Display Advertising Rates

These display rates include colour*
and exclude GST
* Black and white advertising less 30%

	Day	Other sizes (pcc)	1/8 Page	1/4 Page	1/3 Page	1/2 Page	Junior Page	2/3 Page	Full Page	Solus
	MTTF	26.87	1,880.90	3,761.80	4,836.60	7,523.60	7,523.60	9,404.50	13,091.06	-
Run of Press	W	28.28	1,979.60	3,959.20	5,090.40	7,918.40	7,918.40	9,898.00	13,778.02	-
	S	29.77	2,083.90	4,167.80	5,358.60	8,335.60	8,335.60	10,419.50	14,503.94	-
	MTTF	40.31	2,821.35	5,642.70	7,254.90	11,285.40	11,285.40	14,106.75	20,291.15	4,352.94
Section A	W	42.42	2,969.40	5,938.80	7,635.60	11,877.60	11,877.60	14,847.00	22,044.83	4,581.36
	S	47.63	3,334.24	6,668.48	8,573.76	13,336.96	13,336.96	16,671.20	23,931.51	4,822.74
	MTTF	38.96	2,727.31	5,454.61	7,013.07	10,909.22	10,909.22	13,636.53	18,982.04	6,233.60
Business	W	41.01	2,870.42	5,740.84	7,381.08	11,481.68	11,481.68	14,352.10	19,978.12	6,561.60
	S	43.17	3,021.66	6,043.31	7,769.97	12,086.62	12,086.62	15,108.28	21,030.72	6,907.20
	MTTF	38.96	2,727.31	5,454.61	7,013.07	10,909.22	10,909.22	13,636.53	18,982.04	6,233.60
World	W	41.71	2,919.91	5,839.82	7,508.34	11,679.64	11,679.64	14,599.55	20,322.57	6,673.60
	S	44.66	3,125.85	6,251.70	8,037.90	12,503.40	12,503.40	15,629.25	21,755.92	7,145.60
	MTTF	32.24	2,257.08	4,514.16	5,803.92	9,028.32	9,028.32	11,285.40	15,709.28	Varies
Sport	W	33.94	2,375.52	4,751.04	6,108.48	9,502.08	9,502.08	11,877.60	16,533.62	5,430.40
	S	35.72	2,500.68	5,001.36	6,430.32	10,002.72	10,002.72	12,503.40	17,404.73	5,715.20

Please note: Solus size for Section A pertains to Front Page Solus. For all other positions the solus size is 160mm x 376mm. Sports Solus positions vary in availability and size, please discuss with your account manager.

Classified Advertising Rates**

These classified rates include colour*
and exclude GST
* Black and white advertising less 30%

	(Classified Display	/	Line Rate (Mono)			
Rate	MTTF	w	s	MTTF	W	S	
General Classified	26.87	28.28	29.77	5.49	5.49	5.49	

^{**} Additional colour/highlighting charges may apply. Typesetting fees apply to advertising agencies.

Annual Spend Discounts (Classified Advertising)*

Annual Spend:	\$10K+	\$15K+	\$25K+	\$50K+	\$50K+	\$100K+	\$250K+	\$500K+
Discount :	15%	17.5%	20%	22.5%	22.5%	25%	27.5%	30%

^{*} For contract holders. Contracted discounts exclude online advertising, inserts and other advertising as specified.

Online Advertising Rates

For our online advertising rates please visit www.stuff.co.nz/ratecard and click on the mastheads tab.

Digital Delivery (Publishing)

Please ensure that your advertisement is booked with your account manager prior to sending material. Advertising material can be delivered in the following methods:

Adstream Limited

www.quickcut.co.nz Tech Support **09 913 1479** Adtracker Online (ATOL) • adtracker.fairfaxmedia.co.nz
If you require any assistance, please contact your account manager or one of the production centres below.

Auckland - **09 580 1728** Wellington - **04 474 0468** Hamilton - **07 849 9538** Christchurch - **03 943 2453**

Technical Information (Publishing)

To assist you in achieving the best results from your advertising, we require a high standard advertising material.

The printing method is offset. All materials can be supplied by ISDN, email or CD/DVD.

Postscript compatible (acceptable software) Adobe Indesign • QuarkXPress Adobe Illustrator

Files should be created using these applications and saved and supplied as PDFs. Appropriate Distiller job options are available on request.

Not Postscript compatible (unacceptable software)

Microsoft Word • Microsoft Powerpoint Microsoft Publisher • Adobe Photoshop

Note: Adobe Photoshop should be used for image manipulation only.

Fonts & Type

Font embedding required	Yes
Font subsetting allowed	Yes
Minimum point size for colour type	12pt
Minimum weight for reversed colour type	Bold
Maximum plates allowed for reversed colour type	3
Minimum point size for single colour type (100% C, M, Y or K)	6pt

Images

Format	EPS, TIFF, JPG, PDF
Photographs	1 Mb
Minimum resolution for colour images	150dpi
Minimum resolution for grey scale images	150dpi
Minimum resolution for black and white (single b	oit) images 600dpi
Maximum ink weight	240%

General

PDF version 1.3 • Postscript Level 2+ ICC Compliant No • Colour Model CMYK only

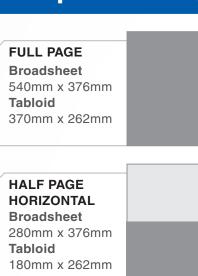
Publishing Deadlines

Advertisments cancelled after booking deadline incur a cancellation fee.

Deadlines vary around public holidays.

	Run of Paper	/Display	Classifie	Classified Display			
	Booking/Copy	Print Ready Files	Booking/Copy	Print Ready Files	Computer-Set (Phone bookings)		
Monday	10am Friday	10am Friday	10am Friday	10am Friday	5pm Friday		
Tuesday	10am Friday	10am Monday	10am Friday	10am Monday	5pm Monday		
- TV Week	10am Friday	3pm Monday	-	-	-		
Wednesday	10am Monday	10am Tuesday	10am Monday	10am Tuesday	5pm Tuesday		
- Life	5pm Thursday	12noon Monday	-	-	-		
- Career Market	9.30am Monday	2pm Tuesday	2pm Monday	2pm Tuesday	-		
Thursday	10am Tuesday	10am Wednesday	10am Tuesday	10am Wednesday	5pm Wednesday		
Friday	10am Wednesday	10am Thursday	10am Wednesday	10am Thursday	5pm Thursday		
Saturday	10am Thursday	10am Friday	10am Thursday	10am Friday	5pm Friday		
- Career Market	9.30am Wednesday	2pm Thursday	11am Wednesday	2pm Thursday	-		
- Property Market	10am Wednesday	4pm Thursday	10am Wednesday	4pm Thursday	-		
- Motoring	12noon Tuesday	2pm Thursday	12noon Tuesday	2pm Thursday	-		
Your Weekend (Sat)	12noon Tuesday (week prior)	10am Tuesday	-	-	-		

Size Specifications (Publishing)



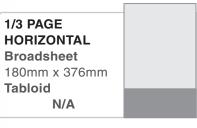
2/3 PAGE HORIZONTAL Broadsheet 350mm x 376mm Tabloid N/A

2/3 PAGE **VERTICAL Broadsheet** 540mm x 224mm Tabloid N/A

HALF PAGE VERTICAL Broadsheet 540mm x 186mm Tabloid 370mm x 148mm



JUNIOR PAGE **Broadsheet** 400mm x 262mm Tabloid 280mm x 186mm



1/3 PAGE VERTICAL Broadsheet 540mm x 110mm Tabloid N/A



QUARTER PAGE HORIZONTAL Broadsheet 140mm x 376mm Tabloid 100mm x 262mm

QUARTER PAGE ISLAND Broadsheet 280mm x 186mm **Tabloid** 190mm x110mm



1/8 PAGE **HORIZONTAL Broadsheet** 70mm x 376mm **Tabloid** N/A



1/8 PAGE **ISLAND** Broadsheet 140mm x 186mm Tabloid N/A

1/8 PAGE STANDARD Broadsheet 100mm x 262mm Tabloid 100mm x 110mm



FRONT PAGE SOLUS **Broadsheet** 60mm x 338mm Tabloid 60mm x 129mm



FOR SIZES OUTSIDE OF THESE SPECIFICATIONS. PLEASE CONTACT YOUR ADVERTISING CONSULTANT.

Column Widths (mm)	1	2	3	4	5	6	7	8	9	10	11
Run of Paper	34	72	110	148	186	224	262	300	338	376	
Classified	32	66	101	135	170	204	239	273	308	342	377

PAGE SIZES

BROADSHEET Run of Paper......540mm x 10 cols.......370mm x 7 cols Classified540mm x 11 cols

TABLOID



General Advertising Terms & Conditions

- 1. In accepting an advertisement for publication, and in publishing it we are doing so in consideration of and relying on your express warranty, the truth of which is essential:
 - a) That the advertisement does not contain anything that:
 - (i) is misleading or deceptive or likely to mislead or deceive or which otherwise breaches the Fair Trading Act 1986;
 - (ii) is defamatory or indecent or which otherwise offends against generally accepted community standards;
 - (iii) infringes a copyright or trademark or otherwise infringes any intellectual or industrial property rights;
 - (iv) breaches any provision of any statute, regulation, by-law or other rule or law, and
 - b) That the advertisement complies in every way with the Advertising Codes of Practice issued by the Advertising Standards Authority Inc. ("ASA") and with every other code or industry standard relating to advertising in New Zealand, and;
 - c) Publication of the advertisement will not give rise to any liability on our part or in a claim being made against us.
- 2. You agree to indemnify us against all losses or costs arising directly or indirectly from any breach of those warranties above and from any costs incurred in our making corrections or amendments in accordance with the terms that follow.
- 3. By supplying or placing an advertisement for publication you grant us a perpetual, royalty free license to reproduce the advertisement in any print or electronic advertising media we offer advertisers now or in the future.
- 4. Where you utilise any aspect of our creative services in the design or production of an advertisement (including photographic or design work) you acknowledge that we own the copyright in such work and that such work is not work for which a commissioning payment has been made or agreed.
- 5. We may refuse to publish, or withdraw an advertisement from publication without having to give a reason.
- 6. We may publish the advertisement on the next available day if there is an error or delay in publication of the advertising as booked.
- 7. We may correct or amend advertising to conform to style or for other genuine reason as long as we do so using reasonable care.
- 8. All DVDs, blue-ray disks and videos, and any other restricted publications advertised for sale must include its Classification as determined by the NZ Classification Office and may be advertised only in accordance with the conditions imposed by the Classification Office. We may require written evidence of New Zealand Classification ratings and Classification Office conditions for each DVD, video or any publication.
- 9. We may take orders for advertising in specific spaces (space orders). The space may be used only by you for advertising of the advertiser's usual business and may not be transferred by you to another person.
- 10. The guarantees contained in The Consumer Guarantees Act 1993 are excluded where you acquire goods and services from us for the purpose of a business.
- 11. You must tell us as soon as possible if there is an error or omission in any advertisement the advertiser has placed. We will not be liable for any indirect or consequential loss (which includes loss of revenue or profit) from an error or omission or failure to publish and if we are found to have any direct liability for any circumstance that liability is limited to the cost of the space of the advertisement.
- 12. To cancel an advertisement a cancellation number must be obtained from us at least three days prior to publication. Cancellations which occur inside of the three-day working period may incur a 100% penalty.
- 13. The charge for an advertisement will be in accordance with the published ratecard applying at the time for the publication, unless we agree otherwise in writing. Rates for space orders apply for the whole space and are not reduced if the whole space is not used. Rates confirmed in advertising volume agreements will be honoured over the period of that agreement if all other conditions of the agreement have been met by you.
- 14. Advertising placed by advertisers who are not New Zealand residents will be zero-rated for GST purposes. GST will be applied at the standard rate to advertising placed by non-resident agents acting for New Zealand resident principals.
- 15. If payment on a commercial account is not made by due date (which is the 20th of the month following invoice, unless we specify otherwise) you will be liable for interest at market rates and all costs of recovery, commissions and collection fees
- 16. All casual advertising must be prepaid prior to publication. Payment by credit card for casual advertising is accepted.
- 17. Reader advertisements/advertorials are subject to additional criteria. These include, but are not limited to, the following:
 - a) They must be entirely contained within a ruled border of a thickness not less than five point;
 - b) The text may not be set in ordinary news type;
 - c) The word "ADVERTISEMENT" must be set in 14pt capitals, be in bold and must be placed inside the border at the top-left corner or the centre of the advertisement;
 - d) They may not be placed on the first five pages of broadsheet newspapers;
 - e) Minimum point size of reverse block and colour is 8pt.

