NetSuite SuiteSolutions - Rebate Management

Description and Terms of Service

Overview of Functionality

SuiteSolutions – Rebate Management provides the ability to setup rebate agreements, calculate and report rebates on sales and purchase transactions, and to generate claims that book the financial impact.

The rebate agreements record the contractual conditions and calculations to be applied on Sales and Purchase transaction line items that match a valid agreement. The rebate agreement identifies the customer(s) or vendor(s) that qualify for the rebate, time period for the agreement, and the agreement lines specify the eligible items, an optional UOM, and rebate calculation method. The calculation methods supported include fixed percentage, flat dollar amount, fixed cost and guaranteed profit % (sales transactions only).

Multiple rebates can be applied to a transaction line and the calculated rebate amount can be viewed from the transaction line. Rebates can also be calculated on components of kits and assemblies in sales transactions.

The rebate claim process aggregates all of the calculated rebate transactions for an agreement and creates a claim to the vendor or gives credit or payment to the customer.

Rebate agreements can be created using CSV import. Rebates can be calculated when transactions are imported.

Limitations:

1. A rebate agreement can only be defined for one subsidiary and currency.

2. Only rebate agreements with the same currency as the transaction currency are applied on the transaction.

- 3. Rebates are calculated offline for sales transactions with Kits and Assemblies.
- 4. Rebates are also calculated offline when more than 5 rebate agreements apply to a line item.
- 5. Rebate calculations based on cumulative sales or purchases are not supported.

6. Rebate processing will result in general ledger entries only when the claim transaction is created.

7. Rebates do not adjust the price of the item on transactions.

8. Rebate calculations are performed against gross rate and do not consider item or order level discounts.

9. All standard NetSuite Service usage and governance limits apply.

Terms of Service:

SuiteSolutions are pre-built offerings used to accelerate the delivery of custom functionality into Customer's account. Any custom configurations or code deployed with SuiteSolution is not locked and can be further customized in Customer's account. It is Customer's sole responsibility to review the SuiteSolutions are pre-built offerings used to accelerate the delivery of custom functionality into Customer's account. Any custom configurations or code deployed with SuiteSolution is not locked and can be further customized in Customer's account. It is Customer's sole responsibility to review the functionality and limitations enabled by this SuiteSolution item before procuring. Unless specifically agreed in writing in a separate Statement of Work, SuiteSolutions are not supported, maintained or upgraded by NetSuite. In addition, unless otherwise agreed upon in writing pursuant to a Statement of Work between NetSuite and Customer, Customer is responsible for all testing and configuration of all SuiteSolutions. SuiteSolutions can only be deployed to the account of the specific Customer that has procured the SuiteSolution. SuiteSolutions are for Customer's internal use only for use with Customer's NetSuite Service account and cannot be re-bundled and/or shared. Customer may continue to use this SuiteSolution item during the term of their use of the NetSuite Service.

This item shall be considered a Deliverable (as such term is defined in the PS Terms) and is provided to you pursuant to and governed by (in order of preference, as applicable): (i) the Professional Services Addendum to the NetSuite Subscription Services Agreement entered by and between the parties, (ii) the separate NetSuite Professional Services Agreement entered by and between the parties; or (iii) if neither (i) nor (ii) are applicable, the NetSuite Professional Services Agreement found at www.netsuite.com/termsofservice (the "PS Terms").

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