

Sünday Times | perth now com.au



Family for 23 years... ...and still Fresh

For over 23 years TV Guide has been providing Western Australians with the best dedicated television guide in WA. TV Guide is essential for anyone who watches TV.

Seven days of TV listings gives TV Guide an extended shelf life with readers constantly referring back to, and engaging with the magazine, making it a very attractive advertising option. With great hero spot advertising and a fresh, innovative layout, it is Western Australia's most versatile and exciting weekly guide to what's on TV.

TV^B you know and love

The valuable information on your favourite TV programs.

The essential seven day television guide. It's clean and easy-to-read with movies for the day and highlights flowing on.

There is also the hugely popular crossword and Your Say sections.

Plus great weekly sporting information and feature stories. You will definitely need to take some extra time to read through it all.



Connect

CONNECT

sections

GUIDE

The latest trends and what's hot in home

entertainment and technology.



EVERYONE IS TALKING ABOUT DIGITAL TV - BUT WHAT IS IT AND HOW DO YOU GET IT? SHERYL-LEE KEER BREAKSTALL DOWN

EVERYON: used to be in the same bord with levision, watching analogue broadcasts on their tabe TVs, with only five satures to choose transitions of the same satures as though extra charmels in a same sature backet and the same sature or address have goes adjuid a stranget of the same sature of the same sature in a same sature of the same sature of the same sature of the same sature in a same sature of the same sature will have to charge relative mentions the same sature of the same sature fight now, until 2013 in WA, all the rest-point effects in the same sature of the same sature and the same sature in the same same sature in the same sature in the same sature in the same sature in the same same sature in the sature in the sature in the same sature i

THE SWITCH OFF Right now, until 2013 in WA, all the free-locair networks are broadcasting in the usual analogue and the new digital, at the same time. After 2013 in UK and we entry an ever very the rorter of Austrolica. and the new digital at the same time. After 2013 in WA and as early as next year in parts of Australia, the did analogue signal will be switched of TVs will ne extra unless that connect chill to August ne ola analogue signai wii be switcibed ob. 11 will air static unless their owners shift to digital.

IT'S BACK BY POPULAR DEMAND!

ON QUALITY FLOORING

WE MUST MAKE ROOM FOR INCOMING

CONTAINERS, NO REASONABLE OFFER REFUSED

Timber • Laminate • Vinyl • Bamboo

YOW & SAVE UP TO

LAYBY AVAILABLE AT SALE PRICES!

brilliant digital signal One of two ways - buy a new TV with a digital tuner built inside it. Or buy a set-top box - which has record another at the same time. top box

NSTALLATION So when you have your set-top box home, how do you set it up? Chances are you'll have an old-style television with some "you" bales at the bank top box - willian inside a digital tuner inside (and sometimes two) and sometimes (wo) and plug it in to your existing TV. The first option is expensive but option is expensive but is simpler to set up and makes your lounge less "in" holes at the back in holes at the back coloured yellow, white (or black) and red.

makes your isang messy. The second is as effective and cheaper effective and cheaper of story of standard definition; \$100 for high definition; \$100 for high definition; \$100 for high tor black and text These are composite holes. The back of your set-top box coloured definition. Those costs have can rise significantly

8.3mm from

Bamboo Installed

NO SANDING! NO MESS!

from \$99

WOW!

e

GERMAN QUALITY PERTH'S LOWEST PRICES.

TMEER LOO

SUPPLY ONLY

NARRANT

\$19.90 m

AMINATE 12.8000 AMINATE 12.8000 INCLUDES UNDERLAY NEVER SEEN BEFORE NEVER SEEN BEFORE

from \$29.90 m²

from \$45.90 m

PREFEINISHED TIMBER KEMPAS AMERICAN CHERRY & OAK SUPPLY ONLY

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if the unit has added extras - like more tuners or genes built in to it. Another option is to buy a PVR - a personal video recorder - which is just a tuncy settop box with a hard drive built in so you can record shows to it These element arbout \$200.

to it. These start at about \$300. SD vs HD SET-TOP BOXES SDVs HD SET-TOP BOXES As the names suggest these relate to the quality of the digital broadcast you receive. You can go for the bare minimum, standard definition, but its for the bare minimum, standard definition, but its are ally with an BD tune. If you can didred in The quality is better and you go enable you to watch HD-only channels which are not possible with an SD tune.

D tuner. Meanwhile, two tuners are better than one if you Meanwhile, two tuners are better than one if you are the tuners are better than one if you better than one if you Meanwhue, two tuners are better than one tryou have spare dough – enabling you to watch one

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FLOORS 2GO

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Sünday Times | perth now com.au

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IVERSAL REMOTE CONTROL

FO

Pay TV Highlights Lists the highlights from the main Pay TV channels.

-Apr

Unit 7

Inday

PAY TV HIGHLIGHTS

TOP GEAR 730P

sections

GUID

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AMERICAN AMERICAN HATE: THE HATE: BLACK NEW BLACK PANTHERS PANTHERS

SUPER BLOOPER 110, Part Sup CRYSTAL, Perth

nas Vacation has been shown SAME TIME NEXT YEAR ch a lot of rubbish to watch sational Lampoon's Christr GRAHAM, Alexander Heights at this time of th

KEEPING THE BEST UNTIL LAST TV, but now also many mer for Best Picture, was Amelican Dennity, an Okca reinner for Best Frequer, was the atoget and funded around ram, Anedher forstraam er and the ender of the Desert, was a feedback and at tipe. Takand, The Forst Yan CM Virgina, a faim while the enders by end during norme time viewing. Webt FT. Mandarder VIOLET, Mundaring MAKE WAY FOR INCOMING NEW YEAR STOCKI

LAIMINATES

from \$29.90 m²

Bamboo Installed from \$99

 Octavia
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9300 085

YOUR SAY MORE OF THE SAME nel they te not repeats. I suppose it at least give re old programs to cho FLORENCE, Ferndale ED. What do you think? Do the new free to vir channels give you more of the same, or are goo enjoying what they have to effer. Let us know which programs you are watching at www.perthnow.com.au Put in your two bob's worth at tvgu letter of the week – log on to perth now com.au

>

ग्रिमाग्रा Timber • Laminate • Vinyl • Bamboo

\$45.90

FLOORS GO

Your Say

Voice your opinion with Your Say. In TV Guide, the everyday Western Australian point of view will be heard.



sections

GUIDE

L





Sports Highlights

Providing insights into a myriad of sports broadcasted on free to air television, the big games will never be missed. If there's sport worth watching on TV, it will be in Sports Diary.

TV Confidential

TV Guide delivers the essential TV gossip.



Everybody loves gossip! Get the latest and sauciest Australian and International gossip. Whether it's relationships, fashion or divorces be the first to know with TV Guide.



GUID

GUIDE

Well gossip is a huge part of our lives now. I bet you will get more readers reading The Sunday Times TV Guide. You would because I like a bit of gossip, but I am not going to pay \$5 for Woman's Day. I get this for free in The Sunday Times.

TV Guide focus group November 2006

Program Listings

Two full pages of program listings, with movie reviews and highlights conveniently positioned above the program listings.









For an

TV Crossword

1111

Ever popular, this simple crossword tests celebrity and television knowledge. Reader's love it and flick back to it throughout the week.



- Big audience numbers
- Big product loyalty
- No mute, no pre-recording, no ad skipping

"I keep the TV Guide on the coffee table to refer back to it all week" "It's my bible - I always refer to it."

Synovate Focus Groups June 2007





In our reader survey we asked **TV Guide** readers about their viewing and reading habits. The results highlight the strength of **TV Guide** and strongly demonstrated the benefits for advertisers.

TV Guide reaches a massive WA audience – **707,000** people aged 14+.

TV Guide readers are incredibly loyal, with **93%** having read or looked at all four of the last four issues.

And they don't just skim through or turn to familiar pages. The majority read either all or most of the magazine.

TV Guide is referred to on a daily basis for three out of four survey respondents.

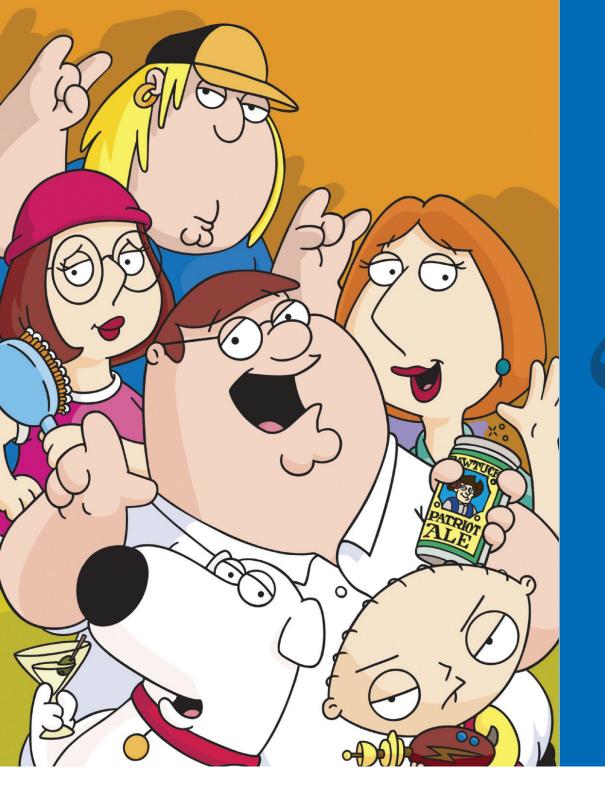
Nearly nine in ten **TV Guide** survey respondents keep their magazine for 7 days or more.

The TV program pages are a 'must-read' for **90%** of readers.

87% state that **TV Guide** is their main source for **TV** programming information.



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A number of successful businesses have told us they use <u>TV Guide as an integral part of their marketing strategy</u>.

"Curtain World has been a regular advertiser in TV Guide for over 20 years. We monitor the results of our advertising very closely and the TV Guide results regularly surpass other advertising avenues." Bruce Woolf, Curtain World Managing Director

advertising works

A number of successful businesses have used **TV Guide** as an integral part of their marketing campaigns.

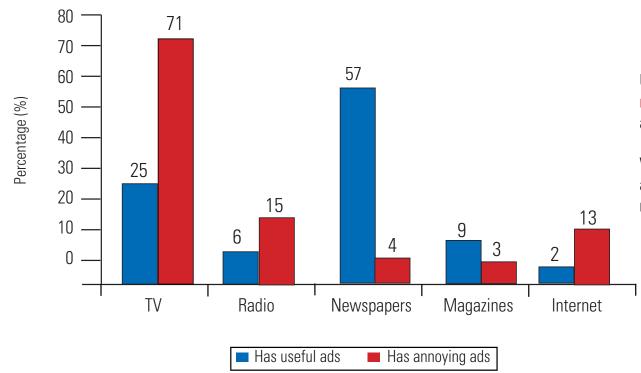
"The response to our TV Guide advertising has been fantastic, people are responding and we are getting many new customers through the door. This has been one of the best advertising mediums we have used. Thank you." *Jenny O'Keefe, Cheepa Chicken Sales Manager*

"I have been a regular user of TV Guide since its beginning, as my main form of advertising and without a doubt it delivers successful response with every issue." Jody Fletcher, Bunkers WA Managing Director





Inserted into The Sunday Times, TV Guide is listed amongst the top 3 reasons Western Australians buy The Sunday Times. They lift it out, keep it and refer back to it throughout the week.

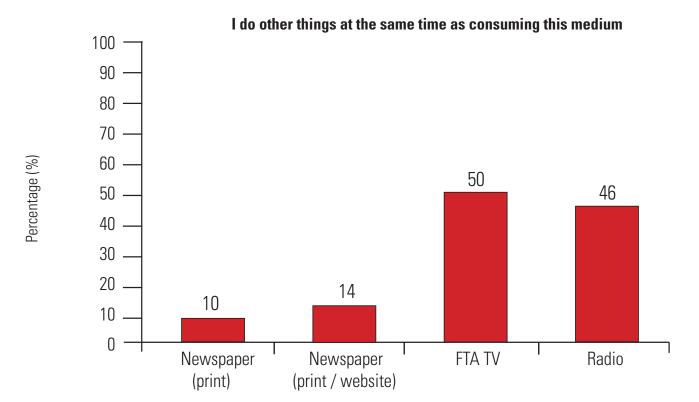


Unlike other media, advertising is actually welcomed in newspapers. Newspaper advertising is also clearly seen as the most useful.

When readers welcome and appreciate your advertising it increases the likelihood that they will notice your advertising and associate it with your brand.

readers are a highly involved audience

Many TV Guide readers refer to the program pages, read the Movie reviews and Must See and do the Crossword during ad breaks and in between programs.



When consumers sit down to read a newspaper, they tend to do so at the exclusion of other media consumption or activities. This strong reader involvement means there are less distractions for the advertising message with newspaper advertising.



Set Size Advertisements		Total Cost Incl. GST
Full Page	\$12,883.35 + \$1,283.34 GST	\$14,116.69
Half Page	\$8,996.21 + \$899.62 GST	\$9,895.83
Third Page	\$7,060.10 + \$706.01 GST	\$7,766.11
Quarter Page	\$4,498.10 + \$449.81 GST	\$4,947.91
Eighth Page	\$2,211.03 + \$221.10 GST	\$2,432.13
Inside Front/Back	\$14,116.69 + \$1,411.67 GST	\$15,528.36
Outside Back	\$15,400.02 + \$1,540.00 GST	\$16,940.02
Guide Panel	\$2,500.00 + \$250.00 GST	\$2,750.00
Double Page Spread	\$22,880.00 + \$2,288.00 GST	\$25,168.00

Deadlines

Booking: 23 days prior to publication Cancellation: 23 days prior to publication Material: 12 noon, 5 days prior to publication

Complete material must be supplied electronically via WEBSEND or Quickcut ad transfer software. Ad-building services are available FREE OF CHARGE.



Ad Size	Image Size	Bleed Size	Trim Size
Double Page Spread	261mm x 446mm	284mm x 414mm	274mm x 404mm
Full Page	261mm x 216mm	284mm x 212mm	274mm x 202mm
Half Page Horizontal	128mm x 216mm	145mm x 212mm	135mm x 202mm
Half Page Vertical	261mm x 106mm	284mm x 109mm	274mm x 99mm
Third Page Horizontal	84mm x 216mm	105mm x 212mm	95mm x 202mm
Quarter Page	128mm x 106mm	n/a	n/a
Guide Panel	56mm x 99mm	80mm x 123mm	70mm x 113mm

Material Requirements

Colour advertising material must meet the following four colour requirements:

- All images must be 240 dpi to reproduce at 120 lines per inch in print.
- Colour enhancement techniques must be applied to all CMYK images.
- Any typefaces less than 9 points should not be used for reverses.
- A maximum total shadow end density not to exceed 280%. Maximum black is not to exceed 85%. Note: These limits are for halftone reproduction only. Display type and background tints can use solid colours provided the total ink weight does not exceed 280% for background and text.
- When using solid black backgrounds a combination 10% cyan, magenta and yellow with 100% black is recommended.

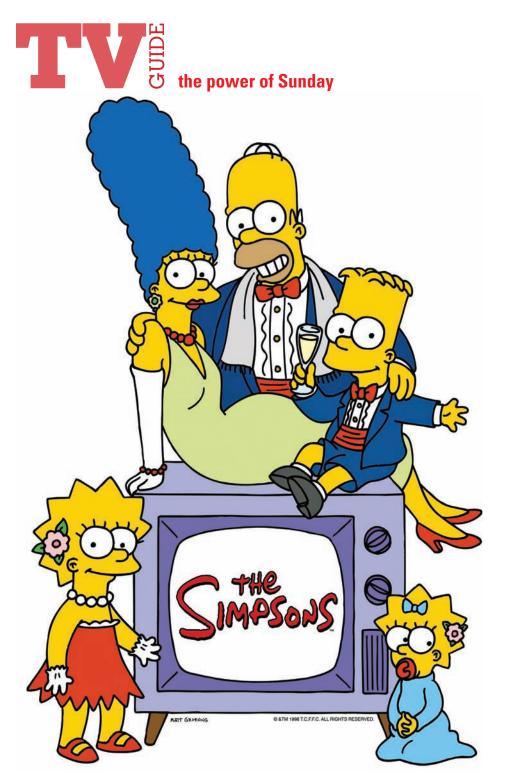
Stock

• 52gsm sc

Trimming Considerations

- Type and logos must be kept within the bounds of the type/image area parameters (which is 7mm in from the trim edge).
- 5mm of bleed is required if designing a bleed advertisement.

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In ONE day reach 707,000 readers, reaching **38%** of people 14+ in WA.

Talk to your target audience at the right time in the right environment that engages and connects with their mindset.

The Uniqueness of Sunday research study clearly shows that to Western Australians, Sunday is viewed as a unique day of the week.

They believe Sunday is unplanned, involves choice and is the one true day of leisure. In comparison, Saturday was viewed as busy, stressful and pre-planned.

SUNDAY = WANT TO SATURDAY = HAVE TO

Understanding this mindset leads to unique business opportunities to influence behaviour from Monday to Saturday.

Roy Morgan Readership Survey, June 2010; Synovate Uniqueness of Sunday Social Behaviour Research Study, October 2005, commissioned by The Sunday Times



Statistically:

55% of people on Sundays spend quality time with their partner, only 9% do this on Saturday.

36% plan for the week ahead on Sunday whereas just 10% plan on Saturday.

50% of people have personal time for themselves on Sundays, compared to 13% on Saturday.

81% of people like to relax and unwind on Sundays, compared to 8% of people on Saturday.

CONNECT and ENGAGE on Sunday

how Sunday works

Following a busy, hectic, stress filled week ... Sunday is the one day of the week that a significant mindset shift occurs.

Connecting with this open Sunday mindset gives advertisers the opportunity to affect purchase behaviour during the working week.

Add to this the longevity of TV Guide as a product that stays in the home and is referred back to on a daily basis and you have a strong communication environment.

So for purchase decisions that require careful thought or for those multiple purchase products with a call for action throughout the week TV Guide is a great match.

- Refurbishing the home
- Purchasing PC
- Fast food vouchers Telecommunications
- Air conditioning
- Personal finance
- Technology
- Security



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Exclusive to Sunday

Further to this consider The Sunday Times' exclusive readership.

377,000 readers don't read The West on Monday
400,000 readers don't read The West on Tuesday
349,000 readers don't read The West on Wednesday
378,000 readers don't read The West on Thursday
343,000 readers don't read The West on Friday
228,000 readers don't read The West on Saturday





Advertising Contacts

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