

# Blackbaud University Curriculum for Raiser's Edge™ / Raiser's Edge NXT™

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	Learn	Learn More	Learn Everything
<b>Fundamentals</b>			
 Raiser's Edge: Basics of Raiser's Edge	●	●	●
 Raiser's Edge: Basics of Constituent Records	●	●	●
 Raiser's Edge: Basics of Gifts	●	●	●
 Raiser's Edge: Basics of Query	●	●	●
 Raiser's Edge: Basics of Mail	●	●	●
 Raiser's Edge: Basics of Data Analysis	●	●	●
 Raiser's Edge: Basics of Data Extraction	●	●	●
 Raiser's Edge: Fundamentals—Overview		●	●
 Raiser's Edge: Fundamentals—Constituents 1		●	●
 Raiser's Edge: Fundamentals—Gifts 1		●	●
 Raiser's Edge: Fundamentals—Query 1		●	●
 Raiser's Edge: Fundamentals—Mail 1		●	●
 Raiser's Edge: Fundamentals—Data Analysis and Extraction 1		●	●
 Raiser's Edge Fundamentals Exam 2016		●	●
 Raiser's Edge Professional Certification		●	●
 Raiser's Edge: Fundamentals (3-Day Regional Class)			●
<b>Raiser's Edge NXT</b>			
 Raiser's Edge NXT: Basics of Raiser's Edge NXT	●	●	●
 Raiser's Edge NXT: Basics of the Control Panel	●	●	●
 Raiser's Edge NXT: Basics of Fundraising	●	●	●
 Raiser's Edge NXT: Basics of Lists	●	●	●
 Raiser's Edge NXT: Overview		●	●
 Raiser's Edge: Preparing for Raiser's Edge NXT		●	●



**Note:** All courses in the Fundamentals series must be completed in the order shown and are a prerequisite for all Functional and Outcome-Based courses. Best Practices courses do not have prerequisites.

-  Abstract
-  eLearning Course
-  Certification

	Learn	Learn More	Learn Everything
<b>Entering and Using Data</b>			
 Raiser's Edge: Managing Alumni	●	●	●
 Raiser's Edge: Managing Planned Gifts with RE:PlannedGiftTracker	●	●	●
 Raiser's Edge: Managing RE:EFT	●	●	●
 Raiser's Edge: Constituents 2		●	●
 Raiser's Edge: Gifts 2		●	●
 Raiser's Edge: Mail 2		●	●
 Raiser's Edge: Data Analysis 2		●	●
 Raiser's Edge: Entering and Using Data (2-Day Regional Class)			●
<b>Grouping and Exporting Data</b>			
 Raiser's Edge: Query 2		●	●
 Raiser's Edge: Data Extraction 2		●	●
 Raiser's Edge: Grouping and Exporting Data (1-Day Regional Class)			●
<b>Database Administration</b>			
 Raiser's Edge: Basics of Database Administration	●	●	●
 Raiser's Edge: Database Administration 1		●	●
 Raiser's Edge: Database Administration 2		●	●
 Raiser's Edge: Import 1		●	●
 Raiser's Edge: Import 2		●	●
 Raiser's Edge: Refining Addressees and Attributes		●	●
 Raiser's Edge: Keeping Your Database Clean		●	●
 Raiser's Edge: Database Administration (2-Day Regional Class)			●
<b>Marketing &amp; Communication</b>			
 Raiser's Edge: Increasing Constituent Loyalty		●	●
<b>Volunteer Management</b>			
 Raiser's Edge: Volunteer		●	●
<b>Fundraising</b>			
 Raiser's Edge: Basics of The Giving Score	●	●	●
 Raiser's Edge: Managing Tributes		●	●
 Raiser's Edge: Managing Prospects		●	●
 Raiser's Edge: Effectively Tracking and Evaluating Fundraisers		●	●
 Raiser's Edge: Moves Management and Action Tracks		●	●
 Raiser's Edge: Campaigns, Funds, and Appeals		●	●

“Blackbaud Learn has not only taught me about the software, but the knowledge I gained has allowed me and my staff to streamline and simplify our processes on a daily basis. Blackbaud Learn is one of the best trainings I have had and is worth

— Mitch Creager  
Kentucky Science & Technology Center

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	Learn	Learn More	Learn Everything
 Raiser's Edge: SAP® Crystal Reports® 1		●	●
 Raiser's Edge: SAP® Crystal Reports® 2		●	●
 Raiser's Edge: Increasing Donor Retention		●	●
 Raiser's Edge: Building a Better Annual Report		●	●
 Raiser's Edge: Year-End Cover Letters and Donor Statements		●	●
 Raiser's Edge: SAP® Crystal Reports® (1-Day Regional Class)			●
<b>Membership Management</b>			
 Raiser's Edge: Membership 1		●	●
 Raiser's Edge: Membership 2		●	●
<b>Event Management</b>			
 Raiser's Edge: Basics of Events	●	●	●
 Raiser's Edge: Events 1		●	●
 Raiser's Edge: Events 2		●	●
 Raiser's Edge: Events (1-Day Regional Class)			●
<b>Best Practices</b>			
 Best Practices: Building a Social Media Playbook			●
 Best Practices: Board Management			●
 Best Practices: Event Management			●
 Best Practices: Fundraising			●
 Best Practices: Managing Cash Flow			●
 Best Practices: Marketing and Communications			●
 Best Practices: Membership Management			●
 Best Practices: Nonprofit Accounting for Fundraisers			●
 Best Practices: Organizational Management			●
 Best Practices: Volunteer Management			●

“Our staff can attend training while also getting daily work done. Blackbaud just makes learning easy. The training helps us use the product better and smarter so that we can better meet our mission.”

— Jack Roush  
California Film Institute

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## Regionals

	Monday	Tuesday	Wednesday	Thursday	Friday
	<b>Raiser's Edge: Fundamentals</b>			<b>Raiser's Edge: Entering and Using Data</b>	
Morning	Raiser's Edge: Fundamentals—Overview	Raiser's Edge: Fundamentals—Gifts 1	Raiser's Edge: Fundamentals—Mail 1	Raiser's Edge: Constituents 2	Raiser's Edge: Mail 2
Afternoon	Raiser's Edge: Fundamentals—Constituents 1	Raiser's Edge: Fundamentals—Query 1	Raiser's Edge: Fundamentals—Data Analysis and Extraction 1	Raiser's Edge: Gifts 2	Raiser's Edge: Data Analysis 2

	Monday	Tuesday	Wednesday	Thursday	Friday
	<b>Raiser's Edge: Grouping and Exporting Data</b>	<b>Raiser's Edge: Database Administration</b>		<b>Raiser's Edge: SAP® Crystal Reports®</b>	<b>Raiser's Edge: Events</b>
Morning	Raiser's Edge: Query 2	Raiser's Edge: Database Administration 1	Raiser's Edge: Refining Addressees and Attributes	Raiser's Edge: SAP® Crystal Reports® 1	Raiser's Edge: Events 1
Afternoon	Raiser's Edge: Data Extraction 2	Raiser's Edge: Database Administration 2	Raiser's Edge: Keeping Your Database Clean	Raiser's Edge: SAP® Crystal Reports® 2	Raiser's Edge: Events 2