

# Oracle/Sun and Hitachi Data Systems Partnership Overview and Frequently Asked Questions

## Overview

Hitachi Data Systems and Oracle/Sun have enjoyed a successful business partnership over the last nine years, one for which both companies have much to be proud. However, as part of Oracle's effort to strategically align and optimize resources around the product portfolio from Sun Microsystems, effective immediately, we will be transforming the Oracle/Sun relationship with Hitachi Data Systems. Orders for new Sun branded HDS products will only be accepted until the last order date of June 30, 2010.

Oracle will continue to honor the service agreements that are in place with customers who purchased the re-branded Sun StorageTek 9000 Family of storage arrays. Support and service to existing customers will continue for their existing Sun branded HDS products for the duration of their contracts and Oracle will continue to work with our HDS counterparts to resolve support issues.

This move ensures resources within the newly acquired hardware division at Oracle will be focused on development of the 7000 product family and integration for optimized products such as the newly launched and tightly integrated Oracle Exadata system. Furthermore, this also strengthens Oracle's strategic relationships with key storage technology partners and allows Oracle to focus resources on best-of-breed technologies like the Sun Storage 6780 array.

## Frequently Asked Questions

### How does this change provide better solutions to customers?

This change provides better solutions to customers by:

- Allowing Oracle's sales and support organizations to provide even better service for leading products such as Oracle Exadata, 7000, and 6000 arrays and Flash technologies;
- Ensuring that Oracle can focus more of its development resources on storage innovation; and
- Enabling Oracle to strengthen our relationships with other strategic technology partners to bring newer, better products to market.

### What should customers do who are interested in storage solutions?

Customers should work with their Oracle and Sun representatives to discuss product solutions.

Oracle remains committed to developing our world-class storage product portfolio. We will continue to address our customers' requirements with Oracle's remaining best-of-breed product lines or by partnering with our preferred channel partners. Oracle will be investing time and resources into developing the best possible products to serve our customer's business needs.

### Can customers still purchase the Sun branded HDS products?

Yes, customers can continue to purchase the Sun branded HDS products until June 30, 2010. After that date, they will no longer be orderable.

### When will the Sun branded HDS products be shipped by?

The last ship date will be September 30, 2010.

### What about support renewals? Will customers be able to renew support?

Effective immediately any contracts up for support renewal will be able to be renewed by Oracle Customer Services based on the newly announced Oracle Premier Support for Systems.