

2003 ANNUAL REPORT

on the move

In 2003, the American Kennel Club Canine Health Foundation moved both literally and figuratively to set the stage for accelerated growth.

> After eight years in Aurora, Ohio, the Foundation's offices moved to the American Kennel Club building in Raleigh, North Carolina. But the relocation was only the first step in a dramatic effort to move the organization forward.

> > New leaders were selected. Important new alliances were formed. And significant scientific breakthroughs were announced. All of this was done to speed progress in conquering the deadly diseases that strike our dogs.

2003 board of directors



STAFF DEBORAH (DD) DILALLA, MBA, *EXECUTIVE DIRECTOR*

ERIKA A. WERNE, MIM, DIRECTOR OF GRANTS DIANE E. VASEY, BS, MA, DIRECTOR OF DEVELOPMENT BETSY J. FRENZ, EXECUTIVE ASSISTANT RITA Y. GARDNER, SENIOR ADMINISTRATIVE ASSISTANT tter from the president



JOHN A. STUDEBAKER

Dear Friends of the American Kennel Club Canine Health Foundation:

This was a defining year for the American Kennel Club Canine Health Foundation. Landmark achievements in science shared the spotlight with bold new organizational directions.

In science, our \$1 million investment in mapping the canine genome mushroomed into the \$50 million National Institutes of Health canine genome sequencing project, which is expected to unleash scientific knowledge invaluable to the prevention and treatment of canine — and human — diseases. This towering achievement capped eight years of Foundation leadership in canine health research.

Not content to rest on these impressive laurels, the board of directors stepped forward to position the Foundation for new benchmarks of success. As Oliver Wendell Holmes said, "I find the great thing in this world is not so much where we stand as in what direction we are moving."

We gave considerable thought to where we needed to go and how to get there. After studying the benefits of moving, we relocated our office in July to unused space within the AKC building in North Carolina. This resulted in expected bottom-line benefit and new synergy with our founder, the American Kennel Club. The AKC board, officers and staff have contributed greatly toward this successful move.

Significantly expanding the dollars needed to fight canine diseases was another goal. We were excited to finalize a multi-year, multi-million dollar partnership with longtime supporter Nestlé Purina PetCare Company that will help us reach new levels of progress. A new relationship with Triple Crown Dog Academy, too, is helping us do more to help the dogs we treasure.

On the following pages you'll read more on how we are reshaping the Foundation to have an even more substantial impact on canine health in the future. We owe a deep debt of gratitude to all of you — individual, dog club and corporate donors, our talented officers, board of directors and staff. Thanks to your commitment and dedication, the American Kennel Club Canine Health Foundation is truly on the move in its fight to conquer canine diseases.

Sincerely,

John a. Sudhihr

John A. Studebaker President



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OUR FOUNDER, PARTNER AND NEW NEIGHBOR: THE AMERICAN KENNEL CLUB

Our relationship with our founder, first and largest supporter, the American Kennel Club, has never been stronger.

Since our beginnings in 1995, AKC has committed over \$10 million plus other non-monetary support to our work. Now, our relationship has taken on new dimensions. Cost-savings from shared space and services help us concentrate on funding and managing quality canine health research. Day by day interaction enriches us and spurs us to find new and exciting ways to help and support one another.

We are grateful to the American Kennel Club, its board of directors, delegates and staff for their vision in creating the Foundation and for their continuing commitment and support.

NEW FACILITIES

In July, 2003, moving trucks left Aurora, Ohio, home to the American Kennel Club Canine Health Foundation (CHF) since its founding in 1995, to begin the 560 mile trek south to a new office suite in the American Kennel Club (AKC) building in Raleigh, North Carolina.

The move signals a closer relationship with AKC and an opportunity to share facilities, services and purchasing, thereby saving funds that will, instead, be applied to fighting canine diseases.

Three Foundation staff members also relocated to Raleigh — Deborah (DD) DiLalla, who was named CHF Executive Director; Erika Werne, Director of Grants and Betsy Frenz, Executive Assistant. Subsequently Diane Vasey was selected as Director of Development and Rita Gardner was hired as Senior Administrative Assistant.

Both the move and a reduction in staff, from nine to five, were designed to shrink expenses

so CHF could fund four to eight additional research proposals annually.

Benefits of the move already are apparent to CHF. AKC staff members have assisted CHF with many services, including mailing and shipping, purchasing and computer support. The cost of office space and services has been reduced significantly. This is a win-win relationship in many ways, with both CHF and AKC creatively trying out new ways to work together to benefit both organizations.

The move was the first step in a dynamic plan to accelerate the Foundation's growth and development in the most cost-effective way possible.



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NEW ALLIANCES

A cornerstone of the American Kennel Club Canine Health Foundation's strategic direction is forming meaningful corporate alliances with key players in the dog world who share a commitment to canine health research. Toward that end, partnerships were announced with these leading companies and organizations:

NESTLÉ PURINA PETCARE COMPANY

In February CHF announced the formation of a multi-year, multi-million dollar partnership with longtime supporter Nestlé Purina PetCare Company. This partnership, the first-ever collaboration of its kind dedicated solely to canine health research, cements an already extensive mutual commitment to improving the lives and longevity of dogs through health studies.

Stemming from this alliance is the Purina Parent Club Partnership Program (PPCP), a new initiative focused on helping breed clubs raise money for health studies and education. Purina writes a check for 10 percent of the value of all points earned by people who send to Purina the weight circles from Purina dog food bags. To participate, Purina Pro Club members declare the breed of their choice to receive the funds for health studies. Half of Purina's check goes to CHF on behalf of the breed; and the other half goes to the parent club for education, rescue, or, at the discretion of the club, for health research. For more information about the program, call toll-free 1-800-778-3375.

In 2003 first year PPCP donations to CHF through participating breed clubs totaled \$42,000. More than 100 national breed clubs participated in 2003, and that number is growing rapidly.

TRIPLE CROWN DOG ACADEMY

The Foundation forged a corporate multi-year alliance with Triple Crown Dog Academy, the world leader in pet education. Its goal is to boost awareness and instruct dog owners on forming healthy relationships with their dogs through training, behavior solutions and appropriate dog products. CHF and Triple Crown will share training, behavior, health and genetic resources and work together to promote the health and well being of dogs worldwide. The CHF Proud Supporter logo will be featured on Triple Crown dog products.

ORTHOPEDIC FOUNDATION FOR ANIMALS/CANINE HEALTH INFORMATION CENTER

The Orthopedic Foundation for Animals collaborated with CHF on a pilot project to centralize canine health data, the Canine Health Information Center (CHIC). The pilot's success launched CHIC as a permanent resource where owners, breeders and scientists can access the centralized health information needed to breed healthy dogs.

CHF PRESIDENT'S AWARD GOES TO NESTLÉ PURINA

The 2003 CHF President's Award was given to Nestlé Purina PetCare Company for its prior years of dedication to the mission of canine health. Since CHF's founding in 1995, Purina has provided support for canine genome mapping, research studies, our National Parent Club Canine Health conferences, our Canine Cancer Initiative, the Search and Rescue Dog Health Fund and much more. True to form, Nestlé Purina has since signed an agreement to continue its commitment and step up the level of financial support. This new partnership between CHF and Nestlé Purina is expected to spur research progress aimed at preventing and treating canine diseases such as epilepsy, heart disease, orthopedic disease and cancer, the number one disease killer of dogs.



IN RECOGNITION OF RETIREMENT Dr. C. Richard Dorn CHF Science Officer from 1996-2003 Professor Emeritus, The Ohio State University College of Veterinary Medicine

This annual report is dedicated to our esteemed science officer, C. Richard Dorn, D.V.M., M.P.H., whose tireless dedication to the AKC Canine Health Foundation has contributed invaluably to the organization's early credibility and success in selecting the right institution for the right type of research. Retired in 2003, his work began shortly after the Foundation was formed, and he was instrumental in developing the peer review process that has won acclaim for its fairness and effectiveness in determining grant recipients. He has tirelessly evaluated progress on the ever-increasing number of grants. He obtained reviewers and helped in the success of CHF's National Parent Club Canine Health Conferences, Genes, Dogs and Cancer Conferences and represented CHF at countless veterinary conferences and scientific meetings.

Beyond CHF, Dr. Dorn's stellar career has included a Fulbright Scholarship, Fogarty Senior International Fellowship, consulting with the National Institutes of Health, the FDA, and volunteering with FEMA. The AKC Canine Health Foundation appreciates all Dr. Dorn has done for the health and the future of dogs and wishes him well as he journeys into new endeavors. Best wishes Dr. Dorn; we'll miss your superior insights!

NEW SCIENTIFIC BREAKTHROUGHS Canine genetics came of age in 2003, thanks to the Foundation's pioneering leadership.

CHF groundwork led to the landmark \$50 million funding of the canine genome sequencing project. Now under way at the Broad Institute, Massachusetts Institute of Technology, with funding by the National Institutes of Health (NIH), the sequencing is expected to revolutionize the prevention and treatment of canine and human diseases when it is completed in mid-2004.

The impetus for the sequencing can be attributed to the Foundation's early work and \$1 million-plus investment in canine genome research. CHF spearheaded canine genome research and was the first to fund collaborative research on the canine genome, host genome mapping conferences and provide ongoing funding for genetic research. Recognizing that public funds were needed to tackle the challenging tasks ahead, CHF initiated the process that led to the NIH taking on the genome sequencing project. Concurrent with the sequencing, a new CHF funded canine genome map, numbering 3,400 markers and covering nearly the entire genome, was developed under the leadership of Elaine Ostrander, Ph.D., Fred Hutchinson Cancer Research Center, Seattle, Washington.

New discoveries in preventing and treating canine diseases added to the year's scientific achievements. Urs Giger, P.D., Dr. Med. Vet., M.S., F.V.H., University of Pennsylvania, found the gene causing MPS Type VI in Miniature Pinschers, a disease that results in bone, eye and facial abnormalities in dogs and humans. Other funded scientists announced advances in treating various forms of cancer, including lymphoma, osteosarcoma, bladder cancer, mast cell tumors and cancer of the blood vessels. RNA Interference, SU11654, Tum5 and Interleukin-12 were found effective for certain types of cancer.



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NEW MILESTONES

The impetus to move forward drove all aspects of the Foundation's work, from grants to fundraising to education. It was a busy and fulfilling year which, despite an uncertain economy, notched record revenues and new benchmarks of success.

NEARLY \$11 MILLION IN GRANTS

Since its formation eight years ago, CHF has spearheaded research aimed at uncovering the mysteries behind disabling canine diseases, moving the science forward with promising discoveries. In all, 200 grants have been approved, for a total of \$10,840,000 and an average allocation per grant of \$56,544.

In 2003, 14 new grants were added, focusing on alternative medicine approaches, behavior problems, brain disease, cancer and epilepsy. The total number of proposals received this year for 2004 funding was up to 120, nearly twice the 68 received last year. From this 120 we selected 12 applications for funding.

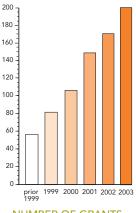
In an effort to observe the work of grantees firsthand, staff and volunteers made site visits to the new College of Veterinary Medicine at Western University in California, North Carolina State University in Raleigh, the Animal Medical Center in New York and The Ohio State University.



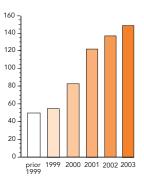
2003 REVENUES REACH \$3 MILLION

It was a good year for the top line as revenues increased to \$3 million, the highest ever. Exceptional results from corporate, club and individual donations; estates and fundraising events contributed to this achievement.

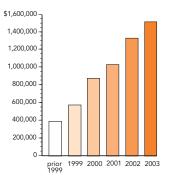
The number of donor advised funds rose to 155 with a year-end balance of \$1,529,696. CHF board member Mary Edwards Hayes and her husband, Peter, became the first couple to contribute \$100,000, expecting their gift to serve as an incentive to others. Three estates left \$120,000 to the Foundation.



NUMBER OF GRANTS



NUMBER OF DONOR ADVISED FUNDS



DONOR ADVISED FUNDS SUMMARY the **M0**79**e**:



NEW IN 2003: "ACORNS" SPROUT RESEARCH FUNDS

Acorns grow into large trees. That's the thinking behind an innovative new CHF grants program called Acorns, that offers small "seed money" grants to up-and-coming scientific researchers. These grants, in amounts up to \$12,000, are for projects of 12 months or less. Applicants get decisions in 45 days and, in 2004, will be able to apply and receive their payments online. This year 11 Acorn grants were approved, totaling \$107,724.



NEW MILESTONES, continued

THE GALA BY THE BAY: A NIGHT TO REMEMBER WAS CHF'S LARGEST FUNDRAISING EVENT EVER

Held in conjunction with the AKC national championship dog show in Long Beach, California, the event netted \$100,000 after expenses. Custom sculpture, original oils, vacations, Broadway show/dinner packages and a Tiffany bracelet were among the prized auction items. Catherine Bell was the event chair; Mary Hayes, the auction chair; and Wayne Ferguson and *Dog News* publisher Matt Stander were the auctioneers. Gala sponsors were Pedigree and the *Canine Chronicle*.

A NEW LEADERSHIP TEAM

Spearheading this year's dynamic organizational changes was a board of directors headed by new President John A. Studebaker; new officers, Vice President Wayne Ferguson and Treasurer, Robert Kelly. Returning to their posts were Second Vice President Catherine Bell and Secretary, Lee Arnold. Two new directors, Karen T. LeFrak and Steve T. Remspecher, were added to the leadership team.

EDUCATING ONE ANOTHER

Two major CHF scientific conferences, Genes Dogs and Cancer: the Third Annual Canine Cancer Conference, and the National Parent Club Canine Health Conference, sponsored by Nestlé Purina PetCare Company and the American Kennel Club, were held in September, 2003.

Genes, Dogs and Cancer attracted leading canine cancer scientists from the U.S., Brazil, Canada, France, Germany, Portugal and the United Kingdom for a workshop-style forum on canine cancer. Researchers shared findings, including the results of promising new cancer drugs, vaccines, treatments and clinical trials, many of which have implications for humans as well as dogs.

More than 250 scientists, geneticists, breeders and national dog club representatives gathered for the National Parent Club Canine Health Conference to discuss advances in canine genetics, genome mapping and health care and to get new research and tests into the hands of breeders who can put it to good use. Summaries of this conference are available from CHF.

CHF also supported the Tufts Canine and Feline Breeding Conference, the University of Florida Owners and Breeders Seminar and The Ohio State University Theriogenology Conference.)N -

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NEW MILESTONES, continued

DOG CLUBS MEET THE CHALLENGE

The International Kennel Club Cluster Dog Shows, held in Chicago in February, added to the Foundation's coffers. CHF received \$5 for every adult dog entered in the show from the International Kennel Club (IKC), which was matched by Nestlé Purina. At Saturday's charity ball, Nestlé Purina and IKC presented a check for \$22,300 for the entries, and Purina cut another check for \$42,000 representing first-year proceeds from the Purina Parent Club Partnership Program.

Houston's 26th Annual Reliant Park World Series of Dog Shows, July 17-20, hit a home run for the CHF team, raising \$16,000 from fees for grooming space contributed by exhibitors. The event was sponsored by the Houston Kennel Club, Inc., Beaumont Kennel Club, Inc., Galveston Kennel Club, Inc. and the Houston Combined Specialty Association.

CHF participated in the NBC-televised National Dog Show, sponsored by the Kennel Club of Philadelphia and Nestlé Purina, which was seen by millions of viewers immediately after the Macy's Thanksgiving Day Parade.

Countless dog clubs came up with creative fundraising ideas — from birthday parties to auctions, from picnics to pet dog shows even prizes for the silliest grins. A handout detailing their innovative ideas is available from CHF.

AWARDS GIVEN AND RECEIVED

CHF's Annual Golden Paw award for the best canine health article of the year went to C. A. Sharp for her article, *The Rising Storm: What Breeders Need to Know about the Immune System.*

For the second year in a row, CHF received a Maxwell Award from the Dog Writers Association of America, this time for a fourcolor flier developed to raise money for the CHF Search and Rescue Dog Health Fund.



Photo courtesy of Bruce Curtis

INDIVIDUALS FUNDING PET PROJECTS

The word is out: Donor Advised Funds are not just for clubs anymore. Now, individuals are designating donor advised funds for research causes close to their hearts. Helen Chrysler Greene of New York City announced her health fund for Miniature Pinschers, which would contribute significantly to research into Legg Calve Perthes Disease, a devastating abnormality in the breed. Jeffrey Pepper is sponsoring \$10,000 in cancer research, designated to benefit Golden Retrievers, Petit Basset Griffon Vendeens and Cavalier King Charles Spaniels. CHF Board member Pamela Stephens Buckles and her husband, André, have established a fund in honor of two of their Shetland Sheepdogs, Mocha and Baby.

In the hope other individuals will join in, Pamela Buckles is chairing the new Individual Advisory Board of CHF to raise awareness of the work of the Foundation and, in turn, raise major gifts from individuals. When it comes to raising funds for canine health research, every individual can make a difference.

To find out how you can make a difference, call us toll-free at 1-888-682-9696 or log onto our web site at www.akcchf.org founders

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The new millennium brings many challenges for canine health. A new donor recognition level was established, the Millennium Founder. This level begins with individual, club and corporate donations of \$25,000 or more. Founders are those individuals, clubs and corporations who have given at the \$10,000 level. Founders have been supporting the Foundation since its inception in 1995. Both of these giving levels are cumulative and recognized in perpetuity.

MILLENNIUM FOUNDERS Anonymous

Estate of Nancy Todd Ackerman Dr. and Mrs. Sheldon B. Adler Akita Club of America, Inc. American Belgian Tervuren Club, Inc. American Boxer Charitable Foundation, Inc. American German Shepherd Dog Charitable Foundation, Inc. American Kennel Club American Shetland Sheepdog Association Basenji Health Endowment, Inc. Bernese Mountain Dog Club of America, Inc. Bichon Frise Club of America, Inc. Brisgel Family Charitable Foundation André and Pamela Stephens Buckles Bull Terrier Welfare Foundation Cairn Terrier Club of America Canine Chronicle Chinese Shar-Pei Club of America Charitable Trust Collie Health Foundation, Inc, Dalmatian Club of America Foundation, Inc. Geraldine R. Dodge Foundation, Inc. Mr. Alexander Fraser Draper Ms. Nancy-Carroll Draper English Springer Spaniel Field Trial Association Foundation

Dr. C. Creston Farrow Mr. Wayne Ferguson Flat-Coated Retriever Foundation Foundation of the Cairn Terrier Club of America Golden Retriever Club of America, Inc. Golden Retriever Foundation Mrs. Helen Chrysler Greene Mr. And Mrs. Peter Hayes Health Trust Fund Scottish Terrier Club of America Estate of Barbara F. Heller Mrs. Elysabeth Higgins Mr. John E. Hoffman IAMS Company International Kennel Club of Chicago, Inc. Irish Setter Club of America, Inc. Ms. Barbara Ridder Irwin Mr. and Mrs. Robert L. Kelly Mr. Roy and Mrs. Jo-Ann S. Kusumoto MB-F Inc Estate of Mr. Donald MacManus Mr. and Mrs. Ronald H. Menaker Mrs. Dorothy Metcalf Nestlé Purina PetCare Company Newfoundland Club of America, Inc. Orthopedic Foundation for Animals Pedigree/Kal-Kan Foods, Inc. Poodle Club of America Foundation, Inc. Soft Coated Wheaten Terrier Club of America Soft Coated Wheaten Terrier Club of America Endowment Fund Triple Crown Dog Academy Dr. and Mrs. William C. Truesdale Veterinary Pet Insurance Company

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Kishwaukee Kennel Club, Inc. Labrador Retriever Club, Inc.

Ladies' Dog Club, Inc. Lehigh Valley Kennel Club, Inc. Mahoning Shenango Kennel Club, Inc. Mastiff Club of America, Inc. Medallion Rottweiler Club Medallion Rottweiler Health Research Charitable Trust Fund National Amateur Retriever Club National Beagle Club National Retriever Club, Inc. New-Pen-Del Newfoundland Club, Inc. Norwegian Elkhound Association of America, Inc. Papillon Club of America, Inc. Portuguese Water Dog Club of America, Inc. Portuguese Water Dog Foundation, Inc. Rattail Days/Irish Water Spaniel Reliant Park World Series of Dog Shows Rhodesian Ridgeback Club of United States, Inc. Saint Bernard Club of America Saluki Club of America, Inc. Samoyed Club of America Education and Research Foundation, Inc. San Joaquin Kennel Club Saw Mill River Kennel Club Siberian Husky Club of America, Inc. Silver Bay Kennel Club of San Diego, Inc. South Windsor Kennel Club Spring Peach Blossom Cluster Dog Show Springfield Kennel Club, Inc. Standard Schnauzer Club of America Tennessee Valley Kennel Club, Inc. Tibetan Terrier Club of America, Inc. Vizsla Club of America, Inc. Vizsla Club of America Welfare Foundation Weimaraner Foundation Fund Whidbey Island Kennel Club, Inc. Windham County Kennel Club, Inc.



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heritage society

The Heritage Society is a unique fellowship of individuals who share a deep concern for the health of dogs, and who offer a permanent means of support for advancing canine health research through planned gifts to the AKC Canine Health Foundation. Members of the Heritage Society ensure the continuation of canine health research for future generations of dogs.

Anonymous

Mr. and Mrs. Alan R. Arthur Mr. Len Baker Mr. and Mrs. Robert Baws Mr. and Mrs. Charles D. Bell Mr. and Mrs. André Buckles Dr. Mary R. Burch Dr. and Mrs. A. Duane Butherus Ms. Carol Carlson Dr. and Mrs. Kevin Curran Ms. Arlene A. Czech Mr. and Mrs. Richard W. Denman Mr. and Mrs. Luigi DiLalla Mr. Alexander Fraser Draper Mr. and Mrs. Stuart Eckman Mr. and Mrs. Merle R. Eggan Mr. and Mrs. David C. Eisenberg Ms. Virginia Faber Dr. C. Creston Farrow Mr. Wayne Ferguson Ms. Linda M. Freeman Ms. Elaine Haines

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HONOR ROLL OF CORPORATIONS 2003

FOUNDATION BUILDER (\$1,000,000+) American Kennel Club

CORPORATE BUILDER AND PARTNER (\$100,000 to \$999,999) Nestlé Purina PetCare Company

CHAMPION (\$50,000 TO \$99,999) Triple Crown Dog Academy

MILLENNIUM FOUNDER (\$25,000 TO \$49,999) Canine Chronicle

FOUNDER

(\$10,000 TO \$24,999) Kenneth A Scott Charitable Trust, A KeyBank Trust Pedigree/Kal Kan Foods, Inc. Robbins-Giola, LLC Veterinary Pet Insurance Company

SPONSOR

(\$2,500 TO \$4,999) AKC Companion Animal Recovery Dog News Eli Lilly & Company MB-F, Inc.

ASSOCIATE

(\$1,000 TO \$2,499) Janet Stone Jones Foundation PetPartners, Inc.

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(\$500 TO \$999) Brown Motors, Inc. Byrne Gallery, LLC

Dog Sense Staff Remington Arms

FRIENDS (\$100 TO \$499)

Bend Pet Resort, LLC

Delmont Veterinary Hospital Infinity Kennels Saturn Service Parts Operations Tuffmutt, LTD.

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CHAMPION

(\$50,000 TO \$99,999) American Boxer Charitable Foundation, Inc. Collie Health Foundation

MILLENNIUM FOUNDER

(\$25,000 TO \$49,999) Flat-Coated Retriever Foundation Soft Coated Wheaten Terrier Club of America Endowment Fund

FOUNDER (\$10,000 TO \$24,999)

Basenji Health Endowment, Inc. Bernese Mountain Dog Club of America, Inc. Bulldog Club of America Charitable

Health Fund, Inc.

Doberman Pinscher Club of America International Kennel Club of Chicago, Inc. Newfoundland Club of America Reliant Park World Series of Dog Shows San Joaquin Kennel Club Westie Foundation of America, Inc.

LEADERSHIP (\$5,000 TO \$9,999)

Anonymous

American Bullmastiff Association, Inc. American German Shepherd Dog Charitable Foundation, Inc.

Bearded Collie Club of America, Inc. Borzoi Club of America, Inc. Borzoi Club of Greater New York Briard Club of America Bull Terrier Club of America Forsyth Kennel Club, Inc. Great Pyrenees Club of America, Inc. Great Pyrenees Club of Puget Sound Irish Water Spaniel Club of America, Inc. Medallion Rottweiler Club Health Research Charitable Trust Fund Miniature Pinscher Club of America, Inc. National Retriever Club, Inc. Poodle Club of America Foundation, Inc. Rattail Days/Irish Water Spaniel Samoyed Club of America Education and Research Foundation, Inc. Tennessee Valley Kennel Club, Inc. Tibetan Terrier Club of America, Inc.



SPONSOR (\$2,500 TO \$4,999)

Atlanta Kennel Club, Inc. Atlantic States Briard Club Augusta Kennel Club, Inc. Baltimore County Kennel Club, Inc. Belgian Sheepdog Club of America, Inc. Belgian Tervuren Club of Southern California

Brevard Kennel Club, Inc. Bulldog Club of New England, Inc. Catonsville Kennel Club, Inc. Clumber Spaniel Club of America, Inc. Columbiana County Kennel Club Elgin Kennel Club Garden State Norwegian Elkhound Club Irish Wolfhound Club of America Foundation, Inc. Italian Greyhound Club of America, Inc. Keeshond Club of America, Inc. Lebanon County Kennel Club Norwegian Elkhound Association of America, Inc. Pug Dog Club of America, Inc. Sacramento Valley Dog Fanciers Association, Inc. Saluki Health Research, Inc. Skye Terrier Foundation Tennessee Valley Kennel Club, Inc. Tualatin Kennel Club, Inc. Valdosta Kennel Club, Inc. Vizsla Club of America Welfare Foundation Wachusett Kennel Club, Inc.

Wachusett Kennel Club, Inc. Whidbey Island Kennel Club, Inc.

ASSOCIATE (\$1,000 TO \$2,499)

Airedale Terrier Club of America Charitable Trust Airedale Terrier Club of America, Inc. American Fox Terrier Club American Pomeranian Club, Inc. Asheville Kennel Club, Inc. Ashtabula Kennel Club Basset Hound Club of America, Inc. Beaumont Kennel Club, Inc. Berks County Kennel Club, Inc. Bernese Mountain Dog Club of Canada Bluebonnet Norwich and Norfolk Club Cabrillo Kennel Club Canaan Dog Club of America, Inc. Carroll County Kennel Club, Inc. Central New Jersey Hounds Association Chain O'Lakes Kennel Club Chenango Valley Kennel Club Cincinnati Kennel Club, Inc. Classic City Kennel Club Dalmatian Club of America Foundation Davis Dog Training Club, Inc. Delaware Water Gap Kennel Club Dog Fanciers Association of Oregon, Inc. Duluth Kennel Club Elkhorn Kennel Club English Setter Association of America, Inc. Galveston County Kennel Club, Inc. German Shorthaired Pointer Club of America, Inc. Giant Schnauzer Club of America, Inc. Grand Rapids Kennel Club Great Lakes Belgian Tervuren Club Greater Pittsburgh English Springer Spaniel Club Greater Venice Florida Dog Club, Inc. Harrisburg Kennel Club, Inc. Havanese Club of America Irish Terrier Club of America

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- Potomac Valley
- Nova Scotia Duck Tolling Retriever Club (USA)
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- Quaker City Doberman Pinscher Club, Inc. Raleigh Kennel Club

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States, Inc. Sammamish Kennel Club

- Sandusky Kennel Club
- Scottsdale Dog Fanciers Association, Inc. Siberian Husky Club of America, Inc. Somerset Hills Kennel Club, Inc.

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PATRON (\$500 TO \$999)

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Willamette Valley Kennel Club

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to honor

and remember

our friends

In the year 2003, gifts were made to the Foundation to remember the following friends of dogs.

> Nancy Todd Ackerman Marie Adams Hilda Bigelow Betty A. Bishop Marjorie Brandt Donna Broucek Betty-Claire Caillaud Albert Castelli **Betty Claus** Merrill Cohen James A. Cook Linda Croft Burt Dancocks Annette Davies Stacie Lynn Dec Faye Dickens Sarah Dimon Donna L. Dobson Barbara Doherty Patrick N. Doniere, Jr. Dr. Martha K. Dull Sandra Duncan Paul Durkee Velma Norris Eberle Gene Ellis Maxine Ellis Thelma Finney L. B. Fisher

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letter

from th

treasurer

From The Treasurer:

We present this improved financial picture with thanks to our major 2003 benefactors, The American Kennel Club, Nestlé Purina PetCare Company and everyone who has contributed funds, kind words and good thoughts. Thank you!

The first major additions to American Kennel Club's 1995 \$1,000,000 endowment will be six figures in 2004 from both the American Kennel Club and Nestlé Purina PetCare Company.

Our first Operating Reserve of \$250,000 was funded in 2003 largely from bequests.

Our first line of bank credit, \$250,000, unsecured, has been established.

For the first time our annual Gala (in Long Beach, CA) netted \$100,000. More than 700 of the Fancy's Finest made it a wonderful generous evening. Please join us in Tampa, January 2005.

We have 155 Donor Advised Funds (largely breed organization donations), and for the first time they total \$1,500,000; this includes about \$154,000 (a healthy 12.1 percent) 2003 investment income allocated to each DAF. These burgeoning funds provide major grant financing.

On February 21, 2004, at the elegant "Purina-International KC Dinner and Ball" in Chicago, we received \$125,548, half of the breed earnings from Nestlé Purina's creative, no-strings-attached Parent Club Partnership Program. These dollars, earned by weight circle collection, will be credited to each individual breed's Donor Advised Fund, an eight percent increase in total Donor Advised Funds.

We reached 200 total grants. Software to aid their management has been installed. Requests for Canine Health Research Proposals in a new cycle were mailed February 2, 2004. Our last cycle, nine months ago, produced 120 pre-proposals.

Relocation costs, moving from Ohio to the AKC Building in Raleigh, NC, added more than \$200,000 to 2003 General and Administrative costs. Other General and Administrative expenses were less than \$300,000, the lowest since 1997.

Relocation included a restructuring and a reduction in force from nine to five. We have three experienced professionals with masters' degrees and support staff of two to concentrate on our core functions, Grants and Fundraising.

We pledge to work hard, try to work smart and merit your support. Thank you.

Robert L. Kelly, Treasurer and Grants Committee Chair

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report



February 17, 2004

The Board of Directors of American Kennel Club Canine Health Foundation, Inc.

We have audited the accompanying statements of financial position of the American Kennel Club Canine Health Foundation, Inc. (the "Foundation") as of December 31, 2003 and 2002 and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2003 and 2002 and the results of its activities and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Walthall, Drake & Wallace LLP

Certified Public Accountants

December 31, 2003 and 2002

| ASSETS | 2003 | 2002 |
|--|-------------|-------------|
| Cash and cash equivalents (Note 1) | \$1,079,337 | \$ 966,590 |
| Investments (Notes 1 and 2) | 3,552,879 | 2,968,443 |
| Dividends and interest receivable | 10,212 | 20,203 |
| Contributions receivable | 357,653 | 458,776 |
| Prepaid expenses | 8,502 | 6,744 |
| Furniture, fixtures and equipment, net (Notes 1 and 3) | 76,790 | 44,177 |
| Charitable remainder annuity trust receivable (Note 1) | 78,499 | 75,395 |
| TOTAL ASSETS | \$5,163,872 | \$4,540,328 |
| LIABILITIES | | |
| Accounts payable | \$ 95,321 | \$ 111,090 |
| Grants payable (Notes 1 and 4) | 2,446,818 | 2,095,744 |
| Deferred contribution income | _ | 23,150 |
| Amount due to broker | _ | 9,950 |
| TOTAL LIABILITIES | 2,542,139 | 2,239,934 |
| NET ASSETS | | |
| Unrestricted (Note 1) | (695,841) | (773,059) |
| Temporarily restricted (Notes 1 and 6) | 2,266,133 | 2,023,033 |
| Permanently restricted (Note 1) | 1,051,441 | 1,050,420 |
| TOTAL NET ASSETS | 2,621,733 | 2,300,394 |
| TOTAL LIABILITIES AND NET ASSETS | \$5,163,872 | \$4,540,328 |

For the Year Ended December 31, 2003

| | | 200 | 3 | |
|---|----------------|-------------|-------------|-------------|
| | | Temporarily | Permanently | |
| | Unrestricted | Restricted | Restricted | Total |
| REVENUES AND OTHER SUPPORT | | | | |
| Contributions | \$ 533,679 | \$ 767,458 | \$ 1,021 | \$1,302,158 |
| Contributions - American Kennel Club, Inc. (Note 8) | 800,000 | — | — | 800,000 |
| Interest and dividend income | 97,237 | 3,104 | — | 100,341 |
| Net unrealized and realized investment income | 339,585 | — | — | 339,585 |
| Corporate sponsored events and conferences (Note 8) | 244,516 | — | — | 244,516 |
| Administrative support - American Kennel Club, Inc. (No | ote 8) 220,000 | — | — | 220,000 |
| Relocation support - American Kennel Club, Inc. (Note 8 | 3) 70,000 | — | — | 70,000 |
| In-kind donation - American Kennel Club, Inc. (Note 8) | 106,639 | — | — | 106,639 |
| Royalty Income | 8,993 | — | — | 8,993 |
| Miscellaneous income | 11,880 | _ | _ | 11,880 |
| NET ASSETS RELEASED FROM RESTRICTIONS | | | | |
| Satisfaction of program restrictions | 527,462 | (527,462) | — | |
| TOTAL REVENUES AND OTHER SUPPORT | 2,959,991 | 243,100 | 1,021 | 3,204,112 |
| FUNCTIONAL EXPENSES | | | | |
| Canine research and education | 2,004,547 | _ | _ | 2,004,547 |
| Fund raising | 239,483 | _ | _ | 239,483 |
| Organizational development | 134,969 | _ | _ | 134,969 |
| General and administrative | 503,774 | — | — | 503,774 |
| TOTAL FUNCTIONAL EXPENSES | 2,882,773 | - | _ | 2,882,773 |
| | | | | |
| INCREASE IN NET ASSETS | 77,218 | 243,100 | 1,021 | 321,339 |
| NET ASSETS, BEGINNING | (773,059) | 2,023,033 | 1,050,420 | 2,300,394 |
| NET ASSETS, ENDING | \$ (695,841) | \$2,266,133 | \$1,051,441 | \$2,621,733 |

For the Year Ended December 31, 2002

| | | 200 | 2 | |
|---|----------------|-------------|-------------|-------------|
| | | Temporarily | Permanently | |
| | Unrestricted | Restricted | Restricted | Total |
| REVENUES AND OTHER SUPPORT | | | | |
| Contributions | \$ 294,278 | \$1,033,012 | \$ 1,017 | \$1,328,307 |
| Contributions - American Kennel Club, Inc. (Note 8) | 700,000 | — | — | 700,000 |
| Interest and dividend income | 116,594 | 2,982 | — | 119,576 |
| Net unrealized and realized investment losses | (349,348) | — | — | (349,348) |
| Corporate sponsored events and conferences (Note 8) | 255,078 | 20,500 | _ | 275,578 |
| Administrative support - American Kennel Club, Inc. (No | ote 8) 333,700 | — | _ | 333,700 |
| Miscellaneous income | 13,163 | — | — | 13,163 |
| NET ASSETS RELEASED FROM RESTRICTIONS | | | | |
| Satisfaction of program restrictions | 654,616 | (654,616) | _ | _ |
| TOTAL REVENUES AND OTHER SUPPORT | 2,018,081 | 401,878 | 1,017 | 2,420,976 |
| FUNCTIONAL EXPENSES | | | | |
| Canine research and education | 2,053,720 | — | — | 2,053,720 |
| Fund raising | 314,603 | — | — | 314,603 |
| Organizational development | 196,402 | — | — | 196,402 |
| General and administrative | 336,267 | — | — | 336,267 |
| TOTAL FUNCTIONAL EXPENSES | 2,900,992 | — | — | 2,900,992 |
| INCREASE (DECREASE) IN NET ASSETS | (882,911) | 401,878 | 1,017 | (480,016) |
| NET ASSETS, BEGINNING | 109,852 | 1,621,155 | 1,049,403 | 2,780,410 |
| NET ASSETS, ENDING | \$ (773,059) | \$2,023,033 | \$1,050,420 | \$2,300,394 |
| The accompanying notes are an integral part of the financial st | | | | |

| TOTAL | \$2,004,547 | \$239,483 | \$134,969 | \$503,774 | \$2,882,773 |
|---|-----------------|-----------|----------------|----------------|-------------|
| Miscellaneous | 4,357 | 3,553 | 2,842 | 22,305 | 33,057 |
| office space and services | 22,628 | 6,639 | 6,639 | 6,169 | 42,075 |
| In-kind donation (AKC) - | | | | | |
| Retirement of assets | _ | _ | _ | 20,837 | 20,837 |
| Relocation expense | _ | | | 210,701 | 210,701 |
| Depreciation and amortization | _ | 4,001 | | 15,345 | 19,346 |
| Promotional items purchased | _ | 8,083 | | _ | 8,083 |
| New development | _ | 25 | 114 | _ | 139 |
| Membership expenses | _ | 2,376 | 2,171 | _ | 4,547 |
| Website design and expense | 2,629 | 66 | 320 | 370 | 3,38 |
| Marketing and advertising | 1,659 | 19,972 | 3,000 | 18,974 | 43,60 |
| Rent and utilities | 10,682 | 4,747 | 4,747 | 9,498 | 29,67 |
| Equipment rental and repairs | 4,820 | 3,899 | 3,497 | 9,109 | 21,32 |
| Printing, telephone, postage and office | e 34,717 | 14,421 | 13,603 | 5,732 | 68,47 |
| Conferences | 64,474 | 69,936 | 12,168 | _ | 146,57 |
| Meetings | 6,595 | 4,505 | 3,712 | 5,685 | 20,49 |
| Travel | 9,167 | 11,188 | 1,383 | 7,904 | 29,64 |
| Professional fees | 45,943 | 12,218 | 12,094 | 103,194 | 173,449 |
| Payroll and related expenses | 226,485 | 73,854 | 68,679 | 67,951 | 436,969 |
| Grants (Note 1) | \$1,570,391 | \$ — | \$ — | \$ — | \$1,570,39 |
| | and Education | Raising | Development | Administrative | Expense |
| (| Canine Research | Fund | Organizational | General and | Tota |

For the Year Ended December 31, 2003

| For | the | Year | Ended | December | 31. | 2002 |
|-----|-----|------|-------|----------|-----|------|
| | | | | | | |

| | 2002 | | | | |
|--|-----------------|-----------|----------------|----------------|-------------|
| | Canine Research | Fund | Organizational | General and | Total |
| | and Education | Raising | Development | Administrative | Expenses |
| Grants (Note 1) | \$1,624,926 | \$ — | \$ — | \$ — | \$1,624,926 |
| Payroll and related expenses | 151,204 | 120,985 | 93,564 | 123,331 | 489,084 |
| Professional fees | 90,319 | 3,123 | 10,590 | 122,138 | 226,170 |
| Travel | 18,999 | 15,347 | 6,216 | 10,814 | 51,376 |
| Meetings | 6,671 | 2,247 | 2,144 | 3,853 | 14,915 |
| Conferences | 54,891 | 56,154 | 6,671 | _ | 117,716 |
| Printing, telephone, postage and offic | e 48,586 | 36,730 | 25,370 | 12,449 | 123,135 |
| Equipment rental and repairs | 8,914 | 7,083 | 5,646 | 4,650 | 26,293 |
| Rent and utilities | 14,947 | 10,991 | 7,034 | 10,992 | 43,964 |
| Marketing and advertising | 3,564 | 17,469 | 5,159 | 23,803 | 49,995 |
| Website design and expense | 26,346 | 260 | 8,805 | 200 | 35,611 |
| Membership expenses | _ | 15,616 | 15,616 | _ | 31,232 |
| New development | _ | 8,039 | 2,987 | — | 11,026 |
| Promotional items purchased | _ | 5,014 | _ | _ | 5,014 |
| Depreciation and amortization | _ | 12,992 | 4,990 | 12,269 | 30,251 |
| Miscellaneous | 4,353 | 2,553 | 1,610 | 11,768 | 20,284 |
| TOTAL | \$2,053,720 | \$314,603 | \$196,402 | \$336,267 | \$2,900,992 |

STATEMENTS OF CASH FLOWS

| For the Years Ended December 31, 2003 and 2002 | 2003 | 2002 |
|---|--------------|--------------|
| | 2000 | 2002 |
| CASH FLOWS FROM OPERATING ACTIVITIES Increase (decrease) in net assets | \$ 321,339 | \$ (480,016) |
| Adjustments to reconcile increase (decrease) in net assets | | |
| to net cash provided by operating activities: | | |
| Depreciation and amortization | 19,346 | 30,251 |
| Net unrealized and realized investment (gains) losses | (339,585) | 349,348 |
| Non-cash contribution of securities | (12,317) | (10,209) |
| In-kind donation of furniture and equipment - AKC | (64,564) | — |
| Retirement of furniture and equipment | 20,837 | _ |
| Changes in assets and liabilities: | | |
| Dividends and interest receivable | 9,991 | 4,363 |
| Contributions receivable | 101,123 | (64,334) |
| Prepaid expenses | (1,758) | (980) |
| Accounts payable | (15,769) | 79,076 |
| Grants payable | 351,074 | 307,063 |
| Charitable remainder annuity trust receivable | (3,104) | (2,982) |
| Deferred contribution income | (23,150) | (18,184) |
| Amount due to broker | (9,950) | 9,950 |
| Total adjustments | 32,174 | 683,362 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 353,513 | 203,346 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of investments | (1,728,265) | (1,767,850) |
| Proceeds from sale of investments | 1,495,731 | 1,672,615 |
| Purchase of furniture and equipment | (8,232) | (10,686) |
| NET CASH USED IN INVESTING ACTIVITIES | (240,766) | (105,921) |
| INCREASE IN CASH AND CASH EQUIVALENTS | 112,747 | 97,425 |
| CASH AND CASH EQUIVALENTS - BEGINNING | 966,590 | 869,165 |
| CASH AND CASH EQUIVALENTS - ENDING | \$ 1,079,337 | \$ 966,590 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFOR Cash paid during the year: | RMATION | |
| Interest | \$ – | \$ — |
| Income taxes | \$ – | \$ — |
| The accompanying notes are an integral part of the financial sta | | |

December 31, 2003 and 2002

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF OPERATIONS

The American Kennel Club Canine Health Foundation, Inc. (the "Foundation"), established February 21, 1995, is a not-for-profit organization (exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code) formed for the purpose of furthering the advancement of knowledge of canine diseases and health care by clinical study, laboratory research and publication.

BASIS OF ACCOUNTING

The financial statements of the Foundation have been prepared on the accrual basis of accounting.

ESTIMATES

In preparing financial statements in conformity with generally accepted accounting principles, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

CONCENTRATION OF CREDIT RISK

The Foundation places its cash and cash equivalents with high-credit quality institutions. At times these balances may be in excess of the FDIC insurance limit. Cash and investments in money market funds and shares of registered investment companies are uninsured.

CASH AND CASH EQUIVALENTS

The Foundation considers demand deposits and all highly-liquid investments with a maturity of three months or less when purchased as cash and cash equivalents for the purpose of the Statements of Cash Flows.

INVESTMENTS

Investments in mutual funds, commercial paper, marketable equity securities, and U.S. government obligations are stated at fair market value with both realized and unrealized gains and losses recognized in the Statements of Activities and Changes in Net Assets.

CHARITABLE REMAINDER ANNUITY TRUST

The Foundation is a beneficiary under a charitable remainder annuity trust agreement under which the donor is entitled to annuity payments for the remainder of his life. Upon the donor's death, the assets in the trust will revert to the Foundation. The Foundation has reflected a receivable in the amount of \$78,499 and \$75,395 at December 31, 2003 and 2002, respectively, in its Statements of Financial Position, representing the present value of the future benefits to be received by the Foundation.

CONTRIBUTIONS

The Foundation recognizes contributions received, including all unconditional promises to give, as revenues in the period received at their fair values. Conditional promises to give are recognized as revenues when the conditions on which they depend are substantially met. Temporarily restricted support is recorded as unrestricted support if the restriction is met in the same period as the support is received. The Board of Directors has predicated funding for certain grants on receiving a stipulated amount of donor support. Pledges received on these grants are considered conditional pledges and are not included in revenue until the required donor support level has been obtained. As of December 31, 2003 and 2002, there was \$-0- of conditional pledges made on grants not meeting the required donor support level. Cash contributions received on these grants are shown on the Statements of Financial Position as Deferred Contribution Income.

CONTRIBUTIONS RECEIVABLE AND ALLOWANCE FOR DOUBTFUL ACCOUNTS

Contributions receivable reflected on the Statements of Financial Position are expected to be received within one year. Contributions receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to operations and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to contributions receivable. The Foundation considers contributions receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required.

FURNITURE, FIXTURES AND EQUIPMENT

Purchased property and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Depreciation is computed using primarily the straight-line method. Depreciation charged to operations was \$19,346 and \$20,271 in 2003 and 2002, respectively.

MAILING LISTS

Mailing lists represented in-kind contributions to the Foundation and were recorded at their fair value at the date of contribution. Amortization was calculated on the straight-line method over three years. The lists were fully depreciated in 2002. Amortization charged to expense was \$-0- and \$9,980 in 2003 and 2002, respectively.

GRANTS

Unconditional single or multi-year grants are considered incurred and charged to expense at the time of approval by the Board of Directors. Any grant cancellations approved by the Board of Directors are recognized at the time of approval.

The Board of Directors has predicated funding for certain grants on receiving a stipulated amount of donor support. These grants are considered incurred and charged to expense when the donor support level has been obtained. As of December 31, 2003 and 2002 there were \$-0- and \$373,317, respectively, of proposed grants not meeting the required donor support level.

NET ASSETS

Unrestricted net assets include contributions and investment income that will be used to fund canine research and educational programs designated by the Board of Directors. Temporarily restricted net assets are those whose use has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Foundation in perpetuity. Investment income from permanently restricted net assets is unrestricted.

ADVERTISING COSTS

The cost of advertising is expensed as incurred.

MEMBERSHIP EXPENSES

All costs related to acquiring new members are expensed as incurred.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and activities have been summarized on a functional basis in the Statements of Activities and the Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefitted.

NOTE 2 - INVESTMENTS

Investments in mutual funds, commercial paper, marketable equity securities and U.S. government obligations with readily determinable fair values are reported at their fair values in the Statements of Financial Position.

| Marketable equity securities 245,131 | 332,554 1,324,022 — 9,785 |
|---|------------------------------------|
| Marketable equity securities245,131U.S. government obligations677,347 | , |
| Marketable equity securities 245,131 | , |
| | 332,334 |
| Commercial paper 245,969 | 222 554 |
| | 310,215 |
| Mutual funds \$1,959,960 | \$ 991,867 |
| 2003 | 2002 |

NOTE 3 - FURNITURE, FIXTURES AND EQUIPMENT

Furniture, fixtures and equipment consisted of the following :

| Furniture, fixtures and equipment, net | \$ 76,790 | \$ 44,177 | |
|--|-----------|-----------|--|
| Less accumulated depreciation | (15,381) | (90,277) | |
| Furniture, fixtures and equipment | \$ 92,171 | \$134,454 | |
| | 2003 | 2002 | |

Pursuant to the Foundation's relocation to the American Kennel Club's North Carolina operations center in June 2003, the Foundation retired fixtures and equipment totaling \$115,080 with an accumulated depreciation of \$94,243. In 2003, the American Kennel Club also donated \$64,564 worth of furniture, fixtures and facility improvements to the Foundation.

NOTE 4 - GRANTS PAYABLE

Grants payable are scheduled to be disbursed as follows:

| | \$2,446,818 | |
|------|-------------|--|
| 2005 | 856,348 | |
| 2004 | \$1,590,470 | |

NOTE 5 - LINE OF CREDIT

The Foundation established a \$250,000 unsecured line of credit with a commercial bank in September 2003. Interest expense on the line of credit is the bank's prime rate plus three-quarter percent per annum (4.75% at December 31, 2003). There were no advances made on the line of credit.

NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

| Total temporarily restricted net assets | \$2,266,133 | \$2,023,033 | |
|--|-------------|-------------|--|
| Annuity trust agreement (for future periods) | 78,499 | 75,395 | |
| Specific canine research | \$2,187,634 | \$1,947,638 | |
| | 2003 | 2002 | |

Temporarily restricted net assets were released for research related to the study of specific diseases.

NOTE 7 - LEASES

The Foundation leased office space under an operating lease agreement which was scheduled to expire in May 2004. In September 2003, a \$20,000 buyout of this lease was agreed to between CHF and the landlord. The buyout of the lease agreement is included in the relocation category on the financial statements. The Foundation also leases certain office equipment under an operating lease agreement which expires in September 2004.

The minimum future rent payable for this operating lease is \$4,743.

NOTE 8 - RELATED PARTY TRANSACTIONS

During 2003, the American Kennel Club, Inc., ("the Club") contributed to the Foundation funds totaling \$1,140,000 consisting of a general contribution of \$800,000, administrative support of \$220,000, relocation support of \$70,000 and \$50,000 for the 2003 National Parent Club Canine Health Conference.

During 2002, the American Kennel Club, Inc., ("the Club") contributed funds totaling \$1,136,200 consisting of a general contribution of \$700,000, administrative support of \$333,700 and \$102,500 for Search and Rescue research.

The Foundation relocated its offices to the American Kennel Club's operation center in Raleigh, North Carolina in June of 2003. In addition to the free use of office space, the AKC also made improvements to the office space, provided administrative support services and donated equipment to the Foundation. The total estimated value of these donated items was \$106,639.

The Foundation's employees are covered under the Club's medical and pension plans as a related organization. The defined benefit pension plan, administered by the Club, is currently overfunded and therefore no pension expense is recorded in the accompanying Statements of Activities.

NOTE 9 - CONTINGENCIES

The Foundation has received a claim for damages pursuant to a lawsuit initiated in June 2003. Management does not believe this matter will ultimately have a material adverse effect upon the financial condition of the Foundation and has not provided for this claim in the accompanying financial statements.

MISSION

The mission of the AKC Canine Health Foundation is to develop significant resources for basic and applied health programs with emphasis on canine genetics to improve the quality of life for dogs and their owners.

GOALS

The AKC Canine Health Foundation will achieve the following goals:

- To help dogs live longer, healthier lives.
- To respect the dedication and interest of dog clubs, breeders and owners in health and continuously seek ways to involve them in the work of the Foundation.
- To identify health issues of concern to dog breeders and owners.
- To identify and sponsor research and education programs, with particular emphasis on canine genetics, that:
 - Meet the highest scientific and educational standards;
 - Have the greatest potential for advancing the health of dogs;
 - Have expectations for producing materials and applications that are reasonable and affordable for breeders and owners.

- To seek ways to integrate the observations and knowledge of dog owners, breeders and veterinarians and other scientists for the purpose of advancing the health of dogs.
- To responsibly monitor grantees and make the results of their work available for public use through publication in scientific journals, and through sharing and dissemination of information and education with dog owners, breeders and veterinarians.
- To raise endowment funds for the Foundation's programmatic purposes, and to invest these funds for both growth of principal and income adequate to advance the Foundation's purpose.

THANK YOU

The AKC Canine Health Foundation would like to acknowledge the support and dedication of those who attended various fundraising events throughout 2003. When people come together for a cause such as canine health, the small contributions of many make a definite difference and greatly further the mission of the Foundation. We appreciate the individuals whose presence enhanced our events, and whose enthusiasm helped to make each one a success. This special thanks goes to everyone who has sat down to a dinner, taken to the dance floor, held up a hand for an auction item, bought a raffle ticket, or engaged in conversation with another guest to talk about the dogs we love.



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remember,

the more you give,

the more we can do