



VIRGIN AUSTRALIA HOLDINGS LIMITED (ASX: VAH)

Preliminary Operating Statistics November 2013

SUMMARY OF OPERATING STATISTICS - VIRGIN AUSTRALIA¹

Virgin Australia Domestic Operations

Passenger numbers for the month of November 2013 decreased by 0.3% and Available Seat Kilometres increased by 1.6% on the prior corresponding period of November 2012 (normalising for the impact of the acquisition of Skywest Airlines in April 2013, Available Seat Kilometres were approximately flat). Revenue Passenger Kilometres increased by 0.2% and Revenue Load Factor decreased by 1.0 percentage points on the prior corresponding period.

Yield for November Financial Year 2014 to date was positive compared to the prior corresponding period.

Virgin Australia International Operations

Passenger numbers for the month of November 2013 decreased by 1.6% and Available Seat Kilometres decreased by 9.6% on the prior corresponding period of November 2012. The decrease in Available Seat Kilometres is due to the fact that one of Boeing 777 aircraft was out of service for heavy maintenance during November 2013. Revenue Load Factor increased by 2.1 percentage points on the prior corresponding period.

SUMMARY OF OPERATING STATISTICS - TIGERAIR AUSTRALIA

Available Seat Kilometres increased by 19.7%, Revenue Passenger Kilometres increased by 19.1% and Revenue Load Factor marginally decreased by 0.4 percentage points to 86.0% for the month of November 2013 compared to the prior corresponding period of November 2012. The increase in Available Seat Kilometres was driven by further improvements in aircraft utilisation with a stable aircraft fleet of eleven compared to the prior corresponding period.

24-hour media enquiries: 1800 142 467

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¹ The Preliminary Operating Statistics consolidate the Regular Passenger Traffic segment of the Skywest business since it was acquired by Virgin Australia in April 2013.



VIRGIN AUSTRALIA HOLDINGS OPERATING STATISTICS - NOVEMBER

			NOVEMBER			FINANCIAL YID		
_			2013	2012	Change	2014	2013	Change
		Revenue Passengers	1,461,917	1,467,025	(0.3%)	7,607,924	7,339,826	3.7%
	DOMESTIC	Revenue Passenger Kilometres (millions)	1,698	1,694	0.2%	8,896	8,521	4.4%
	DOME	Available Seat Kilometres (millions)	2,189	2,154	1.6%	11,330	10,898	4.0%
		Revenue Load Factor	77.6%	78.6%	(1.0pt)	78.5%	78.1%	0.4 pt
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	NAL	Revenue Passengers	210,475	213,993	(1.6%)	1,152,435	1,124,008	2.5%
	INTERNATIONAL	Available Seat Kilometres (millions)	1,192	1,318	(9.6%)	6,595	6,763	(2.5%)
		Revenue Load Factor	80.1%	78.0%	2.1 pt	81.4%	79.7%	1.7 pt
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	NETWORK	Revenue Passengers	1,672,392	1,681,018	(0.5%)	8,760,359	8,463,834	3.5%
	L NETV	Available Seat Kilometres (millions)	3,380	3,472	(2.6%)	17,925	17,661	1.5%
	TOTAL	Revenue Load Factor	78.8%	78.3%	0.5 pt	79.9%	78.9%	1.0 pt



TIGERAIR AUSTRALIA OPERATING STATISTICS - NOVEMBER

ALIA	Revenue Passengers
TIGERAIR AUSTRALIA	Revenue Passenger Kilometres (000's)
ERAIR	Available Seat Kilometres (000's)
TIGI	Revenue Load Factor

NOVEMBER						
2013	2012	Change				
259,041	238,665	8.5%				
305,966	256,800	19.1%				
355,701	297,086	19.7%				
86.0%	86.4%	(0.4pt)				

FINANCIAL YID					
2014	2013	Change			
1,390,456	1,078,291	28.9%			
1,664,824	1,262,679	31.8%			
1,871,200	1,499,331	24.8%			
89.0%	84.2%	4.8 pt			

Notes:

- (1) Monthly operating statistics are issued on a preliminary basis and are subject to change. Any adjustments made will flow through to the year to date results.
- (2) RPKs means number of paying passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (3) ASKs means total number of seats available for passengers multiplied by the number of kilometres flown on VA and Tigerair operated flights.
- (4) Revenue Load Factor means RPKs as a percentage of ASKs. For VA International and Total Network Revenue Load Factor metrics include Virgin Australia and International Alliance Partner ASK and RPK data on our revenue-share routes with International Alliance Partners Air New Zealand and Delta Air Lines.
- (5) Operating statistics for Skywest included in Virgin Australia numbers.

News Summary

- 17 December: Virgin Australia successfully completed its Entitlement Offer issuing 184,370,839 new shares.
- 16 December: Virgin Australia offered support to passengers affected by the collapse of Brindabella Airlines.
- **12 December:** Virgin Australia's first pilot cadets graduated from the inaugural training program. The new pilots have been deployed across Australia flying turboprop aircraft.
- **12 December:** Virgin Australia completed its Retail Entitlement Offer with eligible retail investors taking up 23.5% of the Entitlements.
- **11 December:** Virgin Australia announced a new aviation engineer's apprenticeship program. The program will train 32 engineers over the next four years.
- **5 December:** Virgin Australia announced a unique adventure based community program in partnership with Inspired Adventures. The program aims to raise over \$1 million for charity.
- **4 December:** Virgin Australia announced new, more convenient timings for its service between Darwin and Brisbane allowing customers to connect through to 9 destinations within three hours of arrival into Brisbane.
- **3 December:** Virgin Australia welcomed the Takeover Panel's decision to decline to make a declaration of unacceptable circumstances in response to Stephen Mayne's application.
- 2 December: Virgin Australia issued its October 2013 operating statistics.

For further information, please contact:

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