014 is expected.

The **total charges amount to Euro 357,750.44**, with growth of about 61% in respect of the 2014, final balance in line with the growth of the income. This aggregate refers to:

- salaries of staff (euro 144,195): the amount increases significantly compared with 2014 for the inclusion of new employees in 2015, ED, a stagiaire and a parasubordinate collaborator);
- charges for purchases and services (euro 63,229.50), in slight growth compared with 2014. This item includes: charges connected with office maintenance (various utilities), specific advice from professionals (legal and accounting advice, salaries), insurance, as well as professional services (this item refers to payment for a lobbyist; the amount is in sharp decrease if compared with the 2014 final balance as in 2015 the organization of Wiki Loves Monuments changed significantly) and occasional

---

<sup>1</sup> Starting from the 2006 Finance Act, the State decided to allocate- on an experimental basis- depending on the choice of the taxpayer, a share of 5 per thousand of the tax on personal income in order to sustain particular non-profit organizations, for scientific research, for university and health research. The payment is at discretion of the citizen-taxpayer, simultaneously with the annual tax return.

- performances (mainly concerning performances connected with the activities detailed in the strategic plan , especially courses in schools , libraries, museums, Osservatorio Balcani Caucaso and Wikipedians in residence);
- the charges for services amount to euro 18,899.67: this item is affected mainly by travel expenses, the provision of services (that is, essentially, payment for cleaning company, the purchase of lists of accountants and CAF for the five per thousand campaign , monitoring of the Archeowiki project) and postage; to a lesser extent, by general maintenance and catering expenses;
  - the various management charges amount to euro 105,424.13; this aggregate includes: general expenses concerning the office rent, for the first part of the year (from half of April this charge will come to an end as Wikimedia Italia has achieved the availability of a free seat for a year) and the contribution to Wikimedia Netherlands for the Wikimedia Free Knowledge Advocacy Group EU; the expenses for events connected to the association activities like, for example, promotional events for WLM, bibliohackaton, coderdojo, mapping parties, Festamambiente, etc.; the activities linked to the tenth anniversary; communication and promotion expenses, including the realization of an sms campaign supportive of projects in the educational field in order to launch a nationwide project; charges concerning specific fundraising campaigns (Christmas fundraising, campaign per the 5 per thousand);
  - the amount of refunds recognized to members and volunteers in relation to the activities undertaken during the financial year (euro 24,510). This amount is more than doubled compared to the previous year as more intense activity is expected.

The expected taxes for the year total Euro 1,491. The difference between income and expenditure for the year shows a **surplus expected of Euro 11,660.19** which, added to the cash availability of end of period (158,996.04), leads to a **total availability expected of Euro 170,656.23**.

The budget estimate does not provide for the use of operational reserves for the management of the current activities of the financial year.

PROVISIONAL INCOME STATEMENT 2015	2014			PROVISIONAL INCOME STATEMENT 2015		
	JAN-JUN 2014	JUN – DIC 2014	TOTAL 2014	JAN – JUN 2015	JUN – DIC 2015	TOTAL 2015
<b>I. Revenues</b>						
<b>1. Revenues institutional activities</b>						
1.1. Membership fees	€5.393,00	€2.066,00	€7.459,00	€5.129,00	€2.500,00	€7.629,00
1.2. Donations	€12.237,09	€19.370,75	€31.607,84	€13.044,14	€27.000,00	€40.044,14
1.3. Grants and Wikimedia contributions	€0,00	€0,00	€0,00	€ 0,00	€ 86.887,82	€ 86.887,82
1.4. 5x1000 (tax donations)	€0,00	€142.246,97	€142.246,97	€0,00	€142.000,00	€142.000,00
1.5. Funding and compensations for institutional activities	€13.036,33	€31.387,08	€44.423,41	€52.787,03	€38.382,64	€91.169,67
1.6. Occasional funding	€360,80	€336,00	€696,80	€1.300,00	€380,00	€1.680,00
<b>Total revenues institutional activities</b>	<b>€31.027,22</b>	<b>€195.406,80</b>	<b>€226.434,02</b>	<b>€72.260,17</b>	<b>€297.150,46</b>	<b>€369.410,63</b>
<b>2. Revenues for non recurring activities</b>						
2.1. Gadget sales	€0,00	€0,00	€0,00	€0,00	€0,00	€0,00
2.2. Bank interestes and reimbursements	€0,00	€3,34	€3,34	€0,00	€0,00	€0,00
2.3. Sponsorships	€0,00	€0,00	€0,00	€0,00	€0,00	€0,00
2.4. Roundings and extraordinary income	€0,00	€119,79	€119,79	€0,00	€0,00	€0,00
<b>Total revenues for non recurring activities</b>	<b>€0,00</b>	<b>€123,13</b>	<b>€123,13</b>	<b>€0,00</b>	<b>€0,00</b>	<b>€0,00</b>
<b>Total revenues</b>	<b>€31.027,22</b>	<b>€195.529,93</b>	<b>€226.557,15</b>	<b>€72.260,17</b>	<b>€297.150,46</b>	<b>€369.410,63</b>
<b>II. Expenses</b>						
<b>3. Expenses institutional activities</b>						
<b>3.1. Personnel (staff/interns)</b>						
3.1.1. Staff	€28.730,28	€17.815,08	€46.545,36	€65.018,50	€61.097,46	€126.115,96
3.1.2. BEIC training courses	€397,52	€343,36	€740,88	€4.968,77	€682,00	€5.650,77
3.1.3. WLM internship				€4.000,00	€7.428,57	€11.428,57
3.1.4. Fundraising internship				€0,00	€1.000,00	€1.000,00
<b>Total personnel</b>	<b>€ 28.730,28</b>	<b>€ 17.815,08</b>	<b>€ 46.545,36</b>	<b>€ 73.987,27</b>	<b>€ 70.208,03</b>	<b>€ 144.195,30</b>
<b>3.2. Services and supplies</b>						
3.2.1 Telephone (Fastweb)	€504,59	€272,51	€777,10	€611,96	€510,00	€1.121,96
3.2.2 Power (Enel)	€397,52	€343,36	€740,88	€384,09	€390,00	€774,09
3.2.3 Heating (Enerxenia)	€674,64	€105,80	€780,44	€648,01	€100,00	€748,01
3.2.4 Accounting – wages	€1.869,04	€1.267,58	€3.136,62	€1.397,20	€1.260,00	€2.657,20
3.2.5 Labor consultants	€482,14	€913,82	€1.395,96	€400,00	€900,00	€1.300,00
3.2.6 Insurance	€260,00	€0,00	€260,00	€760,00	€0,00	€760,00
3.2.7 Legal	€884,04	€0,00	€884,04	€2.359,28	€1.240,00	€3.599,28
3.2.8 Professional consulting for project	€7.237,63	€28.139,45	€35.377,08	€0,00	€6.100,00	€6.100,00
3.2.9 Occasional consulting contract	€6.838,71	€7.852,40	€14.691,11	€18.768,96	€27.400,00	€46.168,96
<b>Total services and supplies</b>	<b>€ 19.148,31</b>	<b>€ 38.894,92</b>	<b>€ 58.043,23</b>	<b>€ 25.329,50</b>	<b>€ 37.900,00</b>	<b>€ 63.229,50</b>
<b>3.3. Services</b>						
3.3.1 Post and bank expenses	€6.041,72	€165,18	€6.206,90	€850,00	€1.150,00	€2.000,00
3.3.2 Ordinary maintenance	€0,00	€268,40	€268,40	€0,00	€270,00	€270,00
3.3.3 Recurring maintenance	€0,00	€61,00	€61,00	€0,00	€70,00	€70,00
3.3.4 Food and travel expenses	€631,50	€132,00	€763,50	€600,00	€200,00	€800,00
3.3.5 Travels	€3.317,59	€2.986,20	€6.303,79	€850,00	€5.100,00	€5.950,00
3.3.6 Refresher courses	€24,40	€0,00	€24,40	€400,00	€0,00	€400,00
3.3.7 Other services	€2.889,56	€14.786,34	€17.675,90	€6.466,94	€2.942,73	€9.409,67
<b>Total services</b>	<b>€ 12.904,77</b>	<b>€ 18.399,12</b>	<b>€ 31.303,89</b>	<b>€ 9.166,94</b>	<b>€ 9.732,73</b>	<b>€ 18.899,67</b>

<b>3.4. Other expenses</b>						
3.4.1 Trade associations	€175,00	€0,00	€175,00	€175,00	€0,00	€175,00
3.4.2 Rebillings (2014)	€6.000,00	€11.071,66	€17.071,66	€0,00	€0,00	€0,00
3.4.3 Writing materials	€1.213,49	€0,00	€1.213,49	€674,02	€0,00	€674,02
3.4.4 General expenses	€28.944,89	€6.765,38	€35.710,27	€3.667,77	€4.020,00	€7.687,77
3.4.5 Communication expenses	€8.612,28	€10.569,03	€19.181,31	€30.505,34	€66.382,00	€96.887,34
<b>Total other expenses</b>	<b>€ 44.945,66</b>	<b>€ 28.406,07</b>	<b>€ 73.351,73</b>	<b>€ 35.022,13</b>	<b>€ 70.402,00</b>	<b>€ 105.424,13</b>

<b>7. Reimbursements</b>						
7.1 Members	€3.313,25	€1.758,25	€5.071,50	€2.559,83	€1.800,00	€4.359,83
7.2 Non members	€1.150,15	€1.165,00	€2.315,15	€200,00	€50,00	€250,00
7.3 Wikimania 2015	€0,00	€3.689,43	€3.689,43	€0,00	€7.500,00	€7.500,00
7.4 For projects	€0,00	€0,00	€0,00	€4.300,00	€8.101,01	€12.401,01
<b>Total reimbursements</b>	<b>€ 4.463,40</b>	<b>€ 6.612,68</b>	<b>€ 11.076,08</b>	<b>€ 7.059,83</b>	<b>€ 17.451,01</b>	<b>€ 24.510,84</b>

<b>Total institutional activities</b>	<b>€110.192,42</b>	<b>€110.127,87</b>	<b>€220.320,29</b>	<b>€150.565,67</b>	<b>€205.693,77</b>	<b>€356.259,44</b>
---------------------------------------	--------------------	--------------------	--------------------	--------------------	--------------------	--------------------

<b>4. Ancillary expenses</b>						
<b>4.1. Other expenses</b>						
6.1 Passive roundings	€0,00	€221,42	€221,41	€0,00	€0,00	€0,00
<b>Total other expenses</b>	<b>€ 0,00</b>	<b>€ 221,42</b>	<b>€ 221,41</b>	<b>€ 0,00</b>	<b>€ 0,00</b>	<b>€ 0,00</b>

<b>4.2. Taxes</b>						
4.2.1 Regional and local taxes	€806,29	€0,00	€806,29	€0,00	€0,00	€0,00
4.2.2 TARI	€0,00	€0,00	€0,00	€0,00	€400,00	€400,00
4.2.3 IVA	€350,03	€62,04	€412,07	€275,00	€62,00	€337,00
4.2.4 INAIL	€264,51	€0,00	€264,51	€0,00	€264,00	€264,00
4.2.5 IRPEF	€0,00	€0,00	€0,00	€0,00	€490,00	€490,00
<b>Total taxes</b>	<b>€ 1.420,83</b>	<b>€ 62,04</b>	<b>€ 1.482,87</b>	<b>€ 275,00</b>	<b>€ 1.216,00</b>	<b>€ 1.491,00</b>

<b>Total ancillary expenses</b>	<b>€1.420,83</b>	<b>€283,46</b>	<b>€1.704,28</b>	<b>€275,00</b>	<b>€1.216,00</b>	<b>€1.491,00</b>
---------------------------------	------------------	----------------	------------------	----------------	------------------	------------------

<b>Total expenses</b>	<b>€111.613,25</b>	<b>€110.411,33</b>	<b>€222.024,57</b>	<b>€150.840,67</b>	<b>€206.909,77</b>	<b>€357.750,44</b>
-----------------------	--------------------	--------------------	--------------------	--------------------	--------------------	--------------------

<b>III. Profit</b>						
<b>Year profit</b>	<b>-€ 80.586,03</b>	<b>€ 84.935,27</b>	<b>€ 4.532,58</b>	<b>-€ 78.580,50</b>	<b>€ 90.240,69</b>	<b>€ 11.660,19</b>
<b>Operating surplus at the beginning of the year</b>	<b>€ 154.463,47</b>	<b>€ 73.877,74</b>	<b>€ 154.463,47</b>	<b>€ 158.996,04</b>	<b>€ 80.415,54</b>	<b>€ 158.996,04</b>
<b>Cash holdings at the end of the year</b>	<b>€ 73.877,74</b>	<b>€ 158.996,04</b>	<b>€ 158.996,04</b>	<b>€ 80.415,54</b>	<b>€ 170.656,23</b>	<b>€ 170.656,23</b>