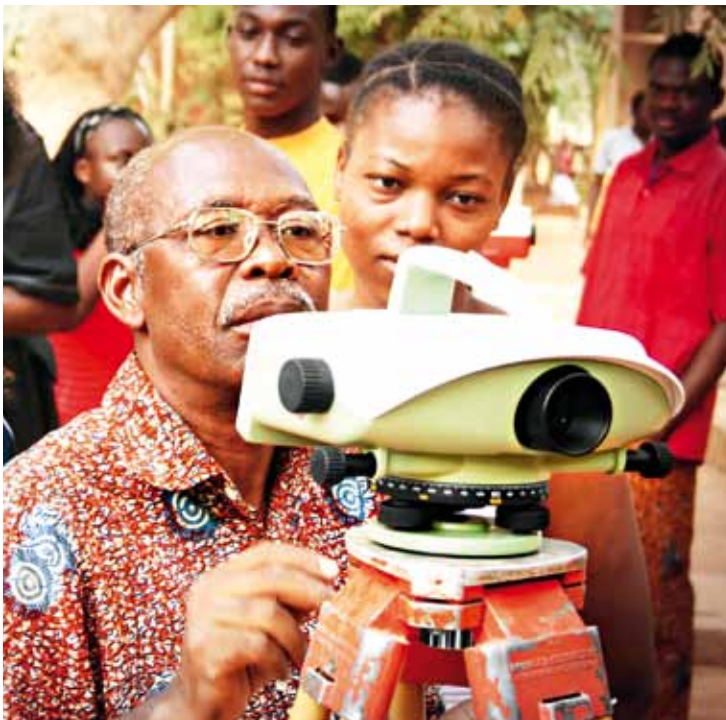




AFD 2011 - 2012 PRESENTATION BROCHURE

AGENCE FRANÇAISE DE DÉVELOPPEMENT



Shaping sustainable futures





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IN 2010 AFD APPROVED FUNDING THAT WILL HELP

Developing and emerging countries:

Improve **drinking water access for 33 million people**

Build and renovate transportation systems
that will be **used by 85.8 million passengers annually**

Increase energy efficiency to
abate nearly 5 million tons of CO₂ emissions per year

Connect 8.2 million people to the **telecommunications network**

Connect 3 million people to traditional or renewable
electricity systems

Provide **primary schooling for 13.4 million children**

Grant **€ 428 million in microloans** benefiting
more than 700,000 people

Improve **trash collection and waste management**
for 2.4 million people

Support agricultural and irrigation projects benefiting
1.4 million people

The French Overseas Provinces:

Improve **sanitation systems for 255,000 citizens**

Develop more than **900,000 m² of commercial**
and industrial areas

Build more than **6,000 social-housing units** benefiting
more than 18,000 people

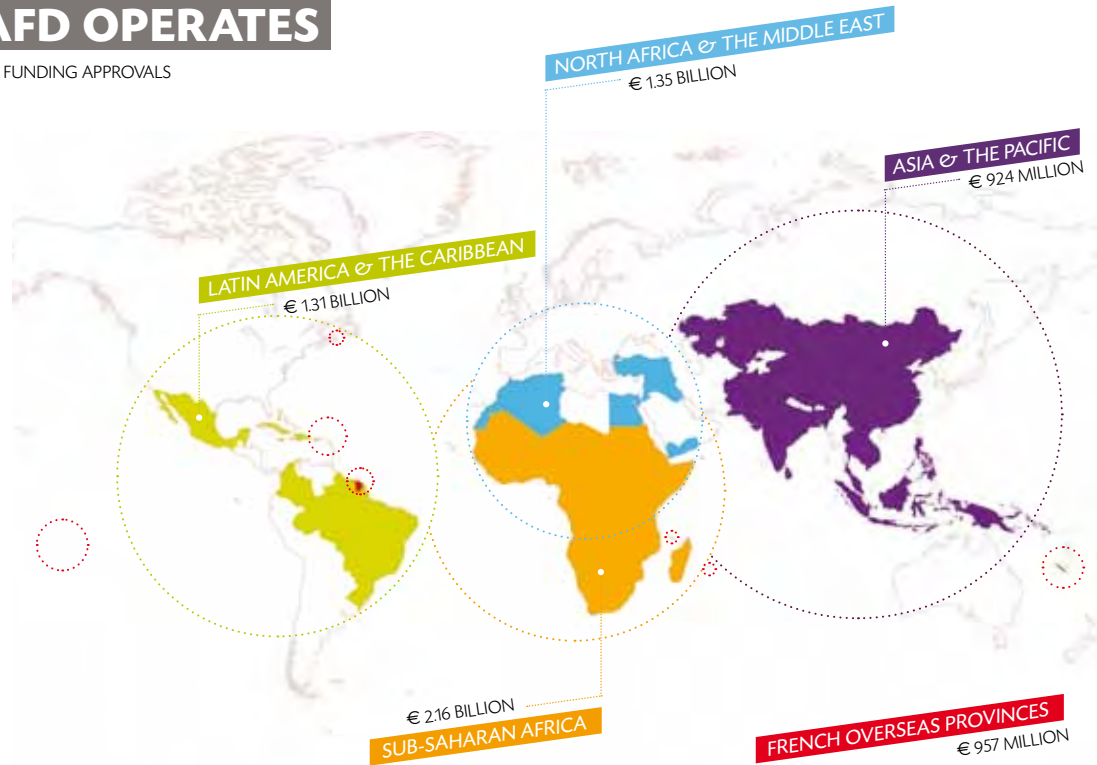
Treat more than 330,000 tons of trash per year

METHODOLOGY

These indicators reflect the expected outcomes for projects and activities AFD approved financing for in 2010. They are based on AFD's ex ante analyses (conducted prior to funding approval) that take into account the impact of AFD's direct as well as leveraged contributions to these development efforts.

REGIONS WHERE AFD OPERATES

2010 FUNDING APPROVALS



AFD'S NUMBER ONE PRIORITY: SUB-SAHARAN AFRICA

Sub-Saharan Africa concentrates most of the world's poverty and inequalities. AFD dedicates the majority of France's development aid monies to this region, to provide basic services - education, healthcare, water and sanitation - and to support economic growth.

FRENCH OVERSEAS PROVINCES

AFD advises and finances local government authorities and private enterprises in the French Overseas Provinces while encouraging regional cooperation initiatives.

NORTH AFRICA & THE MIDDLE EAST

AFD's funding in this region concentrates on economic activities, employment, professional training, urban development and transportation and energy infrastructure.

LATIN AMERICA & ASIA

AFD works with emerging countries to encourage environmentally progressive global economic growth.



SAINT PIERRE & MIQUELON



GUADELOUPE



SAINT MARTIN



SAINT BARTHELEMY



FRENCH GUIANA



MARTINIQUE



REUNION



MAYOTTE



NEW CALEDONIA



FRENCH POLYNESIA



WALLIS & FUTUNA

AGENCE FRANÇAISE DE DÉVELOPPEMENT

AFD 2011 - 2012 PRESENTATION BROCHURE



CREATING

THE CONDITIONS FOR SOCIAL AND ECONOMIC DEVELOPMENT

AFD, the Agence Française de Développement, is a public development-finance institution that has worked for seventy years to fight poverty and encourage sustainable development in developing and emerging countries and the French Overseas Provinces.

Through offices in more than fifty countries, AFD provides financing and support for development work initiated by nation-states, local governments, public- and private-sector enterprises, and nongovernmental organizations. AFD supports projects that improve living conditions, promote economic growth and protect the planet: schooling, maternal healthcare, help for farmers and small-business owners, clean water supply, infrastructure construction, and fighting climate change, among other concerns.

PROPARCO, its subsidiary dedicated to private-sector development, supports job creation, business competitiveness and entrepreneurship.

AFD proposes a wide range of tools to respond to the specific needs of its aid beneficiaries: grants, budgetary aid, subsidized or market-rate loans, guarantees, equity and/or capacity-building technical assistance. AFD regularly works with other donors in co-funding projects, and conducts research and performance evaluations to inform and improve its interventions. In 2010, AFD authorized €6.8 billion in aid funding, a 10% increase over 2009. Sub-Saharan Africa received €2.2 billion and the French Overseas Provinces nearly €1 billion. •

AFD'S WORK ALIGNS WITH FRANCE'S COOPERATION STRATEGY

AFD implements France's development aid policy in coordination with the French Ministry of Cooperation.

AFD aligns its actions with France's overall foreign aid policy, within a framework designed by the Interministerial Council for Cooperation and Development. AFD's supervisory ministries – Foreign and European Affairs; Economy, Finance and Industry; Interior, Overseas France, Local Authorities and Immigration – jointly ensure aid policy administration.

The aid framework rests on the following strategic guidelines:

- **One priority region:** Sub-Saharan Africa;
- **Five priority sectors:** health, education and vocational training, agriculture and food security, the climate and sustainable development, support for economic growth;
- **Four priority challenges:** promoting sustainable and shared growth, fighting poverty and inequality, preserving global public goods, helping countries prevent and/or emerge from crises.

The Interministerial Council for Overseas France, chaired by France's President, provides strategic guidance for AFD's aid to the French Overseas Provinces: it centers on strengthening local governments and bolstering private-sector growth. •

AFD'S GOVERNANCE

The French Minister of Cooperation presides over AFD's strategic orientation board; it strengthens the connection between the French government's aid policies and AFD's implementations.

AFD's governing board of directors has 16 members, including representatives from its supervisory ministries, parliamentarians and experts. They oversee AFD's strategic direction, its project-financing activities and its financial operations.



PUBLIC AND PRIVATE MONIES TO FINANCE DEVELOPMENT

AFD receives public monies, raises capital on international markets, and uses its own financial resources to fund its projects.

AFD raises most of its money from international capital markets, through bond issuance and private placements. AFD's triple-A credit rating – the highest long-term rating possible – allows it to offer lower-than-market interest rates on its loans to developing and emerging countries.

AFD's public monies come from its supervisory Ministries:

- **Foreign and European Affairs:** contributions allow AFD to finance projects via grants ;

- **Economy, Finance and Industry:** contributions primarily allow AFD to subsidize loans for beneficiaries in foreign-countries and French-Overseas-Provinces ;

- **Interior, Overseas France, Local Authorities and Immigration:** one portion of its contribution finances co-development projects through grants, and the other subsidizes AFD's loans to the French Overseas Provinces. •



ACTING IN PARTNERSHIP WITH OTHERS

AFD creates strong working relations with various international aid actors – in developing, emerging and developed countries – particularly bilateral donors, the European Commission, United Nations agencies, multilateral development banks (World Bank, African Development Bank, Asian Development Bank), local governments, foundations, private-sector companies, and nongovernmental organizations.

These partnerships promote good practices and joint actions, such as project co-funding, for greater aid coherence and effectiveness.

INTERVENTIONS ADAPTED TO BENEFICIARIES' NEEDS

AFD proposes a wide range of tools tailored to the specific needs of its aid beneficiaries.

AFD has greatly expanded its palette of financial tools in recent years to keep up with new practices, geographic targets and assignments. Its range of financial instruments includes:

- **Loans:** allocated to a country or to public and private entities, e.g. local government authorities, banks, enterprises, etc., with subsidized or market-rate interest and/or terms.
- **Grants and subsidies:** directed toward high-impact projects, such as education and healthcare, that do not generate sufficient short-term profits to pay back a subsidized or market-rate loan. Grants and subsidies primarily target the poorest sub-Saharan African countries and aim to build beneficiary capacities.
- **Guarantees:** used to incentivize bank loans, particularly to small- and medium-sized businesses (SMEs), in support of infrastructure construction, job creation and environmentally-progressive projects.
- **Private equity:** investments in private companies and financial institutions, providing capital needed for their long-term development; PROPARCO, which has a specialized venture capital team, manages equity participations.

In addition, AFD provides capacity-building technical assistance to beneficiary countries, ensuring greatly improved project performance. •



FIGHTING POVERTY AND INEQUALITY

Fighting poverty and facilitating access to essential social services – primarily in Africa – remain priorities for AFD, in line with France’s commitment to the UN Millennium Development Goals (MDGs).

AFD finances efforts to strengthen healthcare systems and extend health insurance coverage in developing countries. It supports reproductive and maternal healthcare, and assists with private-sector healthcare initiatives. AFD also helps improve access to basic education in the poorest countries, and expands vocational and professional training, particularly in emerging ones. In addition, AFD funds drinking water access projects for disadvantaged populations, and improves sanitation and hygiene-education services.

AFD fights poverty by helping local economies, providing microfinance and support for small farmers, rural areas, and companies that generate jobs. AFD makes special efforts to advance women. It also assists with urban development and renewal, especially to replace sub-standard housing stock.

To improve access to these essential social services, AFD also provides nongovernmental organizations with financing for related projects. •



SRI LANKA

REFURBISHING WATER SERVICES

Jaffna is the capital of Sri Lanka's North Province. It suffered greatly during the armed conflict between the Tamil separatists and the Sri Lankan government.

Since the end of the civil war in May 2009, AFD has made this province an aid priority via a €35 million loan, co-financed by the Asian Development Bank. The funds will build a drinking-water and sanitation system for the poorest residents; the system will have an optimized carbon footprint and preserve the peninsula's underground aquifers. The loan will strengthen the national water and sanitation authority by promoting decentralization and professional training programs. It will also improve the standard of living for approximately 300,000 citizens, and indirectly contribute to the national reconciliation process.

+
**HELP INCREASE ACCESS
TO BASIC SERVICES
IN DEVELOPING COUNTRIES**

MAURITANIA

EXPANDING HEALTH INSURANCE COVERAGE TO REDUCE MATERNAL DEATHS

Ranked 137th out of 177 countries by the Human Development Index, Mauritania sees a very high level of maternal and infant mortality. This often arises from an insufficient healthcare system, but also reflects a lack of geographic and financial accessibility.

Mauritania's Health Ministry has initiated a program to prevent maternal deaths, concentrating on obstetrics-focused health insurance coverage that allows pregnant policyholders to protect themselves from certain risks. AFD provided a €1.1 million grant to the national government to support the initiative; the results have proven quite positive already. The program offers better care during pregnancy, delivery and postnatal follow-up, prompting a 48% rise in the number of assisted deliveries without excessive financial costs for patients or the government.



PROMOTING SUSTAINABLE AND SHARED GROWTH

Economic growth is an essential engine of social progress, particularly in developing and emerging countries: it creates the jobs and wealth needed to reduce poverty.

AFD promotes sustainable and equitable economic growth in developing and emerging countries. Together with its subsidiary, PROPARGO, it supports the private sector with infrastructure projects – particularly for energy and transportation – and assists the financial services sector. AFD also stimulates regional and international trade and supports farming and agribusiness, thus contributing to food security.

The way AFD selects and implements its projects – notably with regard to environmental and social responsibility – helps preserve the earth's future, improves living conditions in developing countries and grants citizens choices about how they will live.

The actions AFD takes in favor of small and medium-sized companies' economic development, such as providing small entrepreneurs with credit and/or professional training, multiply growth's job-creation effects. Such actions also improve national resilience in the face of weather-related hazards and economic shocks. •

KENYA

DEVELOPING RENEWABLES

To meet growing demand and improve access to electricity, Kenya’s government made energy a priority in its “Vision 2030” strategic plan. The plan prioritizes clean, economical and local energy sources.

AFD supports this approach. It granted two loans totaling €206 million towards expanding the Olkaria geothermal power station by 280 megawatts, and for drilling two exploratory wells inside the country. By financing Kenya’s master plan for energy production and distribution, AFD encourages a broader look at renewables’ potential. AFD also partners with Ken Gen, Kenya’s power company, to design its strategic wind energy plan. Furthermore, AFD granted a €20 million line of credit to Stanbic Bank and to Cooperative Bank to support private-sector initiatives to improve energy efficiency.



GHANA

HELPING RUBBER GROWERS

In 2010, AFD granted a €14 million loan to an agricultural bank for a 10,500-hectare rubber plantation programme, targeting villages in western and central Ghana.

The project creates a partnership between three parties: Ghana Rubber Estates, Ltd., an agribusiness guaranteeing technical-assistance quality and latex purchases; a bank that promises the growers suitable credit terms; and a growers’ association that will validate the proposed loan terms and technical assistance. The bank will provide loans to 3,500 smallholder families who will diversify their farms’ production through rubber planting.

EGYPT

FINANCING SMALL BUSINESS AND JOB CREATION

Egypt has 2.4 million small and ultra-small businesses that generate jobs for the disadvantaged, but their access to bank loans remains difficult.

In 2010, AFD granted the Egyptian government an €80 million loan to support these small companies with credit via local banks and microfinance institutions. The project will expand banking products and build capacities that will benefit some 65,000 companies. It should increase economic activity and job creation, helping reduce poverty.



PRESERVING GLOBAL PUBLIC GOODS

Developed countries as well as developing and emerging ones face a shared challenge – the preservation of global public goods – that demands a cooperative approach.

Managing climate change, protecting biodiversity, improving financial stability, regulating and assisting migrations, stabilizing countries in crisis – these and other issues constitute today's collective problems. Neither markets nor individual nations can solve them; they require cooperative solutions.

AFD works to address climate change and biodiversity preservation, providing technical solutions that reconcile economic and social development with the preservation of global public goods. AFD is the second-largest bilateral funder (by value) of the fight against climate change. In 2010, AFD approved funding worth €2.8 billion for adaptation and mitigation efforts that may abate up to five million tons of carbon dioxide emissions annually.

AFD works closely with the French Global Environment Facility (FGEF), housing its secretariat and assuring its financial and administrative management. •

+

**AFD IS THE SECOND-LARGEST
BILATERAL FUNDER BY VALUE
IN THE FIGHT AGAINST
CLIMATE CHANGE**

INDIA

FOREST AND BIODIVERSITY CONSERVATION IN ASSAM STATE

Assam, in northeastern India, harbors priceless natural wealth and is one of the world's 34 biodiversity "hot spots."

Its forests are threatened by overuse. The Indian government has initiated a sustainable management project that focuses on participatory and integrated planning. This requires strengthening the Environment and Forest Department of Assam, setting up strategic planning, managing the forests transparently and sustainably, and developing goods and services that generate income, especially for the local village communities. The project will have economic, environmental and social effects through wood production, forest management, biodiversity protection, improved living conditions, and increased tourism. AFD allocated a €54 million loan to India to implement this innovative project over five years.



HELPING COUNTRIES PREVENT AND/OR EMERGE FROM CRISES

The stability of the state and the rule of law ensure individual liberty and security.

They also ensure the conditions for long-term social and economic development; crises can suddenly reverse several decades' worth of human and financial investment. The problem of fragile states intersects with the international community's interests, since crises and the outlaw territories they create provide fertile ground for trafficking and terrorism. AFD works to prevent crises and promote recovery by encouraging development tailored to beneficiaries' needs. AFD also strengthens local institutions by consolidating access to basic services and building infrastructure, particularly in fringe areas.



GUIDING

THE FRENCH OVERSEAS PROVINCES TOWARDS MORE ENDOGENOUS GROWTH

In the French Overseas Provinces, AFD provides technical support, consulting services and financing for local public and private entities while promoting regional cooperation and integration initiatives.

AFD has worked in the French Overseas Provinces since its creation, acquiring a genuine expertise in these regions. AFD shares its experience with its Overseas partners, complementing its financial solutions with advisory ones.

AFD's interventions cover a wide range of actions that meet the Overseas' Provinces' social and economic development challenges, pursuing three objectives:

- increasing overseas territories' economic autonomy by supporting innovation, business competitiveness, major infrastructure and facilities projects, and by organizing industrial activity and working on regional cooperation and integration initiatives;
- supporting sustainable development initiatives that address the environment and natural resource preservation;
- improving social cohesion in Overseas communities by supporting healthcare, education, housing and urban planning. •



GUYANA PLATEAU

EXPANDING ACCESS TO THE INTERNET

Many places in Suriname, French Guiana and Brazil's Amapá State lack access to the Internet. In 2010, AFD supported a project initiated by a local telecoms company, Guyacom, to build a digital terrestrial Internet backbone between French Guiana and Amapá State.

The goal is to offer the region's Internet users easier to use, more reliable, high-speed connections, improving on the current satellite system. Eventually, Internet networks in French Guiana and Suriname will interconnect with Brazil's entire network as far as São Paulo, South America's international Internet gateway. AFD provided two bank guarantees: an ARIZ guarantee for a bank loan backed by infrastructure built in Brazil, and a DOM Fund guarantee for a bank loan backed by infrastructure built in French Guiana. In addition, a French Guianan venture capital management company, Alyse Guyane, provided capital: it is a partner of AFD, the French Guiana Region, the French National Space Studies Center and France's Caisse des Dépôts et Consignations.

GUADELOUPE

HELPING RENOVATE DISADVANTAGED NEIGHBORHOODS

In Guadeloupe, AFD funds large urban renewal operations in the towns of Pointe-à-Pitre and Abymes, initiated by the National Agency for Urban Renovation.

These operations align with other large projects to improve living standards in disadvantaged neighborhoods. The City of Abymes assigned the principal renovation works in two neighborhoods, Grand Camp and Raizet, to two social urban development companies, Société Immobilière de Guadeloupe (SIG) and the Société d'Economie Mixte d'Aménagement de la Guadeloupe. SIG received a €10 million loan from AFD to ensure the successful completion of its mission.

These property projects refurbished more than 1,600 social housing units and constructed nearly 1,200 more, encouraging socioeconomically-mixed neighborhoods. These projects overlap with plans to knit the city's neighborhoods together via on-site public transportation. The program will also improve social and economic participation by building a commercial shopping center, a sports center and a daycare center, all shared by the two neighborhoods. Additionally, all of the housing and other works are built to seismic code.

+ FUNDING URBAN RENEWAL AND INTEGRATION



CREATING KNOWLEDGE AND SHARING EXPERIENCES

Strategic thinking, research and professional training underpin AFD's work, enriching its financial and technical interventions and advancing discussion on development topics.

Knowledge creation underpins AFD's efforts, carrying the same strategic weight as operations. It informs and clarifies projects before funding commitments and evaluates them after completion, measuring impacts and drawing lessons from the field.

Knowledge creation helps define development policies in France and its partner countries, and serves as a preferred tool for discussions between donors, NGOs, foundations and the private sector. More generally, it builds deeper understanding of how the development world has evolved, for both AFD and its beneficiary countries.

AFD's knowledge creation is diversified and encompasses several key activities:

- **producing and publishing research** on issues related to development and aid operations;
- **participating in international discussions and organizing conferences**, especially those contributing to the aid-effectiveness agenda;
- **capacity-building training** for beneficiaries in developing and emerging countries, notably through CEFEB, AFD's corporate university. •

AFD/EUDN CONFERENCE: HOW TO MEASURE DEVELOPMENT?

AFD and the European Development Research Network (EUDN) co-organize a major annual meeting; their eighth conference in 2010 was entitled “How Can Development Be Measured?”

While speakers reminded attendees that there is no automatic link between monetary gains and progress in well-being, they nonetheless warned against a too-radical critique of GDP growth as a public policy objective. Others called for a profound transformation of national accounting systems: they advocated “wealth accounting” that considers all forms of capital – especially environmental or “natural” capital – and their degradation. Further proposed actions included a “generalized precautionary principle” to guide development thinking, given the uncertainties of evaluating ecological threats.

This conference now offers one of the largest venues for research-sharing in Europe. This past year saw record attendance, with more than 1,000 participants from thirty countries in Africa, Asia, Europe and the Americas.



EVALUATING INTERVENTIONS IN FRAGILE STATES

AFD conducts thorough performance evaluations of its efforts in fragile states. AFD examined project performance in Djibouti, Haiti,

Chad and the Palestinian Territories. The goal of the exercise was to identify “good practices” to improve and adapt operations in these countries.

These project assessments had two objectives: analyzing how well field actions addressed the “fragile state” situation, and studying how operations evolved over time. This empirical approach showed that while the projects themselves seemed appropriate, the states lagged in integrating their systems and approaches.

Based on these analyses, AFD designed a “good practices” methodology for fragile states, covering the country strategy, project identification, financial plan and execution, human resources and coordination. The evaluation’s 16 recommendations included defining various scenarios during the planning phase, initiating flexible and informal coordination between donors, and supporting locally-anchored charities and nongovernmental organizations.

PUBLICATIONS AND VIDEOS

SCIENTIFIC JOURNALS AND EVALUATIONS

Afrique Contemporaine

A quarterly journal of research articles analyzing major trends in African politics, economics and society, in French. Published by de Boeck.

www.cairn.info/revue-afrique-contemporaine.htm

A Savoir

A series reviewing books and papers on current understanding of operational issues.

Working Documents

A series of varied works, including in-depth articles, academic works and discussion papers on development topics.

Focales

A series describing the actual, in-the-field experiences of AFD and its partners – experts, researchers, consultants and other practitioners – in developing and emerging countries.

MacroDev

A series providing macroeconomic analyses of development processes, by country, region or topic, in French.

Recherches

A series featuring AFD-initiated and -directed research studies.

Ex Post

Five themed series evaluating interventions by AFD and its partners, assessing their effectiveness and highlighting key lessons for the future.

WORKS FEATURING SPECIFIC REGIONS, TOPICS AND SECTORS OF ACTIVITY

Savoirs Communs

A discussion series based on AFD's practical experiences and those of other development aid professionals and participants, in French.

Key Players' Views

A series of booklets featuring the views of "key players" in the development field, covering a range of current topics.

N°8: Health – Health Aid in

Developing Countries by
Those Acting in the Field

N°9: Fragile States and Societies –
Prevent and Cure Stress and
Fragility in Developing Countries

N°10: Developing Cities – Guiding
Urban Transformation
in Developing and
Emerging Countries

AFD and...

Brochures highlighting AFD's operations and activities in various regions and sectors.

BOOKS

Works published with AFD's support, available in bookstores and from their publishers.

• *A Planet for Life 2010: Oceans: The New Frontier*. Pierre Jacquet, Laurence Tubiana and Rajendra K. Pachauri, eds. New Delhi: TERI Press.

Joint publications of AFD and the World Bank

A series of books focusing on sub-Saharan Africa's principal social and economic development challenges. Each edition examines an issue and enriches thinking about local, regional and global policies.

- *Challenges for African Agriculture*. Jean-Claude Devèze. World Bank.
- *Gender Disparities in Africa's Labor Market*. Jorge Arbache, Alexandre Kolev, Ewa Filipiak. World Bank.
- *Africa's Infrastructure: A Time for Transformation*. Vivien Foster, Cecilia Briceño-Garmendia. World Bank.

VIDEOS

TV Shows

▶ "A World of Solidarity"

Series of twenty-nine short films sponsored by AFD and the French minister of Foreign and European Affairs. Broadcast by France Télévisions, in French.
www.unmondesolidaire.org

Documentaries

Films that closely examine a project; participants share their views and lessons from the experience.

Project Stories

Film shorts (5-26 minutes long) on AFD projects, featuring project beneficiaries and partners.

KEY NUMBERS 2010

BREAKDOWN OF FUNDING APPROVALS BY TYPE (€ MILLION)

- » LOANS, GRANTS & SUBSIDIES FOR DEVELOPING & EMERGING COUNTRIES
- » GUARANTEES FOR DEVELOPING & EMERGING COUNTRIES
- » EQUITY PARTICIPATIONS IN DEVELOPING & EMERGING COUNTRIES
- » GLOBAL BUDGETARY AID FOR DEVELOPING COUNTRIES
- » LOANS & GRANTS FOR THE FRENCH OVERSEAS PROVINCES
- » GUARANTEES & FINANCING FOR SMES IN THE FRENCH OVERSEAS PROVINCES



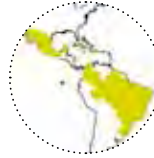
KEY NUMBERS 2010

BREAKDOWN OF FUNDING APPROVALS

FOR DEVELOPING & EMERGING COUNTRIES (€ MILLION)



924
ASIA & THE PACIFIC



1,307
LATIN AMERICA
& THE CARIBBEAN



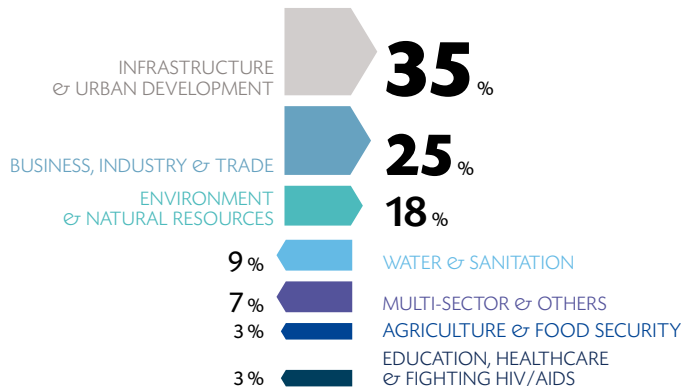
1,353
NORTH AFRICA
& THE MIDDLE EAST



2,160
SUB-SAHARAN AFRICA

BREAKDOWN OF FUNDING APPROVALS

BY SECTOR OF ACTIVITY



FINANCIAL STATEMENT

AS OF 31 DECEMBER 2010

€**17.5** TOTAL ASSETS
BILLION

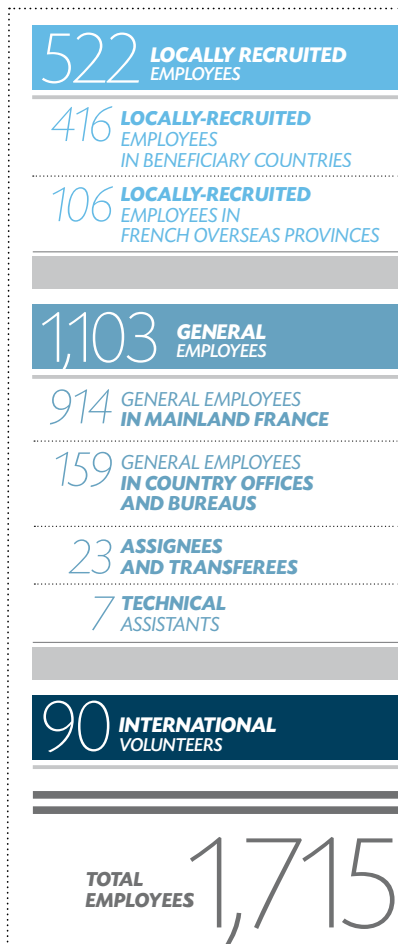
NET BANKING
INCOME
€**383** MILLION

€**13** LOANS OUTSTANDING
BILLION

NET
INCOME
€**104** MILLION

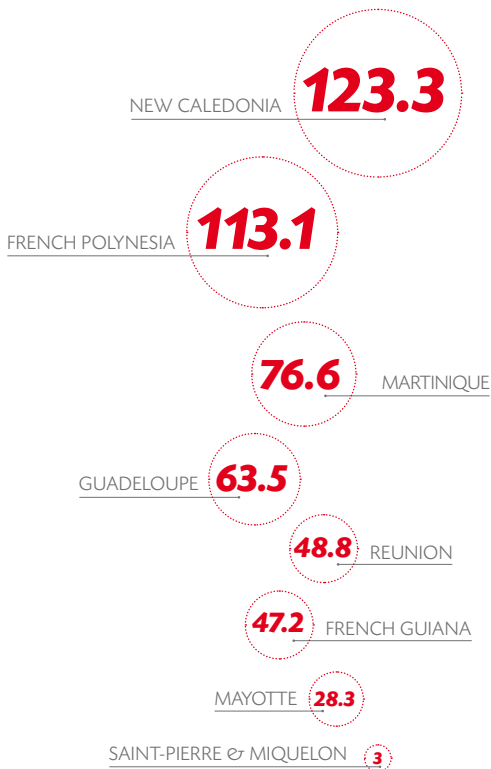
EMPLOYEE DISTRIBUTION

(EXCLUDING POSTINGS TO RESERVE BANKS) AS OF 31 DECEMBER 2010



BREAKDOWN OF FUNDING APPROVALS

FOR THE FRENCH OVERSEAS PROVINCES (€ MILLION)
(EXCLUDING GUARANTEES AND FINANCING FOR SMES)



OFFICE NETWORK

ABIDJAN

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ACCRA

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BRAZZAVILLE

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COLOMBO

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CONAKRY

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