

# **Business Day**

### **Overview**

Authoritative, informative and timely, *Business Day* is a must read for business decision-makers.

Business Day has Australia's most influential business writers and commentators who provide up-to-theminute business news, including context, background and specialist analysis to give readers a sound understanding of what's happening in the business world.

Business Day readers are at the top of their game - affluent, smart, ambitious, they work hard and enjoy the finer things in life.

### Why Advertise

Each month, Business Day reaches:

- 65% of senior executives in Australia<sup>^</sup>
- 70% of C-suite executives in Australia ^^
- 46% of high income earners (\$130k+)\*
- 36% of business owners in the finance, real estate or professional services sector\*
- 1.6 million auto intenders\*
- 1.3 million business travellers\*
- 3.1 million leisure travellers\*

### **Monthly Audience**

Total Audience	3,538,000*
Website UAs	1,646,000^
Print Readership	1,615,000*
Mobile Audience(SMH/Age)	1,197,000*
Tablet Audience (SMH/Age)	1,109,000*



### The Sydney Morning Herald

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### **Profile\***



#### Advertising contact information

Laura Langthorne: 02 8596 2957 llangthorne@fairfaxmedia.com.au Adcentre.com.au

#### **Deadlines**

Online Material / Booking: 2 days prior Print Bookings: 12pm, 2 days prior Print Cancellation: 10am, 3 days prior Print Material: 12pm, 1 day prior



Source: \*emmaTM conducted by Ipsos MediaCT, People 14+ for the 12 months ending April 2014, Nielsen Online Ratings April 2014, People 14+ only. Print Readership = Business Day M-Sat L4W . Why Advertise = Print and Online total audience for Print & Digital. Print Profile = BusinessDay M-Sat L4W . Online = SMH or Age /Business [Channel]. Mobile/Tablet = SMH /Age net tablet/mobile L4W. Tablet App = SMH/Age used tablet app L4W. ^Nielsen Online Ratings May 2014. smh/Age/BT/WAToday – Business.^Business Elite Australia Survey 2014, SMH/Age Print/Mob/Tab + SMH/Age – Business Web



## **Platforms**





BusinessDay is a liftout section in The Sydney Morning Herald and The Age over Mon to Sat, reaching 809,000\* business readers across the week.



#### Online

With 914,000^ UAs each month, the *BusinessDay* website is content rich with articles, videos and blogs plus updated market information keeping the *BusinessDay* consumer ahead of the pack.



#### **Mobile devices**

BusinessDay mobile attracts 2.3 million page impressions each month.<sup>^</sup>



#### Email

More than 30,000 BusinessDay emails are sent out twice daily, AM and PM, to a highly engaged subscriber audience.



#### **Events**

*BusinessDay* is launching a number of seminars and events over 2013.

**Business**Day



Source: \*emmaTM conducted by Ipsos MediaCT, People 14+ for the 12 months ending December 2013, Nielsen Online Ratings December 2013, People 14+ only. ^Nielsen Online Ratings January 2014. smh/Age/BT/WAtoday – Business. ^Nielsen Market Intelligence, January 2014

## Content



#### News

From Monday to Saturday, Australia's most influential business writers and commentators keep readers abreast of the latest business, finance and ASX market news.



#### **MySmallBusiness**

This section targets small to medium business owners eagerly seeking information and inspiration to improve and grow their ventures.



#### IT Pro

*IT Pro* pursues, interprets, analyses and serves the latest IT news stories, helping readers make informed technology decisions.



#### **ExecutiveStyle**

This section reflects the lifestyle of successful professionals. Whether it's how to deal with competition in the boardroom or the low down on the hottest restaurant in town, *Executive Style* is the urban bible.



#### Markets

The Markets section of *BusinessDay* provides readers with ASX stock market news and reports, index movements and the latest company announcements.





# **Our Editorial Team**

BusinessDay has some of Australia's most influential business writers and commentators who offer insightful and intelligent comment on the business environment.



Eric Johnston is the editor of BusinessDay . With more than 15 years in finance journalism, Eric has led many major investigations into the corporate sector and as a senior reporter covered all facets of Australian business. A former financial services editor and banking reporter with The Australian Financial Review, Eric has covered Canberra politics and has worked as an Australian correspondent for Dow Jones contributing to publications ranging from The Wall Street Journal to The Far Eastern Economic Review.



Malcolm Maiden entered journalism at *The Australian Financial Review* in the '70's after studying economics and law at the Australian National University. He then travelled overseas before rejoining the *AFR* in 1980. In 1993 he joined *The Age* as Business Editor and since 2007 has been *The Age's* Senior Business Columnist.



A Walkley Award-winning journalist and former business editor, Michael began his career as a cadet reporter on the *Financial Review*. After five years at *The Sydney Morning Herald* he left journalism for two years in stockbroking before returning as a columnist on The Australian. Eight years later he returned to Fairfax as a commentator.





## **Our Editorial Team**

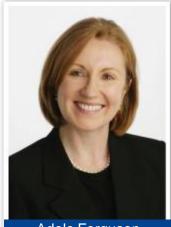


Ross is one of Australia's leading economic commentators and an author of several books. He is a columnist for *The Age* and has been economics editor of *The Sydney Morning Herald* since 1978. In 2008 he was made a member of the Order of Australia.

He has also been awarded honorary doctorates by Macquarie Uni and University of Sydney.



Michael is one of Australia's most respected finance and economics commentators with 37 years experience across newspaper, broadcast and online. Michael is regularly on Channel 7's Sunrise and news programs, as well as a contributing editor for *The Sydney Morning Herald* and *The Age* BusinessDay.com.au sites.



Adele Ferguson

Adele is an award winning senior business columnist and commentator for *The Sydney Morning Herald* and *The Age*. With almost 20 years in journalism, Adele carries a reputation as one of Australia's most respected and well-read business commentators.





# **Fairfax Business Network**



*BusinessDay* is an integral part of the Fairfax Business Network; a collection of Australia's most trusted business and personal finance brands.

Reaching **4.01 million**<sup>\*</sup> ambitious and financially astute individuals each month, the Fairfax Media Business Network attracts diverse, engaged and highly soughtafter audience segments.





Source: \*emma™ conducted by Ipsos MediaCT, People 14+ for the 12 months ending April 2014, Nielsen Online Ratings April 2014, People 14+ only. Financial Review (Print/Comp/Tab/Mob Net L4W), BusinessDay and Money in SMH/Age M-Sun, ASX.com.au, SMH/Age - Business SMH/Age – ExecutiveStyle, BOSS, AFR Magazine, Smart Investor

