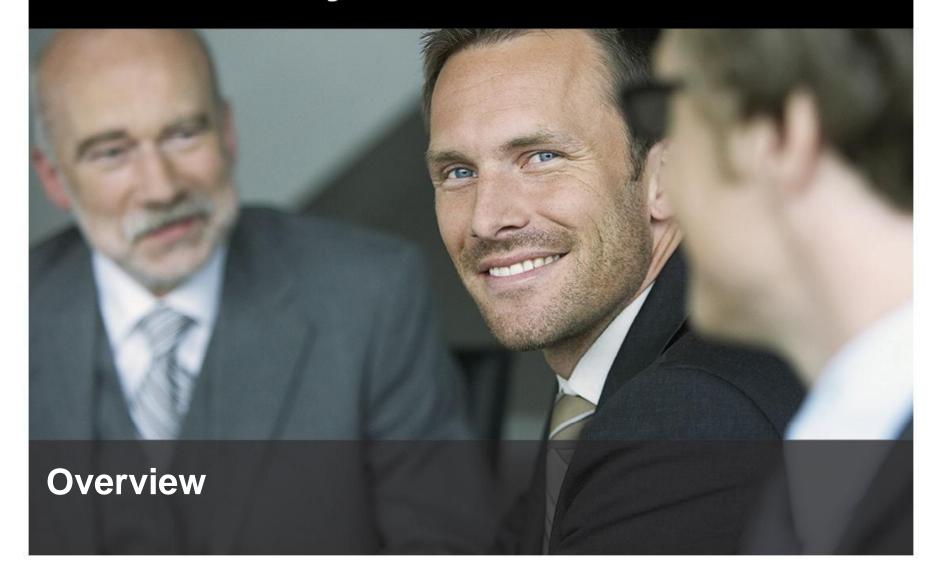
# **Executive** Style





# **Executive Style**

#### Overview

Whether it's how to deal with competition in the boardroom, the best place to practise your golf swing or the low down on the hottest restaurant in town.

Executive Style is published on Fridays in BusinessDay in The Sydney Morning Herald and The Age and appears across all the digital masthead platforms – SMH, The Age, Canberra Times, Brisbane Times and WA Today.

#### Why Advertise\*

- Our audience are 2.2 times more likely than average to earn \$130k+
- Our audience are 45% more likely to say they fly first or business class than the average
- 99,000 of our audience have been to a racetrack in the past 3 months and are 27% more likely to have done so.
- Over 40% more likely to have been to a professional sports event

#### **Key Stats – Monthly Audience:**

- Online UA: 236,000<sup>^</sup>
- Print (SMH/Age Business M-S L4W): 1.6m\*
- Mobile/Tablet (SMH/Age L4W): 1.7m



The Sydney Morning Herald



#### Profile\*

















AVE PI FT

\$94k









AVE PIFT \$97k

#### **Advertising Contact Information**

Laura Langthorne: 02 8596 2957, llangthorne@fairfaxmedia.com.au Adcentre.com.au

#### **Deadlines**

Online Material / Booking: 2 days prior Print Bookings: 12pm, 2 days prior Print Cancellation: 10am, 3 days prior Print Material: 3pm, 1 day prior



Source: \*emma<sup>TM</sup> conducted by Ipsos MediaCT, People 14+ for the 12 months ending September 2013, Nielsen Online Ratings September 2013, People 14+ only. Why Advertise = combined net audience of the following: Profile: Print Readership = BusinessDay, M-S Net L4W, Online = SMH or Age/Executive Style [Channel]. Mobile/Tablet = SMH /Age net tablet/mobile L4W. Nielsen Online Ratings, October 2013.



# **Platforms**









#### **Print**

ExecutiveStyle runs every Friday within Business Day in The Sydney Morning Herald reaching 1.6m\* readers each month.

Features regular columns on health and fitness, culture, fashion, travel, technology and business, *ExecutiveStyle* is the urban bible.

#### Online

The ExecutiveStyle web page is content rich with articles, videos and blogs. Reaching a large audience, the site has a UA of 236,000^each month and 1.4m page views.

#### **Mobile devices**

Over one third of ExecutiveStyle visitors (37%^) access it on-the-go via a mobile device.

#### **Email**

18,523 ExecutiveStyle emails are sent every Tuesday and Friday to our highly engaged subscriber audience, of which the majority have a salary of over \$70k+.





# Content











#### **Travel**

Keeping you up-to-date with the latest on business travel – what to see, where to go and how to get there.

#### **Motors**

Featuring the latest news & reviews on luxury cars, ExecutiveStyle Motors focuses on prestige cars including European cars, classic cars, convertibles and more.

#### Culture

Get the latest on premium wines & fine dining, as well as interviews with celebrities, movie reviews and more.

#### **Gadgets**

The latest gadget news & reviews for executives. Includes Apple iPhones, Blackberries, home theatre systems, digital cameras and more.

#### Luxury

Covering all things luxury – from the watch you wear to the holidays you go on. *ExecutiveStyle* Luxury showcases the most luxurious products and experiences.



# **Editorial Team**

ExecutiveStyle reflects the lifestyle of successful professionals.



Steve Colquhoun

Steve Colquhoun is editor of Executive Style. Prior to this role in mid 2012, he was a print and online reporter for Drive writing news, features and video to print editions.



Sam de Brito

Sam de Brito is a regular blogger commenting on the business of being a bloke. Outside of Executive Style he has spent more than a decade writing for TV, film and newspapers. His published books include "No Tattoos Before You're Thirty", "No Sex With Your Ex", "The Lost Boys" and "Hello Darkness".



Michael Jarosky

Michael Jarosky is a regular blogger for health and fitness. A (former) chubby strategy consultant from the US, he now works as a personal trainer in Sydney CBD and is the author of 40 Days as a City Caveman.



# **Fairfax Business Network**



*ExecutiveStyle* is part of the Fairfax Business Network; a collection of Australia's most trusted business and personal finance brands.

Reaching **4.07 million**\* ambitious and financially astute individuals each month, the Fairfax Media Business Network attracts diverse, engaged and highly sought-after audience segments.

### FINANCIAL REVIEW









**Executive**Style









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