Luminate CRM New Features Guide

2/7/2013 Blackbaud Luminate Q1 2013 Luminate CRM New Features US

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New Features

Gift Processing	1

The following sections describe new features and updates to existing features in Luminate CRM Q1 2013. Please share this information with other users in your organization.

Gift Processing

The main focus of this release was to fully integrate TeamRaiser gift processing between Luminate CRM and Luminate Online. In addition to that, several enhancements were made to batch gift processing: the ability to customize the **New Contact** entry form, add custom look-up fields, and add Tributes.

Synchronizing TeamRaiser Gifts Between Luminate CRM and Luminate Online

This release marks the full integration of TeamRaiser gifts between Luminate CRM and Luminate Online. When you enter TeamRaiser gifts in Luminate CRM, they now synchronize with Luminate Online, and, thus, the Participant Center too. You can enter both online and offline gifts as either a single donation or in batch.

New Offline Payment Types

To signal the service bus to synchronize an offline TeamRaiser transaction entered in Luminate CRM, you can now select **Credit Card Offline** and **ACH Offline**. This payment type is available in both single-donation entry and batch entry.

Note: Offline and online payments in Luminate CRM are lumped together as credit card and ACH payments in Luminate Online. Luminate Online does not have a separate "offline" category.

• Location of the new payment types in the single-donation entry form:

Payment Information				
Payment Type	None	Posted 🥥		5
Credit Card Type	None Cash	Posted Date 🥥	[1:	2/4/2012 5:42 PM]
Bank Name	Check	Reversed 🥥		(
Check Number	Credit Card ACH	User Confirmation Code 🥑		
Check Date	EFT			1
ACH Account Number	Credit Card Offline ACH Offline			
ACH Routing Number		_		
M Anthomas of the		the second secon		mar hanne

• Location of the new payment types in the batch entry form:

Note: Payment Type and Transaction Type are now required fields in the batch entry form.

		know? into the ne	ext row will automatically save t	ne one you just edited.				×		
rch	entries		Save Row X	Clear Row 🙎 View Contact 🔮	View Account	Auto fill De	faults 👻			
1	#	Status	Donor Donation Type	Gift Type			Campaign ID Designation		Transaction Type Payment Type	Team
	1		Kevin Durant 🔍 Individual Gift 💌	Single Donation 💌	10 12/5/2012	[12/5/2012]	 	[Split]	Online Donation 💌	Kevi
1	2			Single Donation					None Cash Check	
1	3			Single Donation					Credit Card ACH	
1	4			Single Donation					EFT Xcheckout	
1	5			Single Donation				6	Credit Card Offline ACH Offline	

New TeamRaiser Fields in the Batch Entry Form

To enable processing TeamRaiser gifts in batch, two new lookup fields have been added: **TeamRaiser Participant** and **TeamRaiser Team**.

Donations	New Pledges	New Recurr	ng Gifts				
Configure E	Batch Fields and La	ayout					
Optional	Fields		Included Fields				
Receip	ot Date	*	Field	Required	Default Value	Locked	
Receip	ted		Donor	3	N/A		
Recog	nition		Donation Type	V	Click to Edit	B	
Segme	ent Code		Amount	1	Click to Edit		
Settler	ment Batch		Close Date	\checkmark	Click to Edit	B	
Source)		Campaign	\checkmark	Click to Edit		
Stage				Designation	1	Click to Edit	E C
Sub Se	ource			Transaction Type	V	CIICK to Edit	B
TeamR	aiser Participant		Payment Type	3	Click to Edit	U.	
TeamR	Raiser Team		■TeamRaiser Participant				
Tribute		-	≡TeamRaiser Team		Click to Edit	B	
Write-I	n Designation	-					
						ave Batch Lay	

Customizing the New Contact Entry Form

Previously, when you added a new contact while in batch-entry mode, the available entry fields could not be changed. Now you can customize which fields display in the **New Contact** entry form and also specify which fields are required.

• To customize the New Contact entry form:

- 1. Click the **Configuration** tab.
- 2. Click Batch Contact Fields. The New Contact field picker displays.
- 3. Select the fields you want for creating new contacts in the batch entry form and specify whether they are required or not.

Note: The Last Name field is always required.

nfigure Contact Fields and Layout for Bat	ch Entry		
Optional Fields		Included Fields	
Active Sustainer	_	Field	Required
Addressee	E	Salutation	
Anonymous		First Name	V
🗖 Assistant's Name		Middle Name	
Asst. Phone		Last Name	V
Birth Place		Suffix	
Birthdate		Email	
Business Fax		Mailing City	
Business Phone		Mailing Zip/Postal Code	
Capacity		Postal Mail Opt Out	
Congressional District		Do Not Call	
Contact Description	-	= Birthdate	

4. Click Save Contact Fields Layout.

_			automatically save the one you	New Contact				_
ch e	ntries		💾 Save Row 🛛 🗶 Clear Row	Salutation	First Name	Middle Name	Last Name	
	#	Status	Donor Donation Type	Suffix				
	1		Individual Gift 💌	Email				
	2							
	3			City	Zip/Postal Code			
	4			Destel Mell Oct Oct	D- N-LO-II			
	5			Postal Mail Opt Out	Do Not Call			
	6 7			Birthdate	Mobile Phone	Nickname	Membership Last Renewal Date	
	8			[12/2/2012]			[12/2/2012]	
	9			Municipality	County District Override	County District	County	
	10					county biothor		
				Employer				
				Household New Household				

Batch Processing Enhancements

Enhancements to batch entry include the ability to add custom look-up fields to the batch gift entry form and to identify a gift as a tribute.

For more information, see the Enhanced Batch Gift Processing video.

Add Custom Look-Up Fields

You can now add custom look-up fields to the batch gift entry form to associate a gift with another object. Custom Look-up fields can be added to single gifts, recurring gifts, and pledges. After you create the custom field, it will be available in the batch field picker.

Add Tributes in Batch

In batch mode, you can now enter gifts that are given in honor of or in memorial to someone. A new look-up field called **Tribute** allows you to identify the gift as a Tribute.

nfigure Batch Fields and Layou	n.				
Optional Fields		Included Fields			
Receipt Date	*	Field	Required	Default Value	Locked
Receipted		Donor	\checkmark	N/A	
Recognition		Donation Type	\checkmark	Click to Edit	B
Segment Code		Amount	\checkmark	Click to Edit	
Settlement Batch		Close Date	\checkmark	Click to Edit	B
Source		Campaign	\checkmark	Click to Edit	e î
Stage		Designation	\checkmark	Click to Edit	B
Sub Source		Transaction Type	V	Click to East	E.
TeamRaiser Participant		Payment Type	\checkmark	Click to Edit	B
TeamRaiser Team		≡Tribute		9	
Tribute	E				
Vrite-In Designation	-				

TeamRaiser

As part of the work done to fully integrate gift processing between Luminate CRM TeamRaiser and Luminate Online TeamRaiser, Participation Types created in Luminate Online now synch back to Luminate CRM in a new look-up field.

Participant Type Look-Up Field

Previously, when you registered someone for a TeamRaiser event in Luminate CRM, you had to make sure that you entered the name correctly in the **Participant Type** text field exactly as the name was spelled in Luminate Online, or synchronization failed. This problem is solved with the addition of a new look-up field called **TeamRaiser Participant Type**. With the look-up field you can select from a list of the Participant Types associated with the event for which you are registering. The values are populated from the TeamRaiser event in Luminate Online.

Also, if you add a new Participation Type in Luminate Online, the system immediately synchs so the new type displays in the **CRM TeamRaiser Participant** field.

6 CHAPTER 1

amRaiser Registration Edit	Save Save & New Can	cel	
formation			= Required Information
TeamRaiser Registration Name		Campaign Click lookup id	con 🕙 🚺
Participant	9	Team Captain 🥥 📄	
Participation Type		Team 🥝	
Participant's Home Page 🕗			
Registration Date	[12/4/2012]		
Related Transaction 😳	Q		
TeamRaiser Participation Type	% i		
Registration Fee 💮		Additional Gift 🥥	
Total Raised 🥥		Upsell Amount ②	