

why blogads

# 3,500+ blogs, 50+ niches, 2 billion+ impressions per month

We pioneered blog advertising in September, 2002. Since then, we've helped thousands of advertisers thrash their competition by engaging social media influencers through effective, affordable, social creative. Independent, personality-driven blogs are the building blocks of our business. We offer a do-it-yourself web application to help you find the perfect blogs, create a campaign, schedule, pay and track results. With the right blogs and the right ad creative, you can ignite passionate audiences into explosive conversations about your brand that still smolder and incite action long after your campaign has ended.



# why blog advertising works best

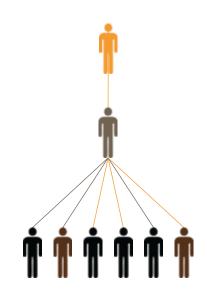
#### the players







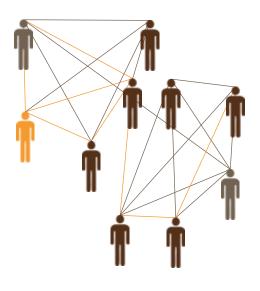




## traditional advertising

i.e. shouting at sluggish masses

In traditional, hierarchical media such as television, newspapers and radio, communication only flows in one direction – from the top down. As a result, their crowds are ambivalent, passively receiving information from the agenda setters without desire to act on it. No surprise, that when advertisers try to motivate those crowds to buy, their encouragement falls on deaf ears.



## blogads advertising

i.e. joining energized communities

Blogs, however, feature multidirectional communication. Publishers may pick the topic, but the passionate debate around those topics that sustain these communities. The nature of the medium cultivates an active crowd. When you advertise on a blog, you join the debate as an equal member. How do you speak to your new group of intelligent, highly-motivated, deeply-convicted peers? We have an idea.



## Our 3,500+ blogs include:





Wonkette 3





Crazy Aunt Purl



Know Your Meme







































Modern Home Modern Baby















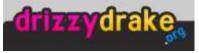










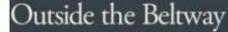




















# buzz influentials with our blog hives



With over a hundred and fifty blogs and several million page views every day, if you want your ads to reach the influential people who **forge the national progressive zeitgeist**, this is the network for you, bar none.



This hive allows you to advertise straight to the core of the **conservative movement** — whether you're looking to target DC opinion-makers, or passionate conservatives rallying from across the country.



From Bronx to Brooklyn, from the local pizza shop to the 100-story skyscraper, the New York Hive **hits New Yorkers** in every corner of their technological, and social, lives.

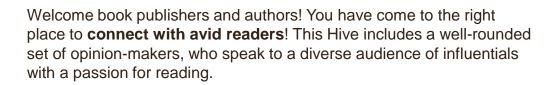


The music hive is America's premier music blog network. With over 80 sites and 10 million monthly impressions, the Music Hive has the readership you need to get the word out, and the focus to target in on an **avid music audience**.



# buzz influentials with our blog hives







Connect with an audience of **travelers**, **vacationers**, **and business-trip goers**, by advertising on some of the best independent travel blogs, conveniently brought together under one umbrella.



The Gossip Blogads Network taps into Hollywood and New York celebrity and entertainment headlines, personalities, scandals and industry buzz. It's the smartest way to reach over 2.5 million **trendsetting and buzz-generating readers** every week.



Our **most tech-savvy readership** congregates on the sites in this hive. You can find anyone from IT professionals, to trendsetting consumer gadget lovers. Either way, you win.



# buzz influentials with our blog hives



With over 130 members, and 11 million monthly impressions, the Environment and Sustainability hive has the readership you need to get the word out, and the focus to target in on an **avidly green** audience.



Looking to reach an audience **hungry for your message**? Here's some food for thought: Blogs on the Foodblog Ad Network are read by thousands of smart and discriminating food lovers a day.



Reach millions of **savvy moms & dads** weekly with the Baby & Parenting BlogAds Network, with over 85 sites to choose from. Surveyed readers of parenting blogs are mostly female 31+, highly educated, and love to shop!



The Gay blogads hive is a rallying point for **LGBT activists** from across the country. The sites in this hive work hard and play hard, as impactful LGBT news and views are discussed and dissected alongside anything entertainment.





ad unit offerings

# the blogad

## DC OLYMPIC PARTY TONIGHT!!!



DC Launch Party tonight!!!

A DC Olympic team? With your help, it could happen.

We're curling for democracy.

Because 200 years without a vote in Congress -- is 200 years too long.

- > Take action
- > Meet Mike "Ice Man" Panetta and the team
- > See us in the Post and Salon Read more...

#### See The Ad Banned By Cable



Cable systems in Washington, DC are refusing to run our factual ads that highlight soaring cable prices and call on Congress to allow new entrants to compete.

We had no choice but to shortcircuit the mainstream media and take our message directly to the blogs. See the ad that Capitol Hill won't.

Read more ...

"I love using the Blogad combination of image and linkfilled text. Blogs are filled with opinion, news, debate, links, humor, passion, information, factoids, personality – compared to all this, traditional IAB units are way too limiting for blog advertising."

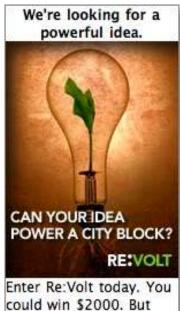
- Beth Kirsch, Audible.com

This is how you reach them. No, not reach them – give them something they'll **talk about**. Our ad units resemble blog posts and are customized to each blog's theme. Engineered to induce conversation, our blog advertisements **outperform other ad units** in social media.

The simple image attracts eyes and piques curiosity. The blog-like text inspires thinking and discussion. Multiple unique text hyperlinks increase the click-through rate. There's beauty – and **return** – in the simplicity of **Blogads**.







could win \$2000. But more importantly, you could fuel the next generation of thinking about power.

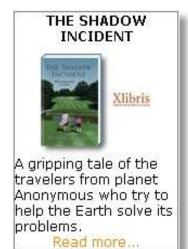
Read more...

Standard



We can strengthen our economy, lower fuel costs, and help solve the climate crisis by switching to free energy sources like the wind and sun. Join We today and join millions of people who are standing up for solutions.

Read more...



Mini

## ad SPECS

#### hi-rise

Dimensions: 150px by 600px

File size: 35kb jpeg/gif or 70kb flash

Body Text: 300 characters

#### standard

Dimensions: 150px by 300px

File size: 16kb jpeg/gif or 32kb flash

Body Text: 300 characters

#### mini

Dimensions: 150px by 100px

File size: 5kb jpeg/gif or 10kb flash

Body Text: 100 characters

#### all ad units

Immediately adjacent to the blog's content to create a firm association between the writing readers come to read and your message.

Headline: 32 characters

Share of Voice: 100%, rotating in

a column

Schedule: 1 week to 3 months

Cost: time-based, flat fee set by

bloggers

Effective CPM: \$0.06 to \$5.00

## bannerads

Great for **big-hit**, **high visibility** messaging, thes banner units can be **geotargeted** on certain blog: SOV from 10% to 100%.

#### leaderboard

Dimensions: 728px by 90px File Size: 40kb jpeg/gif or flash

IAB Standard Ad Unit

## rectangle

Dimensions: 300px by 250px File Size: 40kb jpeg/gif or flash

IAB Standard Ad Unit

## square button

Dimensions: 125px by 125px File Size: 30kb jpeg/gif or flash

IAB Standard Ad Unit

## half page

Dimensions: 300px by 600px File Size: 40kb jpeg/gif or flash

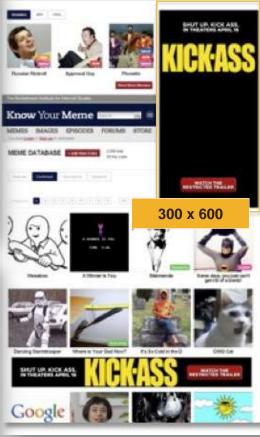
IAB Standard Ad Unit

### marquee

Dimensions: 728px by 290px File Size: 40kb jpeg/gif or flash









# adverposts

The **adverpost** is designed to look like a blog post and offers a large picture with plenty of text to insert **clickable links**. These ads are generally 2<sup>nd</sup> post, flixed-placement, and may include a video or widget.

File types: 40kb jpg, gif, flash

SOV: 10% to 100%

Classic Adverpost: 200x400 + 500 characters of text

Large Adverpost: 400x400 + 1,000 characters of

text

Cost: time-based, flat fee set by bloggers

TIPS TWITTER RSS FACEBOOK STORE WONKABOUT

## Wonkette

#### Biden Clumsily Announces He and Obama Are Running For Re-Election

By JACH STREE 2:46 PM OCTOBER 14, 2010 5 COMMENTS 141 VEWS



You know, something tells us this is not the way President Obama wanted to announce it, but according to some comments Joe Biden blurted out at the end of an interview with the New York Times, he and Barry are running for re-election! So, we guess, the 2012 presidential election has already more than begun, before the midterns are

even over? Those things seem to come earlier and earlier every year, like Christmas decorations at the local giant chain store, or layoffs at the local giant chain store. Also revealed in this Tiger Beat profile: political fossil Walter Mondale doesn't think it's a good idea to have a block president going around campaigning for Democrats. READ MORE »

OLBERMANN'S WORST OF



Hear MSNBC's Countdown had and New York Times bestselling author KEITH OLBERMANN on his new book, PITCHEORKS our TORONES. This powerful selection of his most potent Countdown barrages shows Othermann at his outspoken best

as he skewers the worst, from Beck and Bush to Palin and

Viva La Evolucion



Check out the original Falling We have policel, unique shirts. Manufactured and print of in the UBA. Fast delivery

Fleat Indre. Warning: Gruesome Video



rapine videe: shows why

Wonkette Interviews Jonathan Capehart About Teen Bullying 10:00 AM 10/14/2010 14 comments NASA-Zombie Alliance Hosts Climate Change Apocalypse Rally 9:00 AM 10/14/2010 13 comments

> Is Related To Trig 4:34 PM 10/13/2010 33 comments

Finally We Have Evidence Obama

New Axiom: As Nancy Pelosi Votes,

So Does John Boehner

3000 PM 10/14/2010 0 comments

'Rich Whitey' Only Polling At 2%,

Somehow

2:01 PM 10/14/2010 6 comments

Republican Senate Candidate: "We

Need Lasers Right Now\*

11110 AM 10/14/2010 20 comments

**OCTOBER 14, 2010** 

TIPS@WONKETTE.COM HOTLINE





Riley Waggaman (406)



Greer Mansfield (17)



#### NATHAN SPEWMAN - The (Mis)Informant



Did you know that Obama has counterfeit Birth Certificates from France and Iran? You will as soon as I finish my masterful campaign of misinformation for my corporate

400 x 400

l I am paid to get you to believe whatever corporations want. Some groups might try to stop me, but they don't have millions of dollars. Oh, I also know how to use new media to pull the wool

over your eyes. Want to join me? Call 206-438-3964.

## **CUSTOM** units

If you can imagine it, we can build it. From skins to advertorials to never-before-seen social media units, our designers and developers can craft tactics that make campaigns.

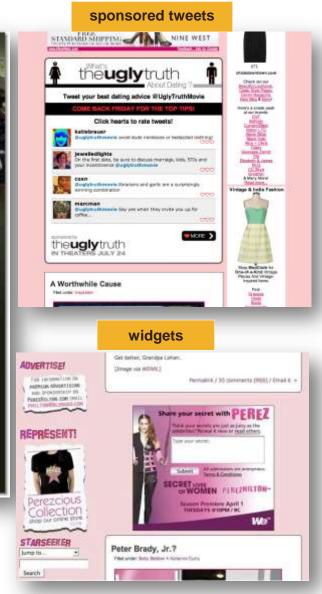
**Site skins** allow for the kind bold placements that are perfect for major branding campaigns.

Engage and entertain readers with **interactive** widgets – built to your campaign's custom specs.

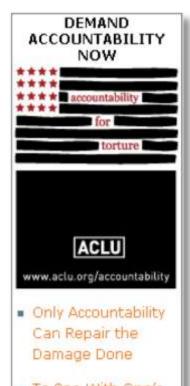
A high-impact content integration, **adverposts** may include video or widgets and run in a fixed position as the second post.

Tap into a **blog's twitter community**! Build ads with reader-generated creative that you moderate.









## live link ad

Dimensions: 150px by 200px

File size: 16kb jpeg/gif or 32kb flash

Body Text: 5-7 tweets or blog headlines

Package CPM: ≈ \$1

SOV: 100%

This ad unit streams tweets from Twitter accounts and blog posts from advertisers' XML or RSS feeds. Updates hourly in real time for heightened reader engagement.



"The Blogad tactic that kicks ass for us is the RSS ad. We generally get three times the click-rate. For one candidate, our supporters were using the ads to get news about the campaign. We even got complaints when the ads stopped running!"

> — Kari Chisholm, President Mandate Media

## comprehensive Campaign strategizing

Blogads transforms your client's unique strengths and objectives into revolutionary online executions, including custom widgets, social media inclusions, and built-to-suit ad units. Our intimate knowledge of blogs grants us the foresight and insight to help you conceive, plan, and execute memorable campaigns.

## the process

- Our dedicated project manager guides your campaign from start to finish.
- Hold kick-off meetings, frame and direct the project, and establish success metrics.
- Our time-tested methods ensure no assumption is unarticulated, no deliverable forgotten.
- Regular status meetings and updates ensure your project stays on track and desired results are achieved.

happy clients













campaign management

## tips on blogad creative

## less polish means more clicks

# How Do You Get to Antarctica?

"We don't know when we're gonna get there, if we can broadcast live, or when we're gonna get back. The record number of Antarctica Boomerangs is 7 for a single flight."

Will **Ann Curry** ever make it to Antarctica? Who knows? At least it will be interesting to watch her try.

Read more ...

## good blogads...

- offer multiple links affixed to interesting words.
- feature a compelling, human image.
- look handmade, DIY style.
- create tension and maintain it on clickthrough.



## bad blogads...

- · supply no links.
- carry predictable, artificial images.
- appear glossy, slick and overproduced.
- tell the whole story, including the ending.



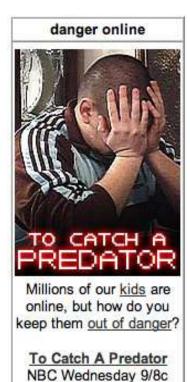


## ad Versioning

These ads for NBC Dateline show how tiny changes in your creative can vastly impact reader response.

Our versions page allows you to rotate different ads through a single campaign. Create as many iterations as you like, set share of voice and choose flight days within your campaign. Think of it as a content management system for your creative.

There's no longer any need to guess what hits your target. You can adapt your strategy on the fly and maximize clicks.



.05% CTR



To Catch A Predator

NBC Wednesday 9/8c





.44% CTR



Pri	ce Clicks Views			C	CTR				
	\$2553,00	309	7	3571385		0.0	84%		\$0.8
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521826716	AMP - Network: ApoutMyPlanet.com			\$48.00	2009/05/04	108	19577	0.552%	\$0.
521826694	Stadde Types, the webiog for new dads, signour right.			\$100.00	2009/05/04	357	60823	0.587%	\$0.
521826705	Fostmar lift dischar			\$30.00	2009/05/04	77	6772	1.137%	\$0.
521826704	Ecoble Right Haint Edebar - Above the Fold			\$80.00	2009/05/04	19	8505	0.223%	\$4.
521826702	Environmental Economics: Top of right column			\$20.00	2009/05/04	47	16599	0.283%	\$0.
521826706	Fake Plastic Fish: Top of saft Column.			\$30.00	2009/05/04	46	5863	0.785%	\$0
521826700	GardwiRart: Right sidebar			\$50.00	2009/05/04	39	22795	0.171%	\$1
521826695	GarmerStaw: Standard - Night Column			\$45.00	2009/05/04	79	57621	0.137%	\$0.
521826703	GetOutdoors Outdoor Blog: Standard			\$20.00	2009/05/04	17	12963	0.131%	\$1.
521826710	Great Green Hedgets: Standard			\$20.00	2009/05/04	3	2185	0.137%	\$6
521826711	Great Green Shoes: Standard			\$25.00	2009/05/04	1	4861	0.021%	\$25
521826709	Green & Clean Mon. Sidebar under recent comments and tigs.			\$20.00	2009/05/04	18	2832	0.636%	\$1
521826708	Grean Morn Finds: Right Sideblar			\$30.00	2009/05/04	12	2986	0.402%	\$2
521826699	Grammadra.org: PREMIUM (Tops, Right Sidemar)			\$30.00	2009/05/04	71	20815	0.341%	\$0
521826691	Inhantat: Hidde ads. ngrit rolumn			\$500.00	2009/05/04	202	549902	0.037%	\$2
521826687	Century Progress: Standard			\$30.00	2009/05/04	3	2760	0.109%	\$10
521826696	HotaEfficient Reviews: Top Right Column			\$100.00	2009/05/04	191	51350	0.372%	\$0
521826717	Resty Natural: Standard			\$65.00	2009/05/04	22	9792	0.225%	\$2
521826692	Right Wing News Right Wing News Laff.			\$90.00	2009/05/04	300	95520	0.314%	\$0
521826715	Sustainable to Court Middle arts, right column			\$20.00	2009/05/04	8	5837	0.137%	\$2
521826698	The Sood Human: Right Column, Next To Cortent			\$55.00	2009/05/04	59	18821	0.313%	\$0.
521826712	The Bood Life. Top of left column			\$35.00	2009/05/04	17	1748	0.973%	\$2
521826688	The sercusity Demostrat. Top of the sidelian			\$30.00	2009/05/04	13	2048	0.635%	\$2
521826714	The New Incommittee: Sans: Middle Left			\$25.00	2009/05/04	40	22356	0.179%	\$0
521826693	WebEroist, Bept Value, Right Sidebar, All Pages			\$20.00	2009/05/04	88	97403	0.090%	\$0.
521826690	Work inter Standard			\$350.00	2009/05/04	596	871011	0.080%	\$0.
521826697	You Grow Get: Standard			\$80.00	2009/05/04	104	50277	0.207%	\$0.
521826701	TME Science: Standard			\$40.00	2009/05/04	100	26779	0.373%	\$0
521826707	green LA gut Standard			\$80.00	2009/05/04	25	4190	0.597%	\$3.
521826713	greenerMIAND Model	greenerMIAMIT Widdle Hight Column			2009/05/04	2	905	0.221%	\$5
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tatistics by vers	ion								
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5788+5023 <b>2009/05/01</b>				1105	1268993	0.0	187%	\$0.	
578845024 2009/05/01 578845025 2009/05/01 978510633 2009/05/01				971	1084494	0.0	90%	\$0.	
				948	1201697	0.0	79%	\$0.	
				56	85516	0.0	065%	\$0.	

Clicks Views CTR CPC

# tracking tools

Monitor all your views and clicks with running campaign-wide and by-blog metrics.



## how to upload ads

### step one: select blogs



## step two: design ad



## step three: go live!

the hill A white, middle-class Englishment A Lone Enraptured Halel From tips, illustrating, their puelling our hands and lovely and corrections	fliopols
led finical words. When he compounds this by declaring that 'to reach a I'm not just growing but banging my head on the table.	In a matter of
es of advertising, and also the idea that anything can be labeled	days, if not hours, my life and death
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going in while I was numing around. But now I'm settled in, I have a ran get started again.	Explore your life by writing
• basis solvertain of 1,500 or so down to, uh hang on let me count, 17, life main to adopt to yoursalf that mails, if we're all being florest here, err, so give if to openione who might. If was just that, some and say any one come over and say any ones come over and take your books away in crates and hope the	EVERYONE HAS A STORY TO TELL
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Our step-by-step video **tutorial** takes you from "I'm confused!" to "Ad's placed!" in 4 minutes, 10 seconds.

## happy Clients include

American Apparel®





## LIONSGATE





































**PBS** 











## what they're Saying

"Blogads makes sense for almost any advertising campaign. It's an affordable, easy-to-use means of communicating with the audiences that matter most. We've found that it gives us the biggest bang for our advertising buck."

- Nick Berning, Friends of the Earth

"Blogads lives up to their promise. Our ads are routinely editorialized and picked up by other bloggers, and we've seen more people who click-through, participate in our campaigns by entering contests, taking action, or forwarding on than our ads on any other advertising platform."

- Joel Bartlett, PETA

"Advertising with Blogads is a terrific, costeffective way to reach opinion leaders inside and outside the beltway."

- Charles Territo, Auto Alliance

"Blogads offers a high ROI as compared with magazines, TV advertising, and other Internet ads. We believe it to be one of the most effective sources to drive traffic and sales, as well as being an excellent way to establish brand awareness."

Amy Reed,

"The blog culture targets an audience that regular online campaigns cannot – real people talking to real people. Bloggers offer an authentic word of mouth. It's a discussion, not just yelling into a crowd."

- Tiffany Srisook, American Apparel







We would love to hear from you -

Email us at blogads-sales@blogads.com

or **call** (919) 636-4551

Find us on the web: blogads.com,

Facebook: facebook.com/blogads, and

Twitter: twitter.com/blogads.

