

## NetSuite SuiteSolutions – Dashboard for Software Vertical

### Description and Terms of Service

#### **Overview of Functionality**

This SuiteSolution provides role specific analytics for the CEO, CFO, Controller and Accountant in a software company. This SuiteSolution allows a way to view their company's performance in real-time. It also includes a subsidiary navigator tool to easily filter the metrics for a particular subsidiary within the dashboard.

The dashboards can be configured to display business critical KPIs, and examples of included KPIs are:

1. Bookings, Billings, Revenue
2. COGS, Gross Margin, EBITDA, Deferred Revenue
3. Churn Rate, Churn Revenue
4. ARR, MRR, TCV, CAC, LTV, Renewal Rate
5. Upcoming Renewals this Quarter
6. Open Contracts (Summary & Detailed)

These KPIs are displayed in multiple KPI Scorecards: Financial, Bookings, Customer and SaaS Metrics.

#### **Limitations:**

- Sending of email alerts depending on thresholds is not supported.
- Any edits to KPI scorecards are visible to all users who have display access to that scorecard.
- Permissions are at a role level, not at a user level.

#### **Terms of Service:**

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