

## Analysis of House Price Deflation by Type of Land Use Market Phase I to Phase II of the United States Housing Downturn

	Phase I of the Housing Downturn		Phase II of the Housing Downturn		Change: Phase I to Phase II	
			· ·		Average	% Loss
	Average	% Loss	Average	% Loss	Loss 2008	2008 3rd-
	Loss Peak to	Peak to	Loss Peak to	Peak to	3rd-Quarter	Quarter to
	2008-3rd	2008-3rd	2008-4th	2008-4th	to 2008 4th	2008 4th
MAJOR METROPOLITAN MARKETS	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
DDECODIDTIVE LAND LICE MADIZETO						
PRESCRIPTIVE LAND USE MARKETS San Diego, CA	-\$263,000	-38.7%	-\$312,200	-45.9%	-\$49,200	-11.8%
San Francisco, CA	-\$263,000 -\$255,700	-36.7% -27.3%	-\$312,200 -\$397,900	-45.9% -42.5%		-11.6%
San Jose, CA	-\$237,800	-24.9%	-\$376,100	-39.3%		-19.2%
Los Angeles-Orange County, CA	-\$224,600	-34.2%	-\$264,700	-40.3%		-9.3%
Riverside-San Bernardino, CA	-\$200,100	-34.2 % -44.3%	-\$204,700	-40.3 <i>%</i> -50.7%		-11.4%
Sacramento, CA	-\$195,700	-44.5 % -45.5 %	-\$222,300	-50.7 % -51.7%		-11.4%
Washington, DC-VA-MD-WV	-\$141,200	-45.3%	-\$188,300	-33.7%		-11.3%
Miami-West Palm Beach, FL	-\$129,700	-26.4%	-\$196,900	-33.7 % -40.1%		-11.5%
Las Vegas, NV	-\$118,900	-33.7%	-\$152,000	-40.1% -43.1%		-14.1%
Phoenix, AZ	-\$92,100	-33.7%	-\$132,000	-43.1% -41.9%		-14.1%
Tampa-St. Petersburg, FL	-\$76,000	-25.9%	-\$124,400	-35.3%		-12.6%
Orlando, FL	-\$73,500	-21.5%	-\$103,300	-35.6%		-17.9%
Providence, RI-MA	-\$63,700	-18.9%	-\$121,400	-26.4%		-9.3%
Boston, MA-NH	-\$63,700	-13.4%	-\$05,200 -\$105,400	-20.4%		-10.1%
Seattle-Tacoma, WA	-\$49,400	-13.4%	-\$76,100	-17.4%		-6.9%
Chicago, IL	-\$43,100	-11.3%	-\$83,000	-24.0%		-13.2%
Minneapolis-St. Paul, MN-WI	-\$36,000	-12.4%	-\$55,900	-24.0 <i>%</i> -19.7%		-8.0%
Denver, CO	-\$32,100	-11.4%	-\$59,000	-21.0%		-10.8%
New York, NY-NJ,-CT-PA	-\$29,500	-5.6%	-\$98,300	-18.5%		-10.6%
Jacksonville, FL	-\$28,900	-11.6%	-\$47,600	-19.1%		-8.5%
Portland, OR-WA	-\$25,500	-7.0%	-\$42,600	-11.7%		-5.1%
Memphis, TN-AR-MS	-\$23,900	-13.1%	-\$56,900	-31.2%		-20.8%
Hartford, CT	-\$23,000	-7.7%	-\$40,300	-13.5%		-6.3%
Baltimore.MD	-\$18,200	-4.9%	-\$40,300	-11.4%		-6.8%
Virginia Beach-Norfolk, VA-NC	-\$16,000	-5.0%	-\$41,400	-12.9%		-8.4%
Milwaukee, WI	-\$15,100	-5.4%	-\$41,600	-15.0%		-10.1%
New Orleans, LA	-\$14,900	-5.4 % -6.7%	-\$29,800	-13.0%		-7.1%
New Orleans, LA	-\$14,900	-0.7 /0	-\$29,000	-13.370	-\$14,500	-7.170
Average: Prescriptive Markets	-\$96,300	-20.8%	-\$142,700	-30.8%	-\$46,400	-12.6%
RESPONSIVE LAND USE MARKETS						
Cleveland, OH	-\$33,700	-19.3%	-\$67,700	-38.8%	-\$34,000	-24.1%
Atlanta, GA	-\$31,100	-14.1%	-\$58,800	-26.6%		-14.6%
St. Louis, MO-IL	-\$17,600	-9.3%	-\$52,600	-27.7%	-\$35,000	-20.3%
Richmond, VA	-\$26,800	-8.9%	-\$50,000	-16.7%	-\$23,200	-8.5%
Cincinnati, OH-KY-IN	-\$14,400	-8.7%	-\$36,600	-22.2%	-\$22,200	-14.8%
Indianapolis, IN	-\$13,400	-8.6%	-\$34,800	-22.3%	-\$21,400	-15.0%
Columbus, OH	-\$15,300	-8.1%	-\$36,500	-19.3%	-\$21,200	-12.2%
Birmingham, AL	-\$17,100	-8.0%	-\$43,000	-20.2%	-\$25,900	-13.2%
Kansas City, MO-KS	-\$14,200	-7.4%	-\$33,900	-17.6%		-11.1%
Salt Lake City, UT	-\$18,200	-6.7%	-\$23,500	-8.6%		-2.1%
Raleigh, NC	-\$17,200	-5.8%	-\$5,900	-2.0%		4.1%
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Average: All Markets	-\$66,900	-17.9%	-\$104,800	-28.0%	-\$37,900	-12.4%
Average: Responsive Markets	-\$12,200	-5.9%	-\$34,200	-16.6%	-\$22,000	-11.3%
Buffalo, NY	\$0	0.0%	-\$8,900	-7.0%	-\$8,900	-7.0%
Rochester, NY	\$0	0.0%	-\$12,300	-9.0%	-\$12,300	-9.0%
Houston, TX	\$0	0.0%	-\$22,700	-11.3%	-\$22,700	-11.3%
Philadelphia, PA-NJ-DE-MD	-\$2,100	-0.8%	-\$33,700	-12.5%	-\$31,600	-11.8%
Oklahoma City, OK	-\$2,900	-1.7%	-\$12,800	-7.6%	-\$9,900	-6.0%
Austin, TX	-\$4,200	-1.7%	-\$11,800	-4.8%	-\$7,600	-3.2%
San Antonio, TX	-\$4,600	-2.3%	-\$18,400	-9.3%	-\$13,800	-7.1%
Pittsburgh, PA	-\$5,500	-3.9%	-\$20,600	-14.6%	-\$15,100	-11.1%
Charlotte, NC-SC	-\$11,600	-4.2%	-\$42,400	-15.4%	-\$30,800	-11.6%
Dallas-Fort Worth, TX	-\$8,300	-4.2%	-\$23,600	-12.0%	-\$15,300	-8.1%
Louisville, KY-IN	-\$8,900	-5.0%	-\$23,200	-13.0%	-\$14,300	-8.4%

Ranked by Phase I loss per house

Metropolitan areas (MSA) over 1,000,000 except Detroit and Nashville omitted due to incomplete data "Ground zero:" Markets with average losses exceeding \$100,000 by 2008-3rd Quarter Based upon median price data from the National Association of Realtors

Average price data estimated using National Association of Realtors regional median to average factors

**LAND USE MARKET CATEGORY DESCRIPTIONS:** *Prescriptive* land use regulation markets include those classified as "growth management," "growth control," "containment" and "containment-light" in *From Traditional to Reformed A Review of the Land Use Regulations in the Nation's 50 largest Metropolitan Areas* (Brookings Institution, 2006) as well as markets Demographia has determined to have significant rural zoning (large lot zoning) and land preservation restrictions (New York, Chicago, Milwaukee, Minneapolis-St. Paul, Virginia Beach and Washington). All other markets are classified as *Responsive* land use regulation markets (development is allowed to occur based upon market preferences and fundamental environmental regulation.

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