Asian Attractions Expo 2012 **Experience** the Thrill

Asian Attractions Expo 2012 HONG KONG SAR, CHINA 5-8 June 2012 Hong Kong Convention and Exhibition Centre

To attend or exhibit, go to IAAPA.org/AsianAttractionsExpo





Experience the Most Rewarding Week of Your Professional Year

Register now to attend Asian Attractions Expo 2012, 5-8 June — the only conference and exhibition of its kind designed specifically for attractions professionals in the Asian market. You'll walk away from Asian Attractions Expo 2012 with proven ideas and strategies that will help you increase sales, attract new customers, build your brand, and improve your bottom line.

See your business thrive.

In the next 10 years, spending on tourism and leisure could triple in Asia. Be ready to meet demand and reap huge rewards. Asian Attractions Expo 2012 is the place to experience:

- New ideas and products Explore exciting options from more than 275 exhibiting companies at the Expo.
- Best practices and business insights Attend seminars on issues that affect your success, such as safety and marketing. Take behind-the-scenes tours to see how top attractions in Hong Kong operate.
- Global networking

Enjoy valuable face-to-face time with more than 4,500 professionals from 60 countries — and all segments of the attractions industry — at multiple networking events each day.

Meet attractions professionals from around the world.

People from all parts of the attractions industry come together at Asian Attractions Expo 2012 for first-class professional development and the most exciting Expo in the hemisphere.

President/CEO/Owners Vice President/Assistant Vice Presidents Director/Executive Directors General Managers

- Operations Managers
- Manager/Supervisors
- Purchasing/Buying Decision Makers

Thank you to the sponsors of Asian Attractions Expo 2012:











Register 3, get the 4th FREE!

That's right – register 3 attendees from the same organization and the 4th is FREE. There's no limit to the number you can register because **EVERY** fourth registration is **FREE**. Offer is good on registration only (Expo, Education Conference, and Safety Institute) and all four attendees must be registered at the same time. Cannot be combined with other discounts. **Offer ends 30 April**.

Attractions Expo 2011

Schedule-at-a-Glance

REGISTRATION

Expo and Conference Fees

(includes Expo, Education Seminars, and Safety Institute) IAAPA Member US\$50 (Prior to 30 April) • Nonmember US\$75 (Prior to 30 April) IAAPA Member US\$65 (After 30 April) • Nonmember US\$90 (After 30 April)



TUESDAY, 5 JUNE

0900 – 1700 Institute for Attractions Managers (See Advance Your Career, below, for dates and times.)

1000 – 1600 IAAPA Safety Institute

2100 – 2300 Young Professionals Reception** Sky Terrace 428, The Peak (*Transportation not provided by IAAPA.*)

WEDNESDAY, 6 JUNE

0930 – 1000 Opening Ceremony

1000 – 1700 Exhibit Hall Open

1330 - 1430 What's New in Asia?

PRESENTED BY: Tom Mehrmann, CEO, Ocean Park Hong Kong; Mario Mamon, Chairman and President, Enchanted Kingdom, Philippines and IAAPA Second Vice Chair; Darrell Metzger, Director, Themed Attractions & Resorts

1445 – 1545 Reasons 2 Reward

PRESENTED BY: Shaun McKeogh, Author, *Reasons 2 Reward;* Ann Maree O'Neill, Human Resources Manager, Southport Sharks and Managing Director, Reasons 2 Reward

Times are GMT +0800

*Speakers, times, topics, and event venues are subject to change. All exhibition and conference events, unless otherwise noted, will be held at the Hong Kong Convention and Exposition Centre (HKCEC).
**Event ticket purchase is required. 1600 – 1700 Be a Top-of-Mind Employer by Understanding Your Employees' Needs PRESENTED BY: Tony Lines, Human Resources Manager, Village Roadshow

Theme Parks; Jeremy Andrulis, General Manager, Hong Kong Aon Hewitt 1800 – 2130

IAAPA Event at Ocean Park Hong Kong** (Buses depart HKCEC at 1730.)

THURSDAY, 7 JUNE

0830 – 0945 Leadership Breakfast** PRESENTED BY: Andrew Kam, Managing Director, Hong Kong Disneyland

1000 – 1700 Exhibit Hall Open

Advance Your Career

IAAPA Institute for Attractions Managers Sunday, 3 June • 1600 - 1800

Monday and Tuesday, 4 – 5 June • 0900 – 1700

Prepare to be promoted! This highly esteemed training program is designed to deepen the management skills of vice presidents, directors, managers, department heads, and supervisors. Learn best practices and strategies for:

- Finance managing capital, expense, and revenue budgeting
- Marketing including media relations, advertising, group sales, and public relations
- Leadership human resources development strategies
- Facility Operations and Safety industry regulation, facility management best practices, and crisis management
- Revenue Operations food and beverage, merchandise, pay-per-experience attractions, and rental services revenue

IAAPA Member US\$399 • Nonmember US\$499 (Registration fee includes Expo and Education Conference.)

1000 - 1100

Social Media: From Strategy to Effectiveness Measurement PRESENTED BY: Vivian Lee, Marketing Director, Ocean Park Hong Kong; Jayne Leung, Director North Asia, Facebook

1115 – 1215

Social Media (Part 2) PRESENTED BY: Vivian Lee, Marketing Director, Ocean Park Hong Kong; Dave Aicken, Founder and CEO, Centryc

1330 – 1430 Design: From Conception to Implementation

MODERATED BY: John Hallenbeck, Vice President, Park Operations, Universal Studios Singapore PANELISTS: Kevin Barbee, Creative Director and Principle, KB Creative Advisors; Keith James, President, Jack Rouse Associates IAAPA Member and Nonmember Group Registration

Register 3, get the 4th FREE! Offer ends 30 April.

1830 – 2200 IAAPA Event at Hong Kong Disneyland** (Buses depart HKCEC at 1730.)

FRIDAY, 8 JUNE 0830 – 0945 Leadership Breakfast**

PRESENTED BY: WU Si Yuan, Chairman of the Board, Overseas Chinese Town Vision (OCT Vision)*

1000 – 1500 Exhibit Hall Open

1000 – 1100 Special Event: Big Crowds— Minimal Investment

PRESENTED BY: John Hallenbeck, Vice President, Park Operations, Universal Studios Singapore; Paul Pei, Executive Director Sales and Marketing, Ocean Park Hong Kong

1115 – 1215 Maximizing Your Revenue Potential

PRESENTED BY: Joni Newkirk, Principal and CEO, Integrated Insight, Inc.; Scott Sanders, Principal and President, Integrated Insight, Inc.

1230 - 0200

National Association Roundtable (By invitation only)

1600 – 1800 Behind-the-Scenes Tour at Ngong

Ping 360** (Transportation not provided by IAAPA.)

SATURDAY, 9 JUNE

Post-Expo Tour at Chimelong Resort in Guangzhou** Depart Hong Kong Saturday morning and return on Monday, 11 June. (Transportation included.)

Expo and Conference Fees

(includes Expo, Education Conference, and Safety Institute) IAAPA Member US\$50 (Prior to 30 April) • Nonmember US\$75 (Prior to 30 April) IAAPA Member US\$65 (After 30 April) • Nonmember US\$90 (After 30 April) IAAPA Member and Nonmember Group Registration Register 3 and get the 4th FREE when you register by 30 April! Visit IAAPA.org/AsianAttractionsExpo for details.



Four Days of Nonstop Networking

SPECIAL EVENTS*

Young Professionals Reception

Peak Tower, Sky 100

Tuesday, 5 June • 2100 – 2300 Get to know future leaders in the attractions industry while enjoying incredible 360° views from atop the ICC, Hong Kong's tallest skyscraper.

IAAPA Member US\$39 • Nonmember US\$49 Includes assorted hot and cold hors d'oeuvres, beer, wine, and soda.

Transportation not provided by IAAPA.



IAAPA Event at Ocean Park Hong Kong

Wednesday, 6 June • 1800 – 2130 (Buses depart HKCEC at 1730.)

Join colleagues for an evening of entertainment, networking, and fun at Ocean Park Hong Kong. With the park closed to the public, you'll have exclusive reign of everything from the summit to the waterfront, including Thrill Mountain, Polar Adventure, Ocean Tower, Grand Aquarium, and Aqua City!

IAAPA Member US\$99 • Nonmember US\$119

Includes assorted hot and cold hors d' oeuvres, beer, wine, and soda.

Leadership Breakfast featuring Andrew Kam, Managing Director, Hong Kong Disneyland

Thursday, 7 June • 0830 – 0945 Hear an insider's perspective on the success of Hong Kong Disneyland. Learn about the iconic brand's experience in Asia, current and future plans, and how Disney plans to stay on the cutting edge of the Asian attractions industry. IAAPA Member US\$49 • Nonmember US\$69 *Includes buffet breakfast.*

IAAPA Event at Hong Kong Disneyland

Thursday, 7 June • 1830 – 2200 (*Buses depart HKCEC at 1730.*)

Enjoy Hong Kong Disneyland for a unique networking reception and buffet. Absorb the sights and sounds of one of Hong Kong's renowned attractions and have a great time. IAAPA Member US\$99 • Nonmember US\$119 *Includes buffet, beer, wine, and soda.*

Leadership Breakfast featuring Wu Si Yuan, Chairman of the Board, Overseas Chinese Town Vision (OCT Vision)—Invited

Friday, 8 June • 0830 - 0945

Hear first-hand stories of China's OCT Company's remarkable success. Its numerous holdings throughout China have made it one of the most recognized names in the industry. Chairman Wu will share his perspective on leadership and guiding a vast enterprise to success.

IAAPA Member US\$49 • Nonmember US\$69 *Includes buffet breakfast.*



Behind-the-Scenes Tour at Ngong Ping 360

Friday, 8 June • 1600 – 1800 See the unique challenges of operating Hong Kong's celebrated Ngong Ping cable car attraction— and get a 360-degree view of Lantau—as you ride the cable car to Ngong Ping Village. You'll enjoy a presentation in the Monkey Tale Theater and have time to explore the Ngong Ping Nature Centre, Tian Tan Buddha Statue, Po Lin Monastery, and more.

IAAPA Member US\$49 • Nonmember US\$69 *Transportation not provided by IAAPA.*

Post-Expo Tour at Chimelong Resort in Guangzhou

Saturday, 9 June - Monday, 11 June

Go on a one-of-a-kind adventure at this amazing destination, featuring Chimelong Paradise with more than 60 rides, Chimelong Xiangjiang Safari Park, Chimelong International Circus, and Asia's largest waterpark. The tour includes 2 nights at the resort's 4-star Chimelong Hotel, the largest ecological hotel in China.

IAAPA Member US\$549 • Nonmember US\$649 Includes transportation to/from Hong Kong, hotel accommodations, and park entry. Separate entry visa is required. Visit IAAPA.org/AsianAttractionsExpo for details.

Times are GMT +0800

*Event ticket purchase is required. Venues and times are subject to change. All exhibition and conference events, unless otherwise noted, will be held at the Hong Kong Convention and Exposition Centre (HKCEC). Events occur rain or shine so please plan accordingly.

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Enhance Your Skills and Move Your Career Forward

INSTITUTES

Institute for Attractions Managers Sunday, 3 June – Tuesday, 5 June

Taught by leading industry professionals, the Institute spotlights innovative, proven strategies in areas such as finance, marketing, leadership, facility operations and safety, and revenue operations that will allow you to accelerate your career and develop the skills to manage a successful attraction.

IAAPA Member US\$399 • Nonmember US\$499 (*Registration fee includes Expo and Education Conference.*)

PRESENTED BY: Doug Stagner, Human Resources Manager, SeaWorld Parks & Entertainment; Tony Lines, Human Resources Manager, Village Roadshow Theme Parks; Shaun McKeough, Author, *Reasons 2 Reward;* Paul Pei, Executive Director Sales and Marketing, Ocean Park Hong Kong; Ron Merriman, Principal, Management Resources

IAAPA Safety Institute* Tuesday, 5 June • 1000 – 1600

Learn current safety standards and regulations for the attractions industry during this daylong institute. Participants will get an overview of ASTM standards, a framework for regulations on safety operations, and take away a renewed understanding of the importance of safety operations in the industry.

EDUCATION SEMINARS*

WEDNESDAY, 6 JUNE

1330 - 1430

What's New in Asia?

The Asian attractions industry is booming. Knowing where it's going will help you map out a plan to grow with it. Our panel will give you an insider's view of the hottest rides, newest trends, and mustsees throughout Asia while discussing what their respective facilities are doing to stay ahead of the competition and keep guests returning and happy.

PRESENTED BY: TOM Mehrmann, CEO, Ocean Park Hong Kong; Mario Mamon, Chairman and President, Enchanted Kingdom, Philippines and IAAPA Second Vice Chair; Darrell Metzger, Director, Themed Attractions & Resorts

1445 – 1545

Reasons 2 Reward

An attraction is only as good as its employees! Two highly respected human resources experts will explain how employee reward and recognition programs will increase your return on investment and employee retention.

PRESENTED BY: Shaun McKeogh, Author, *Reasons 2 Reward;* Ann Maree O'Neill, Human Resources Manager, Southport Sharks and Managing Director, Reasons 2 Reward

1600 – 1700 Be a Top of Mind Employer by Understanding Employee's Needs

There is no single formula for becoming a Best Employer, and those identified as such have a wide range of business models, strategies, and work cultures. Review the findings from Aon Hewitt's 2011 Asia Pacific Best Employers study and explore how to use this information to retain and attract a new generation of employee. PRESENTED BY: Tony Lines, Human Resources Manager, Village Roadshow Theme Parks; Jeremy Andrulis, General Manager, Hong Kong Aon Hewitt

THURSDAY, 7 JUNE

1000 - 1100

Social Media: From Strategy to Effectiveness Measurement

You created a Facebook profile and sent your first "tweet," but you are wondering how social media fits. Get proven tactics on developing your social media strategy to promote your new attraction or special event through forums, Facebook, and YouTube. Learn practical ways to measure your Facebook success through tracking reach, resonance, reaction, and consumer insights. PRESENTED BY: Vivian Lee, Marketing Director, Ocean Park Hong Kong; Jayne Leung, Director North Asia, Facebook

1115 – 1215 Social Media – Part 2

The marketing and communications landscape has changed with the advent of social media forums. Learn social media best practices and take away strategies to manage negative feedback. PRESENTED BY: Vivian Lee, Marketing Director, Ocean Park Hong Kong; Dave Aicken, Founder and CEO, Centryc

1330 – 1430

Design: From Conception to Implementation

The attractions industry has always been a leader in form, design, and functionality when creating or expanding an attraction. Learn from industry experts as they provide insight into planning, design, form, and "green" considerations when creating or making improvements to your attraction.

PRESENTED BY: Keith James, President, Jack Rouse Associates; John Hallenback, Vice President, Park Operations, Universal Studios Singapore; Kevin Barbee, AIA ULI, Principal and Creative Director, KB Creative Advisors

FRIDAY, 8 JUNE

1000 –1100

Special Events: Big Crowds— Minimal Investment

Bringing large crowds into your facility is a cost effective and efficient method to increase revenue, attract new and repeat guests, and generate buzz. Learn how you can use the strategies of two leading attractions, Universal Studios Singapore and Ocean Park Hong Kong, to create, promote, and stage successful special events.

PRESENTED BY: John Hallenbeck, Vice President, Park Operations, Universal Studios Singapore; Paul Pei, Executive Director Sales and Marketing, Ocean Park Hong Kong

1115 – 1215

Maximizing Your Revenue Potential

Discover what consultants are telling their clients about effective ways to increase profits by focusing on successful pricing strategies. Hear from an organization that has been successful by employing these strategies.

PRESENTED BY: Joni Newkirk, Principal and CEO, Integrated Insight, Inc.; Scott Sanders, Principal and President, Integrated Insight, Inc.

1230 - 0200

National Association Roundtable (By invitation only)

MODERATED BY: Cynthia Romero-Mamon, Chief Operating Officer (COO) and Head of Sales, Marketing, Imagineering, Leisure, & Entertainment (SMILE), Enchanted Kingdom, Philippines

All times are GMT +0800

*Seminar will be presented in English and Mandarin. Speakers, topics, and times are subject to change. All exhibition and conference events, unless otherwise noted, will be held at the Hong Kong Convention and Exposition Centre (HKCEC).



Experience the Thrill of Hong Kong

A Stunning Location

Asian Attractions Expo 2012 exhibition and conference events, unless otherwise noted, will be held at the Hong Kong Convention and Exposition Centre (HKCEC) in Hong Kong SAR, China. Framed by Hong Kong's stunning skyline, HKCEC is a magnificent, multipurpose venue located right in the heart of Hong Kong on Victoria Harbour and in Hong Kong's Central Business District with the best of the city on the centre's doorstep.

Book Your Hotel Room Early

Enjoy special room rates at luxury hotels within close proximity to the Hong Kong Convention and Exhibition Centre and Hong Kong Central Business District (CBD). Book your room through IAAPA to receive the lowest, negotiated rates. If you have any questions regarding hotel reservations, please visit IAAPA.org/AsianAttractionsExpo or email aae@hkjtb.cn.

THREE QUICK AND EASY WAYS TO REGISTER

ONLINE: IAAPA.org/AsianAttractionsExpo

FAX photocopy of form to: (Hong Kong) **+852 2871 9754**

MAIL: Asian Attractions Expo 2012 Registration c/o Media International, Inc. Rm. 1201 Brightway Tower, 33 Mongkok Rd., Mongkok, Kowloon, Hong Kong

See the Sights in Hong Kong

Nan Lian Garden

Based on the famous Jianshouju Garden in Shanxi Provence, the garden provides a beautiful, tranquil oasis among water features, timber structures, and ornamental trees.

Hong Kong Museum of History

Explore more than 4,000 exhibits and 400 million years of history as you learn the story behind Hong Kong's natural environment, folk culture, and historical development.

Victoria Harbour

Centrally located, visitors can enjoy Hong Kong's spectacular skyline, enjoy a harbor cruise, shop, dine, and soak in Hong Kong's dynamic atmosphere.

Star Ferry Pier

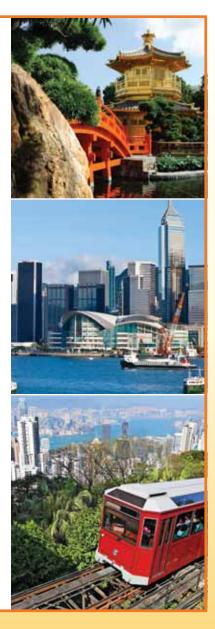
Considered a heritage and cultural treasure, the Star Ferry plies the waters of Victoria Harbour, offering spectacular views and an inexpensive way to tour Kowloon and Hong Kong Island.

Chi Lin Nunnery

Take a break from the fast pace of the city and experience this working nunnery, built in the traditional Tang style architecture. The nunnery features Buddhist art, lotus ponds, and is adjacent to Nan Lian Garden.

Victoria Peak

Enjoy a breathtaking ride up Victoria Peak on the Peak Tram and experience a slice of Hong Kong history dating back to 1888.



More than 275 exhibitors will be at Asian Attractions Expo 2012! For a complete list visit **IAAPA.org/AsianAttractionsExpo**.

ASIAN ATTRACTIONS EXPO 2012 Advance Registration Form

IAAPA.org/AsianAttractionsExpo

THREE QUICK AND EASY WAYS TO REGISTER:

Register online: IAAPA.org/AsianAttractionsExpo

Fax photocopy of form to: (Hong Kong) +852 2871 9754

Rm. 1201 Brightway Tower,

33 Mongkok Rd., Mongkok, Kowloon, Hong Kong

Mail form to: Asian Attractions Expo 2012 Registration c/o Media International, Inc.

REGISTRATION QUESTIONS?

Contact Media International, Limited at (Hong Kong) +852 2873 6923 (Monday – Friday 1000 – 1800 GMT+0800) or email aae@media-international.com.

PAYMENT INFORMATION

To avoid duplicate charges, do not both FAX and MAIL forms. Please print. Photocopy form for additional registrants.

For more information, visit IAAPA.org/AsianAttractionsExpo

or contact IAAPA today via phone (USA) +1 703/836-4800.

COMPANY				IAAPA MEMBER #			
ADDRESS							
СІТҮ			STATE/PROVINCE			ZIP/POSTAL CODE	
COUNTRY			E-MAIL				
TELEPHONE (INCLUE	DE AREA/COUNTRY CO	DE AND NUMBER)	FAX (INCLUDE AREA/COUNTRY	CODE AND NUMBER)		
REGISTRANTS							
#1				#3			
FIRST NAME	LAST	EMAIL	TITLE/POSITION	FIRST NAME	LAST	EMAIL	TITLE/POSITION
#2				#4 FREE!			
FIRST NAME	LAST	EMAIL	TITLE/POSITION	FIRST NAME FREE! BUY 3, GET	Last The Fourth Free Unti	EMAIL L 30 APRIL.	TITLE/POSITION

EXPO & CONFERENCE FEES

	ITEM	REGISTRATION FEE Early Bird (before 30 April 2012) Member	REGISTRATION FEE Regular (after 30 April 2012) Member	REGISTRATION FEE Early Bird (before 30 April 2012) Nonmember	REGISTRATION FEE Regular (after 30 April 2012 Nonmember
	cation Conference, and IAAPA Safety Institute) (Includes Expo, Education Conference)	US\$50US\$399	US\$65US\$399	 US\$75 US\$499 	US\$90US\$499
TUESDAY, 5 JUNE 2012	Young Professionals Reception	🗖 US\$39	🗖 US\$39	🗖 US\$49	🗖 US\$49
WEDNESDAY, 6 JUNE 2012	IAAPA Event at Ocean Park Hong Kong	🗖 US\$99	🗖 US\$99	🗖 US\$119	🗖 US\$119
THURSDAY, 7 JUNE 2012	Leadership Breakfast featuring Andrew Kam, Hong Kong Disnevland	🗖 US\$49	🗖 US\$49	🗖 US\$69	🗖 US\$69
	IAAPA Event at Hong Kong Disneyland	🗖 US\$99	🗖 US\$99	🗖 US\$119	🗖 US\$119
FRIDAY, 8 JUNE 2012	Behind-the-Scenes Tour at Ngong Ping 360 Leadership Breakfast featuring Chairman Wu, OT	□ US\$49 C □ US\$49	□ US\$49 □ US\$49	□ US\$69 □ US\$69	□ US\$69 □ US\$69
SATURDAY, 9 JUNE 2012	Chimelong Resort in Guangzhou Post-Expo Tour	🗖 US\$549	🗖 US\$549	🗖 US\$649	🗖 US\$649
REMARKS Opening	Ceremony: Wednesday, 6 June 2012				

PRIMARY BUSINESS

Professional Position (cher A Senior Management/Owner B Mid-Level Management/Op C Supervisor/Assistant Job Responsibility (check	r/Director/Vice President verations	Buyer Type (check one) A Buyer (B) B Consultant (BC) C Investor (BI) D Manufacturer/Supplier (BM) E Spouse/Guest/Child	PAYMENT MUST BE RECEIVED 15 DAYS BEFORE THE CONFERENCE DATE IN ORDER TO GUARANTEE YOUR PLACE. REGISTRATION IS CONFIRMED ON RECEIPT OF PAYMENT. *NOTE: Advance Fees will be processed in US dollars.		
A A Architect B Human Resources C Financial Management D Engineer E Marketing Business Type (check one)	F Public Relations G Food and Beverage H Merchandising I Games J Gaming	K □ Government L □ Entertainment M □ Operations N □ General Manager 0 □ Safety/Maintenance P □ Spouse/Guest/Child	CREDIT CARD NUMBER Mastercard VISA AMEX Discover Union Pay		
A □ Amusement Park B □ Theme Park C □ Waterpark D □ Family Entertainment Ctr. E □ Museum/Science Ctr. F □ Concessionaire	G □ Carnival or Fair H □ Casino/Gaming I □ Shopping Center/Mall J □ Themed Entertainment K □ National or State Park L □ Hotel/Resort	M □ Zoo/Aquarium N □ Attraction O □ Real Estate Developer P □ Investor Q □ Manufacturer/Supplier R □ Spouse/Guest/Child	VERIFICATION NO. EXPIRATION DATE AUTHORIZED SIGNATURE TOTAL ADVANCE CONFERENCE & EXPO FEES: US\$		

CODE 12AAEP

Experience the Thrill

of finding smart, efficient, and successful ways to build your business!



Register 3 and get the 4th FREE until 30 April! IAAPA.org/AsianAttractionsExpo



International Association of Amusement Parks and Attractions (IAAPA Asia Pacific) Level 16 Man Yee Building 60-68 Des Voeux Road Central Hong Kong

IAAPA.org/AsianAttractionsExpo

Experience the Thrill