GIGAOM Media Kit



Gigaom is the leading independent voice focused on exploring the trends and opportunities in rapidly evolving technology areas such as cloud, big data, mobile, work futures, and the internet of things.

We work closely with innovative technology vendors and enterprise organizations, offering subscriptions, advisory services, presentations, and primary research to help business leaders confront the implications and challenges of emerging technologies in their businesses and industries.

Gigaom reaches over 2 million monthly unique readers, a majority of which are mobile. We offer a range of sponsored content and activities, with a campaign offering to fit any client's budget and marketing goals.

For more information about sponsorship opportunities at Gigaom, please contact us at sales@gigaom.com.

Gigaom Media Kit 2016-05



Audience



Our audience comprises investors, entrepreneurs, decision makers, and rising leaders in technology vendors and enterprise organizations.

Highlights

C-level, VP and Director titles	38%
From companies 5,000+ employees	29%
IT Decision Makers in their Organization	54%
Own and use a tablet often	60%

Job Titles

C-level titles	18%
VP / Director	20%
IT Staff	20%

Annual Technology Budget

Over \$5M	16%
\$1M - \$5M	12%
Up to \$1M	72%

Company Size

5,000 - 50,000+	29%
100 - 5000	16%
1 - 99	50%

Data provided by comScore reader survey, April 2014.

Top Verticals

209	%	Tech	nology

10% Education

7% Telecommunications & Cable

6% Media

6% Services

4% Government

4% Advertising/Internet Marketing

4% Healthcare

4% Manufacturing

3% Financial Services

3% Energy & Utilities

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GIGAOM

Sponsored Content and Activities



We offer a range of sponsored content and activities, with a campaign offering to fit any client's budget and marketing goals.

Topics

Sponsors focused in a specific area may sponsor a topic of the Gigaom website. Topic areas include *Cloud, Big Data, Mobile, Work Futures,* the *Internet of Things, Social,* and others.

Monthly sponsorship, \$1,500

Quarterly sponsorship, \$4,000

Posts

Sponsored posts (250 to 500 words) are written by qualified Gigaom analysts on topics of your choice. Posts are identified as sponsored through styling and inclusion of sponsor's logo. They appear in the *Sponsored* content section on the Gigaom home page. They are aggregated on the Sponsor's page. A series of sponsored posts is recommended for maximum impact. \$3,000 / post

Website Ads

Insertion of ads in the Gigaom.com website with a readership of over 2 million unique monthly visitors, 54% of which are on mobile platforms. Rates may vary depending on placement.

728 x 90 unit / \$30 CPM 300 x 250 unit / \$30 CPM 300 x 600 unit / \$30 CPM 970 x 250 unit / \$30 CPM 300 x 250 mobile unit / \$30 CPM 320 x 50 mobile anchor unit / \$30 CPM

Newsletter

Insertion of 565 x 100 ad unit with distribution to 400K newsletter subscribers. Artwork is to be provided by the sponsor.

Weekly sponsorship, \$2,000 Monthly sponsorship, \$6,000

Infographics

Your proprietary data sets presented in visually engaging infographics to tell your story. Fee includes design, creative services and online placement. Pricing available upon request.

Webinars

Work with a Gigaom analyst to develop a topic and content for a webinar. Gigaom will provide a moderator; other participants may include representatives from your organization. End-to-end production may be handled by Gigaom, or through your platform provider. Webinars are promoted on the Gigaom website, newsletter, and social channels. Pricing available upon request.

Tweetchats

Work with a Gigaom analyst to develop a topic and agenda for a one-hour tweetchat. Gigaom will provide an expert analyst to moderate the session. Tweetchats will be promoted on the Gigaom website, in the newsletter, and social channels. \$3,000 / one-hour tweetchat

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GIGAOM

Clients





Tom Lassandro **Director of Marketing Programs** Telx

"One of the things I like about Gigaom is not only do you get the strategic insight of what's going on today and what's going on in the future, but the analysts also provide practical insight on how you can take that strategy and apply it in your day-to-day business."



Jennifer Lin Senior Director of Product Management Juniper Networks

"The research that was being done by Gigaom takes a very customer-centric approach, but also thinks about the new disruptors and some of the new market trends that are creating new pain points in the marketplace."











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